

Motilal Oswal Nasdaq Q 50 ETF

(An open ended scheme replicating/tracking Nasdaq Q-50 Index)

Invest in Next Generation of Innovators

30 December 2022



— Overview of Nasdaq Q-50 Index

Second Home for Innovation

Nasdaq Q-50 offers exposure into additional disruptive companies beyond the established, mega cap and large cap leaders in the Nasdaq-100

Nasdaq Q-50 Index The Next Generation of Innovators

**Alnylam
Pharma**

BioNTech

Enphase

**Expedia
Group**

MongoDB

Sanofi

Zebra Tech

Source/Disclaimer: NASDAQ. Constituents as on 30-Dec-22. The stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

Leaders in Disruptive Technologies

(total index weight)

Cloud Computing (3.1%)



Innovative Healthcare (17.7%)



BIONTECH



HORIZON



Alnylam[®]
PHARMACEUTICALS

Insulet Corporation

Online Marketplace (4.9%)



CoStar Group™



expedia group

Solar Energy (5.9%)



ENPHASE



solar^{edge}

Semiconductors (8.3%)



GlobalFoundries™



onsemi. MPS

Fintech (3%)



jack henry[®]
& ASSOCIATES INC.

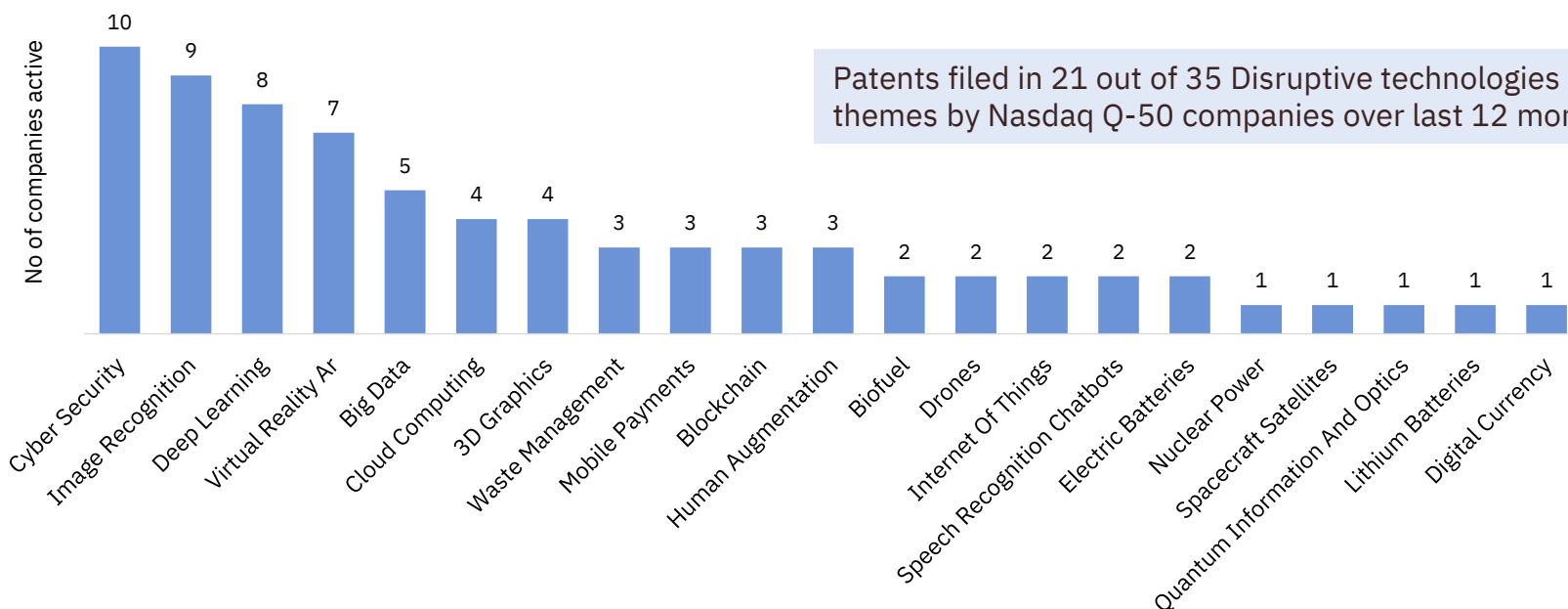


SS&C

Source: Nasdaq, MOAMC Research; Data as on 30-Dec-22; The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes.

Significant Patent Filings in Disruptive Technologies

Patent activity by Nasdaq Q-50 companies in Disruptive Tech

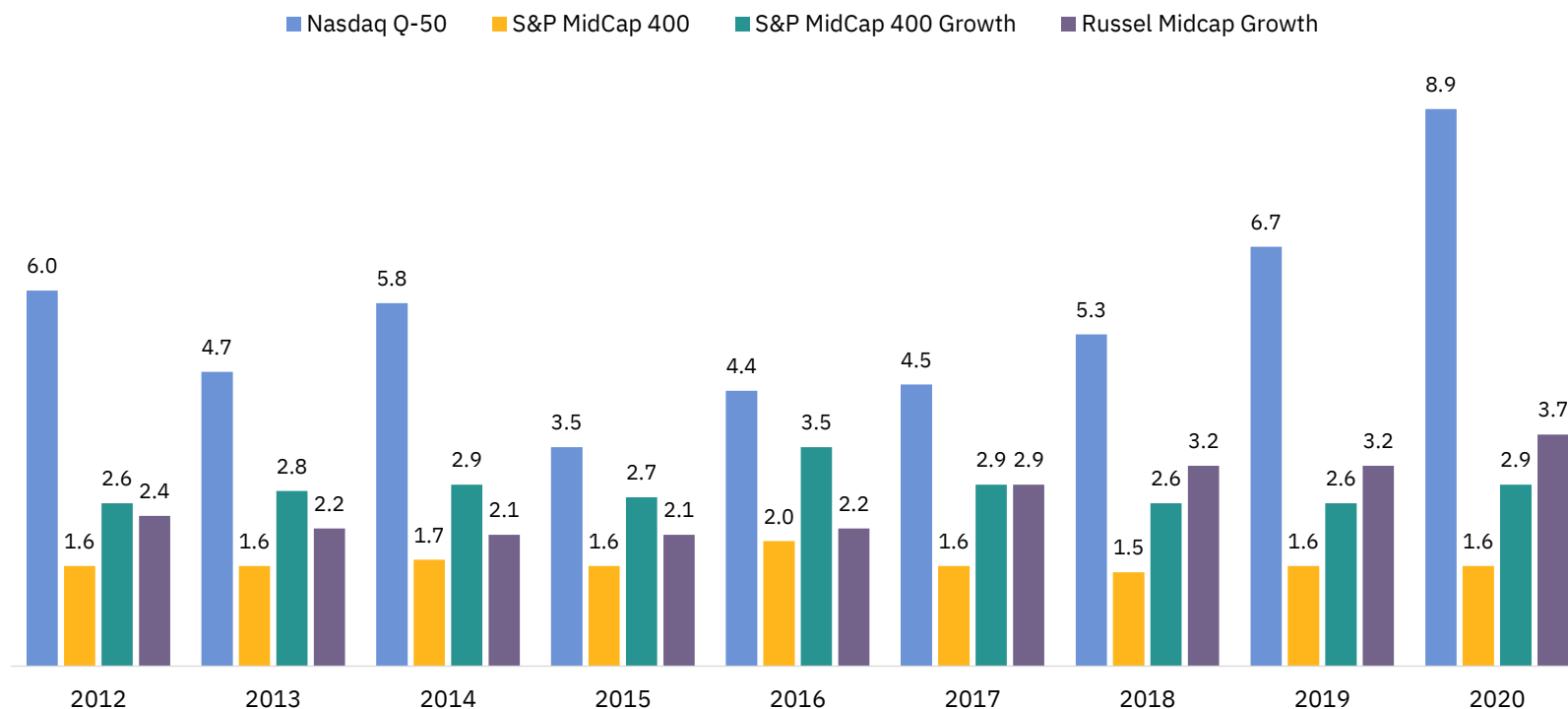


- Most active themes included **Cloud Computing, Spacecraft & Satellites, and Cybersecurity.**
- **19 companies** are active in these disruptive technologies, accounting for **39.3%** of the index

Source: NASDAQ. Data as of 31-Aug-2021. Global universe defined as NQGI+US Listed

Ever increasing focus on R&D

R&D Expense as % of Revenue

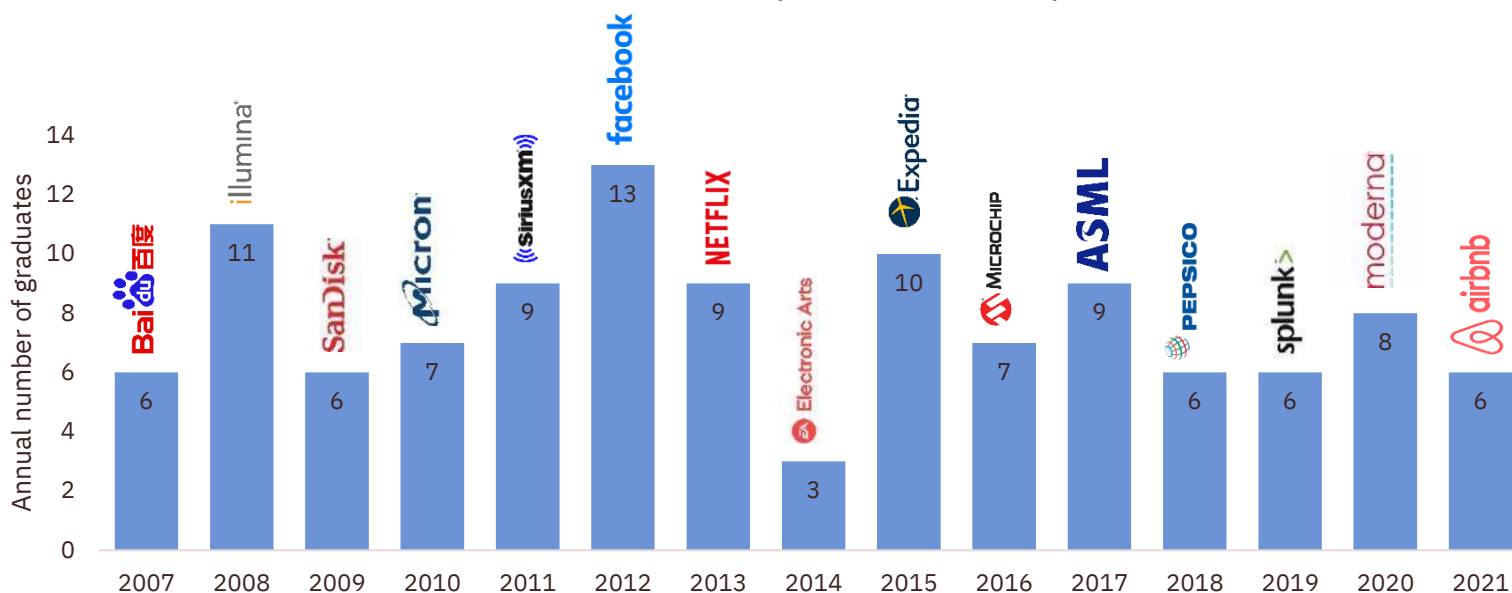


Compared to similar midcap benchmarks – Nasdaq Q-50 constituents spend a higher proportion of their total revenues on R&D

Source: NASDAQ; Data basis latest available report.

