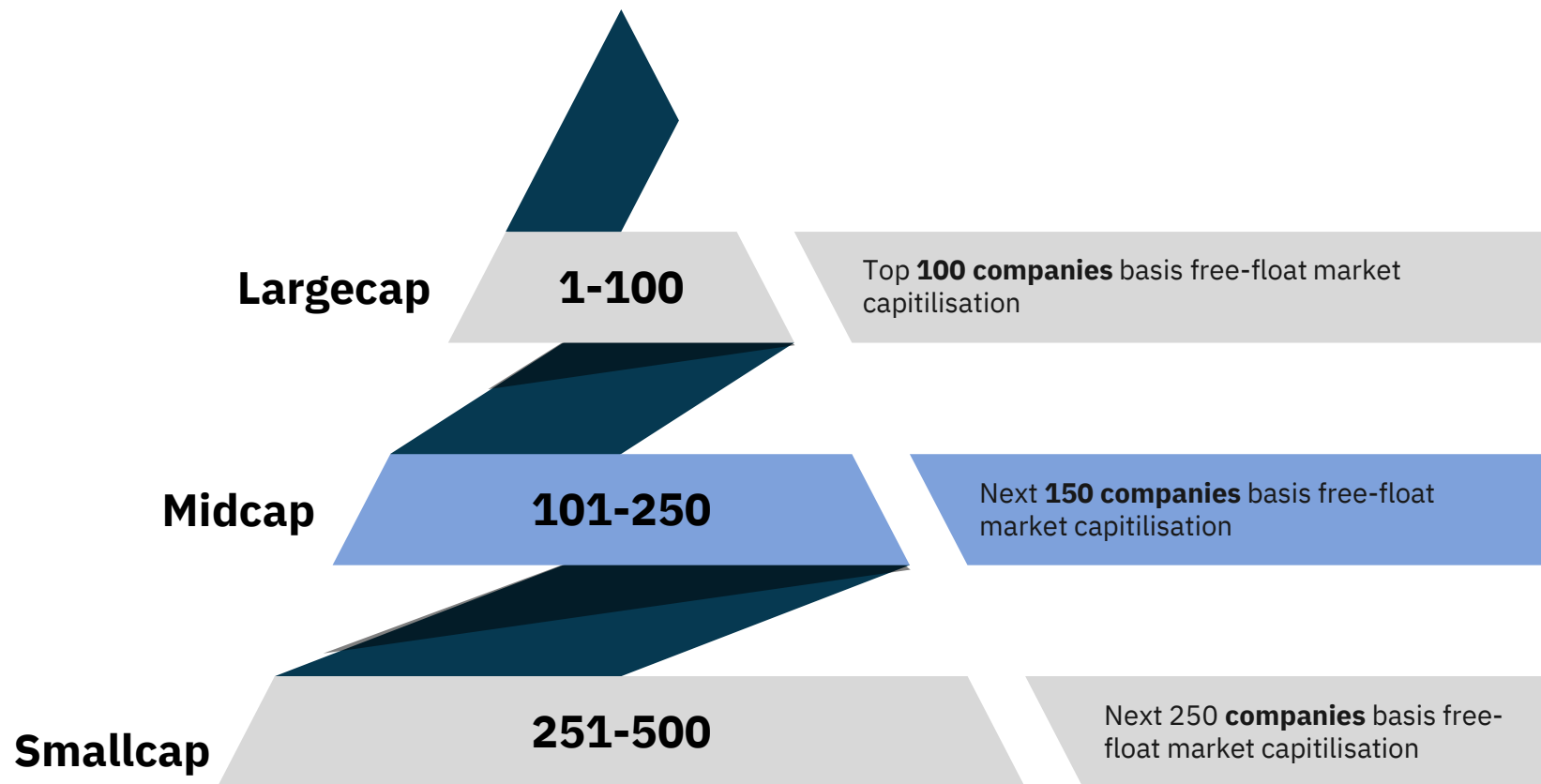


– Motilal Oswal Midcap 150 Index Fund

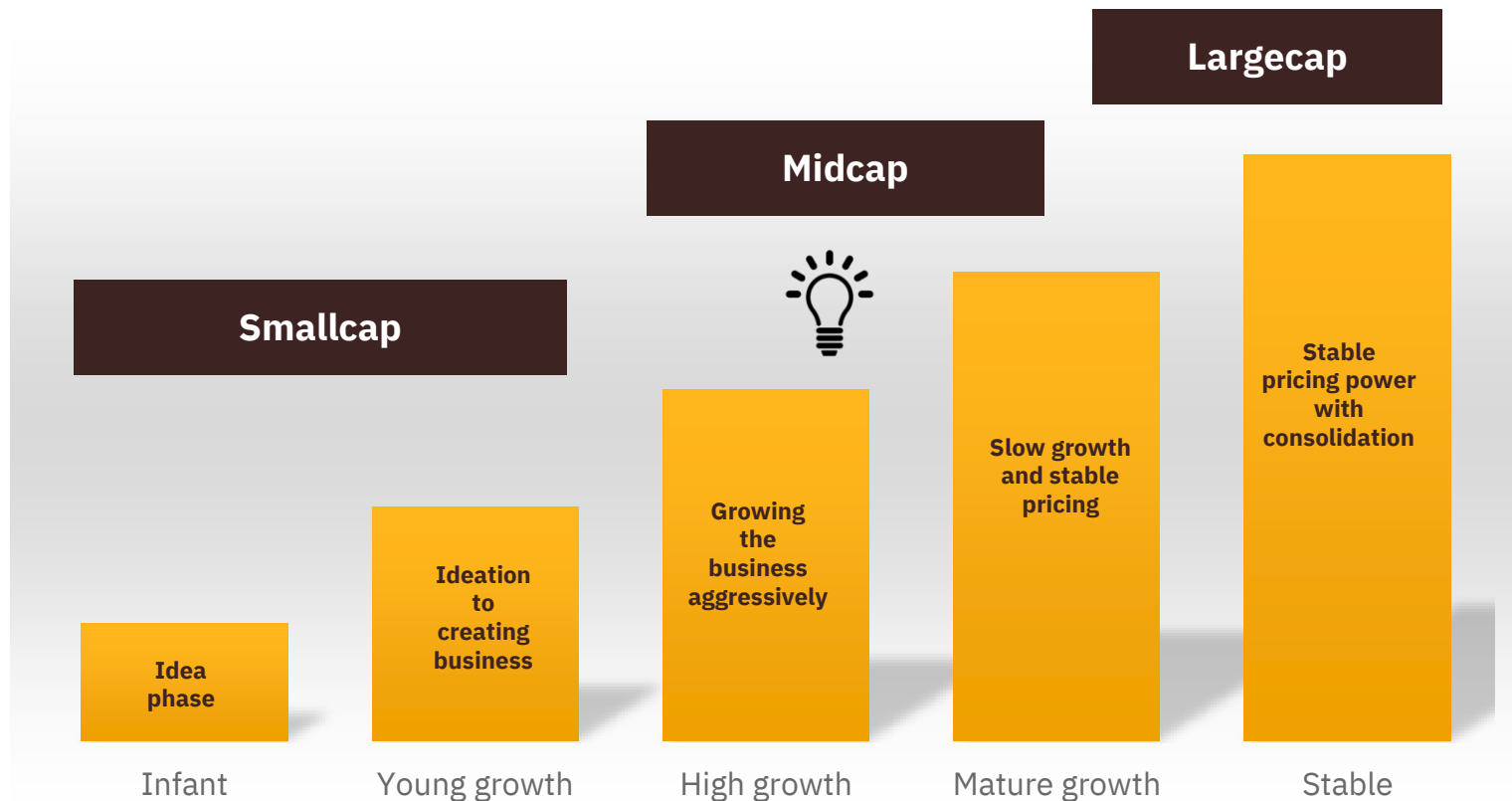
30 December, 2022

What constitutes mid-cap space?



