Motilal Oswal Midcap Fund

(formerly known as Motilal Oswal Midcap 30 Fund)

Invest in the Leaders of Tomorrow, Today

February 2023



Industry Categorization of Large Cap, Mid Cap and Small Cap stocks

Large Cap

Top 100 Companies

Mid Cap

101st to 250th Companies

Small Cap

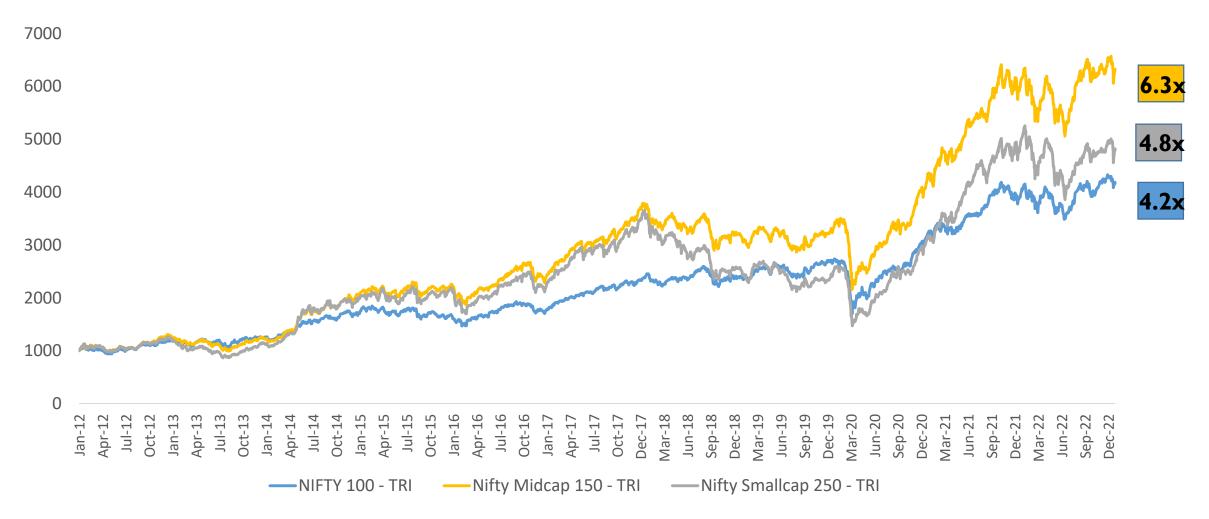
251st Company and beyond

Mid Cap Funds:

At least 65% in mid cap stocks

Source: As compiled by AMFI - As on 30th June 2022

Mid cap segment has outperformed the Large cap and Small cap segment in the long run

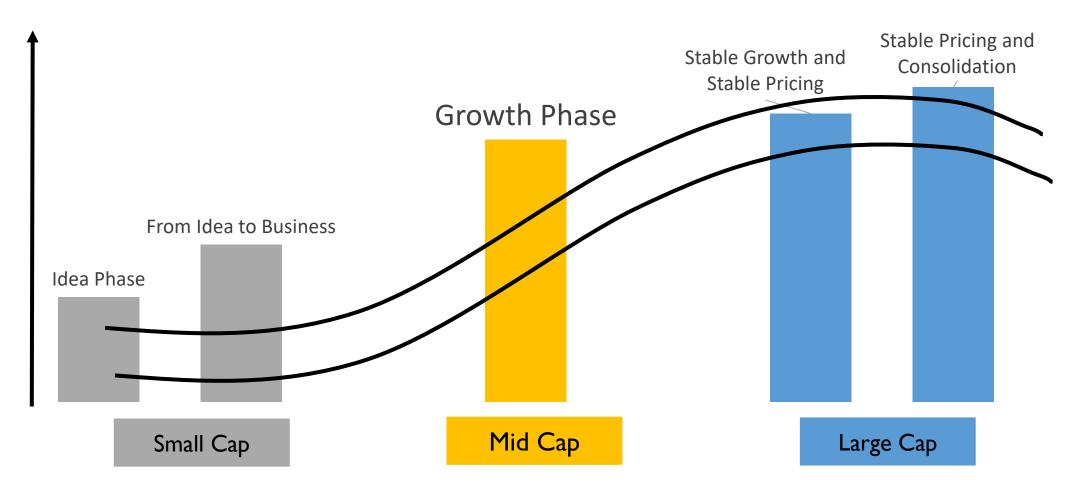


Source: Internal MOAMC Research. Data as of December 31, 2022

Disclaimer: The above graph has been rebased to 1000 as on January 31, 2012. This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Why Mid Caps?

