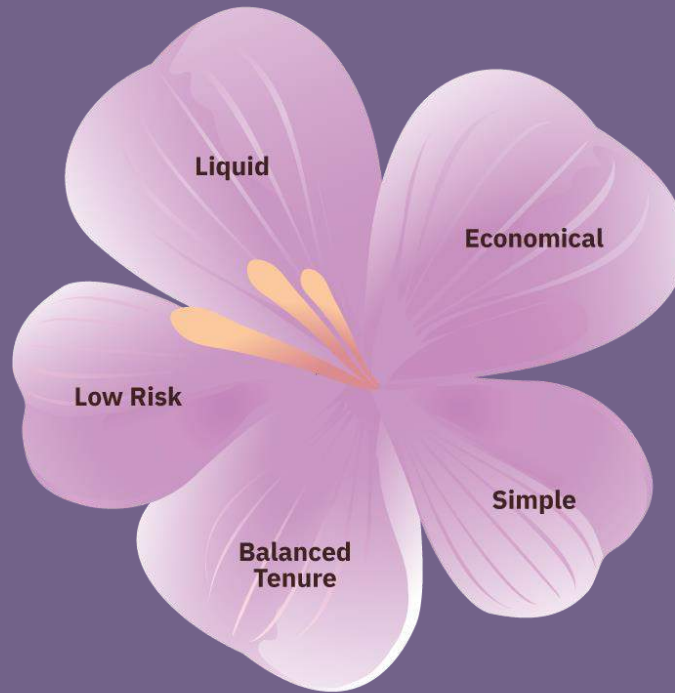


Introducing Motilal Oswal 5 Year G-Sec ETF

5 Benefits for a bright future

30th June, 2021



- **Low Risk:** Backed by the Government of India
- **Liquid:** Trades like a share on stock exchanges
- **Economical:** It's passively managed
- **Balanced Tenure:** Falls in a sweet spot between short & long duration
- **Simple:** Tracks only one security

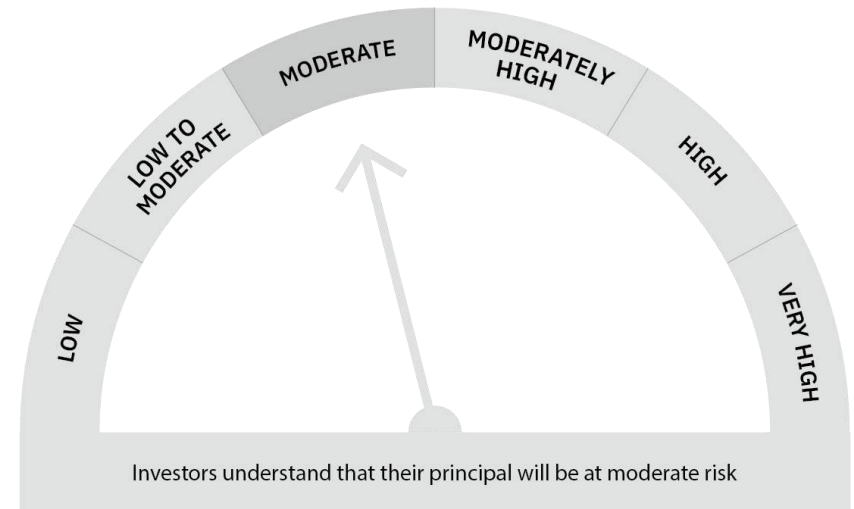
Product Suitability

This product is suitable for investors who are seeking*

Motilal Oswal 5 Year G-sec ETF

- Return that corresponds to the performance of Nifty 5yr Benchmark G-sec Index, subject to tracking error
- Investment in securities of Nifty 5yr Benchmark G-sec Index

Riskometer



*Investors should consult their financial advisers if in doubt about whether the product is suitable for them

Attributes of different asset classes

Asset Class	Risk	Role
Cash	Least risky	Provides liquidity
Fixed Income	Low to medium	Provides periodic interest income but may have credit risk
Gold	Low to medium	Acts as inflation hedge
Real estate	High	Earns rental income and have potential for capital appreciation but have higher transaction cost and relatively illiquid
Equities	High	Potential to generate inflation beating return but comes with volatility

Finding the right mix of asset class (typically with lower correlation) may help generate better risk adjusted returns

The above list is illustrative and not exhaustive

Why Fixed Income securities



Diversification

- Historically fixed income securities have had **lower correlation with equities**
- **Help reduce** portfolio **volatility**



Capital Preservation

- Higher quality fixed income securities are ideal for **capital preservation**
- Although there is still risk to the capital in case the issuer does not make the payment; **sovereign bond are considered to have no credit risk**



Steady Income

- As the name suggests-these securities provide **regular**, predictable **coupon** payments
- Dividends are at the discretion of the company, while coupons are **legally binding**



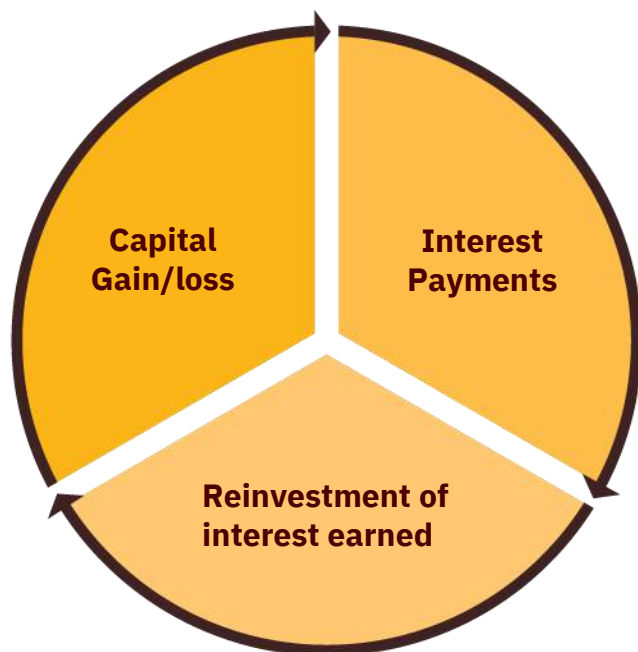
Preferential Tax Treatments

- Some securities may have preferential tax treatments
- **Bonds** attract STCG as per slab rate(<3yrs) & LTCG at 20%(>3yrs) with **indexation benefit**

The above list is illustrative and not exhaustive

Fixed Income- risk/return sources

Sources of Return



Sources of Risk

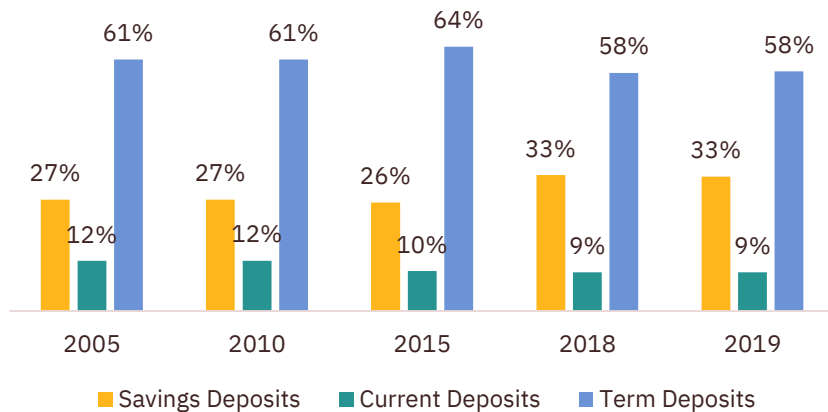


The above list is illustrative and not exhaustive

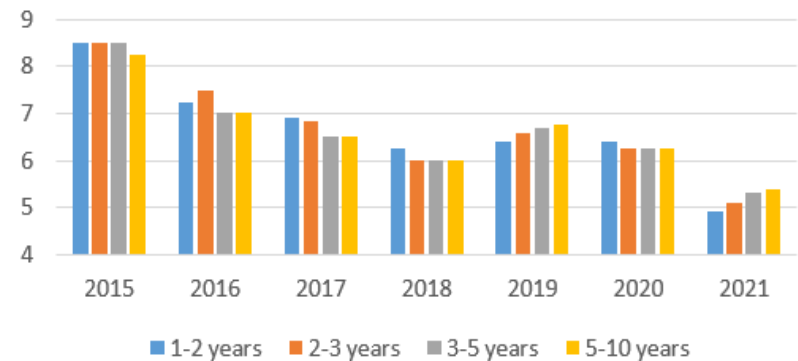
Fixed Deposits lost sheen over last 5 years

- Fixed Deposits (term deposits) has lost its share to Savings Deposits from the peak of 64% in 2015 to 58% in 2019; the trend is expected to continue due to prevailing low interest rate for fixed deposits environment.
- Shift in preference may be attributed to narrowing spread between Savings deposits and Fixed deposits, consumption preference¹ and availability of wider investment avenues
- Falling interest rates² on fixed deposits have prompted the investor to explore different avenues

