





THE CONCEPT OF SURVIVING ON AVERAGE IS IRRELEVANT. YOU HAVE TO SURVIVE EVERY DAY. WHICH MEANS, REALLY, THAT YOU HAVE TO SURVIVE ON THE BAD DAYS.



- Howard Marks



ASSET CLASSES THE GOOD AND THE BAD



Compounder in long term



Highest

Volatility

Relatively Stable Returns



Default & Interest Rate Risk

Geo Political/ Inflation Hedge



Years of Hibernation Geographical Diversification

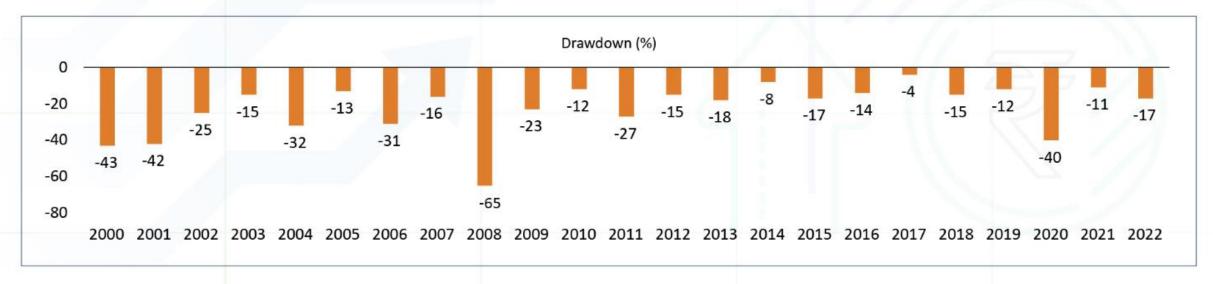


Currency Risk

EQUITY DELIVERS - BUT YOU MUST HAVE STOMACH FOR IT



| Year | NSE | 500 TRI | S&P 500 INR | | MCX Gold | | CRISIL Short Term Bond Index | |
|----------|---------|-----------------|-------------|-----------------|----------|-----------------|------------------------------|-----------------|
| | Returns | Value of ₹1 Lac | Returns | Value of ₹1 Lac | Returns | Value of ₹1 Lac | Returns | Value of ₹1 Lac |
| 3 Years | 24.1% | 1,91,175 | 12.8% | 1,43,570 | 4.6% | 1,14,444 | 5.3% | 1,16,829 |
| 5 Years | 14.9% | 2,00,291 | 11.0% | 1,68,604 | 13.7% | 1,90,104 | 7.3% | 1,42,127 |
| 7 Years | 14.2% | 2,53,173 | 13.8% | 2,46,574 | 9.2% | 1,84,744 | 6.9% | 1,59,380 |
| 10 Years | 16.0% | 4,40,274 | 13.0% | 3,38,242 | 6.7% | 1,90,797 | 7.7% | 2,10,834 |

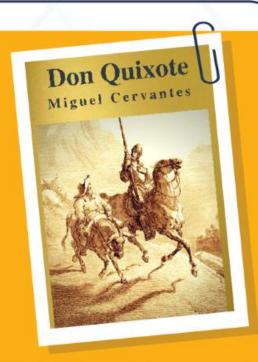


Source: Internal MOAMC Research. Data as of 30th Sep'23, Drawdown data for Nifty50, calendar year data. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.