The Incubator for Nasdaq-100

Graduates from Nasdaq Q-50 to Nasdaq-100



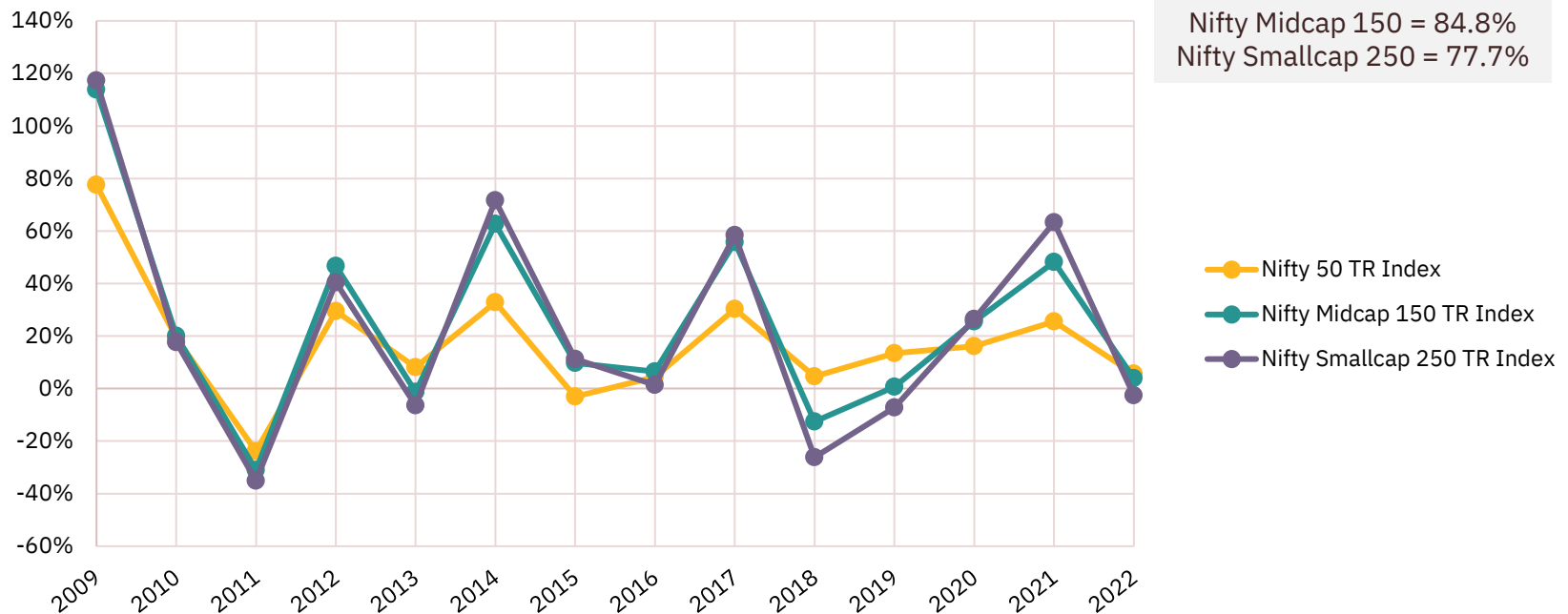
- Since inception, 116[^] stocks of Q-50 have graduated to Nasdaq-100
 - On an average 8 stocks graduate every year

Source: NASDAQ. [^]No of companies that moved from Nasdaq Q-50 to Nasdaq 100, since 2007 to end of 2021. The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes.

High correlation within Indian equities

Indian equities are highly correlated to each other

Calendar Year Returns

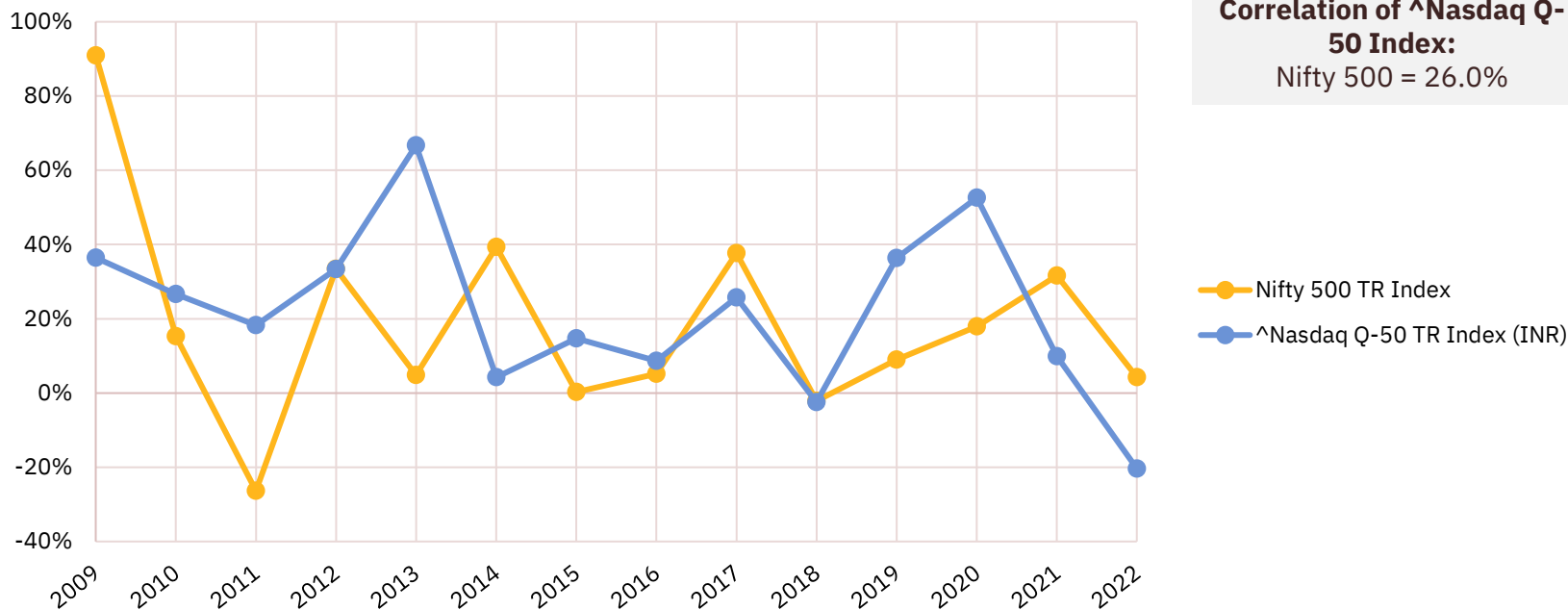


Source/Disclaimer: Niftyindices. Performance data since 31-Dec-2008 to 30-Dec-22. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

Low correlation to Indian equities

Nasdaq Q-50 exhibits lower correlation to Indian equities

Calendar Year Returns



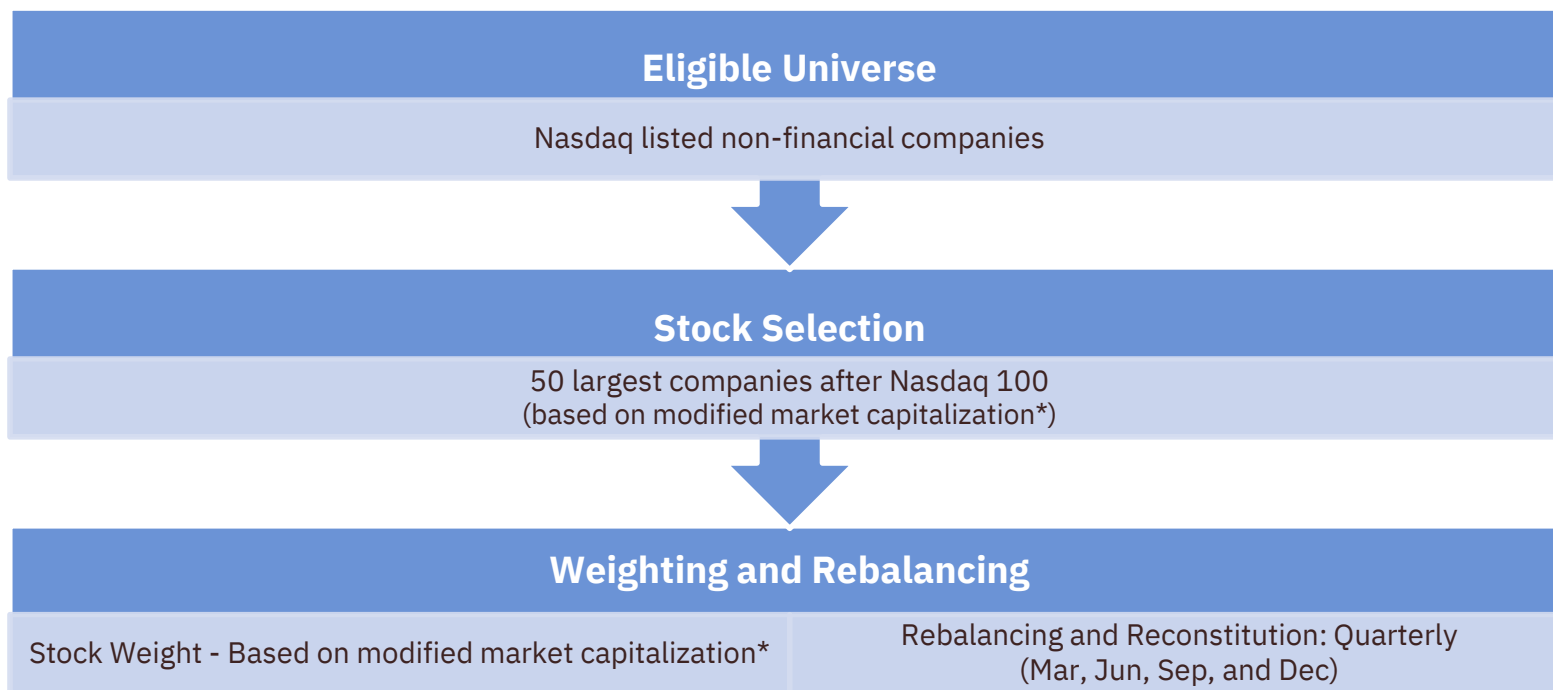
Source/Disclaimer: Niftyindices, Nasdaq. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-2008 to 30-Dec-22. ^ denotes the index currency conversion. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

— Deep-dive into Nasdaq Q-50 Index

About underlying index

Nasdaq Q50 Index objective: The Nasdaq Q-50 Index is designed to measure the performance of 50 of the largest Nasdaq-listed nonfinancial companies after the Nasdaq-100 Index

Index Methodology Snapshot:



Nasdaq Q-50 Index provides exposure to disruptive mid-cap companies

Source/Disclaimer : Nasdaq; Data as on 30-Dec-22; for detailed index methodology kindly visit Nasdaq. **Modified Market Capitalization*: Free Float market cap adjusted for number of shares available for foreign investors. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Brands making a mark



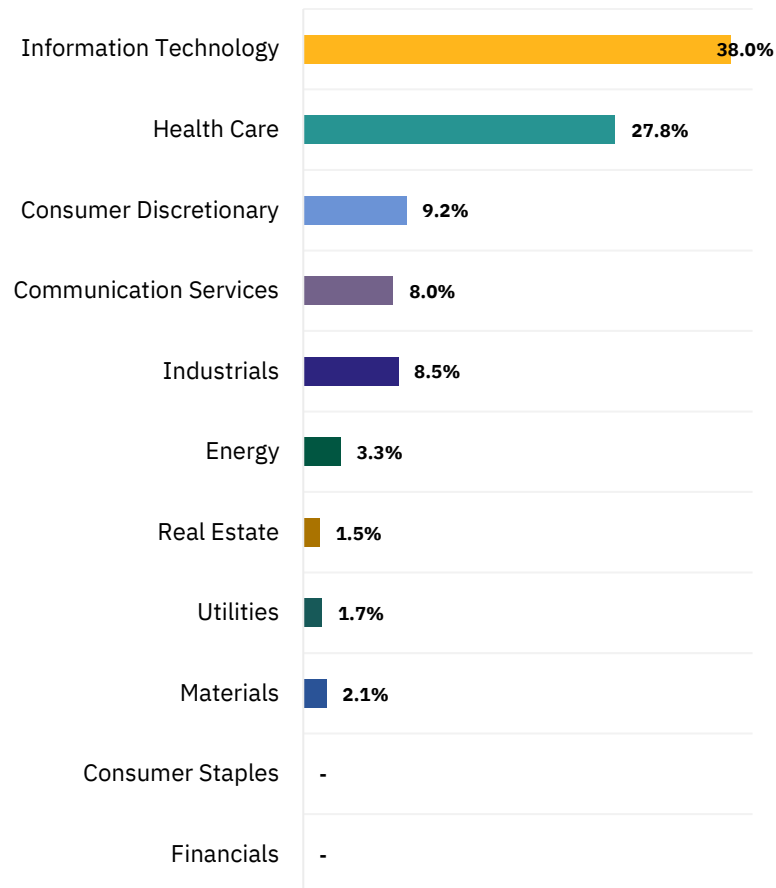
Source: Nasdaq; Data as of 30-Dec-22; The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.

