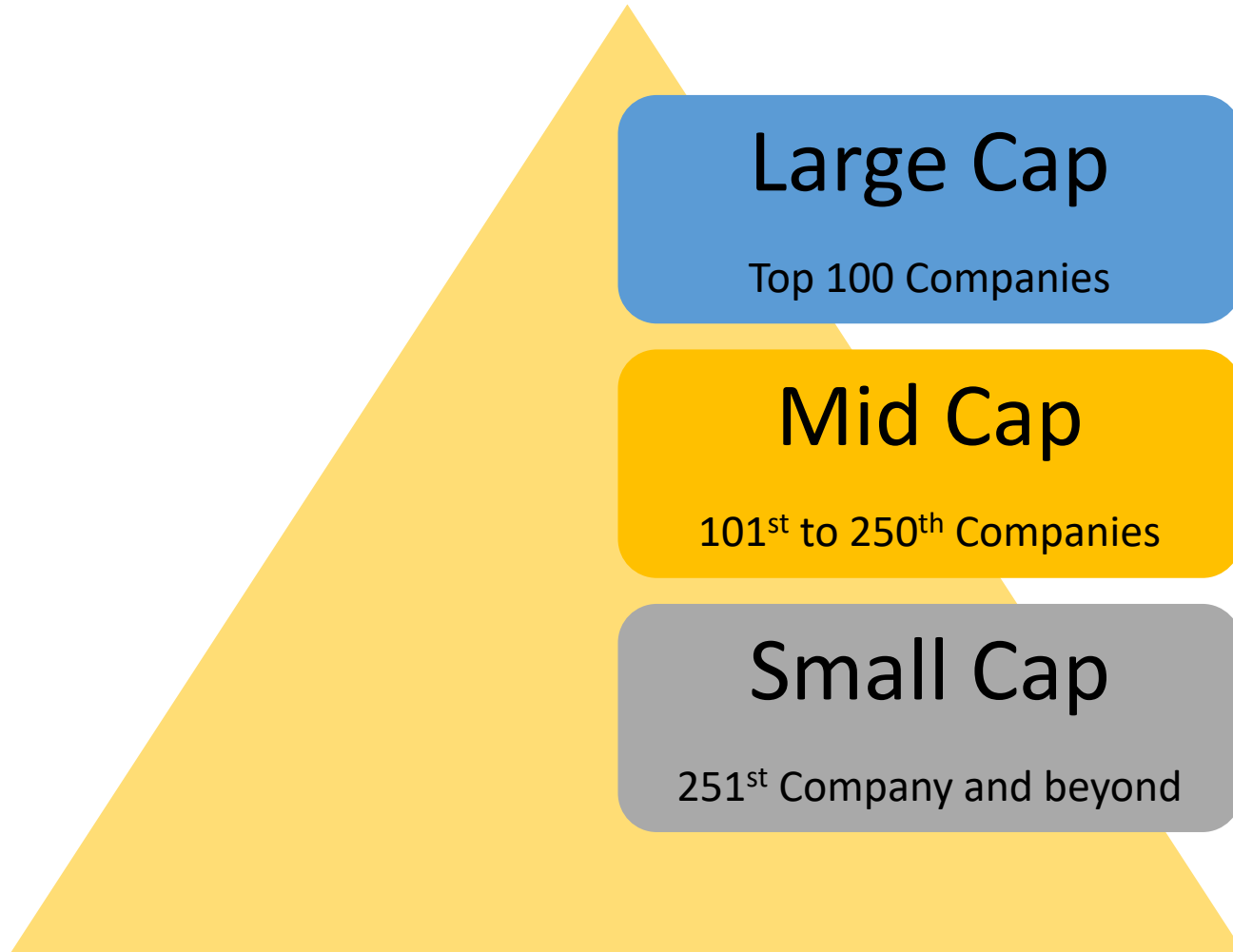


Motilal Oswal Flexi Cap Fund

31st August, 2022

Ready, set and grow!

Industry Categorization of Large Cap, Mid Cap and Small Cap stocks



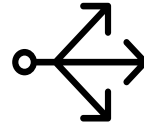
Flexi Cap Funds:

Free to invest in companies across market cap spectrum

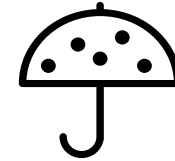
Why Flexi Caps?