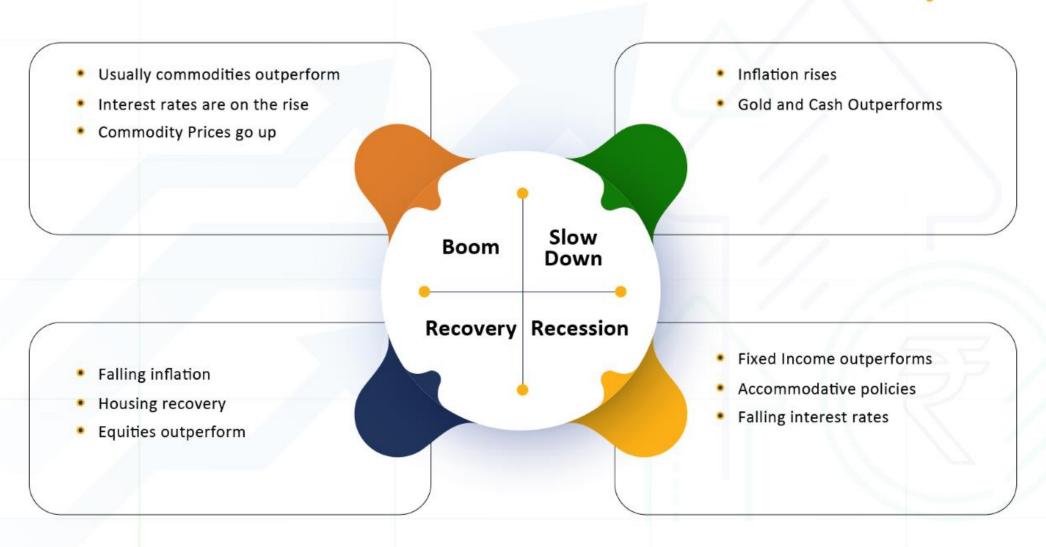
IT IS THE PART OF A WISE MAN TO KEEP HIMSELF TODAY FOR TOMORROW, AND NOT VENTURE ALL HIS EGGS IN ONE BASKET





MARKET CYCLES INFLUENCE ASSET RETURNS



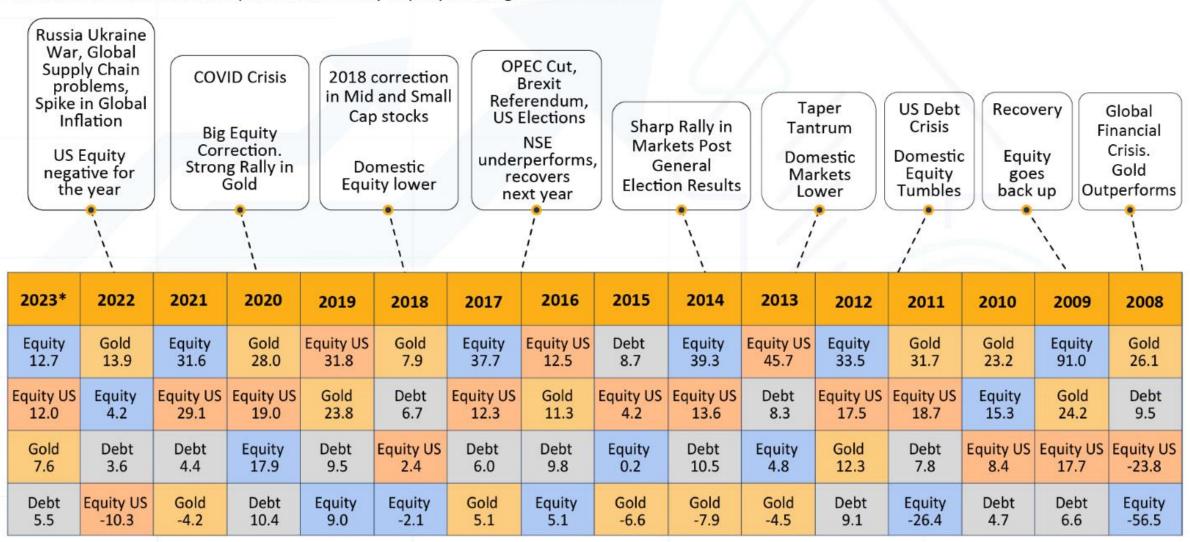


Source: Internal MOAMC Research. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

DIFFERENT YEAR DIFFERENT WINNERS



Different asset classes tend to perform differently as per prevailing market conditions



Source: Internal MOAMC Research. Data as of Sep'23. * CYTD23. Equity: NSE500TRI, Equity US: S&P500INR, Gold: MCX Gold, Debt: CRISIL Short Term Bond Index. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

