





THE CONCEPT OF SURVIVING ON AVERAGE IS IRRELEVANT. YOU HAVE TO SURVIVE EVERY DAY. WHICH MEANS, REALLY, THAT YOU HAVE TO SURVIVE ON THE BAD DAYS.



- Howard Marks



ASSET CLASSES THE GOOD AND THE BAD



Compounder in long term



Highest

Volatility

Relatively Stable Returns



Default & Interest Rate Risk

Geo Political/ Inflation Hedge



Years of Hibernation Geographical Diversification

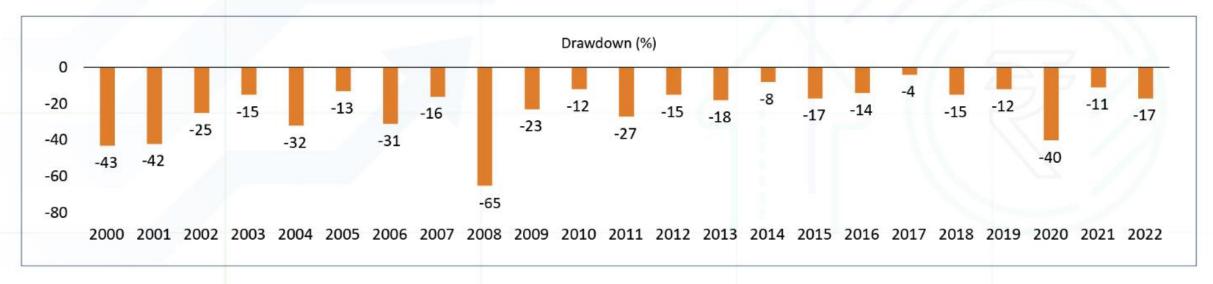


Currency Risk

EQUITY DELIVERS - BUT YOU MUST HAVE STOMACH FOR IT



Year	NSE	500 TRI	S&P 500 INR		MCX Gold		CRISIL Short Term Bond Index	
	Returns	Value of ₹1 Lac	Returns	Value of ₹1 Lac	Returns	Value of ₹1 Lac	Returns	Value of ₹1 Lac
3 Years	24.1%	1,91,175	12.8%	1,43,570	4.6%	1,14,444	5.3%	1,16,829
5 Years	14.9%	2,00,291	11.0%	1,68,604	13.7%	1,90,104	7.3%	1,42,127
7 Years	14.2%	2,53,173	13.8%	2,46,574	9.2%	1,84,744	6.9%	1,59,380
10 Years	16.0%	4,40,274	13.0%	3,38,242	6.7%	1,90,797	7.7%	2,10,834

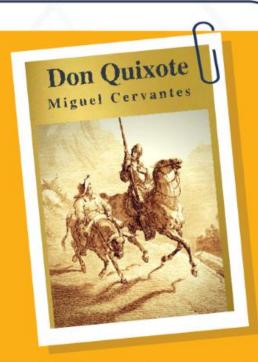


Source: Internal MOAMC Research. Data as of 30th Sep'23, Drawdown data for Nifty50, calendar year data. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.





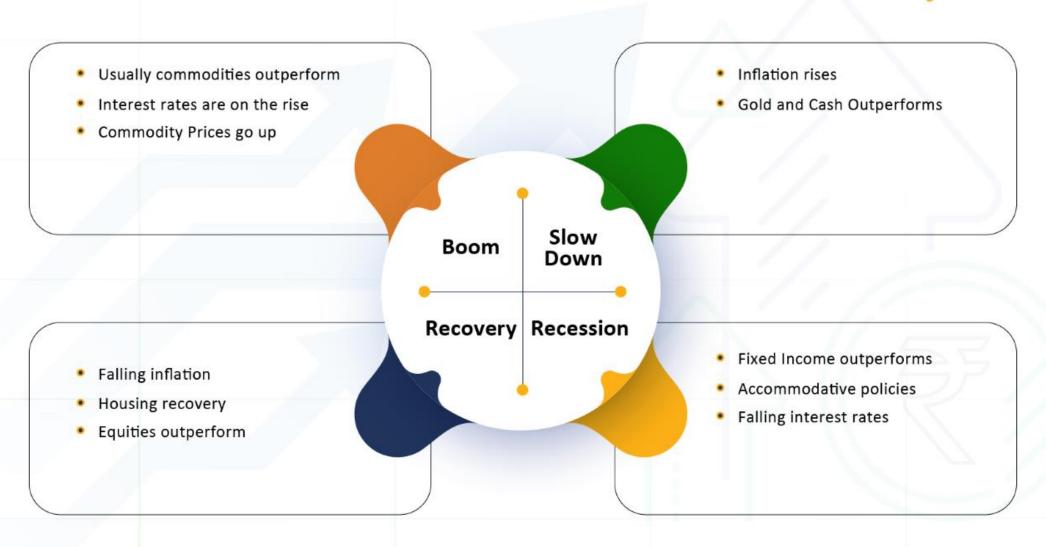
IT IS THE PART OF A WISE MAN TO KEEP HIMSELF TODAY FOR TOMORROW, AND NOT VENTURE ALL HIS EGGS IN ONE BASKET