Dynamic shift between small, mid and large



Diversification



Risk Mitigation

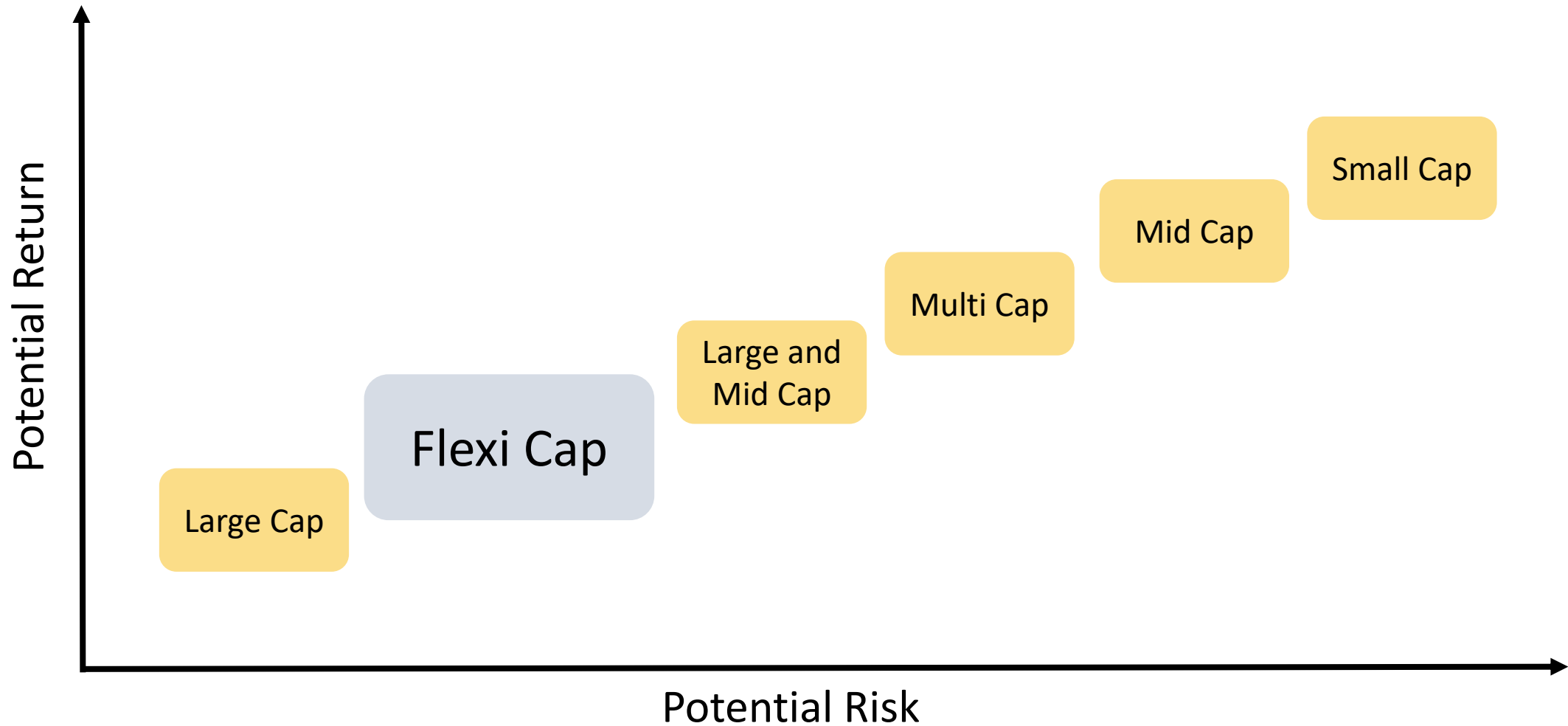


Invest across market caps



Market Cycles of small, mid, large outperforming /underperforming

Flexi Cap - Positioning?



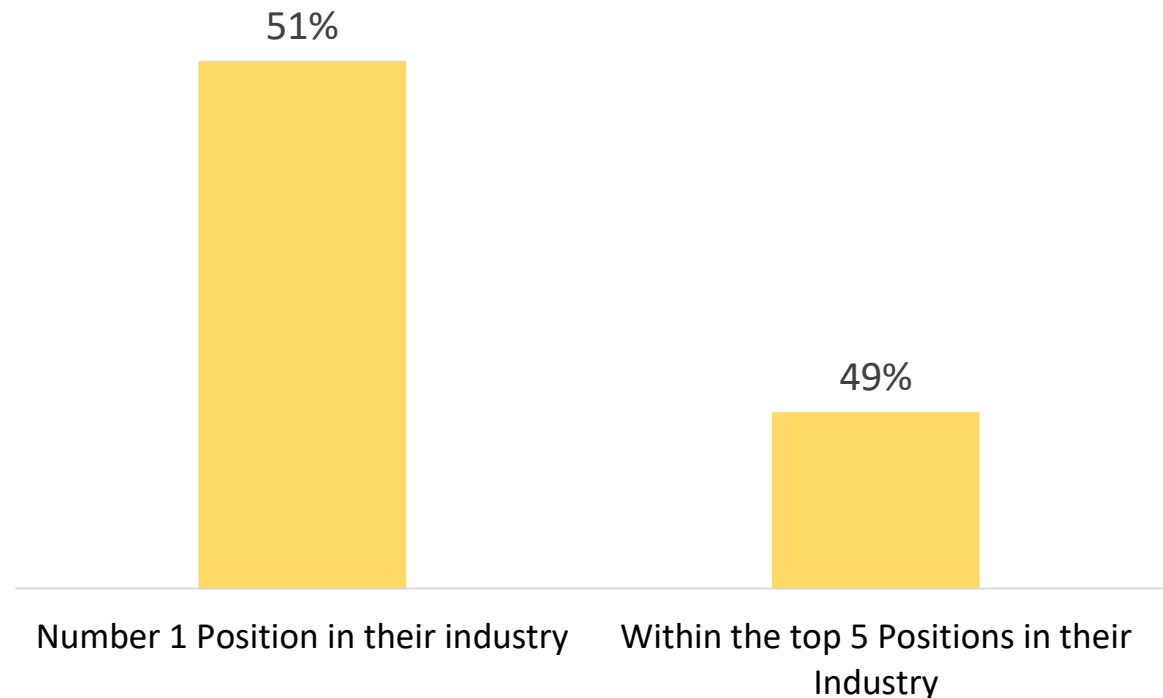
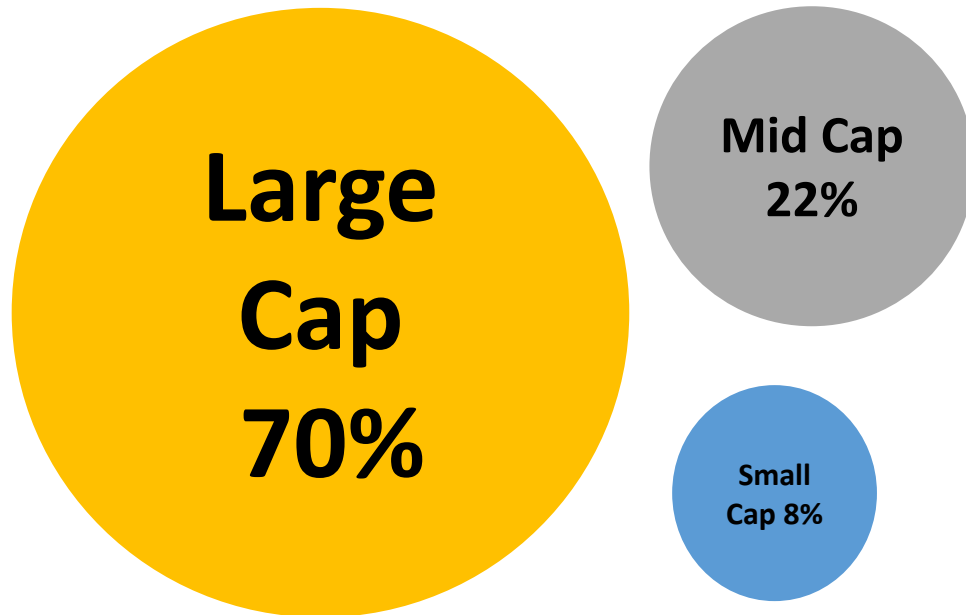
Source: Internal MOAMC Research.

Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in the future.

Introducing: Motilal Oswal Flexi Cap Fund

A large cap oriented Flexi Cap fund.

Focused on investing in industry leaders, positioned to benefit from market consolidation.



Source: Internal MOAMC Research. Data as on 31st August 2022

Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

About Motilal Oswal Flexi Cap Fund

INVESTMENT PHILOSOPHY:
Q.G.L.P

INVESTMENT UNIVERSE:
Consisting of, but not limited to opportunities from NIFTY 500 Universe

CURRENT HOLDINGS:
Sector Leaders Across Market Caps

INVESTMENT FRAMEWORK:
Winner Categories, Category Winners

PORTFOLIO ORIENTATION:
Economic Recovery Play

SKIN IN THE GAME:
We win only if you win

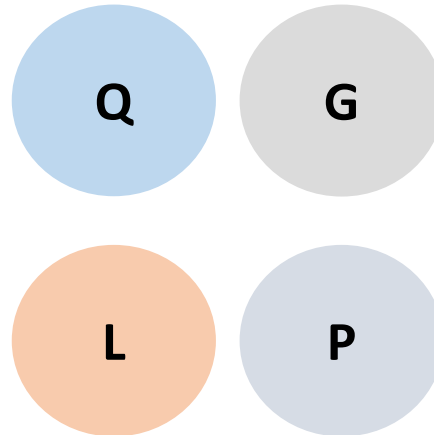
Broad Framework – QGLP Philosophy

Quality of business x Quality of management

- Stable business, preferably consumer facing
- Huge business opportunity
- Sustainable competitive advantage
- Competent management team
- Healthy financials & ratios

Longevity – of both Q & G

- Long-term relevance of business
- Extending competitive advantage period
- Sustenance of growth momentum



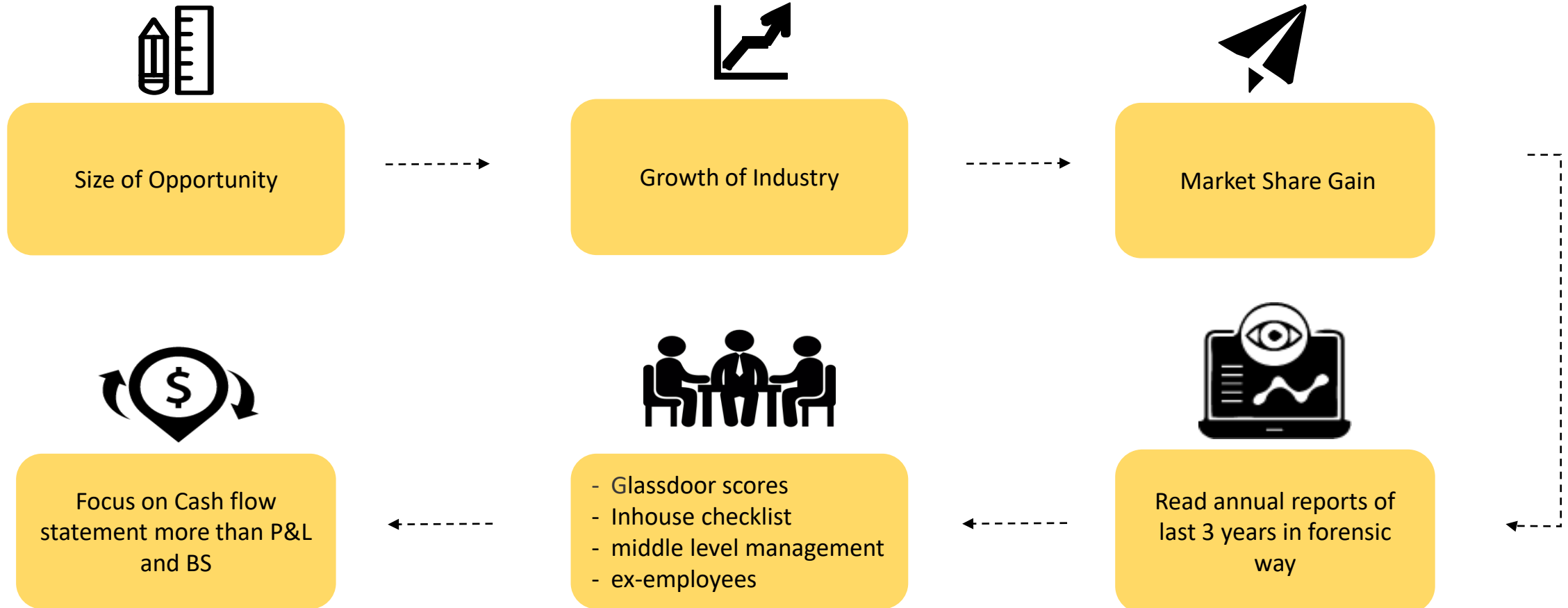
Growth in earnings

- Volume growth
- Price growth
- Mix change
- Operating leverage
- Financial leverage

Price

- Reasonable valuation, relative to quality & growth prospects
- High margin of safety