Index Composition

Top 10 Constituents

Constituent Name	Weight	Sector (GICS)
ALNYLAM PHARMACEUT	3.5	Health Care
CDW CORPORATION	2.9	Information Technology
COCA-COLA EUROPACIFI	3.0	Health Care
HORIZON THRPT PB OS	3.1	Health Care
INSULET CORPORATION	2.5	Health Care
ON SEMICONDUCTOR	3.2	Information Technology
THE TRADE DESK CL A	2.4	Information Technology
TRACTOR SUPPLY CO	3.0	Consumer Discretionary
ULTA BEAUTY, INC.	2.9	Consumer Discretionary
VERISIGN, INC.	2.6	Information Technology
Total	29.2	

GICS Sector Coverage (%)



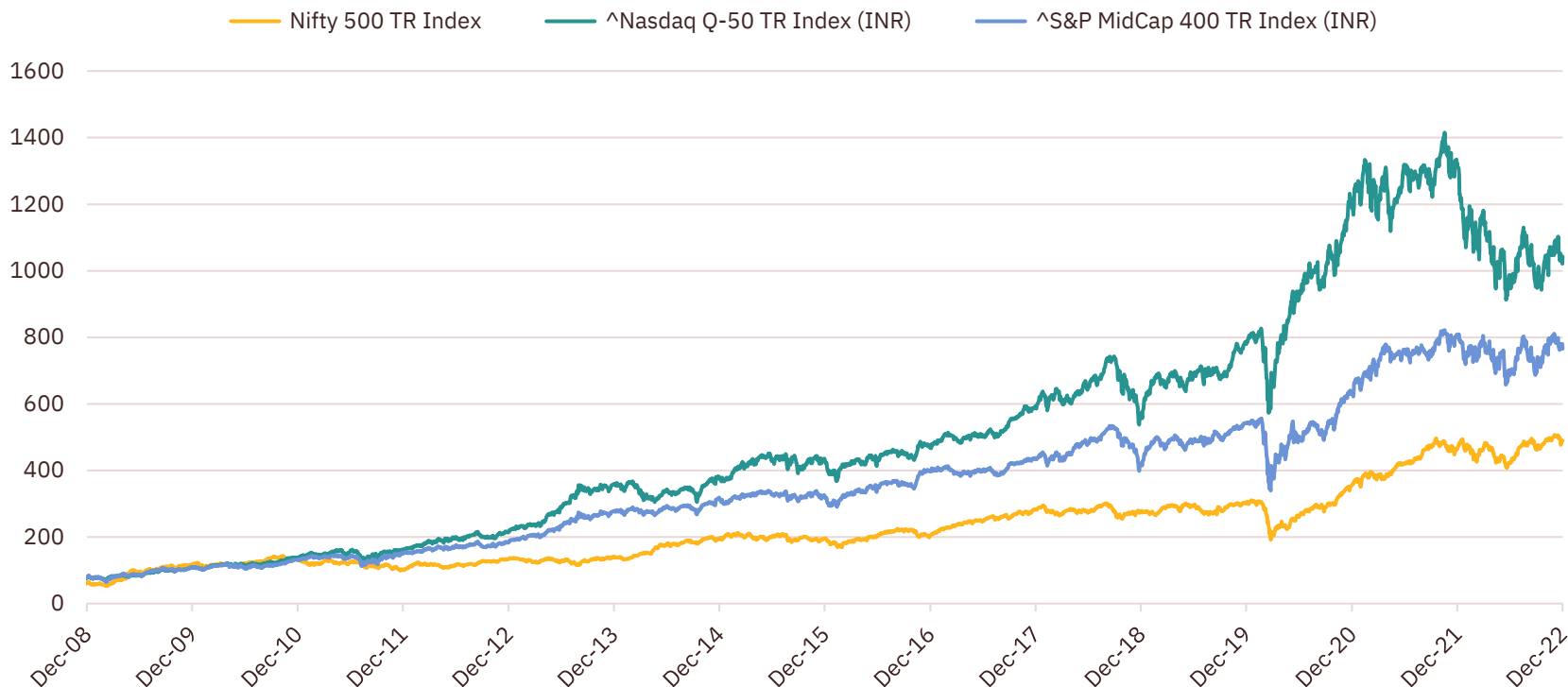
Source/Disclaimer :Nasdaq. Data as of 30-Dec-22. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

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— Performance comparison

Historical Performance

Nasdaq Q-50 TRI in INR has outperformed Nifty 500 TRI and S&P MidCap 400 TRI (INR) since its inception, especially during the last 10 years

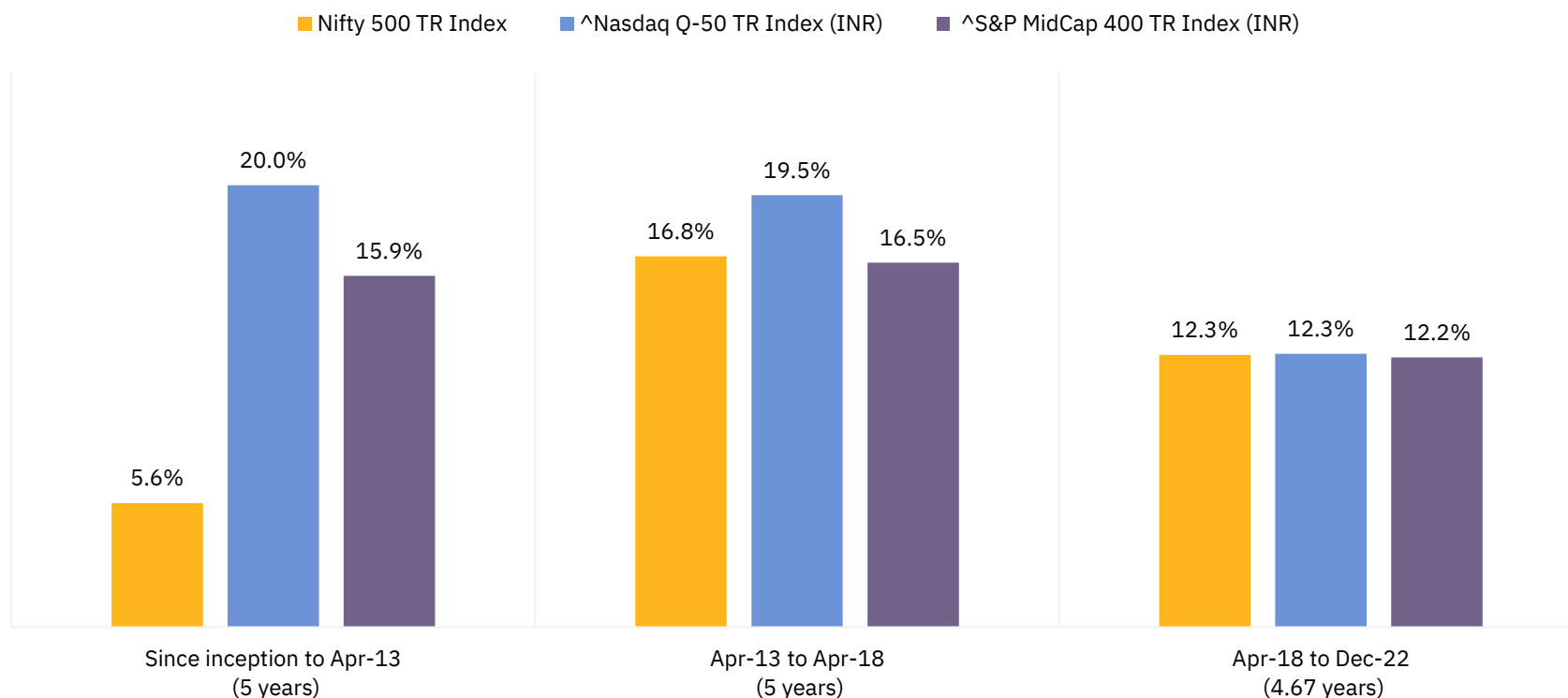


Data Source: niftyindices, Nasdaq, Factset. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of close of 30-Sep-08 to 30-Dec-22; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

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Historical Performance

- Nasdaq Q-50 TRI (INR) has outperformed S&P MidCap 400 TRI (INR) since its inception.
- Nasdaq Q-50 Index outperformed Nifty 500 TR Index till 2018. Post that, Nifty 500 Index has given marginally better returns.



Data Source: niftyindices, Nasdaq, Factset. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of close of 04-Apr-08 to 30-Dec-22; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

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Risk Return Profile (INR)

Data Label		1 year	3 year	5 year	10 year	Since inception (Apr-08)
Nifty 500 TR Index (INR)	CAGR	4.2%	17.4%	11.5%	13.8%	11.38%
^Nasdaq Q-50 TR Index (INR)		-20.4%	10.1%	12.1%	17.0%	17.24%
^S&P MidCap 400 TR Index (INR)		-4.7%	12.1%	12.0%	15.3%	14.81%
Nifty 500 TR Index (INR)	Annualised Volatility	16.2%	21.3%	18.6%	16.7%	20.07%
^Nasdaq Q-50 TR Index (INR)		28.3%	29.1%	25.6%	21.9%	24.28%
^S&P MidCap 400 TR Index (INR)		22.6%	29.5%	25.0%	20.6%	24.05%
Nifty 500 TR Index (INR)	Risk Adjusted Returns	0.262	0.817	0.620	0.829	0.567
^Nasdaq Q-50 TR Index (INR)		-0.723	0.346	0.474	0.777	0.710
^S&P MidCap 400 TR Index (INR)		-0.207	0.411	0.480	0.740	0.616

Data Source: niftyindices, Nasdaq, Factset. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of close of 04-Apr-08 to 30-Dec-22; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

Index SIP Returns:

^Nasdaq Q-50 TRI (INR)	1 Year	3 Year	5 Year	7 year	10 Year
Returns	-26.4%	-3.0%	6.4%	10.2%	12.6%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,02,178	3,43,692	7,04,673	12,09,303	23,15,441

Data as of close of December 30, 2022. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of 02-July-2012 to 30-Dec-22; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. The above are not scheme SIP returns, but simulation of index SIP returns. Past performance may or may not be sustained in future.

