



THOUGHT LEADERS IN EQUITY
Focused, Process Driven,
Ideas Powerhouse

THINK EQUITY. THINK MOTILAL OSWAL.

HI-QUALITY HI-GROWTH BENEFIT FROM BOTH

Motilal Oswal's investing process builds Hi-Quality & Hi-Growth portfolios.

Our **process**. Your **success**.

THINK **EQUITY**
THINK **MOTILAL OSWAL**



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

The term 'Hi-Quality and Hi- Growth Portfolios' refer to Motilal Oswal AMC's defined fund management processes based on internal qualitative and quantitative research parameters & not be construed as investment advice to any party.

Veritable Ecosystem in Financial Services

Asset Management

Leaders in PMS & CAT III Long only AIFs

67,475Cr\$ AUM **150+** investee companies

Institutional Equities

Expertise in equity research

250+ companies, **21** sectors

300 reports, **41** analysts

#1 Corporate Access Team **#1** Best Execution*

#2 Domestic Brokerage for Sales*

Private Equity Real Estate

Expertise in private placement
and real estate

125+ investments, **7** funds, **9,380Cr\$ AUM**

2 Partial exits at IRR of 32.5% and 15.5% in Q3FY24

Private Wealth

Expertise in wealth
management and distribution

89,632Cr\$ AUM, **~6,302** families, **233** RMs

Housing Finance

Expertise in affordable housing finance

47,239 families, **3,781Cr\$ AUM**

111 branches across 12 states/UTs

Investment Banking

Expertise in capital market deals

20+ team **14** deals in 9MFY24 **~11,000Cr\$**
worth deals

Retail & Distribution

Expertise in advisory and client servicing

4.0mn clients, **9,397** franchisees, **2,500+** advisors

Top 3 broking houses in terms of gross brokerage
revenue



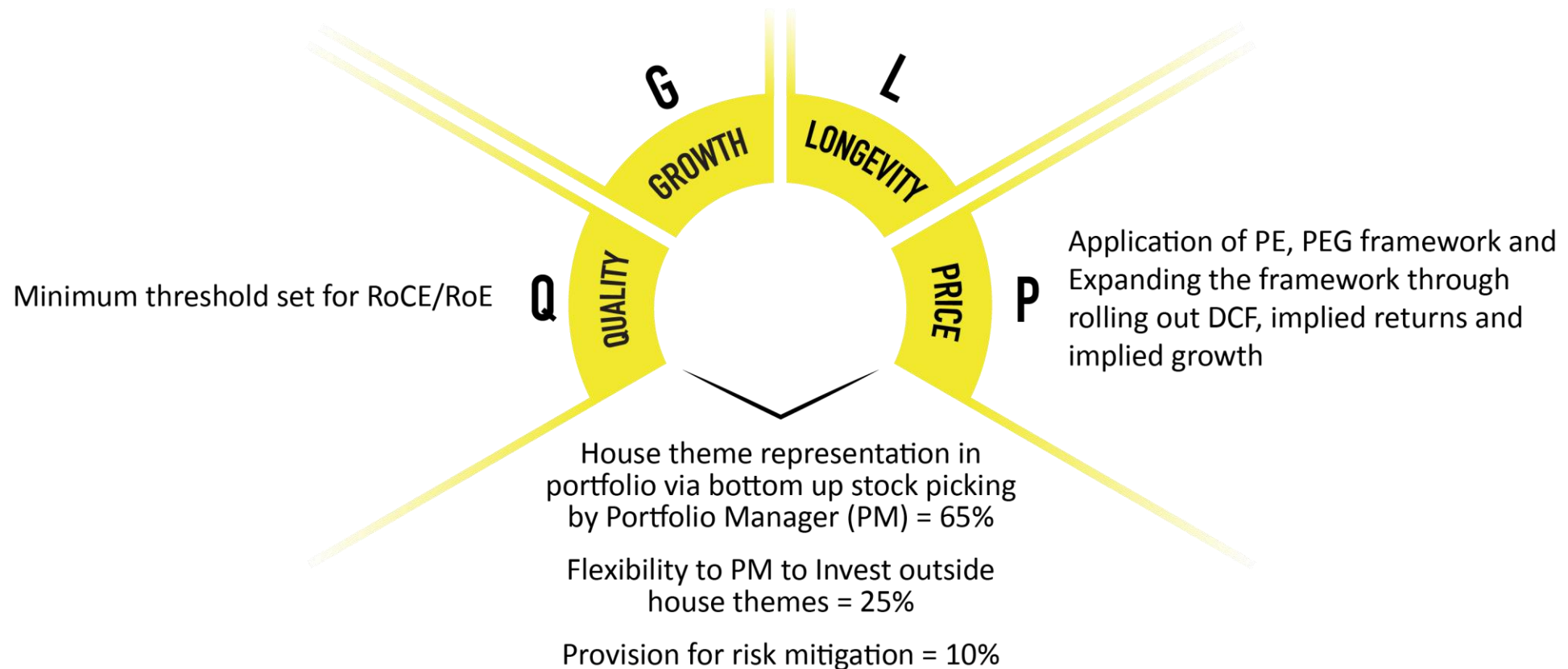
Source: MOAMC Internal. Data as on 31st December'2023