Share in total deposits³



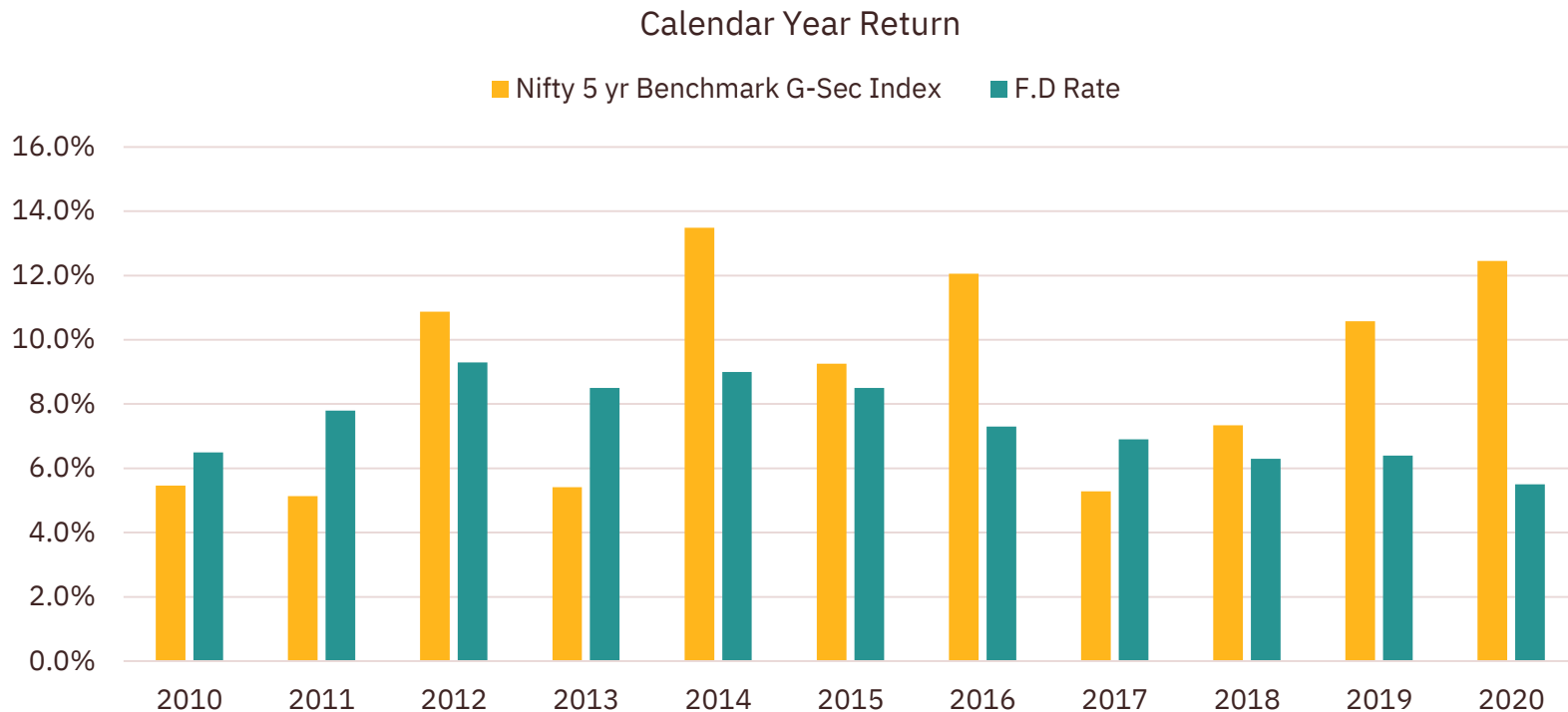
Fixed Deposit Rates²



Source – 1 - World Economic Forum, 2 – SBI- Data as 31-Dec-2020. 3 - The data book State of India- 2020 Data as on March 2019, www.Indiadatahub.com. Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future

Illustrative calendar year returns: Fixed Deposits and 5 yr. G-sec

5 Yr. G-Sec noted higher calendar year returns in comparison to Fixed Deposits



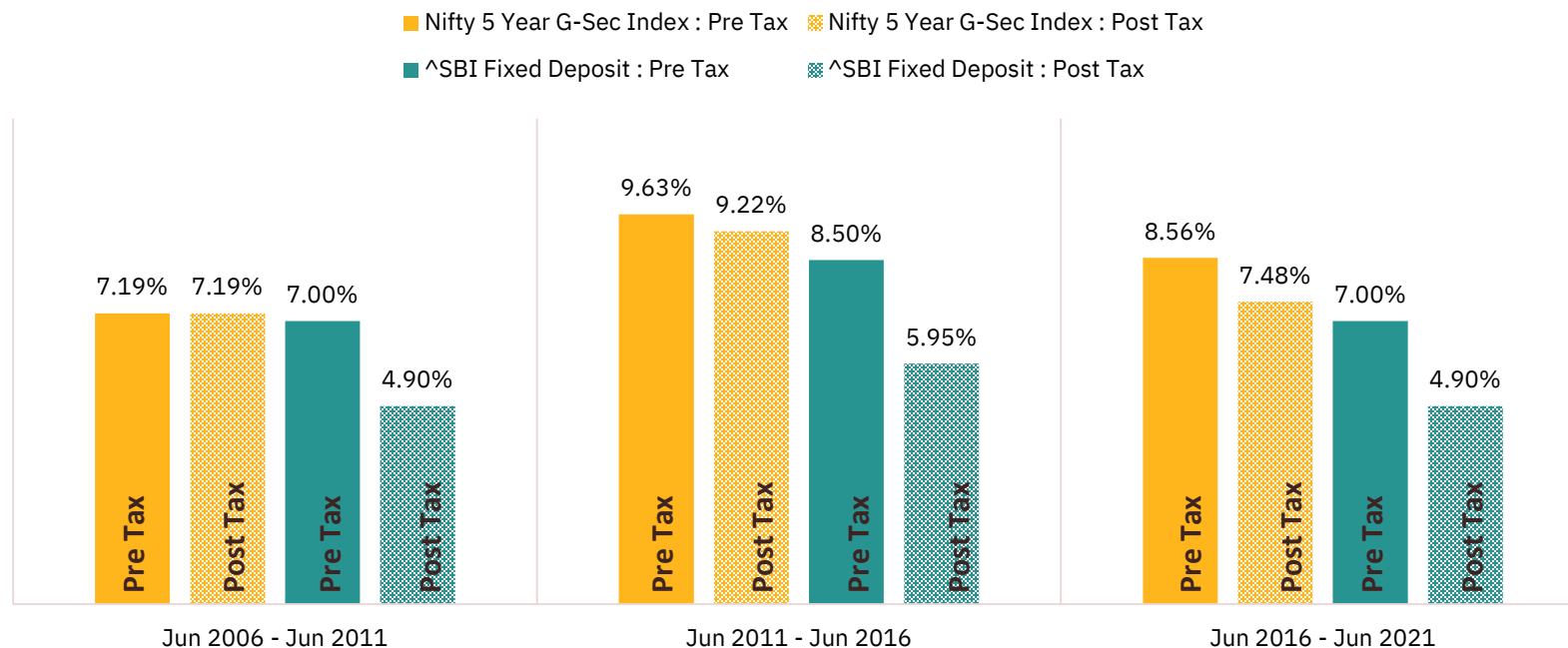
Source: [Historical Fixed Deposit Rates - www.sbi.co.in](http://www.sbi.co.in), www.niftyindices.com. Fixed deposit rates are represented by SBI F.D rates for 1-2yr tenor. Performance as of Close of 31-Dec-2009 to 31-Dec-2020. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.

Illustration: Indexation benefit makes G-Sec more attractive over Fixed Deposit

We compared pre & post tax CAGR of Fixed Deposits & Nifty 5 Year Benchmark G-Sec Index over three blocks of '5-year' periods.

Nifty 5 yr Benchmark G-sec index has noted higher pre and post tax returns.

Pre Tax & Post Tax performance



Source- [Historical Fixed Deposit Rates - www.sbi.co.in](http://www.sbi.co.in), Nifty 5 Yr Benchmark G-Sec Index - www.niftyindices.com. Data from Jun 30, 2006 to Jun 30, 2021. ^Interest rate of SBI term deposits maturing between 5-10 years. Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Illustrative comparison of Fixed income instruments

	PPF	NSC	Bank FD	Debt funds
Returns	7.10%	6.80%	5.40%	*7.49%
Safety	Very Safe	Very Safe	Safe	Market Linked
Tax Benefit	Deduction under Sec 80 C	Deduction under Sec 80 C for both Principal/ Reinvestment of interest	-	-
Taxability of income	Fully tax free	Interest fully taxable	Interest fully taxable	Gains fully taxable before 3 years and at 20% after that (with indexation benefit)
Lock-in	15 years but partial withdrawals allowed	Can't be foreclosed but loans available against them	Can be closed anytime but may entail a fee/penalty	Can be closed anytime

