

KEY INFORMATION MEMORANDUM CUM APPLICATION FORM

Motilal Oswal MOSt Focused 25 Fund (MOSt Focused 25)

(An open ended equity scheme)

This product is suitable for investors who are seeking*

- return by investing upto 25 companies with long term sustainable competitive advantage and growth potential
- investment in Equity and equity related instruments subject to overall limit of 25 companies



^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Continuous Offer of Units at NAV based prices

| Name of Mutual Fund | Motilal Oswal Mutual Fund | |
|--------------------------|---|--|
| Name of Asset Management | Motilal Oswal Asset Management Company Limited | |
| Company (AMC) | | |
| Name of Trustee Company | Motilal Oswal Trustee Company Limited | |
| Address | Registered and Corporate Office Address: | |
| | 10 th Floor, Motilal Oswal Tower, Rahimtullah Sayani | |
| | Road, Opposite Parel ST Depot, Prabhadevi, Mumbai – | |
| | 400025 | |
| Website | www.motilaloswalmf.com and www.mostshares.com | |

This Key Information Memorandum (KIM) sets forth the information, which a prospective investor ought to know before investing. For further details of the scheme/Mutual Fund, due diligence certificate by the AMC, Key Personnel, investors' rights & services, risk factors, penalties & pending litigations etc. investors should, before investment, refer to the Scheme Information Document and Statement of Additional Information available free of cost at any of the Investor Service Centres or distributors or from the website www.mostshares.com.

The Scheme particulars have been prepared in accordance with Securities and Exchange Board of India (Mutual Funds) Regulations, 1996, as amended till date, and filed with Securities and Exchange Board of India (SEBI). The units being offered for public subscription have not been approved or disapproved by SEBI, nor has SEBI certified the accuracy or adequacy of this KIM.

This KIM is dated June 30, 2016.

INVESTMENT OBJECTIVE

The investment objective of the Scheme is to achieve long term capital appreciation by investing in upto 25 companies with long term sustainable competitive advantage and growth potential.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

ASSET ALLOCATION

| Instruments | Indicative allocations (% of total assets) | | Risk Profile |
|--|--|---------|-----------------|
| | Minimum | Maximum | High/Medium/Low |
| Equity and equity related instruments* selected from Top 100 listed companies by market capitalization | 65 | 100 | High |
| Equity and equity related instruments* of the next 50 companies by market capitalization | 0 | 25 | High |
| Debt, Money Market Instruments, G-Sec, Bonds, Cash and Cash Equivalents, etc. | 0 | 10 | Low |

^{*}subject to overall limit of 25 companies

Money Market Instruments include CMBs, T-Bills, and Government securities with an unexpired maturity upto one year, CBLOs & Repo/ Reverse Repo.

The scheme shall invest in equity and equity related instruments as per the investment objective of the scheme. While it is the intention of the Scheme to maintain the maximum exposure guidelines provided in the table above, there may be instances when these percentages may be exceeded. Typically, this may occur while the Scheme is new and the corpus is small thereby causing diversification issues.

Exposure by the Scheme in derivative instruments shall not exceed 50% of the total Net Assets of Scheme. The Scheme will not participate in stock lending more than 20% of total Net Assets of the Scheme and would limit its exposure with regard to stock lending for a single intermediary to the extent of 5% of the total net assets at the time of lending.

The scheme will not invest in Securitised debt and foreign securities.

The cumulative gross exposure through equity, debt and derivative positions should not exceed 100% of the net assets of the scheme.

INVESTMENT STRATEGY

The primary investment objective of the Scheme is to generate returns by investing in a portfolio of primarily in equity and equity related instruments, money market instruments, cash and cash equivalents. The Fund may also enter into "Stock Lending" or such other transactions, in accordance with the Regulations, as may be allowed to Mutual Funds from time to time.

The Scheme shall follow an active investment style and it will seek to invest in companies with strong competitive position, good industry prospects, good business prospects along with quality management that may help them to achieve good growth over medium to long term.

While making investment decisions, besides other factors, the impact of the prevailing economic environment over the medium to long term prospects of the companies will also be taken into consideration.

The AMC will endeavour to meet the investment objective of the Scheme while maintaining a balance between safety, liquidity and return on investments.

RISK PROFILE OF THE SCHEME

Mutual Fund units involve risks including the possible loss of principal. Please read Scheme Information Document (SID) carefully for details on risk factors before investment. Scheme Specific Risk factors are summarized below:

Market Risk

The Scheme's NAV will react to stock market movements. The value of investments in the scheme may go down over a short or long period due to fluctuations in Scheme's NAV in response to factors such as performance of companies whose stock comprises the underlying portfolio, economic and political developments, changes in interest rates, inflation and other monetary factors causing movement in prices of underlining investments.

• Asset Class Risk

The returns from the types of securities in which the Scheme invests may under perform from the various general securities markets or different asset classes. Different types of securities tend to go through cycles of out-performance and under-performance in comparison with the general securities markets.

• Interest Rate Risk

Changes in interest rates will affect the Scheme's Net Asset Value. The prices of securities usually increase as interest rates decline and usually decrease as interest rates rise. The extent of fall or rise in the prices is guided by duration, which is a function of the existing coupon, days to maturity and increase or decrease in the level of interest rate. The new level of interest rate is determined by the rate at which the government raises new money and/or the price levels at which the market is already dealing in existing securities. Prices of long-term securities generally fluctuate more in response to interest rate changes than short-term securities. The price risk is low in the case of the floating rate or inflation-linked bonds. The price risk does not exist if the investment is made under a repo agreement. Debt markets, especially in developing markets like India, can be volatile leading to the possibility of price movements up or down in fixed income securities and thereby to possible movements in the NAV.

Credit Risk

Credit Risk means that the issuer of a security may default on interest payments or even paying back the principal amount on maturity. (i.e. the issuer may be unable to make timely principal and interest payments on the security). Even where no default occurs, the prices of security may go down because the credit rating of an issuer goes down. It must be, however, noted that where the Scheme has invested in Government securities, there is no risk to that extent.

• Liquidity or Marketability Risk

This refers to the ease at which a security can be sold at or near its true value. The primary measure of liquidity risk is the spread between the bid price and the offer price quoted by a dealer. Liquidity risk is characteristic of the Indian fixed income market. Trading Volumes, settlement periods and transfer procedures may restrict the liquidity of the investments made by the Scheme. Different segments of the Indian financial markets have different settlement periods and such period may be extended significantly by unforeseen circumstances leading to delays in receipt of proceeds from sale of securities. As liquidity of the investments made by the Scheme

could, at times, be restricted by trading volumes and settlement periods, the time taken by the Fund for redemption of units may be significant in the event of an inordinately large number of redemption requests or restructuring of the Scheme.

• Right to Limit Redemptions

The Trustee, in the general interest of the unit holders of the Scheme offered under this SID and keeping in view of the unforeseen circumstances/unusual market conditions, may limit the total number of Units which can be redeemed on any Business Day subject to the guidelines/circulars issued by the Regulatory Authorities from time to time.

Risks associated with investing in Equities

Equity and Equity related instruments on account of its volatile nature are subject to price fluctuations on daily basis. The volatility in the value of the equity and equity related instruments is due to various micro and macro economic factors affecting the securities markets. This may have adverse impact on individual securities/sector and consequently on the NAV of Scheme. The inability of the Scheme to make intended securities purchases due to settlement problems could cause the Scheme to miss certain investment opportunities as in certain cases, settlement periods may be extended significantly by unforeseen circumstances. Similarly, the inability to sell securities held in the Scheme portfolio may result, at times, in potential losses to the Scheme, should there be a subsequently decline in the value of the securities held in the Schemes portfolio. The Scheme may find itself invested in unlisted securities either by choice or due to external events or corporate actions. This may increase the risk of the portfolio as these unlisted securities are inherently illiquid in nature and carry larger liquidity risk as compared to the listed securities or those that offer other exit options to the investors.

• Risks associated with Investing in Derivatives

Derivative products are leveraged instruments and can provide disproportionate gains as well as disproportionate losses to the investor. Execution of such strategies depends upon the ability of the fund manager to identify such opportunities. Identification and execution of the strategies to be pursued by the fund manager involve uncertainty and decision of the fund manager may not always be profitable. No assurance can be given that the fund manager will be able to identify or execute such strategies.

Derivative products are specialized instruments that require investment techniques and risk analysis different from those associated with stocks. The use of a derivative requires an understanding not only of the underlying instrument but of the derivative itself. Derivatives require the maintenance of adequate controls to monitor the transactions entered into, the ability to assess the risk that a derivative adds to the portfolio and the ability to forecast price or interest rate movements correctly. There is a possibility that a loss may be sustained by the portfolio as a result of the failure of another party (usually referred to as the "counterparty") to comply with the terms of the derivatives contract. Other risks in using derivatives include the risk of mispricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices, illiquidity risk whereby the Scheme may not be able to sell or purchase derivative quickly enough at a fair price. The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities and other traditional investments.

Risk associated with securities lending

Securities Lending is a lending of securities through an approved intermediary to a borrower under an agreement for a specified period with the condition that the borrower will return equivalent securities of the same type or class at the end of the specified period along with the corporate benefits accruing on the securities borrowed.

In case the Scheme undertakes securities lending as prescribed in the Regulations, it may, at times be exposed to counter party risk and other risks associated with the securities lending. Unitholders of the Scheme should note that there are risks inherent to securities lending, including the risk of failure of the other party, in this case the approved intermediary, to comply with the terms of the agreement entered into between the lender of securities i.e. the Scheme and the approved intermediary. Such failure can result in the possible loss of rights to the collateral put up by the borrower of the securities, the inability of the approved intermediary to return the securities deposited by the lender and the possible loss of any corporate benefits accruing to the lender from the securities deposited with the approved intermediary. The Fund may not be able to sell such lent securities and this can lead to temporary illiquidity.

Risk Mitigation Measures

The Fund will make the Investment as per the investment objective of the Scheme and in accordance with SEBI Regulations.

PLANS AND OPTIONS

The Scheme offers two Plans: Regular Plan and Direct Plan

Regular Plan is for Investors who purchase/subscribe units in a Scheme through any Distributor (AMFI Registered Distributor/ARN Holder).

Direct Plan is for investors who purchase/subscribe units in a Scheme directly with the Fund and is not routed through a Distributor (AMFI Registered Distributor/ARN Holder). Direct Plan will have a lower expense ratio excluding distribution expenses, commission for distribution of Units etc.

There will be no separate portfolio for Direct Plan and Regular Plan. Further, both the options i.e. Growth and Dividend will have common portfolio under the Scheme.

Each Plan offers the following Options:

- (a) Growth Option
- (b) Dividend Option (with Payout and Re-investment facility)

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- (a) Growth Option
- (b) Dividend Option (with Payout and Re-investment facility)

Under Dividend Option, the Fund will endeavor to declare dividends from time to time depending on the availability of distributable surplus.

Note: If dividend payable under the dividend payout option is equal to or less than Rs. 500/-, then it would be compulsorily re-invested in the option of the Scheme.

The AMC reserves the right to introduce further Plans / Options as and when deemed fit.

Default Plan/Option:

Investors subscribing Units under Direct Plan of a Scheme should indicate "Direct Plan" against the Scheme name in the application form. Investors should also mention "Direct" in the ARN column of the application form. However, in case Distributor code is mentioned in the application form but "Direct Plan" is mentioned against the Scheme name, then the Distributor code will be ignored and the application will be processed under Direct Plan. Further, where application is received without mentioning neither Distributor code nor "Direct" is mentioned in the ARN Column, then the application will be processed under Direct Plan.

If the investor does not clearly specify the choice of option at the time of investing, it will be deemed that the investor has opted for Growth option and in case he does not specify payout/re-investment under Dividend option, it will be deemed to be dividend re-investment.

APPLICABLE NAV

For subscriptions / purchases / switch- ins for an amount less than Rs. 2,00,000 (Rs. Two lakh only)

For Purchases including switch-ins:

- i. In respect of valid applications received by 3.00 p.m. by the Fund along with a local cheque or a demand draft payable at par at the Official Point(s) of Acceptance where the application is received, the closing NAV of the day on which application is received shall be applicable.
- ii. In respect of valid applications received after 3.00 p.m. by the Fund along with a local cheque or a demand draft payable at par at the Official Point(s) of Acceptance where the application is received, the closing NAV of the following Business Day shall be applicable.
- iii. In respect of valid applications with an outstation cheques or demand drafts not payable at par at the Official Points of Acceptance where the application is received, the closing NAV of day on which the cheque or demand draft is credited shall be applicable.

For subscriptions / purchases / switch- ins amount equal to or greater than Rs. 2,00,000 (Rs. Two lakh only)

- i. In respect of valid applications received for an amount equal to or more than Rs. 2 lakh upto 3.00 p.m. at the Official Point(s) of Acceptance and where the funds for the entire amount of subscription / purchase/switch-ins as per the application are credited to the bank account of the Scheme before the cut-off time i.e. available for utilization before the cut-off time- the closing NAV of the day shall be applicable.
- ii. In respect of valid applications received for an amount equal to or more than Rs. 2 lakh after 3.00 p.m. at the Official Point(s) of Acceptance and where the funds for the entire amount of subscription / purchase as per the application are credited to the bank account of the Scheme before the cut-off time of the next Business Day i.e. available for utilization before the cut-off time of the next Business Day the closing NAV of the next Business Day shall be applicable.
- iii. Irrespective of the time of receipt of applications for an amount equal to or more than Rs. 2 lakh at the Official Point(s) of Acceptance, where the funds for the entire amount of subscription/purchase/ switch-ins as per the application are credited to the bank account of the Scheme before the cut-off time on any subsequent Business Day i.e. available for utilization before the cut-off time on any subsequent Business Day the closing NAV of such subsequent Business Day shall be applicable.

It is clarified that all multiple applications for investment at the Unit holders' PAN and holding pattern level in a Scheme (irrespective of amount or the plan/option/sub-option) received on the same Business Day, will be aggregated to ascertain whether the total amount equals to Rs. 2 lakh or more and to determine the applicable Net Asset Value. Transactions in the name of minor received through guardian will not be aggregated with the transaction in the name of same guardian. The criteria for aggregation of multiple transactions shall be as decided by the AMC at its sole discretion from time to time.

For Redemption/ Repurchases/Switch out

i. In respect of valid application accepted at an Official Points of Acceptance up to 3 p.m. on a Business Day by the Fund, the closing NAV of that day will be applicable.

ii. In respect of valid application accepted at an Official Point of Acceptance as listed in the SAI, after 3 p.m. on a Business Day by the Fund, the closing NAV of the next Business Day will be applicable.

MINIMUM APPLICATION AMOUNT / NUMBER OF UNITS

Minimum Application Amount: Rs. 5,000/- and in multiples of Re. 1/- thereafter.

Minimum Additional Amount: Rs. 1,000/- and in multiples of Re. 1/- thereafter.

Minimum Amount: Systematic Investment Plan (SIP):

Minimum installment amount - Rs. 1,000/- (weekly/fortnightly/monthly frequency) and Rs. 2,000/- (quarterly frequency) and in multiples of Re. 1/- thereafter. The dates for the Auto Debit Facility shall be on the 1st, 7th, 14th, 21st and 28th of every month. In case, the date fixed happens to be a holiday / non-business day, the same shall be affected on the next business day. No Post Dated cheques would be accepted for SIP.

Minimum Redemption Amount: Minimum of Rs. 1,000/- and in multiples of Re. 1/- thereafter or account balance whichever is lower.

DESPATCH OF REPURCHASE (REDEMPTION) REQUEST

Within 10 working days of the receipt of the redemption request at the authorised centre of Motilal Oswal Mutual Fund

BENCHMARK INDEX

Nifty 50 Index

DIVIDEND POLICY

The Trustees may declare dividend subject to the availability of distributable surplus calculated in accordance with SEBI (Mutual Funds) Regulations, 1996. The actual declaration of dividend and the frequency of distribution will be entirely at the discretion of the Trustees. There is no assurance or guarantee to Unit holders as to the rate of dividend distribution nor that the dividends will be declared regularly, though it is the intention of the Mutual Fund to make regular dividend distribution under the Dividend Plan. The dividend would be paid to the Unitholders whose names appear in the Register of Unitholders as on the record date.

NAME AND TENURE OF THE FUND MANAGER

| Name of Fund Manager / Co- Fund | Tenure of the Fund Manager / Co – Fund Manager |
|---|---|
| Manager | |
| Mr. Taher Badshah | Taher is managing the Scheme since inception i.e. from |
| (Fund Manager for Equity | May 13, 2013. The tenure for which he is managing the |
| Component) | Scheme is 3 years. |
| | |
| Mr. Abhiroop Mukherjee (Fund Manager for Debt Component) | Abhiroop is managing the Debt Component of the Scheme since inception i.e. May 13, 2013. The tenure for which he is managing the debt component of the Scheme is 3 years. |
| | is 5 years. |
| Mr. Siddharth Bothra | Siddharth is co-managing the Scheme since May 4, 2015. |
| (Co – Fund Manager for Equity | The tenure for which he is co-managing the Scheme is 1 |

| Component) | year. |
|------------|-------|
| | |

NAME OF TRUSTEE COMPANY

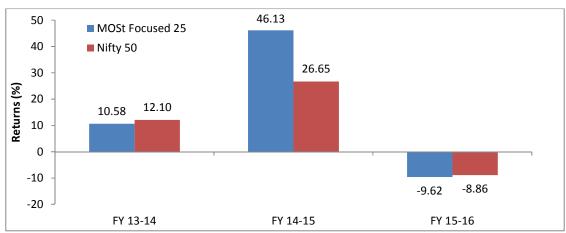
Motilal Oswal Trustee Company Limited

PERFORMANCE OF THE SCHEME

Performance of the Scheme as on March 31, 2016:

| Compounded | Annualised | Scheme Returns (%) | Benchmark Returns (%) |
|--------------------|------------|------------------------|-----------------------|
| Returns | | MOSt Focused 25 | Nifty 50 Index |
| Returns for the la | st 1 year | -9.62 | -8.86 |
| Returns since inc | eption | 14.03 | 9.34 |

Absolute Returns for each financial year for the last 3 years



Note: Past performance may or may not be sustained in future. *Returns for more than one year are compounded annualized and date of inception is deemed to be date of allotment. Date of Allotment is May 13, 2013

ADDITIONAL DISCLOSURES

A. Scheme's Portfolio Holdings

The top 10 portfolio holdings of the Scheme as on May 31, 2016 are as follows:

| Sr. No. | Name of Issuer | % to Net Assets |
|---------|--|-----------------|
| 1. | HDFC Bank Limited | 8.97 |
| 2. | Kotak Mahindra Bank Limited | 8.45 |
| 3. | Infosys Limited | 7.94 |
| 4. | Britannia Industries Limited | 7.72 |
| 5. | Interglobe Aviation Limited | 7.23 |
| 6. | Eicher Motors Limited | 6.08 |
| 7. | Maruti Suzuki India Limited | 5.77 |
| 8. | Hindustan Petroleum Corporation Limited | 5.75 |
| 9. | Oracle Financial Services Software Limited | 4.62 |
| 10. | Container Corporation of India Limited | 4.07 |

B. Sector Allocation of the Scheme

Sector Allocation of the Scheme as recommended by AMFI is as follows: (As on May 31, 2016)

| Sectors | % Exposure |
|--------------------------|------------|
| Automobile | 15.91 |
| Consumer Goods | 7.72 |
| Energy | 5.75 |
| Financial Services | 34.47 |
| Industrial Manufacturing | 3.52 |
| Pharma | 2.85 |
| Chemicals | 3.31 |
| Services | 11.31 |
| Information Technology | 13.85 |

The Mutual Fund will disclose the portfolio of the Scheme as on the last day of the month on AMC's website (www.mostshares.com) on or before the tenth day of the succeeding month. The Investors will be able to view and download this monthly portfolio from the AMC's website on the following link http://motilaloswalmf.com/downloads/mutual-fund/Month-End-Portfolio .