*Asiamoney Poll 2023

THINK EQUITY. THINK MOTILAL OSWAL.

Disciplined Investing following “Q-G-L-P” Investment Process

Ensuring Longevity of Growth by investing in sustainable themes identified by the Investment team collectively



The above graph/data is used to explain the concept and is for illustration purpose only. The data mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact, and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Risk Management Framework for Consistency & Sustainability of Performance



Stock Weightage & Stock Sizing

Minimum and maximum exposure limits set



Sector Sizing

Limits on sector deviations relative to benchmark



Diversification Strategy

Portfolio size capped up to 35 stocks



Profit Taking / Stop Loss Framework

Proprietary framework for measuring triggers

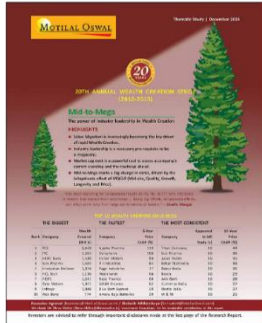
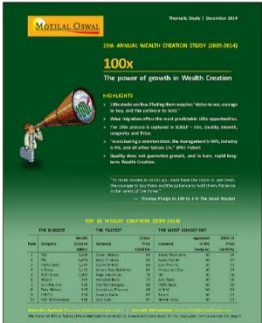


Stringent Liquidity Framework

Ensuring efficient management for ability to take necessary action

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25+ Years of Thought Leadership – Wealth Creation Studies