MARKET CYCLES INFLUENCE ASSET RETURNS



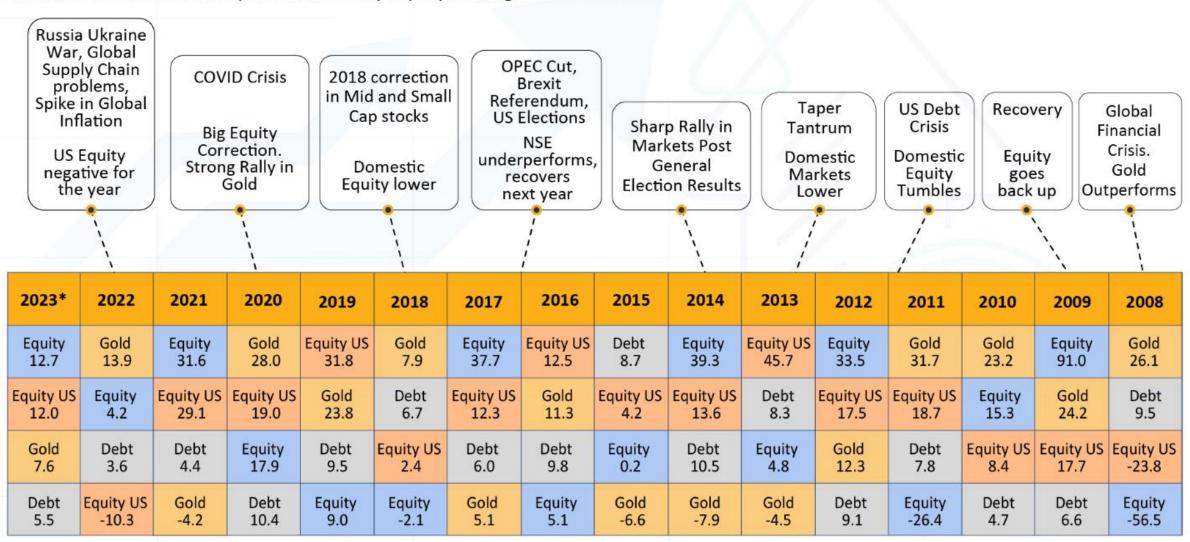


Source: Internal MOAMC Research. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

DIFFERENT YEAR DIFFERENT WINNERS



Different asset classes tend to perform differently as per prevailing market conditions



Source: Internal MOAMC Research. Data as of Sep'23. * CYTD23. Equity: NSE500TRI, Equity US: S&P500INR, Gold: MCX Gold, Debt: CRISIL Short Term Bond Index. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

ASSET ALLOCATION PROTECTS DOWNSIDE AND ALSO DELIVERS



3 Year Rolling Returns	NSE 500 TRI	S&P 500 INR	MCX Gold	CRISIL Short Term Bond Index	50% DE + 10% IE + 15% G + 25% ST
Minimum	-9.46	-14.94	-7.93	4.09	0.62
Maximum	69.23	33.05	35.49	10.21	38.47
Average	17.26	11.25	13.08	7.34	14.26

	41	Probability of Returns			
Negative Returns	6%	14%	11%	0%	0%
Atleast 10% Returns	70%	63%	64%	0%	76%
Atleast 8% Returns	76%	71%	68%	37%	91%

Source: Internal MOAMC Research. Total 4822 Observations of 3Y Returns between Apr 2002 to Sept 2023, Monthly rebalancing.

