

A large, stylized arrow graphic is located on the left side of the image. It is orange with a yellow outline and points towards the right, spanning across the dark blue central band.

THOUGHT LEADERS IN EQUITY
Focused, Process Driven,
Ideas Powerhouse

THINK EQUITY. THINK MOTILAL OSWAL.

HI-QUALITY HI-GROWTH BENEFIT FROM BOTH

Motilal Oswal's investing process builds Hi-Quality & Hi-Growth portfolios.

Our **process.** Your **success.**

THINK **EQUITY**
THINK **MOTILAL OSWAL**



www.motilaloswalmf.com

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

The term 'Hi-Quality and Hi-Growth Portfolios' refer to Motilal Oswal AMC's defined fund management processes based on internal qualitative and quantitative research parameters & not be construed as investment advice to any party.

Veritable Ecosystem in Financial Services

Asset Management

Leaders in PMS & CAT III Long only AIFs

67,475Crs AUM **150+** investee companies

Institutional Equities

Expertise in equity research

250+ companies, **21** sectors

300 reports, **41** analysts

#1 Corporate Access Team **#1** Best Execution*

#2 Domestic Brokerage for Sales*

Private Equity Real Estate

Expertise in private placement
and real estate

125+ investments, **7** funds, **9,380Cr**s AUM

2 Partial exits at IRR of 32.5% and 15.5% in Q3FY24

Private Wealth

Expertise in wealth
management and distribution

89,632Crs AUM, **~6,302** families, **233** RMs

Housing Finance

Expertise in affordable housing finance

47,239 families, **3,781Cr**s AUM

111 branches across 12 states/UTs

Investment Banking

Expertise in capital market deals

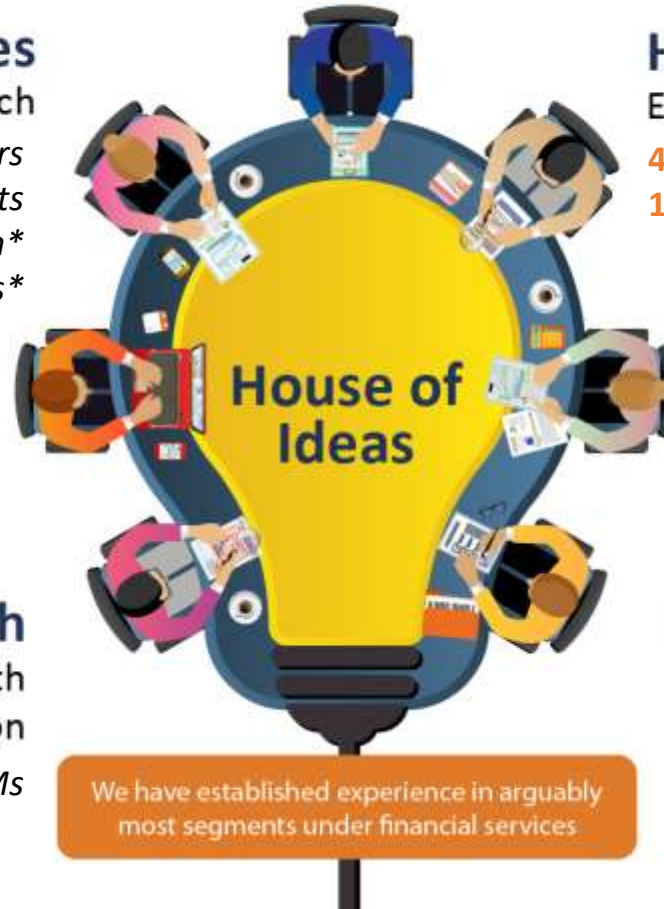
20+ team **14** deals in 9MFY24 **~11,000Cr**s
worth deals

