# Motilal Oswal Equity Hybrid Fund

31st August, 2022

The Power of Debt and Equity



## Investors' Dilemma – Where to Invest?

We want to build wealth but short term movements in equity markets cause sleepless nights.





## Investors' Dilemma – Where to Invest?

Should we just stick to conservative asset classes?

Should we invest in equities?

Can equity investing be less risky?

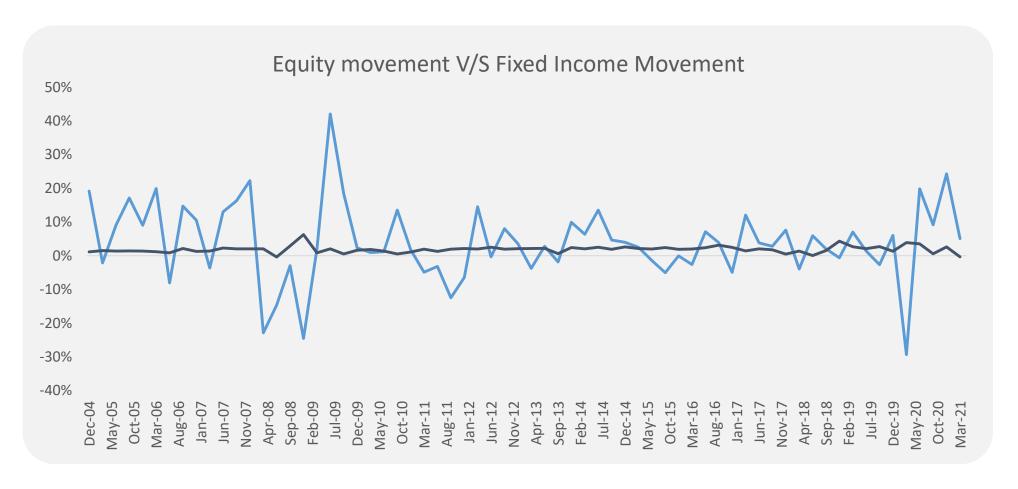


Let us analyse if it is possible





## **Equity Markets are Choppy in the Short Term**

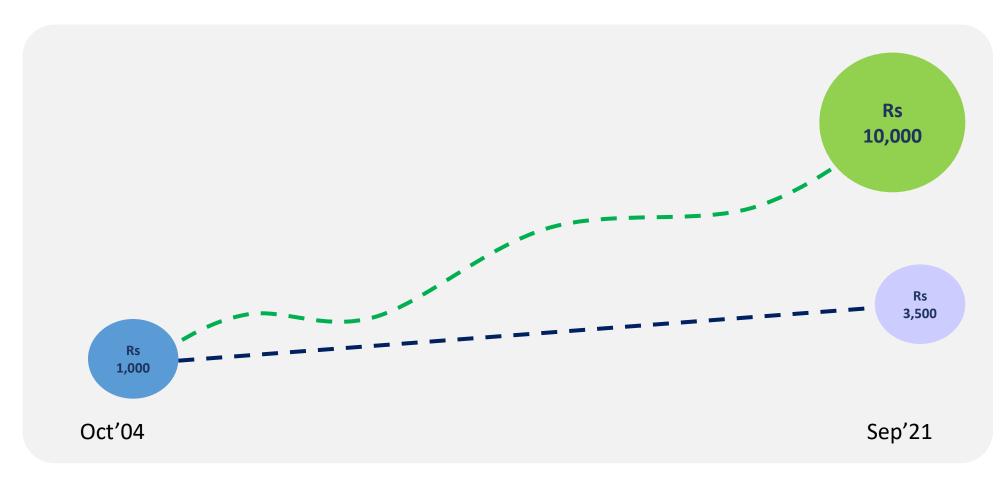


**Equities are volatile in** the short term. However...

MOTILAL OSWAL

Source: Internal MOAMC Research. Quarter on quarter data as of March 31, 1996 till March 31, 2021. Equity is represented by Nifty 50 Index; Fixed Income is represented by CRISIL Short Term Bond Index Disclaimer: The above graph is the actual performance of Nifty 50 Index The above is for representation purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. **BUY RIGHT** 

# However Equity helps build Wealth over a Long Term



Equities help build wealth.
Equities have created 2.4 x more wealth compared to Debt securities



