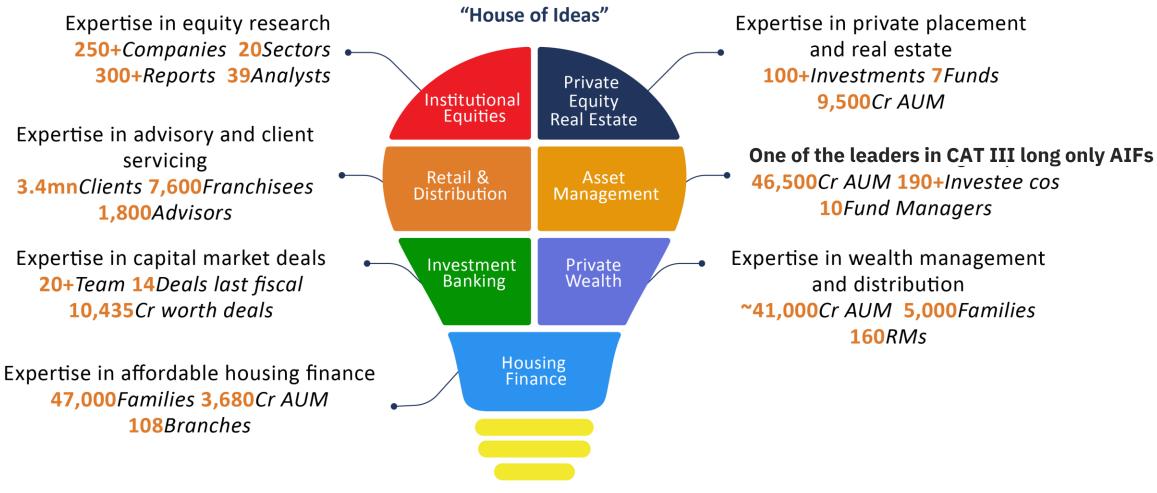


## Motilal Oswal Developed Market EX US ETFs Fund of Funds

Mar 2024

## **Veritable Ecosystem in Financial Services**



We have established experience in arguably most segments under financial services

Source: MOAMC Internal, Data as on 31st December 2022.



## **Motilal Oswal AMC Positioning**

A lot of Fund Managers construct portfolios that are very close to the benchmark due to fear of significant underperformance

	Benchmark Agnostic	Benchmark Hugging	Benchmark Replicating
Style	Active	Active	Passive
Portfolio Holding	Focused	Closer to Benchmark	Same as benchmark
Alpha Generation Capacity	High	Low	NA
Motilal Oswal AMC		X	

Motilal Oswal AMC has benchmark agnostic products in the form of active mutual funds, PMS, AIF along with benchmark replicating index funds and ETFs



## Why Motilal Oswal AMC?

# Cornerstone of Investment Philosophy

#### **Focused Strategies**

based on time tested investment framework

#### **Index-based Strategies**

Index Funds and ETFs based on first principal of

Q

**Quality** of Business & Management

G

**Growth** in Earnings

L

Longevity of Quality and Growth P

Price

Easy

To understand and track

**Economic** 

Low cost

**Effective** 

For wealth creation



### **Motilal Oswal AMC in Numbers**

#### **Investors**

- More than 12 lac investors
- More than 19 lac folios

Active Mutual Funds

- 10 active funds
- Total AUM ~30,000 crores

PMS and AIFs (Alternates)

- 20+ PMS and AIFs
- Total AUM ~20,000 crores

Index-Based Mutual Funds

- 30 Index Funds and ETFs
- Total AUM ~20,000 crores

Source/Disclaimer: MOAMC Internal, Data as on 29-Feb-24



# Motilal Oswal Developed Market Ex US ETFs Fund of Funds



## Motilal Oswal Developed Market Ex US ETFs Fund of Funds



#### **Type of Scheme**

An open ended fund of fund scheme investing in units of global ETFs which track the performance of Developed Markets excluding US.



#### **Minimum Application Amount**

Lumpsum and monthly SIP – Rs 500/and in multiples of Re 1/- thereafter



**Inception Date** 

22-Sep-2023



**Benchmark** 

S&P Developed Ex-U.S. BMI Total Return Index



#### **Investment Objective**

The investment objective is to generate long term capital appreciation by investing in units of global ETFs which track the performance of Developed Markets excluding US, subject to tracking error, if any. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.



#### **Exit Load**

1% if redeemed on or before 15 days from allotment date, Nil if redeemed after 15 days from allotment date



#### **Fund Manager**

Mr. Ankush Sood & Mr. Rakesh Shetty (Debt component)



#### **Total Expense Ratio**

Direct -0.17% Regular -0.57%

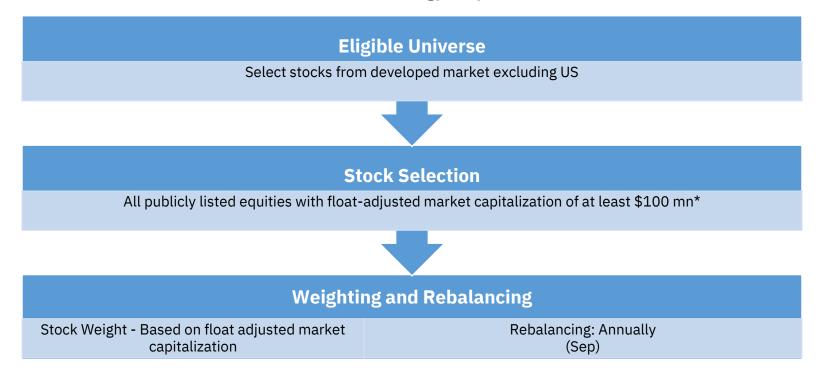
Source/Disclaimer: Information as of 28-Mar-24



## Motilal Oswal Developed Market Ex US ETFs Fund of Funds

**Motilal Oswal Developed Market Ex US ETFs Fund of Funds objective:** The investment objective is to generate long term capital appreciation by investing in units of global ETFs which track the performance of Developed Markets excluding US, subject to tracking error, if any.