DE – Domestic Equity NSE 500 TRI; IE – International Equity S&P 500 INR; G – MCX Gold; ST – CRISIL Short Term Bond Index Fund Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

COMBINATION WORKS DUE TO LOW CORRELATION



	NSE 500 TRI	S&P 500 INR	MCX Gold	CRISIL Short Term Bond Index	Cash
NSE 500 TRI	1.00				
S&P 500 INR	0.39	1.00			
MCX Gold	-0.07	-0.03	1.00		
CRISIL Short Term Bond Index	0.14	-0.03	0.01	1.00	
Cash	-0.15	-0.07	-0.04	0.37	1.00

Perfect Correlation (+1) would mean assets move together, but the values in above matrix are very low and some negative too

A RISK EFFICIENT PORTFOLIO WOULD COMBINE ASSET CLASSES WITH NEGATIVE CORRELATION

ASSET ALLOCATION BETTER RISK ADJUSTED RETURNS



Risk Ratios, Monthly Rebalancing	NSE 500 TRI	S&P 500 INR	MCX Gold	CRISIL Short Term Bond Index	50% DE + 10% IE + 15% G + 25% ST
Beta	1.00	0.24	NA	NA	0.52
Standard Deviation	6.83	4.40	4.61	0.44	3.66
Sharpe	0.23	0.20	0.24	1.33	0.32
Treynor	1.57	3.59	NA	NA	2.26

Sharpe and Treynor ratio depict alpha over risk free returns for every unit of risk as represented by standard deviation and beta respectively



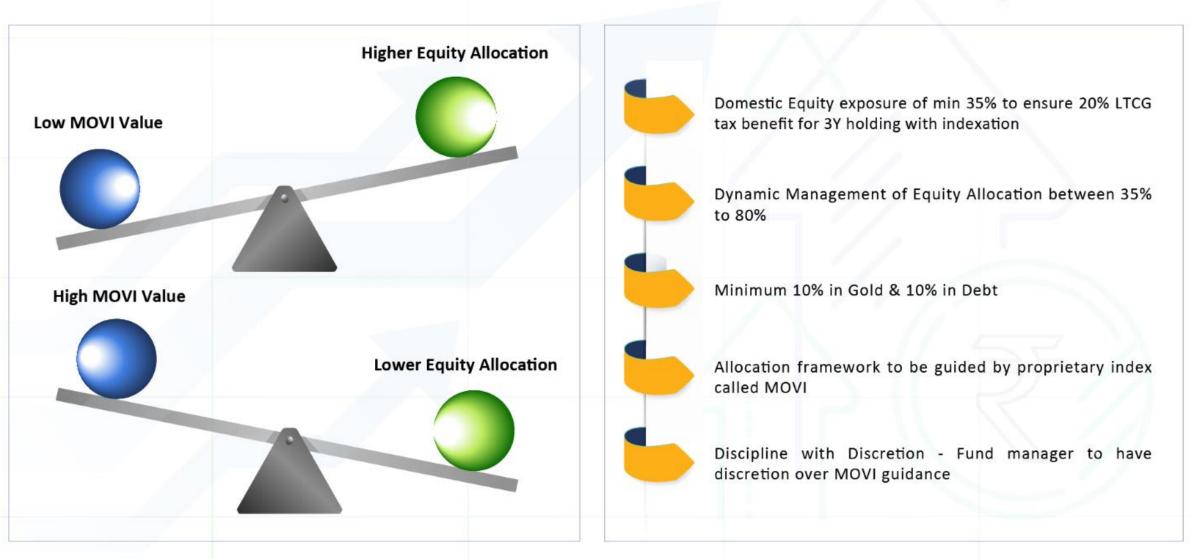




WE HAVE EVEN BETTER PROPOSITION FOR YOU

MOTILAL OSWAL ASSET ALLOCATION FRAMEWORK PROVEN TRACK RECORD





Source: Internal MOAMC Research. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. For individual nature of tax implications, investors are requested to consult their tax advisors before investing

MOTILAL OSWAL VALUE INDEX MOVI



Motilal Oswal Multi Asset Fund's Equity Allocation Framework is guided by MOVI, with fund manager discretion

MOVI, which stands for Motilal Oswal Value Index, is a proprietary and transparent index of MOAMC to gauge relative attractiveness of equity markets

MOVI is calculated using combination of P/E, P/B and Div Yield of Nifty 50

Low MOVI value indicates that the markets are cheap and hence one may increase exposure to equities and vice versa

