# Introducing: Motilal Oswal Asset Allocation Passive Fund of Funds

(An open ended fund of funds scheme investing in passive funds)

28<sup>th</sup> February 2023



## What is Asset Allocation?



The goal of **Asset Allocation** is to reduce risk through diversification by combining exposures to a variety of investments that have historically performed differently during various market conditions

#### Different types of Asset Allocation -

- Strategic allocation is long term asset allocation which is in line with the investor's risk profile and financial goals
- **Tactical Asset Allocation** is a deviation from this long term allocation. And it is more in sync with the external factors including market timing.

	Total Investment	Portfolio Value (31-Dec-22)	Annualised Return (CAGR)
Chasing the Winners:			
(Investing in last year's best performing asset	₹1,00,000	₹2,87,023	6.8%
class)			
Bottom Fishing:			
(Investing in last year's worst performing	₹1,00,000	₹5,86,475	11.7%
asset class)			
Equal Weighted:			
(Investing consistently across the 4 asset	₹1,00,000	₹6,50,691	12.4%
classes in equal proportions)			

#### Growth of ₹1,00,000 invested on 01-Jan-2006 (17+ years)

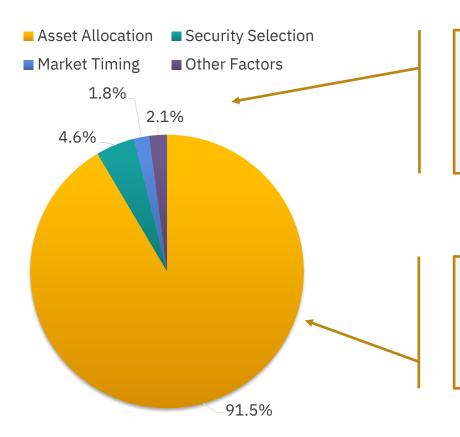
The 4 Asset Classes chosen for this analysis were Indian Equity (Nifty 500 TRI), US Equity (S&P 500 TRI-INR), Debt (5-yr G-sec) and Gold (INR). Best/Worst performing asset class identified basis last calendar year performance (refer to slide 17)

Source/Disclaimer: MOAMC Research, S&P Dow Jones and MOAMC for S&P 500 TRI, www.niftyindices.com for Nifty 500 TRI and 5-yr G-sec, Factset for Gold. All performance data in INR. Latest Data available from 01-Jan-06 to 31-Dec-22. Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



### **Importance of asset allocation**



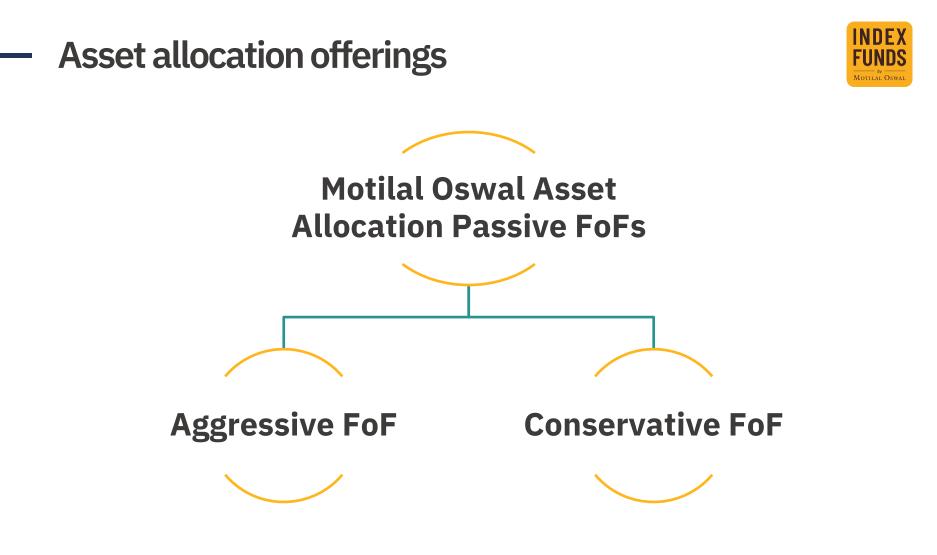


Factors such as, market timing & security selection are considered to have a relatively small impact on long term investment results

Generally significant percentage of volatility of investment performance is driven by asset allocation decisions

Source: Brinson, Hood, Beebower. "Determinants of Portfolio Performance". Financial Analysts Journal. July-August 1986; Brinson, Singer, Beetbower. "Determinants of Portfolio Performance II: An Update". Financial Analysts Journal. May-June 1991. Excerpt from the paper on 'The potential benefits of diversification' by Goldman Sachs







#### Methodology



#### Asset Classes Included -

Asset Class	Indicative Fund Name	Underlying Benchmark
Equity	Motilal Oswal Nifty 500 Index Fund (Formerly known as Motilal Oswal Nifty 500 Fund)	Nifty 500 TR Index
International Equity	Motilal Oswal S&P 500 Index Fund	^S&P 500 TR Index (INR)
Fixed Income	Motilal Oswal Nifty 5 yr Benchmark G-Sec ETF (Formerly known as Motilal Oswal 5 Year G- Sec ETF)	Nifty 5 Yr Benchmark G-Sec Index
Commodity	ICICI Prudential Gold ETF	Gold Price from FactSet* in INR

#### Asset Allocation – Strategic Asset Allocation

#### **Rebalancing** – Quarterly<sup>#</sup>

#If absolute change in weight greater than 5%

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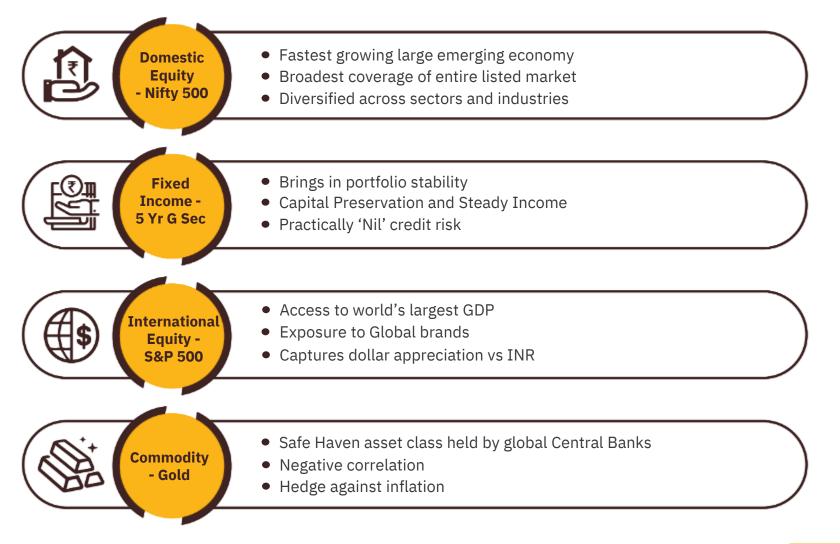
Source/Disclaimer: Note – Underlying indices used to for hypothetical study with no adjustment for cost; ^ denotes underlying index values are converted to INR using Forex Rate,

\* Gold prices are taken from FactSet/ICICI Pru; The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.



#### Why Each Asset Class?







### Asset Allocation – Motilal Oswal Asset Allocation Passive FoF- Aggressive (As per SID)



	Type of Instruments	Minimum Allocation (% of total assets)	Maximum Allocations (% of total assets)	Risk Profile
А	Units of specified schemes of Mutual Fund*	95	100	Medium to High
в	Units of Liquid schemes/Money Market Instruments	0	5	Low to Medium

	Type of Instruments	Minimum Allocation (% of total assets)	Maximum Allocations (% of total assets)	Risk Profile
A1	<b>Domestic Equity –</b> Motilal Oswal Nifty 500 Fund / Motilal Oswal Nifty 50 ETF / Similar Domestic Equity Passive Funds	40	90	High
A2	<b>International Equity</b> – Motilal Oswal S&P 500 Index Fund / Motilal Oswal NASDAQ 100 ETF	10	30	High
A3	<b>Debt –</b> Motilal Oswal Nifty 5 yr Benchmark G-Sec ETF / Similar Domestic G-Sec Passive Funds	0	40	Low to Medium
A4	<b>Commodity –</b> ICICI Prudential Gold ETF / Similar Domestic Gold Exchange Traded Funds	0	20	Medium

#### Source: MOAMC, Scheme Information Document



### Asset Allocation – Motilal Oswal Asset Allocation Passive FoF- Conservative (As per SID)



	Type of Instruments	Minimum Allocation (% of total assets)	Maximum Allocations (% of total assets)	Risk Profile
A	Units of specified schemes of Mutual Fund*	95	100	Medium to High
в	Units of Liquid schemes/Money Market Instruments	0	5	Low to Medium