Source/Disclaimer: www.niftyindices.com, Data as of close of 30-Dec-2022; For detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

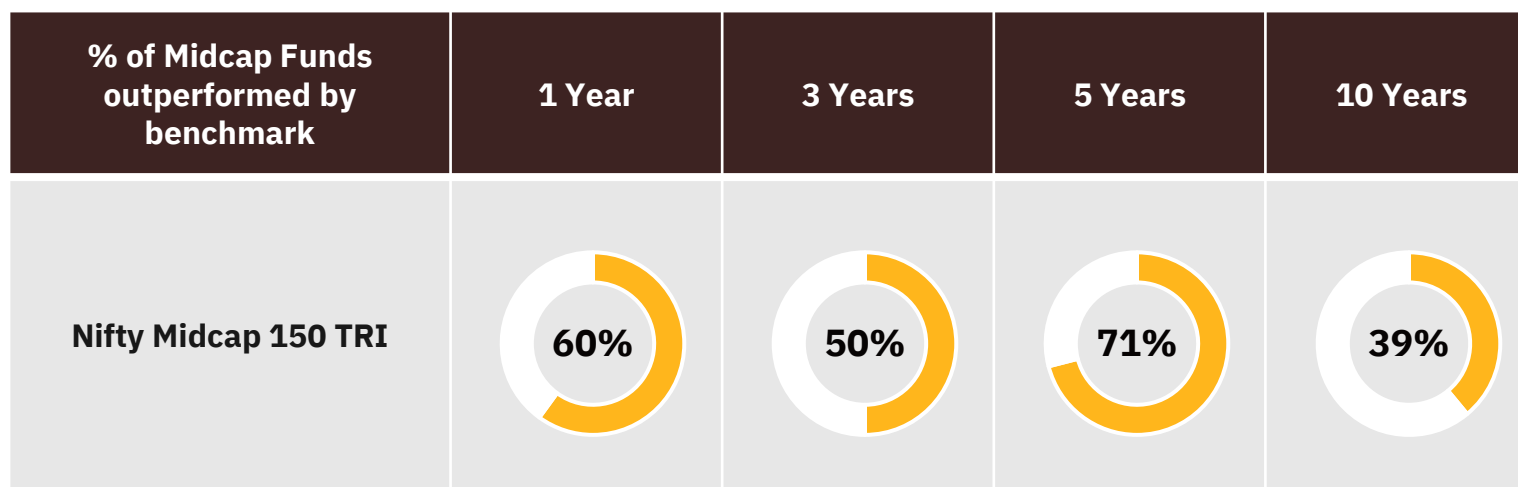
Mid-cap stocks aptly positioned in growth phase



Source/Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Shrinking Alpha in Midcaps

60% of Active Midcap Funds underperformed the Nifty Midcap 150 TRI over the 1 last year



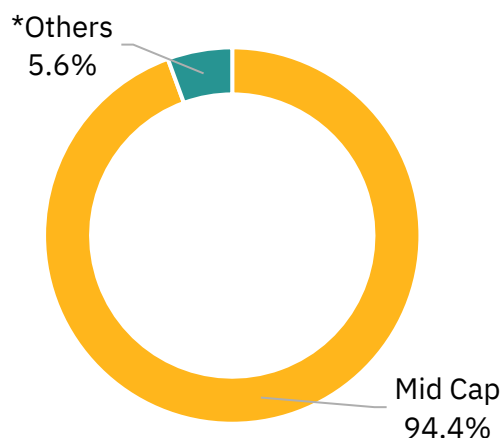
Note: The consistency of outperformance by active funds is often neglected

Source/Disclaimer: AceMF, MOAMC Research. Performance as of close of 31-Mar-2012 – 30-Mar-2022. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

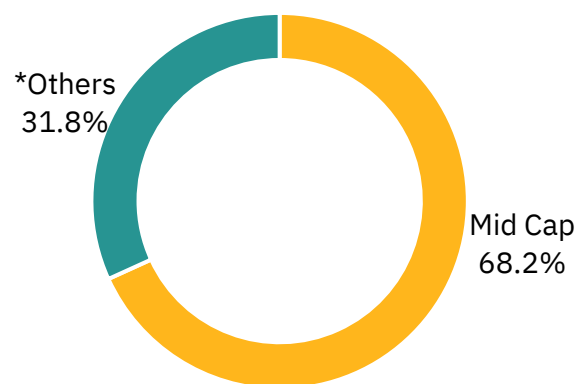
True to Label

More exposure to midcap at significantly less cost

Nifty Midcap 150 Index holding



Average Active Midcap Funds holding



*Others include largecap, smallcap and cash & equivalents exposure

TER –

Motilal Oswal Nifty Midcap 150 Index Fund (Reg) = **1.02%**

Active funds average (Reg) = **2.10%.**

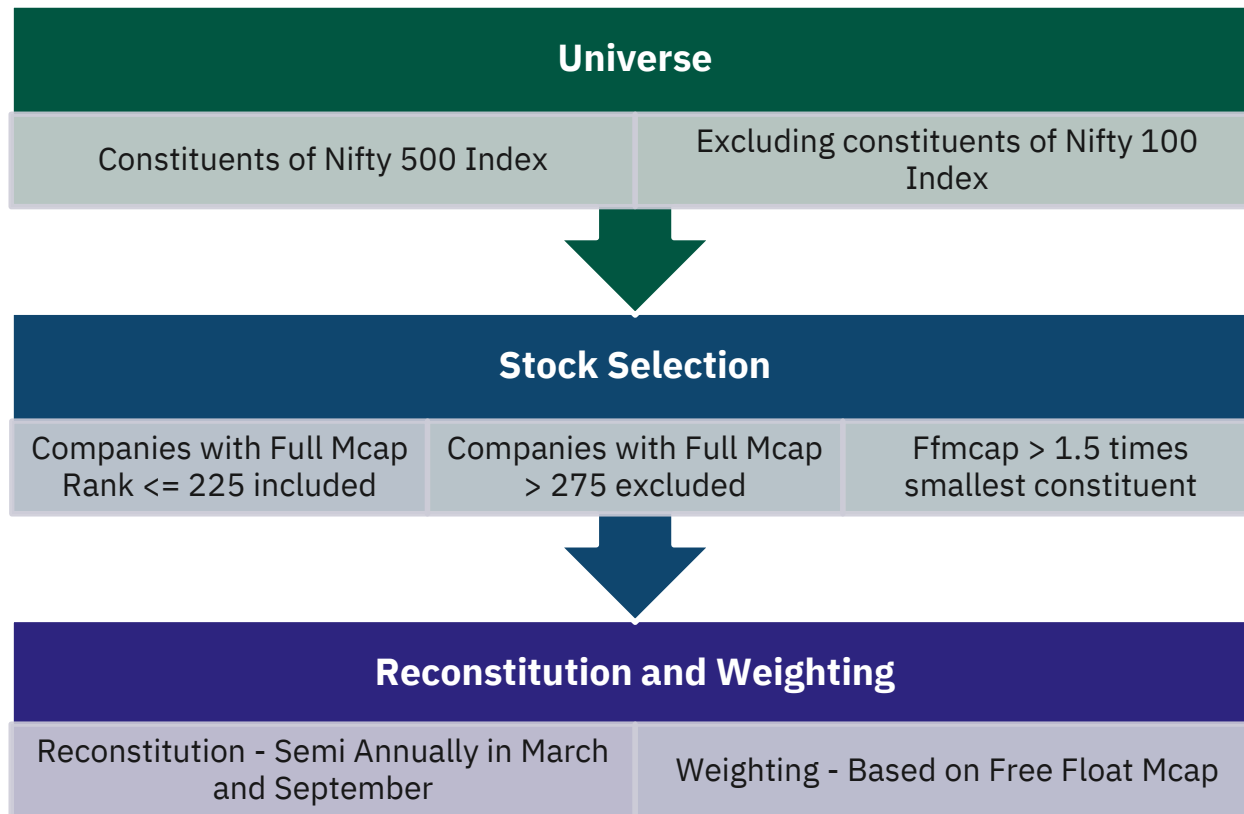
Source/Disclaimer: MOAMC, ACEMF, AMFI. Market Cap allocation as on 30-Dec-2022. TER for Midcap active funds as on 30-Dec-2022. The above graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

— Nifty Midcap 150 Index

About the Nifty Midcap 150 Index

Index Objective: Nifty Midcap 150 Index includes top 150 stocks after excluding constituent of Nifty 100 Index from composition of Nifty 500 Index (i.e. stocks ranked 101 to 250 by full market capitalization). The index is designed to measure the performance of Midcap universe.