C. Scheme's Portfolio Turnover Ratio (As on May 31, 2016)

The Portfolio Turnover Ratio of the Scheme, MOSt Focused 25 is 1.11.

D. Illustration of impact of expense ratio on returns of the Scheme

| Particulars | Amount (Rs.) |
|---|--------------|
| | |
| | |
| Invested amount (Rs) | 10,000 |
| Annualised scheme performance | 10% |
| Net Assets before expenses (Rs) | 11,000 |
| Annualised expense ratio* | 2.5% |
| Net Assets after expenses (Rs) | 10,725 |
| Returns on invested amount before expenses (Rs) | 1,000 |
| Returns on invested amount after expenses (Rs) | 725 |
| Returns on invested amount before expenses (%) | 10.00% |
| Returns on invested amount after expenses (%) | 7.25% |

The figures stated above are for illustration purposes only.

E. Investment Disclosure

The aggregate investment in the Scheme by the following person as on May 31, 2016 is as follows:

| Categories | Amount (Rs.) |
|--------------------------------|--------------|
| Directors of AMC | Nil |
| Fund Manager of the Scheme | 2,372,857.54 |
| Other Key Managerial Personnel | 1,076,616.75 |

EXPENSES OF THE SCHEME

(i) <u>Load Structure</u>

| Type of Load | Load Chargeable (as % of NAV) |
|--------------|--------------------------------|
| Entry Load | Nil |
| Exit Load | Nil |

(ii) Recurring Expenses

These are the fees and expenses for operating the Scheme. These expenses include but are not limited to Investment Management and Advisory Fee charged by the AMC, Registrar and Transfer agents' fees & expenses, marketing and selling costs etc.

The AMC has estimated that the following expenses will be charged to the Scheme, as permitted under Regulation 52 of SEBI (MF) Regulations. For the actual current expenses being charged, the investor should refer to the website of the Fund.

| Particulars | % p.a. of daily Net Assets |
|---|-------------------------------|
| Investment Management and Advisory Fees | Upto 2.50% |
| Trustee fee | |
| Audit fees | |
| Custodian fees | |
| Registrar & Transfer Agent Fees | |
| Marketing & Selling expense including agents' commission | |
| Cost related to investor communications | |
| Cost of fund transfer from location to location | |
| Cost of providing account statements and dividend/ redemption cheques and warrants | |
| Costs of statutory Advertisements | |
| Cost towards investor education & awareness (at least 2 bps) | |
| Brokerage & transaction cost over and above 12 bps and 5 bps for cash and derivative market trades respectively | |
| Service tax on expenses other than investment management and advisory fees | |
| Service tax on brokerage and transaction cost | |
| Other Expenses | |
| Maximum total expense ratio (TER) permissible under Regulation 52 (6) | Upto 2.50% |
| Additional expenses under regulation 52 (6A) (c) | Upto 0.20% |
| Additional expenses for gross new inflows from specified cities under Regulation 52 (6A)(b) | Upto 0.30% |

The purpose of the above table is to assist the investor in understanding the various costs & expenses that the investor in the Scheme will bear directly or indirectly. These estimates have been made in good faith as per the information available to the AMC and the above expenses (including investment management and advisory fees) are subject to inter-se change and may increase/decrease as per actual and/or any change in the Regulations, as amended from time to time.

The TER of the Direct Plan will be lower to the extent of the distribution expenses/commission which is charged in the Regular Plan.

The recurring expenses of the Scheme (excluding additional expenses under regulation 52(6A)(c) and additional distribution expenses for gross inflows from specified cities), as per SEBI Regulations are as follows:

- (i) On the first Rs. 100 crores of the daily net assets 2.50%
- (ii) On the next Rs. 300 crores of the daily net assets 2.25%
- (iii) On the next Rs. 300 crores of the daily net assets 2.00%
- (iv) On the balance of the assets 1.75%

In accordance with Regulation 52(6A), the following expenses can be charged in addition to the existing total recurring expenses charged under Regulation 52(6):

a. brokerage and transaction costs which are incurred for the purpose of execution of trade and is included in the cost of investment, not exceeding 0.12 % in case of cash market transactions and 0.05 % in case of derivatives transactions;

Any payment towards brokerage and transaction costs, over and above the said 12 bps and 5 bps for cash market and derivatives transactions respectively, shall be charged to the Scheme within the total recurring expenses limit specified under Regulation 52 of SEBI Regulations. Any expenditure in excess of the said limit will be borne by the AMC/Trustees/Sponsors.

b. additional expenses upto 30 basis points on daily net assets of the scheme, if the new inflows from such cities as specified by SEBI from time to time are at least: (a) 30% of gross new inflows in the scheme or (b) 15% of the average assets under management (year to date) of the scheme, whichever is higher.

In case, the inflows from such cities is less than the higher of (a) or (b) above, such additional expenses on daily net assets of the scheme will be charged on a proportionate basis.

The expenses charged under this clause shall be utilised for distribution expenses incurred for bringing inflows from such cities

The amount incurred as expenses on account of inflows from such cities so charged shall be credited back to the Scheme in case, the said inflows are redeemed within a period of 1 year from the date of investment.

Currently, SEBI has specified that the above additional expenses may be charged for inflows from beyond 'Top 15 cities.' The top 15 cities shall mean top 15 cities based on Association of Mutual Funds in India (AMFI) data on 'AUM by Geography – Consolidated Data for Mutual Fund Industry' as at the end of the previous financial year.

c. additional expenses not exceeding 0.20% of daily net assets of the scheme, towards investment & advisory fees and/or towards recurring expenses as specified under 52(2) and 52(4) of the Regulations.

In addition to expenses under Regulation 52(6) and (6A), AMC may charge service tax on investment and advisory fees, expenses other than investment and advisory fees and brokerage and transaction cost as below:

- 1. Service tax on investment and advisory fees charged to the scheme will be in addition to the maximum limit of TER as prescribed in regulation 52 (6) of the SEBI Regulations.
- 2. Service tax on other than investment and advisory fees, if any, shall be borne by the scheme within the maximum limit of TER as per regulation 52 of the SEBI Regulations.
- 3. Service tax on exit load, if any, will be paid out of the exit load proceeds and exit load net of service tax, if any, shall be credited to the scheme.

4. Service tax on brokerage and transaction cost paid for execution of trade, if any, shall be within the limit prescribed under regulation 52 of the SEBI Regulations.

The Direct Plan shall have a lower expense ratio to the extent of distribution expenses, commission, etc. and no commission for distribution of Units will be paid / charged under the Direct Plan.

The AMC shall charge the investment management and advisory fees and the total recurring expenses of the Scheme in accordance with the limits prescribed from time to time under the SEBI Regulations. Expenses over and above the prescribed ceiling will be borne by the AMC / Trustee / Sponsor.

The current expense ratios will be updated on the Fund's website, <u>www.motilaloswalmf.com</u> within two working days mentioning the effective date of the change.

Actual expenses for the previous financial year 2015-16:

| Regular Plan | 2.94% |
|--------------|-------|
| Direct Plan | 1.65% |

WAIVER OF LOAD FOR DIRECT APPLICATIONS

Not Applicable

TAX TREATMENT FOR THE INVESTORS (UNITHOLDERS)

Investors are advised to refer to the details in the Statement of Additional Information and also independently refer to their tax advisors.

DAILY NET ASSET VALUE (NAV) PUBLICATION

The NAV of the Scheme will be declared on all business days and will be published at least in two daily newspapers. The NAV can also be viewed on the website www.motilaloswalmf.com and AMFI website www.amfiindia.com.

FOR INVESTOR GRIEVANCES PLEASE CONTACT

| Registrar | Motilal Oswal Mutual Fund |
|------------------------------------|--|
| Karvy Computershare Pvt. Ltd. | Mr. Nilesh Chonkar - Investor Relation Officer |
| Karvy Plaza, H. No. 8-2-596, | 10 th Floor, Motilal Oswal Tower, |
| Avenue 4, Street No. 1, | Rahimtullah Sayani Road, Opp. Parel ST Depot, |
| Banjara Hills, Hyderabad-500034 | Prabhadevi, Mumbai – 400 025 |
| Tel No.: 040-23320751/752/753 | Tel No.: 1800-200-6626 Fax No.: 022 3089 6884 |
| E-mail Id: motilal.karvy@karvy.com | Email Id: mfservice@motilaloswal.com |
| | |

UNITHODLERS INFORMATION

Under Regulation 36(4) of SEBI (Mutual Funds) Regulations, 1996, the AMC/ RTA is required to send consolidated account statement for each calendar month to all the investors in whose folio, transaction has taken place during the month. Further, SEBI vide its circular having ref. no. CIR/MRD/DP/31/2014 dated November 12, 2014, in order to enable a single consolidated view of all the investments of an investor in Mutual Fund and securities held in demat form with Depositories, has required Depositories to generate and dispatch a single consolidated account statement for investors having mutual fund investments and holding demat accounts.

In view of the said requirements the account statements for transactions in units of the Fund by investors will be dispatched to the investors in following manner:

I. Investors who do not hold Demat Account

Consolidated Account Statements (CAS), based on PAN of the holders, shall be sent by AMC/ RTA to investors not holding demat account, for each calendar month within 10th day of the succeeding month to the investors in whose folios, transactions have taken place during that month.

CAS shall be sent by AMC/RTA every half yearly (September/ March), on or before 10th day of succeeding month, detailing holding at the end of the six month, to all such investors in whose folios there have been no transactions during that period.

CAS sent by AMC/RTA is a statement containing details relating to all financial transactions made by an investor across all mutual funds viz. purchase, redemption, switch, dividend payout, dividend reinvestment, systematic investment plan, systematic withdrawal plan, systematic transfer plan, bonus etc. (including transaction charges paid to the distributor) and holding at the end of the month.

II. Investors who hold Demat Account

CAS, based on PAN of the holders, shall be sent by Depositories to investors holding demat account, for each calendar month within 10th day of the succeeding month to the investors in whose folios, transactions have taken place during that month.

CAS shall be sent by Depositories every half yearly (September/March), on or before 10th day of succeeding month, detailing holding at the end of the six month, to all such investors in whose folios and demat accounts there have been no transactions during that period.

In case of demat accounts with nil balance and no transactions in securities and in mutual fund folios, the depository shall send account statement in terms of regulations applicable to the depositories.

CAS sent by Depositories is a statement containing details relating to all financial transactions made by an investor across all mutual funds viz. purchase, redemption, switch, dividend payout, dividend reinvestment, systematic investment plan, systematic withdrawal plan, systematic transfer plan, bonus etc. (including transaction charges paid to the distributor) and transaction in dematerialised securities across demat accounts of the investors and holding at the end of the month.

Following provisions shall be applicable to CAS sent through AMC/ RTA and CAS sent through depositories:

- i. Investors are requested to note that for folios which are not included in the CAS, AMC shall henceforth issue monthly account statement to the unit holders, pursuant to any financial transaction done in such folios; the monthly statement will be sent on or before 10th day of succeeding month. Such statements shall be sent in physical form if no email id is provided in the folio.
- ii. The statement sent within the time frame mentioned above is provisional and is subject to realisation of payment instrument and/or verification of documents, including the application form, by the RTA/AMC
- iii. In the event the folio/demat account has more than one registered holder, the first named Unit holder/Account holder shall receive the CAS (AMC/RTA or Depository). For the purpose of CAS (AMC/RTA or Depository), common investors across mutual funds/depositories shall be

identified on the basis of PAN. Consolidation shall be based on the common sequence/order of investors in various folios/demat accounts across mutual funds / demat accounts across depository participants.

- iv. Investors whose folio(s)/demat account(s) are not updated with PAN shall not receive CAS. Investors are therefore requested to ensure that their folio(s)/demat account(s) are updated with PAN.
- v. For Unit Holders who have provided an e-mail address in KYC records, the CAS will be sent by e-mail.
- vi. The Unit Holder may request for a physical account statement by writing to/calling the AMC/RTA. In case of a specific request received from the unit holders, the AMC/RTA shall provide the account statement to the unit holders within 5 business days from the receipt of such request.
- vii. Account Statements shall not be construed as proof of title and are only computer printed statements indicating the details of transactions under the Schemes during the current financial year and giving the closing balance of Units for the information of the Unit Holder.
- viii. Non-transferable Unit Certificates will be sent, if an applicant so desires, within 5 Business Days of the receipt of a request for the certificate. Unit Certificates will not be issued for any fractional Units entitlement.
- ix. Units held, either in the form of Account Statement or Unit Certificates, are non-transferable. The Trustee reserves the right to make the Units transferable at a later date subject to SEBI (MF) Regulations issued from time to time.
- x. In case an investor has multiple accounts across two Depositories, the depository with whom the account has been opened earlier will be the default Depository.

Annual Account Statement:

The Mutual Fund shall provide the Account Statement to the Unitholders who have not transacted during the last six months prior to the date of generation of account statements. The Account Statement shall reflect the latest closing balance and value of the Units prior to the date of generation of the account statement, The account statements in such cases may be generated and issued along with the Portfolio Statement or Annual Report of the Scheme. Alternately, soft copy of the account statements shall be mailed to the investors' e-mail address, instead of physical statement, if so mandated.

Note: If the investor(s) has/have provided his/their email address in the application form or any subsequent communication in any of the folio belonging to the investor(s), Mutual Fund / Asset Management Company reserves the right to use Electronic Mail (email) as a default mode to send various communication which include account statements for transactions done by the investor(s). The investor shall from time to time intimate the Mutual Fund / its Registrar and Transfer Agents about any changes in the email address.

Monthly Portfolio Disclosures:

The Mutual Fund shall disclose the portfolio of the Scheme as on the last day of the month on AMC's website (www.mostshares.com and www.mostshares.com and www.mostshares.com) on or before the tenth day of the succeeding month. The Investors will be able to view and download this monthly portfolio from the AMC's website.

Half yearly Disclosures: Portfolio / Financial Results:

The Mutual Fund shall publish a complete statement of the Scheme portfolio within one month from the close of each half year (i.e. 31st March and 30th September), by way of an advertisement at least, in one national English daily and one regional newspaper in the language of the region where the head office of the Mutual Fund is located. The Mutual Fund may opt to send the portfolio to all Unit holders in lieu of the advertisement (if applicable). The Portfolio Statement will also be displayed on the website of the AMC/Mutual Fund and AMFI.

Further, the Mutual Fund shall within one month from the close of each half year, that is on 31st March and on 30th September, host a soft copy of its unaudited financial results on its website. The mutual fund shall publish an advertisement disclosing the hosting of such financial results on their website, in atleast one English daily newspaper having nationwide circulation and in a newspaper having wide circulation published in the language of the region where the Head Office of the Mutual Fund is situated.

Annual Report:

The Scheme wise Annual Report or an abridged summary thereof shall be mailed/e-mailed to all the Unitholders of the Scheme, not later than four months from the date of closure of relevant financial year i.e. March 31 each year.

The scheme wise Annual Report or an abridged summary thereof shall be sent (i) by e-mail to the Unitholders whose e-mail address is available with the Fund and (ii) in physical copy to the Unitholders whose e-mail address is not available with the Fund and/or those Unitholders who have opted/requested for the same.

Further, the annual report will be available for inspection at the registered office of the AMC and copy shall be made available on specific request. Also, the Scheme wise annual report and an abridged summary thereof shall be displayed on our website www.motilaloswalmf.com and AMFI's website www.amfiindia.com and the link of the same will be displayed prominently on the website of the Fund.

SPECIAL PRODUCTS AVAILABLE

I. Systematic Investment Plan (SIP)

During Continuous Offer, a Unit holder may enrol for Systematic Investment Plan (SIP) and choose to invest specified sums in the Scheme on periodic basis by giving a single instruction.

SIP allows investors to invest a fixed amount of Rupees on specific dates on periodic basis by purchasing Units of the Scheme at the Purchase Price prevailing at such time.

The terms and conditions for investing in SIP are as follows:

| Minimum amount per SIP installment under | Rs. 1,000/- and multiple of Re. 1/- thereafter. |
|--|---|
| Weekly/Fortnightly/Monthly SIP | |
| Minimum amount per SIP installment under | Rs. 2,000/- and multiple of Re. 1/- thereafter. |
| Quarterly SIP | |
| No. of SIP Installments | |
| a) Minimum | Six installments (Weekly/Fortnightly/Monthly) |
| | Three installments (quarterly) |
| | |
| b) Maximum | No Limit |
| Periodicity | Weekly, Fortnightly, Monthly and Quarterly |
| Dates available for SIP Facility | 1 st , 7 th , 14 th , 21 st or 28 th of every month. |
| | |

| | In case, the date fixed happens to be a holiday / non-business day, the same shall be affected on |
|---------------------------------|---|
| | the next business day. No Post Dated cheques would be accepted for SIP. |
| Applicable NAV and Cut-off time | Applicable NAV and cut-off time as prescribed under the Regulation shall be applicable |

The Trustee/AMC reserves the right to change/modify the terms and conditions of the SIP.

II. Systematic Transfer Plan (STP)

During Continuous Offer, a Unit holder may enrol for Systematic Transfer Plan (STP) and choose to switch from this Scheme to another Option or Scheme (other than Exchange Traded Funds) of the Mutual Fund, which is available for investment at that time.

This facility enables Unit holders to transfer fixed amount periodically from their Unit holdings in the Scheme (Transferor Scheme) to the other schemes (Transferee Scheme) of the Mutual Fund.

The terms and conditions for investing in STP are as follows:

| Minimum amount per STP installment under | Rs. 1,000/- and multiple of |
|--|---|
| Weekly/Fortnightly/Monthly STP | Re. 1/- thereafter. |
| Minimum amount per STP installment under | Rs. 2,000/- and multiple of |
| Quarterly STP | Re. 1/- thereafter. |
| No. of STP Installments | |
| a) Minimum | Six installments (Weekly/Fortnightly/Monthly) |
| | Three installments (Quarterly) |
| b) Maximum | No Limit |
| Periodicity | Weekly/Fortnightly/Monthly/Quarterly |
| Dates available for STP Facility | 1st, 7th, 14th, 21st or 28th of every |
| | Month/Quarter. |
| Applicable NAV and Cut-off time | Applicable NAV and cut-off time as prescribed |
| | under the Regulation shall be applicable |

The Trustee/AMC reserves the right to change/modify the terms and conditions of the STP.