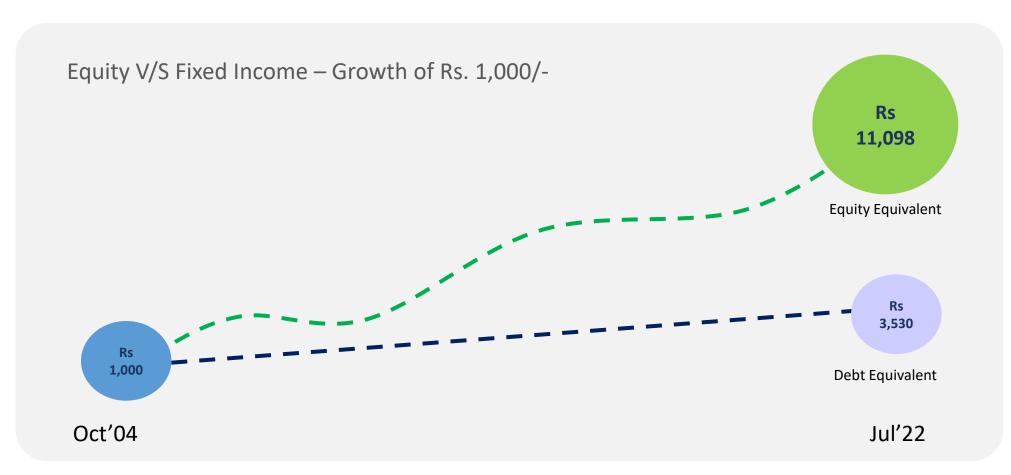
Source: Internal MOAMC Research. Quarter on quarter data as of March 31, 1996 till September 30, 2021

Disclaimer: The above graph not to exact scale. Equity is represented by Nifty 50 Index; Fixed Income is represented by CRISIL Short Term Bond Index

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# However Equity helps build Wealth over a Long Term



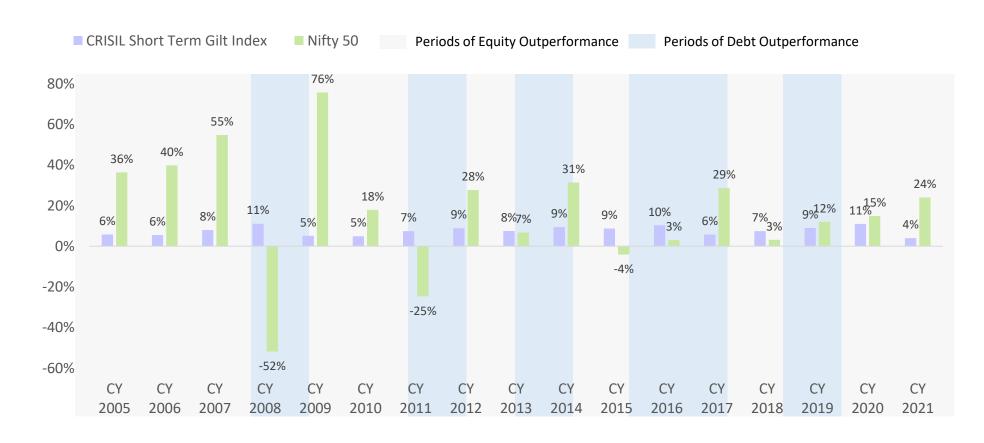
Equities help build wealth.
Equities have created 3x more wealth compared to Debt securities



Source: Internal MOAMC Research. Data as on Jul'22

Disclaimer: Equity Portion is represented by Nifty 50 TRI and Fixed Income is represented by CRISIL Short Term Bond Index The above graph is not to at exact scale. It is for representation purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

## **Equity and Debt perform during different Periods**



No asset class performs all the time.

There are periods where equity has outperformed debt and vice versa.



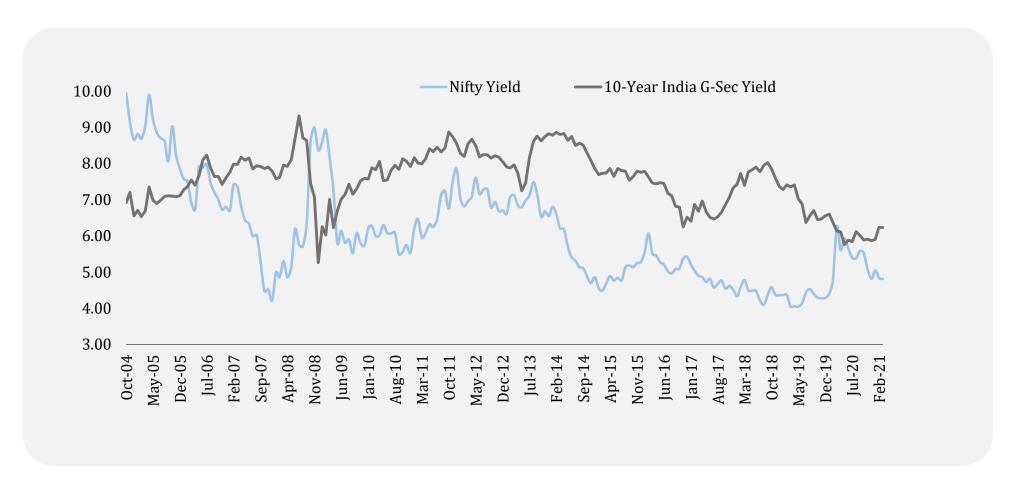
Source: Internal MOAMC Research. Quarter on quarter data as of March 31, 1996 till December 31, 2021