	Type of Instruments	Minimum Allocation (% of total assets)	Maximum Allocations (% of total assets)	Risk Profile
A1	<b>Domestic Equity –</b> Motilal Oswal Nifty 500 Fund / Motilal Oswal Nifty 50 ETF / Similar Domestic Equity Passive Funds	0	40	High
A2	<b>International Equity –</b> Motilal Oswal S&P 500 Index Fund / Motilal Oswal NASDAQ 100 ETF	0	20	High
A3	<b><u>Debt</u> –</b> Motilal Oswal Nifty 5 yr Benchmark G-Sec ETF / Similar Domestic G-Sec Passive Funds	40	90	Low to Medium
A4	<b>Commodity –</b> ICICI Prudential Gold ETF / Similar Domestic Gold Exchange Traded Funds	0	20	Medium

#### Source: MOAMC, Scheme Information Document





# Weight movement: Asset Allocation – Aggressive and Conservative

			Weight Movement							
		Nifty 500 TR Index (50%)*	Nifty 5yr Benchmark G-sec Index (20%)*	^S&P 500 TR Index (INR) (20%)*	Gold (10%)*					
Asset	sset Average 50.3%		19.3%	20.9%	9.5%					
Allocation -	Min	38.8%	14.9%	13.8%	6.3%					
Aggressive	Max	61.5%	27.9%	26.0%	15.1%					

		Nifty 500 TR Index (30%)*	Nifty 5yr Benchmark G-sec Index (50%)*	^S&P 500 TR Index (INR) (10%)*	Gold (10%)*	
Asset	Average	30.9%	49.0%	10.4%	9.7%	
Allocation -	Min	20.7%	41.5%	6.3%	7.0%	
Conservative	Max	41.0%	61.2%	15.2%	14.4%	

\* Indicative weights decided basis MOAMC study, all Performance numbers in this presentation are calculated using following indicative weights. This is for illustration –

• Asset Allocation - Aggressive – Nifty 500 – (50%), Nifty 5 Yr Benchmark G-Sec (20%), S&P 500 Index (INR) (20%), Gold (10%)

Asset Allocation - Conservative – Nifty 500 – (30%), Nifty 5 Yr Benchmark G-Sec (50%), S&P 500 Index (INR) (10%), Gold (10%)

Source/Disclaimer: MOAMC Research. Data from 31-Dec-01 to 31-Dec-22. The above weights ore indicative. The actual weights may deviate from indicative weights in short term but will always remain in the asset allocation range stated in SID as per slide no. 8 and 9. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

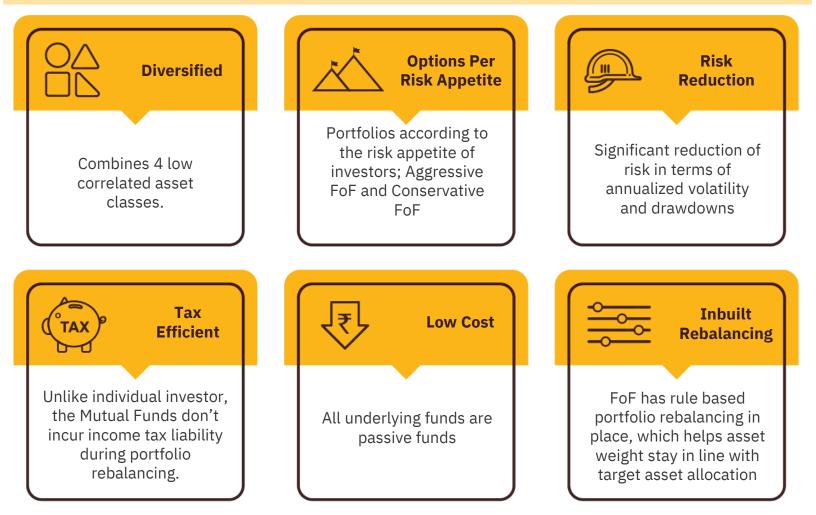
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### **Attributes of Fund**



#### As per Nobel Prize winning economist Harry Markowitz - Diversification is the only free lunch in Finance





## Historical Correlation (20 Years)



Correlation	Domestic Equity	Debt	International Equity	Gold
Domestic Equity	100.0%	12.4%	19.8%	-7.2%
Debt		100.0%	0.5%	-2.8%
International Equity			100.0%	-3.5%
Gold				100.0%

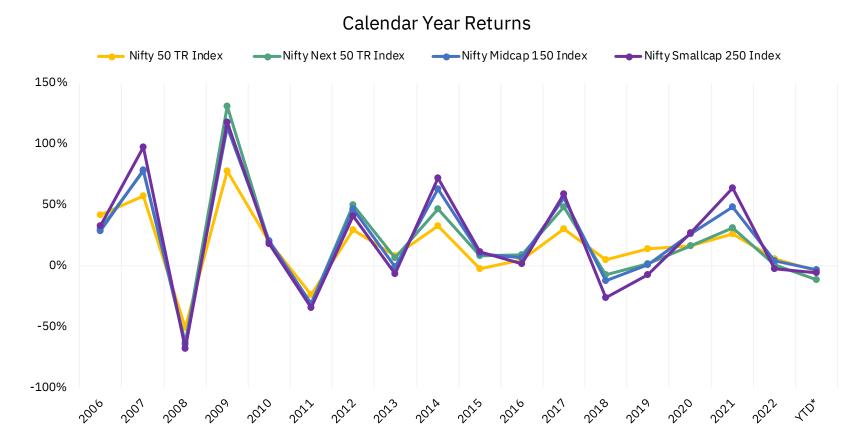
Asset Class	Underlying Benchmark
Domestic Equity	Nifty 500 TR Index
International Equity	^S&P 500 TR Index (INR)
Debt	Nifty 5 Yr Benchmark G-Sec Index
Gold	Gold Price from FactSet* in INR

Source/Disclaimer: Index values- www.niftyindices.com, MOAMC. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-01 to 28-Feb-23. All Performance data in INR. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



### **Correlation: Domestic Equity**





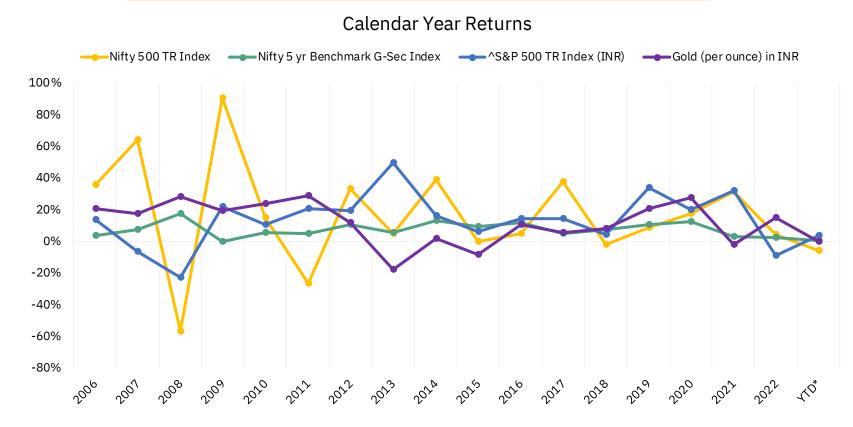
Source/Disclaimer: Index values- www.niftyindices.com, MOAMC. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-05 to 28-Feb-23. All Performance data in INR. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



#### **Correlation: Multi Asset Class**



#### Diversification makes intuitive sense — when one asset class suffers, it pays to not have all your eggs in one basket



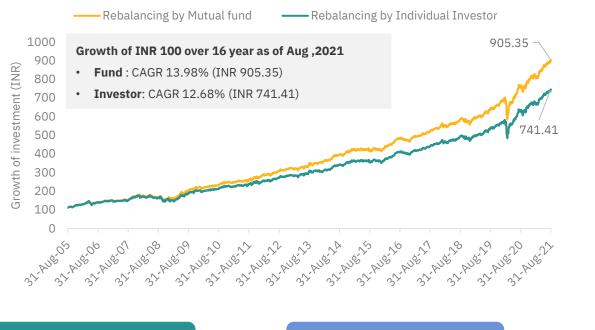
Source/Disclaimer: Index values- www.niftyindices.com, MOAMC. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-05 to 28-Feb-23. All Performance data in INR. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



#### Study: Rebalancing yourself? You may find it taxing



#### As per the study, by investing in multi asset mutual fund, investor earned 1.3% excess returns as compared to doing it yourself



#### ASSUMPTIONS & METHODOLOGY:

- Equal Weight Portfolio comprises of Nifty 500, S&P 500, Nifty 5 Year G Sec and Gold.
- Rebalancing takes place every calendar year on the first day of the year
- 30% Short Term Capital Gain tax is assumed for debt, gold and S&P 500
- 10% Long Term Capital Gain is assumed for domestic Equity

