



THOUGHT LEADERS IN EQUITY
Focused, Process Driven,
Ideas Powerhouse

THINK EQUITY. THINK MOTILAL OSWAL.

HI-QUALITY HI-GROWTH BENEFIT FROM BOTH

Motilal Oswal's investing process builds Hi-Quality & Hi-Growth portfolios.

Our **process**. Your **success**.

THINK **EQUITY**
THINK **MOTILAL OSWAL**



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

The term 'Hi-Quality and Hi- Growth Portfolios' refer to Motilal Oswal AMC's defined fund management processes based on internal qualitative and quantitative research parameters & not be construed as investment advice to any party.

Veritable Ecosystem in Financial Services

Asset Management

Leaders in PMS & CAT III Long only AIFs

67,475Cr\$ AUM **150+** investee companies

Institutional Equities

Expertise in equity research

250+ companies, **21** sectors

300 reports, **41** analysts

#1 Corporate Access Team **#1** Best Execution*

#2 Domestic Brokerage for Sales*

Private Equity Real Estate

Expertise in private placement
and real estate

125+ investments, **7** funds, **9,380Cr\$ AUM**

2 Partial exits at IRR of 32.5% and 15.5% in Q3FY24

Private Wealth

Expertise in wealth
management and distribution

89,632Cr\$ AUM, **~6,302** families, **233** RMs

Housing Finance

Expertise in affordable housing finance

47,239 families, **3,781Cr\$ AUM**

111 branches across 12 states/UTs

Investment Banking

Expertise in capital market deals

20+ team **14** deals in 9MFY24 **~11,000Cr\$**
worth deals

Retail & Distribution

Expertise in advisory and client servicing

4.0mn clients, **9,397** franchisees, **2,500+** advisors

Top 3 broking houses in terms of gross brokerage
revenue



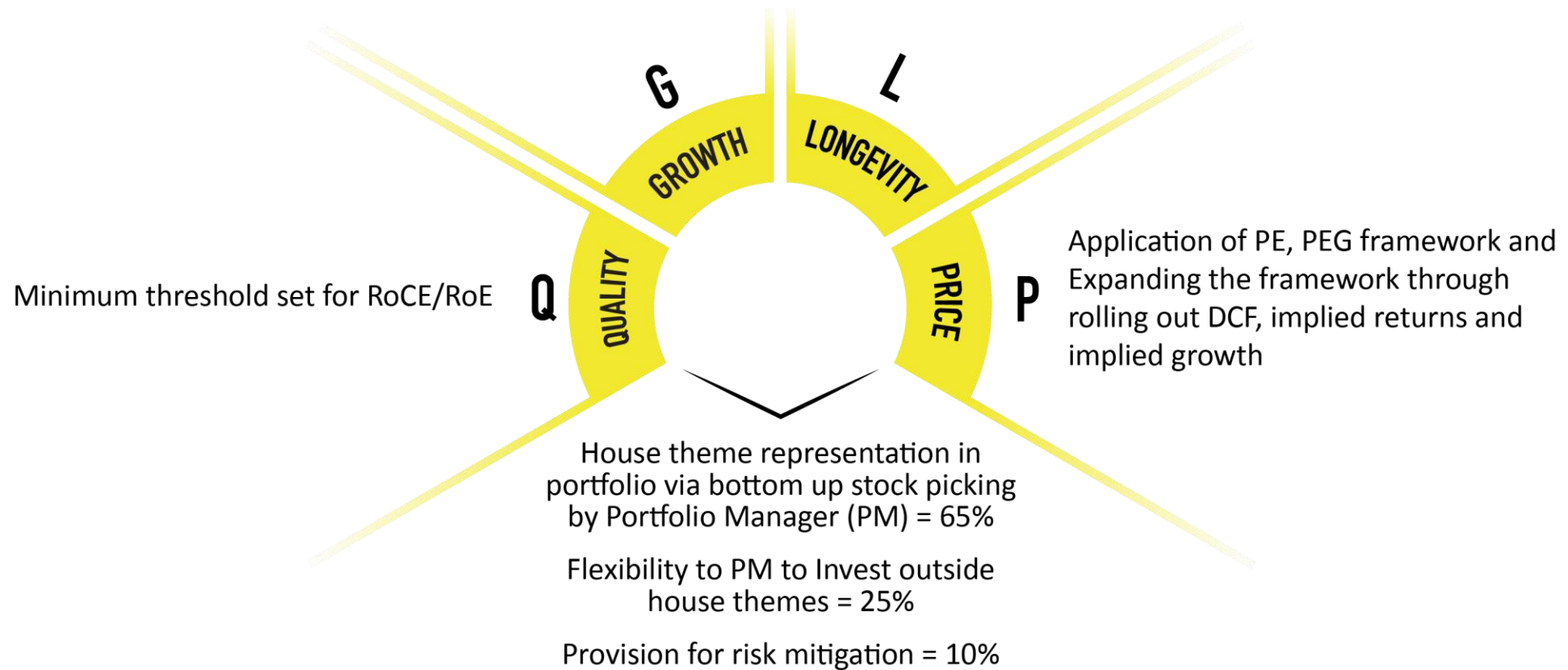
Source: MOAMC Internal. Data as on 31st December'2023

*Asiamoney Poll 2023

THINK EQUITY. THINK MOTILAL OSWAL.