Disclaimer: The above graph not to exact scale. Equity is represented by Nifty 50 Index; Fixed Income is represented by CRISIL Short Term Bond Index

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## Equity yields and Debt yields are Inversely related



Equity Yields outperform when debt yields are subdued and vice versa

Inverse relationship between equity & bond yields



Source: NSEIndia.com and Internal MOAMC Research. Quarter on quarter data from October 2004 till Feb 2021

Disclaimer: The above is for representation purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



# **Factors affecting Equity and Debt**

	Equity	Debt
Factors Affecting Price	• Economy • Company fundamentals • Cash flows	Prevailing interest rates  Credit ratings  Duration
Positive Factors	<ul> <li>Favourable macro economic factors</li> <li>Growth in company</li> <li>Favourable sectoral changes</li> </ul>	Falling Interest Rates  Credit Upgrades
Negative Factors	• Economic slowdown • Low demand	
Role in Portfolio	Bulding wealth Providing inflation beating returns in the long term	Protecting during downturns  Providing stability  I





## A mix of Debt and Equity: Best of both worlds!



Equity



**Instruments** 

Stocks of listed companies

Bonds, Debentures, Money market instruments & G-Secs

Debt

Low to moderate

Equivalent to Inflation or slightly higher

Volatility

**Long Term Returns** 

Beats Inflation

High in short term

-----

Equity + Debt

Hybrid

Moderate to High

**Beats Inflation** 



## **Equity and Fixed Income: Better returns at Low risk**

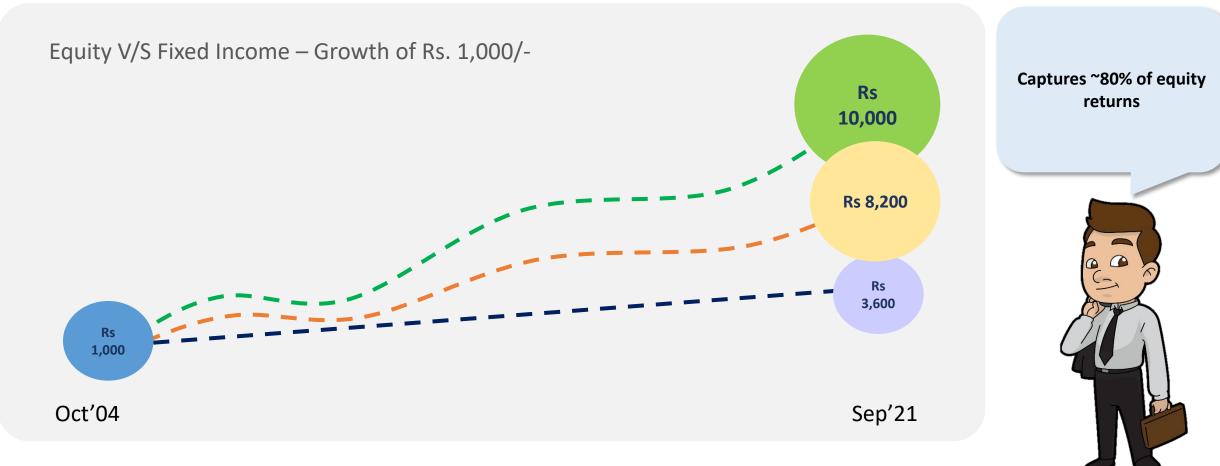
	Retur	ns (%)	Volatil	lity (%)	Returns/Volatility Ratio (Higher the better)		
Period	Nifty 50 TRI	Crisil Hybrid 35+65 - Aggressive Index				Crisil Hybrid 35+65 - Aggressive Index	
1 Year	58.5	39.7	23.5	13.3	2.5	3.0	
3 Year	18.6	17.0	23.3	15.0	0.8	1.1	
5 Year	16.8	14.2	18.6	12.1	0.9	1.2	
10 Year	14.9	13.6	17.9	11.9	0.8	1.1	