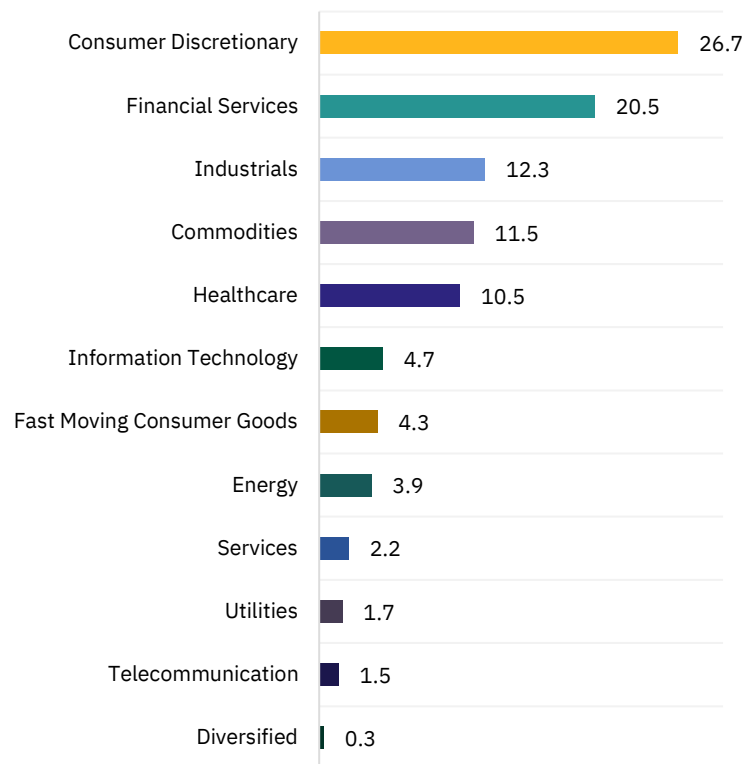
Index Methodology Snapshot:



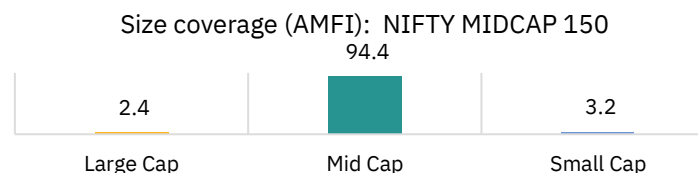
Source/Disclaimer: www.niftyindices.com, Data as of close of 30-Dec-2022; For detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Composition

Macro-Economic Sectors (AMFI): Nifty Midcap 150 Index

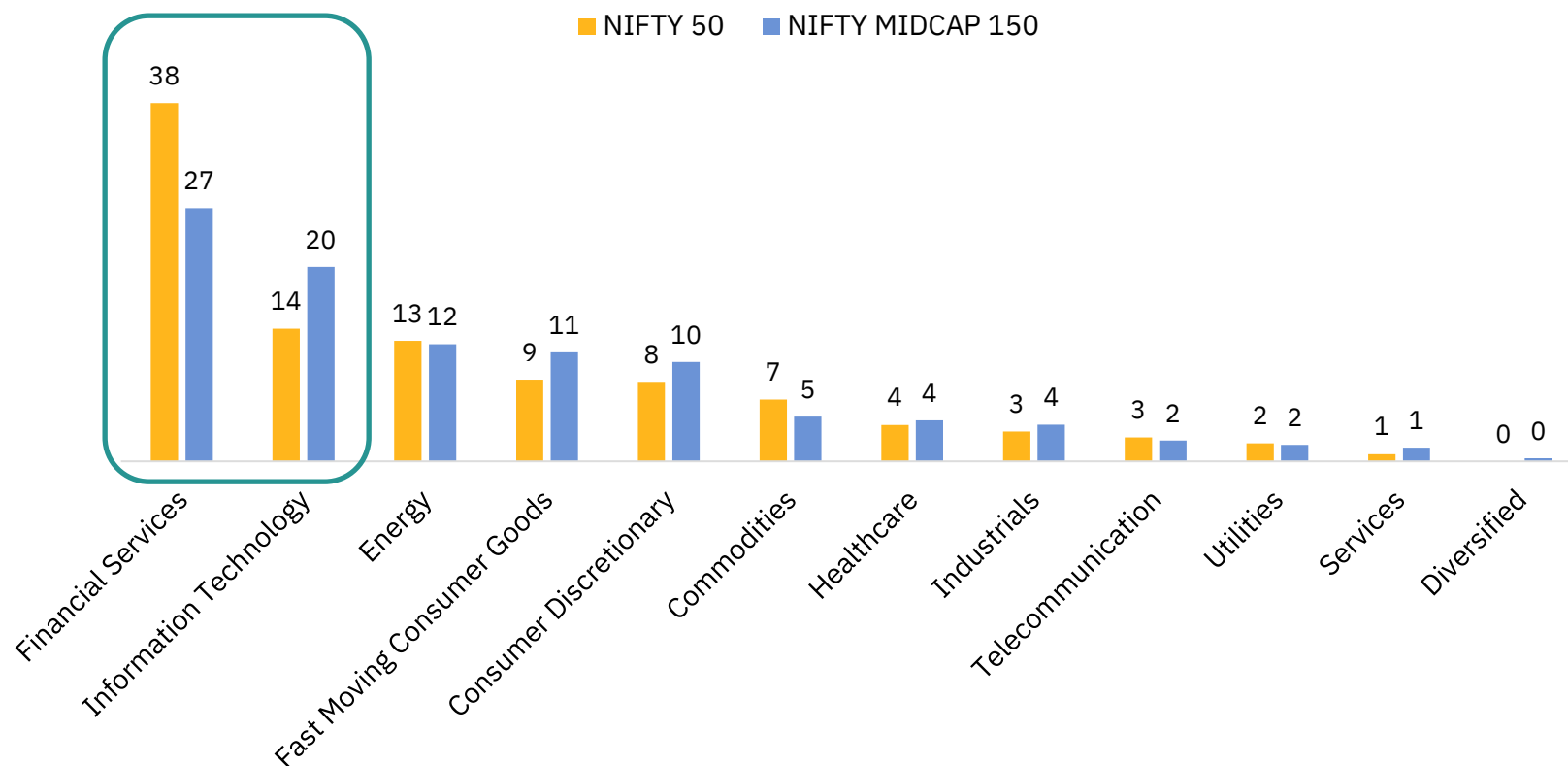


Company Name	Weight
Max Healthcare Institute Ltd.	1.8%
Au Small Finance Bank Ltd.	1.8%
Varun Beverages Ltd.	1.7%
Trent Ltd.	1.7%
Federal Bank Ltd.	1.6%
Tube Investments Of India Ltd.	1.6%
Indian Hotels Co. Ltd.	1.6%
Shriram Finance Ltd.	1.6%
Yes Bank Ltd.	1.5%
Page Industries Ltd.	1.4%
Total	16.3%



Source/Disclaimer: NSE. Data as of 30-Dec-2022. Sectors - Macro Economic Sectors as per AMFI Industry Classification. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