#### **Index Methodology Snapshot:**



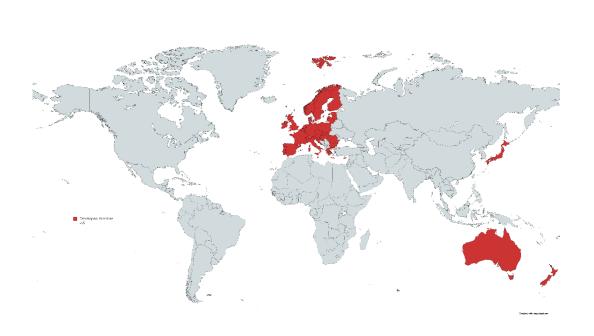
Source/Disclaimer: S&P Global, 28-Mar-24; for detailed index methodology kindly visit S&P global website. \*'Adjusted Market Capitalization': Free Float market cap adjusted for number of shares available for foreign investors. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.



## **Introduction to Developed Markets Ex-US**



## **Developed Market Ex-US at a glance**



#### **Quick Facts**



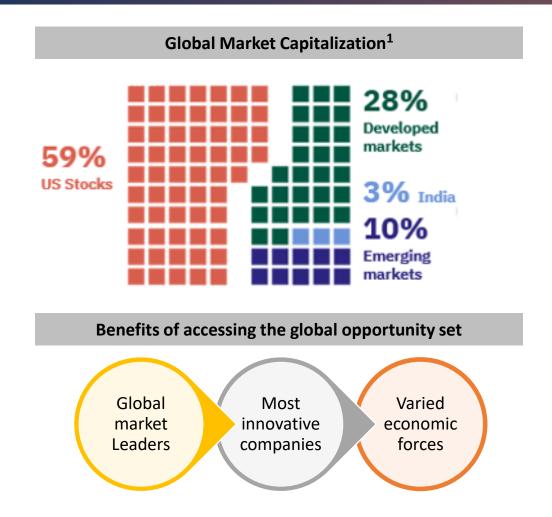
Source/Disclaimer- as of 28-Mar-24. The countries mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The countries/sectors/industries may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.



## Why should one invest in Developed Markets?



## Nearly 97% of the World's opportunities are outside India



Indian investors have traditionally taken exposure to only domestic markets. With such a narrow focus, investor lose out on a large opportunity set

Both in terms of Market Capitalization and GDP, India accounts for only ~3% of the World<sup>2</sup>

Loosely speaking the Global equity market consists of the US, Developed market ex-US and the Developing market

Source/Disclaimer:1 - MSCI, Data as of Jan 2021, 2 – From Zero to Hero: The Indian Case for Global Equity Diversification as of Nov 2020, 3 – IMF Data as on 2020. Data basis latest available reports



## **Developed Markets in Competitiveness Ranking**

Rank	Country	
1	Denmark	
2	Switzerland	
3	Singapore	
4	Sweden	
5	Hong Kong SAR	
6	Netherlands	
7	Taiwan, China	
8	Finland	
9	Norway	
10	USA	
11	Ireland	
12	UAE	
13	Luxembourg	

Rank	Country
14	Canada
15	Germany
16	Iceland
17	China
18	Qatar
19	Australia
20	Austria
21	Belgium
22	Estonia
23	United Kingdom
24	Saudi Arabia
25	Israel

Of the top 25 ranked economies, 17 economies are part of the S&P Developed Ex-US BMI

The competitiveness ranking are based on economy displaying:

- Investment in innovation
- Diversified economic activity
- Supportive public policy

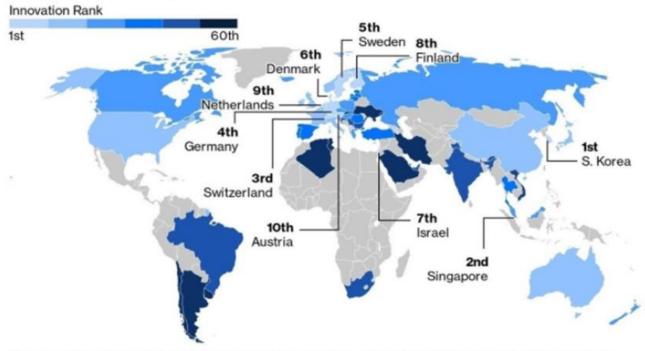
Source/Disclaimer: https://www.imd.org/centers/world-competitiveness-center/rankings/world-competitiveness/. Report date- June 2023. Data basis latest available report



#### **Most Innovative Economies**

#### World's 60 Most Innovative Economies

South Korea, Singapore and Switzerland lead the index in 2021



Sources: Bloomberg, International Labor Organization, International Monetary Fund, World Bank, Organisation for Economic Cooperation and Development, World Intellectual Property Organization, United Nations Educational, Scientific and Cultural Organization

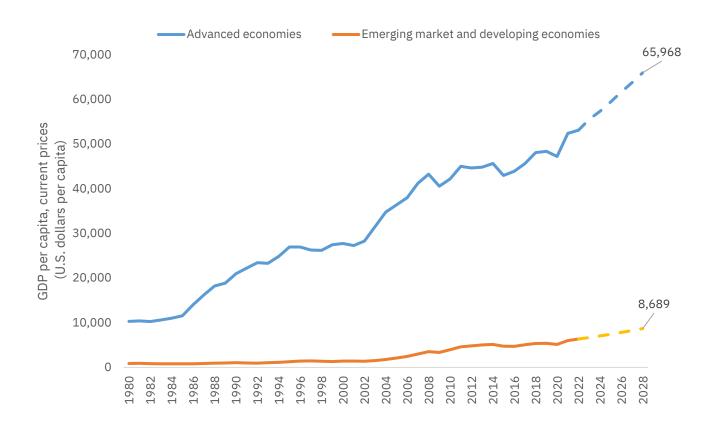
Bloomberg

EAFE 10 Countries	Rank
Switzerland	3
Germany	4
Sweden	5
Netherlands	9
Japan	12
France	13
U.K	18
Australia	19
Spain	31
Hong Kong	38

Source/Disclaimer: as of 03-Feb-2021; <a href="https://www.bloomberg.com/news/articles/2021-02-03/south-korea-leads-world-in-innovation-u-s-drops-out-of-top-10">https://www.bloomberg.com/news/articles/2021-02-03/south-korea-leads-world-in-innovation-u-s-drops-out-of-top-10</a>. The countries mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The countries/sectors/industries may or may not be part of our portfolio/strategy/schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.