MOVI FRAMEWORK ALIGNED TOWARDS RISK EFFICIENCY



Risk Ratios, Monthly Rebalancing	NSE 500 TRI	S&P 500 INR	MCX Gold	CRISIL Short Term Bond Index	MAF Framework*
Beta	1.00	0.24	NA	NA	0.54
Standard Deviation	6.83	4.40	4.61	0.44	3.80
Sharpe	0.23	0.20	0.24	1.33	0.34
Treynor	1.57	3.59	NA	NA	2.39

Sharpe and Treynor ratio depict alpha over risk free returns for every unit of risk as represented by standard deviation and beta respectively

MAF Framework reflects higher efficiency on risk adjusted returns as depicted in better proposition on above parameters

MOVI FRAMEWORK DOWNSIDE PROTECTION & RETURN POTENTIAL

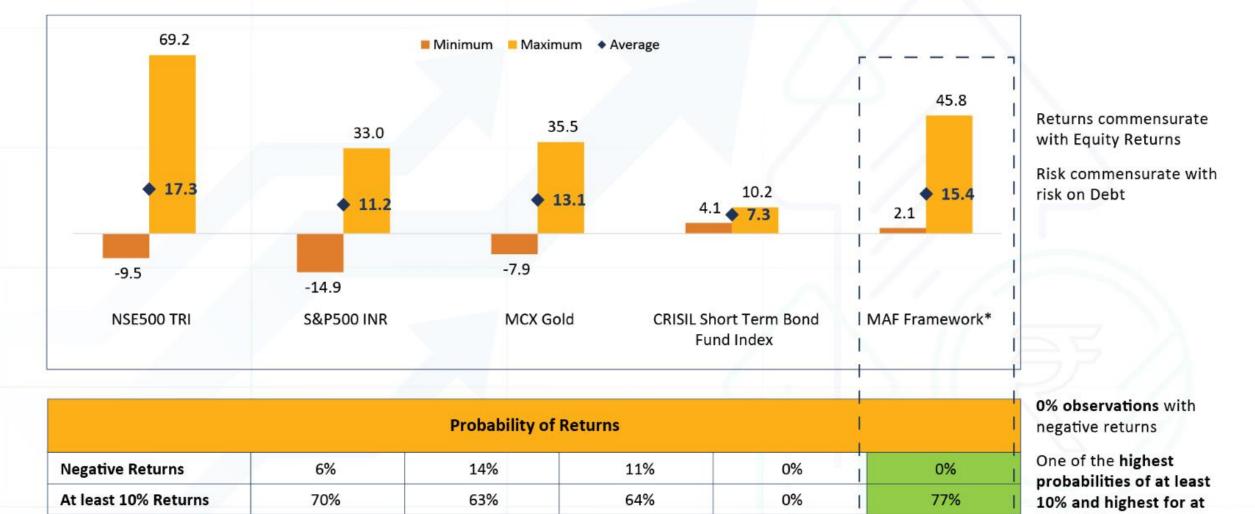
76%

71%

At least 8% Returns



least 8% Returns



Source: Internal MOAMC Research. Data as of Sept 2023, Monthly rebalancing. DE – Domestic Equity; IE – International Equity; G – Gold; ST – Debt. * (Min 35% DE, No IE, Min 10% G & ST Each). Total 4822 Observations of 3Y Returns between Apr 2002 to Sept 2023. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

68%

37%

92%

TAXATION FOR DIFFERENT ASSET CLASSES



	Short Term Capital Gains	Long Term Capital Gains	
Domestic Equity Fund	15%	10%	Long term capital gains above 1 year of holding and applicable for gain in excess of 1Lac INR
Debt Fund	30%	30%	Specified mutual funds to be taxed as per investor tax bracket for units acquired post 1st Apr'23
Gold ETF	30%	30%	Profits on the sale/redemption of Gold ETFs taxed as short capital gains irrespective of the holding period – similar to Fixed Deposits
Multi asset fund structure	30%	20%	20% on capital gains applicable after indexation benefit of 20% which reduces overall tax impact further Compared to pure equity, MAF has lesser volatility and diversification benefits