Additional Framework within the QGLP Philosophy



Current Portfolio Positioning

Sector



Banks: 25.4%



Auto and Auto Anc: 15.6%



Consumption (ex Auto): 10.2%

Stocks

HDFC Bank	ICICI Bank	Kotak Bank
AU Small Finance	SBI	Fino Payments

Maruti Suzuki	Eicher Motors
Tube Investment of India	

Campus Activewear	Vedant Fashions	Indian Hotel
Voltas	Vaibhav	

Data as on 31st August 2022

Source: MOAMC internal research. The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

The Leader “full” Portfolio

SBI	AU Small Finance	Bajaj Finance	HDFC	Ultra Tech	Voltas	Vaibhav Global
Campus Activewear	Eicher Motors	Tube Investments of India	Maruti Suzuki	Reliance Industries	ICICI Lombard.	Indian Hotels Company

14 out of 29 stocks enjoy competitive leadership in their respective fields

Gujarat Gas	Kotak Mahindra Bank Limited	Infosys Ltd	ABB India Ltd	Vedant Fashions
Siemens Ltd	SBI Cards & Payment	ICICI Bank	Max Healthcare	HDFC Bank
Ambuja Cements	Gland Pharma	L&T	Bajaj Finserv	

14 out of 29 stocks feature in the top 5 competitive position in their respective fields

Data as on 31st August 2022

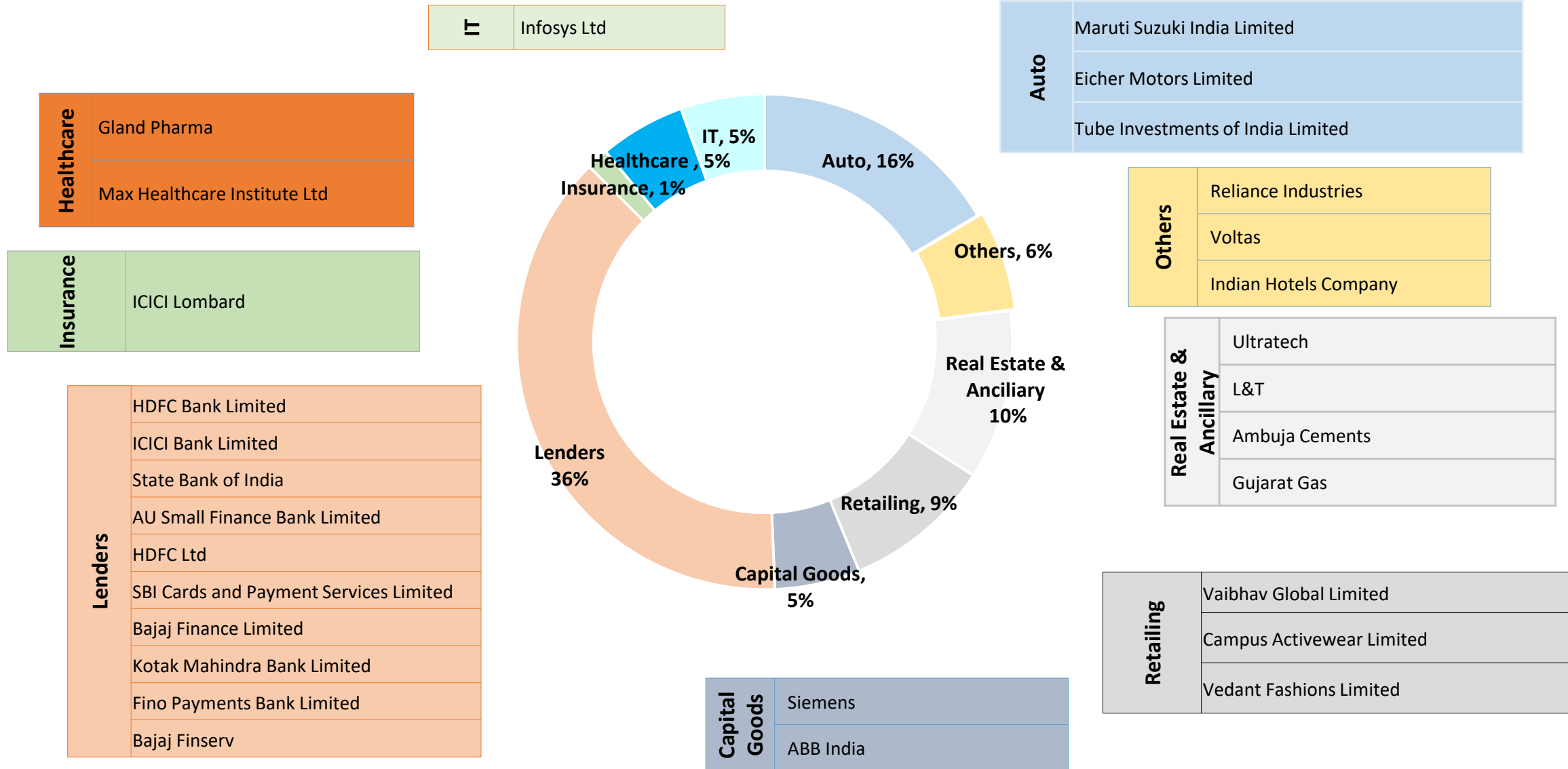
Source: MOAMC internal research. The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

QGLP Exemplified

Quality	FY24E RoE of 17%
Growth	27% EPS Growth Expected over FY22-24
Longevity	High
Price	PE: 22x FY24E, PEG 2 Years: 1.2x