## Elevated per capita income



• Countries with higher per capita incomes tend to have more stable economies. They can withstand economic shocks better and have the resources to implement fiscal and monetary policies to manage economic downturns.

Source/Disclaimer: as of 31-Dec-2022, imf,https://www.imf.org/external/datamapper/NGDPDPC@WEO/OEMDC/ADVEC/WEOWORLD.



## **Characteristics of Developed Markets**

**Emphasis on Innovation and R&D** 

**Strong regulatory framework** 

Most competitive economies in the world\*

**Relatively Politically and Financially Stable** 

**Relatively Matured Capital Market** 

Higher per capita income

Source/Disclaimer: The above icons are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.



<sup>\*</sup>According to IMD.org

## Reasons to go global



## Winners Keep Changing

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024 *
India	US	US	India	India	US	US	US	India	US	US
32.9%	6.2%	14.8%	30.3%	4.6%	34.1%	20.5%	32.1%	5.7%	26.7%	10.9%
US	DM Ex-US	DM Ex-US	DM Ex-US	US	DM Ex-US	India	India	DM Ex-US	India	DM Ex-US
16.4%	3.5%	6.1%	19.3%	4.3%	25.3%	16.1%	25.6%	-6.6%	21.3%	5.4%
DM Ex-US	India	India	US	DM Ex-US	India	DM Ex-US	DM Ex-US	US	DM Ex-US	India
-1.6%	-3.0%	4.4%	14.7%	-6.6%	13.5%	14.1%	13.2%	-8.9%	18.6%	2.9%

**Color legend** 

India	Nifty 50 TR Index
US	^S&P 500 TR Index (INR)
DM Ex-US	^S&P Developed Ex-U.S. BMI TR (INR)

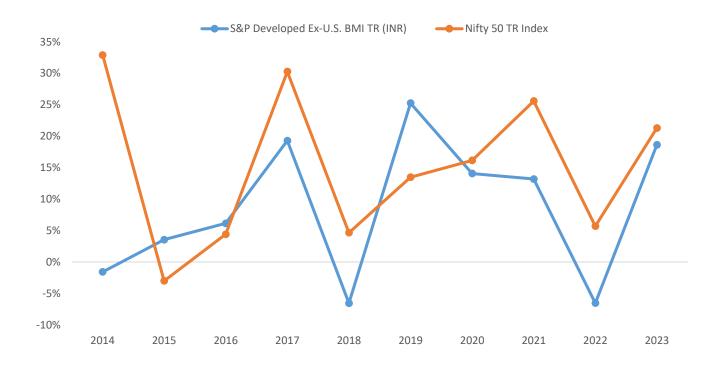
- No Regional market has consistently outperformed others
- A global portfolio can help reduce portfolio risk and smoothen return trajectory

Source/Disclaimer: S&P Global, MSCI, Factset. Exchange rate - FBIL/RBI/Thomson Reuter/MSCI. Performance data since 31-Dec-2014 to 28-Mar-24. \*2023 Year to Date. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future



## **Low Correlation to Indian Equities**

#### Diversifying your portfolio across different geographies can help reduce volatility as compared to Indian Equities



Source/Disclaimer: Index values- S&P Global; MSCI, MOAMC. Exchange rate- FBIL/RBI/Thomson Reuter/MSCI. Performance data since 31-Dec-2014 to 28-Mar-24. denotes the index currency conversion. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future



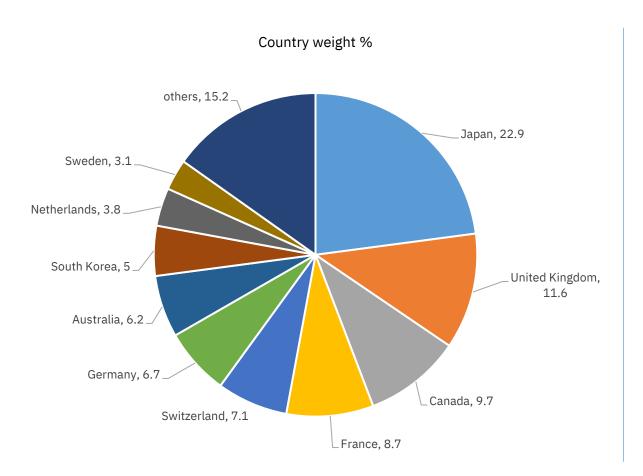
## **Brands from developed market**

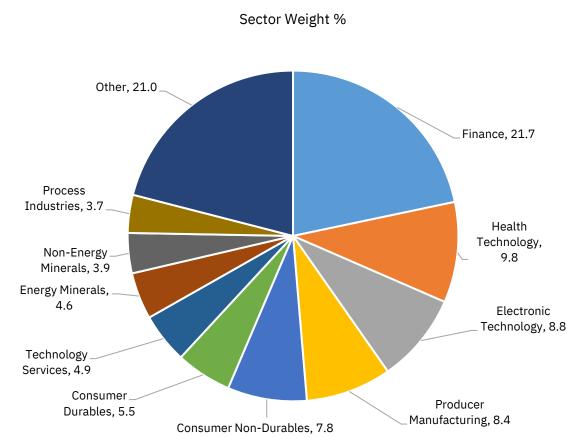


Source: MSCI; Data as of 31-Aug-23; The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.



## **Diversification: Country and Sector Exposure**





Source/Disclaimer: Factset. Data as on 28-Mar-24. Sectors as identified by Factset. The countries/sectors mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The countries/sectors may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.