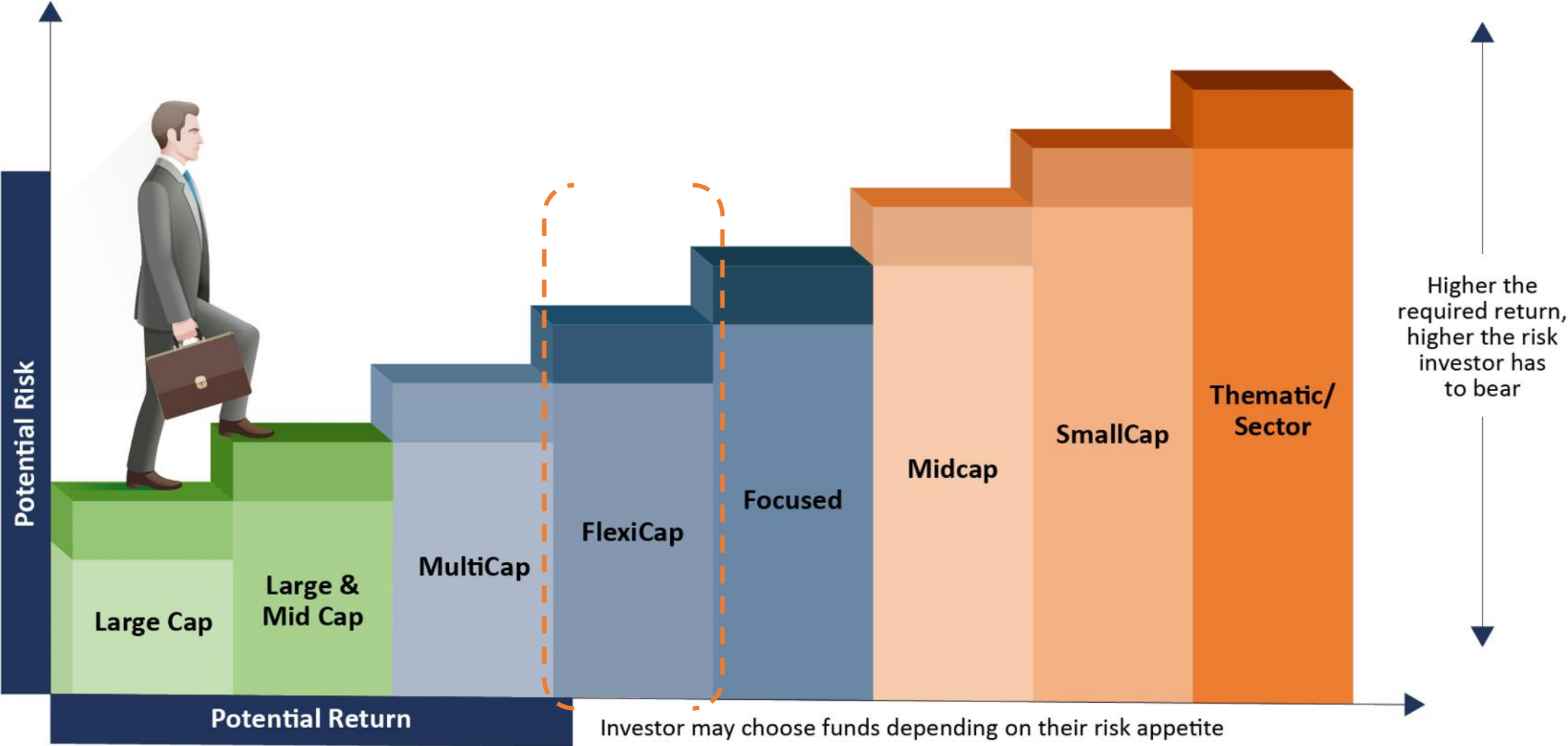
Skin in the Game



What is at stake?
~6,000+ Cr

Source: MOAMC Internal, Data as on Jan 31st 2024

Risk Return Spectrum - Active Equity Funds



Source: Internal MOAMC Research.
Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal Oswal FlexiCap Fund

Ready, Set and Grow!

THINK EQUITY. THINK MOTILAL OSWAL.

Flexi Cap Category: **Market Cap Agnostic**

Large Cap
Top 100 Companies

Midcap
101st to 250th
Company

Small Cap
251st and Beyond

Flexi Cap Funds:

Free to invest in
companies across
market cap spectrum

Source: AMFI & SEBI. Data as on 31st December 2022 (Latest data)

Why Flexi Caps

- 1 Invest across the market cap spectrum without restrictions
- 2 Dynamic shift between Large cap, Mid cap and Small cap segments of the market
- 3 Market cap agnosticism provides diversification benefits
- 4 Risk mitigation
- 5 Market cycles of Large caps, Mid caps and Small caps outperforming/underperforming

Source: Internal MOAMC Research.

Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Introducing Motilal Oswal Flexi Cap Fund

INVESTMENT PHILOSOPHY:
Q.G.L.P

INVESTMENT UNIVERSE:
Consisting of, but not limited to
opportunities from NIFTY 500 Universe