Data as on 31st August 2022
Source: MOAMC Internal Research

Portfolio Mix at a Glance

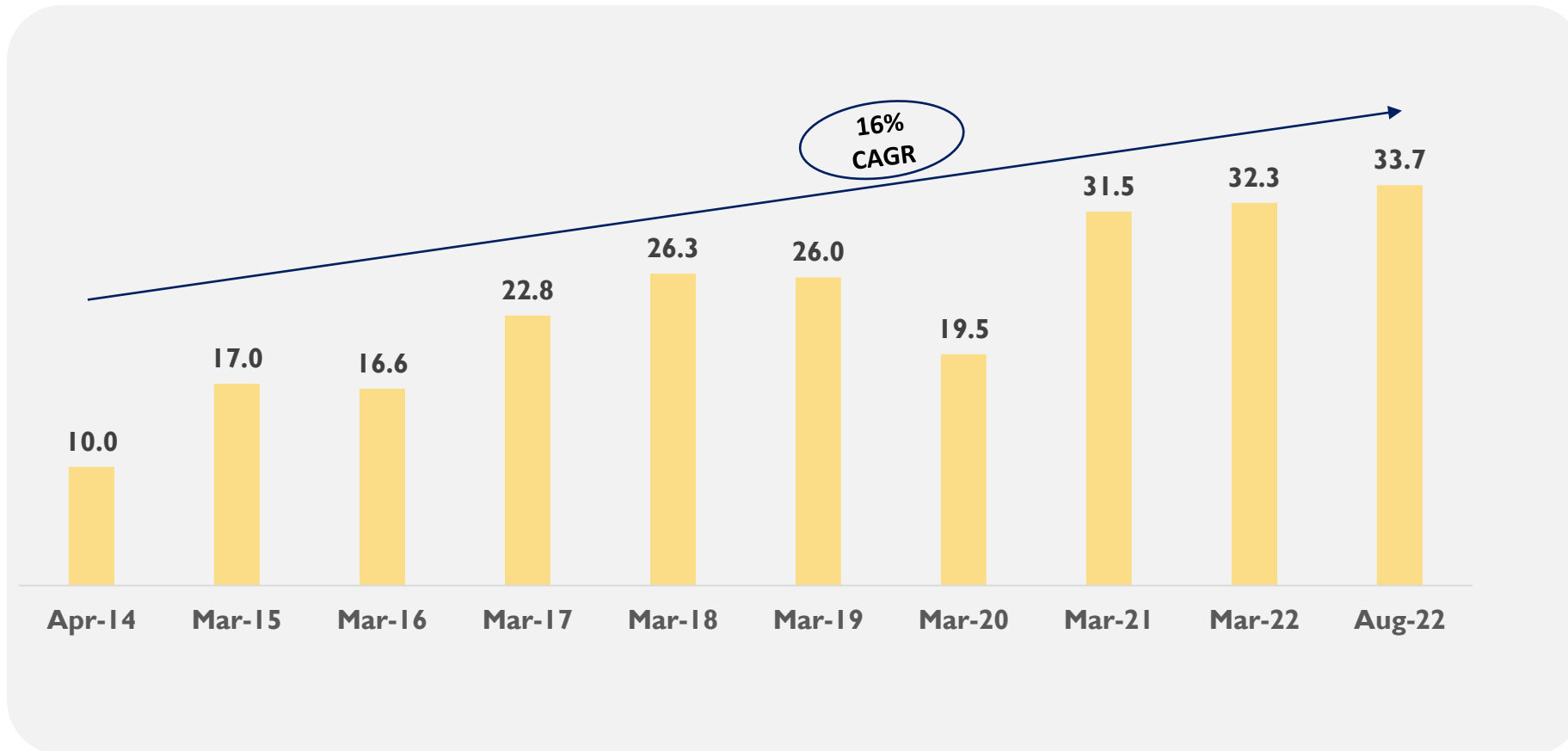


Data as on August 31, 2022

The Stocks / Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Consistent Wealth Creation for Investors

Steady rise in NAV from Apr 2014 to June 2022



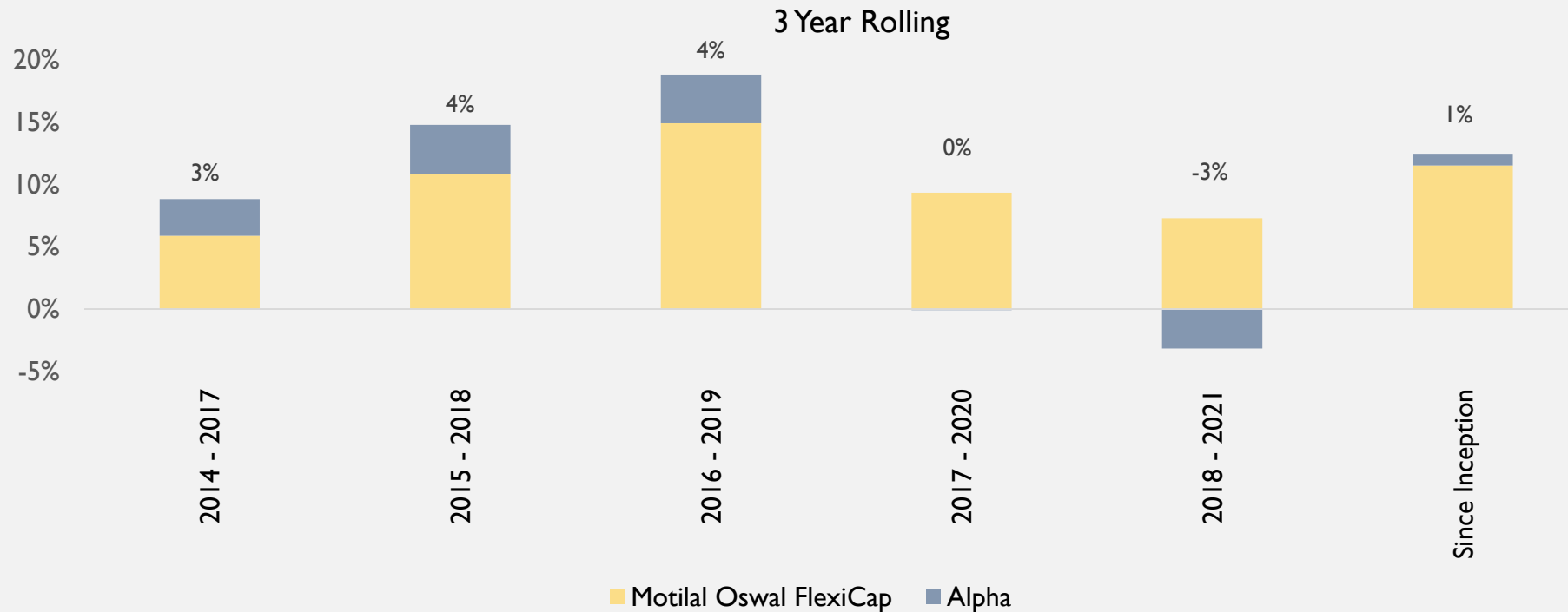
Scheme/ Benchmark	Since Inception
Motilal Oswal Flexi Cap	15.7%
Nifty 500 TRI	14.9%
Alpha	0.8%