Potential to invest in the leaders of tomorrow: High Growth Prospect.



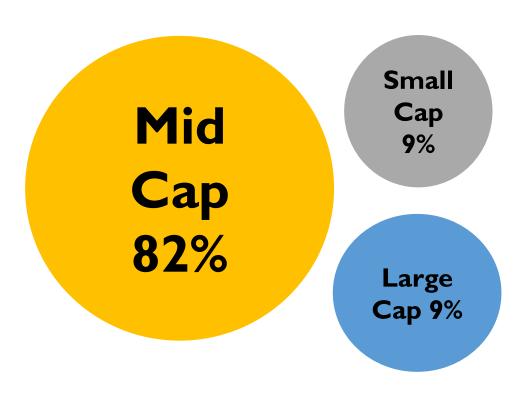
Source: Internal MOAMC Research.

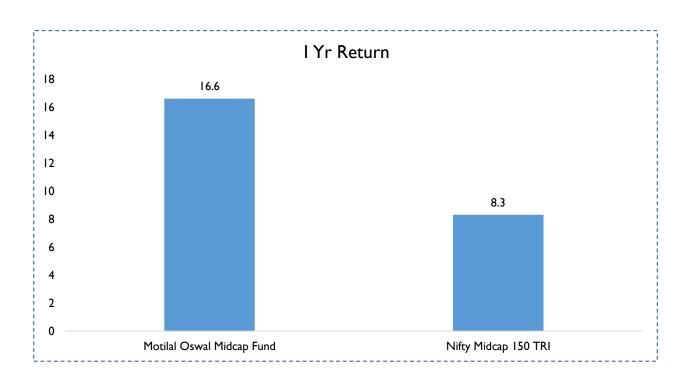
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Introducing: Motilal Oswal Midcap Fund

A true to label Mid Cap Fund with 82% of the equity portfolio comprising of mid cap stocks.





Source: Internal MOAMC Research. Data as on 28th February'23

Disclaimer:This data should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Broad Framework – QGLP Philosophy

Quality of business x Quality of management

- Stable business, preferably consumer facing
- Huge business opportunity
- Sustainable competitive advantage
- Competent management team
- Healthy financials & ratios

Longevity – of both Q & G

- Long-term relevance of business
- Extending competitive advantage period
- Sustenance of growth momentum





Growth in earnings

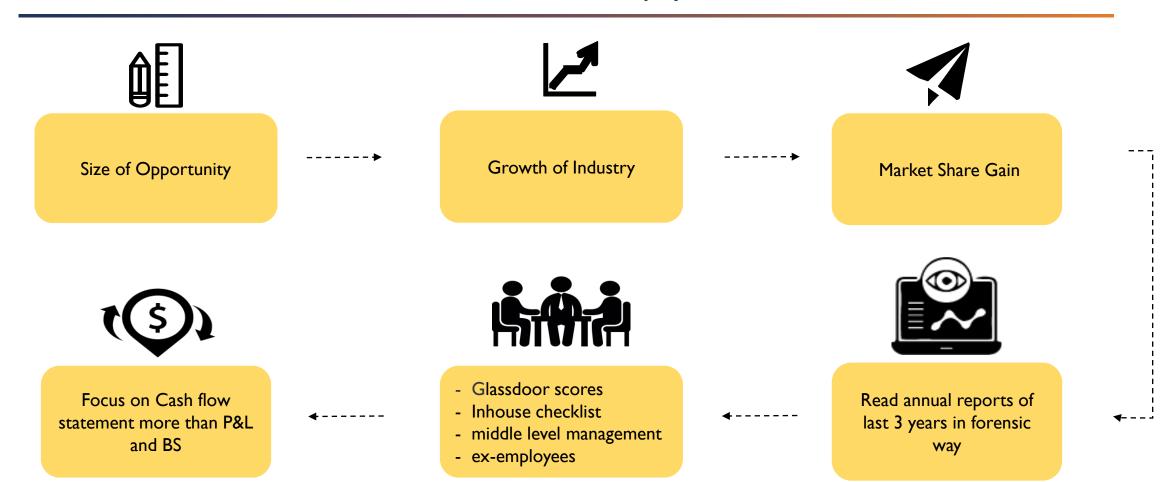
- Volume growth
- Price growth
- Mix change
- Operating leverage
- Financial leverage