CURRENT HOLDINGS:
Sector Leaders Across Market Caps

INVESTMENT FRAMEWORK:
Winner Categories, Category Winners

PORTFOLIO ORIENTATION:
Economic Recovery Play

SKIN IN THE GAME:
We win only if you win

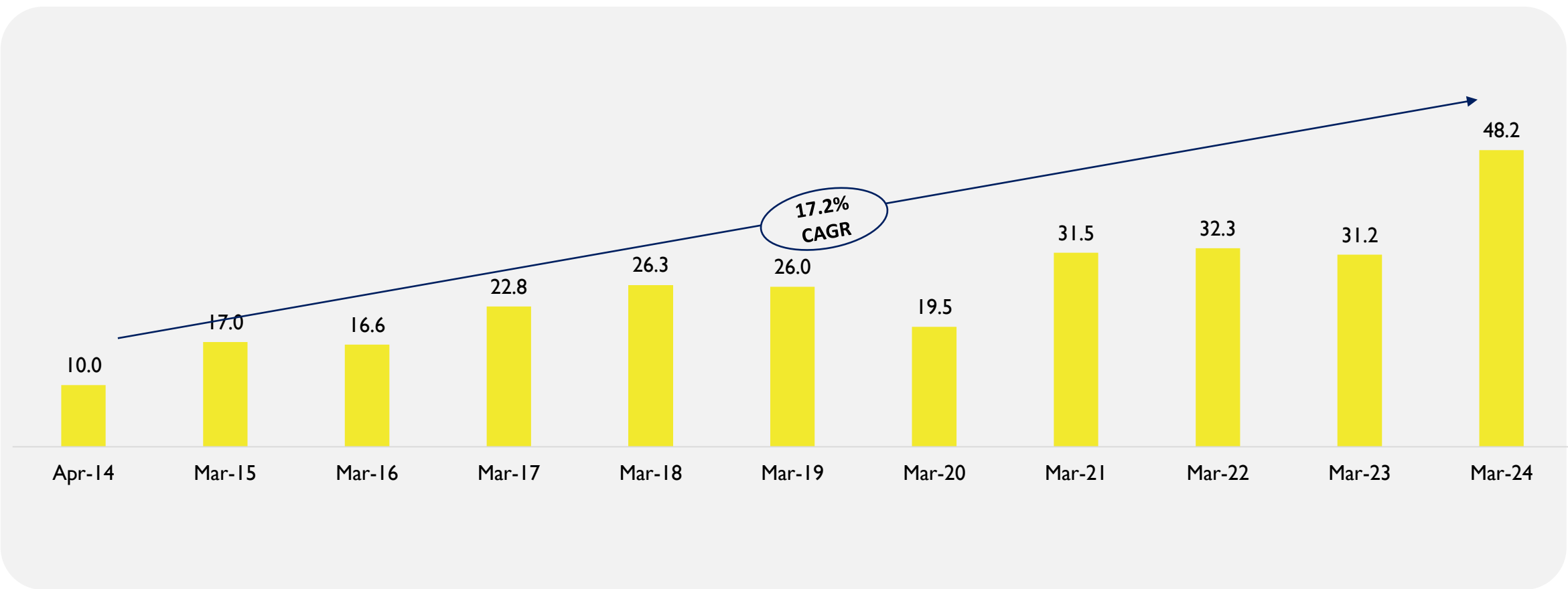
Source: Internal MOAMC Research.

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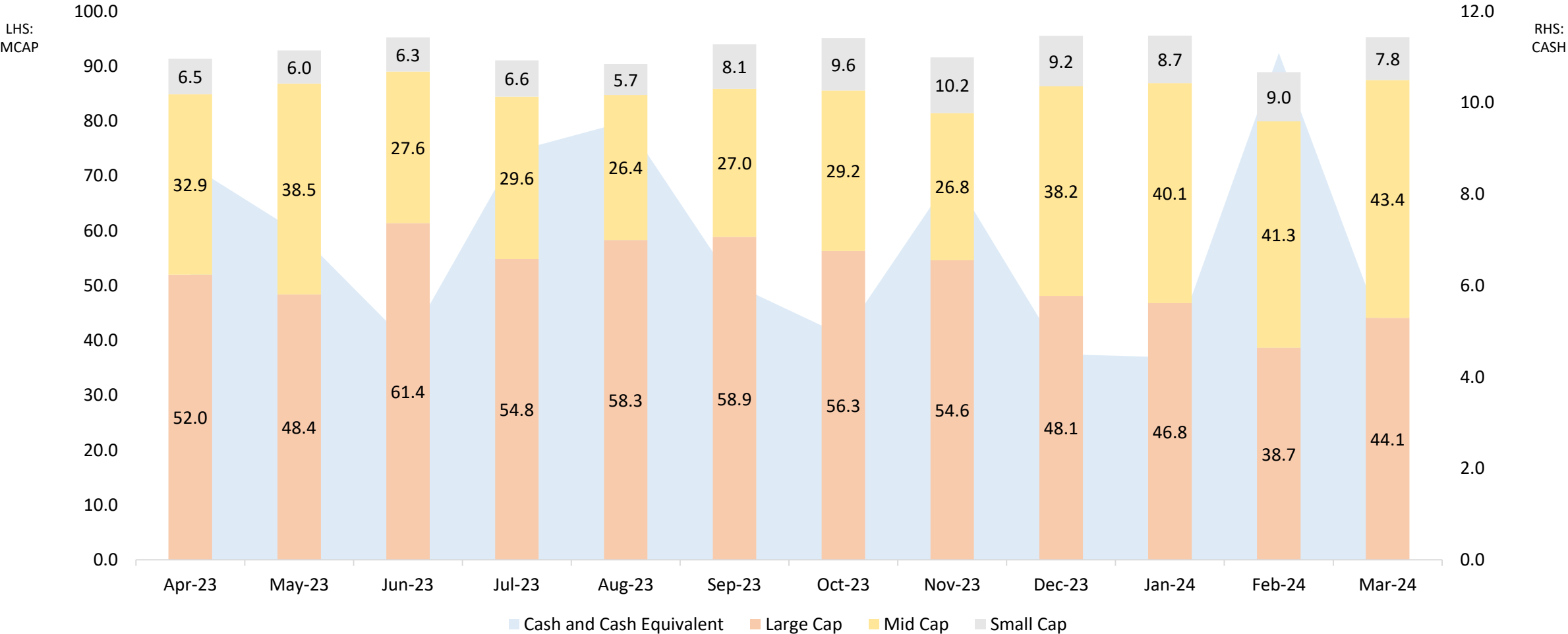
Consistent Wealth Creation for Investors