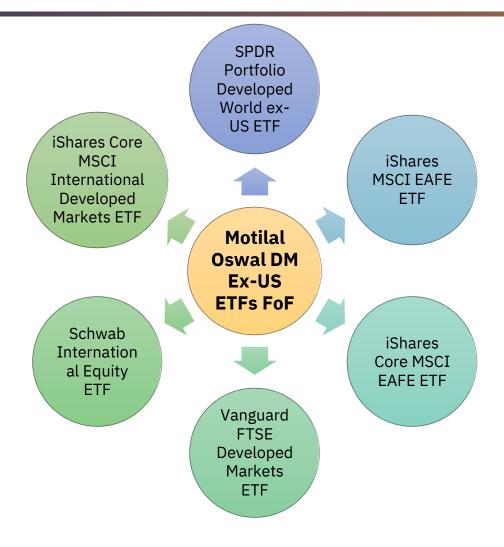
### **Risk Return Profile**

	Data Label	Nifty 50 TR Index	S&P Developed Ex-U.S. BMI TR (INR)
turn	1 Year	30.1%	17.0%
ed Ret	3 Year	16.3%	8.1%
Annualized Return	5 Year	15.3%	11.5%
Anr	10 Year	14.2%	8.8%
ıtillity	1 Year	7.2%	11.3%
d Vola	3 Year	14.4%	16.1%
Annualized Volatility	5 Year	19.8%	17.6%
Annı	10 Year	16.4%	15.0%

Source/Disclaimer: Index values- www.niftyindices.com, MOAMC and S&P Global. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Mar-14 to 28-Mar-24. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future



## **Motilal Oswal Developed Market Ex- US ETFs FoF – Underlying ETFs**



Source/Disclaimer: Information as of 28-Mar-24



## Recap – Motilal Oswal Developed Market Ex-US ETFs Fund of Funds

Exposure to renowned Global Brands

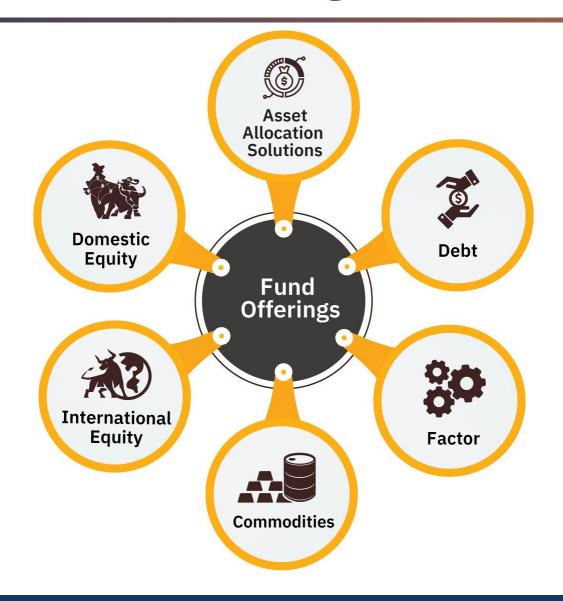
Exposure to largest Developed Markets

Well Diversified across Stock, Sector, Geography Low Correlation to Indian Equity

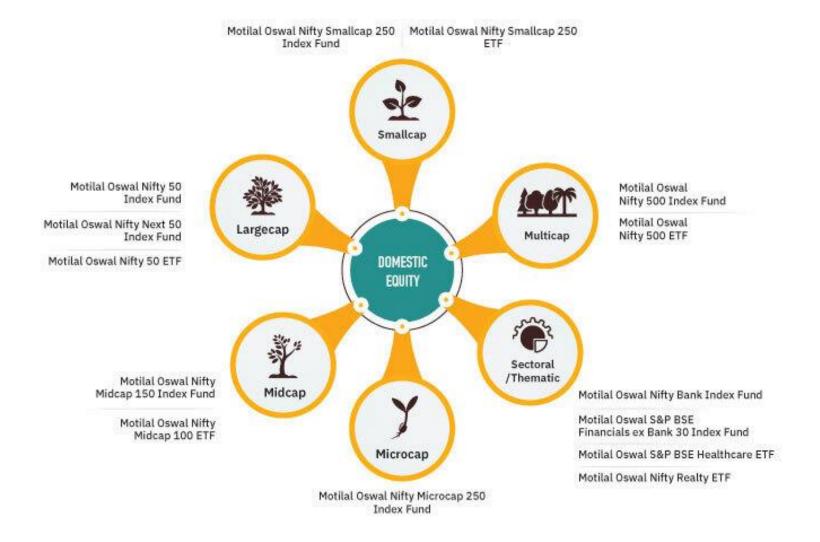
Source/Disclaimer: The above icons are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.



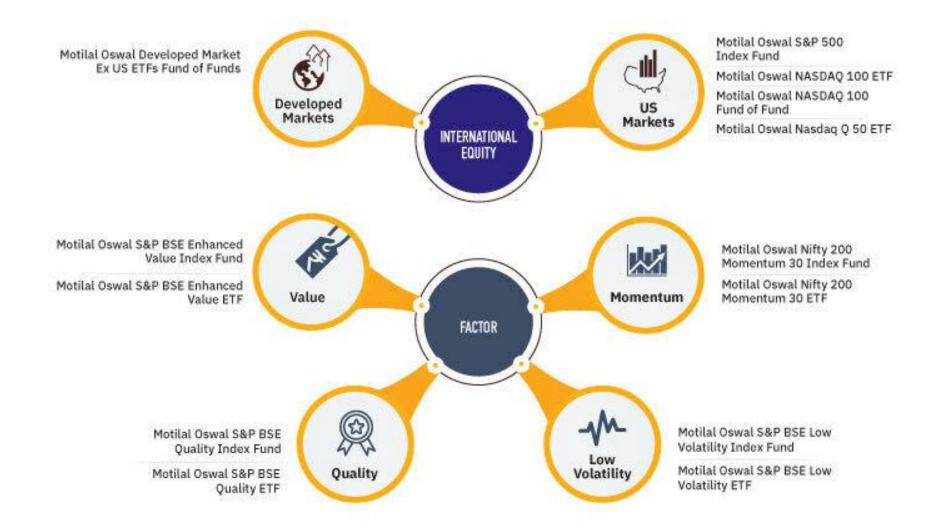












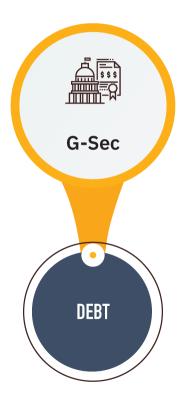


Motilal Oswal 5 Year G-Sec Fund of Fund

Motilal Oswal Nifty 5 year Benchmark G-Sec ETF Motilal Oswal Asset Allocation Passive Fund of Fund - Aggressive