Differentiated sector exposure than large caps

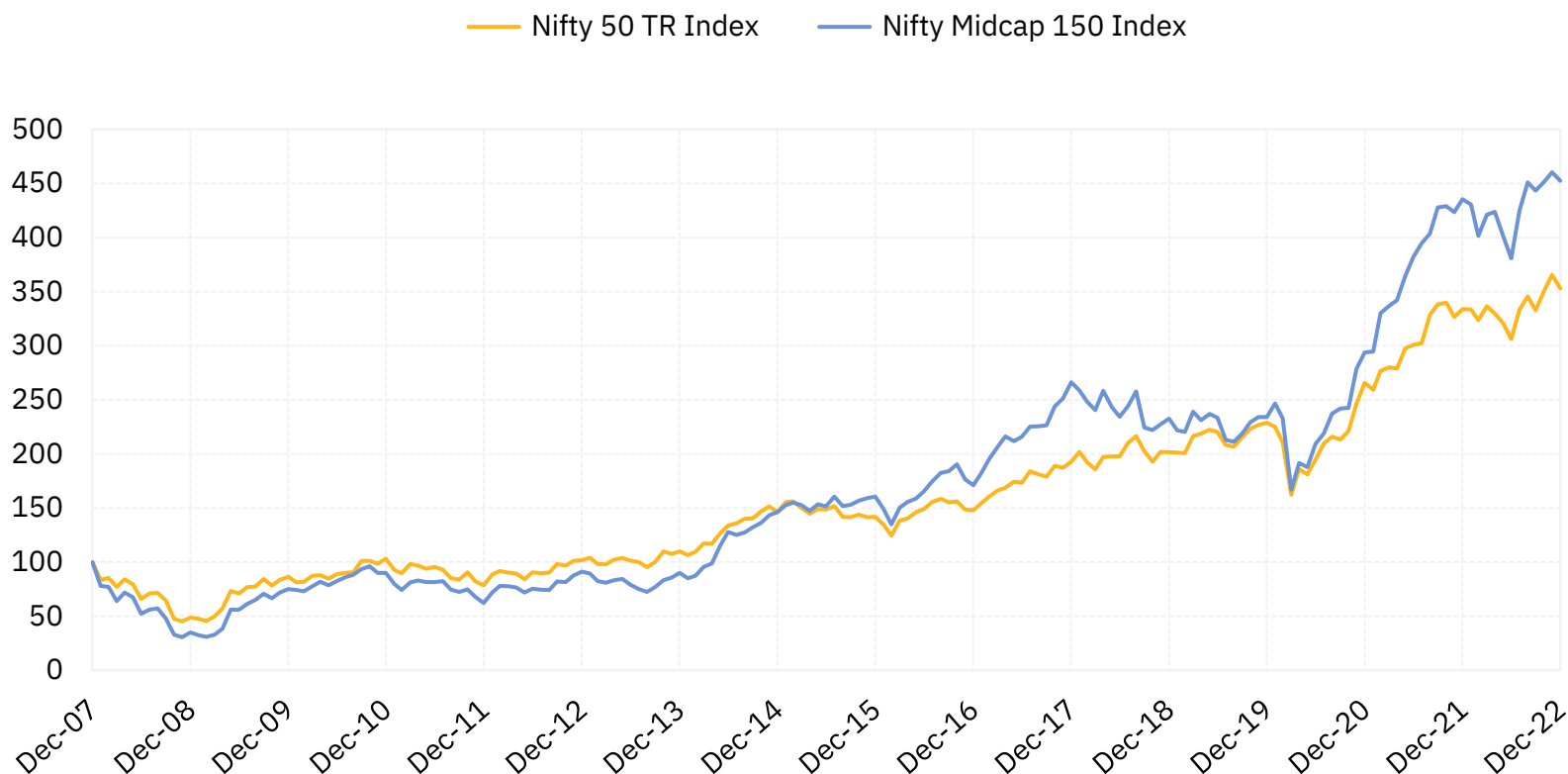


Source/Disclaimer: NSE. Data as of 30-Dec-2022. Sectors - Macro Economic Sectors as per AMFI Industry Classification. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

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Historical Outperformance by Midcaps

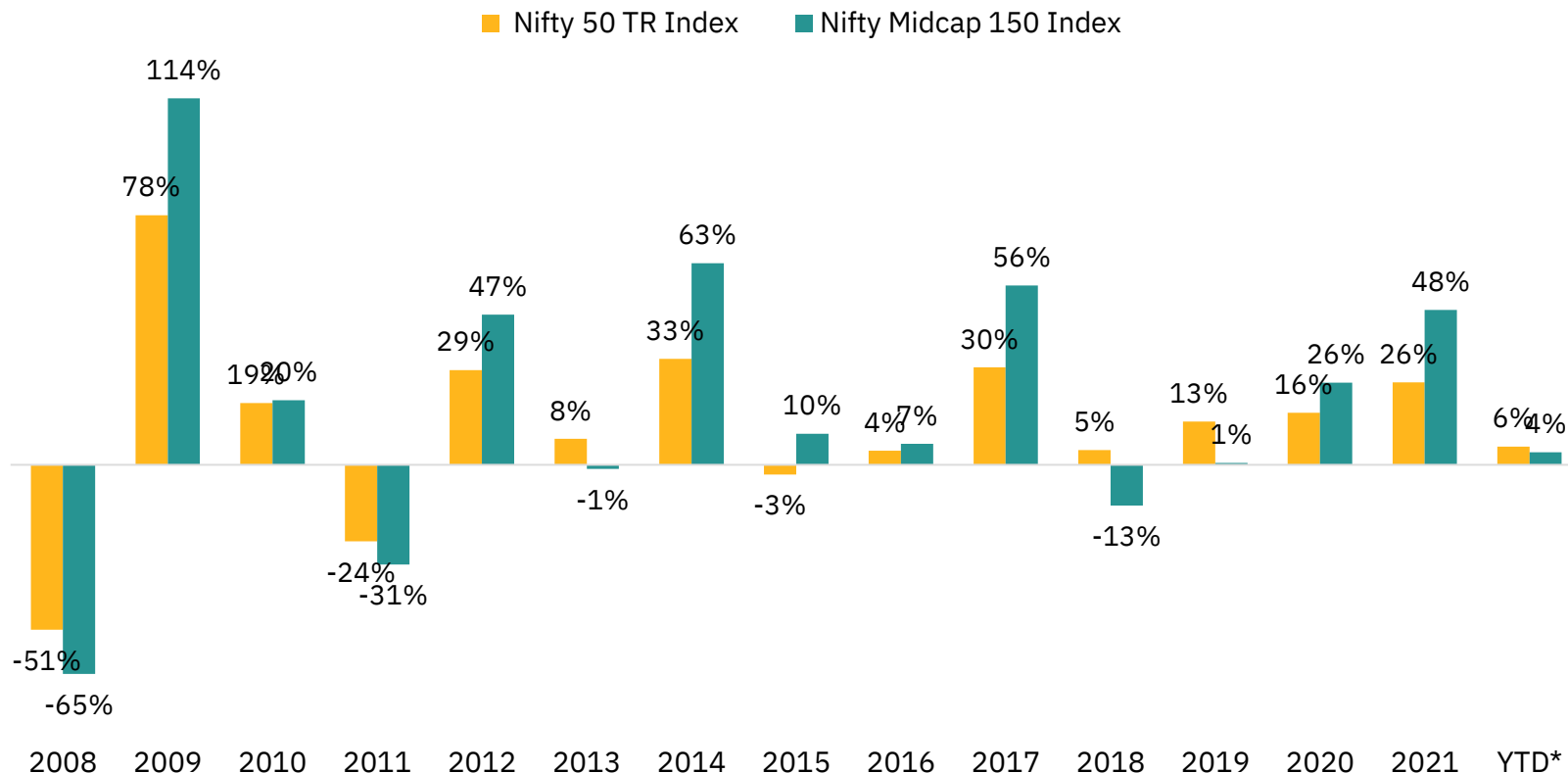
Nifty Midcap 150 TRI has significantly outperformed the Nifty 50 TRI over the last 15 years



Source/Disclaimer: niftyindices; Performance as of close of 31-Dec-2007 – 30-Dec-2022. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Superior calendar year performance

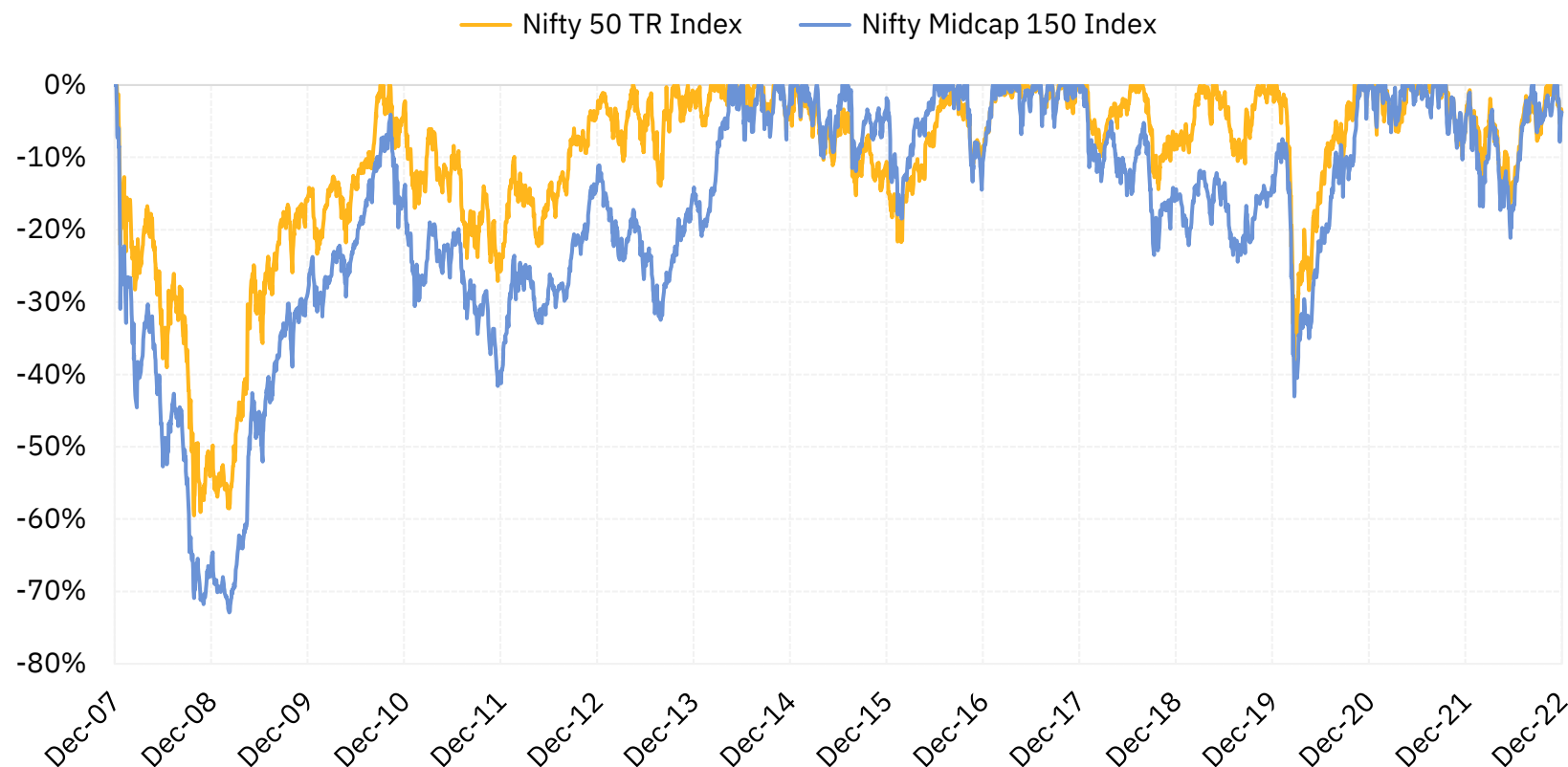
Nifty Midcap 150 TRI has outperformed the Nifty 50 TRI in 9 out of last 14 years* with a wide margin