Disciplined Investing following “Q-G-L-P” Investment Process

Ensuring Longevity of Growth by investing in sustainable themes identified by the Investment team collectively



The above graph/data is used to explain the concept and is for illustration purpose only. The data mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact, and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Risk Management Framework for Consistency & Sustainability of Performance



Stock Weightage & Stock Sizing

Minimum and maximum exposure limits set



Sector Sizing

Limits on sector deviations relative to benchmark



Diversification Strategy

Portfolio size capped up to 35 stocks



Profit Taking / Stop Loss Framework

Proprietary framework for measuring triggers

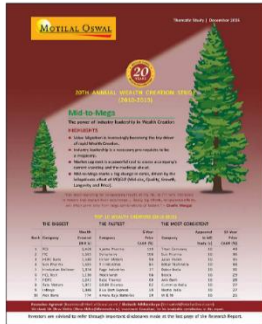


Stringent Liquidity Framework

Ensuring efficient management for ability to take necessary action

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25+ Years of Thought Leadership – Wealth Creation Studies



Skin in the Game



What is at stake?
~6,000+ Cr

Source: MOAMC Internal, Data as on Jan 31st 2024

Why invest in Equity Mutual Funds?



Diversification

Investment in a basket of stocks across sectors



Professional Management

Managed by professional fund managers with years of experience in the field



Liquidity

Investors can easily enter and exit the scheme



Capital Appreciation

Delivers inflation beating returns

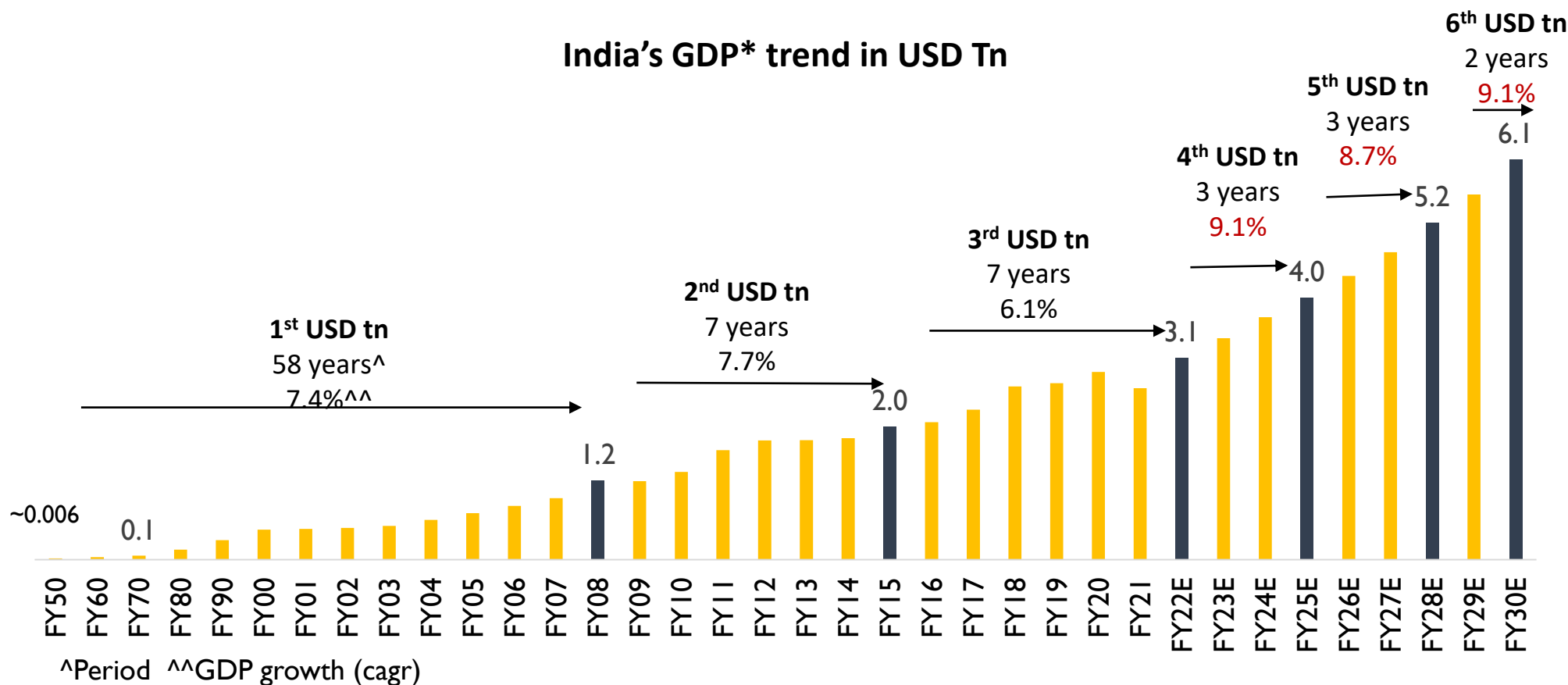


Tax Advantage

Lower taxation relative to other asset classes

India Growth Story – The Big Leap