Steady rise in NAV from Apr 2014 to Mar 2024



Data as on Mar 31st 2024
The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Market Cap Mix

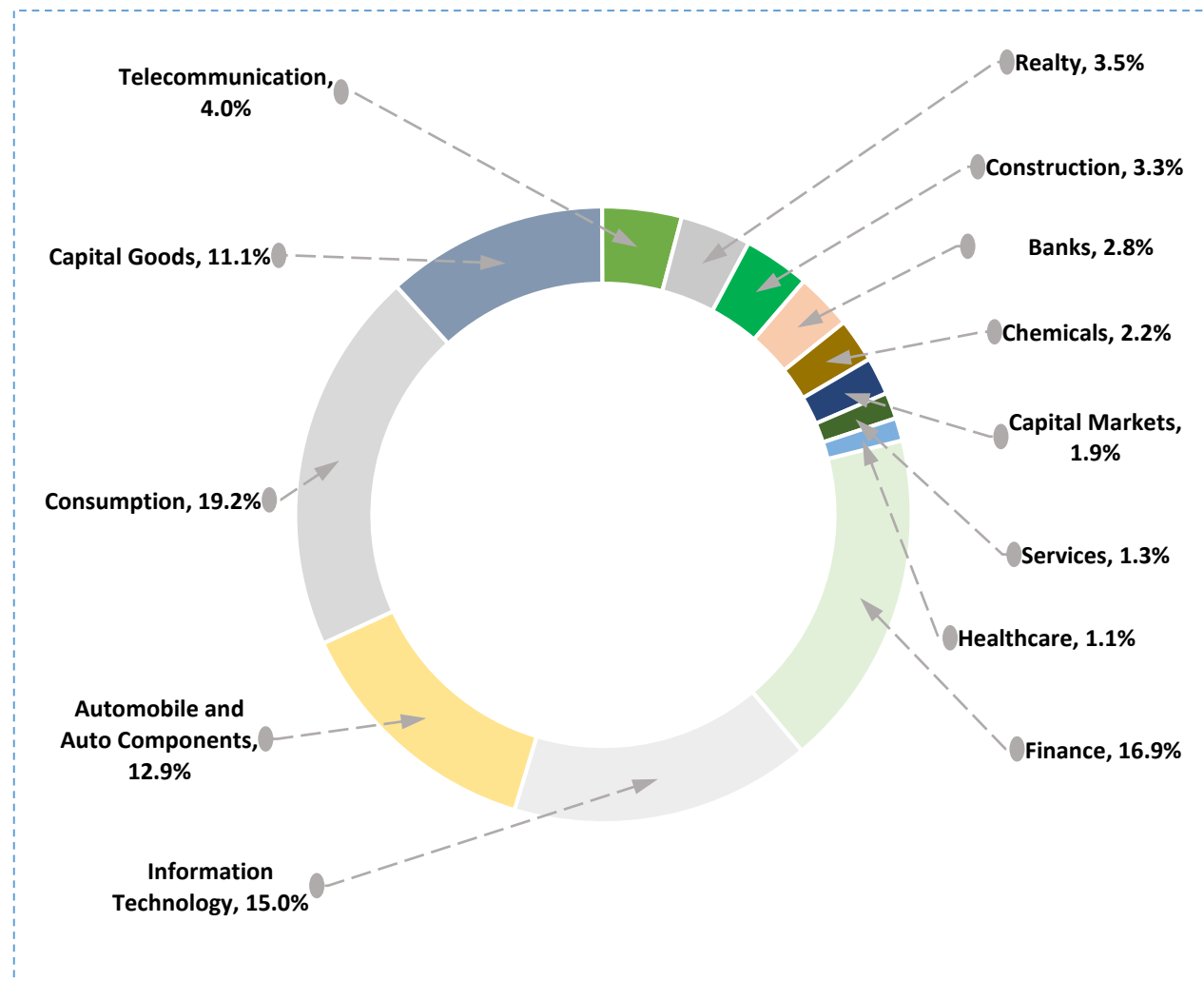


Data as on Mar 31st 2024
Source: MOAMC Internal Research

Current Positioning

Motilal Oswal Flexicap Fund

Telecommunication Indus Towers
Capital Goods Polycab India ABB India Limited Hindustan Aeronautics Bharat Electronics CG Power and Industrial Solutions
Consumption Kalyan Jewellers India Zomato Trent Electronics Mart India Vaibhav Global
Automobile & Auto Components Tube Investments of India Balkrishna Industries Minda Corporation
IT Persistent Systems Coforge



Realty Prestige Estates Projects
Construction Larsen & Turbo
Banks ICICI Bank
Chemical Deepak Nitrite
Capital Market Multi Commodity Exchange of India BSE Angel One
Services InterGlobe Aviation
Healthcare Aurobindo Pharma
Finance Jio Financial Services Cholamandalam Investment & Finance

Source: MOAMC Internal Research *Data as on March 31st 2024

Scheme Performance

Point to Point Returns (%)	1 Year		3 years		5 Years		Since Inception	
	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000
Motilal Oswal Flexi cap Fund	54.8	15,443	15.2	15,290	13.1	18,545	17.2	48,176
Nifty 500 TRI (Benchmark)	40.7	14,049	19.3	16,970	17.2	22,112	15.7	42,557
Nifty 50 TRI (Additional Index)	30.3	13,008	16.3	15,736	15.3	20,356	14.2	37,287

SIP Performance (%)	1 Year			3 years			5 Years			Since Inception		