Rebalancing for individual investor leads to capital gain tax



Per regulation, Mutual funds are not subject to direct taxes

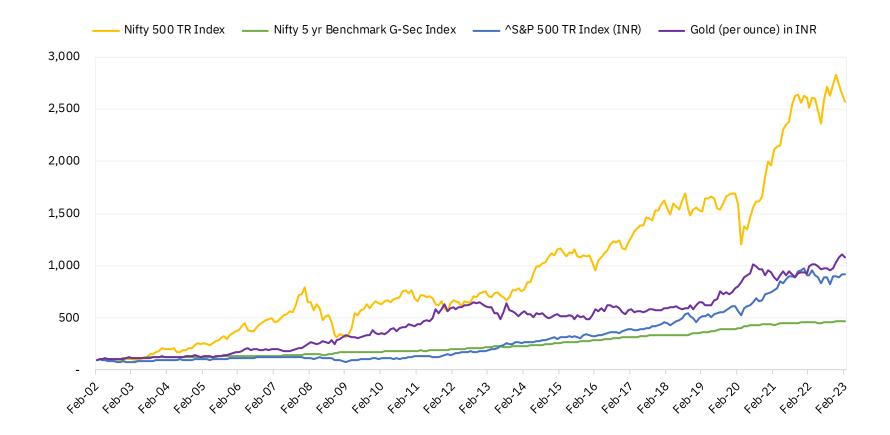
Taxes on portfolio rebalancing, can eat away your performance

Source/Disclaimer: MOAMC Research, S&P Dow Jones and MOAMC for S&P 500 TRI, www.niftyindices.com for Nifty 500 TRI and 5-yr G-sec, Factset for Gold. All performance data in INR. Data from 31-Aug-2005 to 31-Aug-2021. Hypothetical performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



#### **Historical Performance-Asset Class**



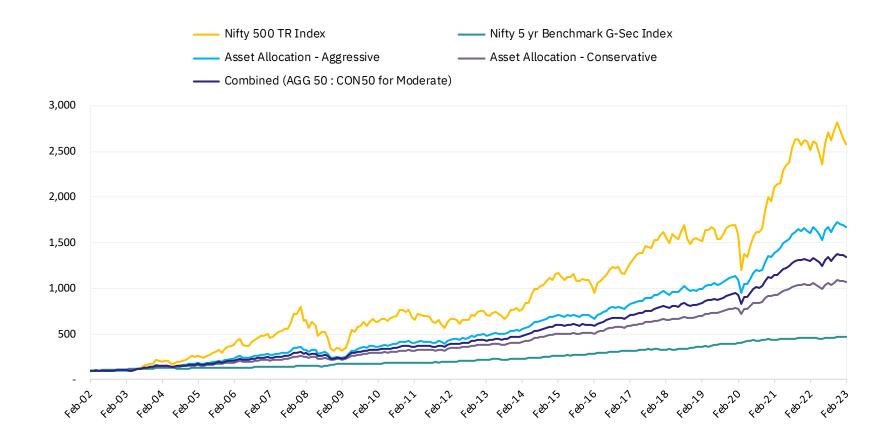


Source/Disclaimer: Index values- www.niftyindices.com, MOAMC. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 28-Feb-02 to 28-Feb-23. All Performance data in INR. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



### **Historical Performance - Strategies**





Source/Disclaimer: Index values- www.niftyindices.com, MOAMC. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 28-Feb-02 to 28-Feb-23. All Performance data in INR. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



#### **Return Quilt**



	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023*
	38.8%	36.2%	64.6%	28.9%	91.0%	24.2%	29.4%	33.5%	49.6%	39.3%	9.3%	14.8%	37.7%	8.4%	34.1%	27.6%	32.1%	15.1%	3.6%
	DE	DE	DE	G	DE	G	G	DE	IE	DE	FI	IE	DE	G	IE	G	IE	G	IE
	21.3%	21.1%	17.5%	17.9%	21.8%	15.3%	21.2%	19.5%	5.4%	16.4%	6.2%	12.1%	14.7%	7.3%	21.1%	20.5%	31.6%	4.2%	0.5%
	G	G	G	FI	IE	DE	IE	IE	FI	IE	IE	FI	IE	FI	G	IE	DE	DE	FI
	8.5%	13.6%	7.7%	-22.5%	19.4%	10.5%	5.1%	11.7%	4.8%	13.5%	0.2%	10.9%	6.0%	4.3%	10.6%	17.9%	3.3%	2.4%	0.0%
	IE	IE	FI	IE	G	IE	FI	G	DE	FI	DE	G	G	IE	FI	DE	FI	FI	G
	5.7%	4.0%	-6.0%	-56.5%	-0.1%	5.5%	-26.4%	10.9%	-18.0%	2.2%	-7.9%	5.1%	5.3%	-2.1%	9.0%	12.5%	-1.7%	-8.9%	-5.9%
	FI	FI	IE	DE	FI	FI	DE	FI	G	G	G	DE	FI	DE	DE	FI	G	IE	DE
- 1	24.1%	24.3%	32.0%	31.0%	49.1%	13.9%	-6.6%	24.2%	10.8%	25.6%	2.9%	9.6%	22.8%	2.5%	15.6%	20.3%	22.5%	2.9%	-2.2%
	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG	AG
	17.1%	16.6%	22.7%	-12.8%	28.0%	11.2%	-1.3%	18.7%	7.0%	20.1%	4.9%	10.6%	15.4%	4.6%	13.7%	18.0%	13.7%	3.6%	-1.2%
	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN	CN

ŝna	DE	Nifty 500 TR Index
Color Legend	G	Gold Prices
	IE	^S&P 500 TR Index (INR)
	FI	Nifty 5yr Benchmark G-sec Index
	AG	Asset Allocation - Aggressive
	CN	Asset Allocation - Conservative

- No asset class can consistently outperform others
- A multi-asset fund can help reduce portfolio risk and smoothen returns trajectory

Source/Disclaimer: MOAMC Research, Index values- www.niftyindices.com, Gold – Factset/ICICI, Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-04 to 28-Feb-23. \*YTD returns. Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



### **Risk-Return Profile**



	Data Label	Nifty 500 TR Index	Nifty 5 yr Benchmark G-Sec Index	^S&P 500 TR Index (INR)	Gold in INR	Asset Allocation - Aggressive	Asset Allocation - Conservative	*Combined (AGG 50: CON 50 for Moderate)
	1 - Year	2.6%	2.5%	1.2%	8.5%	3.6%	3.5%	3.6%
ed GR)	3 - Year	17.6%	5.0%	17.7%	10.3%	15.4%	11.3%	13.4%
aliz(CA	5 - Year	10.7%	7.3%	15.3%	12.7%	12.0%	10.3%	11.2%
Annualized Returns (CAGR)	10 - Year	13.8%	7.9%	17.2%	6.1%	13.2%	10.9%	12.1%
A Retu	15 – Year	9.6%	7.9%	15.2%	9.7%	11.4%	10.1%	10.8%
	Since Dec 2001	17.1%	7.8%	10.9%	12.3%	14.6%	12.1%	13.4%
	1 - Year	15.1%	3.2%	23.1%	15.3%	10.4%	6.5%	8.4%
ed	3 - Year	21.3%	3.4%	25.4%	16.0%	13.8%	8.4%	11.0%
Annualized Volatility	5 - Year	18.7%	3.2%	22.0%	14.6%	11.8%	7.2%	9.4%
nnu /ola	10 - Year	16.8%	3.4%	18.4%	15.4%	10.2%	6.4%	8.2%
A _	15 - Year	20.3%	3.6%	21.5%	17.6%	12.0%	7.4%	9.6%
	Since Dec 2001	21.3%	3.6%	20.2%	17.1%	12.2%	7.5%	9.8%
	1 – Year	0.171	0.784	0.051	0.557	0.345	0.548	0.428
ted	3 - Year	0.823	1.476	0.699	0.644	1.117	1.352	1.214
Risk Adjusted Returns	5 - Year	0.570	2.281	0.695	0.868	1.016	1.438	1.185
k Ac Retu	10 - Year	0.822	2.328	0.935	0.394	1.296	1.721	1.471
Ris	15 - Year	0.474	2.203	0.709	0.553	0.947	1.370	1.118
	Since Dec 2001	0.806	2.193	0.543	0.719	1.196	1.613	1.365

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Source/Disclaimer: MOAMC Research, Gold – Factset/ICICI, Index values- www.niftyindices.com .Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-01 to 28-Feb-23. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



### **Index SIP Performance**



Index	Description	1 Year	3 Year	5 Year	7 Year	10 Year
- n	Returns	2.6%	11.1%	12.4%	12.4%	12.5%
Asset Allocation - Aggressive	Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
All Ag	Market Value	1,21,676	4,24,954	8,19,318	13,07,575	23,01,566
n - tive	Returns	3.6%	8.1%	10.0%	10.2%	10.5%
Asset Allocation - Conservative	Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
All Con	Market Value	1,22,306	4,06,618	7,70,635	12,06,295	20,67,595
ned DN50 ate)	Returns	3.1%	9.6%	11.2%	11.3%	11.5%
*Combined (AGG50:CON50 for Moderate)	Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
*C (AGG for l	Market Value	1,22,002	4,15,654	7,95,068	12,57,007	21,84,042

Data as of close of 28-Feb-23. For SIP returns, monthly investment of ₹ 10,000 invested on the first business day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

Data Source: MOAMC Research, Bloomberg, and FBIL/RBI/Thomson Reuter; Performance as of Close of 01-Mar-13 to 28-Feb-23. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The above are not scheme SIP returns, but simulation of index SIP returns. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.