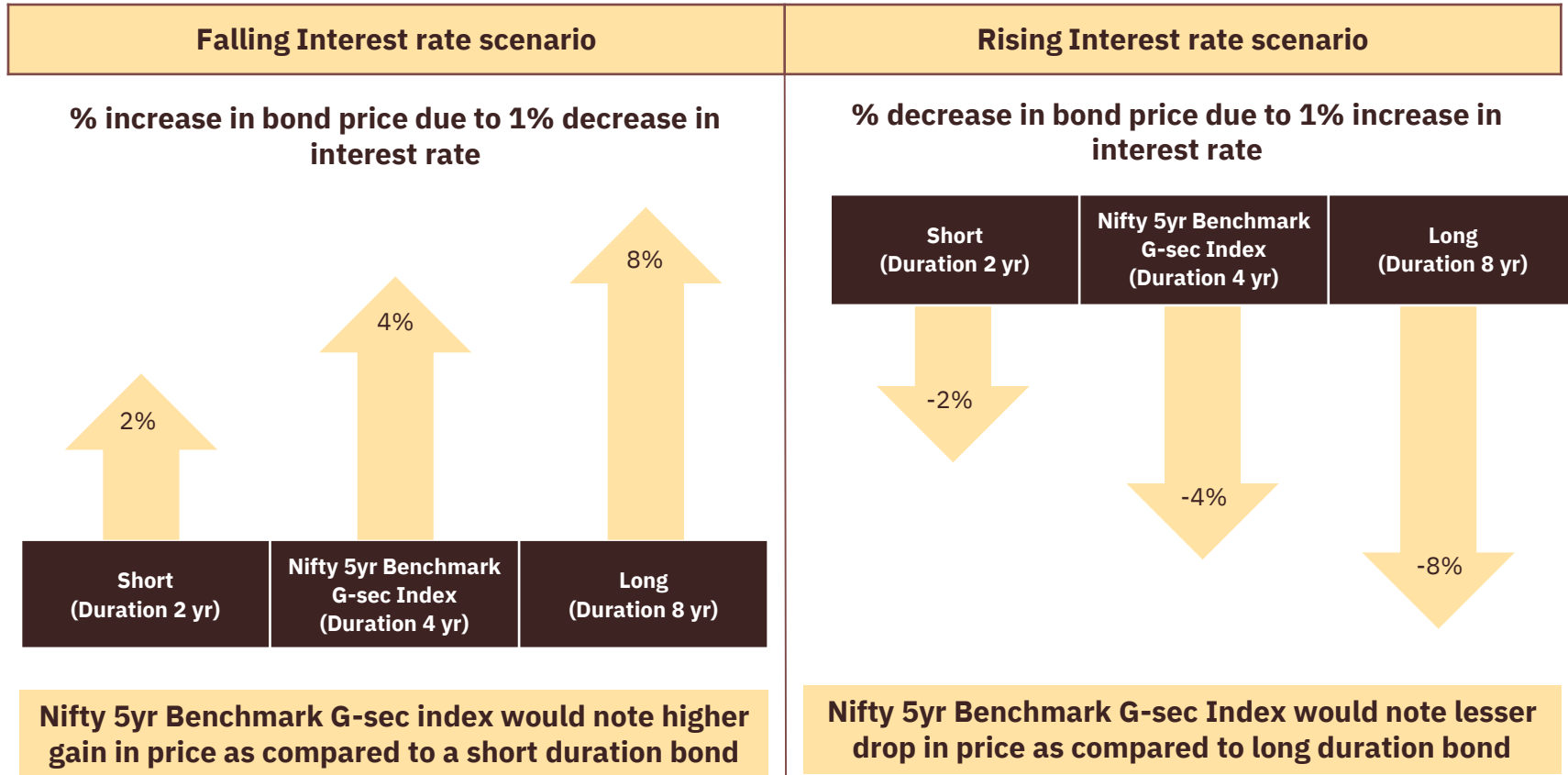
Source- SBI , indiapost.gov.in, ACEMF. Data as on 30-Jun-2021. Bank FD represented by Interest rate on SBI term deposits maturing between 5-10 years *Simple Avg. of 5-CAGR of medium to long duration and long duration funds have been considered. Hypothetical performance results may have inherent limitations and . no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Pros and Cons of Fixed Income Instruments

Instrument	Pros	Cons
Fixed Deposits	<ul style="list-style-type: none"> • No market related risk • Overdraft facility against FD • Capital protection 	<ul style="list-style-type: none"> • Banking system struggling with poor asset quality and governance issues • Perception of F.D being 'safe' taken hit after few private/co-operative banks placed under corrective actions • No scope for capital gain/loss
Corporate Bonds	<ul style="list-style-type: none"> • Higher return • Potential for capital gain/loss 	<ul style="list-style-type: none"> • Recent spate of credit event of reputed issuers • Weakening interest serviceability of the borrowers- especially after pandemic • Poor secondary market liquidity
G-sec	<ul style="list-style-type: none"> • Practically 'Nil' credit risk • Possibility of capital gain/loss • Good secondary market liquidity 	<ul style="list-style-type: none"> • Does not earn illiquidity and credit risk premium

The above list is illustrative and not exhaustive

Sweet spot between short and long duration bond



For purpose of illustration the modified duration has been assumed as follows-Short Duration funds- 2yrs, Nifty 5yr - 4yrs and for long duration- 8yrs.Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future

Performance of active debt schemes

Fund Category	Avg. Regular TER	Median Return			
		1 Year	3 Years	5 Years	10 Years
Banking and PSU Fund	0.68	4.9	8.8	7.9	8.3
Corporate Bond	1.53	5.3	8.3	8.0	8.3
Credit Risk Fund	1.26	8.0	5.0	5.9	7.8
Dynamic Bond	0.54	3.9	8.1	6.8	8.1
Gilt Fund with 10 year constant duration	1.19	3.7	11.0	9.5	9.6
Short & Mid Term	0.80	3.3	9.4	8.0	8.7
Low Duration	1.04	4.7	6.4	6.7	7.7
Short Duration	1.33	4.8	7.4	7.1	7.9
Medium Duration	1.72	4.5	6.0	6.3	7.8
Medium to Long Duration	1.27	3.4	8.3	7.2	8.1
Long Duration	0.68	1.7	9.6	8.3	8.5
Nifty 5yr Benchmark G-sec Index	-	3.8	10.2	8.6	9.1

Historically Nifty 5yr Benchmark G-sec Index has noted outperformance over most of the categories in terms of median returns

Data Source: www.niftyindices.com, ACE MF. Total expense ratio as of close of 31-May-2021. Performance as of Close of 30-June-2021. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.

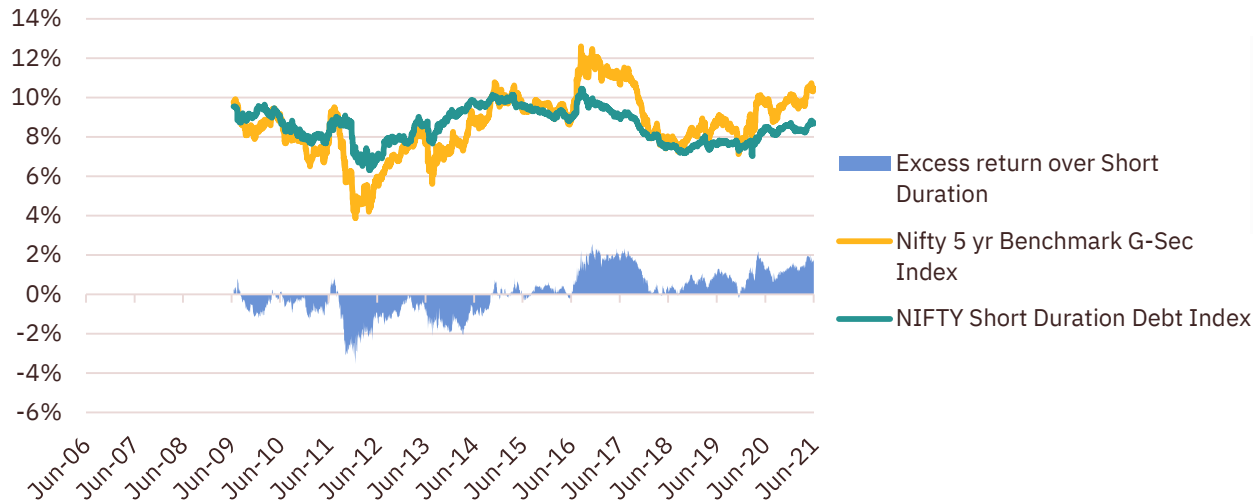
Indices used for comparative analysis

Index Name	Composition					Duration (in yrs)	Yield	Approx No of securities	Replication
	G-sec	AAA rated bonds	AA Category bonds (AA+/AA/AA-)	CP	CD				
Nifty Short Duration Debt Index	✓	✓	✓	✓	✓	1.50	5.00%	~150	Difficult
Nifty 5yr Benchmark G-sec Index	✓	✗	✗	✗	✗	3.92	5.64%	1	Easy
Nifty 10yr Benchmark G-sec Index	✓	✗	✗	✗	✗	7.32	6.05%	1	Easy
Nifty Long Duration Debt Index	✓	✓	✓	✗	✗	7.36	6.82%	~120	Difficult

- Nifty Short Duration Debt Index and Nifty Long Duration Debt Index have **Corporate bonds/CP/CD** as underlying
- In the Indian Debt market context, these securities are relatively illiquid and hence carry **illiquidity premium**
- Also these instruments carry some premium for the inherent **credit risk** they carry
- **G-sec are very liquid and also do not carry credit risk**

Data Source: www.niftyindices.com, Data as on 30-June-2021. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.