Retail & Distribution

Expertise in advisory and client servicing

4.0mn clients, **9,397** franchisees, **2,500+** advisors

Top 3 broking houses in terms of gross brokerage
revenue



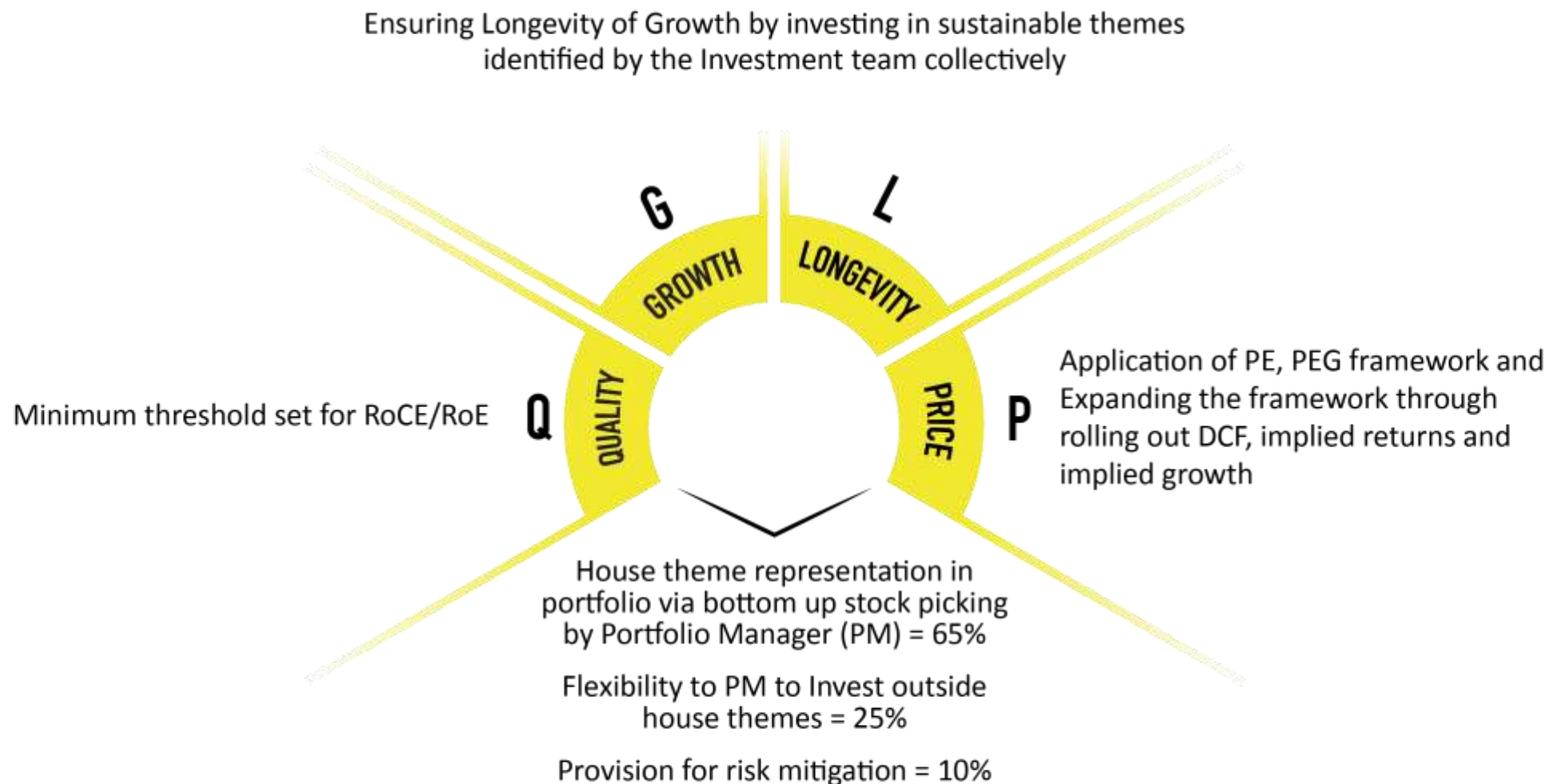
We have established experience in arguably
most segments under financial services

Source: MOAMC Internal. Data as on 31st December'2023

*Asiamoney Poll 2023

THINK EQUITY. THINK MOTILAL OSWAL.

Disciplined Investing following “Q-G-L-P” Investment Process



The above graph/data is used to explain the concept and is for illustration purpose only. The data mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact, and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Risk Management Framework for Consistency & Sustainability of Performance



Stock Weightage & Stock Sizing

Minimum and maximum exposure limits set



Sector Sizing

Limits on sector deviations relative to benchmark



Diversification Strategy

Portfolio size capped up to 35 stocks



Profit Taking / Stop Loss Framework

Proprietary framework for measuring triggers



Stringent Liquidity Framework

Ensuring efficient management for ability to take necessary action

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25+ Years of Thought Leadership – Wealth Creation Studies