Motilal Oswal Asset Allocation
Passive Fund of Fund - Conservative

Motilal Oswal Gold and Silver ETFs Fund of Funds









Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 50 Index Fund (An open ended scheme replicating / tracking Nifty 50 Total Return Index)	Long term capital growth     Return that corresponds to the performance of the Nifty 50     Total Return Index, subject to tracking error     Investment in securities constituting Nifty 50 Total Return Index	Fund  **Grant of the second of	Nifty 50 Total Return Index  Wooderste Moderste Milds Title
Motilal Oswal Nifty Next 50 Index Fund (An open ended scheme replicating / tracking Nifty Next 50 Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty Next 50 Total Return Index subject to tracking error</li> <li>Investment in securities constituting of Nifty Next 50 Index</li> <li>Long term capital growth</li> </ul>	Riskometer  Investors understand that their principal will be at Very High risk	Nifty Next 50 Total Return Index    Moderate   Moderate   Principle   Principl
Motilal Oswal Nifty Midcap 150 Index Fund (An open ended scheme replicating / tracking Nifty Midcap 150 Total Return Index)	Return that corresponds to the performance of Nifty Midcap 150 Total Return Index, subject to tracking error  Investment in securities constituting Nifty Next 50 Index  Long-term capital growth	Fund  Woderate  Riskometer  Investors understand that their principal will be at Very High risk	Nifty Midcap 150 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Smallcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Smallcap 250 Total Return Index)	Return that corresponds to the performance of Nifty Smallcap 250 Total Return Index, subject to tracking error Investment in securities constituting Nifty Small cap 250 Index Long-term capital growth	Fund  Application Moderate Mod	Nifty Smallcap 250 Total Return Index    Moderate   Moderate   Prince

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 500 Index Fund (formerly known as Motilal Oswal Nifty 500 Fund) (An open ended scheme replicating / tracking Nifty 500 Total Return Index)	Return that corresponds to the performance of Nifty 500 Total Return Index, subject to tracking error  Investment in securities constituting Nifty 500 Index  Long-term capital growth	Fund    Moderate   Mod	Nifty 500 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty 50 ETF (Formerly known as Motilal Oswal M50 ETF) (An open ended scheme replicating/tracking Nifty 50 Total Return Index) BSE: 590115, NSE: MOM50	<ul> <li>Return that corresponds to the performance of the Nifty 50 Total Return Index, subject to tracking error</li> <li>Investment in securities constituting Nifty 50 Total Return Index</li> <li>Long term capital growth</li> </ul>	Fund  Woderate Moderate Moderate Milgs, July July July July July July July July	Nifty 50 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Midcap 100 ETF (Formerly known as Motilal Oswal Nifty Midcap 100 ETF) (An open ended scheme replicating/tracking Nifty Midcap 100 Total Return Index) BSE: 536960, NSE: MOM100	Return that corresponds to the performance of Nifty Midcap 100 Total Return Index, subject to tracking error  Investment in securities constituting Nifty Midcap 100 Index  Long term capital growth	Fund  Riskometer  Investors understand that their principal will be at Very High risk	Nifty Midcap 100 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Bank Index Fund (An open ended scheme replicating / tracking Nifty Bank Total Return Index)	Return that corresponds to the performance of Nifty Bank Total Return Index, subject to tracking error  Investment in securities constituting Nifty Bank Index  Long term capital growth	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	Nifty Bank Total Return Index  One of the state of the st

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P 500 Index Fund (An open ended scheme replicating / tracking S&P 500 Total Return Index)	Return that corresponds to the performance of S&P 500 Total Return Index subject to tracking error  Investment in securities constituting S&P 500 Index  Long term capital growth	Fund  Moderate  Moderate	S&P 500 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal NASDAQ 100 ETF  (An open ended scheme replicating/tracking NASDAQ-100 Total Return Index) BSE: 533385, NSE: MOFN100)	Return that corresponds generally to the performance of NASDAQ 100 Total Returns Index, subject to tracking error Investment in securities constituting of NASDAQ 100 Index	Fund  Woderate  Riskometer  Investors understand that their principal will be at Very High risk	NASDAQ 100 Total Return Index    Moderate   Moderate
Motilal Oswal NASDAQ 100 Fund of Fund (An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)	Return that corresponds to the performance of the NASDAQ-100 Total Returns Index, subject to tracking error Investment in securities constituting of NASDAQ-100 ETF	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	NASDAQ 100 Total Return Index    NASDAQ 100 Total Return Index   NASDAQ 100 Total Return Index   NASDAQ 100 Total Return Index   NASDAQ 100 Total Return Index   Riskometer   Riskometer
Motilal Oswal Asset Allocation Passive Fund of Fund – Aggressive (An open ended fund of funds scheme investing in passive funds)	<ul> <li>To generate long term growth/capital appreciation by offering asset allocation.</li> <li>Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold</li> </ul>	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index  Riskometer  Benchmark riskometer is at Very High risk