	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM
Investment Amount	1,20,000			3,60,000			6,00,000			11,90,000		
Market Value	151,308	142,234	137,018	500,910	485,677	461,301	954,055	1,025,607	951,756	2,445,654	2,756,521	2,570,428
Returns (XIRR)%	52.68	36.73	27.81	22.81	20.57	16.88	18.68	21.66	18.58	13.94	16.20	14.88

Data as on Mar 31st 2024

Date of inception: 28-Apr-2014. In case, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in the future.

Mr. Niket Shah for equity component with effect from August 01, 2023. Mr. Rakesh Shetty is the Fund Manager for debt component since 22nd November'22. Mr. Ankush Sood has been appointed as the Fund Manager for foreign securities component w.e.f. August 25, 2021

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf>



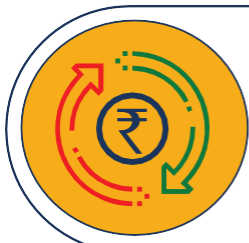
Introducing

FAB PLAN

• Motilal Oswal **F**ixed **A**mount **B**enefit Plan •



A Plan which aims to get you



**Regular Withdrawal
Amount for expense
management**

**Emergency funds for life's
unexpected events**



**Protection from
market fluctuations**

**Legacy planning for
your loved ones**



Key Specs



What is FAB Plan?

Motilal Oswal Fixed Amount Benefit Plan (FAB) enables you to withdraw a regular sum of your investments at a fixed percentage and predefined frequency of your original investment, irrespective of the movement in the market value of the investment, subject to availability of capital.