III. Systematic Withdrawal Plan (SWP):

Investors can use the SWP facility for regular inflows. Withdrawals can be made by informing the AMC or Registrar of the specified withdrawal dates and minimum amount as per the table below. The amount will be converted into units at the applicable repurchase price on that date and will be subtracted from the units with the unit holder. The AMC may close a unit holder's account if the balance falls below the specified minimum amount for the scheme. Unit holders may change the amount indicated in the SWP, subject to the minimum amount specified. The SWP may be terminated on written notice from the unit holder and it will terminate automatically when all the units of the unit holder are liquidated or withdrawn from the account.

The features of Systematic Withdrawal Plan (SWP) are as under:

| Minimum amount per SWP installment under | Rs. 1,000/- and multiple of |
|--|---|
| Weekly/Fortnightly/Monthly STP | Re. 1/- thereafter. |
| Minimum amount per SWP installment under | Rs. 2,000/- and multiple of |
| Quarterly STP | Re. 1/- thereafter. |
| No. of STP Installments | |
| c) Minimum | Six installments (Weekly/Fortnightly/Monthly) |

| | Three installments (Quarterly) | | |
|----------------------------------|---|--|--|
| d) Maximum | No Limit | | |
| Periodicity | Weekly/Fortnightly/Monthly/Quarterly | | |
| Dates available for STP Facility | 1st, 7th, 14th, 21st or 28th of every | | |
| | Month/Quarter. | | |
| Applicable NAV and Cut-off time | Applicable NAV and cut-off time as prescribed | | |
| | under the Regulation shall be applicable | | |

The Trustee/AMC reserves the right to change/modify the terms and conditions of the SIP.

IV. Motilal Oswal Value Index (MOVI) Pack Plan:

Motilal Oswal Value Index (MOVI) Pack Plan is a Systematic Transfer Plan (STP) from select debt/liquid scheme into select equity scheme that enables allocation between debt and equity asset classes. It allows Unit holders holding units in non-demat form to take advantage of fluctuations in equity market valuations and not just market levels based on MOVI. Under this facility, Investors may opt to transfer amounts from Motilal Oswal MOSt Ultra Short Term Bond Fund (referred to as Transferor Scheme) to Motilal Oswal MOSt Focused 25 Fund (MOSt Focused 25), Motilal Oswal MOSt Focused Midcap 30 Fund (MOSt Focused Midcap 30) and Motilal Oswal MOSt Focused Multicap 35 Fund (MOSt Focused Multicap 35), (referred to as Transferee Scheme) with allocations based on MOVI levels. The transfers will be enabled in the reverse as well.

The Salient features of the Plan are as under:

1. Motilal Oswal Value Index (MOVI) helps gauge equity market. The Index is calculated taking into account Price to Earnings, Price to Book and Dividend Yield of the Nifty 50 Index.

A low MOVI level indicates that the market valuation appears to be cheap and one may allocate a higher percentage of their investments to Equity as an asset class. A high MOVI level indicates that the market valuation appears to be expensive and that one may reduce their equity allocation.

- India Index Services & Products Ltd. (IISL) is the calculating agent of NIFTY MOVI. IISL shall
 calculate, compile, maintain and provide NIFTY MOVI values to Motilal Oswal Asset
 Management Company Ltd. NIFTY MOVI values will be published on the MOAMC website on
 a daily basis.
- 3. Transfer: This transfer is made from the Transferor Scheme to the Transferee Scheme, on the date of allocation based on NIFTY MOVI levels.

Reverse Transfer: This transfer is made from the Transferee Scheme to the Transferor Scheme, when appreciation in the market value of the Transferee Scheme results in a breach of the prescribed allocation level as determined by NIFTY MOVI.

- 4. This Plan presently offers two enrolment options:
 - a. One Time Investment
 - b. Systematic Transfer Plan (STP) with a minimum of 6 installments.
- 5. Minimum amount under this Plan is as follows:

| Options | Minimum Amount of Transfer (Rs.) |
|---------------------|---|
| One Time Investment | Rs. 5000/- and in multiples of Re. 1/- thereafter |
| STP | Rs. 1000/- and in multiples of Re. 1/- thereafter |

6. The date of allocation will be the 15th of every month. In case the date of allocation falls on a Non-Business Day or falls during a book closure period, the immediate following Business Day will be considered as the date of allocation.

Note: Under 'One Time Investment' enrolment option, in addition to the 15th of every month, allocation will occur on the business day succeeding the date of enrolment into the MOVI Pack Plan.

Under 'STP' enrolment option, if the Unit holder has an existing Systematic Investment Plan (SIP) in the Transferor scheme where the date of SIP falls on a date later than or on 15th of every month, then allocation for that amount will occur on 15th of the subsequent month.

- 7. On the date of allocation, the prescribed percentage of the amount will be transferred in the Transferee Scheme at the closing NAV of the same day i.e. date of allocation.
- 8. The AMC will require upto 7 calendar days from the date of submission of valid enrolment forms to register the Investor under this Plan. Therefore, in the intervening period i.e. date of submission of enrolment form and date of registration, if the date of allocation is crossed, then the same will be considered at the next date of allocation.
- 9. The amount transferred under this Plan from the Transferor Scheme to Transferee Scheme shall be effective by redeeming units of Transferor Scheme at applicable NAV, (subject to the applicable exit load, if any) and subscribing to the units of the Transferee Scheme at applicable NAV on the date of allocation.
- 10. Unit holders can discontinue the Plan at any time by providing a written request which shall be made effective within 7 calendar days of the date of receipt of the said request.
- 11. This Plan will be automatically terminated if all units are liquidated or withdrawn or pledged or upon receipt of intimation of death of the unit holder.
- 12. Unit holders should note that investor details and mode of holding (single, joint, anyone or survivor) in the Transferee Scheme will be as per the existing folio number of the Transferor Scheme. Units will be allotted under the same folio number.
- 13. Any change in methodology of MOVI would only be carried out by obtaining prior consent of the Board of Trustees of Motilal Oswal Trustee Company Limited, the Trustees to Motilal Oswal Mutual Fund.
- 14. Given the two way movement of investments between funds, liquidity at times may be restricted by trading volumes, settlement periods, and inordinately large number of redemption requests or restructuring of the Scheme. This may impact the performance of the underlying scheme.
- 15. Investors may approach/consult their tax consultants in regard to the treatment of the transfer of units from the tax point of view.
- 16. Investors are required to refer to the terms and conditions mentioned in the enrolment form.
- 17. The Trustee/AMC reserves the right to change/modify the terms and conditions of the MOVI Pack Plan or withdraw this facility.

This facility will also be available for transfer into any other equity scheme of Motilal Oswal Mutual Fund that may be launched in future.

DIFFERENTIATION BETWEEN EXISTING SCHEMES OF MOTILAL OSWAL MUTUAL FUND

| Name of the Scheme | Investment Objective | Asset Allocation | Product Differentiation | Asset Under Management (Rs. In Crores) (As on May 31, 2016) | Number of Folio's (As on May 31, 2016) |
|---|---|---|--|--|---|
| Motilal Oswal MOSt Shares M50 ETF (MOSt Shares M50) | The Scheme seeks investment return that corresponds (before fees and expenses) generally to the performance of the Nifty 50 Index (Underlying Index), subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved. | The Scheme would invest at least 95% in the securities constituting Nifty 50 Index and the balance in debt and money market instruments and cash at call. | MOSt Shares M50 is an open ended exchange traded fund which invests in securities constituting Nifty 50 Index. | 21.96 | 4,277 |
| Motilal Oswal MOSt Shares Midcap 100 ETF (MOSt Shares Midcap100) | The Scheme seeks investment return that corresponds (before fees and expenses) to the performance of Nifty Free Float Midcap 100 Index (Underlying Index), subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved. | The Scheme would invest at least 95% in the securities constituting Nifty Free Float Midcap 100 Index and the balance in debt and money market instruments and cash at call. | MOSt Shares Midcap100 is an open ended Index exchange traded fund which invests in securities constituting Nifty Free Float Midcap 100 Index in the same proportion as in the Index. | 37.16 | 3,780 |
| Motilal Oswal MOSt Shares NASDAQ- 100 ETF (MOSt Shares NASDAQ 100) | The Scheme seeks investment return that corresponds (before fees and expenses) generally to the performance of the NASDAQ-100 Index, subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved. | The Scheme would invest at least 95% in the securities constituting NASDAQ-100 Index and the balance in Overseas Debt and Money market instruments and cash at call, mutual fund schemes or exchange traded | The Scheme will invest in the securities which are constituents of NASDAQ-100 Index in the same proportion as in the Index. | 63.55 | 2,903 |

| | T | C 1 1 1 | | | |
|-------------|--|----------------------------|--------------------------------------|--------|--------|
| | | funds based on | | | |
| | | NASDAQ-100 | | | |
| Motilal | The investment chiestine | Index. The Scheme | The Scheme is an | 334.11 | 24 497 |
| Oswal | The investment objective of the Scheme is to | The Scheme would invest at | open ended equity | 334.11 | 24,487 |
| MOSt | achieve long term capital | least 90% | scheme with an | | |
| Focused 25 | appreciation by investing | in Equity and | investment | | |
| Fund | in upto 25 companies | equity related | objective to | | |
| (MOSt | with long term | instruments and | achieve long term | | |
| Focused | sustainable competitive | balance in Debt | capital | | |
| 25) | advantage and growth | and Money | appreciation by | | |
| - / | potential. | Market | investing in upto | | |
| | 1 | Instruments, G- | 25 companies | | |
| | However, there can be no | Secs, Bonds | with long term | | |
| | assurance or guarantee | | sustainable | | |
| | that the investment | | competitive | | |
| | objective of the Scheme | | advantage and | | |
| | would be achieved. | | growth potential. | | |
| | | | The asset | | |
| | | | allocation of the | | |
| | | | Scheme is | | |
| | | | investing upto | | |
| | | | 65% in equity and | | |
| | | | equity related instruments from | | |
| | | | Top 100 listed | | |
| | | | companies by | | |
| | | | market | | |
| | | | capitalization and | | |
| | | | upto 25% in | | |
| | | | equity and equity | | |
| | | | related | | |
| | | | instruments of the | | |
| | | | next 50 | | |
| | | | companies by | | |
| | | | market | | |
| | | | capitalization and | | |
| | | | the balance upto | | |
| | | | 10% in debt, | | |
| | | | money market | | |
| | | | instruments, G- secs, Bonds, cash | | |
| | | | and cash | | |
| | | | equivalents, etc. | | |
| Motilal | The investment objective | The Scheme | The Scheme is an | 143.07 | 4,476 |
| Oswal | of the Scheme is to | would invests in | open ended debt | 115.07 | .,.,0 |
| MOSt Ultra | generate optimal returns | Debt Instruments | Scheme which | | |
| Short Term | consistent with moderate | including | will invests in | | |
| Bond Fund | levels of risk and | Government | debt instruments | | |
| (MOSt | liquidity by investing in | Securities, | and money market | | |
| Ùltra Short | debt securities and money | Corporate Debt, | instruments with | | |
| Term Bond | market securities. | Other debt | average maturity | | |
| Fund) | | instruments, Term | less than or equal | | |
| | However, there can be no | Deposits and | to 12 months. | | |

| | | 36 36 1 | <u> </u> | | |
|-------------|--|-----------------------------|---------------------------|----------|---------|
| | assurance or guarantee | Money Market | | | |
| | that the investment | Instruments with | | | |
| | objective of the Scheme | average maturity | | | |
| | would be achieved. | less than equal to | | | |
| 3.6 11.1 | | 12 months | | | 10.707 |
| Motilal | The investment objective | The Scheme | The Scheme is an | 1,083.52 | 40,592 |
| Oswal | of the Scheme is to | would invest at | open ended equity | | |
| MOSt | achieve long term capital | least 65-100% | scheme with | | |
| Focused | appreciation by investing | in Equity and | investment | | |
| Midcap 30 | in a maximum of 30 | equity related | objective to | | |
| Fund | quality mid-cap | instruments* | achieve long term | | |
| (MOSt | companies having long- | selected between | capital | | |
| Focused | term competitive | Top 101 st and | appreciation by | | |
| Midcap 30) | advantages and potential | 200 th listed | investing in 65- | | |
| | for growth. | companies by | 100% in Equity | | |
| | | market | and equity related | | |
| | However, there can be no | capitalization and | instruments* | | |
| | assurance or guarantee | upto 25% in | selected between | | |
| | that the investment | Equity and equity | Top 101 st and | | |
| | objective of the Scheme | related | 200 th listed | | |
| | would be achieved. | instruments* | companies by | | |
| | | beyond the Top | market | | |
| | | 200 th listed | capitalization and | | |
| | | company and | upto 25% in | | |
| | | with market | Equity and equity | | |
| | | capitalization not | related | | |
| | | lower than the | instruments* | | |
| | | smallest company | beyond the Top | | |
| | | in the Nifty Free | 200 th listed | | |
| | | Float Midcap 100 | company and with | | |
| | | Index and balance | market | | |
| | | 10% in Debt, | capitalization not | | |
| | | Money Market | lower than the | | |
| | | Instruments, G- | smallest company | | |
| | | Sec, Bonds, Cash | in the Nifty Free | | |
| | | and cash | Float Midcap 100 | | |
| | | equivalents, etc. | Index and balance | | |
| | | *subject to | 10% in Debt, | | |
| | | overall limit of 30 | Money Market | | |
| | | companies | Instruments, G- | | |
| | | companies | Sec, Bonds, Cash | | |
| | | | and cash | | |
| | | | equivalents, etc. | | |
| | | | *subject to overall | | |
| | | | | | |
| | | | | | |
| | | | companies | | |
| Motilal | The investment chiesting | The selection | The scheme is an | 2 764 11 | 100,669 |
| Oswal | The investment objective of the Scheme is to | The scheme would invest 65% | | 3,764.11 | 100,009 |
| MOSt | | | open ended | | |
| | achieve long term capital | to 100% in Equity | diversified equity | | |
| Focused | appreciation by primarily | and equity related | scheme which | | |
| Multicap 35 | investing in a maximum | instruments and | with an objective | | |
| Fund | of 35 equity & equity | balance up to | to achieve long | | |
| (MOSt | related instruments across | 35% in debt | term capital | | |

| Focused Multicap 35) | sectors and market-capitalization levels. | instruments, Money Market Instruments, G- Secs, Cash and cash equivalents. *subject to overall limit of 35 securities | securities across sectors and market capitalization levels. | | |
|--|---|---|--|--------|--------|
| Motilal Oswal MOSt Focused Long Term Fund (MOSt Focused Long Term) | The investment objective of the scheme is to generate long term capital appreciation from a diversified portfolio of predominantly equity and equity related instruments. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved. | to 100% in Equity and equity related instruments and | linked saving scheme with a 3 year lock in with an objective to generate long term capital | 145.27 | 22,327 |

This KIM is dated June 30, 2016.

MOTILAL OSWAL MUTUAL FUND

a) Designated Collection Center

| Hyderabad | 201, Lumbini Amrutha Chambers, Near Nagarjuna Circle, Road 3,Banjara Hills, Hyderabad - 500 082 | |
|---------------|--|--|
| Mumbai | 10 th Floor, Motilal Oswal Tower, Rahimtullah Sayani Road, Opp. Parel ST Depot, Prabhadevi, Mumbai – 400025 | |
| Mumbai - Fort | 2nd Floor, Queens Mansion, 44, A. K. Naik Marg, Fort, Mumbai - 400001 | |
| Pune | Millennium Towers, 5 Floor, Sr No 885/1/A, Bhandarkar Road, Above Cosmos Bank, Shivaji Nagar, Pune | |
| | 411004 | |
| Ahmedabad | 403, Third Eye Building, Panchwati Cross Roads, Opp. Centre Point, C. G. Road, Ahmedabad-380006 | |
| Delhi | 801-815, 8th Floor, Tolstoy House, Tolstoy Marg, Connaught Place, New Delhi - 110001 | |
| Chennai | NO: 121/46, Frist Floor, Dr.Radhakrishnan Salai, Above "Arvind Store", Opposite to CITI Center, Mylapore, | |
| | Chennai – 600004 | |
| Bangalore | 212, 3rd Floor, Bellary Road, Palace Orchads, Sadashivnagar, Bangalore- 560 080 | |
| Kolkata | 3rd Floor, Constantia Building, 11, Dr. U. N. Bramachari Street, Kolkata - 700 017 | |

b) Investor Service Center

| Surat | Office No.2006, Mezzanine Floor, 21St Century Business Centre, Ring Road, Surat-395 002 |
|------------|---|
| Jaipur | 301 & 304, 3rd Floor, Luhadia tower ,Ashok Marg, C Scheme, Jaipur - 302001 |
| Lucknow | 710, 7th Floor, Ratan Square, 20-A, Vidhan Sabha Marg, Lucknow – 226001, Uttar Pradesh |
| Chandigarh | SCO 86 First Floor, Sector - 38C, Chandigarh - 160036(U.T) |

KARVY COMPUTERSHARE PRIVATE LIMITED (Official Collection Centres)

| Agartala | Bhagalpur | Durgapur | Jalpaiguri | Mathura | Pudukottai | Solapur |
|-----------------|-------------|-------------|------------|-------------|-------------|----------------|
| Agra | Bharuch | Eluru | Jammu | Meerut | Pune | Sonepat |
| Ahmedabad | Bhatinda | Erode | Jamnagar | Mehsana | Raipur | Sri Ganganagar |
| Ajmer | Bhavnagar | Faridabad | Jamshedpur | Mirzapur | Rajahmundry | Srikakulam |
| Akola | Bhilai | Ferozpur | Jaunpur | Moga | Rajapalaym | Sultanpur |
| Aligarh | Bhilwara | Gandhidham | Jhansi | Moradabad | Rajkot | Surat |
| Allahabad | Bhopal | Gandhinagar | Jodhpur | Morena | Ranchi | Thanjavur |
| Alleppy | Bhubaneswar | Gaya | Junagadh | Mumbai | Ratlam | Thodupuzha |
| Alwar | Bikaner | Ghaziabad | Kannur | Muzaffarpur | Renukoot | Tirunelveli |
| Amaravathi | Bilaspur | Ghazipur | Kanpur | Mysore | Rewa | Tirupathi |
| Ambala | Bokaro | Gonda | Karaikudi | Nadiad | Rohtak | Tirupur |
| Amritsar | Burdwan | Gorakhpur | Karimnagar | Nagerkoil | Roorkee | Tiruvalla |
| Anand | Calicut | Gulbarga | Karnal | Nagpur | Rourkela | Trichur |
| Ananthapur | Chandigarh | Guntur | Karur | Namakkal | Sagar | Trichy |
| Ankleshwar | Chandrapur | Gurgaon | Kharagpur | Nanded | Saharanpur | Trivandrum |
| Asansol | Chennai | Guwahati | Kolhapur | Nasik | Salem | Tuticorin |
| Aurangabad | Chinsura | Gwalior | Kolkata | Navsari | Sambalpur | Udaipur |
| Azamgarh | Cochin | Haldwani | Kollam | Nellore | Satna | Ujjain |
| Balasore | Coimbatore | Haridwar | Korba | New Delhi | Shaktinagar | Valsad |
| Bangalore | Cuttack | Hassan | Kota | Nizamabad | Shillong | Vapi |
| Bankura | Darbhanga | Hissar | Kottayam | Noida | Shimla | Varanasi |
| Bareilly | Davangere | Hoshiarpur | Kurnool | Palghat | Shimoga | Vellore |
| Barhampore (Wb) | Dehradun | Hubli | Lucknow | Panipat | Shivpuri | Vijayanagaram |
| Baroda | Deoria | Hyderabad | Ludhiana | Panjim | Sikar | Vijayawada |
| Begusarai | Dewas | Indore | Madurai | Pathankot | Silchar | Visakhapatnam |
| Belgaum | Dhanbad | Jabalpur | Malappuram | Patiala | Siliguri | Warangal |
| Bellary | Dharwad | Jaipur | Malda | Patna | Sitapur | Yamuna Nagar |
| Berhampur (Or) | Dhule | Jalandhar | Mangalore | Pollachi | Sivakasi | - |
| Betul | Dindigul | Jalgaon | Margoa | Pondicherry | Solan | - |

Visit the link https://www.karvymfs.com/karvy/GeneralPages/locateUs.aspx?frm=cu to view the complete details of designated collection centres / Investor Service centers of Karvy Computershare Private Limited

CHECKLIST

Please ensure that:

- Your Application Form is complete in all respects. Name, Address and Contact Details are mentioned in full & signed by all applicants.
- Bank Account Details are entered completely and correctly.
- $\bullet \quad \text{KYC Compliance for all applications is mentioned irrespective of the investment amount and necessary documents are enclosed.}\\$
- DP ID is filled correctly in the form.
- Cheques should be crossed "A/c Payee only" and drawn in favour of
 - MOSt Focused 25
 - MOSt Focused MidCap 30
 - MOSt Focused MultiCap 35
 - MOSt Focused Ultra Short Term Bond Fund
- MOSt Focused Long Term
- Application Number and applicants name is mentioned on the reverse of the cheque/DD.
- Documents as listed below are submitted along with the Application Form (as applicable to your specific case).

| Documents | Companies | Trusts | Societies | Partnership Firms | NRIs/PIOs | FIIs* | Investments through Constituted Attorney |
|--|-----------|--------|-----------|----------------------|-----------|-------|---|
| кус | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Resolution/Authorisation to invest | ✓ | √ | ✓ | ✓ | | √ | |
| List of Authorised Signatories with Specimen Signature(s) | ✓ | ✓ | ✓ | ✓ | | ✓ | ✓ |
| Memorandum & Articles of Association | ✓ | | | | | | |
| Trust Deed | | ✓ | | | | | |
| Bye-laws | | | 1 | | | | |
| Partnership Deed | | | | ✓ | | | |
| Notarised Power of Attorney | | | | | | | ✓ |
| Account Debit/Foreign inward Remittance Certificate from remitting Bank | | | | | √ | | |

*For FIIs, copy of the SEBI registration certificate should be provided.