3yr rolling return comparison short duration debt index



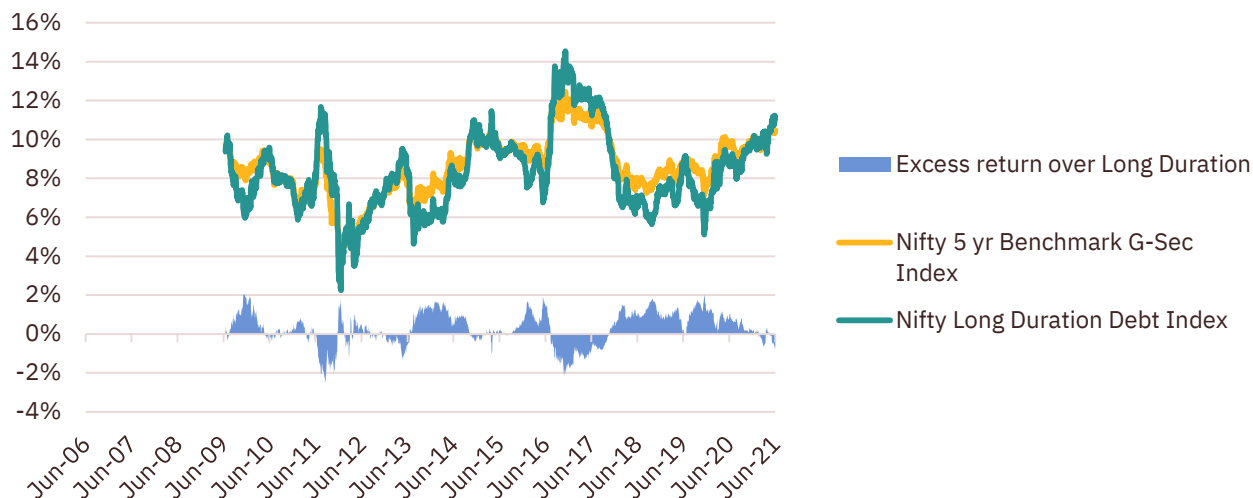
The Nifty Short Duration Debt Index has approx. **~150 securities** that are a combination of **G-Sec, Corporate Bonds, CP and CD**.

Nifty 5yr Benchmark G-sec Index has **noted outperformance** to Nifty Short Duration Debt Index for **~54%** of times.

3 Year Rolling Returns	Nifty 5yr Benchmark G-sec Index	NIFTY Short Duration Debt Index
Average	8.6%	8.5%
Median	8.6%	8.6%
Min	3.9%	6.3%
Max	12.6%	10.5%
Total Observations (# Days)	2,948	2,948
% Observations with Negative Returns	-	-
% Observations with returns > 5%	97.1%	100%

Data Source: www.niftyindices.com, AMFI; 250 trading days in a year assumed to calculate rolling returns. Chart using daily 3 year rolling returns. Performance as of Close of June 30, 2006 – June 30, 2021; Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

3yr rolling return comparison with long duration debt



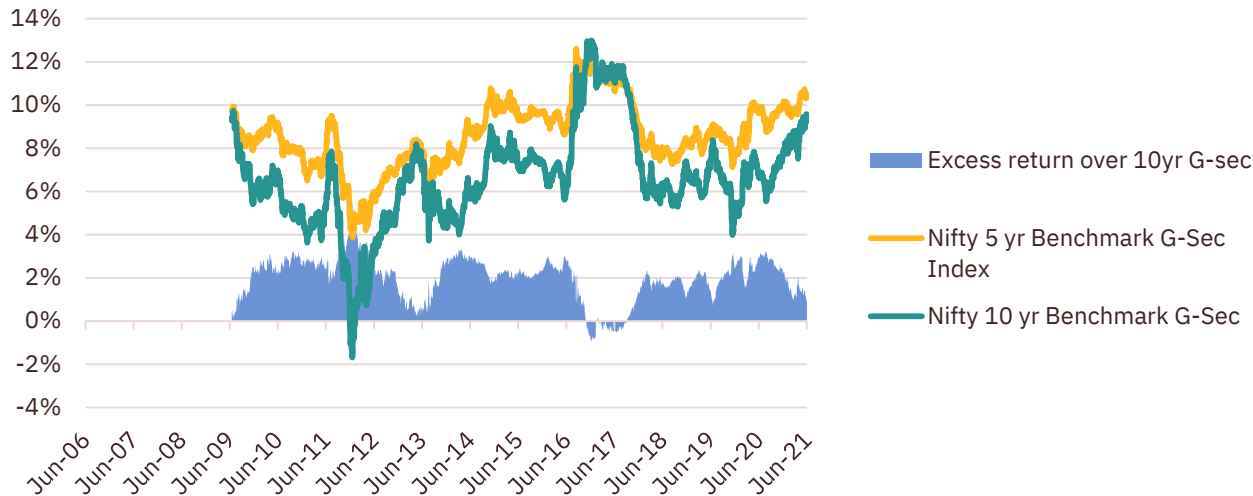
The Nifty Long Duration Debt Index has approx. **~120 securities** that are a combination of **G-Sec, and Corporate Bonds.**

Nifty 5yr Benchmark G-sec Index has **noted outperformance** to Nifty Long Duration Debt Index for **~66%** of times.

3 Year Rolling Returns	Nifty 5yr Benchmark G-sec Index	NIFTY Long Duration Debt Index
Average	8.6%	8.3%
Median	8.6%	8.0%
Min	3.9%	2.2%
Max	12.6%	14.5%
Total Observations (# Days)	2,948	2,948
% Observations with Negative Returns	-	-
% Observations with returns > 5%	97.1%	97.6%

Data Source: www.niftyindices.com, AMFI; 250 trading days in a year assumed to calculate rolling returns. Chart using daily 3 year rolling returns. Performance as of Close of June 30, 2006 – June 30, 2021; Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

3yr Rolling Return comparison with 10yr G-sec



Nifty 5yr Benchmark G-sec Index has **noted outperformance** to Nifty 10yr Benchmark G-sec Index for **~93%** of times.

3 Year Rolling Returns	Nifty 5yr Benchmark G-sec Index	NIFTY 10yr Benchmark G-sec Index
Average	8.6%	6.6%
Median	8.6%	6.5%
Min	3.9%	-1.7%
Max	12.6%	13.0%
Total Observations (# Days)	2,948	2,948
% Observations with Negative Returns	-	0.8%
% Observations with returns > 5%	97.1%	81.0%

Data Source: www.niftyindices.com, AMFI; 250 trading days in a year assumed to calculate rolling returns. Chart using daily 3 year rolling returns. Performance as of Close of June 30, 2006 – June 30, 2021; Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Feature comparison

Particulars	Motilal Oswal 5yr G-sec ETF	Corporate Bond Fixed Maturity Plan
No of securities	1	Multiple
Replication	Easy	Relatively difficult
Expected Tracking error	Relatively low	Relatively high
Risk	Moderate	Moderate
Credit risk	Practically 'Risk Free'	Relatively safe
Return Predictability	No	Yes, only if held till maturity
Liquidity	Liquid	Liquid
Underlying security liquidity	Very High	Moderate
Tax efficiency- Indexation benefit	Yes	Yes
Low Cost	Yes	Yes
Fixed Maturity	No	Yes
Fund deployment	Very quick	Relatively slower
Maturity	Constant maturity	Defined Maturity

The above list is illustrative and not exhaustive. Data as of 30-June-2021.

– About Motilal Oswal 5 Year G-sec ETF

Motilal Oswal 5 year G-sec ETF



Investment Objective:

The Scheme seeks **investment return that closely corresponds (before fees and expenses) total returns of the securities as represented by the Nifty 5 yr Benchmark G-Sec Index** (Underlying Index), subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved

Fund Info:

- **Category-** Exchange Traded Fund
- **Date of Allotment** (inception) – 10-Dec-2020
- **Benchmark** – Nifty 5 yr Benchmark G-sec Index
- **Continuous Offer–**
 - **NSE/BSE:** Investors can buy/sell units of the Scheme in round lot of 1 unit and multiples thereof
 - **Directly with Mutual Fund:** The Scheme offers units for subscription/redemption directly with the Mutual Fund in **creation unit size of 20,000 units** (*approx. amount of basket is INR 950,000/-)
- **Fund Manager** – Mr. Abhiroop Mukherjee - 14 years of experience in fund management and product development
- **NAV-** Regular Growth Plan Option: ₹ 48.1261
- **Scheme Statistics-** Monthly AAUM: ₹ 34.38 cr , Latest AUM: ₹ 34.41 cr
- **Total Expense Ratio** – 0.18%