Source/Disclaimer: niftyindices; Performance as of close of 31-Dec-07 to 30-Dec-2022. *YTD not counted as a year. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Deeper Drawdown

Historically, Midcaps has noted relatively higher and longer drawdown



Source/Disclaimer: niftyindices; Performance as of close of 31-Dec-2007 – 30-Dec-2022. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Risk-Return Profile

Data Label		1 year	3 year	5 year	10 year	15 year
Nifty Midcap 150 TRI	CAGR	3.9%	24.6%	11.2%	17.4%	10.6%
Nifty 50 TRI		5.7%	15.5%	12.9%	13.2%	8.8%
Nifty Midcap 150 TRI	Annualised Volatility	19.1%	21.7%	19.5%	17.8%	21.4%
Nifty 50 TRI		17.2%	22.5%	19.4%	17.1%	21.6%
Nifty Midcap 150 TRI	Risk Adjusted Returns	0.205	1.135	0.573	0.978	0.495
Nifty 50 TRI		0.330	0.691	0.664	0.773	0.405

Source/Disclaimer: niftyindices; Performance as of close of 31-Dec-2007 – 30-Dec-2022. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

Outperformance of Rolling returns

	3 Year Rolling CAGR		5 Year Rolling CAGR	
	Nifty Midcap 150 TRI	Nifty 50 TRI	Nifty Midcap 150 TRI	Nifty 50 TRI
Average	15.6%	11.8%	16.0%	12.0%
Median	16.6%	12.1%	16.0%	12.9%
Min	-7.6%	-3.8%	-3.2%	-1.6%
Max	40.3%	29.1%	28.6%	22.5%

Source/Disclaimer: niftyindices, MOAMC Research. 250 trading days assumed in one year. Performance data since 16-Sep-05 to 30-Dec-2022. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

SIP Returns for Nifty Midcap 150 Index

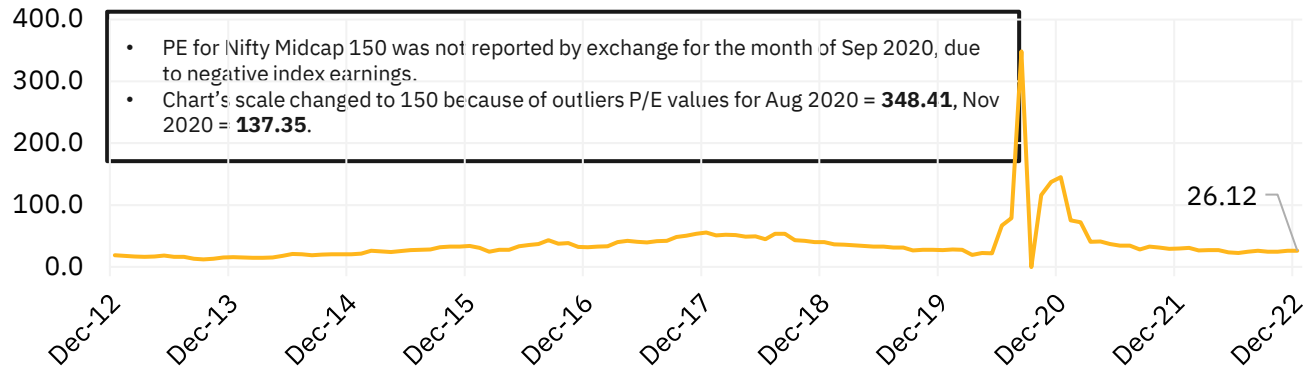
	1 year	3 year	5 year	7 year	10 year
Nifty Midcap 150 TR Index SIP Returns	10.8%	25.8%	20.0%	17.6%	17.9%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,26,876	5,22,709	9,86,517	15,70,914	30,76,315

Data as of close of December 30, 2022 . For SIP returns, monthly investment of ₹ 10,000 invested on the first business day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

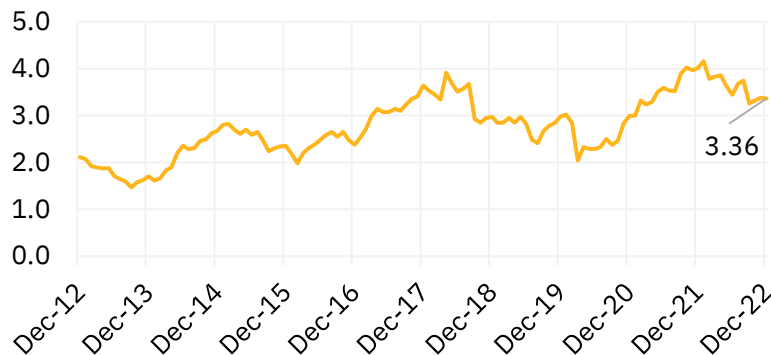
Source/Disclaimer: www.niftyindices.com; Performance Data as of close of 01-Jan-2013 – 30-Dec-2022; All performance data in INR. Hypothetical performance results may have many inherent limitations and no representation is being made that any investor will, or is likely to achieve the performance similar to that shown. The above is for illustration purpose only. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on the scheme selected. It should not be construed to be indicative of scheme performance in any manner. The above are not scheme SIP returns, but simulation of index SIP returns. Past performance may or may not be sustained in future.

Improved valuation multiples

Nifty Midcap 150 Index P/E



Nifty Midcap 150 Index P/B



Nifty Midcap 150 Index Div Yield %



Source/Disclaimer: www.niftyindices.com; Data as of close of 31-Dec-2012 – 30-Dec-2022; The above graph/table is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Key Takeaways

Exposure to
high growth
companies

Diversification
benefit

Shrinking alpha
of active funds

Long term
outperformance

Low cost, rules-
based and
transparent

Disclaimer: The above data/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

Why Us?



First AMC to launch index fund on Midcaps



~3 years of NAV history available



Highest AUM in the midcap Index fund category



Lowest expense ratio among peers

Source/Disclaimer: AceMF, Data as of close of 30-Dec-2022. The above data/graph is used to explain the concept and is for illustration purpose only. It should not be used for development or implementation of any investment strategy. Past performance may or may not be sustained in future.

— Motilal Oswal Nifty Midcap 150 Index Fund

Motilal Oswal Nifty Midcap 150 Index Fund



Investment Objective:

The Scheme seeks **investment return that corresponds to the performance of Nifty Midcap 150 Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- **Category** - Index Fund
- **Date of Allotment** (inception) – 06-Sep-2019
- **Benchmark** – Nifty Midcap 150 TR Index
- **Minimum Investment (Lumpsum & SIP)** – Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- **Fund Manager** – Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- **Scheme Statistics**- Monthly AAUM: ₹ 660.85 (cr) , Latest AUM: ₹ 660.94 (cr)

Portfolio Turnover Ratio: 0.47

- **NAV**- Regular Growth Plan Option: ₹ 20.7408, Direct Growth Plan Option: ₹ 21.2465
- **Total Expense Ratio** – Regular – 1.02%
- **Entry Load** – Nil
- **Exit Load** – Nil

Source/Disclaimer: www.motilaloswalmf.com/downloads/mutual-fund/Factsheet, as of 30-Dec-2022; Total Expense Ratio: www.motilaloswalmf.com/downloads/mutual-fund/totalexpenseratio. Mutual Fund Investments are subject to market risks, read all scheme related documents carefully.