Withdrawal Amount

Minimum withdrawal amount of ₹500 per month



Withdrawal Rate

Default 6% per annum
8% | 10% | 12% per annum



Frequency

Default Monthly
Quarterly | Annually



Deferment

Default 1 year from the date of investment
Investor can choose to start earlier/later



Withdrawal Date

Default 7th of every month
1st | 14th | 21st | 28th



Scheme

Default – Motilal Oswal Equity Hybrid Fund
Investor can choose from select list of active and passive schemes

Maximize your financial potential by using the FAB calculator to create a comprehensive FAB Plan:

<https://www.motilaloswalmf.com/fabplan>

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Motilal Oswal Flexi Cap Fund

Year	Investment / Opening Balance (A)	Returns (B)	Withdrawals (C)			Closing Balance (A+B-C)	Tax on Withdrawals
			Out of Capital	From Gains	Total		
2015	1,00,00,000	14,59,863	-	-	-	1,14,59,863	
2016	1,14,59,863	9,68,657	1,56,319	6,43,681	8,00,000	1,16,28,519	5,632
2017	1,16,28,519	50,06,367	3,50,039	4,49,961	8,00,000	1,58,34,886	25,004
2018	1,58,34,886	(12,42,784)	3,11,716	4,88,284	8,00,000	1,37,92,102	21,172
2019	1,37,92,102	10,92,772	3,47,564	4,52,436	8,00,000	1,40,84,875	24,756
2020	1,40,84,875	14,50,606	3,89,809	4,10,191	8,00,000	1,47,35,481	28,981
2021	1,47,35,481	22,55,187	4,44,254	3,55,746	8,00,000	1,61,90,668	34,425
2022	1,61,90,668	(4,82,161)	4,33,335	3,66,665	8,00,000	1,49,08,507	33,333
Valuation as on 31-Jan-23						1,41,52,053	

Withdrawal over tenure: 56,00,000

Investment value at the end of tenure: 1,41,52,053

Total wealth created: 1,97,52,053

XIRR: Pre Tax 10.14% | Post Tax 9.97%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 31st Dec 2014. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

Nifty 500 TRI

Year	Investment / Opening Balance (A)	Returns (B)	Withdrawals (C)			Closing Balance (A+B-C)	Tax on Withdrawals
			Out of Capital	From Gains	Total		
2014	1,00,00,000	44,23,562	-	-	-	1,44,23,562	
2015	1,44,23,562	8,50,523	2,76,237	5,23,763	8,00,000	1,44,74,085	17,624
2016	1,44,74,085	4,10,037	2,90,666	5,09,334	8,00,000	1,40,84,122	19,067
2017	1,40,84,122	45,28,595	4,14,590	3,85,410	8,00,000	1,78,12,717	31,459
2018	1,78,12,717	-7,48,738	3,97,679	4,02,321	8,00,000	1,62,63,979	29,768
2019	1,62,63,979	27,78,782	4,56,387	3,43,613	8,00,000	1,82,42,760	35,639
2020	1,82,42,760	31,52,033	5,07,011	2,92,989	8,00,000	2,05,94,794	40,701
2021	2,05,94,794	30,04,344	5,44,310	2,55,690	8,00,000	2,27,99,138	44,431
2022	2,27,99,138	4,45,398	5,49,210	2,50,790	8,00,000	2,24,44,535	44,921
Valuation as on 31-Jan-23						2,13,23,777	

Withdrawal over tenure: 64,00,000

Investment value at the end of tenure: 2,13,23,777

Total wealth created: 2,77,23,777

XIRR: Pre Tax 13.60% | Post Tax 13.42%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 31st Dec 2011. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

Now that's a FAB Plan

Tax efficient returns



Legacy planning for family



Fixed withdrawals, independent of market movements



Aims to provide enhanced investment experience relative to traditional instruments



Great tool for expense and lifestyle management



Suitable for several goals including retirement



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Fund Facts

Type of the Scheme	Flexi cap Fund - An open ended equity scheme investing across large cap, mid cap, small cap stocks																	
Category of the Scheme	Flexi cap																	
Investment Objective	The investment objective of the Scheme is to achieve long term capital appreciation by primarily investing in equity & equity related instruments across sectors and market capitalization levels. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.																	
Benchmark	Nifty 500 TRI																	
Entry / Exit Load	Entry : Nil Exit : 1% - - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between Motilal Oswal Focused , Motilal Oswal MidCap, Motilal Oswal FlexiCap , Motilal Oswal Equity Hybrid Fund, Motilal Oswal Large & MidCap Fund & Motilal Oswal dynamic equity Fund. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme.																	
Asset Allocation	<table> <tr> <th rowspan="2">Instrument</th><th colspan="2">Indicative Asset Allocation (% of Total Assets)</th><th>Risk Profile</th></tr> <tr> <th>Minimum</th><th>Maximum</th><th>High/ Medium/ Low</th></tr> <tr> <td>Equity and equity related instruments</td><td>65</td><td>100</td><td>Very High</td></tr> <tr> <td>Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc.</td><td>0</td><td>35</td><td>Low</td></tr> </table>			Instrument	Indicative Asset Allocation (% of Total Assets)		Risk Profile	Minimum	Maximum	High/ Medium/ Low	Equity and equity related instruments	65	100	Very High	Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc.	0	35	Low
Instrument	Indicative Asset Allocation (% of Total Assets)		Risk Profile															
	Minimum	Maximum	High/ Medium/ Low															
Equity and equity related instruments	65	100	Very High															
Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc.	0	35	Low															