TAXATION INDEXATION BENEFIT



Allocation	Asset Class	Invested Amount	3 Year Return	Value after 3 Years	Tax Rate	Tax Amount	Redeemed Amount
35%	Domestic Equity	1,75,000	24.1%	3,34,556	10%	15,956	3,18,600
55%	Debt	2,75,000	5.3%	3,21,279	30%	13,884	3,07,395
10%	Gold	50,000	4.6%	57,222	30%	2,167	55,055
Total of Ind	ividual Assets	5,00,000		7,13,057		32,006	6,81,051
MAF Fra	amework*	5,00,000	14.1%	7,42,723	20%	32,930	7,09,793
Indexe	d Cost*	5,78,073				Benefit of index	cation cost and I

Benefit of indexation cost and lower LTCG leads to an advantage of 4.2%

Domestic Equity: NSE500TRI

Debt: CRISIL Short Term Bond Index Fund

Gold: MCX Gold Spot

Above figures are based on historical data for 3 years ending 30 Sep 2023

* (Min 35% DE, No IE, Min 10% G & ST Each).

Source: Internal MOAMC Research. Indexation calculated using CII data from Income Tax Department for past 3 years. It is assumed investor is taxed at maximum marginal rate of tax. Surcharge & cess will be over and above the basetax rate as mentioned above. For individual nature of tax implications, investors are requested to consult their tax advisors before investing. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. Data as on 30 th Sep'23

INTRODUCING: MOTILAL OSWAL MULTI ASSET FUND





Hedge against Inflation/Geo-political Risks

Medium risk asset class

Domestic Equity for capital appreciation

High Conviction Quality and Growth Oriented Portfolio filtered through QGLP our proprietary investment philosophy

Return Generation with relatively higher Stability

Credit Profile AA+ and above, Active Duration Management

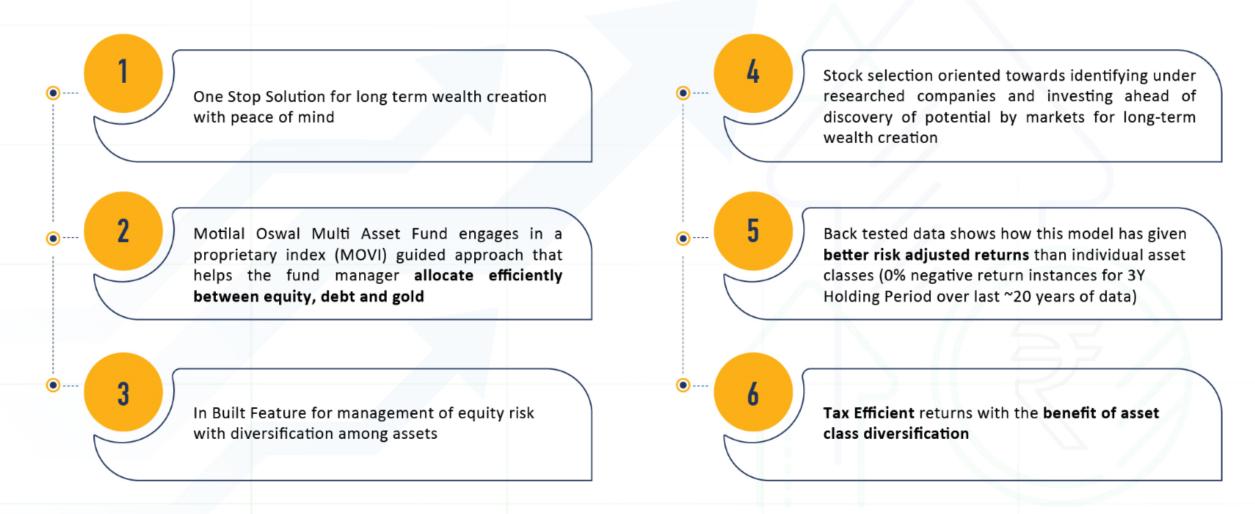
Asset	Min	Max
Equity & Equity Related	35%	80%
Debt & Money Market	10%	55%
Gold ETF	10%	55%

Source: Internal MOAMC Research.