Price

- Reasonable valuation, relative to quality & growth prospects
- High margin of safety

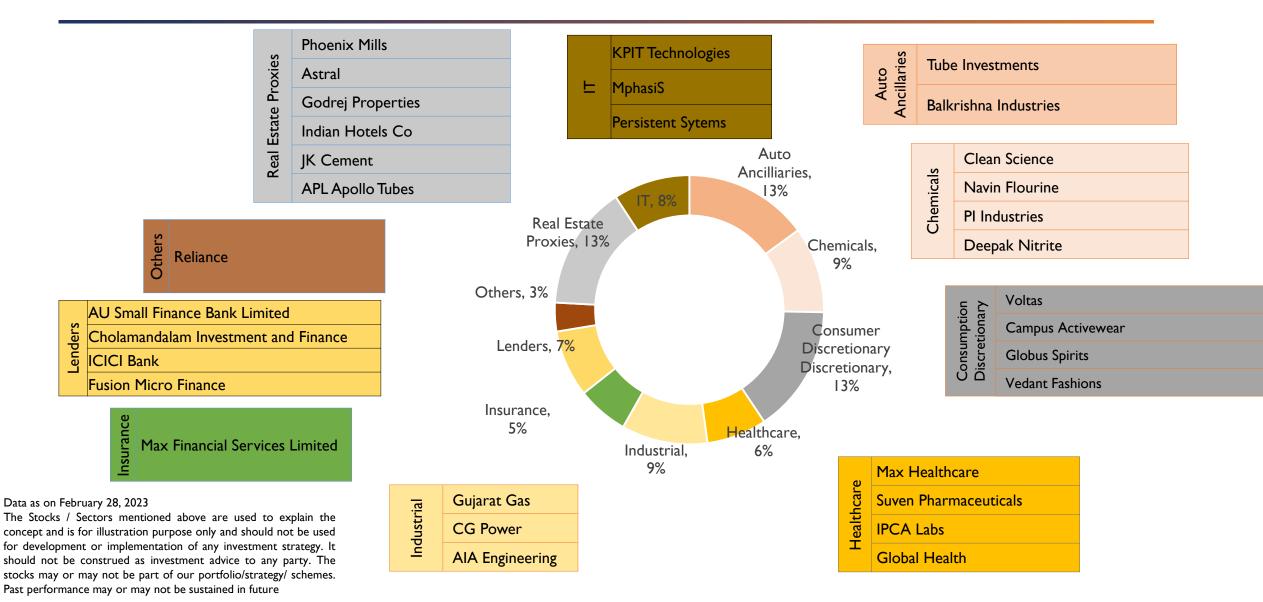
Source: Internal MOAMC Research.

Additional Framework within the QGLP Philosophy



Source: Internal MOAMC Research.

Portfolio Mix at a Glance



Market Cap Mix

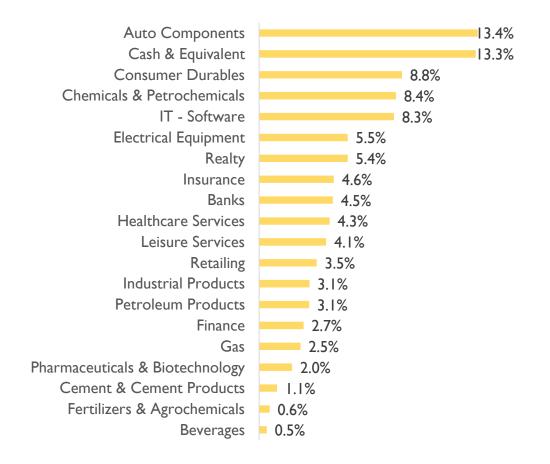


Source: Internal MOAMC Research. Data as on 28th Feb 2023



High Conviction Portfolio

Holding just 32 stocks which is a rarity in the mid cap space. At the same time we are diversified across sectors.