India's GDP* trend in USD Tn



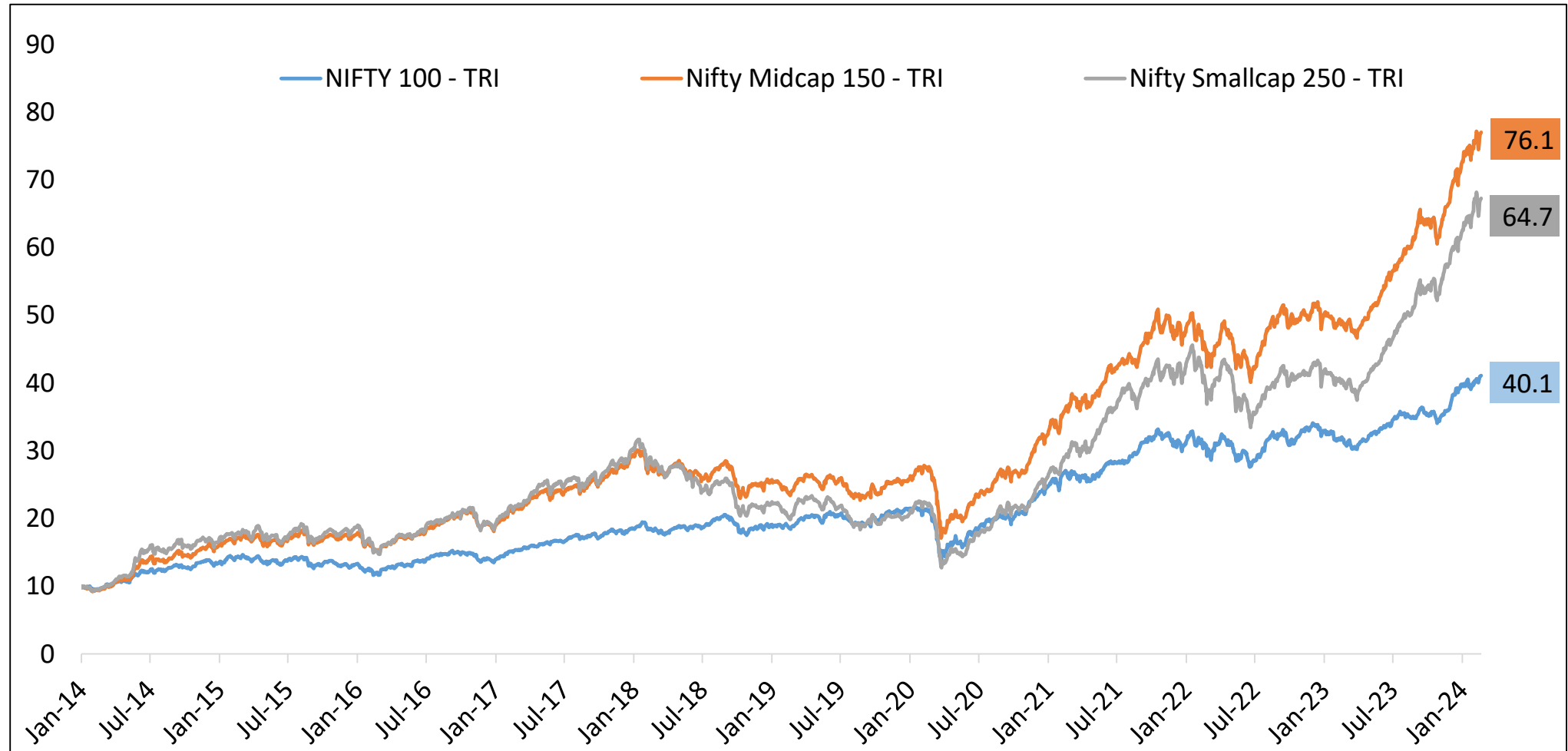
Addition of each trillion will provide opportunity for Midcap & Small cap sector to grow rapidly.

Every successive trillion dollar GDP is likely to take lesser number of years

*GDP is Nominal GDP. Source: MOAMC Internal Research

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Mid-Cap segment has outperformed the Large cap and Small cap segment in 10 year period



Source: Internal MOAMC Research. Data as of 31 Jan 2024

Disclaimer: The above graph has been rebased to 1000 as on January 31, 2012. This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Reasons to Invest in Midcap :

- 1 Mid caps perform better over the long term period as compared to Large Cap.
- 2 For long term trends to hold to Midcap is to outperform Large cap going forward.
- 3 Midcaps are better compounding instrument as well as are wealth creators.
- 4 Fund aims to pick quality midcap stocks for creation of actively managed diversified portfolio.

Unique Industries which can be Captured via Midcap Segment



Agricultural, Commercial & Construction Vehicle

E.g. – Balkrishna Industries, Escorts Kubota



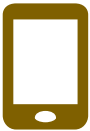
Hospitals

E.g. – Jupiter Lifeline



Defense Manufacturing

E.g. – Ideaforge Technologies



IT – Services

E.g. – CoForge, Persistent, Mphasis



Industrial Products

E.g. APL Apollo Tube, Polycab, Astral



Industrial Manufacturing

E.g. – CG Power, Deepak Nitrite

Midcap Fund provides opportunity to invest in industries which are not available in Large cap fund.