Source: Internal MOAMC Research. Data as on September 30, 2021

Disclaimer: It is for representation purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



## A mix of Debt and Equity: Best of both worlds!



Source: Internal MOAMC Research. Quarter on quarter data as of March 31, 1996 till Sep 30, 2021

Disclaimer: Equity Portion is represented by Nifty 50 Index and Fixed Income is represented by CRISIL Short Term Bond Index The above graph is not to at exact scale. It is for representation purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. **BUY RIGHT** 

MOTILAL OSWAL

# Introducing: Motilal Oswal Equity Hybrid Fund



It is an investment portfolio with an ideal mix of Equities and Fixed Income instruments, thus it aims to offer both, growth and stability



• **Equity** Powers wealth creation

• **Fixed Income**Protects from volatility and adds
stability



Aims to benefit from both, equities and foxed income across market cycles

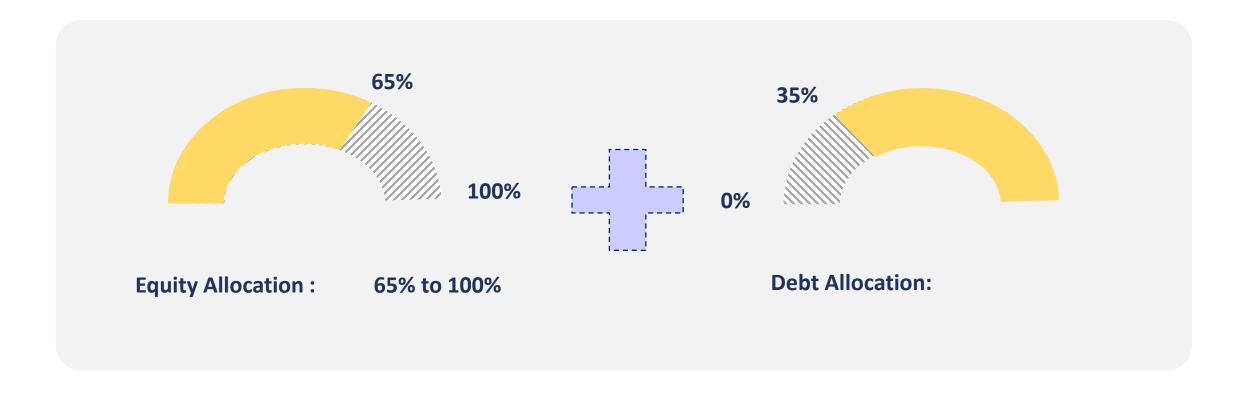


# Introducing: Motilal Oswal Equity Hybrid Fund

Н	Hybrid Scheme investing in equity and debt
Y	Yet reap the benefits of equity taxation
В	Best quality equity portfolio following the QGLP framework
R	Right mix which makes the fund less volatile compared to broader equity market indices at the same giving decent returns
I	Ideal for investors who want to invest in equity markets but have lower risk tolerance
D	Debt Portfolio: No high duration or credit portfolio



## **Asset Allocation**



- Motilal Oswal Equity Hybrid Fund invests in a mix of equity and debt securities
- It belongs to the aggressive hybrid category, investing more than 65% in equities



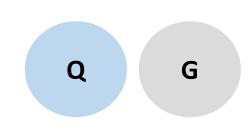
## **Broad Framework – QGLP Philosophy**

#### Quality of business x Quality of management

- · Stable business, preferably consumer facing
- Huge business opportunity
- Sustainable competitive advantage
- Competent management team
- Healthy financials & ratios

#### Longevity – of both Q & G

- Long-term relevance of business
- Extending competitive advantage period
- Sustenance of growth momentum





#### **Growth in earnings**

- Volume growth
- Price growth
- Mix change
- Operating leverage
- Financial leverage