For individual nature of tax implications, investors are requested to consult their tax advisors before investing. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

MOTILAL OSWAL MULTI ASSET FUND REASONS TO INVEST





Source: Internal MOAMC Research. Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

PORTFOLIO - DEBT & EQUITY ALLOCATION



Equity Holdings					
Script	Weightage (%)				
Fino Payments Bank	5.9%				
Religare Enterprises	5.2%				
ZF Commercial Vehicle Control Systems India	3.5%				
Archean Chemical Industries	3.3%				
Star Health And Allied Insurance Company	3.2%				
FSN E-Commerce Ventures	3.2%				
Samvardhana Motherson International	3.0%				
Larsen & Toubro	1.9%				
Infosys	1.8%				
Tata Consultancy Services	1.8%				
UltraTech Cement	1.6%				
LTIMindtree	1.5%				
Dreamfolks Services	1.5%				
eMudhra	1.3%				
ICICI Bank	1.3%				
Dr. Reddy's Laboratories	1.2%				
State Bank of India	0.7%				

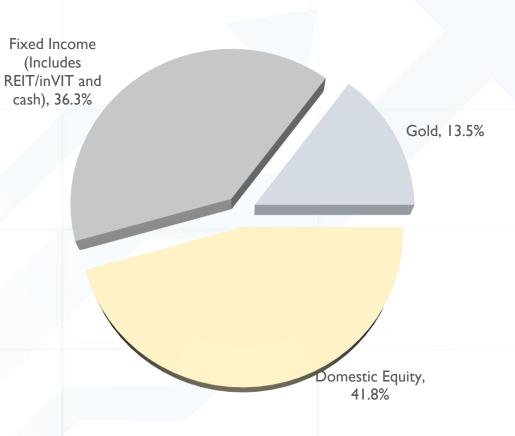
Debt Holdings				
Script	Weightage (%)			
Kotak Mahindra Prime Limited	5.0%			
LIC Housing Finance Limited	5.0%			
HDB Financial Services Limited	4.9%			
Power Finance Corporation Limited	4.9%			
Muthoot Finance Limited	4.9%			
HDFC Bank Limited	4.8%			
6.24% Maharashtra SDL (MD 11/08/2026)	6.8%			

Data as on Mar 31st 2024.

The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.

PORTFOLIO - DEBT QUANTS & SECURITY BREAKDOWN





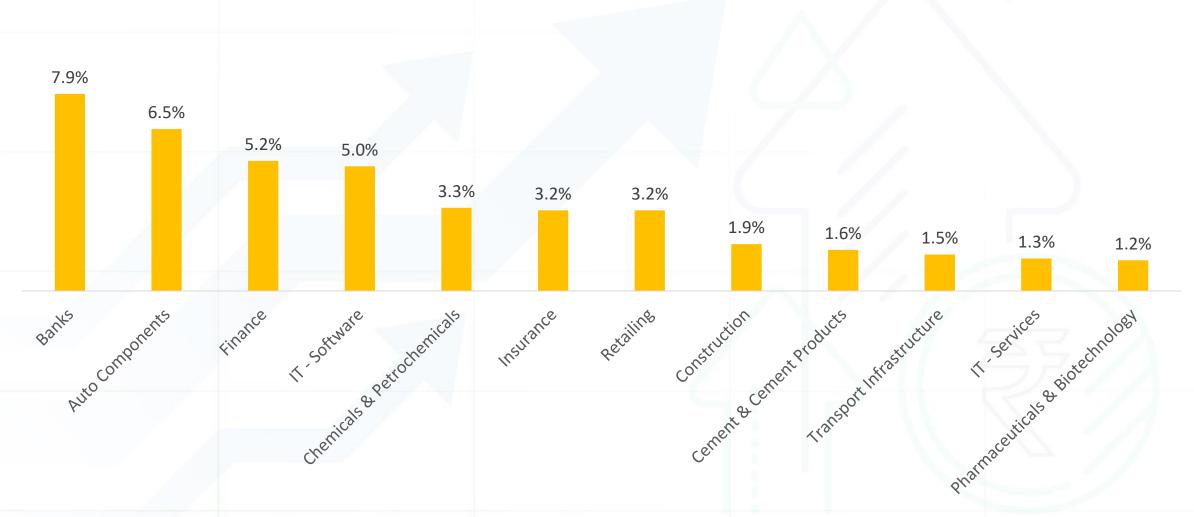
Debt Quants	
Average Maturity	0.57 Yrs
YTM	7.93%
Macaulay Duration	1.47 Yrs
Modified Duration	1.36 Yrs

Data as on Mar 31st 2024. Sector classification as per AMFI defined sectors.