Data as on 31st Aug 2022

Data as on 31st August 2022

The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Consistent Wealth Creation for Investors



- The fund has outperformed the benchmark in 4 out of 5 - 3Y Rolling Return periods

3 Year Rolling Returns Daily Frequency Data Since Inception. Data as of 31st December 2021

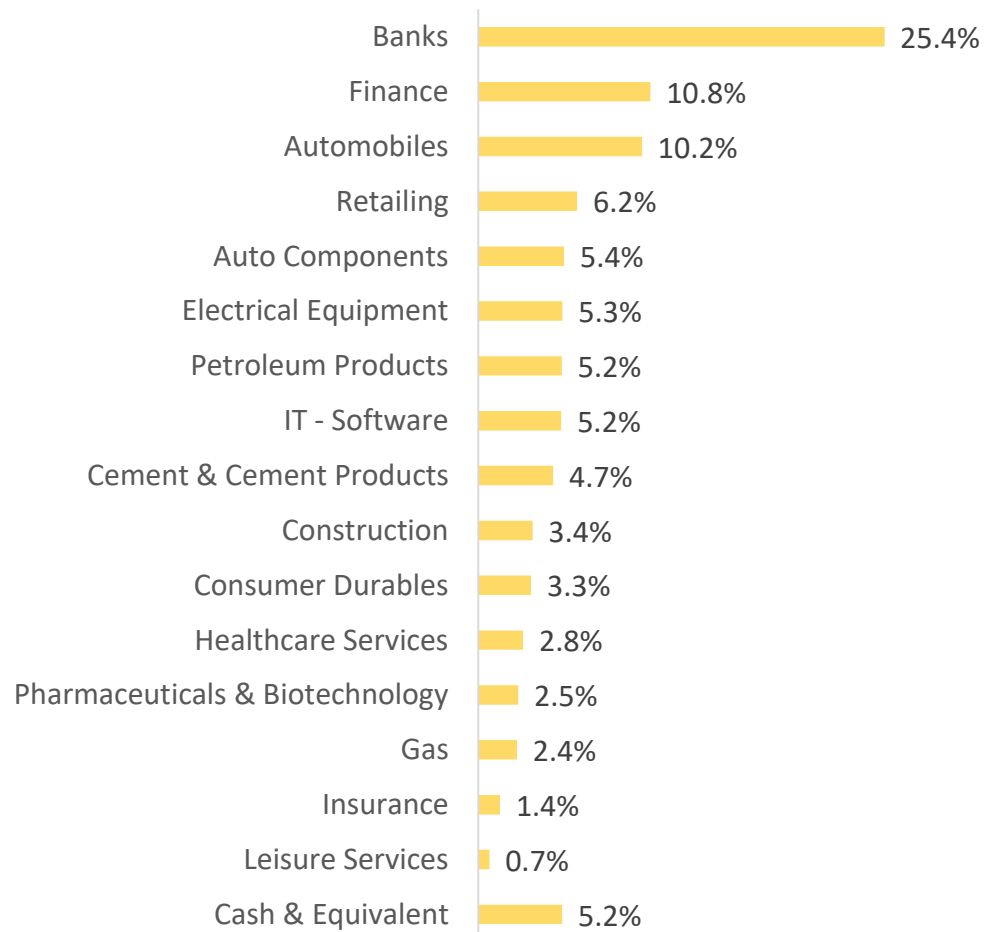
Inception data:- 28th April, 2014

The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Past performance may or may not be sustained in future.

High Conviction Portfolio

Sector Allocation



Top 10 Equity Holdings	
Script	Weightage (%)
HDFC Bank Limited	7.5%
ICICI Bank Limited	7.5%
Maruti Suzuki India Limited	6.7%
Tube Investments of India Limited	5.4%
Reliance Industries Limited	5.2%
Infosys Limited	5.2%
State Bank of India	4.8%
AU Small Finance Bank Limited	4.1%
Vaibhav Global Limited	3.8%
Housing Development Finance Corporation Limited	3.6%
Total	53.8%

Data as on August 31 2022. Sector classification as per AMFI defined sectors.

The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Scheme Performance

Point to Point Returns (%)	1 Year		3 years		5 Years		Since Inception	
	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000
Motilal Oswal Flexi cap Fund	-5.4	9,458	10.3	13,429	5.2	12,914	15.7	33,746
Nifty 500 TRI (Benchmark)	6.7	10,668	20.8	17,652	13.3	18,682	14.9	31,808
Nifty 50 TRI (Additional Index)	5.2	10,514	18.6	16,701	13.8	19,071	13.7	29,254

SIP Performance (%)	1 Year			3 years			5 Years			Since Inception		
	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM
Investment Amount	1,20,000			3,60,000			6,00,000			10,00,000		
Market Value	1,22,275	1,26,402	1,25,552	4,26,485	5,06,437	4,89,948	7,39,207	9,22,949	9,04,435	15,36,349	18,83,420	18,39,372
Returns (CAGR)%	3.55	10.09	8.74	11.35	23.53	21.13	8.29	17.27	16.45	10.06	14.76	14.21

Data as on August 31, 2022

Date of inception: 28-Apr-2014. In case, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in the future.