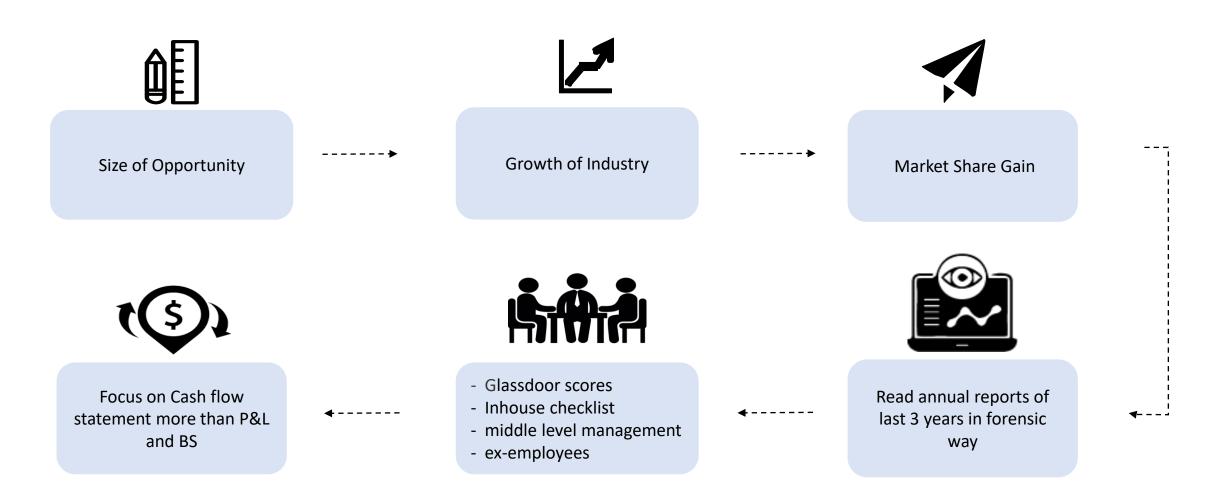
#### **Price**

- Reasonable valuation, relative to quality & growth prospects
- High margin of safety

Source: MOAMC internal analysis



# Additional Framework within the QGLP Philosophy



Source: MOAMC internal analysis



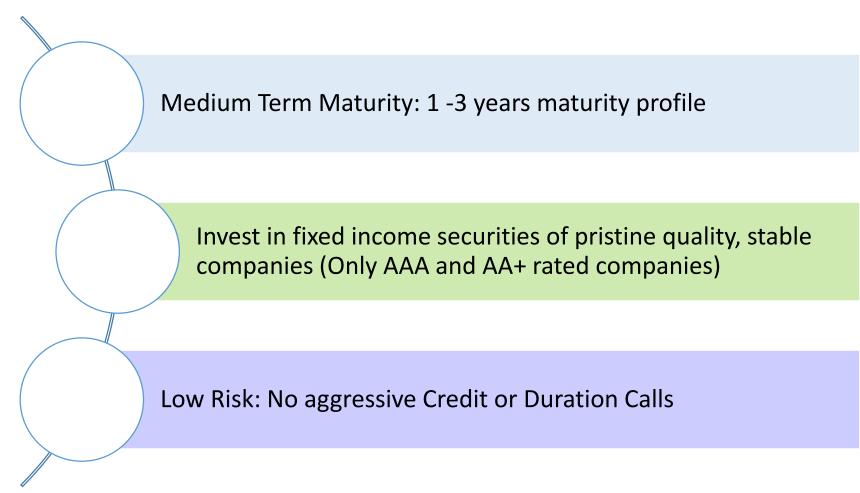
## **Equity Portion: Portfolio Themes**

	Abbott	٧	edant Fashions	- Desilient and Courth	Conservative	Essential Goods and Services form
	PI Industries	E	icher Motors	Resilient and Growth Oriented	rvativ	a part of the conservative part of the portfolio
		Avenue Supermarts			/e	
HDFC Bank	Infosys		Zomato	_		These stocks are robust which tend
ICICI Bank			Reliance Industries	Long Term		to the stability factor and
HDFC Life			State Bank of India	Compounders	respond well to	
ICICI Lombard	CRISIL	Kotak Bank	Siemens			economic shocks
Maruti Suzuki	Bajaj Auto	L&T	CONCOR			Sound plays on
Coal India	Mazgaon Dock	UltraTech Cement	EIH	-	Aggı	recovery are
Chalet Hotels	SKF India	ABB India	Minda Industries	Sound Plays on Recovery	Aggressive	aggressive calls which shall deliver
Britannia Industries	Persistent Systems	United Spirits	Hindustan Aeronautics		Ve	gross alpha kicker with growth in
Data as on August 31, 2022					<b>+</b>	economy

The above buckets of essentials is shown only to explain the concept. The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future