Top 10 Equity Holdings						
Script	Weightage (%)					
Tube Investments of India Limited	11.20%					
Campus Activewear Limited	5.47%					
CG Power and Industrial Solutions Limited	5.45%					
The Phoenix Mills Limited	4.86%					
Max Financial Services Limited	4.59%					
Navin Fluorine International Limited	4.38%					
The Indian Hotels Company Limited	4.12%					
KPIT Technologies Limited	3.85%					
Vedant Fashions Limited	3.54%					
Max Healthcare Institute Limited	3.39%					
Total	50.9%					

Data as on February 28 2023. Sector classification as per AMFI defined sectors.

The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future



Scheme Performance

Point to Point Returns (%)	l Year		3 years		5 Years		Since Inception	
Point to Point Returns (%)	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000
Motilal Oswal Midcap Fund (Formerly known as Motilal Oswal Midcap 30 Fund)	16.6	11,663	22.3	18,295	14.8	19,932	19.7	50,438
Nifty Midcap 150 TRI (BM)	8.3	10,828	23.1	18,683	11.8	17,508	19.6	50,285
Nifty 50 TRI (Add. BM)	4.3	10,427	17.0	16,014	11.9	17,540	13.5	31,248

SIP Performance		l Year		3 years		5 Years			Since Inception			
(%)	Scheme	ВМ	Add. BM	Scheme	ВМ	Add. BM	Scheme	ВМ	Add. BM	Scheme	ВМ	Add. BM
Investment Amount		1,20,000		3,60,000		6,00,000		10,80,000				
Market Value	127,247	121,543	120,594	538,676	485,432	444,243	1,020,890	934,373	834,041	2,286,103	2,241,593	1,914,494
Returns (XIRR)%	11.48	2.41	0.93	28.10	20.48	14.19	21.44	17.79	13.16	16.07	15.65	12.32

Data as on February 28, 2023. BM = Benchmark i.e. Nifty Midcap 150 TRI Index; Add. BM = additional BM i.e. Nifty 50 TRI

Date of inception: 24-Feb-14. Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. Mr. Niket Shah is the Fund Manager for equity component since 01-July-2020, Mr. Rakesh Shetty is the Fund Manager for debt component since 22nd November'22 and Mr. Ankush Sood is the Fund Manager for the foreign securities component since II th November'22. For Performance of other schemes managed by the fund managers, kindly refer to the one pager: https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/8ef3c-motilal-oswal-midcap-fund-product-note-28th-feb-2023.pdf





Introducing

FAB PLAN

Motilal Oswal Fixed Amount Benefit Plan





Regular Withdrawal Amount for expense management

Emergency funds for life's unexpected events





Protection from market fluctuations

Legacy planning for your loved ones

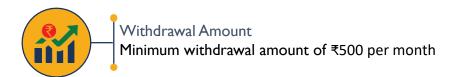


Key Specs



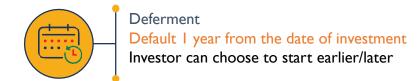
What is FAB Plan?

Motilal Oswal Fixed Amount Benefit Plan (FAB) enables you to withdraw a regular sum of your investments at a fixed percentage and predefined frequency of your original investment, irrespective of the movement in the market value of the investment, subject to availability of capital.













Maximize your financial potential by using the FAB calculator to create a comprehensive FAB Plan:

https://www.motilaloswalmf.com/fabplan

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



Motilal Oswal Midcap Fund

Year	Investment / Opening Balance (A)	Returns (B)	,	Withdrawals (C)	Closing Balance	Tax on	
			Out of Capital	From Gains	Total	(A+B-C)	Withdrawals
2015	1,00,00,000	16,47,975	-	-	-	1,16,47,975	
2016	1,16,47,975	6,03,729	1,47,030	6,52,970	8,00,000	1,14,51,705	4,703
2017	1,14,51,705	35,25,289	3,00,726	4,99,274	8,00,000	1,41,76,994	20,073
2018	1,41,76,994	-18,00,995	2,28,070	5,71,930	8,00,000	1,15,75,998	12,807
2019	1,15,75,998	11,24,915	2,78,726	5,21,274	8,00,000	1,19,00,913	17,873
2020	1,19,00,913	11,08,706	3,23,150	4,76,850	8,00,000	1,22,09,619	22,315
2021	1,22,09,619	68,16,994	4,93,999	3,06,001	8,00,000	1,82,26,613	39,400
2022	1,82,26,613	19,51,211	5,23,590	2,76,410	8,00,000	1,93,77,823	42,359
Valuation as on 31-Jan-23						1,92,04,425	