ASSET ALLOCATION PROTECTS DOWNSIDE AND ALSO DELIVERS



| 3 Year Rolling Returns | NSE 500 TRI | S&P 500 INR | MCX Gold | CRISIL Short Term Bond Index | 50% DE + 10% IE + 15% G + 25% ST |
|------------------------|-------------|-------------|----------|---------------------------------|-------------------------------------|
| Minimum | -9.46 | -14.94 | -7.93 | 4.09 | 0.62 |
| Maximum | 69.23 | 33.05 | 35.49 | 10.21 | 38.47 |
| Average | 17.26 | 11.25 | 13.08 | 7.34 | 14.26 |

| | 41 | Probability of Returns | | | |
|---------------------|-----|------------------------|-----|-----|-----|
| Negative Returns | 6% | 14% | 11% | 0% | 0% |
| Atleast 10% Returns | 70% | 63% | 64% | 0% | 76% |
| Atleast 8% Returns | 76% | 71% | 68% | 37% | 91% |

Source: Internal MOAMC Research. Total 4822 Observations of 3Y Returns between Apr 2002 to Sept 2023, Monthly rebalancing.

DE – Domestic Equity NSE 500 TRI; IE – International Equity S&P 500 INR; G – MCX Gold; ST – CRISIL Short Term Bond Index Fund Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

COMBINATION WORKS DUE TO LOW CORRELATION



| | NSE 500 TRI | S&P 500 INR | MCX Gold | CRISIL Short Term Bond Index | Cash |
|---------------------------------|-------------|-------------|----------|---------------------------------|------|
| NSE 500 TRI | 1.00 | | | | |
| S&P 500 INR | 0.39 | 1.00 | | | |
| MCX Gold | -0.07 | -0.03 | 1.00 | | |
| CRISIL Short Term Bond Index | 0.14 | -0.03 | 0.01 | 1.00 | |
| Cash | -0.15 | -0.07 | -0.04 | 0.37 | 1.00 |

Perfect Correlation (+1) would mean assets move together, but the values in above matrix are very low and some negative too

A RISK EFFICIENT PORTFOLIO WOULD COMBINE ASSET CLASSES WITH NEGATIVE CORRELATION

ASSET ALLOCATION BETTER RISK ADJUSTED RETURNS



| Risk Ratios, Monthly Rebalancing | NSE 500 TRI | S&P 500 INR | MCX Gold | CRISIL Short Term Bond Index | 50% DE + 10% IE + 15% G + 25% ST |
|----------------------------------|-------------|-------------|----------|---------------------------------|-------------------------------------|
| Beta | 1.00 | 0.24 | NA | NA | 0.52 |
| Standard Deviation | 6.83 | 4.40 | 4.61 | 0.44 | 3.66 |
| Sharpe | 0.23 | 0.20 | 0.24 | 1.33 | 0.32 |
| Treynor | 1.57 | 3.59 | NA | NA | 2.26 |

Sharpe and Treynor ratio depict alpha over risk free returns for every unit of risk as represented by standard deviation and beta respectively