Fund Facts

Plans	Regular Plan and Direct Plan			
Options (Under each plan):	Dividend (Payout and Reinvestment) and Growth			
Minimum Application Amount:	Rs. 500/- and in multiples of Re. 1/- thereafter			
Additional Application Amount:	Rs. 500/- and in multiples of Re. 1/- thereafter			
Systematic Investment Plan (SIP)	Weekly SIP	Rs. 500 and in multiples of Re.1/- thereafter (Minimum installment – 12)		
	Fortnightly SIP			
	Monthly SIP			
	Quarterly SIP	Rs. 1,500 and in multiples of Re.1/- thereafter (Minimum Installment – 4)		
	Annual SIP	Rs. 6,000 and in multiples of Re. 1/- thereaer (Minimum Installment – 1)		
	The Dates of Auto Debit Facility shall be on the 1st , 7 th , 14 th ,21st or 28 th of every month.			
Minimum Redemption Amount	Rs. 500/- and in multiples of Re. 1/- thereafter or account balance, whichever is lower			
Fund Manager	For Equity Component:		Fund Manager – International Securities	Fund Manager - Debt Component
	Mr. Siddharth Bothra	Mr. Niket Shah	Ankush Sood	Mr. Rakesh Shetty
	Experience: 13 years	Experience: 10 years		Experience:

Fund Managers



For Equity Component: Mr. Niket Shah:

- **Rich Experience:** Niket has over 15 years of experience. Prior to joining MOAMC, he was associated with Motilal Oswal Securities Limited as Head of Midcaps Research from February 2013 to March 2018, Edelweiss Securities Ltd. as Research Analyst - Midcaps from March 2010 to January 2013 and Religare Capital Markets Ltd. as Research Analyst - Midcaps from June 2008 to March 2010
- **Academic Background:** Mr. Niket has done his Master's in Business Administration (MBA) in Finance from Welingkar Institute of Management Studies
- **Funds Managed:** Motilal Oswal Midcap Fund and Motilal Oswal Flexi Cap Fund

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf>

Fund Managers

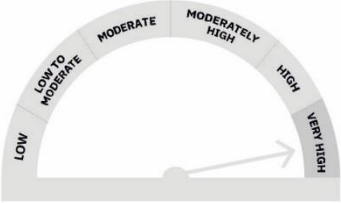
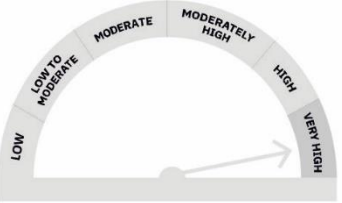


For Debt Component: Mr. Rakesh Shetty

- **Rich Experience:** Mr Rakesh Shetty has an experience of more than 13 years in debt and equity markets
- **Prestigious past experience:** Prior to joining Motilal Oswal AMC he has worked with multiple organizations such as Zyfin Capital, Derivium Tradition Securities, HDFC Bank, Aldmondz Global Securities and Fullerton India Credit Company
- **Excellent academic background:** Graduation in Commerce

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf>

Product Labelling

Name of the scheme	Scheme Riskometer	Benchmark Riskometer Nifty 500 TRI
Motilal Oswal Flexi Cap Fund - (An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks)		
This product is suitable for investors who are seeking* <ul style="list-style-type: none">Long-term capital growthInvestment in equity and equity related instruments across sectors and market-capitalization levels.	Investors understand that their principal will be at Very High risk	Investors understand that their principal will be at Very High risk

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Kindly refer to the one pager for details of other schemes managed by the fund managers: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf>

Disclaimer

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Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Limited. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd

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For any Mutual Fund queries, please call us on +91 81086 22222 /+91 22 40548002 (Press 1) or write to mfservice@molaloswal.com

THANK YOU



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