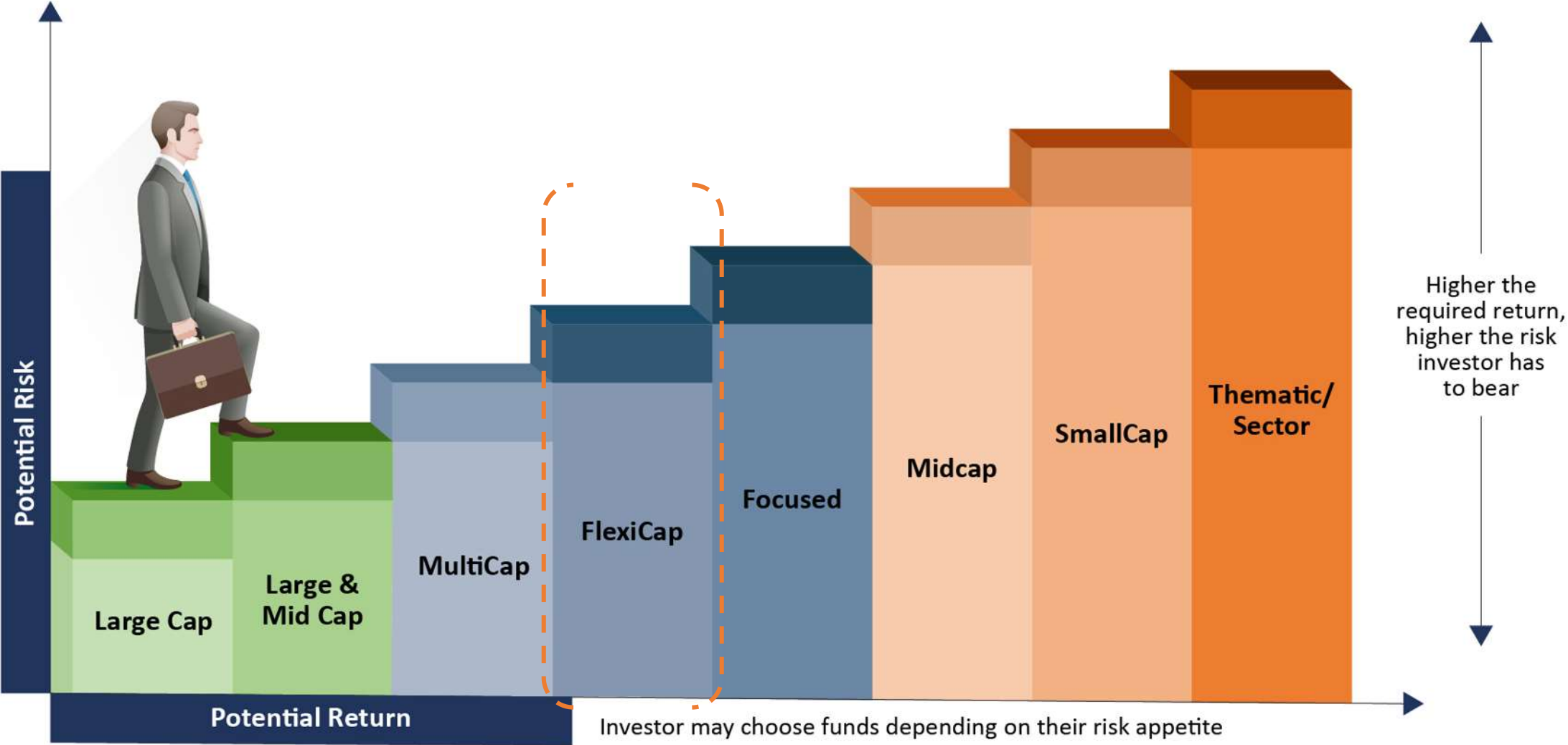
Skin in the Game



What is at stake?
~6,000+ Cr

Source: MOAMC Internal, Data as on Jan 31st 2024

Risk Return Spectrum - Active Equity Funds



Source: Internal MOAMC Research.
Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal Oswal FlexiCap Fund

Ready, Set and Grow!

THINK EQUITY. THINK MOTILAL OSWAL.



Flexi Cap Category: **Market Cap Agnostic**

Large Cap
Top 100 Companies

Midcap
101st to 250th
Company

Small Cap
251st and Beyond

Flexi Cap Funds:

Free to invest in
companies across
market cap spectrum

Source: AMFI & SEBI. Data as on 31st December 2022 (Latest data)

Why Flexi Caps

- 1 Invest across the market cap spectrum without restrictions
- 2 Dynamic shift between Large cap, Mid cap and Small cap segments of the market
- 3 Market cap agnosticism provides diversification benefits
- 4 Risk mitigation
- 5 Market cycles of Large caps, Mid caps and Small caps outperforming/underperforming

Source: Internal MOAMC Research.

Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

THINK EQUITY. THINK MOTILAL OSWAL.

Introducing Motilal Oswal Flexi Cap Fund

INVESTMENT PHILOSOPHY:
Q.G.L.P

INVESTMENT UNIVERSE:
Consisting of, but not limited to
opportunities from NIFTY 500 Universe