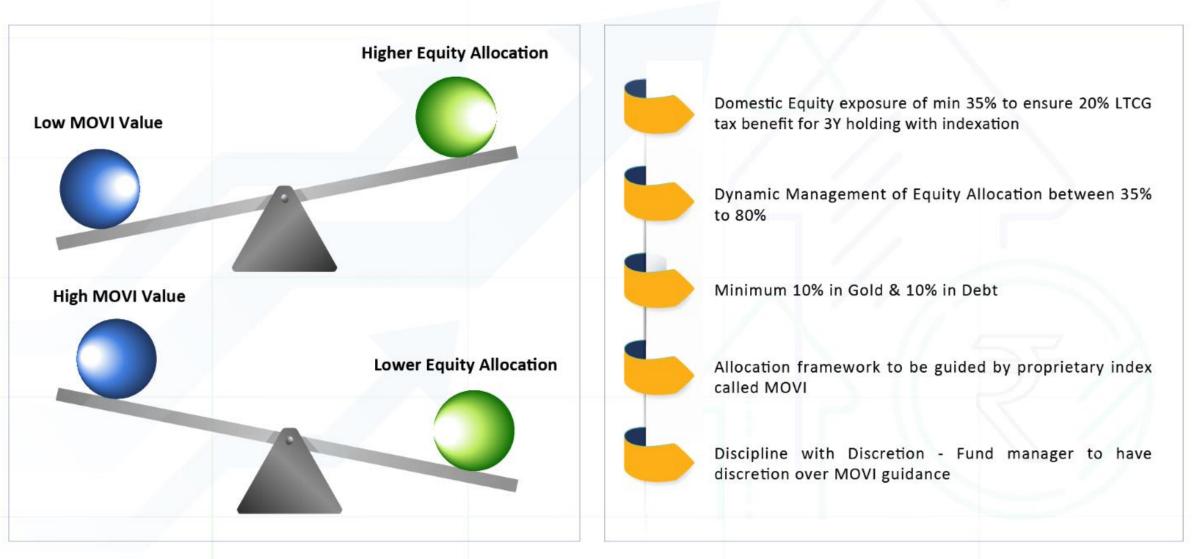




WE HAVE EVEN BETTER PROPOSITION FOR YOU

MOTILAL OSWAL ASSET ALLOCATION FRAMEWORK PROVEN TRACK RECORD





Source: Internal MOAMC Research. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. For individual nature of tax implications, investors are requested to consult their tax advisors before investing

MOTILAL OSWAL VALUE INDEX MOVI



Motilal Oswal Multi Asset Fund's Equity Allocation Framework is guided by MOVI, with fund manager discretion

MOVI, which stands for Motilal Oswal Value Index, is a proprietary and transparent index of MOAMC to gauge relative attractiveness of equity markets

MOVI is calculated using combination of P/E, P/B and Div Yield of Nifty 50

Low MOVI value indicates that the markets are cheap and hence one may increase exposure to equities and vice versa

MOVI FRAMEWORK ALIGNED TOWARDS RISK EFFICIENCY



| Risk Ratios, Monthly Rebalancing | NSE 500 TRI | S&P 500 INR | MCX Gold | CRISIL Short Term Bond Index | MAF Framework* |
|-------------------------------------|-------------|-------------|----------|---------------------------------|----------------|
| Beta | 1.00 | 0.24 | NA | NA | 0.54 |
| Standard Deviation | 6.83 | 4.40 | 4.61 | 0.44 | 3.80 |
| Sharpe | 0.23 | 0.20 | 0.24 | 1.33 | 0.34 |
| Treynor | 1.57 | 3.59 | NA | NA | 2.39 |

Sharpe and Treynor ratio depict alpha over risk free returns for every unit of risk as represented by standard deviation and beta respectively

MAF Framework reflects higher efficiency on risk adjusted returns as depicted in better proposition on above parameters