All documents above should be originals / true copies certified by the Director/Trustee/Company Secretary/Authorised Signatory/Notary Public. If PAN / KYC proof of minor is not available, PAN / KYC proof of guardian should be provided.



MOTH AL OSWAL Key Information Memorandum and Common Application Form Application No.

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Motilal Oswal Asset Management Company Limited 10th Floor, Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai - 400025 Email: mfservice@motilaloswal.com. Toll Free No.: 1800-200-6626 website: www.motilaloswalmf.com

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DETAILS OF ULTIMATE BENEFICIAL OWNERS / ULTIMATE BENEFICIAL OWNERSHIP [UBO] DECLARATION [Mandatory]

(If the given space below is not adequate, please attach multiple declaration forms)

*This declaration is not needed for Companies that are listed on any recognized stock exchange or is a Subsidiary of such Listed Company or is Controlled by such Listed Company. Please list below the details of controlling person(s), confirming ALL countries of tax residency / permanent residency / citizenship and ALL Tax Identification Numbers for EACH controlling person(s). Owner-documented FFI's should provide FFI Owner Reporting Statement and Auditor's Letter with required details as mentioned in Form W8 BEN E.

| Name of UBO | Address (Include State, Country, PIN/ZIP Code & Contact Details) | Address Type | PAN/Tax Payer Identification No./ Equivalent ID No.* | Country of tax Residency* | Controlling Person Type ¹ (Mandatory) | % of beneficial interest |
|-------------|--|----------------------------|--|------------------------------|--|--------------------------|
| | | Residential | No.: | | | |
| | | Business Registered Office | Туре: | | | |
| | | Residential | No.: | | | |
| | | Business Registered Office | Туре: | | | |
| | | Residential | No.: | | | |
| | | Business Registered Office | Туре: | | | |

Attached documents should be self certified by the UBO and certified by the applicant or Authorised signatory.

I/We acknowledge and confirm that the information provided above is/are true and correct to the best of my/our knowledge and belief. In the event any of the above information is/are found to be false/incorrect and/or the declaration is not provided, then the AMC/Trustee/Mutual Fund shall reserve the right to reject the application and/or reverse the allotment of units and the AMC/Trustee/Mutual Fund shall not be liable for the same. I/We hereby authorize sharing of the information furnished in this form with all SEBI Registered Intermediaries and they can rely on the same. In case the above information is not provided, it will be presumed that applicant is the ultimate beneficial owner, with no declaration to submit. I/We also undertake to keep you informed in writing about any changes/modification to the above information in future and also undertake to provide any other additional information as may be required at your end.

If passive NFE, please provide below additional details. (Please attach additional sheets if necessary).

| PAN / Any other Identification Number (PAN, Aadhar, Passport, Election ID, Govt. ID, Driving Licence NREGA Job Card, Others) City of Birth - Country of Birth | Occupation Type: Service, Business, Others Nationality: Father's Name: Mandatory if PAN is not available | DOB: Date of Birth Gender: Male, Female, Other |
|---|--|--|
| 1. PAN: City of Birth: Country of Birth: | Occupation Type: Nationality: Father's Name: | Date Of Birth: D D M M Y Y Y Y Gender Male Female Other |
| 2. PAN: City of Birth: Country of Birth: | Occupation Type: Nationality: Father's Name: | Date Of Birth: D D M M Y Y Y Y Gender Male Female Other |
| 3. PAN: City of Birth: Country of Birth: | Occupation Type: Nationality: Father's Name: | Date Of Birth: D D M M Y Y Y Y Gender Male Female Other |

¹(Refer 3(ivA)) of FATCA Instructions and Definitions (for Non-Individuals)

11 DECLARATION AND SIGNATURE

Having read and understood the contents of the Scheme Information Documents of the Scheme (s), I/We hereby apply for the units of the scheme(s) and agree to abide by the terms, conditions, rules and regulation governing the scheme(s). I/We hereby declare that the amount invested in the scheme(s) is through legitimate Sources only and does not involve and is not designed for the purpose of the contravention of any Act, Rules, Regulations, Notifications or Directions of the provisions of the income tax Act, Anti Money Laundering Laws, Anti Corruption Laws or any other applicable laws enacted by the Government of India from time to time. I/We have understood the details of the scheme (s) & I/We have not received nor have been induced by any rebate or gifts, directly or indirectly in making this investment. I/We confirm that the funds invested in the Scheme (s), legally belong to me/us, In the event "Know Your Customer" process is not completed by me/us to the satisfaction of the Mutual Fund, I/we hereby authorize the Mutual Fund, to redeem the funds invested in the Scheme(s), in Fayour of the applicant, at the applicable NAV prevailing on the date of such redemption and undertake such other action with such funds that may be required by the law.

The ARN holder has disclosed to me/us all the commissions (in the form of trail commission or any other mode), payable to him for the different competing Scheme of various Mutual Funds from amongst which the Scheme is being recommended to me/us. For NRIs only: I/We confirm that I am/we are Non Residents of Indian nationality/origin and that I/We have remitted funds from abroad through approved banking channels or from funds in my/our Non-Resident External/Non-Resident Ordinary/FCNR Account. I/We confirm that the details provided by me/us are true and correct. I declare that the information is to the best of my Knowledge, belief, accurate and complete. I agree to notify MOMF/AMC immediately in the event of information changes

FATCA / CRS Certification: I / We have understood the information requirements of this Form (read along with the FATCA & CRS Instructions) and hereby confirm that the information provided by me / us in this Form is true, correct, and complete. I / We also confirm that I / We have read and understood the FATCA & CRS Terms and Conditions and hereby accept the same.

| First / Sole Applicant / Guardian | Second Applicant | Third Applicant | Power of Attorney Holder |
|--------------------------------------|------------------|-----------------|--------------------------|



10th Floor, Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai - 400025 Email: mfservice@motilaloswal.com. Toll Free No.: 1800-200-6626

website: www.motilaloswalmf.com

Additional details to be filled by controlling persons with tax residency / permanent residency / citizenship / Green Card in any country other than India.

To include US, where controlling person is a US citizen or green card holder

^{*}In case Tax Identification Number is not available, kindly provide functional equivalent

| MOTILAL OSWAL | NACH/ EC | S/ Direct Debit | Manda | ite Form | | Applicati Form -2 | ion No. | | |
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| Distributor ARN / RIA# | Dis | stributor Name | 8 | Gub-Distributor AF | RN/RIA# | Internal Sub | -Broker/Employee Code | EU | IN |
| ARN/RIA | | | ARI | V | | | | | |
| #By mentioning RIA code, I/We authorize you to sh I/We hereby confirm that the EUIN box has been inter by the employee/relationship manager/sales person employee/relationship manager/sales person of the d UNIT HOLDER INFORMATIO | ntionally left blank by me/us a of the above distributor or istributor and the distributor | as this is an "execution-only" transaction notwithstanding the advice of in-appro | on without any in opriateness, if an | teraction or advice | tilal Oswal Mut First Holo | | Second Holder | | rd Holder |
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| Scheme Names | S | SIP Frequ | ency and D | ate | | SIP Mont Perp | | SIP Amo ₹ 1000/- (N ₹ 2000/- (Qtrly) | /lonthly) & |
| Motilal Oswal MOSt Focused 2 Plan: □ Direct* □ Regular Option: □ Growth* □ Div Payout | | Monthly 1st 7 Quarterly 1st 7 | | 21 st 28 th 21 st 28 th | M M | to | or Perpetual SIP | | |
| Motilal Oswal MOSt Focused I Plan: □ Direct* □ Regular Option: □ Growth* □ Div Payout | | Weekly \square (1st, 7th, 1st Fortnightly \square 1st -14 Monthly \square 1st \square 7 Quarterly \square 1st \square 7 | 7 th -21 | 14 th -28 th | M M | to Y Y Y | or Perpetual SIP | | |
| Motilal Oswal MOSt Focused M Plan: □ Direct* □ Regular Option: □ Growth* □ Div Payout | | Weekly (1st, 7th, 1st Fortnightly 1st 14 Monthly 1st 7 Quarterly 1st 7 | 7 th -21 | 14 th -28 th | M M [| Y Y Y to Y Y Y | or Perpetual SIP | | |
| Motilal Oswal MOSt Focused L Plan: □ Direct* □ Regular Option: □ Growth* □ Div Payout | ong Term Fund | | 7 th -21 | 14 th -28 th | M M [| Y Y Y to Y Y Y | or Perpetual SIP | | |
| Motilal Oswal MOSt Ultra Shor Plan: □ Direct* □ Regular Option: □ Growth* □ Div Payout | | Weekly \square (1st, 7th, 1st Fortnightly \square 1st -14 Monthly \square 1st \square 7 Quarterly \square 1st \square 7 | 7 th -21 | 14 th -28 th | M M [| Y Y Y to Y Y Y | or Perpetual SIP | | |
| nstructions. I/We hereby confirm adherer Debit / Standing instructions facility and t Dswal Mutual Fund carrying this mandate f First / Sole Applicant / Guardian | hat my/our payment to orm to get it verified an | owards my/our investment in N nd executed. | Motilal Oswal I | | | | count with your Bank. I/V (Please att | | resentatives Motila |
| To be signed by all holders if mode of operation of Bank | (Account is 'Joint') | | | | | | | | |
| | | | | | | | | | |
| MOTILAL OSWAL Mutual Fund | ACH/ ECS/ Direc | t Debit Mandate Forn | | le for Lumpsum Addi | itional Purcl | hases as we | II as SIP Registrations] | | |
| UMR | | For Officia | al Use | | | | Dai | te D D M M | Y Y Y Y |
| Fick (🗸) Create 🔽 Sponsor Bank Cod | e Fo | r Official Use | Utility Cod | e | | For Official L | Jse | | |
| Modify I/We hereby authoriz | te M | lotilal Oswal Mutual Fund | | To Debit (to tick | ✓) SB | CA | CC SB-NRE | SB-NR0 0th | er |
| Cancel Bank a/c numbe | er | | | | | | | | |
| with Ban | k | Name of customer bank | | IFSC | | | Or MICR | | |
| n amount of Rupees | | | | | | | ₹ | | |
| REQUENCY Mthly | Qtly H.Yr | 'ly Yrly ✓ As & w | vhen presen | ted | DEBIT TYP | E Fixe | ed Amount 🗸 I | Maximum Amount | |
| eference 1 Folio No.: | | | | | Mob. N | lo | | | |
| eference 2 Application No. | | | | | Email I | D | | | |
| agree for the debit of mandate proces | | bank whom I am authorizin | ng to debit m | | ⊒ est schedule of the accou | | | nature of the accou | ınt holder |
| From D D M M Y Y Y | Y | | | Name of | | * la = l =l = | | | l la al al au |
| To 3 1 1 2 2 0 9 Or Until cancelled | | ıme of the account holder | 2. | | the accoun | | 3Na | ame of the accoun | LHOIUEF |
| OI Until Cancelleu | I nis is to confi | rm that the declaration has t | peen careful | y read, understood & | x made by r | me/us | | | |
| ACKNOWLEDGMENT SLIP (| To be filled by the investor | r) | | Application No. | | | | | |
| -olio No. | | Investor Name | | | | | | | |
| Scheme Name | Scheme Name | Plan | ו 📃 | | Option | n | | | |
| SIP Period From D D M M Y | Y To D D M | I M Y Y | Perpe | tual SIP | | | | | Stamp & Signature |

SYSTEMATIC INVESTMENT PLAN DETAILS

- The Mandate will be registered under the best suited mode i.e. NACH or ECS or SI at the discretion of its appointed payment Aggregator through whom the mandate will be registered for the SIP debit facility.
- Unit holder(s) need to provide along with the mandate form an original cancelled cheque (or a copy) with name and account number pre-printed of the bank account to be registered for registration of the mandate failing which registration may not be accepted. The Unit holder(s) cheque/bank account details are subject to third party verification
- where the cancelled cheque or a copy of the cheque does not mention the bank account holder's name(s), Investor should provide self-attested bank pass book copy / bank statement / bank letter to substantiate that the first unit holder is one of the joint holder of the bank account. In case of a mismatch, it will be deemed to be a 3rd party payment and rejected exceptunder 5. the following exceptional circumstances.
 - Payment by parents / grand-parents / related person on behalf of a minor in consideration of natural love and affection or as gift provided the purchase value is less than or equal to \$50,000/- and KYC is completed for the registered 6. Guardian and the person making the payment. However, single subscription value shall not exceed above \$50,000/-(including investment through each regular purchase or single SIP instalment). However, this restriction will not to be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that folio. Additional declaration in the prescribed format signed by the guardian and parents/grand-parents/ related person is 8. also required along with the application form.
 - Payment by an Employer on behalf of employee under Systematic Investment plans through, Payroll deductions
- provided KYC is completed for the employee who is the beneficiary investor and the employer who is making the payment. Additional declaration in the prescribed format signed by employee and employer is also required along with the application form c) Custodian on behalf of an FII or a Client provided KYC is completed for the investor and custodian. Additional declaration in the prescribed format signed by Custodian and FII/ Client is also required along with the application form.
- Please not that in the event of a minor mismatch between the bank account number mentioned in the application from and as appearing in the cheque leaf submitted, bankaccount number would be updated based on the cancelled cheque leaf provided the name(s) of the vestor/applicant appears in the cheque leaf
- AUTHORISATION BY BANK ACCOUNT HOLDER(S)
 - a) Please indicate the name of the bank & branch, bank account number.
- b) If the mode of operation of bank account is joint, all bank account holders would need to sign at the place marked
- Applications incomplete in any respect are liable to be rejected. AMC/ Service Provider shall have absolute discretion to reject any such Application forms.
- AMC or other service providers shall not be responsible and liable for any damages / compensation for any loss, damage etc. The investor assumes the entire risk of using this facility and takes full responsibility DECLARATION & SIGNATURES

This section need to be signed by the applicant(s) / unit holder(s) at the places marked as per the mode of holding recorded with us (i.e. "Single", "Anyone or Survivor" or "Joint").

TERMS AND CONDITIONS FOR ECS (Debit Clearing)

The cities/ banks/ branches in the list may be modified /updated / changed / removed at any time in future entirely at the discretion of Motilal Oswal Mutual Fund without assigning any reasons or prior notice. If any city / bank/ branch is removed, SIP instructions for investors in such city/bank/branch via (ECS) (Debit Clearing) Direct Debit route will be discontinued

List of Cities for SIP Auto Debit Facility via ECS (Debit Clearing):-

Agra, Ahmedabad, Allahabad, Amritsar, Anand, Asansol, Aurangabad, Bangalore, Bardhaman, Baroda, Belgaum, Bhavnagar, Bhilwara, Bhopal, Bhubaneshwar, Bijapur, Bikaner, Calicut, Chandigarh, Chennai, Cochin, Coimbatore, Cuttack, Davangere, Dehradun, Delhi, Dhanbad, Durgapur, Erode, Gadag, Gangtok, Goa, Gorakhpur, Gulbarga, Guwahati, Gwalior, Haldia, Hasan, Hubli, Hyderabad, Imphal, Indore, Jabalpur, Jaipur, Jalandhar, Jammu, Jamnagar, Jamshedpur, Jodhpur, Kakinada, Kanpur, Kolhapur, Kolkata, Kota, Lucknow, Ludhiana, Madurai, Mandya, Mangalore, Mumbai, Mysore, Nagpur, Nasik, Nellore, Patna, Pondicherry, Pune, Raichur, Raipur, Rajkot, Ranchi, Salem, Shillong, Shimla, Shimoga, Sholapur, Siliguri, Surat, Tirunelveli,

Tirupati, Tiruppur, Trichur, Trichy, Trivandrum, Tumkur, Udaipur, Udipi, Varanasi, Vijaywada, Vizag List of Banks for SIP Direct Debit Facility:-

Allahabad Bank, Axis Bank, Bank of Baroda, Bank of India, Citi Bank, Corporation Bank, Federal Bank, ICICI Bank, IDBI Bank, IndusInd Bank, Kotak Mahindra Bank, Punjab National Bank, South Indian Bank, State Bank of India, State Bank of Patiala, UCO Bank, Union Bank of India, United Bank of India

- Applications for SIP Auto Debit (ECS/ Direct Debit) Facility would be accepted only if the bank branch participates in local MICR/ECS
- In case the investor's bank chooses to cross verify the auto debit mandate with him/her as the bank's customer, investor would need to promptly act on the same. AMC / Service Provider will not be liable for any transaction failures due to rejection of the transaction by investor's bank/branch or its refusal to register the SIP mandate or any charges that may be levied by the Bank/ Branch on investor / applicant.