Why Midcaps :

Small Caps

Ideation Phase

- Emerging Companies
- No Track Record
- Higher Risk

Mid Caps

Expansion Phase

- Wealth Creation Stage
- Significant Growth Potential
- Established Track Record

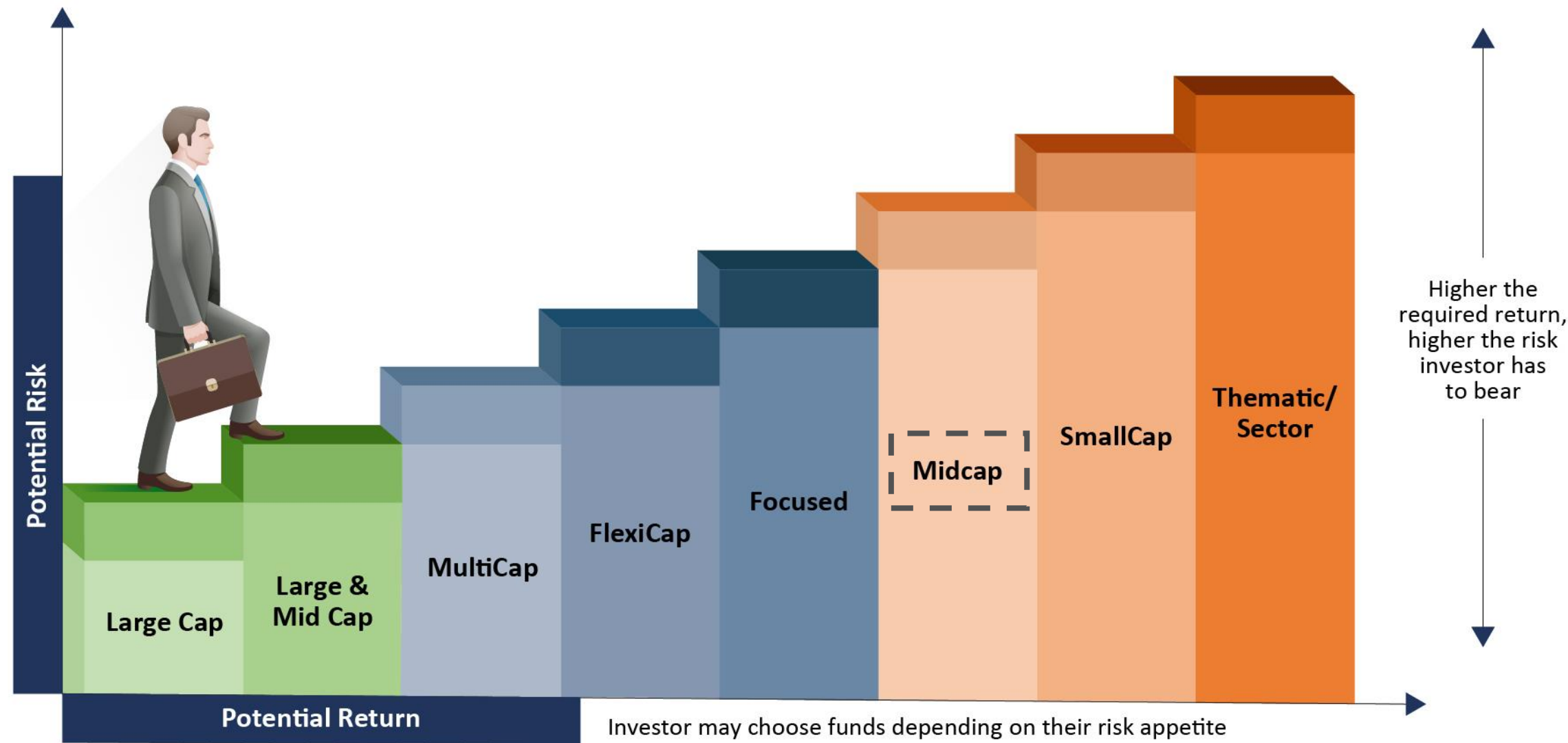
Large Caps

Mature Phase

- Stable growth & stable Pricing.
- Established business model.
- Lower Risk compared to Midcap companies.

Potential to invest in the leaders of tomorrow: High Growth Prospect.

RISK RETURN SPECTRUM – ACTIVE EQUITY FUNDS



Source: Internal MOAMC Research.
Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