MOVI FRAMEWORK DOWNSIDE PROTECTION & RETURN POTENTIAL

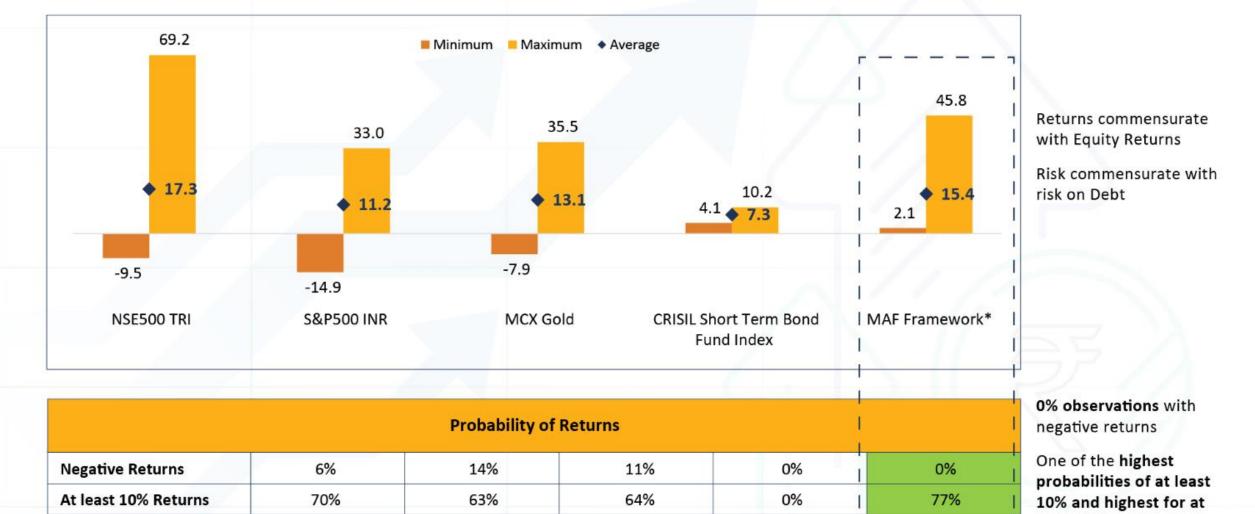
76%

71%

At least 8% Returns



least 8% Returns



Source: Internal MOAMC Research. Data as of Sept 2023, Monthly rebalancing. DE – Domestic Equity; IE – International Equity; G – Gold; ST – Debt. * (Min 35% DE, No IE, Min 10% G & ST Each). Total 4822 Observations of 3Y Returns between Apr 2002 to Sept 2023. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

68%

37%

92%

TAXATION FOR DIFFERENT ASSET CLASSES



| | Short Term Capital Gains | Long Term Capital Gains | |
|----------------------------|--------------------------|-------------------------|--|
| Domestic Equity Fund | 15% | 10% | Long term capital gains above 1 year of holding and applicable for gain in excess of 1Lac INR |
| Debt Fund | 30% | 30% | Specified mutual funds to be taxed as per investor tax bracket for units acquired post 1st Apr'23 |
| Gold ETF | 30% | 30% | Profits on the sale/redemption of Gold ETFs taxed as short capital gains irrespective of the holding period – similar to Fixed Deposits |
| Multi asset fund structure | 30% | 20% | 20% on capital gains applicable after indexation benefit of 20% which reduces overall tax impact further Compared to pure equity, MAF has lesser volatility and diversification benefits |

TAXATION INDEXATION BENEFIT



| Allocation | Asset Class | Invested Amount | 3 Year Return | Value after 3 Years | Tax Rate | Tax Amount | Redeemed Amount |
|--------------|-----------------|-----------------|---------------|------------------------|----------|------------------|--------------------|
| 35% | Domestic Equity | 1,75,000 | 24.1% | 3,34,556 | 10% | 15,956 | 3,18,600 |
| 55% | Debt | 2,75,000 | 5.3% | 3,21,279 | 30% | 13,884 | 3,07,395 |
| 10% | Gold | 50,000 | 4.6% | 57,222 | 30% | 2,167 | 55,055 |
| Total of Ind | ividual Assets | 5,00,000 | | 7,13,057 | | 32,006 | 6,81,051 |
| MAF Fra | amework* | 5,00,000 | 14.1% | 7,42,723 | 20% | 32,930 | 7,09,793 |
| Indexe | d Cost* | 5,78,073 | | | | Benefit of index | cation cost and I |

Benefit of indexation cost and lower LTCG leads to an advantage of 4.2%

Domestic Equity: NSE500TRI

Debt: CRISIL Short Term Bond Index Fund

Gold: MCX Gold Spot

Above figures are based on historical data for 3 years ending 30 Sep 2023

* (Min 35% DE, No IE, Min 10% G & ST Each).

Source: Internal MOAMC Research. Indexation calculated using CII data from Income Tax Department for past 3 years. It is assumed investor is taxed at maximum marginal rate of tax. Surcharge & cess will be over and above the basetax rate as mentioned above. For individual nature of tax implications, investors are requested to consult their tax advisors before investing. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. Data as on 30 th Sep'23

INTRODUCING: MOTILAL OSWAL MULTI ASSET FUND





Hedge against Inflation/Geo-political Risks

Medium risk asset class

Domestic Equity for capital appreciation

High Conviction Quality and Growth Oriented Portfolio filtered through QGLP our proprietary investment philosophy