## **Fixed Income Portion: Portfolio Themes**

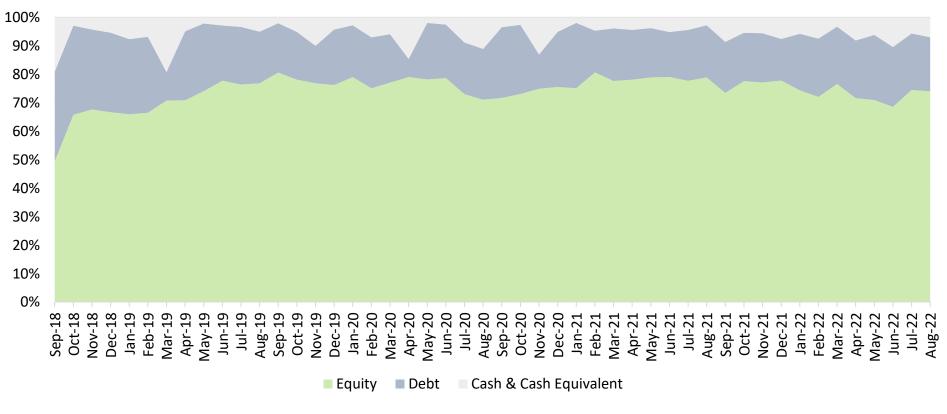


Source: MOAMC internal analysis



## **Historic Asset Allocation**





Equity portion is more than 65% at all times

Investors get the benefits of equity taxation

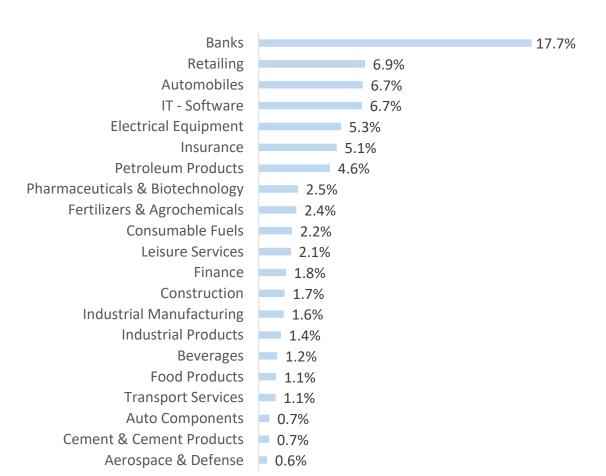
Data as on August 31, 2022

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## What are the fund holdings?

#### **Sector Allocation**



Top 10 Equity Holdings								
Script	Weightage (%)							
HDFC Bank Limited	7.1%							
ICICI Bank Limited	5.5%							
Reliance Industries Limited	4.6%							
ABB India Limited	4.3%							
Infosys Limited	3.6%							
Kotak Mahindra Bank Limited	3.4%							
Avenue Supermarts Limited	3.1%							
Vedant Fashions Limited	3.0%							
Maruti Suzuki India Limited	2.7%							
HDFC Life Insurance Company Limited	2.6%							
Total	39.9%							



Data as on August 31 2022. Sector classification as per AMFI defined sectors.

## What are the fund holdings?

Debt Quant Indicators							
Average Maturity	0.45 yrs						
YTM	5.75%						
Macaulay Duration	0.42 yrs						
Modified Duration	0.40 yrs						

Asset Allocation								
Instruments	Weightage (%)							
Equity & Equity Related	74.1%							
Bonds & NCDs	7.1%							
Money Market Instrument (CD,CBLO & Treasury Bill)	18.7%							
Cash	0.2%							
Total	100.0%							



## **Scheme Performance**

Point to Point Returns (%)	ΙΥ	ear	3 ye	ears	Since Inception		
Point to Point Returns (%)	CAGR (%)	Rs. 10,000	CAGR (%)	Rs. 10,000	CAGR (%)	Rs. 10,000	
Motilal Oswal Equity Hybrid Fund	2.1	10,209	14.1	14,868	11.8	15,530	
CRISIL Hybrid 35+65 - Aggressive Index	5.7	10,564	16.2	15,708	12.4	15,875	
Nifty 50 TRI	5.2	10,514	18.6	16,701	12.9	16,197	

SIP Performance (%)	l Year				3 years		Since Inception		
Sil Teriormance (70)	Scheme	ВМ	Add. BM	Scheme	ВМ	Add. BM	Scheme	ВМ	Add. BM
Investment Amount	1,20,000			3,60,000			4,70,000		
Market Value	1,25,397	1,25,466	1,25,552	4,38,688	4,61,293	4,89,948	6,07,385	6,36,715	6,72,650
Returns (CAGR)%	8.49	8.60	8.74	13.30	16.82	21.13	13.16 15.65 18.58		

Data as on August 30, 2022

Date of inception: 14 September 2018. Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future.