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Asset Allocation  Passive Fund of Fund – Conservative  (An open ended fund of funds scheme investing in passive funds)	<ul> <li>To generate long term growth/capital appreciation by offering asset allocation.</li> <li>Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold</li> </ul>	Fund  Moderate  Moderate  Moderate  Migh  Riskometer  Investors understand that their principal  will be at High risk	30% Nifty 500 TRI + 10% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 50% Nifty 5 Yr Benchmark G-Sec Index  Riskometer  Benchmark riskometer is at High risk
Motilal Oswal Nifty 5 YR Benchmark G Sec ETF (formerly known as Motilal Oswal 5 Year G – Sec ETF) (An open ended scheme replicating/tracking Nifty 5 yr. Benchmark G-Sec Total Return Index) (A-III A relatively low interest rate risk and relatively low credit risk) BSE: 543250, NSE: MOGSEC	<ul> <li>Return that corresponds to the performance of the Nifty 5 yr Benchmark G-Sec Total Return Index, subject to tracking error</li> <li>Investment in securities constituting of Nifty 5 yr Benchmark G-Sec Index</li> </ul>	Riskometer  Investors understand that their principal will be at Moderate risk	Nifty 5 yr Benchmark G-Sec Total Return Index  Moderate High Riskometer  Benchmark riskometer is at Moderate risk
Motilal Oswal 5 Year G-Sec Fund of Fund  (An open ended fund of funds scheme investing in units of Motilal Oswal Nifty 5 YR Benchmark G-Sec ETF) (A-III A relatively low interest rate risk and relatively low credit risk)	<ul> <li>Long term capital appreciation</li> <li>Return that corresponds to the performance of Motilal Oswal 5 Year G-Sec ETF through investment in its units.</li> </ul>	Riskometer  Investors understand that their principal will be at Moderate risk	Nifty 5 yr Benchmark G-Sec Total Return Index  Moderate  Moderate  Migh  Riskometer  Benchmark riskometer is at Moderate risk



<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal NASDAQ Q 50 ETF  (An open ended scheme replicating/ tracking Nasdaq Q-50 TR Index) BSE: 543437, NSE: MONQ50	<ul> <li>Return that corresponds to the performance of the NASDAQ Q-50 Total Return Index subject to tracking error and forex movement.</li> <li>Long term capital growth.</li> </ul>	Fund    State	NASDAQ Q-50 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty 200 Momentum 30 ETF (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index (BSE: 543465, NSE: MOMOMENTUM)	Return that corresponds to the total returns of the Nifty 200     Momentum 30 Total Return Index subject to tracking error     Long term capital growth	Fund  **Riskometer**  Investors understand that their principal will be at Very High risk	Nifty 200 Momentum 30 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty 200 Momentum 30 Index Fund (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index)	Return that corresponds to the total returns of the Nifty 200     Momentum 30 Total Return Index subject to tracking error     Long term capital growth	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	Nifty 200 Momentum 30 Total Return Index  Moderate Modera



<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Low Volatility ETF  (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index BSE: 543501, NSE: MOLOWVOL)	Return that corresponds to the total returns of the S&P BSE Low Volatility Total Return Index subject to tracking error     Long term capital growth	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Low Volatility Total Return Index    S&P BSE Low Volatility Total Return Index   S&P BSE Low Volatility Total Return Index
Motilal Oswal S&P BSE Low Volatility Index Fund (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index)	Return that corresponds to the total returns of the S&P BSE Low Volatility Total Return Index subject to tracking error  Long term capital growth	Fund  Moderato  Moderato  High  Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Low Volatility Total Return Index    Moderate   Moderate
Motilal Oswal S&P BSE Financials ex Bank 30 Index Fund  (An open ended fund replicating / tracking the S&P BSE Financials ex Bank 30 Total Return Index)	Return that corresponds to the total returns of the S&P BSE Financials ex Bank 30 Total Return Index subject to tracking error  Long term capital growth	Fund  Fund  Figure  Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Financials ex Bank 30 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal S&P BSE Healthcare ETF  (An open ended fund replicating / tracking the S&P BSE Healthcare Total Return Index) BSE: 543563, NSE: MOHEALTH	Return that corresponds to the total returns of the S&P BSE Healthcare Total Return Index subject to tracking error  Long term capital growth	Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Healthcare Total Return Index  S&P BSE Healthcare Total Return Index  Riskometer  Benchmark riskometer is at Very High risk

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Quality ETF (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index) BSE: 543577, NSE: MOQUALITY	Return that corresponds to the total returns of the S&P BSE Quality Total Return Index subject to tracking error  Long term capital growth	Fund  Woderate  Woderate  High  Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Quality Total Return Index  **Boderate   Moderate   Modera
Motilal Oswal S&P BSE Quality Index Fund (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index)	Return that corresponds to the total returns of the S&P BSE Quality Total Return Index subject to tracking error  Long term capital growth	Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Quality Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal S&P BSE Enhanced Value ETF (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index) BSE:543576, NSE: MOVALUE	Return that corresponds to the total returns of the S&P BSE Enhanced Value Total Return Index subject to tracking error  Long term capital growth	Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Enhanced Value Total Return Index  **Moderate Moderate High Telephone Telephon
Motilal Oswal S&P BSE Enhanced Value Index Fund (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index)	Return that corresponds to the total returns of the S&P BSE Enhanced Value Total Return Index subject to tracking error  Long term capital growth	Riskometer  Investors understand that their principal will be at Very High risk	S&P BSE Enhanced Value Total Return Index    Moderate

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Gold and Silver ETFs Fund of Funds  (An open ended fund of funds scheme investing in units of gold and silver exchange traded funds)	<ul> <li>Long term capital appreciation</li> <li>Return that corresponds to the performance of the underlying Schemes of Gold ETF and Silver ETF</li> </ul>	Fund  Wooderate Moderate Million Talk Talk Talk Talk Talk Talk Talk Talk	LBMA Price of Gold and Silver  **Moderate**  **Riskometer**  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Microcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Microcap 250 Total Return Index)	Return that corresponds to the total returns of of Nifty Microcap 250 Total Return Index, subject to tracking error  Long-term capital growth	Riskometer  Investors understand that their principal will be at Very High risk	Nifty Microcap 250 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal S&P Developed markets Ex-US FoF  (An open-ended fund of funds scheme investing in units of Global ETFs which track the performance of Developed Markets excluding US)	Long term capital appreciation.     To invest in global ETFs which track the performance of Developed Markets exUS	Riskometer  Investors understand that their principal will be at Very High risk	S&P Developed Ex-U.S. BMI Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty 500 ETF  (An open ended scheme replicating / tracking Nifty 500 Total Return Index)	Return that corresponds to the total returns of of Nifty 500 Total Return Index, subject to tracking error  Long-term capital growth	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	Nifty 500 Total Return Index    Moderate   M