Return Generation with relatively higher Stability

Credit Profile AA+ and above, Active Duration Management

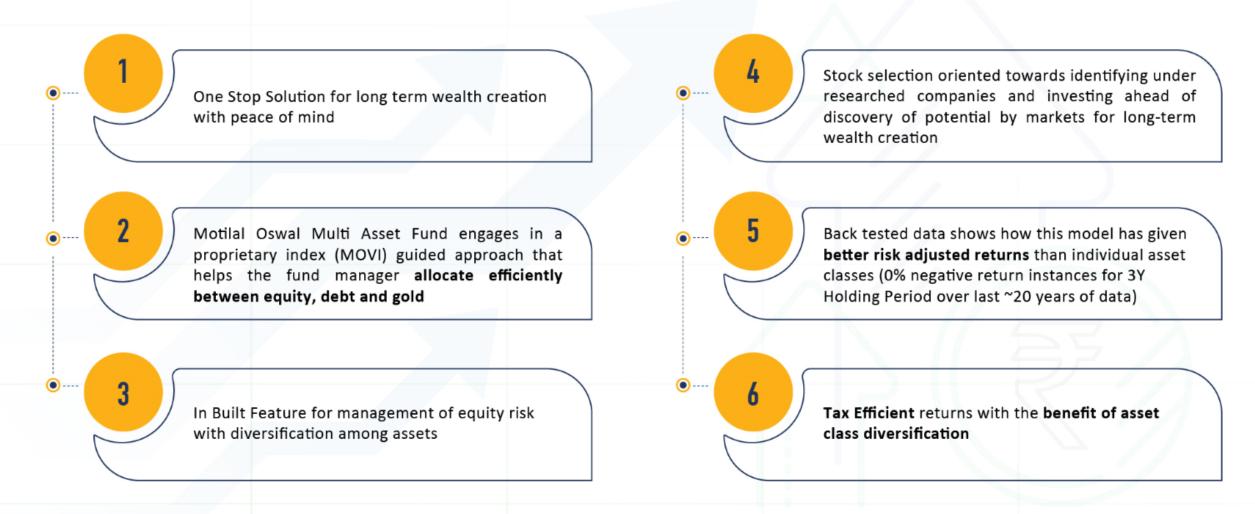
| Asset | Min | Max |
|-------------------------|-----|-----|
| Equity & Equity Related | 35% | 80% |
| Debt & Money Market | 10% | 55% |
| Gold ETF | 10% | 55% |

Source: Internal MOAMC Research.

For individual nature of tax implications, investors are requested to consult their tax advisors before investing. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

MOTILAL OSWAL MULTI ASSET FUND REASONS TO INVEST





Source: Internal MOAMC Research. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

PORTFOLIO - DEBT & EQUITY ALLOCATION



| Equity Holdings | | | | | |
|------------------------------------|------------------|--|--|--|--|
| Script | Weightage (%) | | | | |
| Fino Payments Bank | 6.2% | | | | |
| Religare Enterprises | 5.7% | | | | |
| Archean Chemical Industries | 3.7% | | | | |
| Star Health And Allied Insurance (| Company 3.2% | | | | |
| ZF Commercial Vehicle Control Sy | stems India 3.2% | | | | |
| FSN E-Commerce Ventures | 3.0% | | | | |
| Samvardhana Motherson Internat | tional 3.0% | | | | |
| Infosys | 1.9% | | | | |
| Tata Consultancy Services | 1.8% | | | | |
| Larsen & Toubro | 1.7% | | | | |
| UltraTech Cement | 1.6% | | | | |
| LTIMindtree | 1.5% | | | | |
| Dreamfolks Services | 1.5% | | | | |
| Dr. Reddy's Laboratories | 1.2% | | | | |
| ICICI Bank | 1.2% | | | | |
| eMudhra | 1.0% | | | | |
| State Bank of India | 0.7% | | | | |

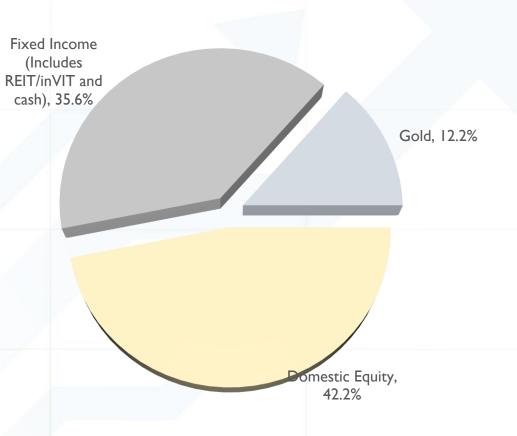
| Debt Holdings | Debt Holdings | | | | | |
|---------------------------------------|---------------|--|--|--|--|--|
| Script | Weightage (%) | | | | | |
| Kotak Mahindra Prime | 4.8% | | | | | |
| LIC Housing Finance | 4.8% | | | | | |
| HDB Financial Services | 4.8% | | | | | |
| Power Finance Corporation | 4.8% | | | | | |
| Muthoot Finance | 4.8% | | | | | |
| HDFC Bank | 4.6% | | | | | |
| 6.24% Maharashtra SDL (MD 11/08/2026) | 6.6% | | | | | |
| 364 Days Tbill (MD 07/03/2024) | 0.2% | | | | | |