## **3 Year Rolling Returns**



3 Year Rolling Returns			Asset Allocation –Aggressive	Asset Allocation -Conservative	*Combined (AGG 50 : CON50 for Moderate)
Average	17.4%	7.8%	14.9%	12.3%	13.6%
Median	14.0%	8.0%	13.4%	11.6%	12.5%
Min	-8.7%	2.6%	-1.4%	4.2%	1.4%
Мах	67.6%	12.5%	37.7%	24.3%	30.8%
Returns Range			% of Total Observation	ı	
Below 0%	5.7%	0.0%	0.2%	0.0%	0.0%
0% to 10%	24.4%	88.8%	18.1%	24.8%	20.0%
10% to 15%	24.6%	11.2%	42.1%	55.4%	48.4%
10% to 15% 15% to 20%	<b>69.8%</b> - 24.6%	<b>11.2%</b> 0.0%	<b>81.7%</b> 42.1%	<b>75.2%</b> 55.4%	<b>80.0%</b> - 48.4%

Source/Disclaimer: MOAMC Research, \*250 trading days assumed in one year (i.e. 750 trading days used for 3 yr rolling returns). Index values- www.niftyindices.com. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-01 to 28-Feb-23. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



## **5 Year Rolling Returns**



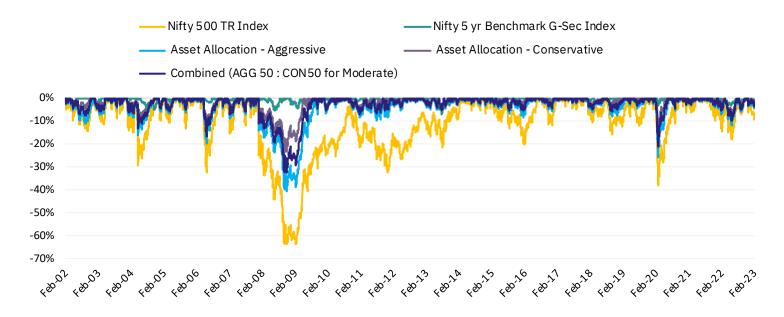
5 Year Rolling Returns			Asset Allocation –Aggressive	Asset Allocation -Conservative	*Combined (AGG 50 : CON50 for Moderate)
Average	15.7%	7.9%	14.1%	11.9%	13.0%
Median	14.0%	7.8%	13.5%	11.3%	12.4%
Min	-1.9%	3.6%	3.7%	5.9%	4.8%
Мах	51.2%	11.1%	29.3%	19.9%	24.5%
Returns Range			% of Total Observatior	1	
Below 0%	0.9%	0.0%	0.0%	0.0%	0.0%
Below 0% 0% to 10%	0.9% 26.4%	0.0% 96.3%	0.0% 14.5%	0.0% 18.8%	0.0% 15.0%
0% to 10%	26.4%	96.3%	14.5%	18.8%	15.0%

Source/Disclaimer: MOAMC Research, \*250 trading days assumed in one year (i.e. 1250 trading days used for 5 yr rolling returns). Index values- www.niftyindices.com. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-01 to 28-Feb-23. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



#### Drawdown





Maximum Drawdown	Nifty 500 TR Index	Nifty 5 yr Benchmark G-Sec Index	^S&P 500 TR Index (INR)	Gold in INR	Aggressive FoF	Conservative FoF	*Combined (AGG 50 : CON50 for Moderate)
Maximum Drawdown	-63.7%	-7.2%	-43.1%	-29.1%	-40.3%	-23.5%	-32.2%
Drawdown Date	27-Oct-08	19-Aug-13	09-Mar-09	24-Jul-15	20-Nov-08	27-Oct-08	20-Nov-08

Source/Disclaimer: MOAMC Research, Gold – Factset/ICICI, Index values- www.niftyindices.com .Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 28-Feb-02 to 28-Feb-23. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



## **Performance During Global Crisis**



- Asset prices do not move up and down in perfect harmony
- A diversified portfolio will have less risk, compared to individual asset classes

Absolute Returns

Bear Market	Nifty 500 TR Index	Nifty 5 yr Benchmark G-Sec Index	^S&P 500 TR Index (INR)	Gold in INR	Asset Allocation - Aggressive	Asset Allocation - Conservative	*Combined (AGG 50 : CON50 for Moderate)
<b>Global Financial Crisis</b> (01-Jan-08 - 27-Feb-09)	-60.1%	16.4%	-33.6%	48.1%	-34.9%	-15.4%	-25.7%
<b>Taper Tantrum</b> (01-Jan-13 - 30-Aug-13)	-11.9%	0.9%	41.1%	1.5%	1.4%	0.7%	1.0%
Yuan Devaluation (03-Aug-15 - 29-Feb-16)	-17.9%	5.7%	-0.1%	20.8%	-6.2%	-0.9%	-3.6%
<b>Covid - 19 Pandemic</b> (19-Feb-20 - 23-Mar-20)	-37.2%	-1.7%	-30.4%	1.8%	-25.9%	-16.1%	-21.1%

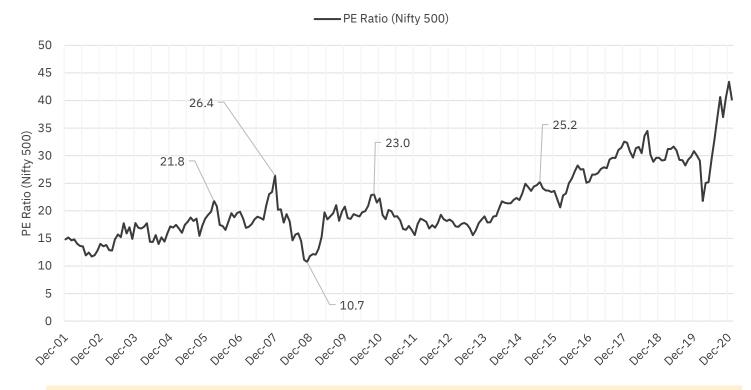
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Source/Disclaimer: MOAMC Research, Index values- www.niftyindices.com. Gold – Factset/ICICI, Exchange rate- FBIL/RBI/Thomson Reuter. Performance data as of dates given in table. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future



### **Does Market Valuations Matters?**





- In following two slides we have examined the returns noted by investor, had he invested during the above mentioned historical peak / trough valuation multiples for an investment horizon of 5 year.
- We have simulated the performance for SIP and Lumpsum.

Source/Disclaimer: www.niftyindices.com, MOAMC. Data since 31-Dec-2001 to 31-Jan-2021. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



### **SIP - Timing Barely Matters**



#### SIP started at Peak / Trough Valuation with 5 Year investment horizon

#	5 Year SIP	Date	PE Level	Nifty 500 TR Index	Nifty 5 yr Benchmark G- Sec Index	Asset Allocation - Aggressive	Asset Allocation - Conservative	*Combined (AGG 50 : CON50 for Moderate)	
1	Start	31-Mar-2006	21.8	12.80/	7.00/	10 70/	11.6%	12.20/	
	Stop	31-Mar-2011	20.2	12.8%	7.0%	12.7%	11.0%	12.2%	
2	Start	31-Dec-2007	26.4	10.3%	7.7%	12.9%	11.5%	12.2%	
2	Stop	31-Dec-2012	18.4	10.3 %	7.770	12.970	11.570	TZ,Z/U	
								:	
3	Start	30-Nov-2008	10.7	8.9%	6.9%	13.1%	10.5%	11.8%	
5	Stop	30-Nov-2013	18.4	0.970	0.970	13.170	10.5%	11.070	
4	Start	31-Oct-2010	23.0	14.0%	9.7%	13.5%	11.5%	12.5%	
4	Stop	31-Oct-2015	23.7	14.0%	9.7%	13.5%	11.5%	12.5%	
5	Start	31-Jul-2015	25.2	5.3%	10.5%	10.7%	10.9%	10.8%	
5	Stop	31-Jul-2020	32.9	5.5%	10.3%	LU./%	10.9%	10.0%	

3-----

Data as of close of dates mentioned above. For SIP returns, Internal Rate of Returns (IRR) formula used. Monthly investment of INR 10,000/invested on the **last business day of every month** has been considered. Performance is calculated using index values, with zero cost/expenses. Past performance may or may not be sustained in the future