3 year rolling return

3 Year Rolling Returns	Nifty 500 TR Index	^NASDAQ Q-50 TR Index (INR)	^S&P MidCap 400 TR Index (INR)
Average	12.3%	22.8%	17.7%
Median	13.0%	22.3%	16.2%
Min	-5.5%	4.3%	-6.0%
Max	30.9%	45.5%	37.7%
Returns Range	% of Total Observation		
Negative	4.1%	0.0%	0.4%
0% to 10%	29.2%	3.4%	8.8%
10% to 15%	31.2%	16.9%	34.7%
15% to 20%	22.6%	23.6%	20.3%
Above 20%	12.8%	56.1%	35.7%

Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Dec-22. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

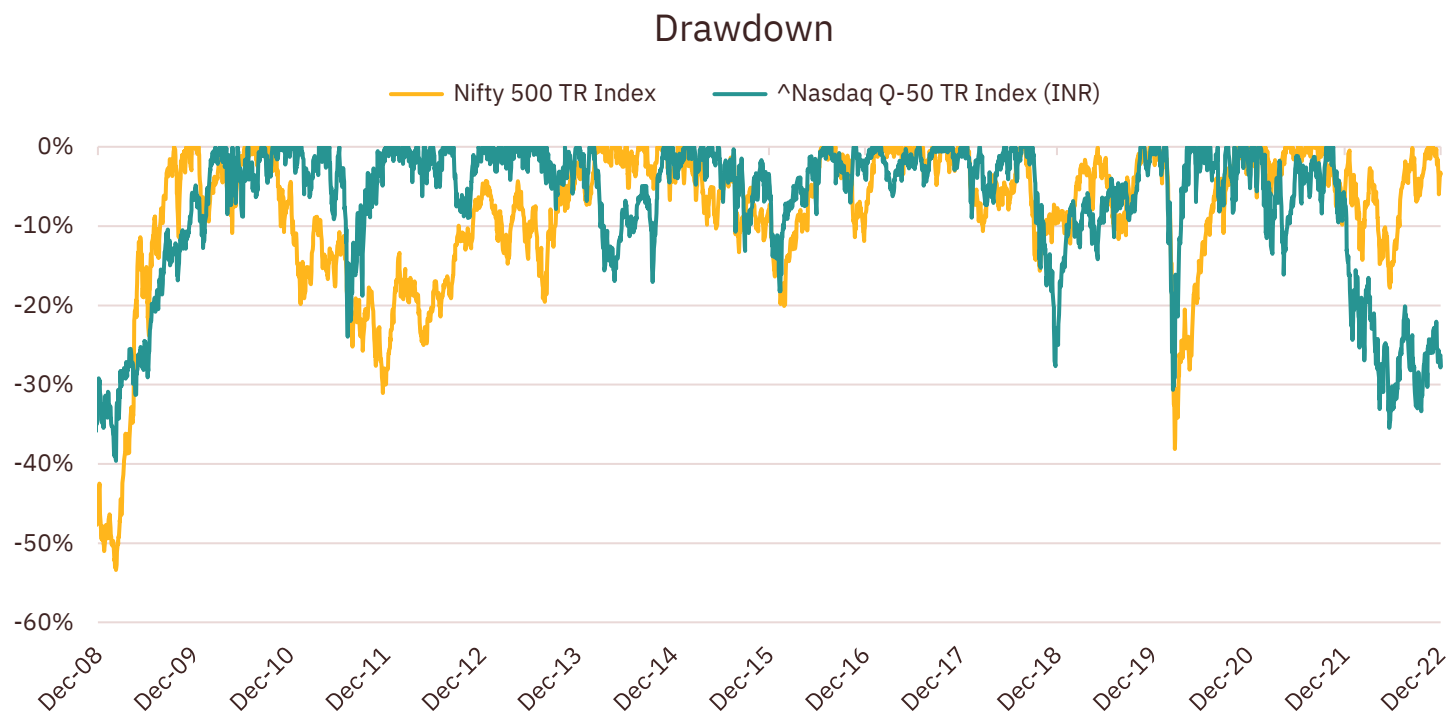
5 year rolling return

5 Year Rolling Returns	Nifty 500 TR Index	^NASDAQ Q-50 TR Index (INR)	^S&P MidCap 400 TR Index (INR)
Average	12.8%	22.5%	17.9%
Median	13.4%	22.6%	17.9%
Min	-1.6%	7.7%	1.0%
Max	22.9%	40.2%	33.3%
Returns Range	% of Total Observation		
Negative	0.2%	0.0%	0.0%
0% to 10%	26.0%	0.7%	5.9%
10% to 15%	34.7%	10.8%	26.9%
15% to 20%	37.8%	22.0%	35.2%
Above 20%	1.2%	66.5%	32.1%

Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Dec-22. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

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Indices: Drawdown Analysis

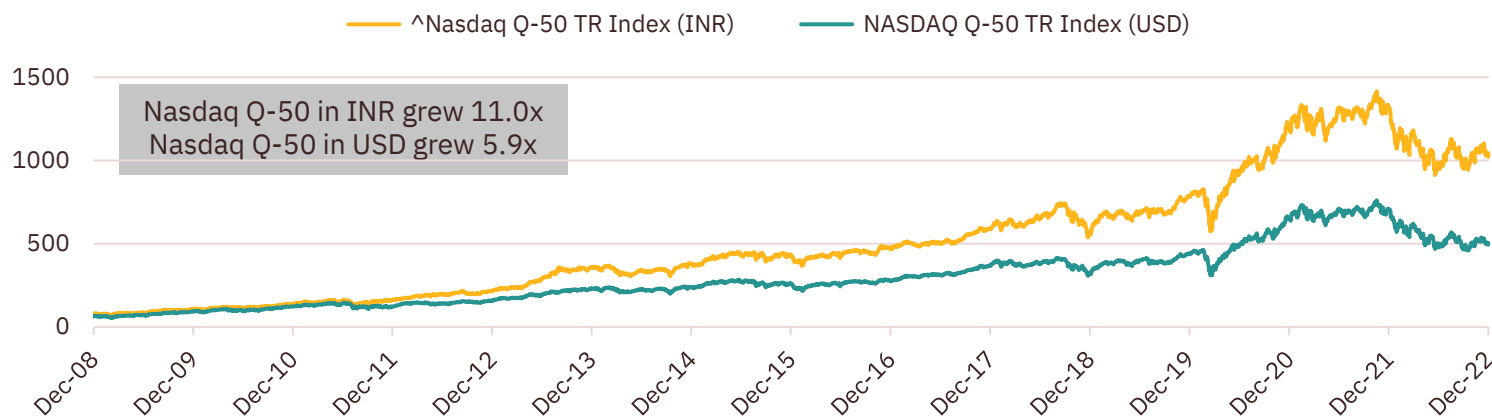


	Nifty 500 TRI	^Nasdaq Q-50 TRI (INR)
Maximum Drawdown During Financial Crisis	-53.4%	-45.0%
Drawdown Date	27-Oct-08	20-Nov-08

Data Source: Niftyindices, Nasdaq. Exchange rate- RBI, Bloomberg and niftyindices.com; ^Denotes Values converted in INR using forex rates, Month-end Drawdown Chart. Performance Data from Sep 30, 2008 – 30-Dec-22. Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

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Dollar Hedge



	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Nasdaq Q-50 TR Index (USD)	33.4%	66.7%	4.2%	14.7%	8.6%	25.7%	-2.5%	36.3%	52.6%	9.8%	-20.4%
^Nasdaq Q-50 TR Index (INR)	29.4%	47.5%	1.8%	9.5%	5.9%	33.6%	-10.6%	33.6%	48.7%	8.1%	-28.5%
Difference	3.9%	19.2%	2.4%	5.2%	2.7%	-7.9%	8.1%	2.7%	3.9%	1.7%	8.1%
INR-USD	3.0%	13.0%	2.4%	4.8%	2.5%	-5.9%	9.1%	2.0%	2.6%	1.6%	11.3%

Data Source: Nasdaq, Exchange rate- FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of 31-Dec-08 to 30-Dec-22; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

— Know your Nasdaq Q-50 Companies

Expedia

Total Mkt Cap = \$14.25 Bn



Weight in Index = 1.68%

An online travel company in the United States and internationally.



- According to **Expedia**'s latest financial reports the company's revenue is **\$8.6 B**.
- Expedia's subsidiaries consist of travel fare aggregator websites, such as: CarRentals.com, Hotels.com, Tripadvisor, and Trivago and many more.
- In 2021, Expedia was the **second largest online travel agency** by revenue, worldwide.

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - [Statista](#) . The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.

Take Two Interactive

Total Mkt Cap = \$18.2 Bn



Weight in Index = 2.1%

A leading video game company.



- According to **Take Two Interactive's** latest financial reports the company's revenue is **\$3.50 B.**
- Grand Theft Auto, Max Payne, Midnight Club, Red Dead Redemption are some of the popular franchises of the company.
- As on August 2022, Grand Theft Auto was the company's most popular video game franchise with over **370 million** unit sales.

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - [WritersBlockLive](https://www.writersblocklive.com/). . The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

NetApp

Total Mkt Cap = \$13.45 Bn



Weight in Index = 1.59%

Provides cloud data storage and management.



- NetApp helps organizations build and manage their own cloud data storage systems.
- Recognized as a **leader** in Primary Storage* by Gartner¹.
- **3rd largest** player in the global storage system market².

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - *mainly used in enterprise storage management, 1 – netapp.com (by Gartner in 2021), 2 – statista.com (in 2019). The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

— Motilal Oswal Nasdaq Q 50 ETF

(An open ended scheme replicating/tracking Nasdaq Q-50 Index)

Motilal Oswal Nasdaq Q 50 ETF



Type of Scheme

An open ended scheme replicating/tracking Nasdaq Q-50 TR Index



Minimum Application Amount

On Exchange – Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereafter

Directly with Mutual Fund – Buy/sell units of the Scheme where the subscription / redemption amount is in excess of INR 25 Crs. However, the same limit is not applicable to Market makers.



Taxation

Debt taxation with indexation benefits after 3 years



Launch Date

23-Dec-2021



Benchmark

Nasdaq Q-50 TRI



Investment Objective

The scheme seeks investment return that corresponds with (before fees and expenses) generally to the performance of the Nasdaq Q-50 Index subject to tracking error and forex movement. However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.



Exit Load

Nil



Fund Manager

Mr. Ankush Sood &
Mr. Abhiroop Mukherjee (debt component)



Total Expense Ratio

Regular – 0.42%

Source: MOAMC; As of 30-Dec-22. Mutual Fund Investments are subject to market risks, read all scheme related documents carefully

Why should you invest in Motilal Oswal Nasdaq Q 50 ETF?



Exposure to
emerging
disruptive
companies

Low correlation
with Indian
equities

Exposure to next-
generation of
innovators

Benefit from INR
depreciation

Lower stock-level
concentration

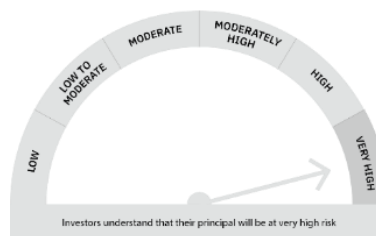
Product Suitability

This product is suitable for investors who are seeking*

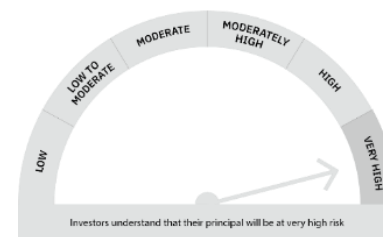
Motilal Oswal Nasdaq Q 50 ETF

- Return that corresponds to the performance of the Nasdaq Q-50 Index, subject to tracking error and forex movement.
- Long term capital growth.