INSTRUCTIONS TO FILL THE NACH / ECS / SI MANDATI

- UMRN Code, Sponsor Code, and Utility Code are for official use only. Please do not write anything in these boxes/spaces. The following information has to be mandatorily filled in the Mandates. In case any of these fields are not filled, the mandate is liable for rejection.

 a) Please tick the Appropriate Account Type and furnish the Bank Account Number from which the SIP installment/s is/are

 - Please mention the Bank Name, 11 Digit IFSC code, 9 Digit MICR Code of your Bank in the appropriate boxes provided b) for the purpose. The MICR code is the number appearing next to the cheque number on the MICR band at the bottom of the cheque. In the absence of these information, Mandate registration is liable to be rejected.
- Please mention the maximum amount that can be debited using this mandate. The amount needs to be mentioned both in words as
- rease mention the institution amount that can be decided using this manuale. The amount needs to de mentioned both in worlds as well as numbers. Please mention your Mobile Number and Email I do n the mandate form. Please provide the Start and End date for the period which the Mandate should be active. If you do not wish to provide an End date, please tick the check box for "Until Cancelled".

SIGNATURES

Standal UNES
The mandate needs to be signed by all the account holders in line with the mode of holding recorded with the investor's bank. The Account holder's names have to be mentioned as per their mode of holding in Account.



THIRD PARTY PAYMENT DECLARATION FORM

Form - 4

THIRD PARTY PAYMENT DECLARATION FORM should be completed in English and in BLOCK LETTERS only. (Please read the Third Party Payment Rules and Instructions carefully before completing this Form.)

Declaration Form No.

| FOR OFFICE USE ONLY | | | | | |
|--|--|--|---|---|--|
| Date of Rece | pint | | Folio No. | | Branch Trans. No. |
| Date of field | sipt | | TONO NO. | | Dianon mans. No. |
| | | | I | | |
| DENIFICIAL INVESTOR IN | ODMATION | | | | |
| BENEFICIAL INVESTOR INF | | | | | Application No. |
| FOLIO NO. (For existing invest | * | \ | | | _ Application No |
| NAME OF FIRST/ SOLE APPLIC | |) | | | |
| Mr. / Ms. / M/s. | S T | | M I D D L E | | L A S T |
| | | | | | |
| | | | | | |
| NAME OF THIRD PARTY (Person | on Making the Payment) | | | | |
| Mr. / Ms. / M/s. F I R | S T | | M I D D L E | | L A S T |
| Nationality | | | (Please ✓) ☐ Attached (M | andatory for any amoi | unt) |
| #Mandatory for any amount. | Please attach PAN Proof. | | | | |
| NAME OF CONTACT PERSON | | of non Individual Th | ird Party) | | |
| | | | | | |
| Mr. / Ms. F I R | S T | | M I D D L E | | L A S T |
| Designation | | | | | |
| MAILING ADDRESS (P.O. Box A | Address may not be suffic | cient) | | | |
| City | | State | Pin | Code | |
| CONTACT DETAILS | | | | | |
| Tel.: Off. | STD Code | Tel. : Res. | STD Code | Mobile | |
| | | | STD Code | Mobile | |
| Fax | STD Code | Email | | | |
| DEL ATIONOLUD OF THERE DAD | TVANTU THE DENEELONAL | INIVERSED IN | (m) P 11 1 | | |
| RELATIONSHIP OF THIRD PAR | | INVESTOR [Please | | | T = |
| Status of the | Minor | | ☐ FII | | Employee (s) |
| Beneficial Investor | | | Client | | |
| Relationship of Third Party | Parent | | Custodian | | Employer |
| with the Beneficial Investor | Grand Parent | | SEBI Registration No. of Custodian | | |
| | Related Person | | Registration Valid Till D D M M Y Y Y Y | | |
| | | (Please specify) | D D IVI IVI I I I I | | |
| Declaration by | I/We declare that the paym | | I/We declare that the payment is made (| on hehalf of | FII/I/We declare that the payment is made on |
| Third Party | of minor is in consideration | | Client and the source of this payment is | | behalf of employee(s) under Systematic |
| | affection or as a gift. | | to us by FII/Client. | | Investment Plans through Payroll Deductions. |
| | | | | | |
| THIRD PARTY PAYMENT DETAI | ILS | | | | |
| Mode of Payment [Please ✓ (/)] | | . , | | | |
| Cheque | In case the account statement of bank a | number and account haccount or letter from the | older name of the third party is not pre-printe ie bank certifying that the third party maintair | ed on the cheque then a c ns a bank account. | opy of the bank passbook / |
| Pay Order | | | the Bank Account Holder's Name and Bank | | |
| Demand Draft | | r issue of the instrumer | | | |
| Banker's Cheque | | | | | |
| RTGS | | | | | |
| | | tion to the Bank stating | the Bank Account Number which has been | debited. | |
| NEFT | Copy of the Instruc | | | | |
| NEFT | Copy of the Instruc | | | | |
| Fund Transfer * Motilal Oswal Mutual Fund/ Mot | ilal Oswal Asset Managemer | nt Company Limited res | erves the right to seek information and /or o | btain such other addition | al documents/information from the |
| * Motilal Oswal Mutual Fund/ Mot Third Party for establishing the ic | iilal Oswal Asset Managemer dentity of the Third Party. | | erves the right to seek information and /or o | btain such other addition | al documents/information from the |
| * Motilal Oswal Mutual Fund/ Mot Third Party for establishing the id Amount* in figures | iilal Oswal Asset Managemer dentity of the Third Party. | nt Company Limited res | | | |
| Fund Transfer * Motilal Oswal Mutual Fund/ Mot Third Party for establishing the id Amount* in figures Cheque/DD/PO/UTR No. | iilal Oswal Asset Managemer dentity of the Third Party. | | erves the right to seek information and /or o | | al documents/information from the |
| * Motilal Oswal Mutual Fund/ Mot Third Party for establishing the ic Amount* in figures Cheque/DD/PO/UTR No. Pay- in Bank A/c No. | iilal Oswal Asset Managemer dentity of the Third Party. | | | | |
| * Motilal Oswal Mutual Fund/ Mot Third Party for establishing the ic Amount* in figures Cheque/DD/PO/UTR No. Pay- in Bank A/c No. Name of the Bank | iilal Oswal Asset Managemer dentity of the Third Party. | | Cheque/DD/PO/ | | |
| * Motilal Oswal Mutual Fund/ Mot Third Party for establishing the ic Amount* in figures Cheque/DD/PO/UTR No. Pay- in Bank A/c No. | ilal Oswal Asset Managemer Jentity of the Third Party. | words | | | |

4. DECLARATIONS & SIGNATURE/S

THIRD PARTY DECLARATION

I/We confirm having read and understood the Third Party Payment rules, as given below and hereby agree to be bound by the same.

I/We declare that the information declared herein is true and correct, which Motilal Oswal Mutual Fund is entitled to verify directly or indirectly. I agree to furnish such further information as Motilal Oswal Mutual Fund may require from me/us. I/We agree that, if any such declarations made by me/us are found to be incorrect or incomplete, Motilal Oswal Mutual Fund/Motilal Oswal AMC is not bound to pay any interest or compensation of whatsoever nature on the said payment received from me/us and shall have absolute discretion to reject/not process the Application Form received from the Beneficial Investor(s) and refund the subscription monies.

I/We hereby declare that the amount invested in the Scheme is through legitimate sources only and does not involve and is not designed for the purpose of any contravention or evasion of any Act, Rules, Regulations, Notifications or Directions issued by any regulatory authority in India. I/We will assume personal liability for any claim, loss and/or damage of whatsoever nature that Motilal Oswal Mutual Fund/Motilal Oswal AMC may suffer as a result of accepting the aforesaid payment from me/us towards processing of the transaction in favour of the beneficial investor(s) as detailed in the Application Form.

Applicable to NRIs only

I/We confirm that I am/We are Non-Resident of Indian Nationality/Origin and I/We hereby confirm that the funds for subscription have been remitted from abroad through normal banking channels or from funds in my/our Non-Resident External/Ordinary Account/FCNR Account.

BENEFICIAL INVESTOR(S) DECLARATION

I/We certify that the information declared herein by the Third Party is true and correct.

I/We acknowledge that Motilal Oswal Mutual Fund reserves the right in its sole discretion to reject/not process the Application Form and refund the payment received from the aforesaid Third Party and the declaration made by the Third Party will apply solely to my/our transaction as the beneficial investor(s) detailed in the Application Form. Motilal Oswal Mutual Fund/ Motilal Oswal AMC will not be liable for any damages or losses or any claims of whatsoever nature arising out of any delay or failure to process this transaction due to occurrences beyond the control of Motilal Oswal Mutual Fund/Motilal Oswal AMC.

Applicable to Guardian receiving funds on behalf of Minor only:

I/We confirm that I/We are the legal guardian of the Minor, registered in folio and have no objection to the funds received towards Subscription of Units in this Scheme on behalf of the minor.

| | SIGNATURE/S | |
|--|------------------|-----------------|
| | | |
| | | |
| X First / Sole Applicant / Guardian | Second Applicant | Third Applicant |

THIRD PARTY PAYMENT RULES

- 1. In order to enhance compliance with Know your Customer (KYC) norms under the Prevention of Money Laundering Act, 2002 (PMLA) and to mitigate the risks associated with acceptance of third party payments, Association of Mutual Funds of India (AMFI) issued best practice guidelines on "risk mitigation process against third party instruments and other payment modes for mutual fund subscriptions". AMFI has issued the said best practice guidelines requiring mutual funds/asset management companies to ensure that Third-Party payments are not used for mutual fund subscriptions.
- $2. \quad \text{The following words and expressions shall have the meaning specified herein:} \\$
 - (a) "Beneficial Investor" is the first named applicant/investor in whose name the application for subscription of Units is applied for with the Mutual Fund.
 - (b) "Third Party" means any person making payment towards subscription of Units in the name of the Beneficial Investor.
 - (c) "Third Party payment" is referred to as a payment made through instruments issued from a bank account other than that of the first named applicant/ investor mentioned in the application form.

Illustrations

Illustration 1: An Application submitted in joint names of A, B & C alongwith cheque issued from a bank account in names of B, C & Y. This will be considered as Third Party payment.

Illustration 2: An Application submitted in joint names of A, B & C alongwith cheque issued from a bank account in names of C, A & B. This will not be considered as Third Party payment.

Illustration 3: An Application submitted in joint names of A, B & C alongwith cheque issued from a bank account in name of A. This will not be considered as Third Party payment.

- Motilal Oswal Mutual Fund/Motilal Oswal Asset Management Company will not accept subscriptions with Third Party payments except in the following exceptional cases, which is subject to submission of requisite documentation/ declarations:
 - (i) Payment by Parents / Grand-Parents / Related Persons* on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding ₹ 50,000/- each regular Purchase or per SIP installment.
 - (ii) Payment by Employer on behalf of employee(s) under Systematic Investment Plan (SIP) Payroll deductions.
 - (iii) Custodian on behalf of an FII or a Client.
 - * 'Related Person' means any person investing on behalf of a minor in consideration of natural love and affection or as a nift
- Applications submitted through the above mentioned 'exceptional cases' are required to comply with the following, without which applications for subscriptions for units will be rejected / not processed / refunded.
 - Mandatory KYC for all investors (guardian in case of minor) and the person making the payment i.e. third party.
 - (ii) Submission of a complete and valid 'Third Party Payment Declaration Form' from the investors (guardian in case of minor) and the person making the payment i.e. third party.
- Investor(s) are requested to note that any application for subscription of Units of the Scheme(s) of
 Motilal Oswal Mutual Fund accompanied with Third Party payment other than the above mentioned
 exceptional cases as described in Rule (2b) above is liable for rejection without any recourse to
 Third Party or the applicant investor(s).

The above mentioned Third Party Payment Rules are subject to change from time to time. Please contact any of the Investor Service Centres of Motilal Oswal AMC or visit our website for any further information or undates on the same



SYSTEMATIC TRANSFER PLAN / SYSTEMATIC WITHDRAWAL PLAN

Form - 4

Application No.

| Distributor ARN/RIA# | | ARN Name | Sub-Distributor ARN/RIA# | Internal Sub-Broker/I | Employee Code | EUIN | | | |
|---|--|---|---|--|--|--|--|--|--|
| ARN/RIA | | | ARN | | | | | | |
| hereby confirm that the EUIN box has beer out any interaction or advice by the er ithstanding the advice of in-appropriatenes ibutor and the distributor has not charged ar | n intentionally left blank by nployee/relationship man s, if any, provided by the er ny advisory fees on this tran | y me/us as this is an "execution-only" transaction lager/sales person of the above distributor or mployee/relationship manager/sales person of the nsaction. | First Holder | Second Ho | older | Third Holder | | | |
| EXISTING UNIT HOLDER IN | IFORMATION | | | | | | | | |
| Name of the First Holder _ | | | Folio | No. | | | | | |
| PAN/PERN (mandatory) Enclosed PAN/PERN Proof KYC Complicane | | | | | | | | | |
| SYSTEMATIC TRANSFER PLAN (STP) (Please mention the PAN/PERN without which, this application form will be considered incomplete and is liable to be rejected.) | | | | | | | | | |
| Please arrange for STP with | 0 1 | ions | | | Plan | | | | |
| | | | vidend Frequency (In case of Dividen | | | | | | |
| . – | • | | • • • | | | | | | |
| Option Growth / | Dividend-Payout | / Dividend - Reinvest Div | vidend Frequency (In case of Dividen | d option) | | | | | |
| Fixed Amount (| Minimum Rs.1000) |) Dividend | Transfer Plan (Minimum Rs.1000) | | NAV Appred | ciation (Minimum Rs.1000) | | | |
| STP Frequency: Wee | | ghtly | Except Daily Dividend | | Only in ca | se of Growth Option | | | |
| STP Amount: STP Dates: | | | | | | | | | |
| SYSTEMATIC WITHDRAWA | AL PLAN (SWP) (PIG | ease mention the PAN/PERN without which | , this application form will be considered | incomplete and is liable to | o be rejected.) | | | | |
| Please arrange for SWP wit | th the following opt | tions - Fixed Amount | | | | | | | |
| Rs. (in figures) | | Rs. (in words) | | | | | | | |
| SWP Frequency: | Monthly 🗌 Qua | arterly SWP Date: | : | 21 st 28 th | | | | | |
| SWP Period: Start: | M M Y Y | End: M M Y Y | | | | | | | |
| From Scheme | | | | | | | | | |
| Plan | | Option | ividend-Payout / Dividend - | - Reinvest | | | | | |
| Dividend Frequency (In case | of Dividend option) | | | | | | | | |
| terms, conditions, rules and not designed for the purpose Laws or any other applicable by any rebate or gifts, directl is not completed by me / us NAV prevailing on the date of su The ARN holder has discloser amongst which the Scheme is be | regulation governing e of the contraventic laws enacted by th y or indirectly in ma to the satisfaction of chredemption and un d to me/us all the c teing recommended to that I am / we are on-Resident Ordinary. | Non Residents of Indian nationality / o/FCNR account. | re that the amount invested in the Sifications or Directions fo the provisione. I / We have understood the detanat the funds invested in the Scheme rize the Mutual Fund, to redeem the fisthat may be required by the Law. | Scheme(s) is through le ions of the Income Tavills of the Scheme(s) and e(s), legally belong to n unds invested in the Sc to him for the different | egitimate source Act, Anti Mon nd I / We have ne / us. In the e sheme(s), in favo t competing Sci | es only and does not involve and i ey Laundering Laws, Anti Corruptio not received nor have been induce event "Know Your Customer" proces our of the applicant, at the applicabl hemes of various Mutual Funds fron | | | |
| First / Sole Applican | t / Guardian | Second Applicant | Third Ap | plicant | | POA Holder | | | |
| V | | | | | | | | | |

INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

General Information

- Please read the terms of the Key Information Memorandum (KIM) and the Scheme Information Document (SID) and Statement of
- Prease read the terms of the key information weinfolding the Application Form. Investors are deemed to have accepted the terms subject to which this offer is being made and bind themselves to the terms upon signing the Application Form and tendering payment. The Application Form should be completed in INSULSH and in BLOCK LETTERS only, Please tick in the appropriate box for relevant options wherever applicable. Please do not overwrite. For any correction / changes (if any) made on the Application Form, the sole/all applicants are requested to authenticate the same by canceling and re-writing the correct details and counter-signing the same. Applications completed in all respects, must be submitted at the Investor Service Centres (ISCs) / Official Points of Acceptance.

 Investors can also subscribe to the Units of all scheme of Motilal Oswal Mutual Fund through the mutual fund trading platforms

The state of the charge of the the sole and absolute discretion to reject any application.

Investments through distributors

As per directions of Securities and Exchange Board of India (SEBI), the distributors, agents or any persons employed or engaged As per unecurous or securines and exertingle observed in the sale and/or distribution of mutual fund products are required to have a valid certification from the National Institute of Securities Markets (NISM) by passing the certification examination. Further, no agents / distributions are entitled to sell units of mutual funds unless the intermediary is registered with Association of Mutual Funds in India (AMFI). Applications on behalf of minors should be made by natural guardian (i.e. father or mother) or legal guardian (court appointed) and signed by them. The name of the Guardian should be filled in the relevant space provided in the Applications for mother or positions of the space of the provided in the Application form. No joint constant of the provided in the Application form.

applicant/joint holder is permitted with the minor beneficiary

New cadre distributors: SEBI has introduced a new cadre of distributors such as postal agents; retired government and semigovernment officials (class III and above or equivalent), retired teachers and retired bank officers (all such retired persons with at least 10 years of service) and other similar persons (such as Bank correspondents) as may be notified by AMFL/AMC from time to time. Such New Cadre distributor can sell only 'simple and performing 'diversified equity schemes, index and fixed maturity plans. There is a pre-fix of "SD" before the ARN number of such distributors. They also hold an EUIN which must be quoted in the application form.

Employee Unique Identification Number (EUIN)

Employee Unique Identification mumber (EUIN)
Further, SEBI has made it compulsory for every employee/ relationship manager/ sales person of the distributor of mutual fund products to quote in the Application Form the EUIN obtained by him/her from AMFI. EUIN would assist in addressing any instance of mis-selling even if the employee/ relationship manager/sales person later leaves the employment of the distributor. Hence, if your investments are routed through a distributor please ensure that the EUIN is correctly filled in the Application Form. However, if your distributor has not given you any advice pertaining to the investment, the EUIN box may be left blank. In this case, you are required to provide a duly signed declaration to this effect, as given in the Form.

Overseas Distributors

Overseas Distributors
Overseas Distributors are exempt from obtaining NISM certification and AMFI registration as per AMFI circular No. CIR/ARN-14/
12-13 dated July 13, 2012 and the EUIN requirement as per AMFI Circular No. 135/BP/33/2012-13 dated December 31, 2012. However, such Overseas Distributors are required to comply with the guidelines/ requirements as may be issued by AMFI /SEBI from time to time and also comply with the laws, rules and regulations of jurisdictions where they carry out their operations in the capacity of distributors.