Data as on Feb 29th 2024.

The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

PORTFOLIO - DEBT QUANTS & SECURITY BREAKDOWN





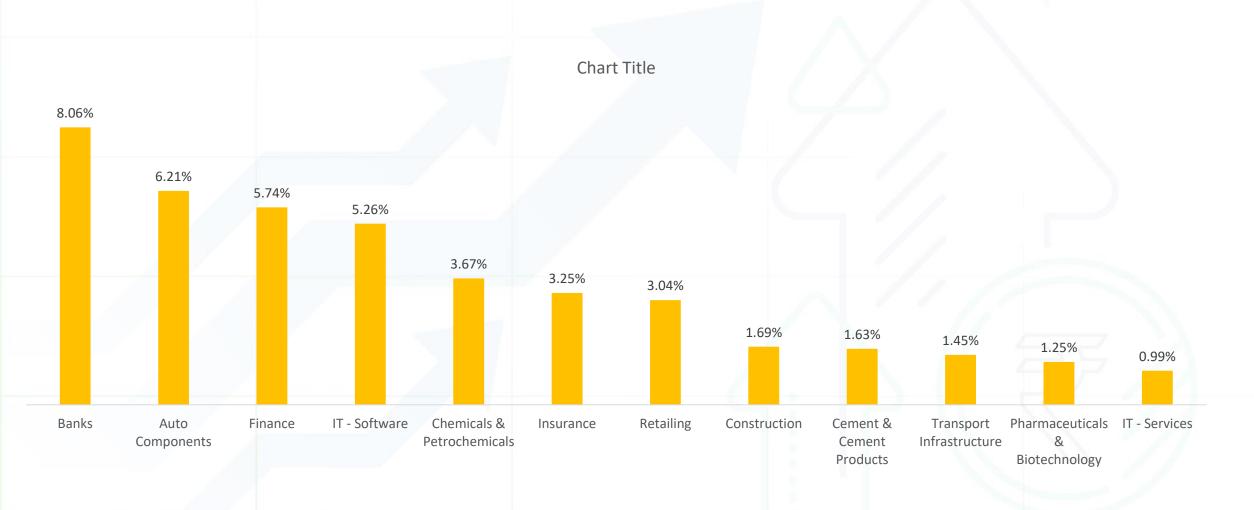
| Debt Quants | | | | |
|-------------------|----------|--|--|--|
| Average Maturity | 0.59 Yrs | | | |
| YTM | 7.78% | | | |
| Macaulay Duration | 1.55 Yrs | | | |
| Modified Duration | 1.43 Yrs | | | |

Data as on Feb 29th 2024. Sector classification as per AMFI defined sectors.

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PORTFOLIO - SECTOR ALLOCATION





Data as on Feb 29th 2024. Sector classification as per AMFI defined sectors.

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MOTILAL OSWAL MULTI ASSET FUND PERFORMANCE



| | 1 Year | | 3 \ | /ear | Since Inception | | |
|-------------------------------------|----------|---|----------|---|-----------------|---|--|
| Point to Point Returns | CAGR (%) | Current Value of Investment of Rs. 10,000 | CAGR (%) | Current Value of Investment of Rs. 10,000 | CAGR (%) | Current Value of Investment of Rs. 10,000 | |
| Scheme | 17.1 | 11,713 | 7.0 | 12,261 | 6.8 | 12,634 | |
| Customized Benchmark* | 15.4 | 11,545 | 9.4 | 13,114 | 11.2 | 14,622 | |
| Nifty 50 TRI (Additional Benchmark) | 28.4 | 12,849 | 16.1 | 15,675 | 22.5 | 20,642 | |