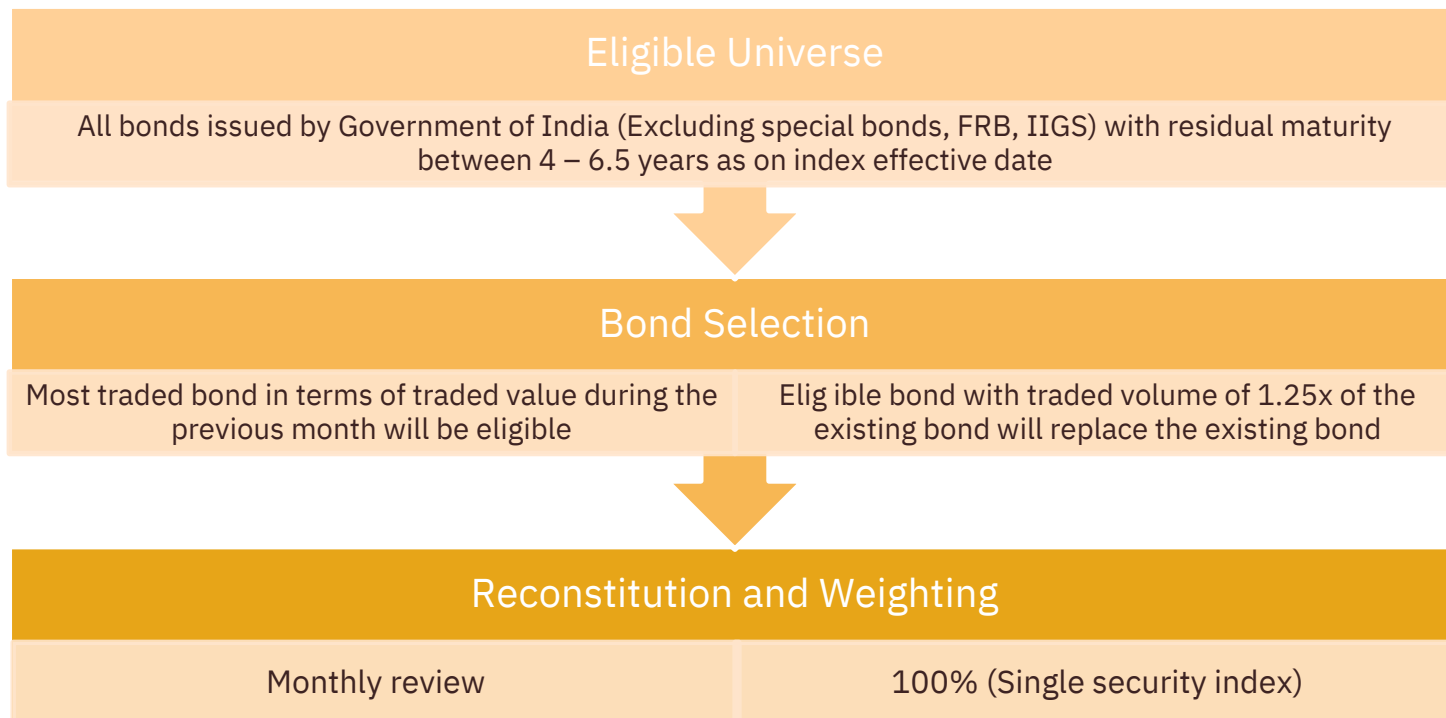
This is not an index fund; it is an Exchange Traded Fund (ETF)

Source: MOAMC, as of 30-June-2021; *For exact basket size as of date in INR please reach out to Motilal Oswal Asset Management Company or your financial advisor

About: Nifty 5 yr Benchmark G-sec Index

Index Objective: The 'Nifty 5 yr Benchmark G-Sec Index' is a single bond index that measures the performance of the most liquid Government of India bond in the 5 year maturity segment

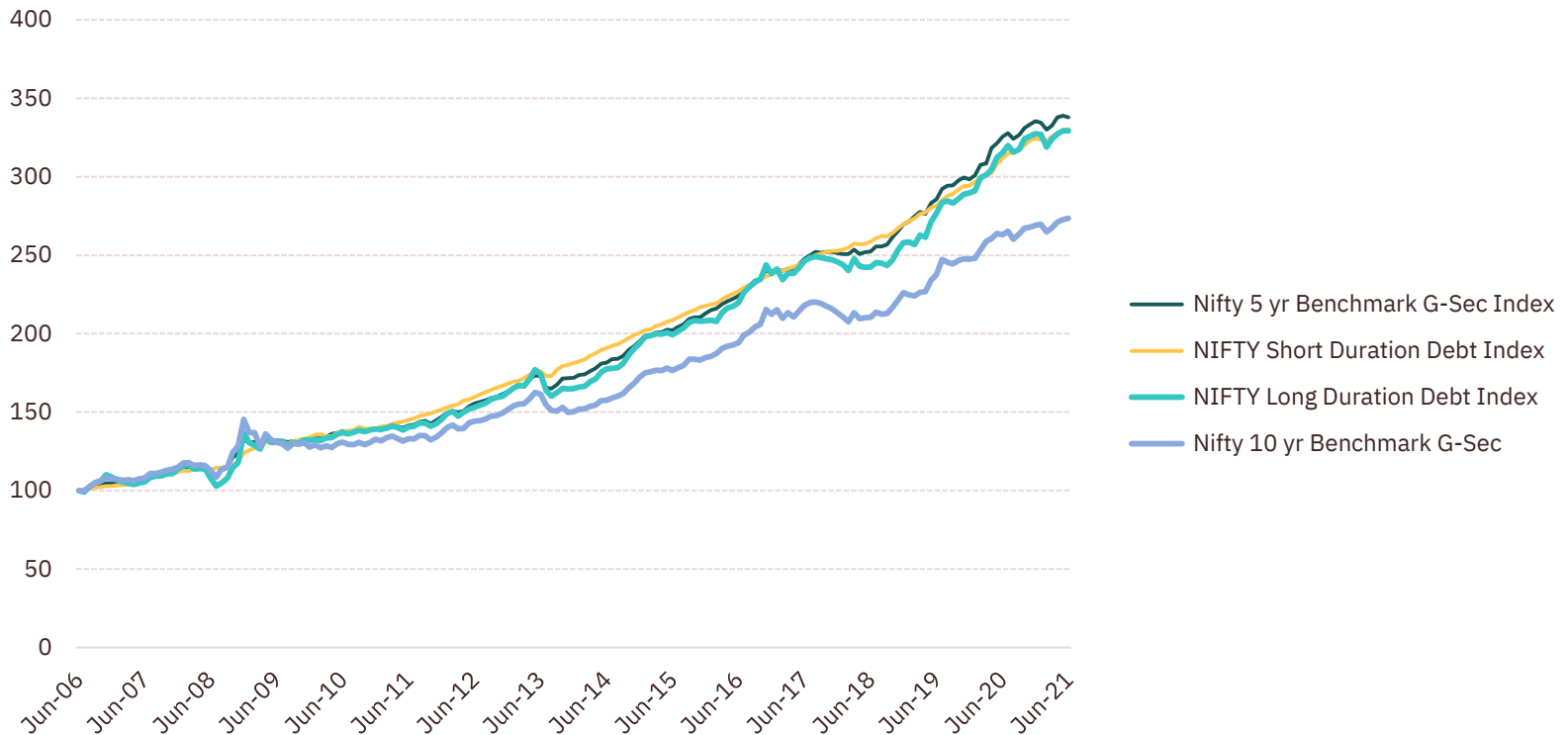
Index Methodology Snapshot:



Source: www.niftyindices.com/, data as of June 30, 2021; for detailed index methodology kindly visit www.niftyindices.com/

Historical index performance

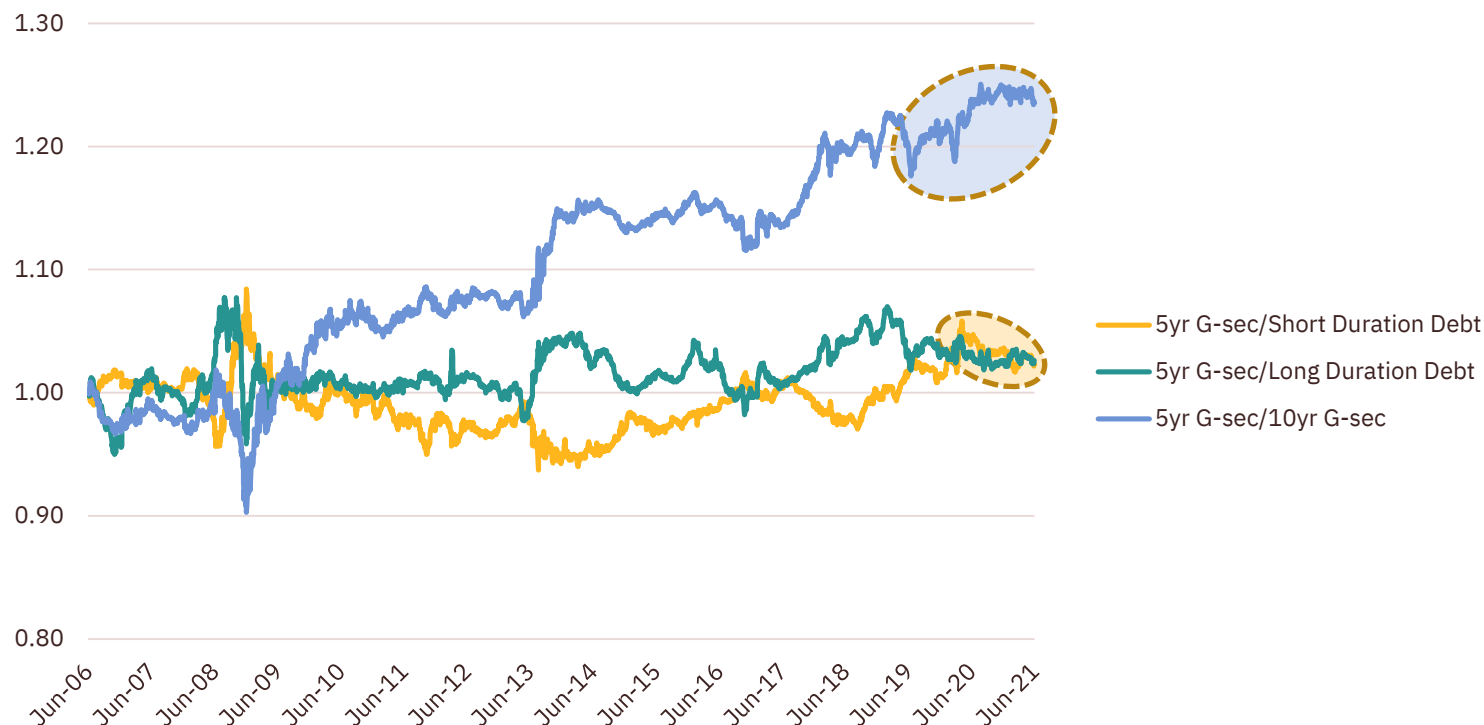
Nifty 5 yr. Benchmark G-sec index has delivered superior returns over indices with longer tenor. It has also noted competitive returns in comparison to the Nifty Short Duration Debt Index