Direct Investments

Investors applying under Direct Plan must mention "Direct" in ARN No. column. In case Distributor code is mentioned in the Application Form, but "Direct Plan" is indicated against the Scheme/ Series name, the Distributor code will be ignored and the application will be processed under Direct Plan. In case of valid application received without indicating "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the

Plan.
All Applicants are subject to detailed scrutiny and verification. Application Form incomplete in any respect or not accompanied by a Cheque /Demand Draft are liable to be rejected either at the collection centre itself or subsequently after detailed verification at the back office of the Registrars.

If the Scheme name on the application form and on the payment instrument are different, the application will be processed and

units will be allotted at applicable NAV of the scheme mentioned in the application / transaction slip duly signed by investor(s) E-mail Communication

If the invest or has provided an email address, the same will be registered in our records for communication and will be treated as your consent to receive. Allotment confirmations, consolidated account statement/account statement, annual report/abridged summary and any statutory of other information as permitted via electronic mode /email. These documents shall be sent physically in case the Unit holder opts/request for the same. Should the Unit holder experience any difficulty in

shall be sent physically in case the Unit holder opts/request for the same. Should the Unit holder experience any difficulty in accessing the electronically delivered documents, the Unit holder shall promptly intimate the Fund about the same to enable the Fund to make the delivery through alternate means. It is deemed that the Unit holder is aware of all security risks including possible third party interception of the documents and contents of the documents becoming known to third parties. The AMC / Truster esserve the right to send any communication in physical mode.

Compliance and Prevention of Anti Money Laundering Your attention is particularly drawn to the section on "Prevention of Money Laundering and Know Your Customer". All the applications with incomplete/incorrect information/not accompanied with the necessary documents, shall be treated as invalid and shall be liable to be rejected. Prevention of Money Laundering Act, the SEBI Circulars on Anti Money Laundering (AML) and the Client identification implementation procedures prescribed by AMFI inter alia require the AMC to verify the records of identity and address(es) of investors. It is mandatory for all applicants to submit necessary documents for compliance with Anti Money Laundering (guardian in case of minor). The AMC reserves the right to reject subscription requests in the absence of appropriate compliance with the AML Lavs.

Applicant's Personal Information

a. Please furnish your name and complete postal address with the Pin Code (P.O. Box No. Not enough) and your Contact Nos. This would help us reach you faster.

- would help us reach you faster.
- Please furnish the name of Contact Person in case of investments by Company/ Body Corporate / Trust / Society / Fils /
- D. Please turnish in the name of contact Person in case of investments by Company; Body Corporate / Trust / Society / Filis / Association of Person / Body of Individuals.
 KYC Compilance: KYC is mandatory for all investors (including joint holders, guardians of minors and NRIs) to enclose a copy of KYC compilance to the application for investing in mutual fund schemes.
 If you have not indicated your Tax Status in the Application Form, the same would be assumed to be others.
 Bank Account Details

 An investor at the time of purchase of units must provide the details of his / her pay-out bank account (i.e. account into which advancables (distinct and respective new to he parties).

redemption/ dividend proceeds are to be paid). Bank account details provided in the application will be used for refunding rejected applications where DP ID is not matching. Investors are requested to provide Bank Account Detail linked with their Demat Account. In case of discrepancies Bank Account Details as per depository records will prevail.

- ment Details
 Cheques should be crossed "A/c Payee only" and drawn in favour of
 "Motilal Oswal MOSt 10 Year Gilt Fund"
 Application Form along with the Cheque/Demand Draft may be lodged with Official Collection Centres.
 If you are residing / located in a city / town where we do not have an Official Collection Centre, please draw a demand draft
- payable at your nearest city where we have such office. Payment by Cash, Stock invests, Outstation Cheques and Non-MICR Cheques will not be accepted. Post-dated cheques will not
- be accepted.

Restriction on acceptance of Third Party Payments for subscription of units

a. Where payment is made through instruments issued from an account other than that of the beneficiary investor, the same is referred to as Third-Party payment. In case of a payment from a joint bank account, the first holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made. If this criterion is not fulfilled, then this is also

The construct to be at third party payment.

Application with Third Party payments will not be accepted except in the following cases:

() Payment by Parents/Grandparents/related persons on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding ₹ 50,000/-.

(i) Payment by Employer on behalf of employee under Systematic Investment Plans through Payroll deductions.

(ii) Custodian on behalf of an Fil or a client.

(iii) Custodian on behalf of an Filor a client.

Demat Account

Investors have an option to hold the Units in dematerialized form. Investors desiring to get allotment of units in demat mode must have a beneficiary account with a Depository Participant (DP) of the Depositories i.e. National Securities Depositories Limited (NSDL)

Central Depository Services Limited (CDSL).

If PAN is not mentioned by applicants, the application is liable to be rejected. Investors may attach a copy of the Client Master Form/

DP statement showing active demat account details for verification.

Names, mode of holding, PAN details, etc. of the Investor will be verified against the Depository data. The units will be credited to the Names, mode of holding, PAN details, etc. of the Investor will be verified against the Depository data. The units will be credited to the beneficiary (demat) account only after successful verification with the depository records and realization of payment. In case the demat details mentioned in the application are incomplete/incorrect or do not match with the depository data, the application shall be treated as invalid for processing under demat mode and therefore may be considered for processing in non-demat form i.e. in physical mode if the application is otherwise valid.

All details such as address, bank details, nomination etc. will be applicable as available in the depositories' records. For effecting any subsequent changes to such information, Investors should approach their DP. Redemption requests for units held in demat mode must be submitted to DP or through Stock Exchange Platform, as applicable.

Holding / transacting of units held in demat mode shall be in accordance with the procedures / requirements laid down by the

ries, viz. NSDL/CDSL in accordance with the provisions under the Depositories Act, 1996 and the regulations thereund

Deposituries, viz. Hobor Coscil reaccounter with the photoscolonia and Scholars MRIs/Fils

a. In case of NRI / Persons of Indian Origin, payment must be made either by cheque or demand draft by means of: (a) inward remittance through normal banking channels; or (b) out of funds held in the NRE / FCNR account, in the case of purchases on a repatriation basis or out of funds held in the NRE / FCNR / NRO account, in the case of purchases on a non-repatriation basis.

- (In case of Indian Rupee drafts purchased from abroad or payments from FCNR/NRE accounts, a certificate from the Bank issuing the draft confirming the debit and / or foreign inward remittance certificate (FIRC) issued by investor's banker should also be enclosed. The Mutual Fund reserves the right to hold redemption proceeds in case the requisite details are not
- submitted). B Payment by the FII must be made either by inward remittance through normal banking channels or out of funds held in foreign currency account or Non-Resident Rupee Account maintained by the FII with a designated branch of an authorised dealer in terms of paragraph 2 of Schedule 2 to the FEMA Regulations.

 Nomination Details

Applicants applying for units singly / jointly can make a nomination at the time of initial investment or during subsequent investments

during the tenure of the investment.

Nomination can be made for maximum number of three nominees. In case of multiple nominees, the percentage of allocation/share Nomination can be made for maximum number of three nominees, in case of multiple nominees, the percentage of an uncotaconorsarie in favour of each of the nominees should be in whole numbers without any decimals making a total of 100 percent. In case of units held in demat mode, the nomination details provided to the Depository Participant shall be applicable.

Declaration and Signatures

a. Signature can be in English or in any other Indian Language. Thumb impressions must be attested by a Magistrate or Notary Public or a Special Executive Magistrate under his/her official seal.

b. Applications by minors must be signed on their behalf by their guardians.

If you are investing through your constituted attorney, please ensure that the PoA document is signed by you and your constituted Attorney. The signature in the Application Form, then needs to clearly indicate that the signature is on your behalf by the Constituted Attorney.

Constituted Attorney.

Transaction Charges
In terms of SEBI circular, Cir/IMD/ DF/13/2011 dated August 22, 2011, the distributors of mutual fund products are allowed to be paid transaction charges for purchase transactions:

② ₹100/- per subscription of ₹10,000/- and above in respect of existing unitholders; and

② ₹150/- for subscription of ₹10,000/- and above in respect of a first time investor in mutual funds.

The transaction charge shall be deducted from the subscription amount and paid to the distributor; and the balance shall be invested in the Schemer. The transaction charges and the part investment amount and the number of units allotted will be clearly mentioned in

in the Scheme. The transaction charges and the net investment amount and the number of units allotted will be clearly mentioned in

the Account Statement issued by the Mutual Fund. TRANSACTION CHARGES IN CASE OF INVESTMENTS THROUGH SIP:

Transaction Charges in case of investments through SIP are deductible only if the total commitment of investment (i.e. amount per SIP installment x No. of installments) amounts to ₹ 10,000 or more. In such cases, Transaction Charges shall be deducted in 3-4

installments. Transaction Charges shall not be deducted:

- where the Distributor of the investor has not opted to receive any Transaction Charges for purchases / subscriptions / total commitment amount in case of SIP of an amount less than ₹10.000/-:
- for transactions other than purchases / subscriptions relating to new inflows i.e. through Switches / Systematic Transfers /

c. To transactions other than purchases / subscriptions relating to new inhows i.e. through switches / systematic transfers / Dividend Transfers/Dividend Reinvestment, etc.;
d. for purchases / subscriptions made directly with the Fund (i.e. not through any Distributor); and e. for purchases / subscriptions routed through Stock Exchange(s).
Systematic Investment Plan (SIP)
(For Motifal Oswal MOSE Focused Long Term Fund)
Minimum installment amount – Rs. 500/- and in multiples of Rs. 500/- thereafter (weekly/fortnightly/monthly/quarterly frequency).
Minimum installment amount – Rs. 500/- and in multiples of Rs. 500/- thereafter (weekly/fortnightly/monthly/quarterly frequency). Minimum twelve installments.

(For Other Schemes)

Monthly, Weekly, Fortnightly : Minimum`1.000 & 6 instalments

Quarterly: Minimum 12,000 & 3 instalments

The dates for the Auto Debit Facility for all schemes of Motial Oswal Mutual Fund is 1", 7", 14", 21" or 28" of every month. In case, the date fixed happens to be a holidary I on-business day, the same shall be affected on the next business day, Incase if no date is selected, 7th would be the default SIP Date. No Post Dated cheques would be accepted for SIP. The default cycle date of SIP & STP Monthly/Quarterly will be 7th
Micro Systematic Investment Plan (SIP)

Micro Systematic Investment Plan (SIP)

SEBI vide its circular dated 24th July 2012, conveyed that the investments aggregating ₹ 50,000 in a rolling 12 month period or in a financial year i.e.April to March, in all the schemes of Mutual Funds are exempt from the PAN requirement.

Where the aggregate of the Lumpsum Investment (Fresh Purchases Additional Purchases) and Micro SIP installments by an investor based on the rolling 12 month period/ in a financial year i.e. April to March does not exceed ₹ 50,000/-; it shall be exempt from the requirement of PAN, (hereafter referred to as "Micro Investments").

PAN requirement mexemption will be available only to Micro Investments made by the individuals being Indian Citizens (including NRIs, Joint Holders", Minor acting through Guardian and Sole proprietory firms not having PAN). Person of Indian Origin, Hind Undivided Family (AllE) Qualified Foreign Investor (CIS) and other categories of investors will not be eligible for this even, thind undivided.

Family, (HUF), Qualified Foreign Investor (QFI) and other categories of investors will not be eligible for this exemption. However the eligible investors are required to submit PAN exempt KYC issued by SEBI registered KRA (KYC Registration Authority). In case of joint holders, first holder must not possess a PAN.

holders, first holder must not possess a PAN.

(Application not complying with any of the above instruction/guidelines would be rejected.)

13 PAN DETAILS

It is mandatory for all investors to quote their Permanent Account Number (PAN) (except SIP Investments) and submit certified copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint holding, PAN details of all holders should be submitted. In case the application is on behalf of minor, PAN details of the Guardian must be submitted. Investors residing in the state of Sikkim are exempt from the mandator requirement of PAN proof submission; however sufficient documentary evidence shall have to be submitted for verifying that they are residents of the State of Sikkim. Applications without the aforesaid details are liable to be rejected without any reference to the investors. Investment through Systematic Investment Plans (SIPS) upbit \$ 50,000 - (aggregate of installments in a rolling 12 months period or in a financial year i.e. April - March) per year per investor shall be exempt from the requirement of PAN.

14 KY CREQUIREMENTS AND DETAILS

March) per year per investor shall be
 14 KYC REQUIREMENTS AND DETAILS

- March) per year per investor shall be exempt from the requirement of PAN.

I KYC REQUIREMENTS AND DETAILS

Basic KYC: Applicants are required to provide basic KYC details like photograph, proof of identity, proof of address, a KYC form and other details as per KYC form, to update their KYC with the fund and update on SEBI designated KYC Registration Authornity (RRA) systems. If applicants have already complied with basic KYC through some othe intermediany, they may just provide a KYC acknowledgment of valid KYC status available through the KRA Basic KYC is applicable for all applicants, Guardian and Power of Attorney Holders as well.

b. Additional Details: Additional details like status, occupation details, gross annual income, net worth and other details as mentioned in the relevant sections of the application form are mandatory for all applicants as applicable, including joint holders. Details of net worth are mandatory for Non Individual applicants and optional for individual applicants in lieu of gross annual income. While providing details of net worth, the same should be of a date which is within one year of the application.

c. Non Individual applicants, not being a company that is listed on any recognized stock exchange or is a subsidiary of such listed company or is controlled by such listed Company, are also required to submit a declaration of utilimate beneficial ownership in the mandated format as available on the website of the fund.

d. Applications are liable to be rejected without any intimation to the applicants, if KYC requirements are not complied with by all the applicants, KYC acknowledgment is not enclosed or any of the additional details are not mentioned for any of the applicant is not enclosed or any of the additional details are not mentioned for any of the applicant is not enclosed or any of the additional details are not mentioned for any of the applicant is not enclosed or any of the additional details are not mentioned for any of the applicant is not the applicant or that KYC a

enclosed with mis form & also available at www.mostsnares.com. In case the investor or owner or the controlling interest is a company listed on a stock exchange or is a majority owned subsidiary of such a company, the details of shareholders or beneficial owners are not required to be provided.

Non-individual applicants/investors are mandated to provide the details on "Ultimate Beneficial Owner(s) (UBO(s))" by filling up the declaration form for "Ultimate Beneficial Ownership". Please contact the nearest Investor Service Centre (ISC) of Motifiel Oswal Mutual Fund or visit our website www.mostshares.com.

15 MODE OF PAYMENT

Payment may be made by cheque or bank draft drawn on any bank, which is situated at and is a member of the Bankers' Clearing House, Payment may be made by cheque or bank draft drawn on any bank, which is situated at and is a member of the Bankers' Clearing House, located at the place where the application is submitted. Bank charges for outstation demand drafts will be borne by the AMC and will be limited to the bank charges stipulated by the State Bank of India. Outstation Demand Draft has been defined as a demand draft issued by a bank where there is no ISC available for Investors.

The AMC will not accept any request for refund of demand draft charges, in such cases.

16. FOREIGN ACCOUNT TAX COMPLANCE (FATCA)

1. Politically Exposed Persons (PEP) are defined as Individuals who are or have been entrusted with prominent public functions in a foreign country, e.g., Heads of States or of Governments, senior politicians, senior government/judicial/military officers, senior executives of state-owned corporations, important political party officials, etc.

executives of state-owned corporations, important political party ornicials, etc.

Country of Tax Residence and Tax ID number: Tax Regulations require us to collect information about each investor's tax residency. In certain circumstances (including if we do not receive a valid self-certification from you) we may be obliged to share information on your account with relevant tax authorities. If you have any questions about your tax residency, please contact your tax advisor. Should any information provided change in the future, please ensure you advise us of the changes promptly. If you are a US citizen or resident, please include United States in this related field along with your US Tax Identification Number.

FATCA INSTRUCTIONS & DEFINITIONS (For Non- Individuals)

- 1 Financial Institution (FI) The term FI means any Financial institution that is a Depository Institution. Custodial Institution Investment Entity or Specified Insurance company, as defined.

 Depository institution: is an entity that accepts deposits in the ordinary course of banking or similar business.
- Custodial institution is an entity that holds as a substantial portion of its business, holds financial assets for the account of
 others and where it's income at tributale to holding financial assets and related financial services equals or exceeds 20 percent of
- the entity's gross income during the shorter of-(i) The three financial years preceding the year in which determination is made; or
- (ii) The period during which the entity has been in existence, whichever is less.
- a) Investment entity is any entity:

 That primarily conducts a business or operates for or on behalf of a customer for any of the following activities or operations for or on behalf of a customer
 - (I) Trading in money market instruments (cheques, bills, certificates of deposit, derivatives, etc.); foreign exchange; exchange, interest rate and index instruments; transferable securities; or commodity futures trading; or

 - (ii) Individual and collective portfolio management; or (iii) Investing, administering or managing funds, money or financial asset or money on behalf of

or

b) The gross income of which is primarily attributable to investing, reinvesting, or trading in financial assets, if the entity is managed by another entity that is a depository institution, a custodial institution, a specified insurance company, or an investment entity described above

An entity is treated as primarily conducting as a business one or more of the 3 activities described above, or an entity's gross income is primarily attributable to investing, reinvesting, or trading in financial assets of the entity's gross income attributable to the relevant activities equals or exceeds

50 percent of the entity's gross income during the shorter of :

(i) The three-year period ending on 31 March of the year preceding the year in which the determination is made; or

(ii) The period during which the entity has been in existence

The term "Investment Entity" does not include an entity that is an active non-financial entity as per codes 03, 04, 05 and 06 - refer point

Specified Insurance Company: Entity that is an insurance company (or the holding company of an insurance company) that issues, or is obligated to make payments with respect to, a Cash Value Insurance Contract or an Annuity Contract.

FI not required to apply for GIIN:

A. Reasons why FI not required to apply for GIIN:

Code

- Sub-category
 Governmental Entity, International Organization or Central Bank
- Treaty Qualified Retirement Fund: a Broad Participation Retirement Fund: a Narrow Participation Retirement Fund: or a 02 Pension Fund of a Governmental Entity, International Organization or Central Bank
 Non-public fund of the armed forces, an employees' state insurance fund, a gratuity fund or a
- 03 nrovident fund
- Entity is an Indian FI solely because it is an investment entity
- 05 Qualified credit card issue
- Investment Advisors, Investment Managers & Executing Brokers
 Exempt collective investment vehicle 06
- 08 Trustee of an Indian Trust
- FI with a local client base Non-registering local banks
- 09 10
- FFI with only Low-Value Accounts
 Sponsored investment entity and controlled foreign corporation
 Sponsored, Closely Held Investment Vehicle
- Owner Documented FFI

2. Non-financial entity (NFE) - Foreign entity that is not a financial institution

Types of NFEs that are regarded as excluded NFE are:

- Publicly traded company (listed company): A company is publicly traded if its stock are regularly traded on one or more established securities markets (Established securities market means an exchange that is officially recognized and supervised by a governmental authority in which the securities market is located and that has a meaningful annual value of shares traded on the exchange)
- Related entity of a publicly traded company: The NFE is a related entity of an entity of which is regularly traded on an established securities market;
- Active NFE : (is any one of the following):

Code Sub-category

- Less than 50 percent of the NFE's gross income for the preceding financial year is passive income and less than 50 percent of the assets held by the NFE during the preceding financial year are assets that produce or are held for the
- 02 The NFE is a Governmental Entity, an International Organization, a Central Bank, or an entity wholly owned by one or more of the foregoing;
- $Substantially \ all \ of the \ activities \ of the \ NFE \ consist \ of \ holding \ (in \ whole \ or \ in \ part) \ the \ outstanding \ stock \ of, \ or \ providing$ financing and services to, one or more subsidiaries that engage in trades or businesses other than the business of a Financial Institution, except that an entity shall not qualify for this status if the entity functions as an investment fund, such as a private equity fund, venture capital fund, leveraged buyout fund, or any investment vehicle whose purpose is to acquire or fund companies and then hold interests in those companies as capital assets for investment purposes;
- The NFE is not yet operating a business and has no prior operating history, but is investing capital into assets with the intent to operate a business other than that of a Financial Institution, provided that the NFE shall not qualify for this 04 exception after the date that is 24 months after the date of the initial organization of the NFE;
- The NFE was not a Financial Institution in the past five years, and is in the process of liquidating its assets or is 05 reorganizing with the intent to continue or recommence operations in a business other than that of a Financial Institution:
- The NFE primarily engages in financing and hedging transactions with, or for, Related Entities that are not Financial Institutions, and does not provide financing or hedging services to any Entity that is not a Related Entity, provided that the group of any such Related Entities is primarily engaged in a business other than that of a Financial Institution;

3. Other definitions

(i) Related entity

An entity is a 'related entity' of another entity if either entity controls the other entity, or the two entities are under common control For this purpose, control includes direct or indirect ownership ofmorethan 50% of the votes and value in an entity.