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Motilal Oswal Midcap Fund

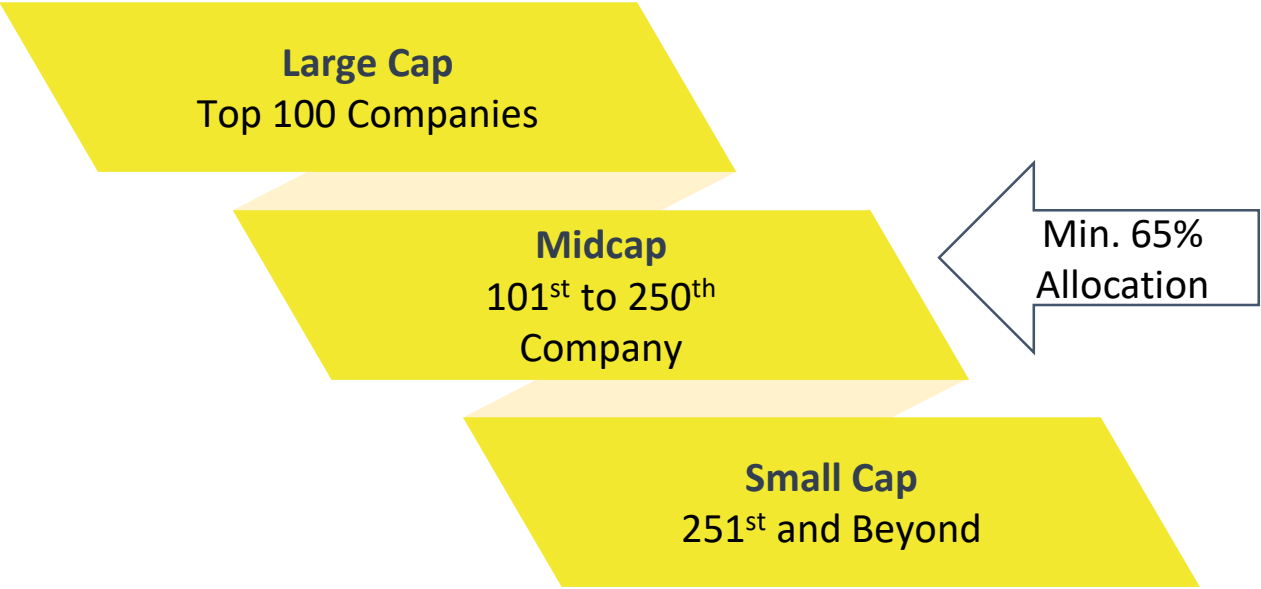
(Formerly known as Motilal Oswal Midcap 30 Fund)

THINK EQUITY. THINK MOTILAL OSWAL.