Mr. Siddharth Bothra has been appointed as the Fund Manager with effect from May 19, 2021 in place of Mr. Akash Singhania. Revised the statement Accordingly. Mr. Abhiroop Mukherjee is the Fund Manager for debt component since inception.

Kindly refer to the factsheet for performance of other schemes managed by the fund managers: https://www.motilaloswalmf.com/downloads/mutual-fund/Factsheet



## **Fund Manager – Equity Component**



#### For Equity Component: Mr. Siddharth Bothra

- Rich Experience: Mr Siddharth Bothra has an experience of more than 13 years in the field of research and investments
- Experience across sectors: Prior to joining Motilal Oswal AMC he had an extensive stint with Motilal Oswal Securities Ltd. as a senior analyst in the institutional equities division covering various sectors
- Awards won: During his stint with Motilal Oswal Securities Ltd. Mr. Bothra won various recognitions such as the ZEE Business TV India's Best Analyst Awards 2009 Infrastructure, ET Reuters Starmine Awards No.1 Earnings Estimator 2009 Real Estate & No. 2 Stock Picker 2010 Real Estate
- Excellent academic background: Honors degree of MBA (Post Graduate Program) from ISB (Indian School of Business, Hyderabad), MBA International Student Exchange NYU Stern School of Business (New York) and B.Com (Honors)
- Funds managed: Motilal Oswal Focused 25 Fund, Motilal Oswal Equity Hybrid Fund, Motilal and Motilal Oswal Flexi Cap Fund

## **Fund Managers**



For Debt Component: Mr. Abhiroop Mukherjee

- **Rich Experience**: Over 11 years of experience in the Debt and Money Market Instruments Securities trading and fund management
- Prestigious past experience: His past experience includes stint at PNG Gilts as AVP-WDM dealer
- Excellent academic background: B.Com (Honours) and PGDM (Finance)
- Funds managed:
  - Fund Manager Motilal Oswal Ultra Short Term Fund, Motilal Oswal Liquid Fund, Motilal Oswal 5 Year G-sec Fund of Fund and Motilal Oswal 5 Year G-Sec ETF
  - Fund Manager for Debt Component Motilal Oswal Focused 25 Fund, Motilal Oswal Midcap Fund, Motilal Oswal Flexi Cap Fund, Motilal Oswal Long Term Equity Fund, Motilal Oswal Dynamic Fund, Motilal Oswal Nasdaq 100 Fund of Fund, Motilal Oswal S&P 500 Fund, Motilal Oswal Large and Midcap Fund, Motilal Oswal Multi Asset Fund, Motilal Oswal Equity Hybrid Fund, Motilal Oswal Asset Allocation Passive Fund of Fund Conservative and Motilal Oswal Asset Allocation Passive Fund of Fund Aggressive, Motilal Oswal MSCI EAFE Top 100 Select Index Fund, Motilal Oswal Nasdaq Q50 ETF, Motilal Oswal S&P BSE Low Volatility ETF, Motilal Oswal S&P BSE Low Volatility Index Fund, Motilal Oswal Nifty 200 Momentum 30 Index Fund, Motilal Oswal S&P BSE Healthcare ETF, Motilal Oswal S&P BSE Quality ETF, Motilal Oswal S&P BSE Quality Index Fund, Motilal Oswal S&P BSE Enhanced Value Index Fund, Motilal Oswal S&P BSE Financials ex Bank 30 Index fund

## **Fund Facts**

Type of the Scheme	An open ended hybrid scheme investing predominantly in equity and equity related instruments								
Category of the Scheme	Aggressive Hybrid Fund								
Investment Objective	The investment objective is to generate equity linked returns by investing in a combined portfolio of equity and equity related instruments, debt, money market instruments and units issued by Real Estate Investment Trust (REITs) and Infrastructure Investment Trust (InvITs).								
Benchmark	CRISIL Hybrid 35 + 65 – Aggressive TRI								
Entry / Exit Load	Entry: Nil Exit Load: 1% - If redeemed on or before 1 year from the date of allotment. Nil - If redeemed after 1 year from the date of allotment. There would be no exit load for redemption of units on or before completion of 1 year from the date of allotment upto 12% of units allotted. Redemption of units would be done on First in First out Basis. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between the schemes Motilal Oswal Focused 25 Fund, Motilal Oswal Midcap 30 Fund, Motilal Oswal Flexicap Fund, Motilal Oswal Hybrid Fund, Motilal Oswal Dynamic Fund, Motilal Oswal Large & MidCap Fund and Motilal Oswal Multi Asset Fund No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme								
	Indicative Asset Allocation (% of Total Assets)  Minimum Maximum High/ Medium/ Low								
Asset Allocation	Equity and equity related instruments 65 100 High								
	Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at 0 35 Low to Medium Call, etc.								