(ii) Passive NFE

The term passive NFE means

- (ii) any non-financial entity which is not an active non-financial entity including a publicly traded corporation or related entity of a publicly traded company; or

 (iii) an investment entity defined in clause (b) of these instructions
- (iii) a withholding foreign partnership or withholding foreign trust; (Note: Foreign persons having controlling interest in a passive NFE are liable to be reported for tax information compliance purposes)

(iii) Passive income

The term passive income includes income by way of:

- Dividends, (1) (2)
- Interest
- (3) Income equivalent to interest.
- Rents and royalties, other than rents and royalties derived in the active conduct of a business conducted, at least in part, by employees of the NFE
- The excess of gains over losses from the sale or exchange of financial assets that gives rise (6) to passive income
- The excess of gains over losses from transactions (including futures, forwards, options and (7) similar transactions) in any financial assets.
- (8) The excess of foreign currency gains over foreign currency losses
- (9) Net income from swaps
- (10)

Amounts received under cash value insurance contracts

But passive income will not include, in case of a non-financial entity that regularly acts as a dealer in financial assets, any income from any transaction entered into in the ordinary course of such dealer's business as such a dealer.

(iv) Controlling persons

Controlling persons are natural persons who exercise control over an entity and includes a beneficial owner under sub-rule (3) of rule 9 of the Prevention of Money-Laundering (Maintenance of Records) Rules, 2005.In the case of a trust, the controlling person means the settlor, the trustees, the protector (if any), the beneficiaries or class of beneficiaries, and any other natural person exercising ultimate effective control over the trust. In the case of a legal arrangement other than a trust, controlling person means persons in equivalent or similar positions.

Pursuant to guidelines on identification of Beneficial Ownership issued vide SEBI circular no

CIR/MIRSD/2/2013 dated January 24, 2013, persons (other than Individuals) are required to provide details of Beneficial Owner(s) ('BO'). Accordingly, the Beneficial Owner means 'Natural Person', who, whether acting alone or together, or through one or more juridical person, exercises control through ownership or who ultimately has a controlling ownership interest of / entitlements to:

- $More\ than\ 25\%\ of\ shares\ or\ capital\ or\ profits\ of\ the\ juridical\ person, where\ the\ juridical\ person\ is\ a\ company;$ More than 15% of the capital\ or\ profits\ of\ the\ juridical\ person,\ where\ the\ juridical\ person\ is\ a partnership; or
- partnership; or More than 15% of the property or capital or profits of the juridical person, where the juridical person is an unincorporated association or body of individuals. Where the client is a trust, the financial institution shall identify the beneficial owners of the client and take reasonable measures to verify the identity of such persons, through the identity of the settler of the trust, the trustee, the protector, the beneficiaries with 15% or more interest in the trust and any other natural person exercising ultimate effective control

- 07 Any NFE that fulfills all of the following requirements:
- It is established and operated in India exclusively for religious, charitable, scientific, artistic, cultural, athletic, or educational purposes; or it is established and operated in India and it is a professional organization, business league, chamber of commerce, labor organization agricultural or horticultural organization, civic league or an organization operated exclusively for the promotion of social welfare;
 - It is exempt from income tax in India;
- It has no shareholders or members who have a proprietary or beneficial interest in its income or assets;

The applicable laws of the NFE's country or territory of residence or the NFE's formation documents do not permit any income or assets of the NFE to be distributed to, or applied for the benefit of, a private person or non-charitable Entity other than pursuant to the conduct of the NFE's charitable activities, or as payment of reasonable compensation for services rendered, or as payment representing the fair market value of property which the NFE has purchased; and

The applicable laws of the NFE's country or territory of residence or the NFE's formation documents require that, upon the NFE's liquidation or dissolution, all of its assets be distributed to a governmental entity or other non-profit organization, or escheat to the government of the NFE's country or territory of residence or any political subdivision thereof.

Explanation.- For the purpose of this sub-clause, the following shall be treated as fulfilling the criteria provided in the said subclause, namely:-

- an Investor Protection Fund referred to in clause (23EA);
- (II) a Credit Guarantee Fund Trust for Small Industries referred to in clause 23EB; and
- an Investor Protection Fund referred to in clause (23EC),

of section 10 of the Act:

over the trust through a chain of control or ownership.

Where no natural person is identified the identity of the relevant natural person who holds the position of senior managing official.

(A) Controlling Person Type:

- Code Sub-category

 O1 CP of legal person-ownership
- CP of legal person-other means CP of legal person-senior managing official 02
- 03 04
- CP of legal arrangement-trust-settlor CP of legal arrangement--trust-trustee
- 06
- CP of legal arrangement--trust-protector CP of legal arrangement--trust-beneficiary 07
- 08
- CP of legal arrangement—trust-other
 CP of legal arrangement—Other-settlor equivalent
 CP of legal arrangement—Other-trustee equivalent
 CP of legal arrangement—Other-protector equivalent 10 11
- 12
- CP of legal arrangement—Other-beneficiary equivalent CP of legal arrangement—Other-other equivalent
- Unknown

(v) Specified U.S. person – A U.S person other than the following:

- a corporation the stock of which is regularly traded on one or more established securities markets;
- any corporation that is a member of the same expanded affiliated group, as defined in section 1471(e)(2) of the U.S. Internal Revenue Code, as a corporation described in clause
- the United States or any wholly owned agency or instrumentality thereof;
- any State of the United States, any U.S. Territory, any political subdivision of any of the foregoing, or any wholly owned agency or instrumentality of any one or more of the
- any organization exempt from taxation under section 501(a) of the U.S. Internal Revenue Code or an individual retirement plan as defined in section 7701(a)(37) of the U.S. Internal RevenueCode;
- (vi) any bank as defined in section 581 of the U.S. Internal Revenue Code;
- (vi) any paink as definited insection 50 for title 0.5. Internal Revenue Code;
 (vii) any regulated investment trust as defined in section 856 of the U.S. Internal Revenue Code;
 (viii) any regulated investment company as defined in section 851 of the U.S. Internal Revenue Code or any entity registered with the U.S. Securities and Exchange Commission under the Investment Company Actof 1940 (15 U.S.C. 80a.64);
 (ix) any common trust fund as defined in section 584(a) of the U.S. Internal Revenue Code;

- (x) any trust that is exempt from tax under section 664(c) of the U.S. Internal Revenue Code orthatis described in section 4947(a)(1) of the U.S. Internal Revenue Code;
 (xi) a dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any State;
 (xii) a broker as defined in section 6045(c) of the U.S. Internal Revenue Code; or
- (xiii) any tax-exempt trust under a plan that is described in section 403(b) or section 457(g) of the U.S. Internal Revenue Code.

(vi) Owner documented FFI

An FFI meets the following requirements:

(a) The FFI is an FFI solely because it is an investment entity;

- The FFI is not owned by or related to any FFI that is a depository institution, custodial institution, or specified insurance company;
- The FFI does not maintain a financial account for any non participating FFI:
- The FFI provides the designated withholding agent with all of the documentation and agrees to notify the withholding agent if there is a change in circumstances; and
- to notify the withholding agent if there is a change in circumstances; and The designated withholding agent agrees to report to the IRS (or, in the case of a reporting Model 1 IGA, to the relevant foreign government or agency thereof) all of the information described in or (as appropriate) with respect to any specified U.S. persons and (2). Notwithstanding the previous sentence, the designated withholding agent is not required to report information with respect to an indirect owner of the FFI that holds its interest through a participating FFI, a deemed-compliant FFI (other than an owner-documented FFI), an entity that is a U.S. person, an exempt beneficial owner, or an excepted NFE.

vii) Direct reporting NFE

A direct reporting NFFE means a NFFE that elects to report information about its direct or indirect substantial U.S. owners to the IRS.

(viii) Exemption code for U.S. persons

Code Sub-category

An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)

- The United States or any of its agencies or instrumentalities A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities
- A corporation the stock of which is regularly traded on one or more established securities markets, as described in Reg. section 1.1472-1(c)(1)(i)
- Е A corporation that is a member of the same expanded affiliated group as a corporation
- described in Reg. section 1.1472-1(c)(1)(i)

 A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state
 - A real estate investment trust
- G H A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

 A common trust fund as defined in section 584(a)
- A bank as defined in section 581
- A trust exempt from tax under section 664 or described in section 4947(a)(1)
- M A tax exempt trust under a section 403(b) plan or section 457(g) plan

FATCA & CRS Instructions (For Individuals)

In case customer has the following Indicia pertaining to a foreign country and yet declares self to be non-tax resident in the respective country, customer to provide relevant Curing Documents as mentioned below:

| FATCA & CRS Indicia observed (Ticked) | Documentation required for Cure of FATCA/ CRS indicia |
|---|--|
| U.S. place of birth | 1. Self-certification that the account holder is neither a citizen of United States of America nor a resident for tax purposes; 2. Non-US passport or any non-US government issued document evidencing nationality or citizenship (refer list below); AND 3. Any one of the following documents: Certifued Copy of "Certificate of Loss of Nationality or Reasonable explanation of why the customer does not have such a certificate despite renouncing US citizenship; or Reason the customer did not obtain U.S. citizenship at birth |
| Residence/mailing address in a country other than India | 1. Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and 2. Documentary evidence (refer list below) |
| Telephone number in a country other than India | If no Indian telephone number is provided 1. Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and 2. Documentary evidence (refer list below) If Indian telephone number is provided along with a foreign country telephone number 1. Self-certification that the account holder is neither a citizen of United States of America nor a tax resident for tax purposes of any country other than India; OR 2. Documentary evidence (refer list below) |
| Telephone number in a country other than India | 1. Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and 2. Documentary evidence (refer list below) |

List of acceptable documentary evidence needed to establish the residence(s) for tax purposes

- 1.Certificate of residence issued by an authorized government body*. 2.Valid identification issued by an authorized government body* (e.g. Passport, National Identity card, etc.)
- Government or agency thereof or a municipality of the country or territory in which the payee claims to be a resident.

FATCA & CRS TERMS & CONDITIONS

Details under FATCA & CRS: The Central Board of Direct Taxes has notified Rules 114F to 114H, as part of the Income- tax Rules, 1962, which Rules require Indian Financial institutions such as the Bank to seek additional personal, tax and beneficial owner information and certain certifications and documentation from all our account holders. In relevant cases, information will have to be reported to tax authorities / appointed agencies. Towards compliance, we may also be required to provide information to any institutions such as withholding agents for the purpose of ensuring appropriate withholding from the account or any proceeds in relation thereto.

Should there be any change in any information provided by you, please ensure you advise us promptly, i.e., within 30 days.

Please note that you may receive more than one request for information if you have multiple relationships with Motilal Oswal Mutual Fund or its group entities. Therefore, it is important that you respond to our request, even if you believe you have already

supplied any previously requested information.

If you have any questions about your tax residency, please contact your tax advisor. If you are a US citizen or resident or greencard holder, please include United States in the foreign country information field along with your USTax Identification Number.

sit is mandatory to supply a TIN or functional equivalent if the country in which you are tax resident issues such identifiers. If no TIN is yet available or has not yet been issued, please provide an explanation and attach this to the form.





| | TRANSACTION C | HARGES FOR APPLIC | CATIONS THROUGH DIS | STRIBUTORS ON | ILY (Please ✓ any one of th | e below) | | |
|--|---|--|---|---|--|--------------------------------------|--------------------------------------|---|
| | I confirm that (Rs. 150 deduct In case the purchas | I am a First time inve ible as Transaction Char e/ subscription amount | estor across Mutual Fur ge and payable to the Disi | nds. tributor) d your Distributor h | OR nas opted in to receive Transacti | I confirm (Rs. 100 de | eductible as Transaction C | nvestor in Mutual Funds. harge and payable to the Distributor) lble from the purchase/ subscription |
| | , | Plan must mention "Direct" i | | | | | | |
| Di | stributor ARN/RIA | ‡ | ARN Name | | Sub-Distributor ARN/RI | A# Internal Sub-B | roker/Employee Code | EUIN |
| ARI | I/RIA | | | | ARN | | | |
| | | | | | ils of my/our transactions in the sci evestors' assessment of various fac | | | r. |
| /We hereb ransaction or notwiths | by confirm that the EUIN I without any interaction or a standing the advice of in-app | dvice by the employee/relatio propriateness, if any, provided | off blank by me/us as this is a nship manager/sales person of t by the employee/relationship ma | an "execution-only" the above distributor anager/sales person | First / Sole Applicant / Guardian | Second Applicant | Third Applicant | PoA Holder |
| 1 | | s not charged any advisory fee | | | rd, Bank Account & Demat Accou | nt (if any) Please refer | to instruction No. 4 | |
| 1. | | | e of the applicant should i | | | , ,, | | nestions) |
| | Existing Folio Num | | | | nvestors : Jump to section 5 and | then section 6.(New II | ivestors : Please IIII III all s | sections) |
| | | | orate Investor (In case | of Minor, there s | hall be no joint holders) | | | |
| | Mr. / Ms. / M/s. | F I R S T | |] nun (| M I D D L | E | | L A S T |
| | PAN** | | Enclosed | PAN Proof | KYC Compliance | (Mand | atory only in case of minor. | |
| | Name of the Guar | dian (in case of minor | ·) / Power of Attorney H | Holder / Contact F | Person (in case of Corporate | | ease attach age Proof) | |
| | Mr. / Ms. / M/s. | F I R S T |) / Towor of /tttornoy i | Toldor / Contact i | M I D D L | F | | L A S T |
| | PAN** | | Enclosed | PAN Proof | KYC Compliance | | | |
| | Tel Office | | | Home | o compliance | Fax | | |
| | Mobile No. | | Fma | ail ID | | | | |
| | | No are essential to enabl | e us to communicate bett | | | | | |
| | Resident Individu HUF Minor through gu Society / Club Others | AOP ardian BOI Foreign Natio | tion NRI-Non Repatri PIO Body Corporate onal Resident in India lease specify) | Compan | · = 1 | Service Housewife Agriculture Others | Student Business Proprietorship (ple | Professional Retired asse specify) |
| 2. | JOINT APPLICANT | 'S DETAILS | | | | | | |
| | Name of Second | Applicant Mr. / Ms. / | M/s. | | | | | |
| | PAN** Name of Third Ap | plicant Mr. / Ms. / M/ | Enclosed | PAN Proof | | | L A S T | MODE OF OPERATION Single Anyone or Survivor Joint |
| | F I R S | Т | | M I D D | L E | | L A S T | (Default Option is Anyone or Survivor) |
| | PAN** | | Enclosed | PAN Proof | KYC Compliance | | | |
| 3. | CORRESPONDENC | E ADDRESS (P.O.Box | Address may not be suffic | cient.) | | | | |
| Cit | у | | | State | | | Pin Coo | de |
| | Overseas Address | for NRI / FII - Manda | tory (Please fill in Capital | Letters. P.O. Box ac | ddress may not suffice.) | | | |
| Cit | у | | | State | | | Pin Coo | de |
| | | no. as it is Mandatory | | | | | | |
| 4. | EMAIL COMMUNIC | | t to the remister of F | oil ID / Makiis N | o In coop year wish to me ' | nhuoical as | action places (| |
| ?< | CKNOWLEDGMENT | CLID (To be filled in by | the Investor) [For any queries | s please contact our ne | o. In case you wish to receive earest Investor Service Centre | e priysicai communi | Application No. | |
| M R | lotilal Oswal Asset Mar eceived, subject to rea | or call us at our nagement Company Lim | Customer Service Number 180 ited 10th Floor, Motilal Os | 00-200-6626 (Toll Fre wal Tower, Rahimtu | e)] ıllah Sayani Road, Opposite Parel ıits as mentioned in the applicati | | | |
| Fi [| Instrument No. | Dated | Amount (₹) | | Scheme | | | |
| | ou umont no. | Datou | (1) | | Motilal Oswal MOSt Ultra Si | nort Term Rond Fund | 1 | Stamp & Signature |