Source/Disclaimer: MOAMC Research, Index values- www.niftyindices.com. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-2001 to 31-Jan-2021. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



### Lumpsum - Timing Barely Matters



#### Lumpsum investment started at Peak / Trough Valuation with 5 Year investment horizon

#	5 Year SIP	Date	PE Level	Nifty 500 TR Index	Nifty 5 yr Benchmark G- Sec Index	Asset Allocation - Aggressive	Asset Allocation - Conservative	*Combined (AGG 50 : CON50 for Moderate)	
1	Start	31-Mar-2006	21.8	11 10/	<b>F</b> 20/		10.0%	11.00/	
	Stop	31-Mar-2011	20.2	11.1%	7.3%	11.4%	10.9%	11.2%	
2	Start	31-Dec-2007	26.4	-1.2%	7.7%	6.5%	8.0%	7.2%	
2	Stop	31-Dec-2012	18.4	-1.270	7.770	0.370	0.070	7.270	
3	Start	30-Nov-2008	10.7	19.3%	6.8%	18.2%	14.0%	16.0%	
	Stop	30-Nov-2013	18.4	19.370	0.070	10.270	14.070	10.070	
4	Start	31-Oct-2010	23.0	7.5%	8.7%	11.4%	10.1%	10.7%	
-	Stop	31-Oct-2015	23.7	7.570	0.770	11.470	10.170	10.770	
5	Start	31-Jul-2015	25.2	6 20/	0.0%	10.0%	10.1%	10.1%	
5	Stop	31-Jul-2020	32.9	6.2%	9.9%	10.070	10.170	10.1%	

Source/Disclaimer: MOAMC Research, Index values- www.niftyindices.com. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-2001 to 31-Jan-2021. \*Performance of Combined (AGG 50 : CON 50 for Moderate) is simulated by equal allocation to Asset Allocation - Aggressive and Conservative. All Performance data in INR. S&P 500 Index values adjusted for one day lag movement due to different time zone. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



# **Sneak Peek into Similar Opportunities**



Parameters	Aggressive Hybrid Fund			Dynamic Asset Multi Asset Allocation Allocation		Asset Allocation - Aggressive	Asset Allocation - Conservative
		*Category	**CAGR				
1 Year	3.2%	4.8%	4.6%	2.0%	6.1%	2.9%	3.6%
3 Years	13.3%	11.0%	7.7%	8.5%	16.0%	14.9%	11.6%
5 Years	9.2%	7.9%	6.0%	6.6%	11.4%	12.4%	10.6%
10 Years	12.4%	11.4%	8.1%	9.8%	10.8%	13.2%	11.0%

<sup>\$</sup> Category							
Avg. TER	2.19%	1.95%	1.86%	2.13%	2.04%	-	-
(Regular)							

\*Category Average CAGR – simple average as of 31-Dec-22.

\*\*For Asset Allocation - Aggressive and Conservative ; CAGR as of 31-Dec-22.

\$ Category Avg. TER (Regular) – Simple Average of TER of respective Categories as of 30-Nov-22.

<sup>^</sup>Investors are requested to note that they will be bearing the recurring expenses of the fund of funds (FoF) scheme, in addition to the weighted average expenses of underlying schemes in which the fund of funds scheme makes investments. The indicative weighted average TER of underlying schemes for Motilal Oswal Asset Allocation Passive FoF – Aggressive – 0.38% and for Motilal Oswal Asset Allocation Passive FoF – Conservative 0.29%

Source/Disclaimer: MOAMC Research, ACEMF. Data as of 31-Dec-22. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.



#### Performance comparison with Active Debt Schemes



Fund Catagony	Avg. Regular	Median CAGR Return						
Fund Category	TER	1 Year	3 Years	5 Years	10 Years			
Banking and PSU Fund	0.68	3.2%	5.6%	6.7%	7.4%			
Corporate Bond	0.64	2.9%	5.8%	6.6%	7.5%			
Credit Risk Fund	1.49	3.9%	5.8%	5.6%	6.9%			
Dynamic Bond	1.23	2.6%	5.3%	6.0%	7.4%			
Floating Rate	0.69	4.3%	5.8%	6.6%	7.5%			
Gilt Fund with 10 year constant duration	0.55	1.1%	5.0%	7.6%	8.8%			
Short & Mid Term	1.19	2.3%	4.9%	6.6%	7.5%			
Low Duration	0.82	4.1%	4.8%	5.8%	7.0%			
Short Duration	0.98	3.1%	5.3%	6.0%	7.2%			
Medium Duration	1.38	2.9%	5.4%	5.8%	7.8%			
Medium to Long Duration	1.57	2.1%	4.7%	5.9%	6.9%			
Long Duration	1.24	1.8%	4.8%	6.2%	7.3%			
Assset Allocation - Conservative	-	3.6%	11.6%	10.6%	11.0%			

#### The indicative TER of Motilal Oswal Asset Allocation Passive FoF – Conservative for Direct 0.05% and for Regular 0.66%; Note investors will be bearing additional weighted average expense of underlying funds which is 0.29% (indicative).

Data Source: MOAMC Research, ACE MF. Total expense ratio as of close of 30-Nov-22. Performance as of Close of 31-Dec-22. Performance results may have inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.



### Motilal Oswal Asset Allocation Passive FoF – Aggressive and Conservative Funds performance



# Motilal Oswal Asset Allocation Passive FoF– Aggressive (Regular Plan)



Lumpsum Performance

	1 Y	ear	3 Y	'ear	5 Year		7 Year		Since Inception	
	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000						
Motilal Oswal Asset Allocation Passive FOF - Aggressive	1.9	10,193	-	-	-	-	-	-	6.8	11,372
Asset Allocation - Aggressive	3.6	10,359	-	-	-	-	-	-	8.8	11,807
Nifty 50 TRI	4.3	10,427	-	-	-	-	-	-	8.7	11,790
NAV (Rs.) Per Unit as on: (28-Feb-2023) 11.3720	11.1	1570		-		-		-	10.0	0000
Data of Incontion, 12 Mar 2021										

Date of Inception: 12-Mar-2021

#### **SIP** Performance

		1 Year			3 Year		5 Year			Since Inception		
	Scheme	Asset Allocation - Agg	Nifty 50 TRI	Scheme	Asset Allocation - Agg	Nifty 50 TRI	Scheme	Asset Allocation - Agg	Nifty 50 TRI	Scheme	Asset Allocation - Agg	Nifty 50 TRI
Invested amount (₹)	1,20,000	1,20,000	1,20,000	-	-	-	-	-	-	2,30,000	2,30,000	2,30,000
Market value (₹)	1,20,334	1,21,652	1,20,594	-	-	-	-	-	-	2,34,672	2,39,220	2,38,566
Returns (CAGR %)	0.5%	2.6%	0.9%	-	-	-	-	-	-	2.0%	4.0%	3.7%

Source/Disclaimer : MOAMC; Data as of 28-Feb-23. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Mr. Rouhak Shah is the fund manager effective Aug 2022 and Mr. Rakesh Shetty is the fund manager effective Nov 2022. Mr. Rouhak Shah is the Fund Manager and Mr Rakesh Shetty is the fund manager for debt component.



# Motilal Oswal Asset Allocation Passive FoF– Conservative (Regular Plan)



Lumpsum Performance

	1 Y	'ear	3 Y	'ear	5 ۲	/ear	7 Y	'ear	ear Since Inception	
	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000						
Motilal Oswal Asset Allocation Passive FOF - Conservative	1.8	10,181	-	-	-	-	-	-	5.4	11,096
Asset Allocation - Conservative	3.5	10,355	-	-	-	-	-	-	7.3	11,479
Nifty 50 TRI	4.3	10,427	-	-	-	-	-	-	8.7	11,790
NAV (Rs.) Per Unit as on: (28-Feb-2023) 11.0963	10.8	3994		-		-		-	10.0	0000
Data of Langetting 42 May 2024										

Date of Inception: 12-Mar-2021

#### **SIP** Performance

		1 Year			3 Year		5 Year			Since Inception		
	Scheme	Asset Allocation - Cons	Nifty 50 TRI	Scheme	Asset Allocation - Cons	Nifty 50 TRI	Scheme	Asset Allocation - Cons	Nifty 50 TRI	Scheme	Asset Allocation - Cons	Nifty 50 TRI
Invested amount (₹)	1,20,000	1,20,000	1,20,000	-	-	-	-	-	-	2,30,000	2,30,000	2,30,000
Market value (₹)	1,20,949	1,22,276	1,20,594	-	-	-	-	-	-	2,35,108	2,39,522	2,38,566
Returns (CAGR %)	1.5%	3.6%	0.9%	-	-	-	-	_	_	2.2%	4.1%	3.7%

Source/Disclaimer : MOAMC; Data as of 28-Feb-23. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Mr. Rouhak Shah is the fund manager effective Aug 2022 and Mr. Rakesh Shetty is the fund manager effective Nov 2022. Mr. Rouhak Shah is the Fund Manager and Mr Rakesh Shetty is the fund manager for debt component.