Withdrawal over tenure: 56,00,000

Total wealth created: 2,48,04,425

Investment value at the end of tenure: 1,92,04,425

XIRR: Pre Tax 13.44% | Post Tax 13.31%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 31st Dec 2014. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal



Nifty 500 TRI

Year	Investment /	Returns (B)	Withdrawals (C)			Closing Balance	Tax on
	Opening Balance (A)		Out of Capital	From Gains	Total	(A+B-C)	Withdrawals
2014	1,00,00,000	44,23,562	-	-	-	1,44,23,562	
2015	1,44,23,562	8,50,523	2,76,237	5,23,763	8,00,000	1,44,74,085	17,624
2016	1,44,74,085	4,10,037	2,90,666	5,09,334	8,00,000	1,40,84,122	19,067
2017	1,40,84,122	45,28,595	4,14,590	3,85,410	8,00,000	1,78,12,717	31,459
2018	1,78,12,717	-7,48,738	3,97,679	4,02,321	8,00,000	1,62,63,979	29,768
2019	1,62,63,979	27,78,782	4,56,387	3,43,613	8,00,000	1,82,42,760	35,639
2020	1,82,42,760	31,52,033	5,07,011	2,92,989	8,00,000	2,05,94,794	40,701
2021	2,05,94,794	30,04,344	5,44,310	2,55,690	8,00,000	2,27,99,138	44,431
2022	2,27,99,138	4,45,398	5,49,210	2,50,790	8,00,000	2,24,44,535	44,921
Valuation as on 31-Jan-23						2,13,23,777	

Withdrawal over tenure: 64,00,000

Total wealth created: 2,77,23,777

Investment value at the end of tenure: 2,13,23,777

XIRR: Pre Tax 13.60% | Post Tax 13.42%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 31st Dec 2011. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal



Tax efficient returns



Legacy planning for family



Fixed withdrawals, independent of market movements



Aims to provide enhanced investment experience relative to traditional instruments



Great tool for expense and lifestyle management



Suitable for several goals including retirement



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Fund Managers



For Equity Component: Mr. Niket Shah:

- Rich Experience: Niket has 10 years of overall experience. Prior to joining MOAMC, he was associated with Motilal Oswal Securities Limited as Head of Midcaps Research from February 2013 to March 2018, Edelweiss Securities Ltd. as Research Analyst Midcaps from March 2010 to January 2013 and Religare Capital Markets Ltd. as Associate Research Analyst Midcaps from June 2008 to March 2010
- Academic Background: Mr. Niket has done his Master's in Business Administration (MBA) in Finance from Welingkar Institute of Management Studies
- Funds Managed: Motilal Oswal Midcap Fund and Motilal Oswal Flexi Cap Fund

For Debt Component: Mr. Rakesh Shetty

- Rich Experience: Mr Rakesh Shetty has an experience of more than 13 years in debt and equity markets
- **Prestigious past experience**: Prior to joining Motilal Oswal AMC he has worked with multiple organizations such as Zyfin Capital, Derivium Tradition Securities, HDFC Bank, Aldmondz Global Securities and Fullerton India Credit Company
- Excellent academic background: Graduation in Commerce
 - Funds managed: Fund Manager Motilal Oswal Ultra Short Term Fund, Motilal Oswal Liquid Fund, Motilal Oswal 5 Year G-sec Fund of Fund, Motilal Oswal 5 Year G-Sec ETF and Motilal Oswal Gold and Silver ETFs Fund of Fund
 - Fund Manager for Debt Component Motilal Oswal Focused Fund, Motilal Oswal Midcap Fund, Motilal Oswal Flexi Cap Fund, Motilal Oswal Long Term Equity Fund, Motilal Oswal Dynamic Equity Fund, Motilal Oswal Nasdaq 100 Fund of Fund, Motilal Oswal S&P 500 Fund, Motilal Oswal Large and Midcap Fund, Motilal Oswal Multi Asset Fund, Motilal Oswal Equity Hybrid Fund, Motilal Oswal Asset Allocation Passive Fund of Fund Conservative and Motilal Oswal Asset Allocation Passive Fund of Fund Aggressive, Motilal Oswal MSCI EAFE Top 100 Select Index Fund, Motilal Oswal Nasdaq Q50 ETF, Motilal Oswal S&P BSE Low Volatility ETF, Motilal Oswal S&P BSE Low Volatility Index Fund, Motilal Oswal Nifty 200 Momentum 30 ETF, Motilal Oswal Nifty 200 Momentum 30 Index Fund, Motilal Oswal S&P BSE Healthcare ETF, Motilal Oswal S&P BSE Quality ETF, Motilal Oswal S&P BSE Quality Index Fund, Motilal Oswal S&P BSE Enhanced Value Index Fund, Motilal Oswal S&P BSE Enhanced Value ETF, Motilal Oswal S&P BSE Financials ex Bank 30 Index fund