## **Fund Facts**

Plans	Regular Plan and Direct Plan								
Options (Under each plan):	Dividend (Payout ar	ividend (Payout and Reinvestment) and Growth							
Minimum Application Amount:	Rs. 500/- and in mu	s. 500/- and in multiples of Re. 1/- thereafter							
Additional Application Amount:	Rs. 500/- and in mu	Rs. 500/- and in multiples of Re. 1/- thereafter							
	Weekly SIP								
	Fortnightly SIP	Rs. 500 and in multiples of Re.1/- thereafter (Minimum installment – 12)							
Systematic Investment Plan	Monthly SIP								
(SIP)	Quarterly SIP	Rs. 1,500 and in multiples of Re.1/- thereafter (Minimum Installment – 4)							
	Annual SIP	Rs. 6,000 and in multiples of Re. 1/- thereaer (Minimum Installment – 1)							
	The Dates of Auto Debit Facility shall be on the 1st , 7 th , 14 th ,21st or 28 th of every month.								
Minimum Redemption Amount	Rs. 500/- and in mu	Itiples of Re. 1/- thereafter or account balance, whichever is lower							



## Disclaimer

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Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Limited. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd

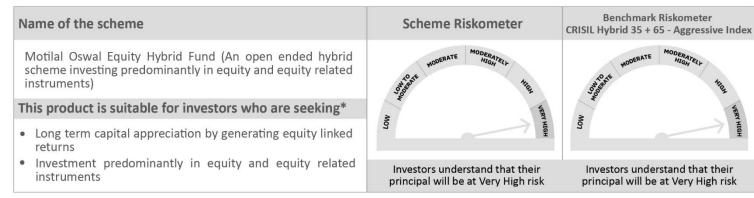
Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For any Mutual Fund queries, please call us on +91 81086 22222 /+91 22 40548002 (Press 1) or write to mfservice@molaloswal.com





## **Product Labelling**



<sup>\*</sup>Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

For Risk-o-meter and PRC of Other Schemes Managed, please refer to the Factsheet: <a href="https://www.motilaloswalmf.com/download/factsheets">https://www.motilaloswalmf.com/download/factsheets</a>



## **Motilal Oswal Mutual Funds**

#### Performance of other schemes managed by Siddharth Bothra

Name of Fund Manager: Siddharth Bothra										
Period	Incontion	l year		3 year		5 year		Since Inception		
	Inception Date	Scheme Return (%)	Benchmark Return (%)							
Motilal Oswal Focused 25 Fund	13-05-2013	0.1	6.7	16.6	20.8	10.1	13.3	14.0	14.9	
Motilal Oswal Flexi Cap Fund	28-04-2014	-5.4	6.7	10.3	20.8	5.2	13.3	15.7	14.9	

#### Note:

- a. Siddharth Bothra manages 3 schemes of Motilal Oswal Mutual Fund.
- b. In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- c. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- d. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer: MOAMC, Data as of 30-August-22. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.



## **Motilal Oswal Mutual Funds**

#### Performance of other schemes managed by Abhiroop Mukherjee

Name of Fund Manager: Abhiroop Mukherjee									
Period	Inception Date	l year		3 year		5 year		Since Inception	
		Scheme Return (%)	Benchmark Return (%)						
Motilal Oswal Midcap Fund	24-02-2014	25.6	11.8	27.6	28.7	14.4	14.9	20.6	21.4
Motilal Oswal Liquid Fund	20-12-2018	3.5	4.1	3.5	4.2	-	-	3.9	4.7
Motilal Oswal Asset Allocation Passive Fund of Fund - Aggressive	12-03-2021	3.4	4.8	-	-	-	-	10.3	12.1
Motilal Oswal S&P 500 Index Fund	28-04-2020	-3.2	-1.6	-	-	-	-	16.7	19.3
Motilal Oswal Flexi Cap Fund	28-04-2014	-5.4	6.7	10.3	20.8	5.2	13.3	15.7	14.9
Motilal Oswal NASDAQ 100 Fund of Fund	29-11-2018	-16.2	-13.6	19.7	22.1	-	-	20.5	21.5

#### Note:

- a. Abhiroop Mukherjee manages 28 schemes of Motilal Oswal Mutual Fund.
- b. In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- c. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
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# Thank you