CURRENT HOLDINGS:
Sector Leaders Across Market Caps

INVESTMENT FRAMEWORK:
Winner Categories, Category Winners

PORTFOLIO ORIENTATION:
Economic Recovery Play

SKIN IN THE GAME:
We win only if you win

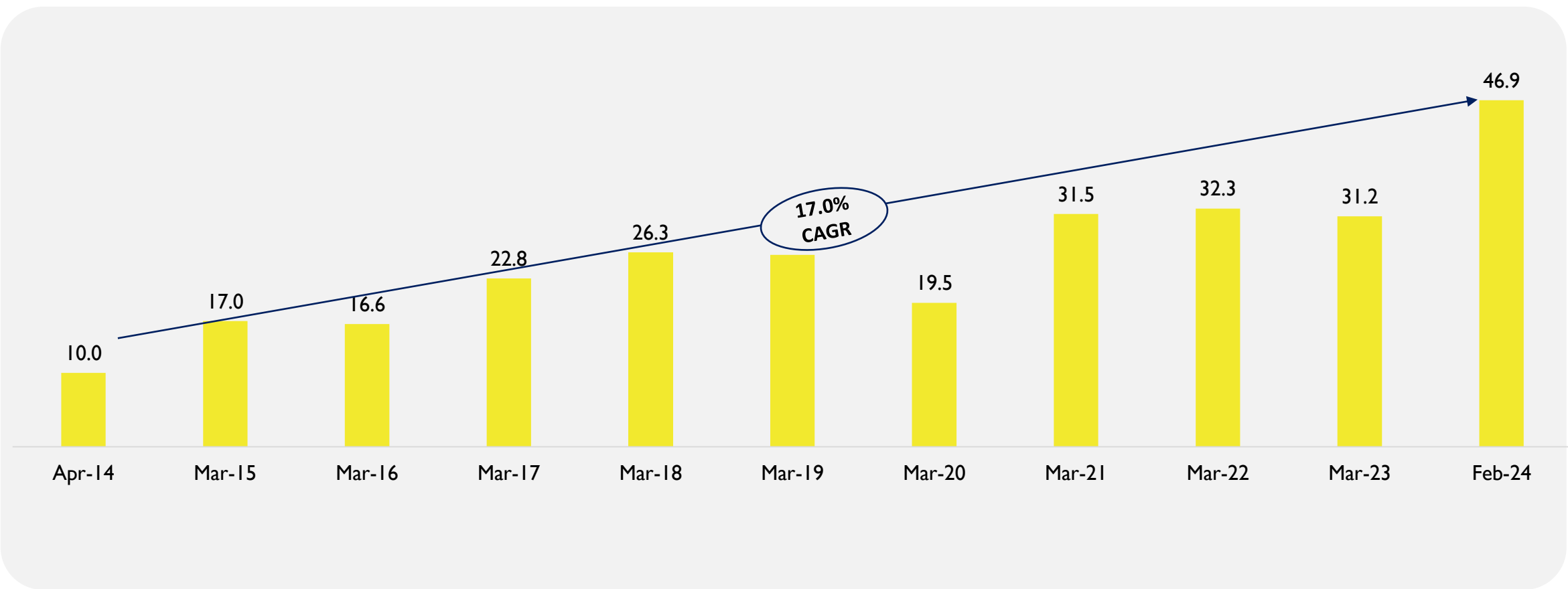
Source: Internal MOAMC Research.

THINK EQUITY. THINK MOTILAL OSWAL.



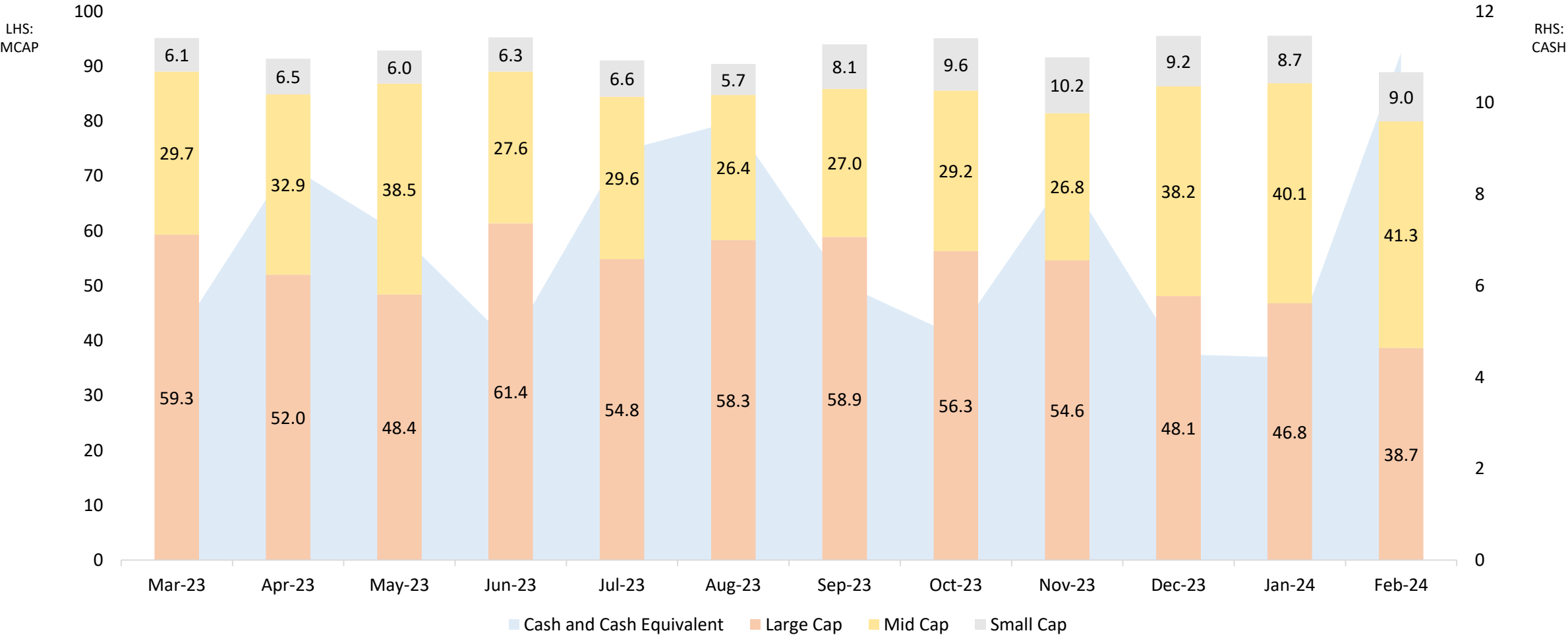
Consistent Wealth Creation for Investors