Data Source: www.niftyindices.com, AMFI; Performance Data from 30-Jun-2006 – 30-Jun-2021; Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future

Index ratio (relative performance)

The upward sloping line indicates that the 5 Yr G-Sec has outperformed, while a downward sloping line indicates underperformance



Data Source- www.niftyindices.com, AMFI; Performance Data from 30-June-2006 – 30-June-2021. 5yr G-sec is represented by Nifty 5yr Benchmark G-sec Index, 10yr G-sec by Nifty 10yr Benchmark G-sec Index, Short Duration Debt by Nifty Short Duration Debt Index, and Long Duration Debt is represented by Nifty Long Duration Debt Index. Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future

Risk-Return payoff

	Period	Nifty 5yr Benchmark G-sec Index	Nifty 10 yr Benchmark G-Sec Index	NIFTY Short Duration Debt Index	NIFTY Long Duration Debt Index
Annualised Returns	1 year	3.8%	4.0%	5.9%	4.4%
	3 year	10.2%	9.1%	8.5%	10.7%
	5 year	8.6%	7.1%	7.8%	8.4%
	7 year	9.3%	8.2%	8.2%	9.2%
	10 year	9.1%	7.5%	8.6%	8.9%
	15 year	8.5%	6.9%	8.3%	8.3%
Annualised Volatility	1 year	2.7%	3.5%	1.1%	3.0%
	3 year	3.4%	4.7%	1.7%	4.3%
	5 year	3.1%	4.9%	1.5%	4.2%
	7 year	2.9%	4.5%	1.5%	3.9%
	10 year	3.4%	5.3%	1.6%	4.4%
	15 year	3.6%	6.0%	2.2%	5.1%
Risk Adjusted Returns	1 year	1.381	1.155	5.604	1.475
	3 year	2.987	1.944	5.098	2.528
	5 year	2.731	1.431	5.179	1.998
	7 year	3.156	1.815	5.551	2.382
	10 year	2.676	1.399	5.379	2.027
	15 year	2.372	1.162	3.822	1.614

Data Source: www.niftyindices.com, AMFI; All performance data in INR. Performance Data 30-June-2006 – 30-June-2021; Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

SIP Returns: Nifty 5 yr Benchmark G-sec Index



Nifty 5 yr Benchmark G-sec Index	1 Year	3 Year	5 Year	7 Year	10 Year
SIP Returns	3.6%	8.5%	8.4%	8.7%	8.9%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,22,273	4,08,859	7,41,844	11,43,326	19,03,425

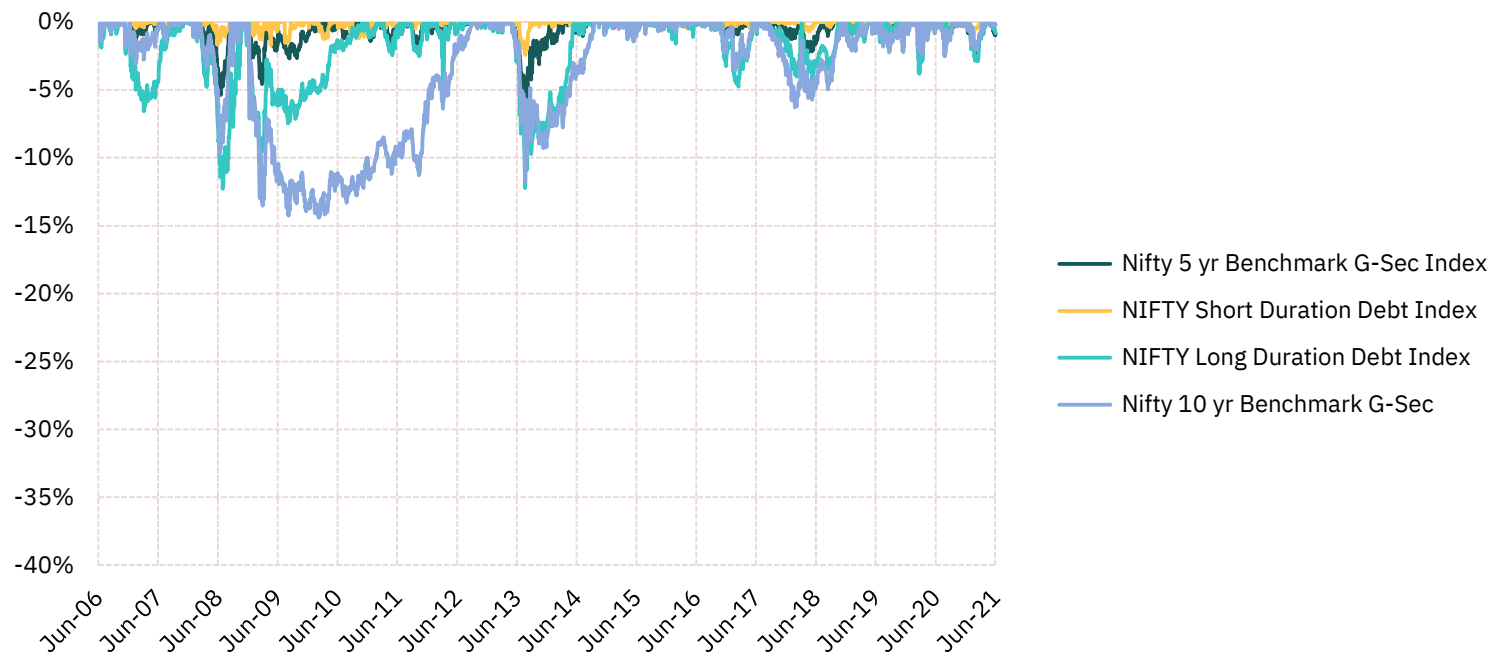
Data as of close of June 30, 2021. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

Data Source: www.niftyindices.com. Performance Data 30-June-2006 – 30-June-2021; Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above is for illustration purpose only. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future

Drawdown

Nifty 5 yr Benchmark G-sec has experienced **lower drawdowns** compared to indices except Nifty Short Duration Debt Index.