| CID Dowformones (9/) | 1 Year | | | 3 Years | | | Since Inception | | |
|----------------------|---------|---------|---------|---------|---------|---------|-----------------|---------|---------|
| SIP Performance (%) | Scheme | BM | Add. BM | Scheme | вм | Add. BM | Scheme | ВМ | Add. BM |
| Investment Amount | | 120,000 | | | 360,000 | | | 430,000 | 11 |
| Market Value | 129,172 | 129,052 | 137,805 | 413,171 | 421,848 | 459,773 | 500,228 | 520,348 | 589,598 |
| Returns (XIRR%) | 14.53 | 14.34 | 28.73 | 9.17 | 10.59 | 16.58 | 8.42 | 10.66 | 17.90 |

Data as on Feb 29th 2024. Source: MOAMC Internal Research. This data should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. Past Performance may or may not sustain in future. Customized Benchmark - 35% Nifty 500 TRI + 50% CRISIL Short Term Bond Fund Index + 13% Domestic Price of Gold + 2% Domestic Price of Silver.

For performance of other schemes managed, please refer the Annexure: https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/3a9cc-mf-annexure.pdf



| Type of the Scheme | An open ended scheme investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments. | | | | | | |
|-------------------------|--|---|--|--------------------------------|--|--|--|
| Category of the Scheme | Multi Asset Allocation | | | | | | |
| Investment Objective | The investment objective is to generate long term capital appreciation by investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved. | | | | | | |
| Benchmark | 35% Nifty 500 TRI + 50% CRISIL Short Term Bond Fund Index + 13% Domestic Price of Gold + 2% Domestic Price of Silver. | | | | | | |
| Entry / Exit Load | Entry Load: Nil Exit Load: 1%- If redeemed on or before Nil- If redeemed after 3 months from t | re 3 months from the date of allotment. the date of allotment. | | | | | |
| Plans | any Distributor (AMFI Registered D | [18] [18] [18] [18] [18] [18] [18] [18] | Plan is for Investors who purchase/subscrib is for investors who purchase/subscrib tributor/ARN Holder). | | | | |
| Options | Each Plan offers Growth Option. | | | | | | |
| Minimum Investment | Rs. 500/- and in multiples of Re. 1/- thereafter. | | | | | | |
| Fund Manager | Fund Manager - Equity Component | Fund Manager - Debt Component | Fund Manager - International Equity | Fund Manager – Gold and Silver | | | |
| | Mr. Santosh Kumar Singh | Mr. Rakesh Shetty | Mr. Ankush Sood | Mr. Rakesh Shetty | | | |
| | | | | | | | |

FUND MANAGER





Santosh Singh (Fund Manager)

- Rich Experience: Mr. Santosh Kumar Singh has over 20 years of experience across his tenure
- Experience: Mr. Singh was associated with Haitong International Securities Ltd. as Head of Research and Lead Analyst where he was responsible for Research product and overall Research strategy. He was also associated with SG Asia Holdings as an analyst and also with Espirito Santo Securities as Lead analyst
- Awards won: Mr. Singh was ranked No.1 analyst in India in the Asia money polls for insurance sector continuously for three years from 2015 to 2017

PRODUCT LABELLING



Name of the scheme

Motilal Oswal Multi Asset Fund (An open ended scheme investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments.)

This product is suitable for investors who are seeking*

- Long term capital appreciation by investing in a diversified portfolio.
- Investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments.

Scheme Riskometer Moderate Moderat

Investors understand that their principal will be at High risk

35% Nifty 50 TRI + 50% Crisil Short Term Bond
Fund Index + 13% Domestic Price of Gold + 2%
Domestic Price of Silver

MODERATE

MERV
HIGH

HIGH

MODERATE

MO

Investors understand that their principal will be at High risk

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

DISCLAIMER



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Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd.

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For any Mutual Fund queries, please call us on +91 81086 22222 /+91 22 40548002 (Press 1) or write to mfservice@molaloswal.com



THINK EQUITY. THINK MOTILAL OSWAL.