Steady rise in NAV from Apr 2014 to Sep 2023



Data as on Feb 29th 2024
The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Market Cap Mix



Data as on February 29th 2024
Source: MOAMC Internal Research

Current Positioning

Motilal Oswal Flexicap Fund

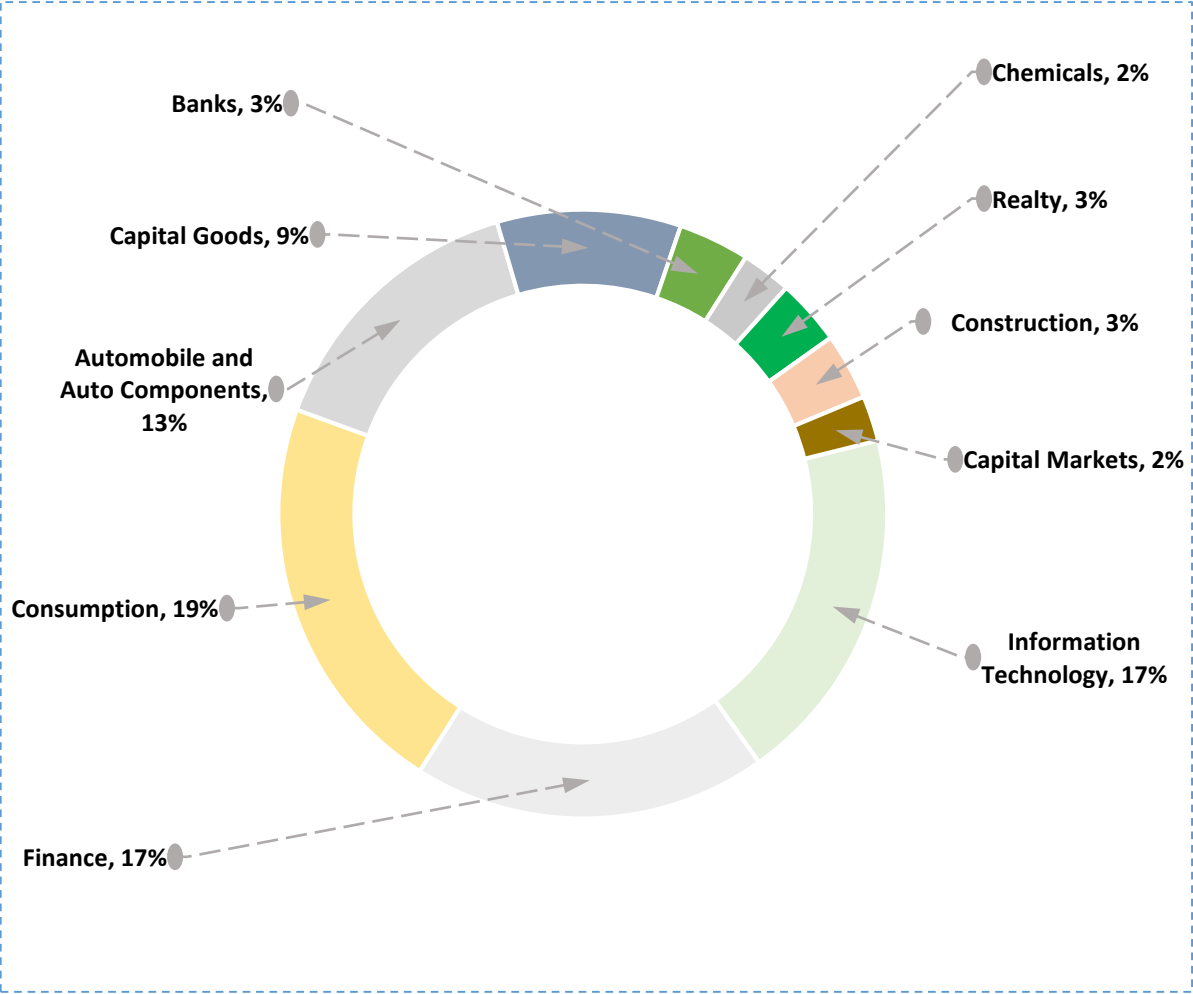
Banks
ICICI Bank

Capital Goods
ABB India
CG Power and Industrial Solutions
Polycab India

Automobile and Auto Components
Balkrishna Industries
Tube Investments of India

Consumption
Vaibhav Global
Trent
Zomato
Electronic Mart India
Kalyan Jewellers

Financial Services
Cholamandalam Investment and Finance
Jio Financial Services



Chemicals
Deepak Nitrite

Realty
Prestige Estates Project

Construction
Larsen & Toubro Limited

Capital Market
Multi Commodity Exchange of India
BSE

Information Technology
Coforge
Persistent Systems

Source: MOAMC Internal Research
*Data as on February 29th 2024

Scheme Performance

| Point to Point Returns (%) | 1 Year | | 3 years | | 5 Years | | Since Inception | |
|---------------------------------|----------|-----------|----------|-----------|----------|-----------|-----------------|-----------|
| | CAGR (%) | Rs. 10000 | CAGR (%) | Rs. 10000 | CAGR (%) | Rs. 10000 | CAGR (%) | Rs. 10000 |
| Motilal Oswal Flexi cap Fund | 47.2 | 14,731 | 14.7 | 15,095 | 14.1 | 19,391 | 17.0 | 46,855 |
| Nifty 500 TRI (Benchmark) | 39.6 | 13,971 | 19.3 | 17,022 | 18.8 | 23,678 | 15.7 | 42,203 |
| Nifty 50 TRI (Additional Index) | 28.4 | 12,849 | 16.1 | 15,675 | 16.6 | 21,603 | 14.1 | 36,712 |

| SIP Performance (%) | 1 Year | | | 3 years | | | 5 Years | | | Since Inception | | |