# Performance of other schemes managed by Rakesh Shetty



Name of Fund Manager: Rakesh Shetty								
Period	1 y	ear	З у	ear	5 year			
	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)		
Motilal Oswal Midcap Fund#	16.6	8.3	22.3	23.1	14.8	11.8		
Motilal Oswal Large and Midcap Fund#	7.3	4.9	16.2	19.6	-	-		
Motilal Oswal MSCI EAFE Top 100 Select Index Fund#	7.2	6.8	-	-	-	-		
Motilal Oswal Nifty 200 Momentum 30 Index Fund#	-7.7	-6.4	-	-	-	-		
Motilal Oswal Nifty 200 Momentum 30 ETF#	-6.9	-6.4	-	-	-	-		
Motilal Oswal NASDAQ 100 Fund of Fund#	-6.2	-5.8	17.0	19.2	-	-		

Note:

- a. Rakesh Shetty manages 29 schemes of Motilal Oswal Mutual Fund. Rouhak Shah is the primary fund manager for the asset allocation scheme but only manages total 2 schemes.
- b. In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- c. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- d. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer : MOAMC, Data as of 28-Feb-23. #Only the debt component is managed by Rakesh Shetty. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.



# Fund Info: Motilal Oswal Asset Allocation Passive FoF



Description	Motilal Oswal Asset Allocation Passive FoF - Aggressive	Motilal Oswal Asset Allocation Passive FoF - Conservative					
Investment Objective	To generate long term growth/capital appreciation by offering asset allocation investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	To generate long term growth/capital appreciation by offering asset allocation investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.					
Category	Fund of Fund	Fund of Fund					
Underlying Benchmark	50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Year Benchmark G-Sec Index	30% Nifty 500 TRI + 10% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 50% Nifty 5 Year Benchmark G-Sec Index					
Fund Manger	Mr. Rouhak Shah (for Equity and Gold) and Mr. Rakesh Shetty (for Debt)						
Allotment Date	12 <sup>th</sup> Mar 2021	12 <sup>th</sup> Mar 2021					
Total Expense Ratio*	•Regular 0.59% •Direct- 0.05%	•Regular 0.60% •Direct- 0.04%					
Tax Treatment	Debt Taxation	Debt Taxation					
Continuous Offer	For Lumpsum and SIP - •Minimum Application Amount : INR 500/- and in multiples of INR 1/- thereafter •Additional Application Amount : INR 500/- and in multiples of INR 1/- thereafter						
Entry/Exit Load	Entry Load: NIL Exit Load: 1% if redeemed on or before 15 days from the date of allotment. NIL, if redeemed after 15 days from the date of allotment.						

\*Investors are requested to note that they will be bearing the recurring expenses of the fund of funds (FoF) scheme, in addition to the weighted average expenses of underlying schemes in which the fund of funds scheme makes investments. The indicative weighted average TER of underlying schemes for Motilal Oswal Asset Allocation Passive FoF – Aggressive – 0.38% and for Motilal Oswal Asset Allocation Passive FoF – Conservative 0.29%

Data Source: Data as on 28-Feb-23. Mutual Fund Investments are subject to market risks, read all scheme related documents carefully.



# **Underlying Fund Info**



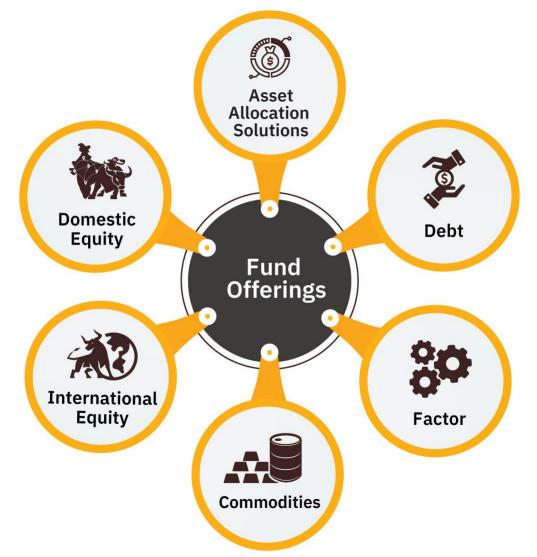
	Motilal Oswal Nifty 500 Index Fund	Motilal Oswal S&P 500 Index Fund	Motilal Oswal Nifty 5 Yr Benchmark G-Sec ETF	ICICI Prudential Gold ETF
Investment Objective	The Scheme seeks investment return that corresponds to the performance of Nifty 500 Index subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	The Scheme seeks investment return that corresponds to the performance of S&P 500 Index subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	The Scheme seeks investment return that closely corresponds (before fees and expenses) total returns of the securities as represented by the Nifty 5 yr Benchmark G-Sec Index (Underlying Index), subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	The scheme seeks to provide investment returns that, before expenses, closely track the performance of domestic prices of Gold derived from the LBMA AM fixing prices. However, the performance of the Scheme may differ from that of the underlying gold due to tracking error. There can be no assurance or guarantee that the investment objective of the Scheme will be achieved. The Scheme is not actively managed. It does not engage in any activities designed to obtain a profit from, or to ameliorate losses caused by, changes in the price of gold.
Category	Index Fund	Index Fund	Exchange Traded Fund	Exchange Traded Fund
Benchmark	Nifty 500 TR Index	S&P 500 TR Index	Nifty 5 yr Benchmark G-sec Index	LBMA AM fixing prices
Fund Manager	Mr. Swapnil Mayenkar	Mr. Ankush Sood	Mr. Rakesh Shetty	Mr. Gaurav Chikhane
Allotment Date	06-Sep-19	28-Apr-20	10-Dec-20	24-Aug-10
Latest AUM*	₹ 372.17 (INR Crore)	₹ 2519.56 (INR Crore)	₹ 53.92 (INR Crore)	₹ 3,223.27** (INR Crore)
TER (Direct)*	0.40%	0.51%	0.15%	0.50%

Data Source: MOAMC, ICICIPRUAMC, ACE MF. \*AUM and Total expense ratio as of close of 28-Feb-23. \*\*AUM as of close of 31-Jan-23. The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.



### **Motilal Oswal Passive Fund Offerings**

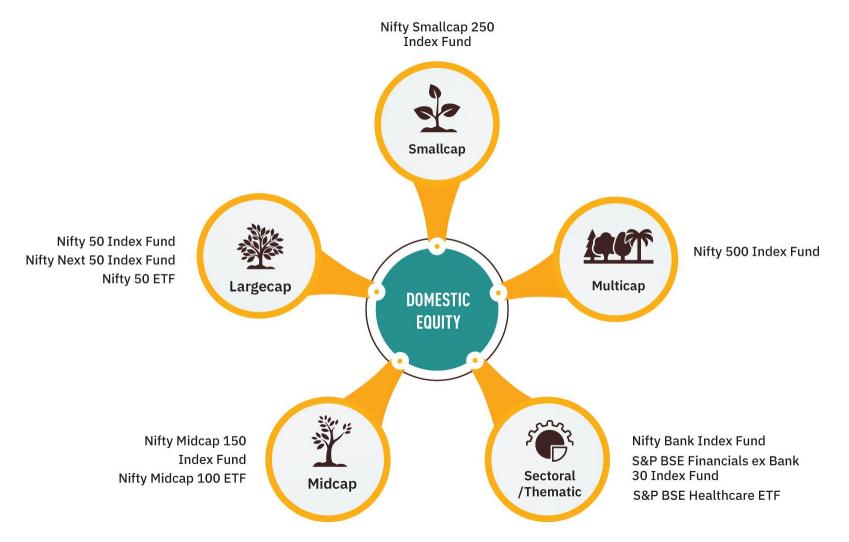




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### **Motilal Oswal Passive Fund Offerings**