Scheme riskometer



Benchmark riskometer



**Investors should consult their financial advisers if in doubt about whether the product is suitable for them.*

— Annexure:

Comparison between Nasdaq-100 and Nasdaq Q-50 indices

Comparison: Index Methodology

The Nasdaq Q-50 Index is designed to measure the performance of 50 of the largest Nasdaq-listed nonfinancial companies outside of the Nasdaq-100 Index

	Nasdaq-100 Index	Nasdaq Q-50 Index
Eligible Universe	Nasdaq listed non-financial companies	Nasdaq listed non-financial companies
Stock Selection	100 largest companies (based on modified market capitalization*)	50 largest companies after Nasdaq-100 (based on modified market capitalization*)
Weighting	Based on modified market capitalization* Stock-level cap of 24%	Based on modified market capitalization* Stock-level cap of 4%
Weight Rebalancing	Quarterly (Mar, Jun, Sep, and Dec)	Quarterly (Mar, Jun, Sep, and Dec)
Reconstitution	Annually (December)	Quarterly (Mar, Jun, Sep, and Dec)

Source/Disclaimer : Nasdaq; Data as on 30-Dec-22; for detailed index methodology kindly visit Nasdaq. **Modified Market Capitalization*: Free Float market cap adjusted for number of shares available for foreign investors. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

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Comparison: Top 10 stocks

The top 10 stocks account for just ~32% in Nasdaq Q-50 Index vs ~52% in Nasdaq-100 Index

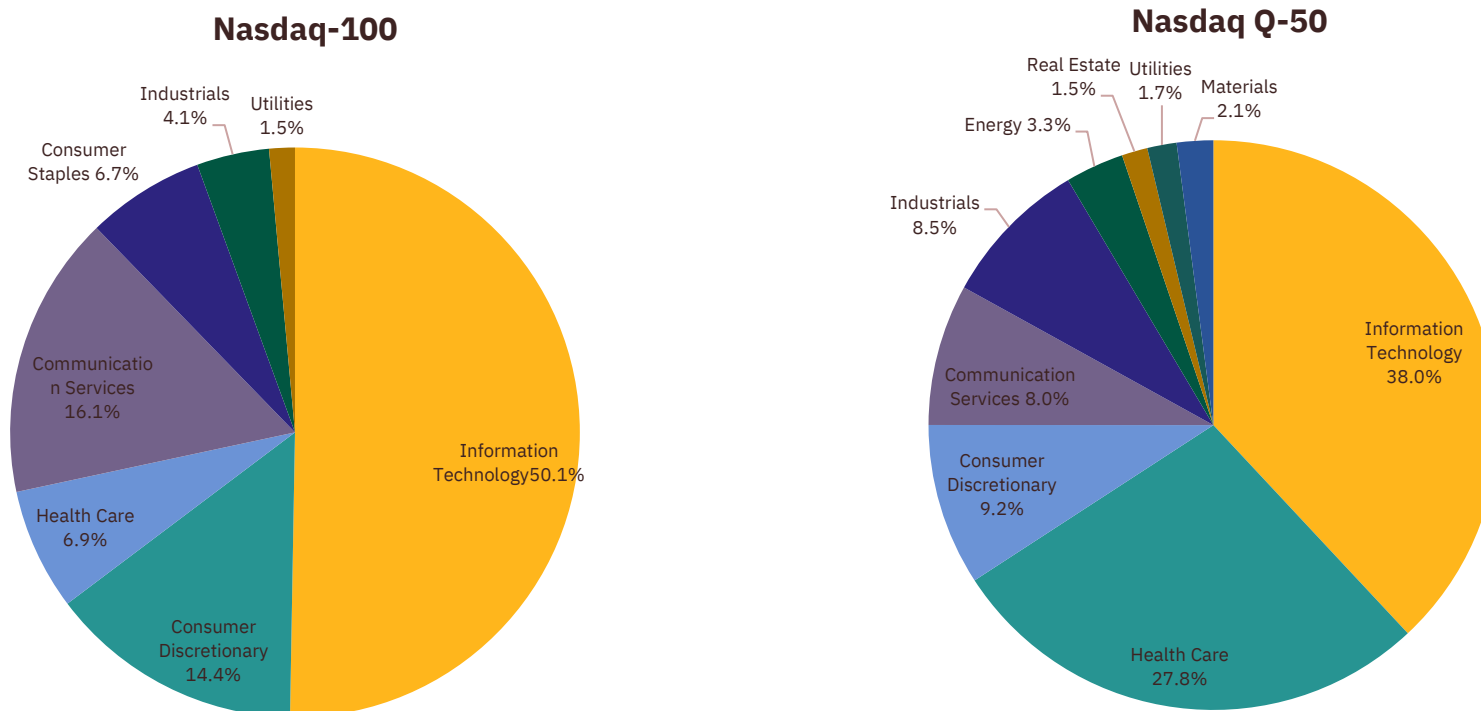
Rank	Nasdaq-100 Index	Nasdaq Q-50 Index
1	Apple Inc. (13.3%)	Enphase Energy, Inc. (4.3%)
2	Microsoft Corp (10.4%)	Rivian Auto Cl A Cm (3.5%)
3	Amazon.Com Inc (6.9%)	Wrrr Brs Ds Cm Wi (3.3%)
4	Tesla, Inc. (4.9%)	Costar Group Inc (3.3%)
5	Alphabet Cl C Cap (3.5%)	On Semiconductor (3.2%)
6	Alphabet Cl A Cmn (3.4%)	The Trade Desk Cl A (3.1%)
7	Meta Platforms, Inc. (2.8%)	Globalfoundries Ord (3.1%)
8	Nvidia Corporation (2.5%)	Alnylam Pharmaceut (2.8%)
9	Pepsico Inc (2.2%)	Baker Hughes Co (2.5%)
10	Costco Wholesale (2.1%)	Cdw Corporation (2.5%)
--	Top 10 Total (52.2%)	Top 10 Total (31.7%)

Source/Disclaimer :Nasdaq. Data as of 30-Dec-22. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

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Comparison: Sector Exposure

The Nasdaq Q-50 Index offers higher exposure to Health Care and Industrials over Nasdaq-100 Index

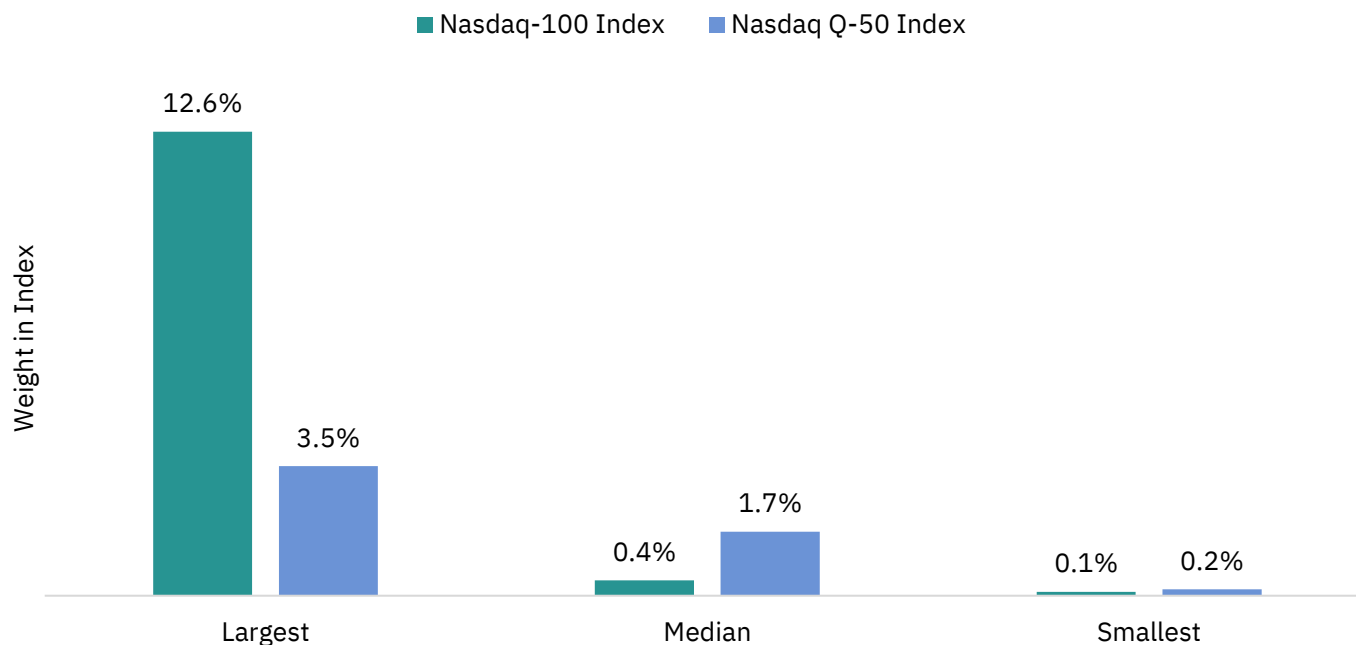


Source/Disclaimer: Nasdaq. Data as on 30-Dec-22. Sectors as identified by GICS model. The sectors mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The sectors may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.

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Comparison: Stock-level concentration

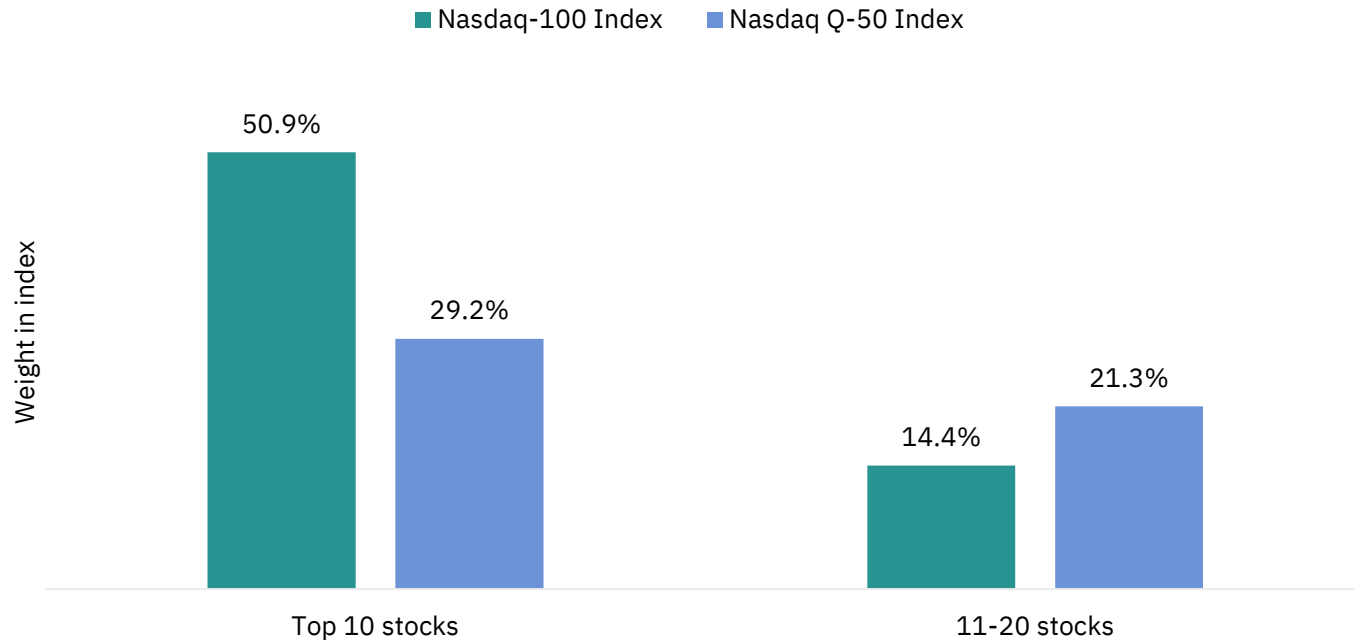
The Nasdaq Q-50 Index is market-cap weighted, but without the extreme concentration of the Nasdaq-100