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PORTFOLIO - SECTOR ALLOCATION





Data as on Mar 31st 2024. Sector classification as per AMFI defined sectors.

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MOTILAL OSWAL MULTI ASSET FUND PERFORMANCE



	1 Year		3 \	⁄ear	Since Inception		
Point to Point Returns	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	
Scheme	16.2	11,614	6.9	12,204	6.5	12,576	
Customized Benchmark*	15.8	11,575	10.8	13,604	11.6	14,923	
Nifty 50 TRI (Additional Benchmark)	30.3	13,008	16.3	15,736	22.5	20,966	

CID Dourformous as (0/)	1 Year			3 Years			Since Inception		
SIP Performance (%)	Scheme	ВМ	Add. BM	Scheme	BM	Add. BM	Scheme	ВМ	Add. BM
Investment Amount		120,000			360,000			440,000	11
Market Value	126,923	130,109	137,018	409,024	427,090	461,301	507,893	541,167	608,830
Returns (XIRR%)	11.06	16.27	27.81	8.52	11.49	16.88	7.82	11.36	18.05

Data as on Mar 31st 2024. Source: MOAMC Internal Research. This data should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. Past Performance may or may not sustain in future. Customized Benchmark - 35% Nifty 500 TRI + 50% CRISIL Short Term Bond Fund Index + 13% Domestic Price of Gold + 2% Domestic Price of Silver.

For performance of other schemes managed, please refer the Annexure: https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf



Type of the Scheme	An open ended scheme investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments.						
Category of the Scheme	Multi Asset Allocation						
Investment Objective	The investment objective is to generate long term capital appreciation by investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.						
Benchmark	35% Nifty 500 TRI + 50% CRISIL Short Term Bond Fund Index + 13% Domestic Price of Gold + 2% Domestic Price of Silver.						
Entry / Exit Load	Entry Load: Nil Exit Load: 1%- If redeemed on or before Nil- If redeemed after 3 months from t	re 3 months from the date of allotment. the date of allotment.					
Plans	The Scheme has two Plans: (i) Regular Plan and (ii) Direct Plan Regular Plan is for Investors who purchase/subscribe units in a Scheme through any Distributor (AMFI Registered Distributor/ARN Holder). Direct Plan is for investors who purchase/subscribe units in a Scheme directly with the Fund and is not routed through a Distributor (AMFI Registered Distributor/ARN Holder).						
Options	Each Plan offers Growth Option.						
Minimum Investment	Rs. 500/- and in multiples of Re. 1/- thereafter.						
Fund Manager	Fund Manager - Equity Component	Fund Manager - Debt Component	Fund Manager - International Equity	Fund Manager – Gold and Silver			
	Mr. Santosh Kumar Singh	Mr. Rakesh Shetty	Mr. Ankush Sood	Mr. Rakesh Shetty			

FUND MANAGER





Santosh Singh (Fund Manager)

- Rich Experience: Mr. Santosh Kumar Singh has over 20 years of experience across his tenure
- Experience: Mr. Singh was associated with Haitong International Securities Ltd. as Head of Research and Lead Analyst where he was responsible for Research product and overall Research strategy. He was also associated with SG Asia Holdings as an analyst and also with Espirito Santo Securities as Lead analyst
- Awards won: Mr. Singh was ranked No.1 analyst in India in the Asia money polls for insurance sector continuously for three years from 2015 to 2017

PRODUCT LABELLING



Name of the scheme

Motilal Oswal Multi Asset Fund (An open ended scheme investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments.)

This product is suitable for investors who are seeking*

- Long term capital appreciation by investing in a diversified portfolio.
- Investing in Equity including Index Funds/Equity ETFs, Gold ETFs and Silver ETFs, International Equity ETF and Stocks, Debt & Money Market Instruments.

Scheme Riskometer Moderate Moderat

Investors understand that their principal will be at High risk

35% Nifty 50 TRI + 50% Crisil Short Term Bond
Fund Index + 13% Domestic Price of Gold + 2%
Domestic Price of Silver

MODERATE

MERV
HIGH

HIGH

HIGH

HIGH

MODERATE

Investors understand that their principal will be at High risk

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

DISCLAIMER



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Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd.

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For any Mutual Fund queries, please call us on +91 81086 22222 /+91 22 40548002 (Press 1) or write to mfservice@molaloswal.com



THINK EQUITY. THINK MOTILAL OSWAL.