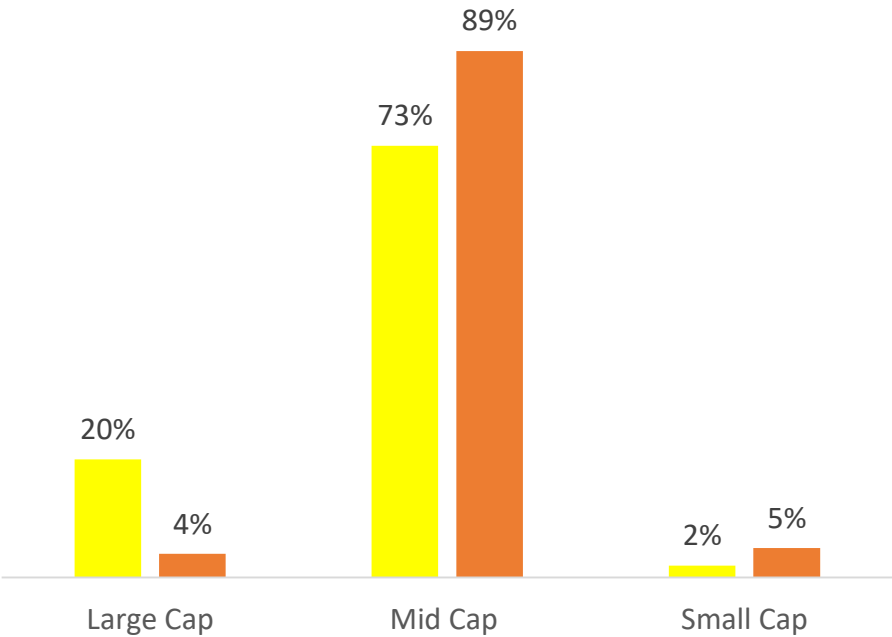


Market Cap Breakdown

Midcap Category Requirement



Current Portfolio Mix



Source: AMFI. Data as on 31st Dec 2023

Source: Internal MOAMC Research. Data as on Mar 31st 2024

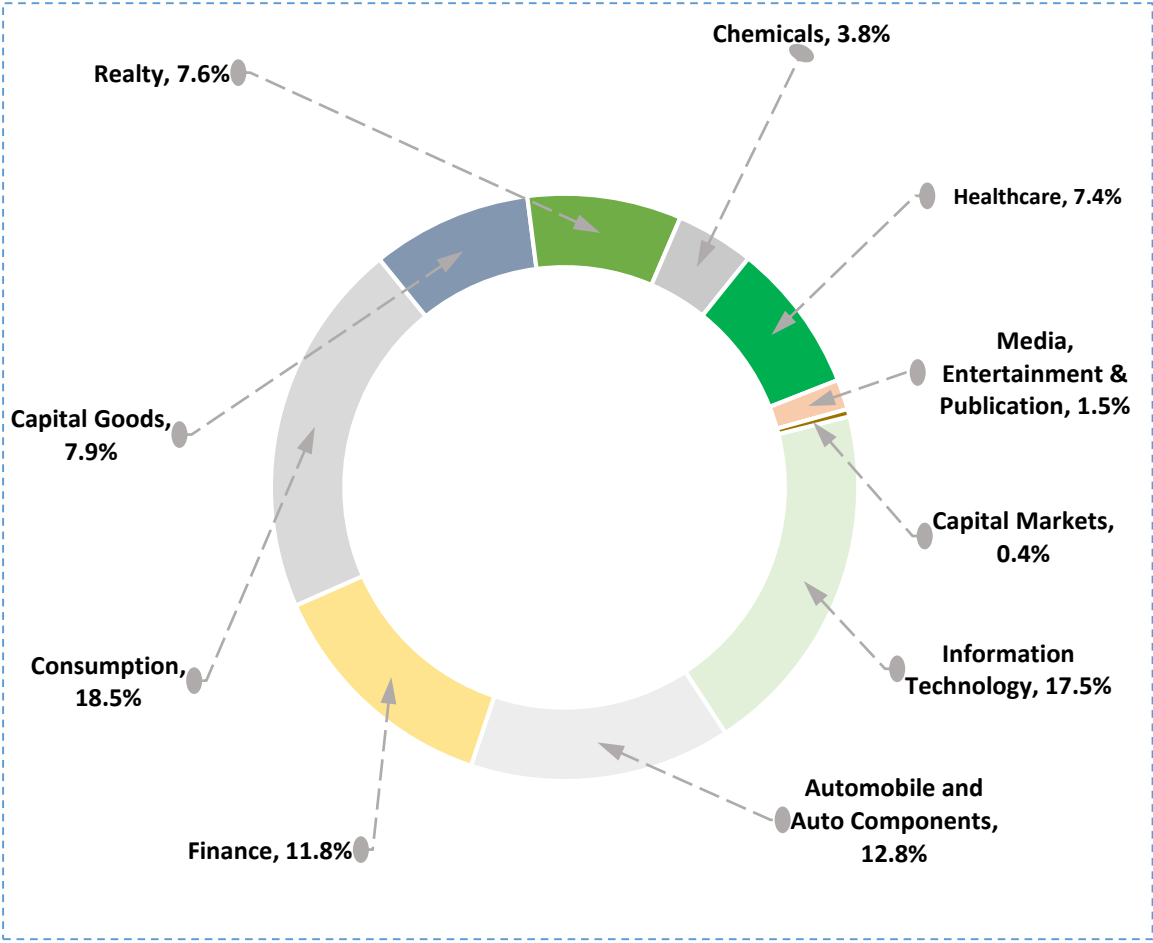
Motilal Oswal Midcap Fund

Realty Play
The Pheonix Mills
Prestige Estates Project

Capital Goods
CG power & Industrial Solution
Polycab India
Happy Forging

Consumption
Zomato
Dixon Technologies (India)
Kalyan Jewellers
Voltas

Finance
Jio Financial Services



Chemicals
Deepak Nitrite

Healthcare
IPCA Laboratories
Max Healthcare
Aurobindo Pharma

Media, Entertainment & Publication
Tips Industries

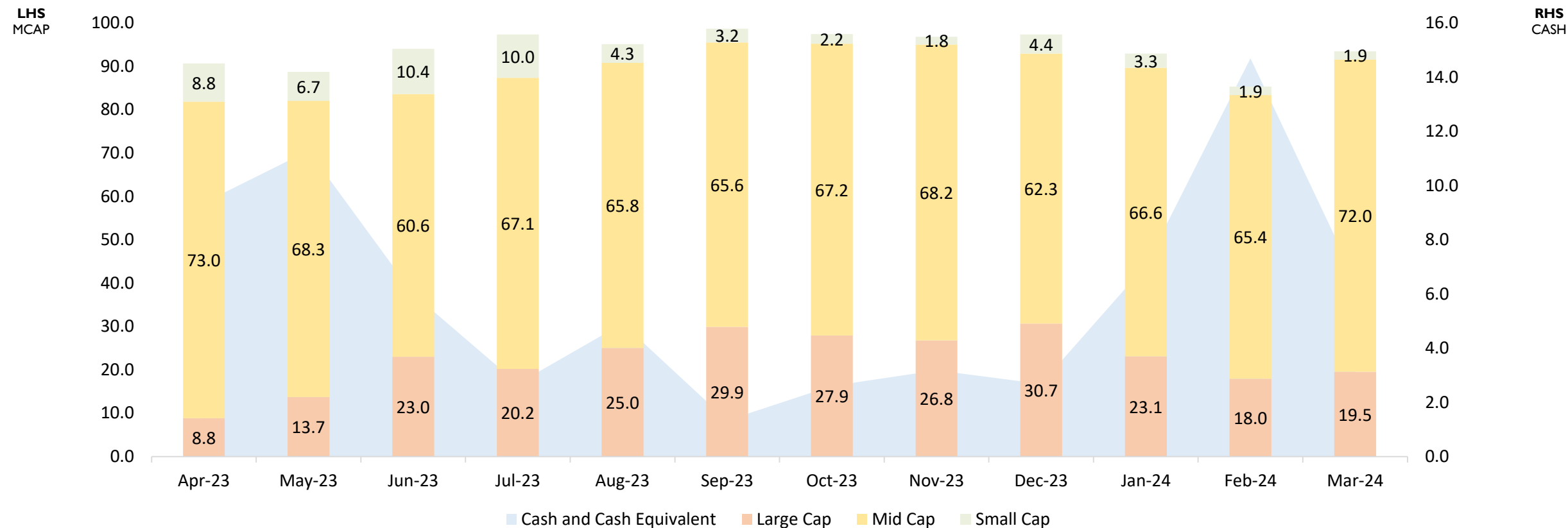
Capital Market
Jio Financial Services

Information Technology
Coforge
KPIT Technologies
Persistent Systems

Automobiles & Auto Components
Balkrishna Industries
Tube Investments of India Limited