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty Smallcap 250 ETF (An open-ended fund replicating / tracking the Nifty Smallcap 250 Total Return Index)	<ul> <li>Return that corresponds to the total returns of the Nifty Smallcap 250 Total Return Index, subject to tracking error.</li> <li>Long term capital growth</li> </ul>	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	Nifty Smallcap 250 Total Return Index  Riskometer  Benchmark riskometer is at Very High risk
Motilal Oswal Nifty Realty ETF  (An open ended scheme replicating / tracking Nifty Realty Total Return Index)	<ul> <li>Return that corresponds to the performance of Nifty Realty Total Return Index subject to tracking error.</li> <li>Long term capital growth.</li> </ul>	Fund  Fund  Riskometer  Investors understand that their principal will be at Very High risk	Nifty Realty Total Return Index  Riskometer  Benchmark riskometer is at Very High risk



<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

### **Disclaimer**

This presentation has been prepared and issued on the basis of internal data, publicly available information and other sources believed to be reliable. The information contained in this document is for general purposes only and not a complete disclosure of every material fact and terms and conditions. The information / data herein alone is not sufficient and shouldn't be used for the development or implementation of an investment strategy. It should not be construed as investment advice to any party.

All opinions, figures, charts/graphs, estimates and data included in this presentation are as on date and are subject to change without notice. The statements contained herein may include statements of future expectations and other forward-looking statements that are based on our current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Readers shall be fully responsible / liable for any decision taken on the basis of this presentation. Investments in Securities are subject to market and other risks and there is no assurance or guarantee that the objectives of any of the Schemes will be achieved. The scheme may not be suited to all categories of investors.

The material is based upon information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied upon as such. Opinions, if any, expressed are our opinions as of the date of appearing on this material only. While we endeavor to update on a reasonable basis the information discussed in this material, there may be regulatory, compliance, or other reasons that prevent us from doing so. Recipient shall understand that the aforementioned statements cannot disclose all the risks and characteristics. The recipient is requested to take into consideration all the risk factors including their financial condition, suitability to risk return, etc. and take professional advice before investing.

Passive Investments - The Scheme is not actively managed. Since the Scheme is linked to index, it may be affected by a general decline in the Indian markets relating to its underlying index. The Scheme as per its investment objective invests in Securities which are constituents of its underlying index regardless of their investment merit. The AMC does not attempt to individually select stocks or to take defensive positions in declining markets.

**Index Fund** - The Scheme being an index scheme follows a passive investment technique and shall only invest in Securities comprising one selected index as per investment objective of the Scheme. The Fund Manager would invest in the Securities comprising the underlying index irrespective of the market conditions. If the Securities market declines, the value of the investment held by the Scheme shall decrease.

#### Risks associated with overseas investment

To the extent the assets of the scheme are invested in overseas financial assets, there may be risks associated with currency movements, restrictions on repatriation and transaction procedures in overseas market. Further, the repatriation of capital to India may also be hampered by changes in regulations or political circumstances as well as the application to it of other restrictions on investment. In addition, country risks would include events such as introduction of extraordinary exchange controls, economic deterioration, and bi-lateral conflict leading to immobilisation of the overseas financial assets and the prevalent tax laws of the respective jurisdiction for execution of trades or otherwise.

#### **Currency Risk:**

The fund may invest in overseas mutual fund / foreign securities as permitted by the concerned regulatory authorities in India. Since the assets will be invested in securities denominated in foreign currencies, the Indian Rupee equivalent of the net assets, distributions and income may be adversely affected by changes/fluctuations in the value of the foreign currencies relative to the Indian Rupee.

#### **Country Risk:**

The Country risk arises from the inability of a country, to meet its financial obligations. It is the risk encompassing economic, social and political conditions in a foreign country, which might adversely affect foreign investors' financial interests.

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully



### Disclaimer

NSE Indices Limited Disclaimer: MOFM50 and MOFM100: MOFM50 and MOFM100 offered by Motilal Oswal Asset Management Company Limited (MOAMC) or its affiliates is not sponsored, endorsed, sold or promoted by NSE Indices Limited and its affiliates. NSE Indices Limited and its affiliates do not make any representation or warranty, express or implied (including warranties of merchantability or fitness for particular purpose or use) to the owners of MOFM50 and MOFM100 or any member of the public regarding the advisability of investing in securities generally or in the MOFM50 and (MOFM100) linked to Nifty 50 Index and Nifty Midcap 100 Index respectively or particularly in the ability of Nifty 50 Index and Nifty Midcap 100 Index and Nifty Midcap 100 Index in the Scheme Information Document.

The **S&P 500 Index** is a product of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") have been licensed for use by Motilal Oswal Asset Management Company Limited (MOAMC). Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"); **Motilal Oswal S&P Index Fund** (**MOFSP500**) is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, their respective affiliates and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the **S&P 500 Index.** 

The S&P 500 Index is a product of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") have been licensed for use by MOAMC. Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"); Dow Jones" is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"); It is not possible to invest directly in an index. MOFSP500 is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, any of their respective affiliates (collectively, "S&P Dow Jones Indices") S&P Dow Jones Indices does not make any representation or warranty, express or implies, to the owners of the MOFSP500 or any member of the public regarding the advisability of investing in securities generally or in MOFSP500 particularly or the ability of the S&P 500 Index to track general market performance. Past performance of an index is not an indication or guarantee of future results. S&P Dow Jones Indices' only relationship to MOAMC with respect to the S&P 500 Index is the licensing of the Index and certain trademarks, service marks and/or trade names of S&P Dow Jones Indices and/or its licensors. The S&P 500 Index is determined, composed and calculated by S&P Dow Jones Indices without regard to MOAMC or the MOFSP500. S&P Dow Jones Indices have no obligation to take the needs of MOAMC or the owners of MOFSP500 into consideration in determining, composing or calculating the S S&P 500 Index. S&P Dow Jones Indices is not responsible for and has not participated in the determination of the prices, and amount of MOFSP500 or the timing of the issuance or sale of MOFSP500 or in the determination or calculation of the equation by which MOFSP500. There is no assurance that investment products based on the S&P 500 Index will accurately track index performance or provide positive investment returns. S&P Dow Jones Indices LLC is not an investment or tax advisor. A tax advisor should be consulted to evaluate the impact of any tax-exempt security, nor is it considered to be investment advice.