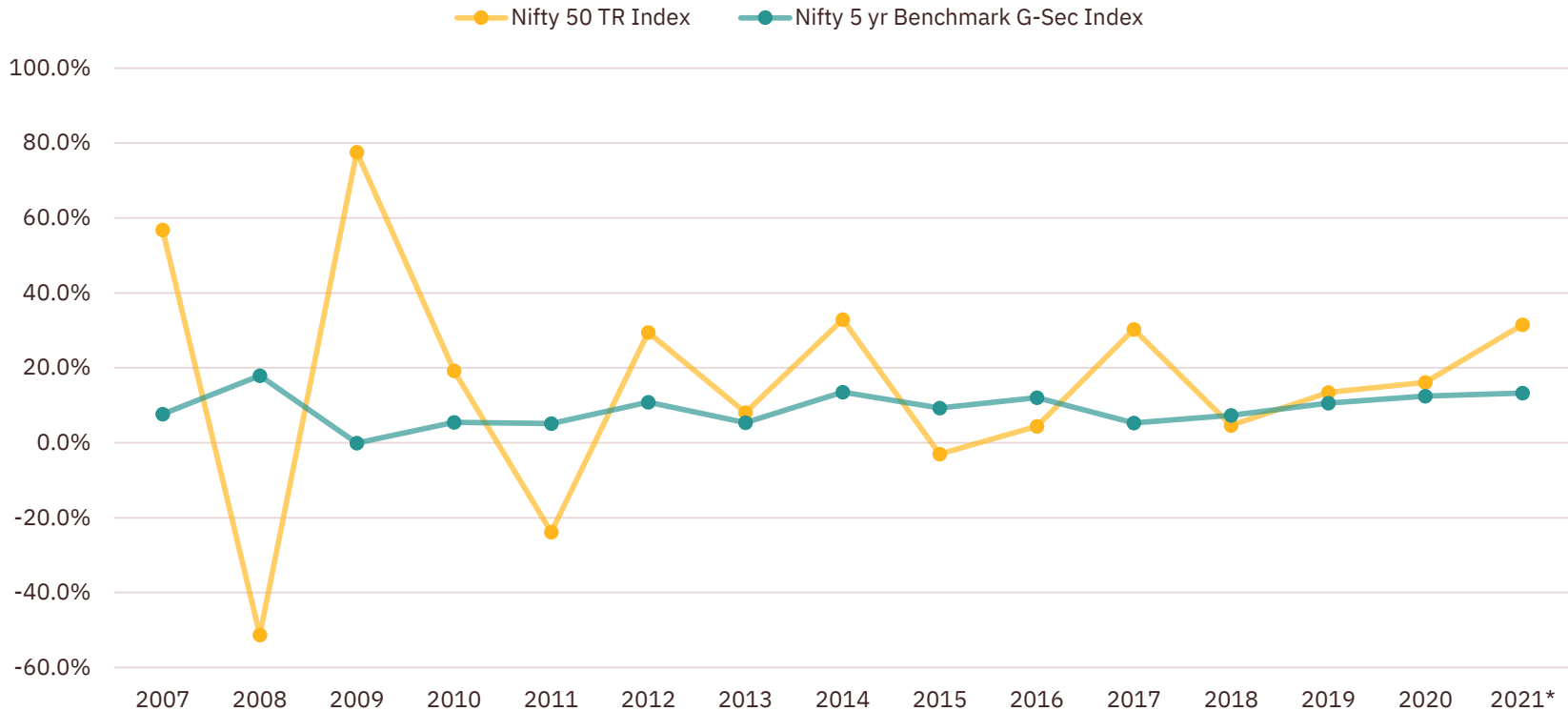
Drawdown



Data Source: www.niftyindices.com_AMFI. Performance Data as of 30-June-2006 – 30-June-2021; Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future

– Blending G-sec With Domestic Equities

Calendar year return



Bonds experience a lower fluctuation of returns compared to equities

Data Source: www.niftyindices.com. Performance Data from 31-Dec-2006 – 30-June-2021; * refers 31-Dec-2020 – 30-Jun-2021. Above analysis shows calendar year returns. Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Hypothetical portfolio allocations

Historically Debt/Bonds (Government Securities) have had **very low correlation of ~13% with domestic equities**, which offers very good diversification opportunity

Following Hypothetical Allocations between G- Sec and Domestic Equities studied:

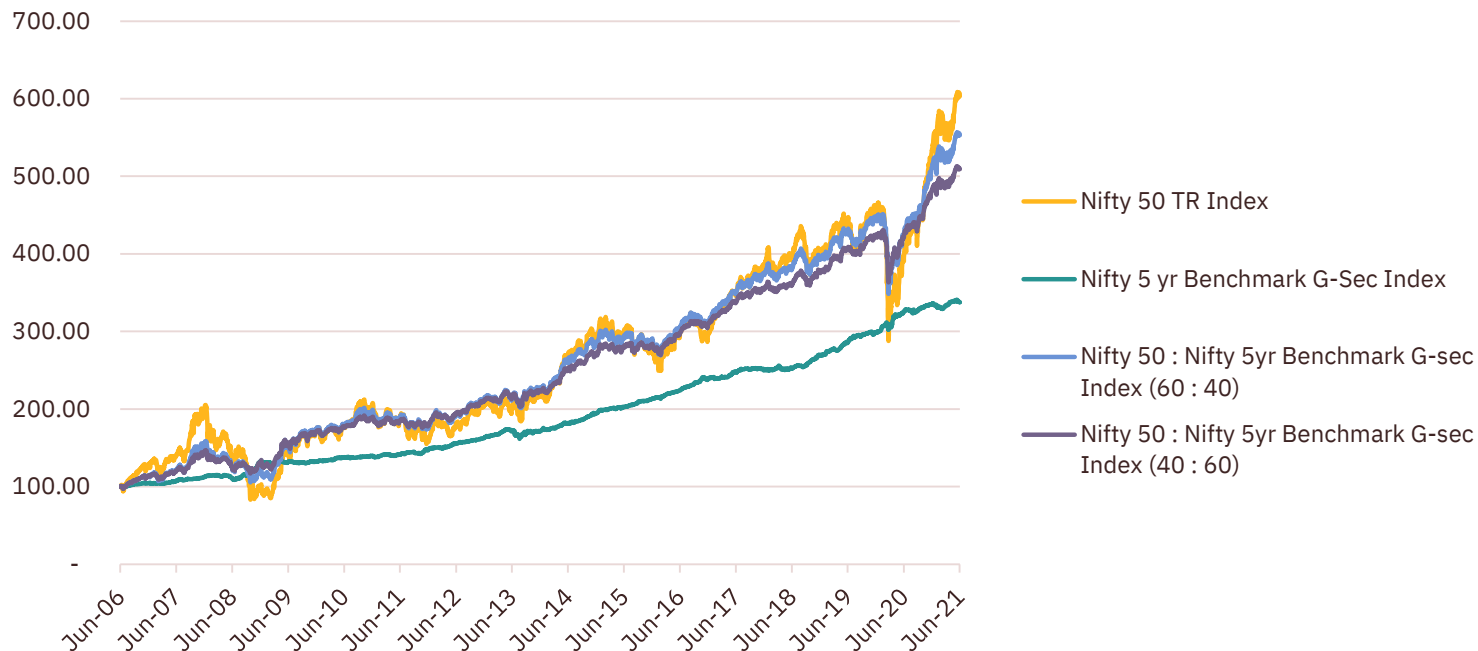
#	Portfolio Name	Domestic Equity (Nifty 50 TRI)	Debt (Nifty 5 yr G-sec)
1.	Nifty 5 yr G-sec	100%	0
2.	Nifty 50: Nifty 5 yr G-sec (60:40)	60%	40%
3.	Nifty 50: Nifty 5 yr G-sec (40:60)	40%	60%
4.	Nifty 50 TR index	0%	100%

Data Source: MOAMC Research, www.niftyindices.com. Correlation of daily total returns as of Close of 30-Jun-2006 to 30-Jun-2021. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future.

Blending Nifty 5 yr. with domestic equities helps increase portfolio returns

The blended debt-equity portfolio helps reduce volatility and enhances portfolio risk adjusted returns

Historical Blended Performance



Data Source: MOAMC Research, www.niftyindices.com. Performance as of Close of 30-Jun-2006 to 30-Jun-2021. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.

Risk>Returns profile of indices: blended portfolio

	Data Label	1 year	3 year	5 year	7 year	10 year	15 year
Annualised Returns	Nifty 5 yr G-sec Index	3.8%	10.2%	8.6%	9.3%	9.1%	8.5%
	Nifty 50: Nifty 5 yr G-sec (60:40)	31.0%	13.1%	12.6%	11.2%	11.2%	12.1%
	Nifty 50: Nifty 5 yr G-sec (40:60)	21.0%	12.2%	11.3%	10.6%	10.6%	11.5%
	Nifty 50 TR index	54.6%	15.0%	15.1%	12.3%	12.2%	12.7%
Annualised Volatility	Nifty 5 yr G-sec Index	2.7%	3.4%	3.1%	2.9%	3.4%	3.6%
	Nifty 50: Nifty 5 yr G-sec (60:40)	10.0%	12.4%	10.5%	10.2%	10.3%	13.0%
	Nifty 50: Nifty 5 yr G-sec (40:60)	6.8%	8.3%	7.1%	7.0%	7.2%	9.0%
	Nifty 50 TR index	16.8%	21.9%	18.2%	17.5%	17.5%	22.3%
Risk Adjusted Returns	Nifty 5 yr G-sec Index	1.381	2.987	2.731	3.156	2.676	2.372
	Nifty 50: Nifty 5 yr G-sec (60:40)	3.106	1.062	1.205	1.102	1.085	0.932
	Nifty 50: Nifty 5 yr G-sec (40:60)	3.102	1.461	1.590	1.524	1.475	1.272
	Nifty 50 TR index	3.252	0.687	0.828	0.703	0.695	0.570

Data Source: MOAMC Research, Index Values - www.niftyindices.com. Performance as of Close of 30-Jun-2006 to 30-Jun-2021. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.