Source: MOAMC Internal Research
*Data as on March 31st 2024

Market Cap Strategy: Minimum 65% in Mid Cap & 35% in Large & Small Cap

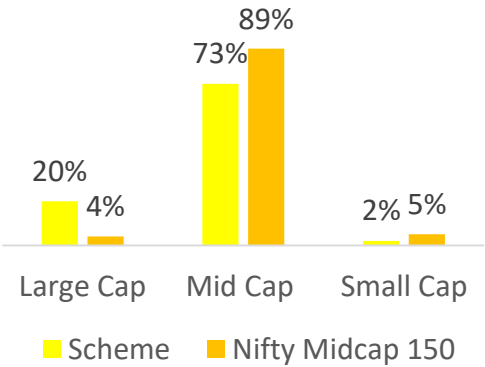


- **Benchmark aware** allocation of around 65% allocation to Mid Caps and 35% to Large and Small Caps
- Portfolio construction oriented towards **risk adjusted long term growth with lower volatility**

Source: Internal MOAMC Research. Data as on Mar 31st 2024.

Portfolio Overview

Market Cap Mix



Risk Parameters

Beta	0.8
Portfolio Turnover Ratio	1.4
Standard Deviation	13.2%
Sharpe Ratio	2.0

Top 10 Stocks

Jio Financial Services Limited	11.8%
Kalyan Jewellers India Limited	9.8%
Persistent Systems Limited	8.9%
Tube Investments of India...	8.4%
Prestige Estates Projects Limited	5.9%
Coforge Limited	5.5%
Balkrishna Industries Limited	4.4%
Indus Towers Limited	4.3%
CG Power and Industrial...	4.1%
Max Healthcare Institute...	4.1%

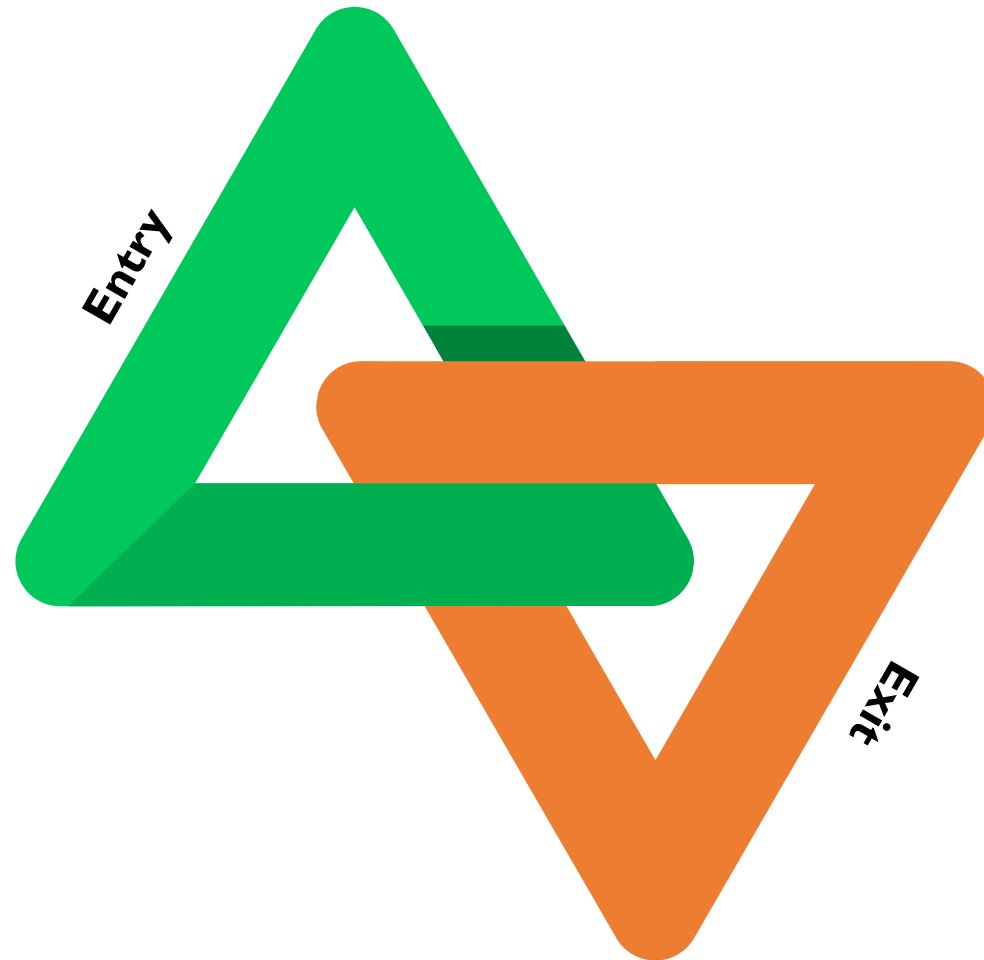
Top 10 Sectors

IT - Software	17.5%
Consumer Durables	14.4%
Auto Components	12.8%
Finance	11.8%
Realty	7.6%
Telecom - Services	4.3%
Electrical Equipment	4.1%
Healthcare Services	4.1%
Retailing	4.1%
Chemicals & Petrochemicals	3.8%