Scheme Performance – Regular Plan

Lumpsum Performance

	1 Year		3 Year		5 Year		7 Year		Since Inception	
	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000
Motilal Oswal Nifty Midcap 100 ETF	2.8	10,278	23.4	18,776	-	-	-	-	24.6	20,741
Nifty Midcap 100 TRI	3.9	10,391	24.6	19,332	-	-	-	-	25.9	21,483
Nifty 50 TRI	5.7	10,569	15.5	15,416	-	-	-	-	17.7	17,170
NAV (Rs.) Per Unit as on: (30-Dec-2022) 33.3691	20.1794		11.0466		-		-		10.0000	
Date of Inception: (06-Sep-2019)										

SIP Performance

	1 Year			3 Year			5 Year			Since Inception		
	Scheme	Nifty 500 TRI	Nifty 50 TRI	Scheme	Nifty 500 TRI	Nifty 50 TRI	Scheme	Nifty 500 TRI	Nifty 50 TRI	Scheme	Nifty 500 TRI	Nifty 50 TRI
Invested amount (₹)	1,20,000	1,20,000	1,20,000	3,60,000	3,60,000	3,60,000	-	-	-	3,90,000	3,90,000	3,90,000
Market value (₹)	1,26,115	1,26,876	1,26,675	5,10,585	5,22,709	4,75,578	-	-	-	5,68,805	5,82,824	5,23,473
Returns (CAGR %)	9.6%	10.8%	10.5%	24.1%	25.8%	19.0%	-	-	-	24.0%	25.6%	18.5%

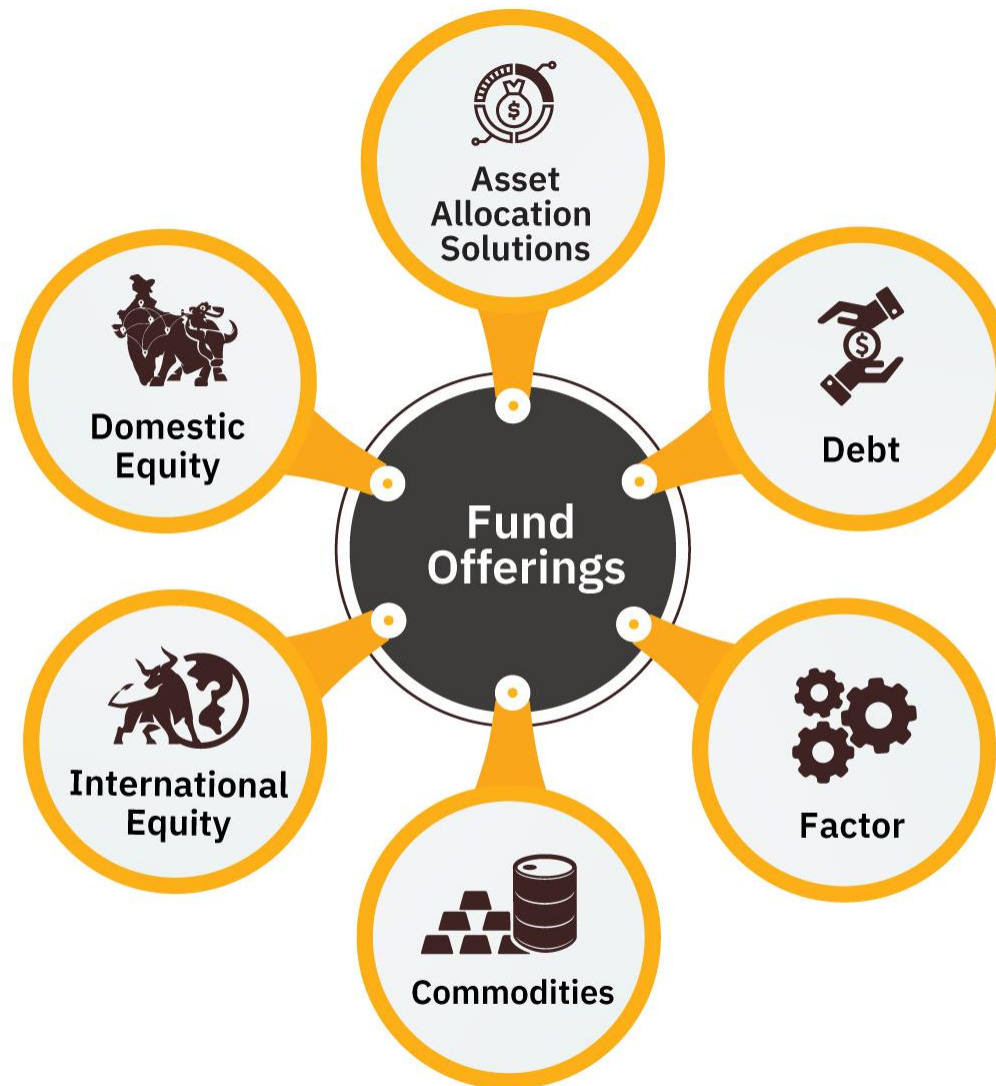
Source/Disclaimer : MOAMC; Data as of 30-Dec-2022. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Mr. Swapnil Mayekar is the Fund Manager since inception and he manages 19 schemes of Motilal Oswal Mutual Fund.

Performance of other schemes managed by Swapnil Mayekar

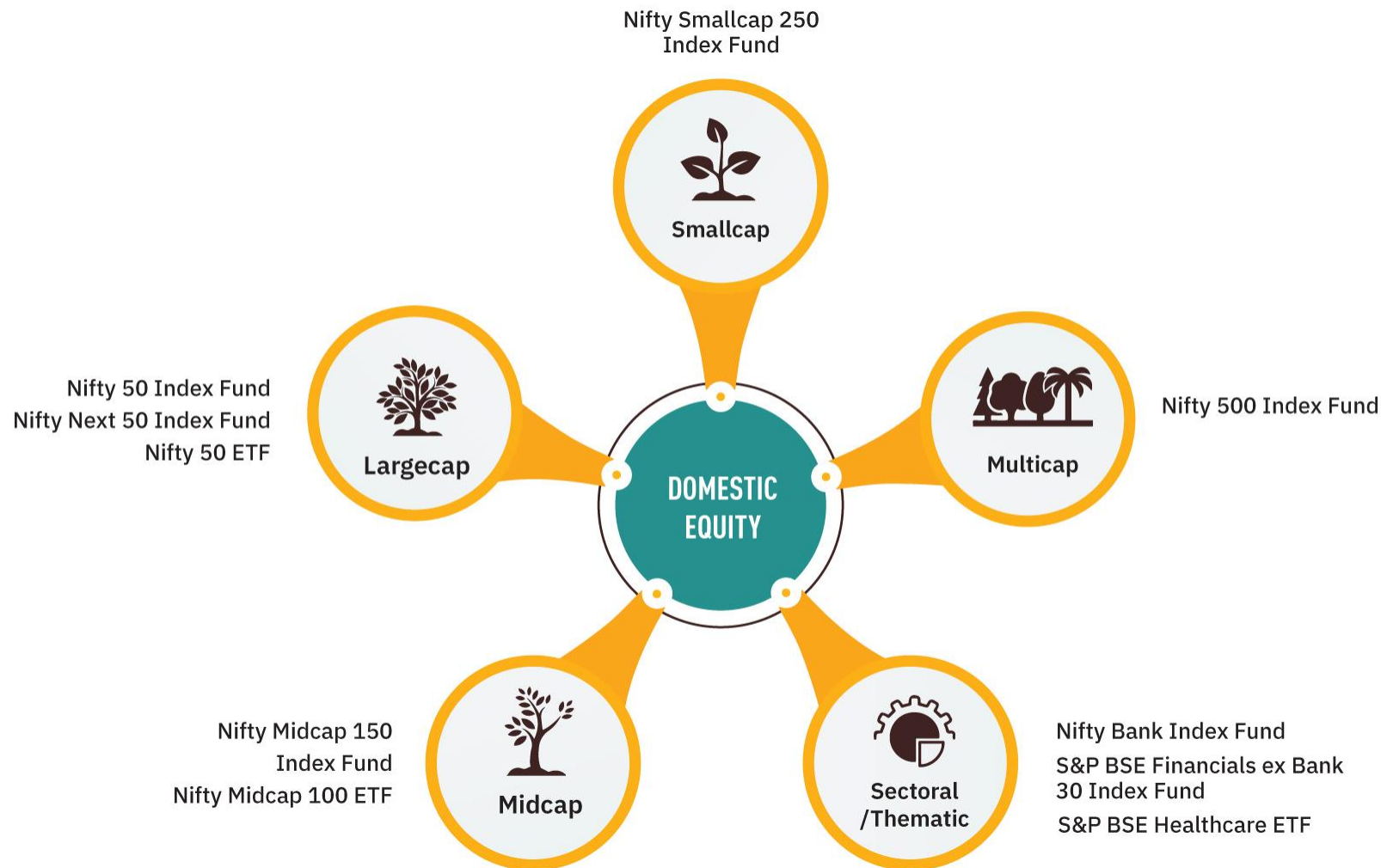
Name of Fund Manager: Swapnil Mayekar						
Period	1 year		3 year		5 year	
	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal Nifty Bank Index Fund	20.9%	22.2%	9.3%	10.6%	-	-
Motilal Oswal M50 ETF	5.7%	5.7%	15.2%	15.5%	12.5%	12.8%
Motilal Oswal Nifty 50 Index Fund	5.1%	5.7%	14.9%	15.5%	-	-
Motilal Oswal NASDAQ 100 Fund of Fund	-26.3%	-25.2%	12.6%	14.4%	-	-
Motilal Oswal Nifty Smallcap 250 Index Fund	-4.1%	-2.6%	24.3%	26.2%	-	-
Motilal Oswal Nifty Next 50 Index Fund	-0.1%	1.0%	13.6%	15.3%	-	-
<p>Note:</p> <ol style="list-style-type: none"> Swapnil Mayekar manages 19 schemes of Motilal Oswal Mutual Fund. In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan. 						