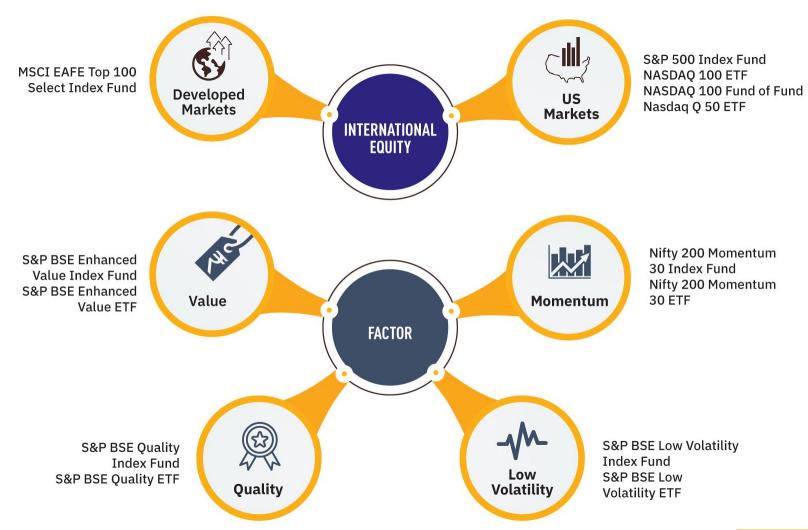




MOTILAL OSWAL

## **Motilal Oswal Passive Fund Offerings**



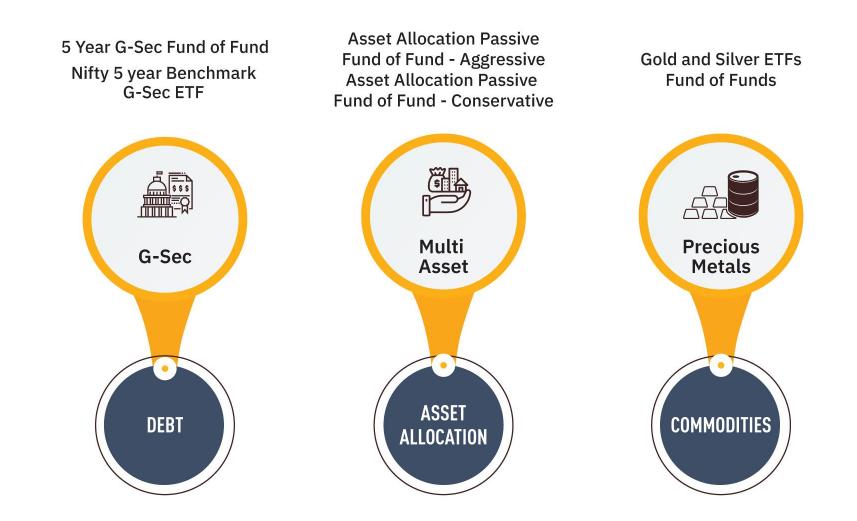


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MOTILAL OSWAL

## **Motilal Oswal Passive Fund Offerings**









Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 50 Index Fund (An open ended scheme replicating / tracking Nifty 50 Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty 50 Index subject to tracking error</li> <li>Investment in equity securities of Nifty 50 Total Return Index</li> </ul>	Fund Modesente Hody	Nifty 50 Total Return Index
Motilal Oswal Nifty Next 50 Index Fund (An open ended scheme replicating / tracking Nifty Next 50 Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty Next 50 Total Return Index subject to tracking error</li> <li>Equity and Equity related securities covered by Nifty Next 50 Total Return Index</li> <li>Long-term capital growth</li> </ul>	Fund NOORBATE MOORBATE United to the principal will be at usey high risk	Nifty Next 50 Total Return Index
Motilal Oswal Nifty Midcap 150 Index Fund (An open ended scheme replicating / tracking Nifty Midcap 150 Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error</li> <li>Equity and Equity related securities covered by Nifty Midcap 150 Total Return Index</li> <li>Long-term capital growth</li> </ul>	Fund Hoosewate H	Nifty Midcap 150 Total Return Index
Motilal Oswal Nifty Smallcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Smallcap 250 Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty Smallcap 250 Total Return Index subject to tracking error</li> <li>Equity and Equity related securities covered by Nifty Smallcap 250 Total Return Index</li> <li>Long-term capital growth</li> </ul>	Fund Moderante Hoge Parts Hoge Parts H	Nifty 50 Total Return Index

\*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.





Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 500 Index Fund (formerly known as Motilal Oswal Nifty 500 Fund) (An open ended scheme replicating / tracking Nifty 500 Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty 500 Index subject to tracking error</li> <li>Equity and Equity related securities covered by Nifty 500 Total Return Index</li> <li>Long-term capital growth</li> </ul>	Fund wootsare upgerone generation https://www.incomentation https://ww	Nifty 500 Total Return Index
Motilal Oswal Nifty 50 ETF (Formerly known as Motilal Oswal M50 ETF) (An open ended scheme replicating/tracking Nifty 50 Total Return Index) BSE: 590115, NSE: MOM50	<ul> <li>Return that corresponds to the performance of the Nifty 50 Total Return Index subject to tracking error and forex movement</li> <li>Investment in equity securities of Nifty 50 Total Return Index</li> </ul>	Fund	Nifty 50 Total Return Index
Motilal Oswal Nifty Midcap 100 ETF (Formerly known as Motilal Oswal Nifty Midcap 100 ETF) (An open ended scheme replicating/tracking Nifty Midcap 100 Total Return Index) BSE: 536960, NSE: MOM100	<ul> <li>Return that corresponds to the performance of Nifty Midcap 100 Total Return Index, subject to tracking error</li> <li>Investment in equity securities of Nifty Midcap 100 Total Return Index</li> </ul>	Fund	Nifty Midcap 100 Total Return Index
<b>Motilal Oswal Nifty Bank Index Fund</b> (An open ended scheme replicating / tracking Nifty Bank Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty Bank Index, subject to tracking error</li> <li>Investment in equity securities of Nifty Bank Total Return Index</li> </ul>	Fund HOODERATE HOODERATEL Carbon Parts Carbon Parts The HooDERATEL The HOODERATEL	Nifty Bank Total Return Index

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Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P 500 Index Fund (An open ended scheme replicating / tracking S&P 500 Total Return Index)	<ul> <li>Return that corresponds to the performance of S&amp;P 500 Index subject to tracking error</li> <li>Investment in equity securities of S&amp;P 500 Index</li> </ul>	Fund	S&P 500 Total Return Index
Motilal Oswal NASDAQ 100 ETF (An open ended scheme replicating/tracking NASDAQ- 100 Total Return Index) BSE: 533385, NSE: MOFN100)	<ul> <li>Return that corresponds generally to the performance of NASDAQ 100 Index subject to tracking error</li> <li>Investment in equity securities of NASDAQ 100 Index</li> </ul>	Fund	NASDAQ 100 Total Return Index
<b>Motilal Oswal NASDAQ 100</b> <b>Fund of Fund</b> (An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)	<ul> <li>Long term capital appreciation</li> <li>Return that corresponds to the performance of Motilal Oswal NASDAQ 100 ETF (MON100) Scheme through investment in units of MON100</li> </ul>	Fund	NASDAQ 100 Total Return Index





Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
<b>Motilal Oswal Asset Allocation</b> <b>Passive Fund of Fund – Aggressive</b> (An open ended fund of funds scheme investing in passive funds)	<ul> <li>To generate long term growth/capital appreciation by offering asset allocation</li> <li>Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold</li> </ul>	Fund	50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index
<b>Motilal Oswal Asset Allocation</b> <b>Passive Fund of Fund – Conservative</b> (An open ended fund of funds scheme investing in passive funds)	<ul> <li>To generate long term growth/capital appreciation by offering asset allocation</li> <li>Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold</li> </ul>	Fund	30% Nifty 500 TRI + 10% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 50% Nifty 5 Yr Benchmark G-Sec Index
Motilal Oswal Nifty 5 YR Benchmark G Sec ETF (An open ended scheme replicating/tracking Nifty 5 yr Benchmark G-Sec Total Return Index) (A-III A relatively low interest rate risk and relatively low credit risk) BSE: 543250, NSE: MOGSEC	<ul> <li>Return that corresponds to the performance of the Nifty 5 yr Benchmark G-Sec Total Return Index, subject to tracking error</li> <li>Investment in securities of Nifty 5 yr Benchmark G-sec Total Return Index</li> </ul>	Fund	Nifty 5 yr Benchmark G-Sec Total Return Index

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Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal 5 Year G-Sec Fund of Fund (An open ended fund of funds scheme investing in units of Motilal Oswal Nifty 5 YR Benchmark G-Sec ETF) (A-III A relatively low interest rate risk and relatively low credit risk)	<ul> <li>Long term capital appreciation</li> <li>Return that corresponds generally to the performance of the Scheme, Motilal Oswal 5 Year G-Sec Fund of Fund through investment in units of Motilal Oswal Nifty 5 YR Benchmark G-Sec ETF</li> </ul>	Fund	Nifty 5 yr Benchmark G-Sec Total Return Index
Motilal Oswal MSCI EAFE Top 100 Select Index Fund (An open ended scheme replicating/ tracking MSCI EAFE Top 100 Select Index)	<ul> <li>Returns that corresponds to the performance of MSCI EAFE Top 100 Select Index, subject to tracking error.</li> <li>Long term capital growth.</li> </ul>	Fund workATE Maganaters statement of the statement of the	MSCIEAFE Top 100 Select Index
Motilal Oswal NASDAQ Q 50 ETF (An open ended scheme replicating/ tracking Nasdaq Q-50 TR Index) BSE: 543437, NSE: MONQ50	<ul> <li>Return that corresponds to the performance of the NASDAQ Q-50 TR Index subject to tracking error and forex movement.</li> <li>Long term capital growth.</li> </ul>	Fund wootsante Mografierer grund funder Biger	NASDAQ Q-50 Total Return Index





Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 200 Momentum 30 ETF (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index (BSE: 543465, NSE: MOMOMENTUM)	<ul> <li>Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund	Nifty 200 Momentum 30 Total Return Index
Motilal Oswal Nifty 200 Momentum 30 Index Fund (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index)	<ul> <li>Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund MODERATE MODERATE TO A T	Nifty 200 Momentum 30 Total Return Index
Motilal Oswal S&P BSE Low Volatility ETF (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index BSE: 543501, NSE: MOLOWVOL)	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Low Volatility Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund	S&P BSE Low Volatility Total Return Index
Motilal Oswal S&P BSE Low Volatility Index Fund (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index)	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Low Volatility Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund MODERATE MODERATE, spinstere sp	S&P BSE Low Volatility Total Return Index

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Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Financials ex Bank 30 Index Fund (An open ended fund replicating / tracking the S&P BSE Financials ex Bank 30 Total Return Index)	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Financials ex Bank 30 Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund	S&P BSE Financials ex Bank 30 Total Return Index
Motilal Oswal S&P BSE Healthcare ETF (An open ended fund replicating / tracking the S&P BSE Healthcare Total Return Index) BSE: 543563, NSE: MOHEALTH	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Healthcare Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund	S&P BSE Healthcare Total Return Index
Motilal Oswal S&P BSE Quality ETF (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index) BSE: 543577, NSE: MOQUALITY	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Quality Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund	S&P BSE Quality Total Return Index





Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Quality Index Fund (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index)	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Quality Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund workerser By By By the By By B	S&P BSE Quality Total Return Index
Motilal Oswal S&P BSE Enhanced Value ETF (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index) BSE:543576, NSE: MOVALUE	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Enhanced Value Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund	S&P BSE Enhanced Value Total Return Index
Motilal Oswal S&P BSE Enhanced Value Index Fund (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index)	<ul> <li>Return that corresponds to the total returns of the S&amp;P BSE Enhanced Value Total Return Index subject to tracking error</li> <li>Long term capital growth</li> </ul>	Fund	S&P BSE Enhanced Value Total Return Index

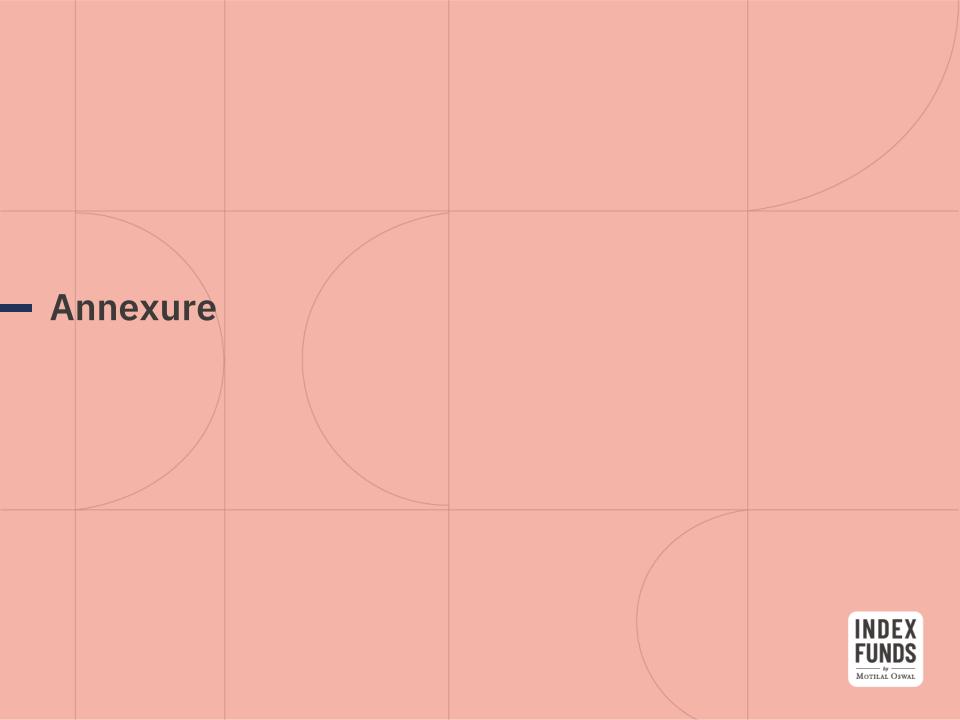
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Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Gold and Silver ETFs Fund of Funds (An open ended fund of funds scheme investing in units of gold and silver exchange traded funds)	<ul> <li>Long term capital appreciation</li> <li>Return that corresponds to the performance of the underlying Schemes of Gold ETF and Silver ETF</li> </ul>	Fund	LBMA Price of Gold and Silver





# Comparison with Motilal Oswal Multi Asset Fund



Particulars	Motilal Oswal Multi Asset Fund	Motilal Oswal Asset Allocation Passive FoF – Aggressive	Motilal Oswal Asset Allocation Passive FoF - Conservative
Asset Allocation Strategy	Dynamic	Strategic	Strategic
Allocation Based on	MOVI values used to determine allocation between debt and equity	Pre-set weighs basis aggressive risk appetite	Predetermined weights. Weights allowed to drift between rebalancing periods

Underlying components				
Management Style	Domestic Equity and Debt <b>managed</b> Actively International Equity and Gold invest in to <b>Passive Fund</b>	Domestic Equity, Debt, International Equity and Gold invest in to <b>Passive Fund</b>	Domestic Equity, Debt, International Equity and Gold invest in to <b>Passive Fund</b>	

*Average Asset Allocation				
Domestic Equity	15%	50%	30%	
Debt	65%	20%	50%	
International Equity	10%	20%	10%	
Gold	10%	10%	10%	

Data Source: MOAMC. \*Average Asset Allocation – Historical Average Rounded Number to 5%, The above table/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy.



# – Thank You!

## Diversification is "the only free lunch in Finance"

- By Harry Markowitz

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### **Risks associated with investing in Equities**

Investments in the equity shares of the Companies constituting the Underlying Index are subject to price fluctuation on daily basis. The volatility in the value of equity is due to various micro and macro-economic factors like economic and political developments, changes in interest rates, etc. affecting the securities markets. This may have adverse impact on individual securities/sector and consequently on the NAV of Scheme.

### Passive Investments -

The Fund would invest in the Index/ETF Schemes regardless of investment merit, research, without taking a view of the market and without adopting any defensive measures. The Fund would not select securities in which it wants to invest but is guided by the Underlying Index/ETF Schemes. As such the Scheme is passively managed.

### **Risk associated with investing in Foreign Securities**

The risk of investing in foreign securities carries an exchange rate risks related to depreciation of foreign currency and country risks. The country risks would include events such as change in regulations or political circumstances like introduction of extraordinary exchange rate controls, restrictions on repatriation of capital due to exchange rate controls, bilateral political tensions leading to immobilisation of overseas financial assets and the prevalent tax laws of the respective jurisdiction for the execution of trades or otherwise. The Scheme may invest in the units of overseas mutual fund schemes including exchange traded funds. Hence scheme specific risk factors of such underlying schemes will be applicable. Investors who intend to invest in the Scheme are required to and deemed to have understood the risk factors of the underlying schemes.

### Risk associated with investing in fixed income securities and Money Market Instruments

The Fund may exposed to credit risk which may arise due to default on the part of the issuer of the fixed income security (i.e. will be unable to make timely principal and interest payments on the security). Because of this risk debentures are sold at a yield spread above those offered on Treasury securities, which are sovereign obligations and generally considered to be free of credit risk. Normally, the value of a fixed income security will fluctuate depending upon the actual changes in the perceived level of credit risk as well as the actual event of default. Further, losses can occur in particular for the settlement/delivery of financial instruments. Further, the scheme may exposed to liquidity or marketability Risk which refers to ease at which a security can be sold at or near its true value.

### Risk associated with investments in Gold ETF's:

The scheme would invest in Gold ETFs and thus the NAV of the scheme will react to Gold price movements. Several factors that may affect the price of gold are as follows:

- Global gold supplies and demand, which is influenced by factors such as forward selling by gold producers, purchases made by gold producers to unwind gold hedge positions, central bank purchases and sales, productions and cost levels in major gold producing countries such as the South Africa, the United States and Australia.
- · Investors' expectations with respect to the rate of inflation
- Currency exchange rates
- Interest rates
- · Investment and trading activities of hedge funds and commodity funds
- Global or regional political, economic or financial events and situations
- Changes in indirect taxes or any other levies

For detailed risk factors, investors are requested to refer the SID.

Investors are requested to note that they will be bearing the recurring expenses of the fund of funds (FoF) scheme, in addition to the expenses of underlying schemes in which the fund of funds scheme makes investments.

### Mutual Fund Investments are subject to market risks, read all scheme related documents carefully

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