Mr. Siddharth Bothra for equity component with effect from 19-May-2020. Mr. Abhiroop Mukherjee is the Fund Manager for debt component since inception. Mr. Ankush Sood has been appointed as the Fund Manager for foreign securities component w.e.f. August 25, 2021

Kindly refer to the factsheet for performance of other schemes managed by the fund managers: <https://www.motilaloswalmf.com/downloads/mutual-fund/Factsheet>

Fund Facts

Type of the Scheme	Flexi cap Fund - An open ended equity scheme investing across large cap, mid cap, small cap stocks																	
Category of the Scheme	Flexi cap																	
Investment Objective	The investment objective of the Scheme is to achieve long term capital appreciation by primarily investing in equity & equity related instruments across sectors and marketcapitalization levels. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.																	
Benchmark	Nifty 500 TRI																	
Entry / Exit Load	Entry : Nil Exit : 1% - - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between Motilal Oswal Focused 25, Motilal Oswal MidCap, Motilal Oswal FlexiCap , Motilal Oswal Equity Hybrid Fund, Motilal Oswal Large & MidCap Fund & Motilal Oswal Dynamic Equity Fund. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme.																	
Asset Allocation	<table border="1"> <thead> <tr> <th rowspan="2">Instrument</th> <th colspan="2">Indicative Asset Allocation (% of Total Assets)</th> <th>Risk Profile</th> </tr> <tr> <th>Minimum</th> <th>Maximum</th> <th>High/ Medium/ Low</th> </tr> </thead> <tbody> <tr> <td>Equity and equity related instruments</td> <td>65</td> <td>100</td> <td>Very High</td> </tr> <tr> <td>Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc.</td> <td>0</td> <td>35</td> <td>Low</td> </tr> </tbody> </table>			Instrument	Indicative Asset Allocation (% of Total Assets)		Risk Profile	Minimum	Maximum	High/ Medium/ Low	Equity and equity related instruments	65	100	Very High	Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc.	0	35	Low
Instrument	Indicative Asset Allocation (% of Total Assets)		Risk Profile															
	Minimum	Maximum	High/ Medium/ Low															
Equity and equity related instruments	65	100	Very High															
Debt Instruments, Money Market Instruments, G-Sec, Cash and Cash at Call, etc.	0	35	Low															

Fund Facts

Plans	Regular Plan and Direct Plan			
Options (Under each plan):	Dividend (Payout and Reinvestment) and Growth			
Minimum Application Amount:	Rs. 500/- and in multiples of Re. 1/- thereafter			
Additional Application Amount:	Rs. 500/- and in multiples of Re. 1/- thereafter			
Systematic Investment Plan (SIP)	Weekly SIP	Rs. 500 and in multiples of Re.1/- thereafter (Minimum installment – 12)		
	Fortnightly SIP			
	Monthly SIP			
	Quarterly SIP	Rs. 1,500 and in multiples of Re.1/- thereafter (Minimum Installment – 4)		
	Annual SIP	Rs. 6,000 and in multiples of Re. 1/- thereaer (Minimum Installment – 1)		
	The Dates of Auto Debit Facility shall be on the 1st , 7 th , 14 th ,21st or 28 th of every month.			
Minimum Redemption Amount	Rs. 500/- and in multiples of Re. 1/- thereafter or account balance, whichever is lower			
Fund Manager	For Equity Component:		Fund Manager – International Securities	Fund Manager - Debt Component
	Mr. Siddharth Bothra	Mr. Niket Shah	Ankush Sood	Mr. Abhiroop Mukherjee
	Experience: 13 years	Experience: 10 years		Experience: 11 years

Disclaimer

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Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Limited. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For any Mutual Fund queries, please call us on +91 81086 22222 /+91 22 40548002 (Press 1) or write to mfservice@molalosal.com

Fund Managers



For Equity Component: Mr. Siddharth Bothra

- **Rich Experience:** Mr Siddharth Bothra has an experience of more than 13 years in the field of research and investments
- **Experience across sectors:** Prior to joining Motilal Oswal AMC he had an extensive stint with Motilal Oswal Securities Ltd. as a senior analyst in the institutional equities division covering various sectors
- **Awards won:** During his stint with Motilal Oswal Securities Ltd. Mr. Bothra won various recognitions such as the ZEE Business TV - India's Best Analyst Awards 2009 Infrastructure, ET Reuters Starmine Awards No.1 Earnings Estimator 2009 Real Estate & No. 2 Stock Picker 2010 Real Estate
- **Excellent academic background:** Honors degree of MBA (Post Graduate Program) from ISB (Indian School of Business, Hyderabad), MBA International Student Exchange NYU Stern School of Business (New York) and B.Com (Honors)
- **Funds managed:** Motilal Oswal Focused 25 Fund, Motilal Oswal Equity Hybrid Fund, Motilal Oswal Flexi Cap Fund

Fund Managers



For Equity Component: Mr. Niket Shah:

- **Rich Experience:** Niket has 10 years of overall experience. Prior to joining MOAMC, he was associated with Motilal Oswal Securities Limited as Head of Midcaps Research from February 2013 to March 2018, Edelweiss Securities Ltd. as Research Analyst - Midcaps from March 2010 to January 2013 and Religare Capital Markets Ltd. as Associate Research Analyst - Midcaps from June 2008 to March 2010
- **Academic Background:** Mr. Niket has done his Master's in Business Administration (MBA) in Finance from Welingkar Institute of Management Studies
- **Funds Managed:** Motilal Oswal Midcap 30 Fund and Motilal Oswal Flexi Cap Fund

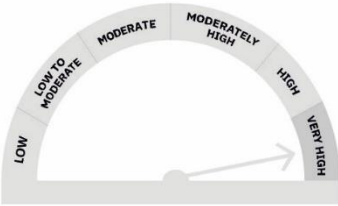
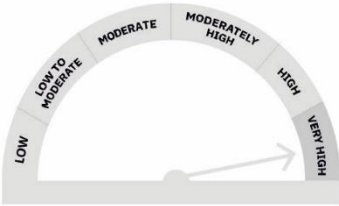
Fund Managers