Source/Disclaimer: Nasdaq. Data as on 30-Dec-22. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

Comparison: Stock-level concentration

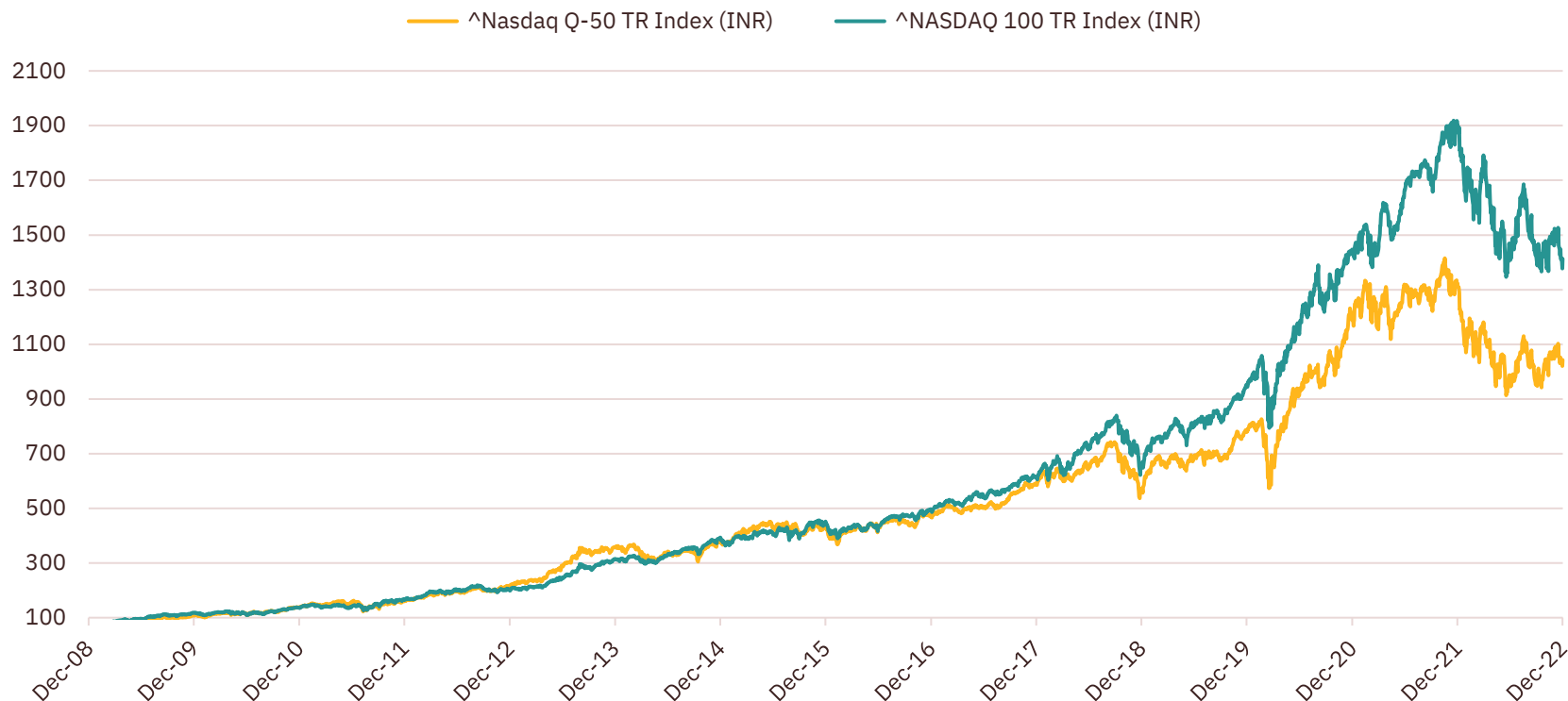
The Nasdaq Q-50 Index is market-cap weighted, but without the extreme concentration of the Nasdaq-100



Source/Disclaimer: Nasdaq. Data as on 30-Dec-22. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

Comparison: Historical Performance

Nasdaq Q-50 TR Index in INR has shown similar performance as Nasdaq-100 TRI (INR) since inception till 2018; Since then Nasdaq-100 has seen a tremendous bull run

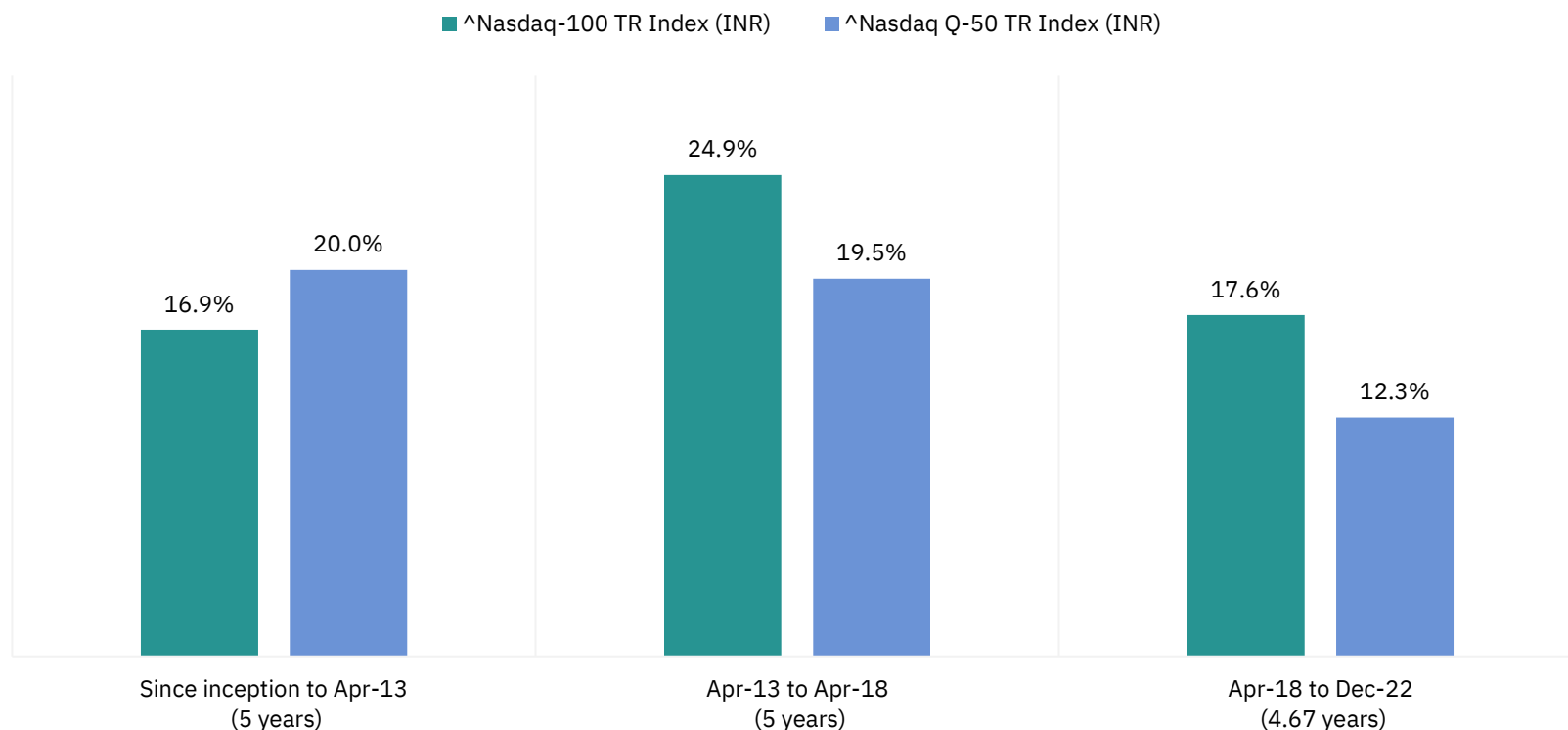


Data Source: Nasdaq. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of 31-Dec-08 – 30-Dec-22; ^ denotes the index currency conversion. NASDAQ 100 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

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Comparison: Historical Performance

Nasdaq Q-50 TR Index in INR has shown similar performance as Nasdaq-100 TRI (INR) since inception till 2018; Since then Nasdaq-100 has seen a tremendous bull run



Data Source: Nasdaq. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Apr 04, 2008 – 30-Dec-22; ^ denotes the index currency conversion. NASDAQ 100 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

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Comparison: Risk Return Profile (INR)

Data Label		1 year	3 year	5 year	10 year	Since inception (Apr-08)
^Nasdaq-100 TR Index (INR)	CAGR	-25.2%	14.4%	18.1%	21.6%	19.7%
^Nasdaq Q-50 TR Index (INR)		-20.4%	10.1%	12.1%	17.0%	17.2%
^Nasdaq-100 TR Index (INR)	Annualised Volatility	27.9%	27.9%	25.2%	20.8%	23.0%
^Nasdaq Q-50 TR Index (INR)		28.3%	29.1%	25.6%	21.9%	24.3%
^Nasdaq-100 TR Index (INR)	Risk Adjusted Returns	-0.900	0.515	0.720	1.041	0.854
^Nasdaq Q-50 TR Index (INR)		-0.723	0.346	0.474	0.777	0.710

Data Source: niftyindices, Nasdaq. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of April 30, 2008 –30-Dec-22 ^ denotes the index currency conversion. Nasdaq-100 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

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Comparison: 3 year rolling return

3 Year Rolling Returns	^NASDAQ 100 TR Index (INR)	^NASDAQ Q-50 TR Index (INR)
Average	25.4%	22.8%
Median	25.6%	22.3%
Min	4.6%	4.3%
Max	42.8%	45.5%
Returns Range		
Negative	0.0%	0.0%
0% to 10%	2.2%	3.4%
10% to 15%	2.6%	16.9%
15% to 20% 97.8%	15.1%	23.6%
Above 20%	80.1%	56.1%

Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Dec-22. Nasdaq-100 Index values adjusted for one day lag movement due to different time zone. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

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Comparison: 5 year rolling return

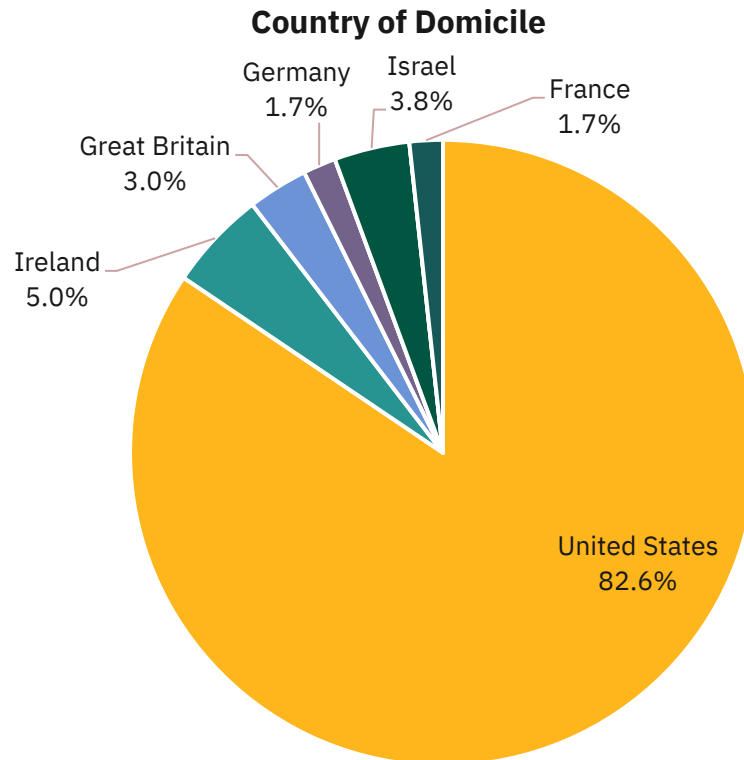
5 Year Rolling Returns	^NASDAQ 100 TR Index (INR)	^NASDAQ Q-50 TR Index (INR)
Average	25.0%	22.3%
Median	25.3%	22.5%
Min	15.2%	7.7%
Max	34.0%	40.2%
Returns Range		
Negative	0.0%	0.0%
0% to 10%	0.0%	0.7%
10% to 15%	0.0%	13.1%
15% to 20%	12.4%	21.4%
Above 20%	87.6%	64.8%

Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Dec-22. Nasdaq-100 Index values adjusted for one day lag movement due to different time zone. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

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— **Annexure: Other**

Country Exposure



~82.6% of the constituents are from the United States.