NEITHER S&P DOW JONES INDICES NOR THIRD PARTY LICENSOR GUARANTEES THE ADEQUACY, ACCURACY, TIMELINESS AND/OR THE COMPLETENESS **OF THE S&P 500 Index** OR ANY DATA RELATED THERETO OR ANY COMMUNICATION, INCLUDING BUT NOT LIMITED TO, ORAL OR WRITTEN COMMUNICATION (INCLUDING ELECTRONIC COMMUNICATIONS) WITH RESPECT THERETO. S&P DOW JONES INDICES AND SHALL NOT BE SUBJECT TO ANY DAMAGES OR LIABILITY FOR ANY ERRORS, OMISSIONS, OR DELAYS THEREIN. S&P DOW JONES INDICES AND MAKES NO EXPRESS OR IMPLIED WARRANTIES, AND EXPRESSLY DISCLAIMS ALL WARRANTIES, OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE OR AS TO RESULTS TO BE OBTAINED BY **MOAMC**, OWNERS OF **MOFSP500**, OR ANY OTHER PERSON OR ENTITY FROM THE USE OF THE **S&P 500** Index OR WITH RESPECT TO ANY DATA RELATED THERETO. WITHOUT LIMITING ANY OF THE FOREGOING, IN NO EVENT WHATSOEVER SHALL S&P DOW JONES INDICES BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES INCLUDING BUT NOT LIMITED TO, LOSS OF PROFITS, TRADING LOSSES, LOST TIME OR GOODWILL, EVEN IF THEY HAVE BEEN ADVISED OF THE POSSIBLITY OF SUCH DAMAGES, WHETHER IN CONTRACT, TORT, STRICT LIABILITY, OR OTHERWISE. THERE ARE NO THIRD PARTY BENEFICIARIES OF ANY AGREEMENTS OR ARRANGEMENTS BETWEEN S&P DOW JONES INDICES AND MOAMC, OTHER THAN THE LICENSORS OF S&P DOW JONES INDICES



### Disclaimer

#### NASDAQ OMX Group, Inc.

The Product i.e. MOFN100 is not sponsored, endorsed, sold or promoted by The NASDAQ OMX Group, Inc. or its affiliates (NASDAQ OMX, with its affiliates, are referred to as the "Corporations"). The Corporations have not passed on the legality or suitability of, or the accuracy or adequacy of descriptions and disclosures relating to, the Product. The Corporations make no representation or warranty, express or implied to the owners of the Product or any member of the public regarding the advisability of investing in securities generally or in the Product particularly, or the ability of the Nasdaq-100 Index® to track general stock market performance. The Corporations' only relationship to Motilal Oswal Asset Management Company Ltd. ("Licensee") is in the licensing of the NASDAQ®, OMX®, NASDAQ OMX®, NASDAQ-100®, and NASDAQ-100 Index® registered trademarks, and certain trade names of the Corporations and the use of the NASDAQ-100 Index® which is determined, composed and calculated by NASDAQ OMX without regard to Licensee or the Product. NASDAQ OMX has no obligation to take the needs of the Licensee or the Product(s) into consideration in determining, composing or calculating the NASDAQ-100 Index®. The Corporations are not responsible for and have not participated in the determination of the timing of, prices at, or quantities of the Product to be issued or in the determination or calculation of the equation by which the Product is to be converted into cash. The Corporations have no liability in connection with the administration, marketing or trading of the Product.

THE CORPORATIONS DO NOT GUARANTEE THE ACCURACY AND/OR UNINTERRUPTED CALCULATION OF THE NASDAQ-100 INDEX® OR ANY DATA INCLUDED THEREIN. THE CORPORATIONS MAKE NO WARRANTY, EXPRESS OR IMPLIED, AS TO RESULTS TO BE OBTAINED BY LICENSEE, OWNERS OF THE PRODUCT(S), OR ANY OTHER PERSON OR ENTITY FROM THE USE OF THE NASDAQ-100 INDEX® OR ANY DATA INCLUDED THEREIN. THE CORPORATIONS MAKE NO EXPRESS OR IMPLIED WARRANTIES, AND EXPRESSLY DISCLAIM ALL WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE WITH RESPECT TO THE NASDAQ-100 INDEX® OR ANY DATA INCLUDED THEREIN. WITHOUT LIMITING ANY OF THE FOREGOING, IN NO EVENT SHALL THE CORPORATIONS HAVE ANY LIABILITY FOR ANY LOST PROFITS OR SPECIAL, INCIDENTAL, PUNITIVE, INDIRECT, OR CONSEQUENTIAL DAMAGES, EVEN IF NOTIFIED OF THE POSSIBILITY OF SUCH DAMAGES.

#### BSE

The Bombay Stock Exchange Limited ("the Exchange") has given vide its letter dated February 10, 2011 permission to the Mutual Fund to use the Exchange's name in this Scheme Information Document as one of the stock exchanges on which the Mutual Fund's units are proposed to be listed subject to, the Mutual Fund fulfilling the various criteria for listing. The Exchange has scrutinized this Scheme Information Document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to the Mutual Fund. The Exchange does not in any manner:-

- 1. warrant, certify or endorse the correctness or completeness of any of the contents of this SID;
- 2. warrant that the Mutual Fund's units will be listed or will continue to be listed on the Exchange;
- 3. take any responsibility for the financial or other soundness of the Mutual Fund, its sponsors, its promoters, its management or any scheme or project of this Mutual Fund.

and should not for any reason be deemed or construed that the Scheme Information Document has been cleared or approved by the Exchange. Every person who desires to apply for or otherwise acquire any units of Motilal Oswal NASDAQ-100 (MOFN100) of this Mutual Fund may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