|---------------------|----------|---------|---------|----------|---------|---------|----------|-----------|---------|-----------------|-----------|-----------|
| | Scheme | BM | Add. BM | Scheme | BM | Add. BM | Scheme | BM | Add. BM | Scheme | BM | Add. BM |
| Investment Amount | 1,20,000 | | | 3,60,000 | | | 6,00,000 | | | 11,80,000 | | |
| Market Value | 151,933 | 145,011 | 137,805 | 492,223 | 488,534 | 459,773 | 937,238 | 1,030,677 | 948,697 | 2,368,753 | 2,723,743 | 2,520,938 |
| Returns (XIRR)% | 52.99 | 40.96 | 28.73 | 21.44 | 20.90 | 16.58 | 17.90 | 21.81 | 18.40 | 13.60 | 16.26 | 14.79 |

Data as on February 29th 2024

Date of inception: 28-Apr-2014. In case, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in the future.

Mr. Niket Shah for equity component with effect from August 01, 2023. Mr. Rakesh Shetty is the Fund Manager for debt component since 22nd November'22. Mr. Ankush Sood has been appointed as the Fund Manager for foreign securities component w.e.f. August 25, 2021

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/3a9cc-mf-annexure.pdf>



Introducing

FAB PLAN

• Motilal Oswal **F**ixed **A**mount **B**enefit Plan •



A Plan which aims to get you



**Regular Withdrawal
Amount for expense
management**

**Emergency funds for life's
unexpected events**



**Protection from
market fluctuations**

**Legacy planning for
your loved ones**



Key Specs



What is FAB Plan?

Motilal Oswal Fixed Amount Benefit Plan (FAB) enables you to withdraw a regular sum of your investments at a fixed percentage and predefined frequency of your original investment, irrespective of the movement in the market value of the investment, subject to availability of capital.