Ireland, UK, and Germany make up for another ~10%

Source/Disclaimer: Nasdaq. Data as on 30-Dec-22. The countries mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The countries may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

Motilal Oswal Motilal Oswal Nasdaq Q 50 ETF Performance



Lumpsum Performance

	1 Year		3 Year		5 Year		7 Year		Since inception	
	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000	CAGR (%)	Current Value of Investment of Rs. 10,000
Motilal Oswal Nasdaq Q 50 ETF	-21.2	7,889.4	-	-	-	-	-	-	-21.0	7,867.8
^NASDAQ Q-50 TRI (INR)	-20.8	7,921.4	-	-	-	-	-	-	-20.6	7,905.2
Nifty 50 TRI	5.7	10,569.1	-	-	-	-	-	-	7.3	10,743.9
NAV (Rs.) Per Unit as on: (30-Dec-2022) 51.3093	65.0361		-		-		-		65.2530	

Date of Inception: 23-12-2011

SIP Performance

	Scheme	1 Year		Scheme	3 Year		Scheme	5 Year		Scheme	Since Inception	
		^NASDAQ Q-50 TRI (INR)	Nifty 50 TRI		^NASDAQ Q-50 TRI (INR)	Nifty 50 TRI		^NASDAQ Q-50 TRI (INR)	Nifty 50 TRI		^NASDAQ Q-50 TRI (INR)	Nifty 50 TRI
Invested amount (₹)	1,20,000	1,20,000	1,20,000	-	-	-	-	-	-	1,20,000	1,20,000	1,20,000
Market value (₹)	1,17,336	1,17,351	1,26,675	-	-	-	-	-	-	1,17,336	1,17,351	1,26,675
Returns (CAGR %)	-4%	-4.1%	10.5%	-	-	-	-	-	-	-4.1%	-4.1%	10.5%

Source/Disclaimer : MOAMC; Data as of 30-Dec-22. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Mr. Ankush Sood is the Fund Manager since Aug 25, 2021 and he manages 4 schemes of Motilal Oswal Mutual Fund.

Performance of other schemes managed by Ankush Sood

Name of Fund Manager: Ankush Sood						
Period	1 year		3 year		5 year	
	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal Midcap Fund	10.7	3.9	23.5	24.6	12.5	11.2
Motilal Oswal Focused 25 Fund	2.0	4.3	11.1	17.4	9.0	11.5
Motilal Oswal Large and Midcap Fund	1.7	4.5	17.2	20.1	-	-
Motilal Oswal NASDAQ 100 ETF	-25.9	-25.2	13.4	14.4	16.9	18.1
Motilal Oswal S&P 500 Index Fund	-10.3	-8.9	-	-	-	-
Motilal Oswal Flexi Cap Fund	-3.0	4.3	7.3	17.4	4.2	11.5
Note: a. Ankush Sood manages 6 schemes of Motilal Oswal Mutual Fund. b. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement. c. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.						

Source/Disclaimer : MOAMC, Data as of 30-Dec-22.*Only the foreign securities component is managed by Ankush Sood. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Performance of other schemes managed by Rakesh Shetty

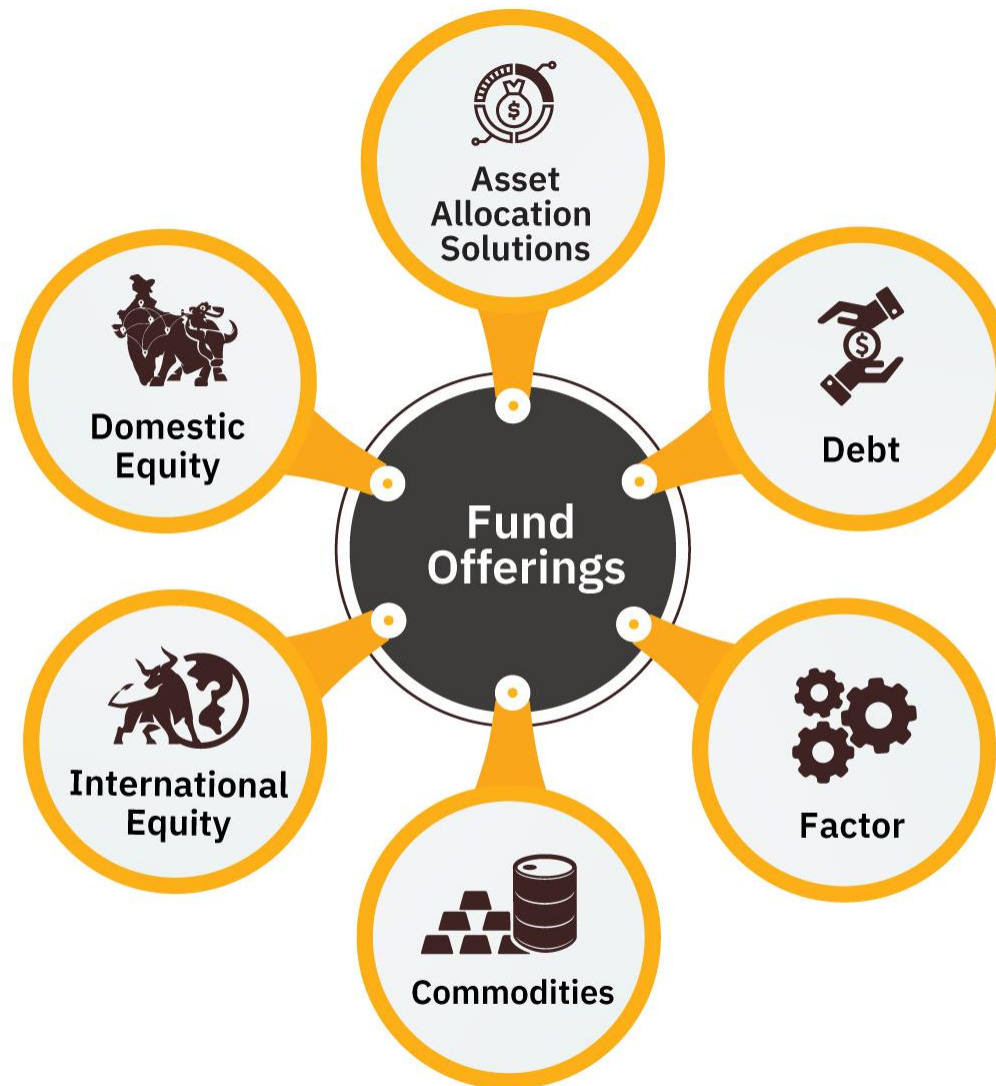
Name of Fund Manager: Rakesh Shetty						
Period	1 year		3 year		5 year	
	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)	Scheme Return (%)	Benchmark Return (%)
Motilal Oswal Midcap Fund	10.7	3.9	23.5	24.6	12.5	11.2
Motilal Oswal Focused 25 Fund	2.0	4.3	11.1	17.4	9.0	11.5
Motilal Oswal Large and Midcap Fund	1.7	4.5	17.2	20.1	-	-
Motilal Oswal NASDAQ 100 ETF	-25.9	-25.2	13.4	14.4	16.9	18.1
Motilal Oswal S&P 500 Index Fund	-10.3	-8.9	-	-	-	-
Motilal Oswal Flexi Cap Fund	-3.0	4.3	7.3	17.4	4.2	11.5

Note:

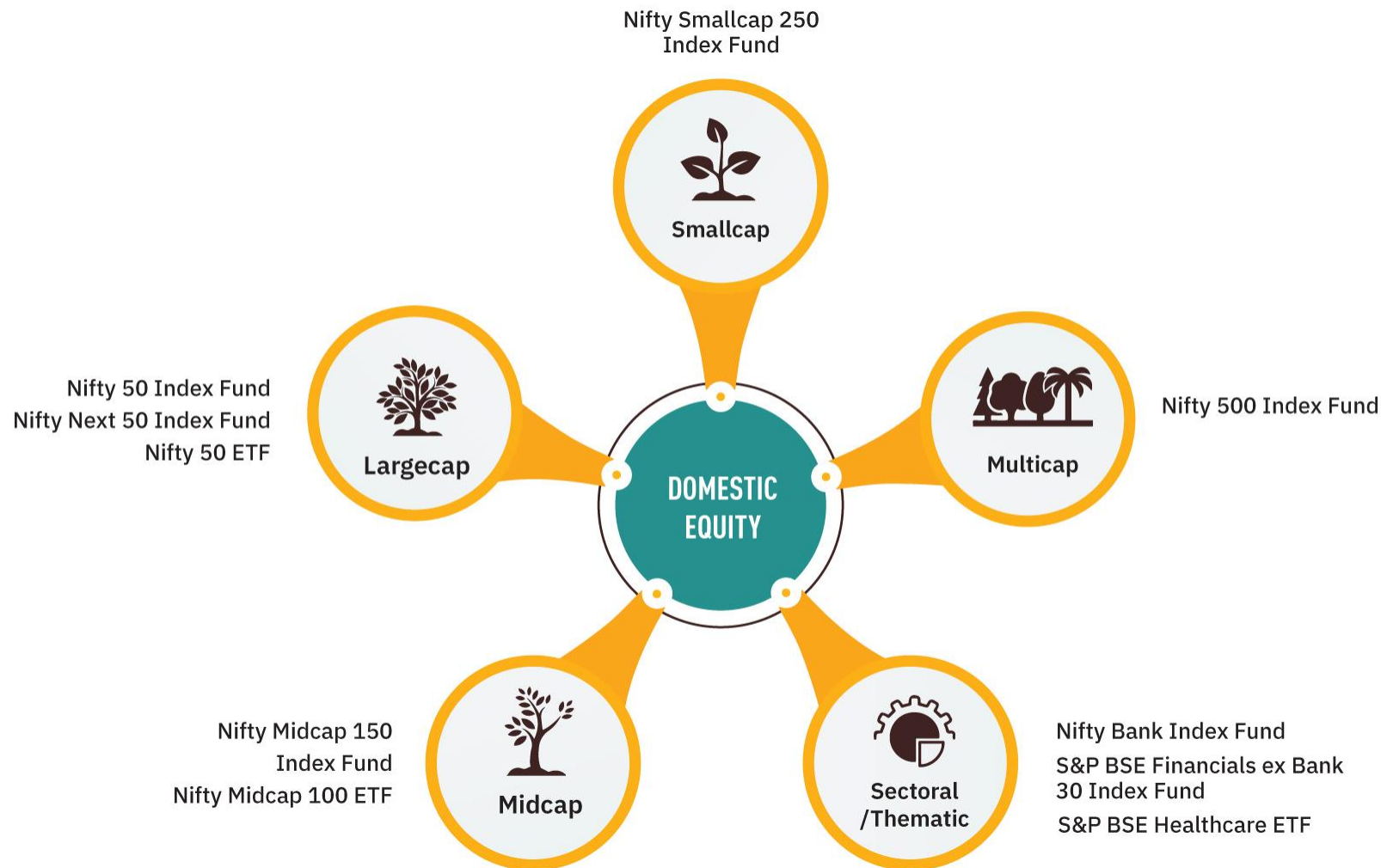
- Rakesh Shetty manages 28 schemes of Motilal Oswal Mutual Fund.
- In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer : MOAMC, Data as of 30-Dec-22.*Only the foreign securities component is managed by Ankush Sood. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Motilal Oswal Passive Fund Offerings