Returns during stress period

During period of stress, blended portfolio noted relatively lesser drawdowns

Period of stress	Nifty 50 TRI	Nifty 5 yr Benchmark G-sec Index	Nifty 50:Nifty 5 yr G-sec (60:40)	Nifty 50:Nifty 5 yr G-sec (40:60)
Global Financial Crisis (01-Jan-2008 To 27-Feb-2009)	-54.4%	16.4%	-27.0%	-12.8%
Taper Tantrum (01-Jan-2013 To 30-Aug-2013)	-7.2%	1.0%	-3.9%	-2.3%
Yuan Devaluation (03-Aug-2015 To 29-Feb-2016)	-18.0%	5.7%	-8.8%	-4.1%
COVID-19 (19-Feb-2020 To 23-Mar-2020)	-37.1%	-1.7%	-22.6%	-15.6%

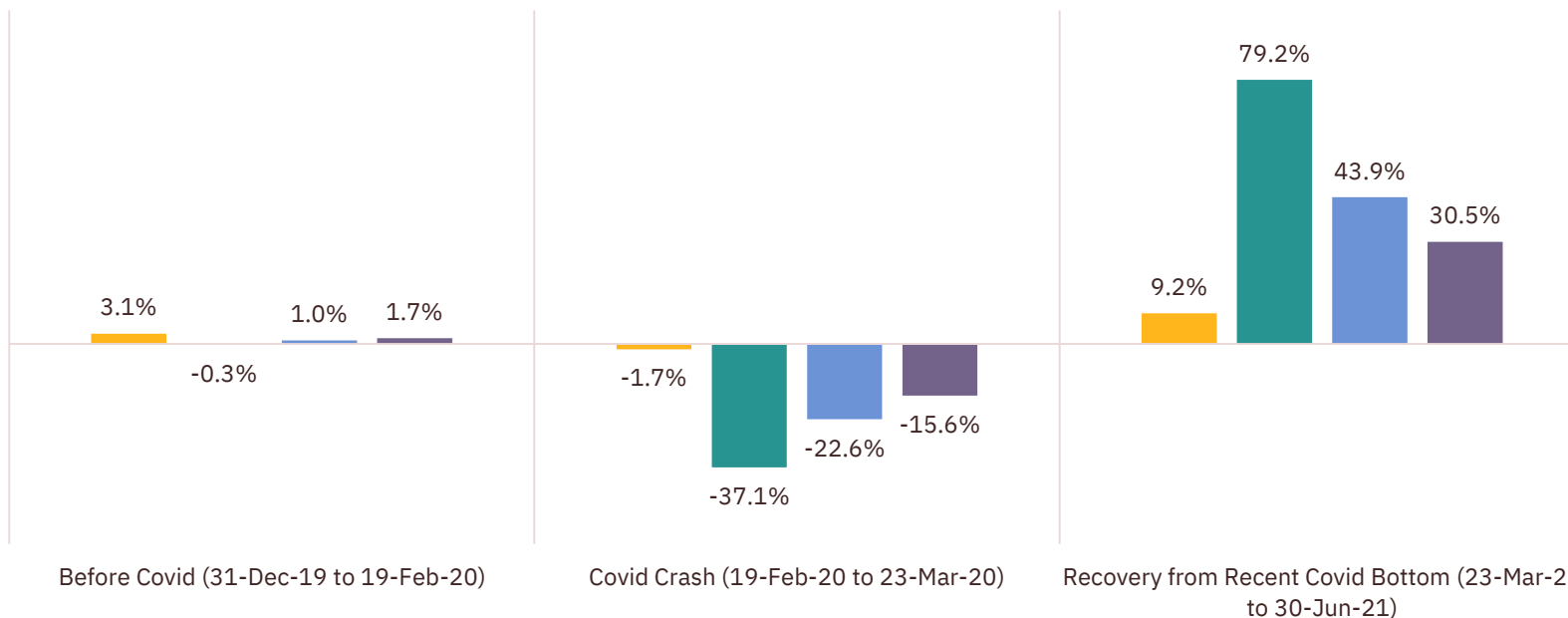
Source- MOAMC Research, www.niftyindices.com. Performance data as on close of 01-Jan-2008 to 31-Oct-2020. Above analysis shows absolute returns. Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Index performance- Covid 19 pandemic

The blended portfolio experienced lesser drawdown as compared to pure equity portfolio

Recent Performance- During COVID 19 Pandemic

■ Nifty 5 yr Benchmark G-Sec Index ■ Nifty 50 TR Index
■ Nifty 50 : Nifty 5yr Benchmark G-sec Index (60 : 40) ■ Nifty 50 : Nifty 5yr Benchmark G-sec Index (40 : 60)



Data Source: MOAMC Research, Index Values - www.niftyindices.com. Performance as of Close of 31-Dec-2019 to 30-Jun-2021. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.

4 reasons to invest in Motilal Oswal 5 Year G-sec ETF

1

**'NO'
Default Risk**

(G-secs backed by
Government of India)

2

Low Cost

(Passively managed
hence low cost)

3

**Alternative to
Fixed Deposits**

(No Lock-in, Indexation
Benefit, Historical
outperformance)

4

**Diversification
benefit**

(Low correlation with
equities)

Key Take Away



1. Motilal Oswal Nifty 5 yr Benchmark G-Sec ETF **offers investors an opportunity to invest in most liquid G-sec** in the 5 year segment
2. With no lock-in, indexation benefit, and historical higher pre & post tax returns over Fixed Deposits, the **Nifty 5 yr. Benchmark G-Sec Index can be good alternative to traditional Fixed Deposits.** Nifty 5 Yr. Benchmark G-Sec with it's **low correlation with equities**, offers diversification opportunity helping investors reduce overall **portfolio volatility**
3. Given the duration of Nifty 5 Yr. Benchmark G-Sec Index, it falls in the **sweet spot between short and long duration G-Sec**

Disclaimers & Risk Factors



This presentation has been prepared and issued on the basis of internal data, publicly available information and other sources believed to be reliable. The information contained in this document is for general purposes only and not a complete disclosure of every material fact and terms and conditions. The information / data herein alone is not sufficient and shouldn't be used for the development or implementation of an investment strategy. It should not be construed as investment advice to any party.

All opinions, figures, charts/graphs, estimates and data included in this presentation are as on date and are subject to change without notice. The statements contained herein may include statements of future expectations and other forward-looking statements that are based on our current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Readers shall be fully responsible / liable for any decision taken on the basis of this presentation. Investments in Securities are subject to market and other risks and there is no assurance or guarantee that the objectives of any of the Schemes will be achieved. The scheme may not be suited to all categories of investors.

The material is based upon information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied upon as such. Opinions, if any, expressed are our opinions as of the date of appearing on this material only. While we endeavor to update on a reasonable basis the information discussed in this material, there may be regulatory, compliance, or other reasons that prevent us from doing so. Recipient shall understand that the aforementioned statements cannot disclose all the risks and characteristics. The recipient is requested to take into consideration all the risk factors including their financial condition, suitability to risk return, etc. and take professional advice before investing.

Passive Investments - The Scheme is not actively managed. Since the Scheme is linked to index, it may be affected by a general decline in the Indian markets relating to its underlying index. The Scheme as per its investment objective invests in Securities which are constituents of its underlying index regardless of their investment merit. The AMC does not attempt to individually select stocks or to take defensive positions in declining markets.

Risks associated with investing in Government of India Securities

- Market Liquidity risk with fixed rate Government of India Securities even though the Government of India Securities market is more liquid compared to other debt instruments, on certain occasions, there could be difficulties in transacting in the market due to extreme volatility leading to constriction in market volumes. Also, the liquidity of the Scheme may suffer in case the relevant guidelines issued by Reserve Bank of India undergo any adverse changes.
- Interest Rate risk associated with Government of India Securities - while Government of India Securities generally carry relatively minimal credit risk since they are issued by the Government of India, they do carry price risk depending upon the general level of interest rates prevailing from time to time. Generally, when interest rates rise, prices of fixed income securities fall and when interest rates decline, the prices of fixed income securities increase. The extent of fall or rise in the prices is a function of the coupon rate, days to maturity and the increase or decrease in the level of interest rates. The price-risk is not unique to Government of India Securities. It exists for all fixed income securities. Therefore, their prices tend to be influenced more by movement in interest rates in the financial system than by changes in the government's credit rating. By contrast, in the case of corporate or institutional fixed income Securities, such as bonds or debentures, prices are influenced by their respective credit standing as well as the general level of interest rates.

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully

NSE Indices Limited Disclaimer: Motilal Oswal 5 Yr G-Sec ETF is offered by **Motilal Oswal Asset Management Company Limited (MOAMC)** or its affiliates is not sponsored, endorsed, sold or promoted by **NSE Indices Limited** and its affiliates. **NSE Indices Limited** and its affiliates do not make any representation or warranty, express or implied (including warranties of merchantability or fitness for particular purpose or use) to the owners of **Motilal Oswal 5 Yr G-Sec ETF** or any member of the public regarding the advisability of investing in securities generally or in the **Motilal Oswal 5 Yr G-Sec ETF** linked to **Nifty 5 Yr Benchmark G-Sec Index** or particularly in the ability of **Nifty 5 Yr Benchmark G-Sec Index** to track general G-Sec performance in India. Please read the full Disclaimers in relation to the **Nifty 5 Yr Benchmark G-Sec Index** in the Scheme Information Document.

— Thank You

“ You should have a strategic asset allocation mix that assumes that you don’t know what the future is going to hold”

- By Ray Dalio

Contact Us -

Speak: +91-22 40548002 | 8108622222

Write: mfservice@motilaloswal.com

Visit: www.motilaloswalmf.com