| 5. | INVESTMENT & PAYMENT DETAILS | | | | | | | | | |
|----|--|--|---|--|--|--|--|--|--|--|
| | Payment Type (Please ✓): Non - Third Party Payment Third Party | y Payment (please fill the attached Third Party Payment Declaration Fo | rm - 4) | | | | | | | |
| | MOVI Pack Plan Motilal Oswal Value Index (MOVI) Pack Plan is a Systematic Transfer Plan (STP) fr | rom select debt/liquid scheme into select equity scheme that enables allocation between deb | t and equity asset classes. | | | | | | | |
| | A. One Time Investment | Investment B. STP Motilal Oswal MOSt Ultra Short Term Bond Fund | | | | | | | | |
| | Motilal Oswal MOSt Ultra Short Term Bond Fund | | | | | | | | | |
| | Plan: Direct Regular (*Default Plan) | | | | | | | | | |
| | Option: Growth Div - Payout Monthly Quarterly | Div - Reinvest (Default Option) | | | | | | | | |
| | ☐ Div - Reinvest ☐ Daily ☐ Weekly ☐ Fortnightly (Default Option) ☐ Monthly ☐ Quarterly | Daily Weekly Fortnightly | | | | | | | | |
| | | | 15 of every month | | | | | | | |
| | | STP Period From # minimum 6 installments | ner M M Y Y | | | | | | | |
| | Motilal Oswal MOSt Focused 25 Fund* (*Default Transferee Scheme) | Motilal Oswal MOSt Focused 25 Fund* (*Default Tra | nsferee Scheme) | | | | | | | |
| | Motilal Oswal MOSt Focused Midcap 30 Fund | Motilal Oswal MOSt Focused Midcap 30 Fund | | | | | | | | |
| | Motilal Oswal MOSt Focused Multicap 35 Fund | Motilal Oswal MOSt Focused Multicap 35 Fund | | | | | | | | |
| | Payment Detail (Please provide details for investment in MOVI Pack Plan) | | | | | | | | | |
| | Cheque DD RTGS NEFT Funds transfer | | | | | | | | | |
| | Amount (₹) | | | | | | | | | |
| | Instrument No. Date D D M M Y Y Bank Name | Branch & City | | | | | | | | |
| | Account No. | Station a only | | | | | | | | |
| | Account Type Current Savings NRO NRE FCN | IR . | | | | | | | | |
| | Note:-Transfer:This transfer is made from the Transferor Scheme (Motilal Oswal MOSt Ultr Motilal Oswal MOSt Focused Midcap 30 Fund and Motilal Oswal MOSt Focused Multicap 3 | | ssed 25 Fund – Growth), | | | | | | | |
| | Reverse Transfer: This transfer is made from the Transferee Scheme to the Transferor S prescribed allocation level as determined by MOVI. | | esults in a breach of the | | | | | | | |
| | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| | Motilal Oswal Mutual Fund has Direct Credit facility. | ndatory) Redemption/ Dividend/ Refund payout will be credited into this bank account case it is in the current list of bank with whom tilal Oswal Mutual Fund has Direct Credit facility. | | | | | | | | |
| | Name of the Bank | Branch | | | | | | | | |
| | Account Number | City | | | | | | | | |
| | Account Type Current Savings NRO | NRE FCNR Others (plea | se specify) | | | | | | | |
| | MICR Code RTGS/NEFT Cod | de | | | | | | | | |
| | I/We understand that the instructions to the bank for Direct Credit/NEFT/ECS will be given by the Mutual Fund. In case the bank does not credit my /our bank account with / without assigning any reason thereof, or if the tinformation, I/We would not hold Motilal Oswal Mutual Fund responsible. Further the Mutual Fund reserves the rill however the unit holders wish to receive a cheque (instead of a direct credit into their bank account) please tick | ransaction is delayed or not effected at all or credited into the wrong account for reaso ght to issue a demand draft / payable at par cheque in case it is not possible to make paym | ns of incomplete or incorrect | | | | | | | |
| | NOMINATION DETAILS (Mandatory information. Please select the desired option.) | | | | | | | | | |
| | I/We wish to nominate. I/We DO NOT wish to nominate and sign here | 1st Applicant | Signature (Mandatory) | | | | | | | |
| | Nominee Name Gua | rdian Name (In case of Minor) % (Percentage) | Nominee Signature | | | | | | | |
| | Nominee 1 | | | | | | | | | |
| | Nominee 2 | | | | | | | | | |
| | Nominee 3 | | | | | | | | | |
| | Address | Total = 100% | | | | | | | | |
| | DECLARATION & SIGNATURES | | | | | | | | | |
| | Having read and understood the contents of the Scheme Information Documents of the Scheme(s), I/We hereby apply for amount invested in the Scheme(s) is through legitimate sources only and does not involve and is not designed for the purport and IC orruption Laws or any other applicable laws enacted by the Government of India from time to time. I/We have understo /We confirm that the funds invested in the Scheme(s), legally belong to me / us. In the event * Know Your Customer* proc Scheme(s), in favour of the applicant, at the applicable NAV prevailing on the date of such redemption and undertake such The ARN holder has disclosed to me / us all the commissions (in the form of trail commission or any other mode), payable to he For NIhs only: I/We confirm that I am / we are Non Residents of Indian nationality / origin and that I/We have remitted funds! I/We having read the SID, do hereby authorize MoAMC upon ny our request being valid, to allocate or rebalance nor un investment of the confirm that the details provided by me / us are true and correct. I/We having read and understood the terms and condit | the units of the Scheme(s) and agree to abide by the terms, conditions, rules and regulations gove se of the contravention of any Act, Rules, Regulations, Notifications or Directions of the provisions o odthe details of the Scheme(s)& I/We have not received nor have been induced by any rebate or gi ess is not completed by me? Just to the satisfaction of the Mutual Fund, I/We hereby authorise the ter action with such funds that may be required by the Law. In for the different competing Schemes of various Mutual Funds from amongest which the Scheme from abroad through approved banking channels or from funds in my / our Non-Resident External / N ent in the schemes. I/We understand that upon such act, MOAMC or its associates are not liable for any los ions of MOVIE PACK PLAN. | rring the Scheme(s). I/We hereby declare that the fithe Income Tax Act, Anti Money Laundering Laws fts, directly or indirectly in making this investment. Mutual Fund, to redeem the funds invested in the is being recommended to me / us. Ion-Resident Ordinary / FCNR Account. ss arising out of such authorization. | | | | | | | |
| | X First / Sole Applicant / Guardian Second Applicant | Third Applicant | POA Holder | | | | | | | |
| | *Applicable to application under Direct Plan: I/We hereby declare and confirm that I/We have read and understoo is/are made at my own discretion. Motilal Oswal Mutual Fund/MOAMC/Trustee shall not be liable for any conseque | d the Scheme related documents pertaining to the "Direct Plan" and also confirm that the ncesarising out of such investments. | investments in Scheme through "Direct Plan" | | | | | | | |
| | | | ·····>{ | | | | | | | |
| | Motilal Oswal Asset Management Compar | ıy Liiiileu | | | | | | | | |



TERMS AND CONDITIONS

Motilal Oswal Value Indicator (MOVI) Pack Plan is a Systematic Transfer Plan (STP) from select debt/liquid scheme into select equity scheme that enables allocation between debt and equity asset classes. It allows Unitholders holding units in non-demat form to take advantage of fluctuations in equity market valuations and not just market levels based on MOVI. Under this facility, Investors may opt to transfer amounts from Motilal Oswal MOSt Focused MoSt Focused Midcap 30 Fund and Motilal Oswal MOSt Focused Midcap 30 Fund and Motilal Oswal MOSt Focused Multicap 35 Fund (referred to as Transferce Scheme) with allocations based on MOVI levels. The transfers will be enabled in the reverse as well.

- 1. The Enrolment Form should be completed in ENGLISH and in BLOCK LETTERS only. Please tick in the appropriate box and do not overwrite. The Enrolment Form complete in all respects should be submitted at any of the Official Points of Acceptance of Motilal Oswal Mutual Fund.
- 2. Enrolment forms incomplete in any respect are liable to be rejected. The AMC / Trustee retain the sole and absolute discretion to reject any enrolment form.
- 3. Investors are advised to read the Scheme Information Document of the Schemes and Statement of Additional Information carefully before investing. The Scheme Information Document(s) / Key Information Memorandum(s) of the Scheme(s) and Statement of Additional Information are available with the ISCs of Motilal Oswal Mutual Fund, brokers/distributors and also displayed at the Motilal Oswal Mutual Fund website i.e. www.motilaloswal.com/Assetmanagement
- 4. Motilal Oswal Value Indicator (MOVI) helps gauge equity market. The Indicator is calculated taking into account Price to Earnings, Price to Book and Dividend Yield of the CNX Nifty Index.
 - A low MOVI level indicates that the market valuation appears to be cheap and one may allocate a higher percentage of their investments to Equity as an asset class. A high MOVI level indicates that the market valuation appears to be expensive and that one may reduce their equity allocation.
 - India Index Services & Products Ltd. (IISL) is the calculating agent of MOVI. IISL shall calculate, compile, maintain and provide MOVI values to Motilal Oswal Asset Management Company Ltd.
- 5. Transfer: This transfer is made from the Transferor Scheme to the Transferee Scheme, on the date of allocation based on MOVI levels.

Reverse Transfer: This transferee Scheme from the Transferee Scheme to the Transferor Scheme, when appreciation in the market value of the Transferee Scheme results in a breach of the prescribed allocation level as determined by MOVI.

Illustrations:

Equity and Debt Allocation Matrix at different MOVI levels

| MOVI Le | vels | Equity | Debt |
|------------------|-------|--------|------|
| LessTha | ın 70 | 100% | 0% |
| 70 | <80 | 90% | 10% |
| 80 | <90 | 80% | 20% |
| 90 | <100 | 70% | 30% |
| 100 | <110 | 55% | 45% |
| 110 | <120 | 40% | 60% |
| 120 | <130 | 25% | 75% |
| Greater Than 130 | | 0% | 100% |

Equity and Debt allocations based on 90 Day Moving Average of MOVI to eliminate anomalies. Equity & Debt allocations arrived at by using historical data.

How does the MOVI Pack Plan work? – Motilal Oswal MOVI Pack Plan consists of two parts as explained below; transfer & reverse transfer. The following example illustrates how MOVI Pack Plan with a Monthly Interval will work

Transfer

Case 1 (STP):

| | | | As per Allocation Matrix | | Market Movements | | Allocation of Balance (I | | Allocation or Balance | Cumulative e (Ideal) |
|----------|-----------------------|-----|--------------------------|------|------------------|------|--------------------------|--------|--------------------------|-------------------------|
| Date | Installment Amount | | Equity | Debt | Equity | Debt | Equity | Debt | Equity | Debt |
| 15th Jan | 1,000 | 85 | 80% | 20% | - | - | 800 | 200 | 800 | 200 |
| 15th Feb | 1,000 | 95 | 70% | 30% | 10% | 10% | 700 | 300 | 1442 | 618 |
| 15th Mar | 1,000 | 105 | 55% | 45% | 0% | 0% | 550 | 450 | 1683 | 1377 |
| | Total Investments | | | | | | 2050 | 950 | 1683 | 1377 |
| | % Spilt | | | | | | | 31.67% | 55.00% | 45.00% |

Let's assume, an Investor opts for a Systematic Transfer Plan under the MOVI Pack Plan for an amount of $\[\]$ 1,000 (Column B) on a monthly basis. Starting the plan from January (Column A), we observe the MOVI value to be 85 (Column C) on 15th January. As per the allocation matrix, (Columns D and E) the Equity and Debt allocation is 80% in Equity and 20% in Debt. Out of the first installment of $\[\]$ 1,000, $\[\]$ 800 will be invested in Motilal Oswal MOSt Focused 25 Fund/ Motilal Oswal MOSt Focused Midcap 30 Fund/ Motilal Oswal MOSt Focused Multicap 35 Fund (Equity) and $\[\]$ 200 will be invested in Motilal Oswal MOSt Focused Midcap 30 Fund/ Motilal Oswal MOSt Focused Midcap 30 Fund/ Motilal Oswal MOSt Focused Midcap 35 Fund (Equity) and $\[\]$ 200 will be invested in Motilal Oswal MOSt Focused Midcap 30 Fund/ Motilal Os

Now let's assume in the next month, on 15th February, MOVI is at 95. As per the allocation matrix, the allocation is 70% in Equity and 30% in Debt. Before we go ahead and allocate the second installment of ₹1,000, we need to account for the change in value of the previous investment (Columns F and G). This is the most critical part of the allocation. Assuming the initial ₹800 in Equity has risen by 10% to ₹800 in Debt has fallen by 10% to ₹180, then a mechanical allocation of ₹700 in Equity and ₹300 in Debt (Columns H and I) would not be ideal as it eliminates the impact of market movements on previous investments.

Therefore, we need to ensure that allocation of the 2nd installment of $\leq 1,000$ is made in such a way that allocation for investments at the cumulative level is aligned to the allocation matrix. Hence, we will invest ≤ 562 in Equity and ≤ 438 in Debt (Columns J and K) which will take the total value of investments under Equity to $\leq 1,442$ and under Debt to ≤ 648 thus translating into an allocation of 70% in Equity and 30% in Debt. The same applies to the third installment made in the month of March assuming no change in market value.

Reverse Transfer

This transfer is made from the transferee scheme to the transferor scheme for any excess value in the transferee scheme that cannot be adjusted by deployment of fresh capital to ensure that overall allocation is aligned to the allocation matrix. Reverse transfer, if required, will occur on the date of allocation.

Case 2 (One Time Investment):

| | | | As per Allocation Matrix | | Market Movements | | Allocation on Monthly Balance (Not Ideal) | | Allocation on Cumulative Balance (Ideal) | |
|-------------------|-----------------------|------|--------------------------|------|------------------|--------|--|--------|---|-------|
| Date | Installment Amount | MOVI | Equity | Debt | Equity | Debt | Equity | Debt | Equity | Debt |
| 15th Jan | 10,000 | 85 | 80% | 20% | - | - | 8,000 | 2,000 | 8,000 | 2,000 |
| 15th Feb | - | 95 | 70% | 30% | 10% | 10% | 8,800 | 1,800 | 7,420 | 3,180 |
| 1st Mar | 10,000 | 98 | 70% | 30% | -5% | 5% | 15,360 | 4,890 | 14,272 | 6,116 |
| 15th Mar | - | 105 | 55% | 45% | 0% | 0% | 15,360 | 4,890 | 11,213 | 9,175 |
| Total Investments | | | | | | | 15,360 | 4,890 | 11,213 | 9,175 |
| % Spilt | | | | | | 75.85% | 24.15% | 55.00% | 45.00% | |

TERMS AND CONDITIONS (CONTD.)

Assuming an Investor opts for a One Time investment option under the MOVI Pack Plan for an amount of ₹ 10,000 (Column B), let's say on 15th of January (Column A). Starting the plan from January, we observe the MOVI value to be 85 (Column C) on 15th January. As per the allocation matrix, the Equity and Debt allocation is 80% in Equity and 20% in Debt (Columns D and E). Out of the first installment of ₹ 10,000, ₹ 8,000 will be invested in Motilal Oswal Focused 25 Fund/ Motilal Oswal MOSt Focused Multicap 35 Fund (Equity) and ₹ 2,000 will be invested in Motilal Oswal Ultra Short Term Bond Fund (Peth)

Now let's assume in the next month, on 15th February, MOVI is at 95. As per the allocation matrix the Equity and Debt allocation is 70% in Equity and 30% in Debt. Since there is no fresh incoming capital, unlike in the STP enrolment option, we need to take into consideration the change in value of the initial investment and re-allocate.

Assuming the initial $\stackrel{?}{=} 8,000$ in Equity has risen by 10% to $\stackrel{?}{=} 8,800$ and $\stackrel{?}{=} 2,000$ in Debt has fallen by 10% to $\stackrel{?}{=} 1,800$, (Columns F and G) we need to re-allocate the investments so as to align them to the allocation matrix. This is done by redeeming units (Reverse Transfer) in Motilal Oswal Focused 25 Fund, Motilal Oswal MOSt Focused Midcap 30 Fund and Motilal Oswal MOSt Focused Multicap 35 Fund to bring down its value to $\stackrel{?}{=} 7,420$ (Column J) which means that the Equity allocation is now 70%, and transferring to Motilal Oswal Ultra Short Term Bond Fund to raise its value to $\stackrel{?}{=} 3,180$ (Column K) which takes the Debt allocation to 30%, in-line with the Allocation Matrix as of 15th February.

Any additional investment, under One Time Investment enrolment option, will be allocated in a way similar to the systematic enrolment option to ensure allocation at the cumulative level is aligned to the allocation matrix

For example, on 1st March there is an additional investment of ₹10,000. The Equity and Debt funds have returned -5% and 5% respectively as of 1st March, from the last date of allocation i.e. 15th of February. The Equity and Debt allocation as per the allocation matrix is unchanged at 70% and 30% respectively, since MOVI is at 98. Therefore, this investment of ₹10,000 will be allocated in a way which ensures investments at the cumulative level are aligned to the allocation matrix.

Under the 'One Time Investment' enrolment option, in addition to the 15th, reverse transfer may occur on any other date when an additional investment is made into the MOVI Pack Plan.

Disclaimer: The above are only illustrations explaining the concept of MOVI Pack Plan using assumed figures. The illustrations are merely indicative in nature and should not be construed as investment advice. They do not in any manner imply or suggest performance of any Motilal Oswal Mutual Fund Schemes(s). MOVI Pack Plan neither assures a profit nor guarantees protection against a loss in declining market.

- 6. This Plan presently offers two enrolment options:
 - a. One Time Investment
 - b. Systematic Transfer Plan (STP) with a minimum of 6 installments
- 7. Minimum amount under this Plan is as follows:

| Options | Minimum Amount of Transfer (₹) |
|---------------------|---|
| One Time Investment | ₹ 5000/- and in multiples of ₹ 1/- thereafter |
| STP | ₹ 1000/- and in multiples of ₹ 1/- thereafter |

8. The date of allocation will be the 15th of every month. In case the date of allocation falls on a Non-Business Day or falls during a book closure period, the immediate following Business Day will be considered as the date of allocation.

Note: Under 'One Time Investment' enrolment option, in addition to the 15th of every month, allocation will occur on the business day succeeding the date of enrolment into the MOVI Pack Plan.

Under the 'STP' enrolment option, if the Unitholder has an existing Systematic Investment Plan (SIP) in the Transferor scheme where the date of SIP falls on a date later than or on 15th of every month, then allocation for that amount will occur on 15th of the subsequent month.

- 9. On the date of allocation, the prescribed percentage of the amount will be transferred in the Transferee Scheme at the closing NAV of the same day i.e. date of allocation.
- 10. The AMC will require 7 calendar days from the date of submission of valid enrolment forms to register the Investor under this Plan. Therefore, in the intervening period i.e. date of submission of enrolment form and date of registration. If the date of allocation is crossed, then the same will be considered at the next date of allocation.
- 11. The amount transferred under this Plan from the Transferor Scheme to Transferee Scheme shall be effective by redeeming units of Transferor Scheme at applicable NAV, (subject to the applicable exit load, if any) and subscribing to the units of the Transferee Scheme at applicable NAV on the date of allocation. The units will be subscribed to the growth option in the Transferee Scheme and processed accordingly.
- 12. Unitholders can discontinue the Plan at any time by providing a written request which shall be made effective within 7 calendar days of the date of receipt of the said request.
- 13. This Plan will be automatically terminated if all units are liquidated or withdrawn or pledged or upon receipt of intimation of death of the unit holder.
- 14. Unitholders should note that investor details and mode of holding (single, joint, anyone or survivor) in the Transferee Scheme will be as per the existing folio number of the Transferor Scheme. Units will be allotted under the same folio number.
- 15. The redemption of units under this Plan by way of transfer/ Reverse transfer would be subject to applicable taxes, if any. For details on taxation, please refer to the Section on 'Taxation on investing in Mutual Funds' in SAI. In view of individual nature of tax consequences, each client is advised to consult their professional tax advisor in regard to tax treatment for their investments / redemption.
- 16. In case the amounts (as specified) to be transferred are not available in the Transferor Scheme in the Unitholder's account, the Plan will be discontinued. Further, in case there is all unit redemption and Unit balance in the Transferor Scheme is reduced to Nil then this Plan will be discontinued.
- 17. One folio will allow only one MOVI Registration for Plan A (Source : US & Target : MF/FM/CP).
- 18. MOVI Pack Plan in any manner whatsoever is not an assurance or promise or guarantee on part of Motilal Oswal Mutual Fund/Motilal Oswal Asset Management Company Limited to the Unit holders in terms of returns or capital appreciation or minimization of loss of capital or otherwise.
- $19. \ \, \text{Movi Pack Plan will not be applicable on the fresh inflows in the Transferee Scheme}.$
- 20. If no Scheme is selected in the Transferee scheme, Motilal Oswal Most Focused 25 Fund will be considered as the default scheme.
- 21. The Trustee reserves the right to change/modify the terms and conditions of this Plan or withdraw this Plan at a later date.