Source/Disclaimer : MOAMC, Data as of 30-Dec-2022. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Motilal Oswal Passive Fund Offerings



Motilal Oswal Passive Fund Offerings



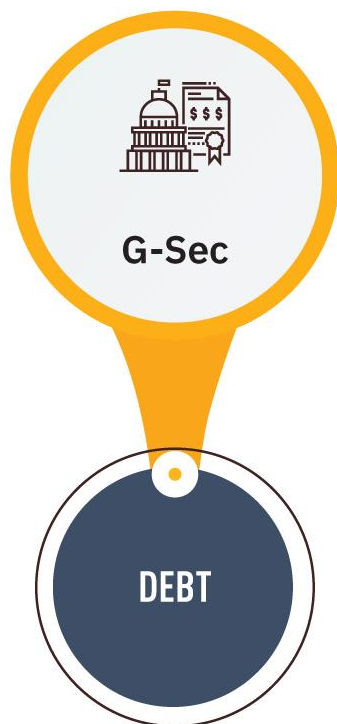
Motilal Oswal Passive Fund Offerings



Motilal Oswal Passive Fund Offerings



5 Year G-Sec Fund of Fund
Nifty 5 year Benchmark
G-Sec ETF



Asset Allocation Passive
Fund of Fund - Aggressive
Asset Allocation Passive
Fund of Fund - Conservative



Gold and Silver ETFs
Fund of Funds



Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 50 Index Fund (An open ended scheme replicating / tracking Nifty 50 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty 50 Index subject to tracking error Equity and Equity related securities covered by Nifty 50 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty 50 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Next 50 Index Fund (An open ended scheme replicating / tracking Nifty Next 50 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Next 50 Index subject to tracking error Equity and Equity related securities covered by Nifty Next 50 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Next 50 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Midcap 150 Index Fund (An open ended scheme replicating / tracking Nifty Midcap 150 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error Equity and Equity related securities covered by Nifty Midcap 150 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Midcap 150 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Smallcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Smallcap 250 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Smallcap 250 Index subject to tracking error Equity and Equity related securities covered by Nifty Smallcap 250 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Smallcap 250 TRI <p>Investors understand that their principal will be at very high risk</p>


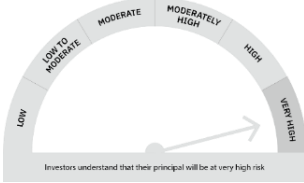
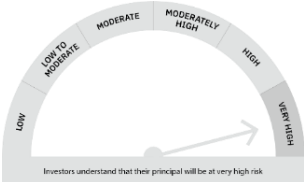
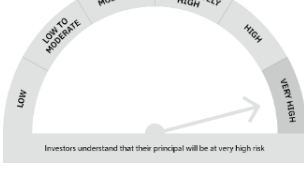

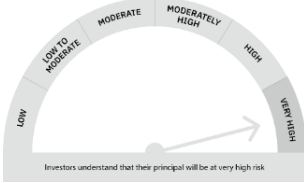
*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 500 Index Fund (An open ended scheme replicating / tracking Nifty 500 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty 500 Index subject to tracking error Equity and Equity related securities covered by Nifty 500 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty 500 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty 50 ETF (An open ended scheme replicating/tracking Nifty 50 Index BSE: 590115, NSE: MOM50)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty 50 Index (Underlying Index), subject to tracking error Investment in equity securities of Nifty 50 Index 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty 50 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Midcap 100 ETF (An open ended scheme replicating/tracking Nifty Midcap 100 Index BSE: 536960, NSE: MOM100)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty Midcap 100 Index subject to tracking error Investment in equity securities of Nifty Midcap 100 Index 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Midcap 100 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Bank Index Fund (An open ended scheme replicating / tracking Nifty Bank Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Bank Index subject to tracking error Equity and Equity related securities covered by Nifty Bank Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Bank TRI <p>Investors understand that their principal will be at very high risk</p>

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P 500 Index Fund (An open ended scheme replicating / tracking S&P 500 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of S&P 500 Index subject to tracking error Investment in equity securities of S&P 500 Index 	<p>Fund</p> 	<p>S&P 500 TRI (INR)</p> 
Motilal Oswal NASDAQ 100 ETF (An open ended scheme replicating/tracking NASDAQ-100 Index BSE: 533385, NSE: MOFN100)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of NASDAQ 100 Index subject to tracking error Investment in equity securities of NASDAQ 100 Index 	<p>Fund</p> 	<p>NASDAQ 100 TRI (INR)</p> 
Motilal Oswal NASDAQ 100 Fund of Fund (An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)	<ul style="list-style-type: none"> Long term capital appreciation Return that corresponds to the performance of Motilal Oswal NASDAQ 100 ETF (MON100) Scheme through investment in units of MON100 	<p>Fund</p> 	<p>NASDAQ 100 TRI (INR)</p> 

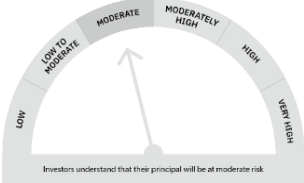


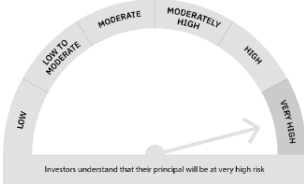
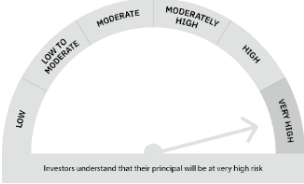
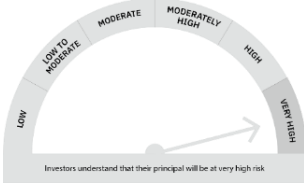
*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Asset Allocation Passive Fund of Fund – Aggressive (An open ended fund of funds scheme investing in passive funds)	<ul style="list-style-type: none"> To generate long term growth/capital appreciation by offering asset allocation Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund 	50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index
Motilal Oswal Asset Allocation Passive Fund of Fund – Conservative (An open ended fund of funds scheme investing in passive funds)	<ul style="list-style-type: none"> To generate long term growth/capital appreciation with relatively lower volatility by offering asset allocation Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund 	30% Nifty 500 TRI + 10% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 50% Nifty 5 Yr Benchmark G-Sec Index
Motilal Oswal Nifty 5 year Benchmark G-sec ETF (An open ended scheme replicating/tracking Nifty 5 yr Benchmark G-Sec Index) BSE: 543250, NSE: MOGSEC	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty 5 yr Benchmark G-sec Index subject to tracking error Investment in securities of Nifty 5 yr Benchmark G-sec Index 	Fund 	Nifty 5 yr Benchmark G-Sec Index