Motilal Oswal Passive Fund Offerings



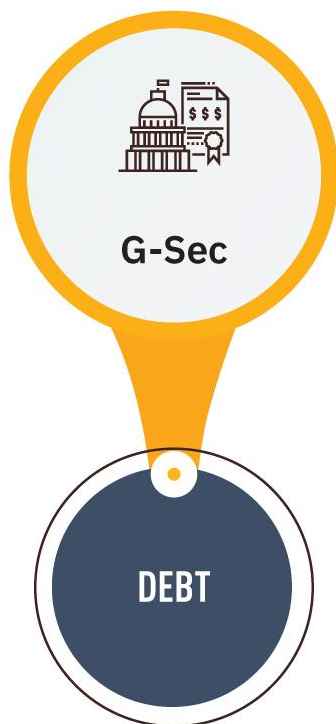
Motilal Oswal Passive Fund Offerings



Motilal Oswal Passive Fund Offerings



5 Year G-Sec Fund of Fund
Nifty 5 year Benchmark
G-Sec ETF



Asset Allocation Passive
Fund of Fund - Aggressive
Asset Allocation Passive
Fund of Fund - Conservative



Gold and Silver ETFs
Fund of Funds



Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 50 Index Fund (An open ended scheme replicating / tracking Nifty 50 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty 50 Index subject to tracking error Equity and Equity related securities covered by Nifty 50 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty 50 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Next 50 Index Fund (An open ended scheme replicating / tracking Nifty Next 50 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Next 50 Index subject to tracking error Equity and Equity related securities covered by Nifty Next 50 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Next 50 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Midcap 150 Index Fund (An open ended scheme replicating / tracking Nifty Midcap 150 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error Equity and Equity related securities covered by Nifty Midcap 150 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Midcap 150 TRI <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal Nifty Smallcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Smallcap 250 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Smallcap 250 Index subject to tracking error Equity and Equity related securities covered by Nifty Smallcap 250 Index Long-term capital growth 	Fund <p>Investors understand that their principal will be at very high risk</p>	Nifty Smallcap 250 TRI <p>Investors understand that their principal will be at very high risk</p>


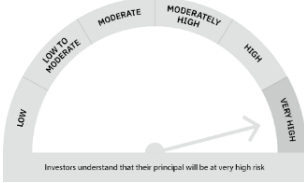

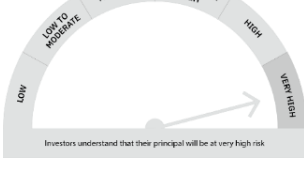

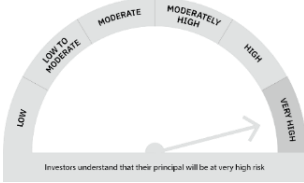
*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 500 Index Fund (An open ended scheme replicating / tracking Nifty 500 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty 500 Index subject to tracking error Equity and Equity related securities covered by Nifty 500 Index Long-term capital growth 	<p>Fund</p>	<p>Nifty 500 TRI</p>
Motilal Oswal Nifty 50 ETF (An open ended scheme replicating/tracking Nifty 50 Index BSE: 590115, NSE: MOM50)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty 50 Index (Underlying Index), subject to tracking error Investment in equity securities of Nifty 50 Index 	<p>Fund</p>	<p>Nifty 50 TRI</p>
Motilal Oswal Nifty Midcap 100 ETF (An open ended scheme replicating/tracking Nifty Midcap 100 Index BSE: 536960, NSE: MOM100)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty Midcap 100 Index subject to tracking error Investment in equity securities of Nifty Midcap 100 Index 	<p>Fund</p>	<p>Nifty Midcap 100 TRI</p>
Motilal Oswal Nifty Bank Index Fund (An open ended scheme replicating / tracking Nifty Bank Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Bank Index subject to tracking error Equity and Equity related securities covered by Nifty Bank Index Long-term capital growth 	<p>Fund</p>	<p>Nifty Bank TRI</p>

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P 500 Index Fund (An open ended scheme replicating / tracking S&P 500 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of S&P 500 Index subject to tracking error Investment in equity securities of S&P 500 Index 	<p>Fund</p> 	<p>S&P 500 TRI (INR)</p> 
Motilal Oswal NASDAQ 100 ETF (An open ended scheme replicating/tracking NASDAQ-100 Index BSE: 533385, NSE: MOFN100)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of NASDAQ 100 Index subject to tracking error Investment in equity securities of NASDAQ 100 Index 	<p>Fund</p> 	<p>NASDAQ 100 TRI (INR)</p> 
Motilal Oswal NASDAQ 100 Fund of Fund (An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)	<ul style="list-style-type: none"> Long term capital appreciation Return that corresponds to the performance of Motilal Oswal NASDAQ 100 ETF (MON100) Scheme through investment in units of MON100 	<p>Fund</p> 	<p>NASDAQ 100 TRI (INR)</p> 

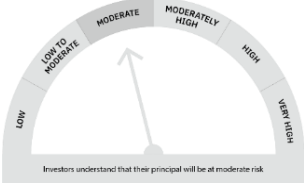


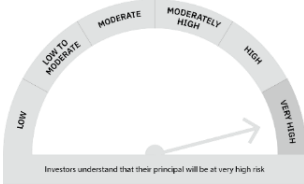
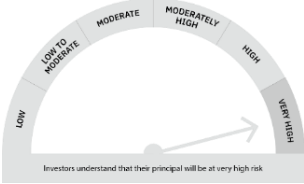
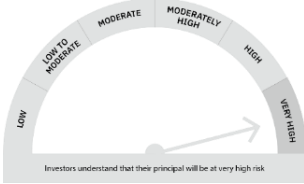
*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Asset Allocation Passive Fund of Fund – Aggressive (An open ended fund of funds scheme investing in passive funds)	<ul style="list-style-type: none"> To generate long term growth/capital appreciation by offering asset allocation Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund 	50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index
Motilal Oswal Asset Allocation Passive Fund of Fund – Conservative (An open ended fund of funds scheme investing in passive funds)	<ul style="list-style-type: none"> To generate long term growth/capital appreciation with relatively lower volatility by offering asset allocation Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund 	30% Nifty 500 TRI + 10% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 50% Nifty 5 Yr Benchmark G-Sec Index
Motilal Oswal Nifty 5 year Benchmark G-sec ETF (An open ended scheme replicating/tracking Nifty 5 yr Benchmark G-Sec Index) BSE: 543250, NSE: MOGSEC	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty 5 yr Benchmark G-sec Index subject to tracking error Investment in securities of Nifty 5 yr Benchmark G-sec Index 	Fund 	Nifty 5 yr Benchmark G-Sec Index

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal 5 Year G-sec FoF (An open ended fund of funds scheme investing in units of Motilal Oswal 5 Year G-Sec ETF)	<ul style="list-style-type: none"> Long term capital appreciation Return that corresponds generally to the performance of the Scheme, Motilal Oswal 5 Year G-Sec ETF through investment in units of Motilal Oswal 5 Year G-Sec ETF 	Fund  <p>Investors understand that their principal will be at moderate risk</p>	Nifty 5 yr Benchmark G-Sec Index  <p>Investors understand that their principal will be at moderate risk</p>
Motilal Oswal MSCI EAFE Top 100 Select Index Fund (An open ended scheme replicating/ tracking MSCI EAFE Top 100 Select Index)	<ul style="list-style-type: none"> Returns that corresponds to the performance of MSCI EAFE Top 100 Select Index, subject to tracking error. Long term capital growth. 	Fund  <p>Investors understand that their principal will be at very high risk</p>	MSCI EAFE Top 100 Select Index (INR)  <p>Investors understand that their principal will be at very high risk</p>
Motilal Oswal NASDAQ Q 50 ETF (An open ended scheme replicating/ tracking Nasdaq Q-50 Index BSE: 543437, NSE:MONQ50)	<ul style="list-style-type: none"> Return that corresponds to the performance of the NASDAQ Q-50 TR Index subject to tracking error and forex movement. Long term capital growth. 	Fund  <p>Investors understand that their principal will be at very high risk</p>	NASDAQ Q-50 Total Return Index (INR)  <p>Investors understand that their principal will be at very high risk</p>

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 200 Momentum 30 ETF (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index (BSE: 543465, NSE: MOMOMENTUM))	<ul style="list-style-type: none"> Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error Long term capital growth 	Fund 	Nifty 200 Momentum 30 TRI
Motilal Oswal Nifty 200 Momentum 30 Index Fund (An open ended fund replicating / tracking the Nifty 200 Momentum 30 Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the Nifty 200 Momentum 30 Total Return Index subject to tracking error Long term capital growth 	Fund 	Nifty 200 Momentum 30 TRI
Motilal Oswal S&P BSE Low Volatility ETF (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index BSE: 543501, NSE: MOLOWVOL)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Low Volatility Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Low Volatility Total Return Index
Motilal Oswal S&P BSE Low Volatility Index Fund (An open ended fund replicating / tracking the S&P BSE Low Volatility Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Low Volatility Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Low Volatility Total Return Index

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Financials ex Bank 30 Index Fund (An open ended fund replicating / tracking the S&P BSE Financials ex Bank 30 Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Financials ex Bank 30 Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Financials ex Bank 30 Total Return Index
Motilal Oswal S&P BSE Healthcare ETF (An open ended fund replicating / tracking the S&P BSE Healthcare Total Return Index BSE: 543563, NSE: MOHEALTH)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Healthcare Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Healthcare Total Return Index
Motilal Oswal S&P BSE Quality ETF (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index BSE: 543577, NSE: MOQUALITY)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Quality Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Quality Total Return Index

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P BSE Quality Index Fund (An open ended fund replicating / tracking the S&P BSE Quality Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Quality Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Quality Total Return Index
Motilal Oswal S&P BSE Enhanced Value ETF (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index BSE:543576, NSE: MOVALUE)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Enhanced Value Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Enhanced Value Total Return Index
Motilal Oswal S&P BSE Enhanced Value Index Fund (An open ended fund replicating / tracking the S&P BSE Enhanced Value Total Return Index)	<ul style="list-style-type: none"> Return that corresponds to the total returns of the S&P BSE Enhanced Value Total Return Index subject to tracking error Long term capital growth 	Fund 	S&P BSE Enhanced Value Total Return Index

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

– Thank You

“Don’t look for the needle in the haystack. Just buy the haystack!”

- **John C. Bogle**

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