Withdrawal Amount

Minimum withdrawal amount of ₹500 per month



Withdrawal Rate

Default 6% per annum
8% | 10% | 12% per annum



Frequency

Default Monthly
Quarterly | Annually



Deferment

Default 1 year from the date of investment
Investor can choose to start earlier/later



Withdrawal Date

Default 7th of every month
1st | 14th | 21st | 28th



Scheme

Default – Motilal Oswal Equity Hybrid Fund
Investor can choose from select list of active and passive schemes

Maximize your financial potential by using the FAB calculator to create a comprehensive FAB Plan:

<https://www.motilaloswalmf.com/fabplan>

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Motilal Oswal Flexi Cap Fund

| Year | Investment / Opening Balance (A) | Returns (B) | Withdrawals (C) | | | Closing Balance (A+B-C) | Tax on Withdrawals |
|---------------------------|----------------------------------|-------------|-----------------|------------|----------|-------------------------|--------------------|
| | | | Out of Capital | From Gains | Total | | |
| 2015 | 1,00,00,000 | 14,59,863 | - | - | - | 1,14,59,863 | |
| 2016 | 1,14,59,863 | 9,68,657 | 1,56,319 | 6,43,681 | 8,00,000 | 1,16,28,519 | 5,632 |
| 2017 | 1,16,28,519 | 50,06,367 | 3,50,039 | 4,49,961 | 8,00,000 | 1,58,34,886 | 25,004 |
| 2018 | 1,58,34,886 | (12,42,784) | 3,11,716 | 4,88,284 | 8,00,000 | 1,37,92,102 | 21,172 |
| 2019 | 1,37,92,102 | 10,92,772 | 3,47,564 | 4,52,436 | 8,00,000 | 1,40,84,875 | 24,756 |
| 2020 | 1,40,84,875 | 14,50,606 | 3,89,809 | 4,10,191 | 8,00,000 | 1,47,35,481 | 28,981 |
| 2021 | 1,47,35,481 | 22,55,187 | 4,44,254 | 3,55,746 | 8,00,000 | 1,61,90,668 | 34,425 |
| 2022 | 1,61,90,668 | (4,82,161) | 4,33,335 | 3,66,665 | 8,00,000 | 1,49,08,507 | 33,333 |
| Valuation as on 31-Jan-23 | | | | | | 1,41,52,053 | |

Withdrawal over tenure: 56,00,000

Investment value at the end of tenure: 1,41,52,053

Total wealth created: 1,97,52,053

XIRR: Pre Tax 10.14% | Post Tax 9.97%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 31st Dec 2014. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

Now that's a FAB Plan

Tax efficient returns



Legacy planning for family



Fixed withdrawals, independent of market movements



Aims to provide enhanced investment experience relative to traditional instruments



Great tool for expense and lifestyle management



Suitable for several goals including retirement



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Fund Facts

| Type of the Scheme | Flexi cap Fund - An open ended equity scheme investing across large cap, mid cap, small cap stocks | | | | | | | | | | | | | | | | | |
|--|--|---------|-------------------|------------|--|--|--------------|---------|---------|-------------------|---------------------------------------|----|-----|-----------|--|---|----|-----|
| Category of the Scheme | Flexi cap | | | | | | | | | | | | | | | | | |
| Investment Objective | The investment objective of the Scheme is to achieve long term capital appreciation by primarily investing in equity & equity related instruments across sectors and market capitalization levels. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved. | | | | | | | | | | | | | | | | | |
| Benchmark | Nifty 500 TRI | | | | | | | | | | | | | | | | | |
| Entry / Exit Load | Entry : Nil Exit : 1% - - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between Motilal Oswal Focused , Motilal Oswal MidCap, Motilal Oswal FlexiCap , Motilal Oswal Equity Hybrid Fund, Motilal Oswal Large & MidCap Fund & Motilal Oswal dynamic equity Fund. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme. | | | | | | | | | | | | | | | | | |
| Asset Allocation | <table> <tr> <th rowspan="2">Instrument</th><th colspan="2">Indicative Asset Allocation (% of Total Assets)</th><th>Risk Profile</th></tr> <tr> <th>Minimum</th><th>Maximum</th><th>High/ Medium/ Low</th></tr> <tr> <td>Equity and equity related instruments</td><td>65</td><td>100</td><td>Very High</td></tr> <tr> <td>Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc.</td><td>0</td><td>35</td><td>Low</td></tr> </table> | | | Instrument | Indicative Asset Allocation (% of Total Assets) | | Risk Profile | Minimum | Maximum | High/ Medium/ Low | Equity and equity related instruments | 65 | 100 | Very High | Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc. | 0 | 35 | Low |
| Instrument | Indicative Asset Allocation (% of Total Assets) | | Risk Profile | | | | | | | | | | | | | | | |
| | Minimum | Maximum | High/ Medium/ Low | | | | | | | | | | | | | | | |
| Equity and equity related instruments | 65 | 100 | Very High | | | | | | | | | | | | | | | |
| Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc. | 0 | 35 | Low | | | | | | | | | | | | | | | |