For Debt Component: Mr. Abhiroop Mukherjee

- **Rich Experience:** Over 11 years of experience in the Debt and Money Market Instruments Securities trading and fund management
- **Prestigious past experience:** His past experience includes stint at PNG Gilts as AVP-WDM dealer
- **Excellent academic background:** B.Com (Honours) and PGDM (Finance)
- **Funds managed:**
 - Fund Manager - Motilal Oswal Ultra Short Term Fund, Motilal Oswal Liquid Fund, Motilal Oswal 5 Year G-sec Fund of Fund and Motilal Oswal 5 Year G-Sec ETF
 - Fund Manager for Debt Component Motilal Oswal Focused 25 Fund, Motilal Oswal Midcap Fund, Motilal Oswal Flexi Cap Fund, Motilal Oswal Long Term Equity Fund, Motilal Oswal Dynamic Fund, Motilal Oswal Nasdaq 100 Fund of Fund, Motilal Oswal S&P 500 Fund, Motilal Oswal Large and Midcap Fund, Motilal Oswal Multi Asset Fund, Motilal Oswal Equity Hybrid Fund, Motilal Oswal Asset Allocation Passive Fund of Fund – Conservative and Motilal Oswal Asset Allocation Passive Fund of Fund – Aggressive, Motilal Oswal MSCI EAFE Top 100 Select Index Fund, Motilal Oswal Nasdaq Q50 ETF, Motilal Oswal S&P BSE Low Volatility ETF , Motilal Oswal S&P BSE Low Volatility Index Fund, Motilal Oswal Nifty 200 Momentum 30 ETF, Motilal Oswal Nifty 200 Momentum 30 Index Fund, Motilal Oswal S&P BSE Healthcare ETF, Motilal Oswal S&P BSE Quality ETF, Motilal Oswal S&P BSE Quality Index Fund, Motilal Oswal S&P BSE Enhanced Value Index Fund, Motilal Oswal S&P BSE Enhanced Value ETF and Motilal Oswal S&P BSE Financials ex Bank 30 Index fund

Product Labelling

Name of the scheme	Scheme Riskometer	Benchmark Riskometer Nifty 500 TRI
Motilal Oswal Flexi Cap Fund - (An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks)		
<p data-bbox="81 415 718 439">This product is suitable for investors who are seeking*</p> <ul data-bbox="81 462 670 568" style="list-style-type: none"> <li data-bbox="81 462 351 486">• Long-term capital growth <li data-bbox="81 515 670 568">• Investment in equity and equity related instruments across sectors and market-capitalization levels. 	<p data-bbox="800 554 1082 599">Investors understand that their principal will be at Very High risk</p>	<p data-bbox="1179 554 1462 599">Investors understand that their principal will be at Very High risk</p>

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

For Risk-o-meter and PRC of Other Schemes Managed, please refer to the Factsheet: <https://www.motilaloswalmf.com/download/factsheets>

Motilal Oswal Mutual Funds

Performance of other schemes managed by Siddharth Bothra

Name of Fund Manager: Siddharth Bothra									
Period	Inception Date	1 year		3 year		5 year		Since Inception	
		Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal Equity Hybrid Fund	14-09-2018	2.1	5.7	14.1	16.2	-	-	11.8	12.4
Motilal Oswal Focused 25 Fund	13-05-2013	0.1	6.7	16.6	20.8	10.1	13.3	14.0	14.9

Note:

- Siddharth Bothra manages 2 schemes of Motilal Oswal Mutual Fund.
- In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer : MOAMC, Data as of 30-August-22. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Motilal Oswal Mutual Funds

Performance of other schemes managed by Niket Shah

Name of Fund Manager: Niket Shah									
Period	Inception Date	1 year		3 year		5 year		Since Inception	
		Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal Midcap 30 Fund	24-02-2014	25.6	11.8	27.6	28.7	14.4	14.9	20.6	21.4

Note:

- Niket Shah manages 2 schemes of Motilal Oswal Mutual Fund.
- In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer : MOAMC, Data as of 30-August-22. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Motilal Oswal Mutual Funds

Performance of other schemes managed by Abhiroop Mukherjee

Name of Fund Manager: Abhiroop Mukherjee									
Period	Inception Date	1 year		3 year		5 year		Since Inception	
		Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal Midcap Fund	24-Feb-2014	25.6	11.8	27.6	28.7	14.4	14.9	20.6	21.4
Motilal Oswal Liquid Fund	20-12-2018	3.5	4.1	3.5	4.2	-	-	3.9	4.7
Motilal Oswal Asset Allocation Passive Fund of Fund - Aggressive	12-03-2021	3.4	4.8	-	-	-	-	10.3	12.1
Motilal Oswal Long Term Equity Fund	21-Jan-2015	-2.2	6.7	16.8	20.8	9.3	13.3	13.7	12.0
Motilal Oswal S&P 500 Index Fund	28-Apr-2020	-3.2	-1.6	-	-	-	-	16.7	19.3
Motilal Oswal Nasdaq 100 Fund of Fund	29-Nov-2018	-16.2	-13.6	19.7	22.1	-	-	20.5	21.5

Note:

- Abhiroop Mukherjee manages 28 schemes of Motilal Oswal Mutual Fund.
- In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer : MOAMC, Data as of 30-August-22. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Motilal Oswal Mutual Funds

Performance of other schemes managed by Ankush Sood

Name of Fund Manager: Ankush Sood									
Period	Inception Date	1 year		3 year		5 year		Since Inception	
		Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal S&P 500 Index Fund	28-04-2020	-3.2	-1.6	-	-	-	-	16.7	19.3
Motilal Oswal Multi Asset Fund	04-08-2020	-0.2	3.2	-	-	-	-	3.4	7.7
Motilal Oswal Nasdaq 100 ETF	29-03-2011	-12.7	-12.1	21.8	22.8	21.1	22.5	21.7	23.3

Note:

- Ankush Sood manages 6 schemes of Motilal Oswal Mutual Fund.
- In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer : MOAMC, Data as of 30-August-22. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Thank You!

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THINK MOTILAL OSWAL

MOTILAL OSWAL
ASSET MANAGEMENT

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