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Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal 5 Year G-sec FoF (An open ended fund of funds scheme investing in units of Motilal Oswal 5 Year G-Sec ETF)	<ul style="list-style-type: none"> Long term capital appreciation Return that corresponds generally to the performance of the Scheme, Motilal Oswal 5 Year G-Sec ETF through investment in units of Motilal Oswal 5 Year G-Sec ETF 	Fund  Investors understand that their principal will be at moderate risk	Nifty 5 yr Benchmark G-Sec Index  Investors understand that their principal will be at moderate risk
Motilal Oswal MSCI EAFE Top 100 Select Index Fund (An open ended scheme replicating/ tracking MSCI EAFE Top 100 Select Index)	<ul style="list-style-type: none"> Returns that corresponds to the performance of MSCI EAFE Top 100 Select Index, subject to tracking error. Long term capital growth. 	Fund  Investors understand that their principal will be at very high risk	MSCI EAFE Top 100 Select Index (INR)  Investors understand that their principal will be at very high risk
Motilal Oswal NASDAQ Q 50 ETF (An open ended scheme replicating/ tracking Nasdaq Q-50 Index BSE: 543437, NSE:MONQ50)	<ul style="list-style-type: none"> Return that corresponds to the performance of the NASDAQ Q-50 TR Index subject to tracking error and forex movement. Long term capital growth. 	Fund  Investors understand that their principal will be at very high risk	NASDAQ Q-50 Total Return Index (INR)  Investors understand that their principal will be at very high risk

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Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 200 Momentum 30 ETF (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index (BSE: 543465, NSE: MOMOMENTUM))	<ul style="list-style-type: none"> Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error Long term capital growth 	Fund 	Nifty 200 Momentum 30 TRI
Motilal Oswal Nifty 200 Momentum 30 Index Fund (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error Long term capital growth 	Fund 	Nifty 200 Momentum 30 TRI
Motilal Oswal S&P BSE Low Volatility ETF (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index BSE: 543501, NSE: MOLOWVOL)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Low Volatility Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Low Volatility Total Return Index
Motilal Oswal S&P BSE Low Volatility Index Fund (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Low Volatility Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Low Volatility Total Return Index

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Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Financials ex Bank 30 Index Fund (An open ended fund replicating / tracking the S&P BSE Financials ex Bank 30 Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Financials ex Bank 30 Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Financials ex Bank 30 Total Return Index
Motilal Oswal S&P BSE Healthcare ETF (An open ended fund replicating / tracking the S&P BSE Healthcare Total Return Index BSE: 543563, NSE: MOHEALTH)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Healthcare Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Healthcare Total Return Index
Motilal Oswal S&P BSE Quality ETF (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index BSE: 543577, NSE: MOQUALITY)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Quality Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Quality Total Return Index

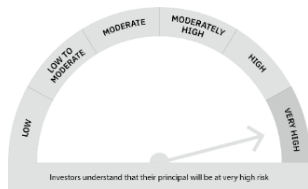
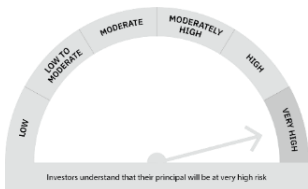
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Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Quality Index Fund (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Quality Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Quality Total Return Index
Motilal Oswal S&P BSE Enhanced Value ETF (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index BSE:543576, NSE: MOVALUE)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Enhanced Value Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Enhanced Value Total Return Index
Motilal Oswal S&P BSE Enhanced Value Index Fund (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Enhanced Value Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Enhanced Value Total Return Index

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Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Gold and Silver ETFs Fund of Funds (An open ended fund of funds scheme investing in units of gold and silver exchange traded funds)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of the underlying Schemes of Gold ETF and Silver ETF Long term capital appreciation 	<p>Fund</p>  <p>Investors understand that their principal will be at very high risk</p>	<p>LBMA Price of Gold and Silver</p>  <p>Investors understand that their principal will be at very high risk</p>

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Passive Investments - The Scheme is not actively managed. Since the Scheme is linked to index, it may be affected by a general decline in the Indian markets relating to its underlying index. The Scheme as per its investment objective invests in Securities which are constituents of its underlying index regardless of their investment merit. The AMC does not attempt to individually select stocks or to take defensive positions in declining markets.

Risks associated with investing in Equities

Investments in the equity shares of the Companies constituting the Underlying Index are subject to price fluctuation on daily basis. The volatility in the value of equity is due to various micro and macro-economic factors like economic and political developments, changes in interest rates, etc. affecting the securities markets. This may have adverse impact on individual securities/sector and consequently on the NAV of Scheme.

Passive Investments

The Fund would invest in the Index/ETF Schemes regardless of investment merit, research, without taking a view of the market and without adopting any defensive measures. The Fund would not select securities in which it wants to invest but is guided by the Underlying Index/ETF Schemes. As such the Scheme is passively managed.

Risk associated with investing in Foreign Securities

The risk of investing in foreign securities carries an exchange rate risks related to depreciation of foreign currency and country risks. The country risks would include events such as change in regulations or political circumstances like introduction of extraordinary exchange rate controls, restrictions on repatriation of capital due to exchange rate controls, bilateral political tensions leading to immobilisation of overseas financial assets and the prevalent tax laws of the respective jurisdiction for the execution of trades or otherwise. The Scheme may invest in the units of overseas mutual fund schemes including exchange traded funds. Hence scheme specific risk factors of such underlying schemes will be applicable. Investors who intend to invest in the Scheme are required to and deemed to have understood the risk factors of the underlying schemes.

Risk associated with investing in fixed income securities and Money Market Instruments

The Fund may be exposed to credit risk which may arise due to default on the part of the issuer of the fixed income security (i.e. will be unable to make timely principal and interest payments on the security). Because of this risk debentures are sold at a yield spread above those offered on Treasury securities, which are sovereign obligations and generally considered to be free of credit risk. Normally, the value of a fixed income security will fluctuate depending upon the actual changes in the perceived level of credit risk as well as the actual event of default. Further, losses can occur in particular for the settlement/delivery of financial instruments. Further, the scheme may be exposed to liquidity or marketability Risk which refers to ease at which a security can be sold at or near its true value.

Risks associated with overseas investment

To the extent the assets of the scheme are invested in overseas financial assets, there may be risks associated with currency movements, restrictions on repatriation and transaction procedures in overseas market. Further, the repatriation of capital to India may also be hampered by changes in regulations or political circumstances as well as the application to it of other restrictions on investment. In addition, country risks would include events such as introduction of extraordinary exchange controls, economic deterioration, and bi-lateral conflict leading to immobilisation of the overseas financial assets and the prevalent tax laws of the respective jurisdiction for execution of trades or otherwise.

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Risks associated with investing in Government of India Securities

- Market Liquidity risk with fixed rate Government of India Securities even though the Government of India Securities market is more liquid compared to other debt instruments, on certain occasions, there could be difficulties in transacting in the market due to extreme volatility leading to constriction in market volumes. Also, the liquidity of the Scheme may suffer in case the relevant guidelines issued by Reserve Bank of India undergo any adverse changes.
- Interest Rate risk associated with Government of India Securities - while Government of India Securities generally carry relatively minimal credit risk since they are issued by the Government of India, they do carry price risk depending upon the general level of interest rates prevailing from time to time. Generally, when interest rates rise, prices of fixed income securities fall and when interest rates decline, the prices of fixed income securities increase. The extent of fall or rise in the prices is a function of the coupon rate, days to maturity and the increase or decrease in the level of interest rates. The price-risk is not unique to Government of India Securities. It exists for all fixed income securities. Therefore, their prices tend to be influenced more by movement in interest rates in the financial system than by changes in the government's credit rating. By contrast, in the case of corporate or institutional fixed income Securities, such as bonds or debentures, prices are influenced by their respective credit standing as well as the general level of interest rates.

Risk associated with investments in Gold ETF's:

The scheme would invest in Gold ETFs and thus the NAV of the scheme will react to Gold price movements. Several factors that may affect the price of gold are as follows:

- Global gold supplies and demand, which is influenced by factors such as forward selling by gold producers, purchases made by gold producers to unwind gold hedge positions, central bank purchases and sales, productions and cost levels in major gold producing countries such as the South Africa, the United States and Australia.
- Investors' expectations with respect to the rate of inflation
- Currency exchange rates
- Interest rates
- Investment and trading activities of hedge funds and commodity funds
- Global or regional political, economic or financial events and situations
- Changes in indirect taxes or any other levies

Currency Risk:

The fund may invest in overseas mutual fund / foreign securities as permitted by the concerned regulatory authorities in India. Since the assets will be invested in securities denominated in foreign currencies, the Indian Rupee equivalent of the net assets, distributions and income may be adversely affected by changes/fluctuations in the value of the foreign currencies relative to the Indian Rupee.

Country Risk:

The Country risk arises from the inability of a country, to meet its financial obligations. It is the risk encompassing economic, social and political conditions in a foreign country, which might adversely affect foreign investors' financial interests.

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully

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– Thank you

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- John C. Bogle

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