Mid Cap stocks are volatile in near term...

...but can provide great opportunities for upside

One may earn higher returns with mid cap stocks by:

- Being patient
- Never exiting looking at rear-view performance
- Increasing allocation at extremes if possible



Fund Facts

Type of the Scheme	An open ended equity	y scheme investing in mid cap stocks.						
Category of the Scheme	Midcap Fund							
Investment Objective	The investment objective of the Scheme is to achieve long term capital appreciation by investing in quality mid-cap companies having long-term competitive advantages and potential for growth. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved							
Benchmark	Nifty Midcap 150 TRI							
Entry / Exit Load	A switch-out or a withdr Oswal Focused, Motilal C	edeemed on or before 15 days from the date of allotment. No rawal shall also be subjected to the Exit Load like any Redemp Oswal MidCap, Motilal Oswal FlexiCap, Motilal Oswal Equity Equity Fund. No Load for switch between Options within the	otion. No Exit Load applies for switch between Motilal Hybrid Fund, Motilal Oswal Large&MidCap Fund &					
Plans	Regular Plan and Direct Plan							
Options (Under each plan)	Dividend (Payout and Reinvestment) and Growth							
Minimum Application Amount	Rs. 500/- and in multiples of Re. I/- thereafter							
Additional Application Amount	Rs. 500/- and in multiple	es of Re. I/- thereafter						
	Weekly SIP	Any day of the week from Monday to Friday	De 500 and in model has af De 17 th anafran					
	Fortnightly SIP	I st - I4th, 7th - 21st and 14 th - 28th	Rs. 500 and in multiples of Re. I/- thereafter					
	Monthly SIP	Any day of the month except 29th, 30th or 31st	(Minimum Installment – 12)					
	Quarterly SIP	Any day each quarter (Jan, Apr, Jul, Oct) 29th, 30 or 31st	Rs. 1,500 and in multiples of Re.1/- thereafter (Minimum Installment – 4)					
	Annual SIP	Any day or date of his/her preference	Rs. 6,000 and in multiples of Re. I/- thereafter (Minimum Installment – I)					
Minimum Redemption Amount	Rs. 500/- and in multiple	es of Re. I/- thereafter or account balance, whichever is	lower.					



Product Labelling

Name of the scheme	Scheme Riskometer	Benchmark Riskometer Nifty Midcap 150 TRI
Motilal Oswal Midcap Fund (Formerly known as Motilal Oswal Midcap 30 Fund) (An open ended equity scheme predominantly investing in mid cap stocks)	MODERATE MODERATELY MONTOLY MONTOLY MONTOLY	MODERATE MODERATELY MOHTELY MOGERATE MODERATE MO
This product is suitable for investors who are seeking* • Long-term capital growth	Neev High	WO7
 Investment in equity and equity related instruments in quality mid-cap companies having long-term competitive advantages and potential for growth. 	Investors understand that their principal will be at Very High risk	Investors understand that their principal will be at Very High risk

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

For Risk-o-meter and PRC of Other Schemes Managed, please refer to the Factsheet: https://www.motilaloswalmf.com/download/factsheets



Disclaimer

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Scheme Specific Risk Factors: In line with its investment objective, the scheme will be required to maintain a minimum exposure of 35% each to both the large cap and the mid cap market segments at all times regardless of the prevailing market conditions/outlook for these market cap segments. The Scheme is subject to the principal risks described below. Some or all of these risks may adversely affect Scheme's NAV, yield, return and/or its ability to meet its objectives.

Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



Thank you