Fund Facts

| | | | | |
|----------------------------------|--|---|---|-------------------------------|
| Plans | Regular Plan and Direct Plan | | | |
| Options (Under each plan): | Dividend (Payout and Reinvestment) and Growth | | | |
| Minimum Application Amount: | Rs. 500/- and in multiples of Re. 1/- thereafter | | | |
| Additional Application Amount: | Rs. 500/- and in multiples of Re. 1/- thereafter | | | |
| Systematic Investment Plan (SIP) | Weekly SIP | Rs. 500 and in multiples of Re.1/- thereafter (Minimum installment – 12) | | |
| | Fortnightly SIP | | | |
| | Monthly SIP | | | |
| | Quarterly SIP | Rs. 1,500 and in multiples of Re.1/- thereafter (Minimum Installment – 4) | | |
| | Annual SIP | Rs. 6,000 and in multiples of Re. 1/- thereaer (Minimum Installment – 1) | | |
| | The Dates of Auto Debit Facility shall be on the 1st , 7 th , 14 th ,21st or 28 th of every month. | | | |
| Minimum Redemption Amount | Rs. 500/- and in multiples of Re. 1/- thereafter or account balance, whichever is lower | | | |
| Fund Manager | For Equity Component: | | Fund Manager – International Securities | Fund Manager - Debt Component |
| | Mr. Siddharth Bothra | Mr. Niket Shah | Ankush Sood | Mr. Rakesh Shetty |
| | Experience: 13 years | Experience: 10 years | | Experience: |

Fund Managers



For Equity Component: Mr. Niket Shah:

- **Rich Experience:** Niket has over 15 years of experience. Prior to joining MOAMC, he was associated with Motilal Oswal Securities Limited as Head of Midcaps Research from February 2013 to March 2018, Edelweiss Securities Ltd. as Research Analyst - Midcaps from March 2010 to January 2013 and Religare Capital Markets Ltd. as Research Analyst - Midcaps from June 2008 to March 2010
- **Academic Background:** Mr. Niket has done his Master's in Business Administration (MBA) in Finance from Welingkar Institute of Management Studies
- **Funds Managed:** Motilal Oswal Midcap Fund and Motilal Oswal Flexi Cap Fund

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/3a9cc-mf-annexure.pdf>

Fund Managers





For Debt Component: Mr. Rakesh Shetty

- **Rich Experience:** Mr Rakesh Shetty has an experience of more than 13 years in debt and equity markets
- **Prestigious past experience:** Prior to joining Motilal Oswal AMC he has worked with multiple organizations such as Zyfin Capital, Derivium Tradition Securities, HDFC Bank, Aldmondz Global Securities and Fullerton India Credit Company
- **Excellent academic background:** Graduation in Commerce

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/3a9cc-mf-annexure.pdf>

Product Labelling

| Name of the scheme | Scheme Riskometer | Benchmark Riskometer Nifty 500 TRI |
|--|--|---|
| Motilal Oswal Flexi Cap Fund - (An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks) |  |  |
| This product is suitable for investors who are seeking* <ul style="list-style-type: none">• Long-term capital growth• Investment in equity and equity related instruments across sectors and market-capitalization levels. | Investors understand that their principal will be at Very High risk | Investors understand that their principal will be at Very High risk |

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Disclaimer

This presentation has been prepared and issued on the basis of internal data, publicly available information and other sources believed to be reliable. The information contained in this document is for general purposes only and not a complete disclosure of every material fact and terms and conditions and features of Motilal Oswal Flexicap Fund. The information / data herein alone is not sufficient and shouldn't be used for the development or implementation of an investment strategy. It should not be construed as investment advice to any party. All opinions, figures, charts/graphs, estimates and data included in this presentation are as on date and are subject to change without notice. While utmost care has been exercised while preparing this document, Motilal Oswal Asset Management Company Limited (MOAMC) does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include statements of future expectations and other forward-looking statements that are based on our current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Readers shall be fully responsible/liable for any decision taken on the basis of this presentation. No part of this document may be duplicated in whole or in part in any form and/or redistributed without prior written consent of the Motilal Oswal Mutual Fund/Motilal Oswal Asset Management Company Limited. Readers should before investing in the Scheme make their own investigation and seek appropriate professional advice. Please read Scheme Information Document (SID) and Statement of Additional Information (SAI) carefully before investing. Past performance of the Sponsor/ AMC/ Mutual Fund and its affiliates does not indicate the future performance of the scheme and may not provide a basis of comparison with other investments. NSE Indices Limited: Motilal Oswal Value Index (MOVI) is not sponsored, endorsed, sold or promoted by NSE Indices Limited. MOVI has been developed by MOAMC and NSE Indices Limited has calculated and maintained as per the specifications and requirements of MOAMC. NSE Indices Limited does not make any representation or warranty, express or implied regarding the advisability of investing in the products linked to MOVI and availing the services generally or particularly or the ability of MOVI to track general stock market performance in India. Please read the full Disclaimers in relation to the MOVI in the Scheme Information Document.

Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Limited. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For any Mutual Fund queries, please call us on +91 81086 22222 /+91 22 40548002 (Press 1) or write to mfservice@molaloswal.com

THANK YOU



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