Data as on Mar 31st 2024. Sector classification as per AMFI defined sectors.
The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Portfolio Changes: 3 month entry/exit

Angel Broking
Hindustan Petroleum Corpn.
Indus Towers
Kalyan Jewellers
Kei Industries



APL Apollo Tubes
AU Small Finance Bank
Cholamandalam Investment & Finance Co.
Escorts Kubota
Hindustan Petroleum Corpn.
Ideaforge Technology
J K Cement
Kei Industries
Mphasis
Navin Flourine International
Tata Technologies
Usha Martin
Vedant Fashions

Data as on Mar 31st 2024

Scheme Performance

Point to Point Returns (%)	1 Year		3 Years		5 Years		Since Inception	
	CAGR (%)	Rs. 10,000	CAGR (%)	Rs. 10,000	CAGR (%)	Rs. 10,000	CAGR (%)	Rs. 10,000
Motilal Oswal Midcap Fund Fund*	60.8	16,037	34.7	24,384	25.5	31,213	22.8	79,211
Nifty Midcap 150 TRI (BM)	57.9	15,754	26.6	20,245	23.3	28,530	22.7	78,823
Nifty 50 TRI (Add. BM)	30.3	13,008	16.3	15,736	15.3	20,356	14.9	40,780

SIP Performance (%)	1 Year			3 years			5 Years			Since Inception		
	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM
Investment Amount	120,000			360,000			600,000			1,210,000		
Market Value	154,309	147,886	137,018	593,764	542,783	461,301	1,358,931	1,252,744	951,756	3,760,093	3,677,110	2,648,488
Returns (XIRR)%	58.06	46.60	27.81	35.57	28.74	16.88	33.53	30.06	18.58	21.31	20.90	14.86

Data as on Mar 31st 2024. BM = Benchmark i.e. Nifty Midcap 150 TRI Index. . *Formerly known as Motilal Oswal Midcap 30 Fund
Date of inception: 24-Feb-14. Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. Mr. Niket Shah is the Fund Manager for equity component since 01-July-2020, Mr. Rakesh Shetty is the Fund Manager for debt component since 22nd November’22 and Mr. Ankush Sood is the Fund Manager for the foreign securities component since 11th November’22.
For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf>

Key Takeaways

1 Growth oriented equity style with bottom up stock selection.

2 Agile Portfolio Management.

3 High conviction portfolio in the Midcap Category.

4 Fund has 9 year of track record with Multiple cycle experience.

5 Top performer from last two quartile.



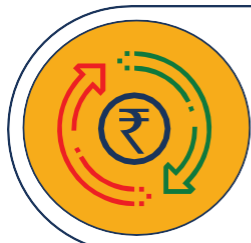
Introducing

FAB PLAN

• Motilal Oswal **F**ixed **A**mount **B**enefit Plan •



A Plan which aims to get you



**Regular Fixed Amount for
expense management**

**Emergency funds for life's
unexpected events**



**Protection from
market fluctuations**

**Legacy planning for
your loved ones**



Key Specs



What is FAB Plan?

Motilal Oswal Fixed Amount Benefit Plan (FAB) enables you to withdraw a regular sum of your investments at a fixed percentage and predefined frequency of your original investment, irrespective of the movement in the market value of the investment, subject to availability of capital.



Withdrawal Amount

Minimum withdrawal amount of ₹500 per month



Withdrawal Rate

Default 6% per annum
8% | 10% | 12% per annum



Frequency

Default Monthly
Quarterly | Annually



Deferment

Default 1 year from the date of investment
Investor can choose to start earlier/later



Withdrawal Date

Default 7th of every month
1st | 14th | 21st | 28th



Scheme

Default – Motilal Oswal Equity Hybrid Fund
Investor can choose from select list of active and passive schemes

Maximize your financial potential by using the FAB calculator to create a comprehensive FAB Plan that fulfils your objective of Income bhi and Wealth bhi

<https://www.motilaloswalmf.com/fabplan>

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Motilal Oswal Midcap Fund

Year	Investment / Opening Balance (A)	Returns (B)	Withdrawals (C)			Closing Balance (A+B-C)	Tax on Withdrawals
			Out of Capital	From Gains	Total		
2015	1,00,00,000	16,47,975	-	-	-	1,16,47,975	
2016	1,16,47,975	6,03,729	1,47,030	6,52,970	8,00,000	1,14,51,705	4,703
2017	1,14,51,705	35,25,289	3,00,726	4,99,274	8,00,000	1,41,76,994	20,073
2018	1,41,76,994	-18,00,995	2,28,070	5,71,930	8,00,000	1,15,75,998	12,807
2019	1,15,75,998	11,24,915	2,78,726	5,21,274	8,00,000	1,19,00,913	17,873
2020	1,19,00,913	11,08,706	3,23,150	4,76,850	8,00,000	1,22,09,619	22,315
2021	1,22,09,619	68,16,994	4,93,999	3,06,001	8,00,000	1,82,26,613	39,400
2022	1,82,26,613	19,51,211	5,23,590	2,76,410	8,00,000	1,93,77,823	42,359
Valuation as on 31-Jan-23						1,92,04,425	

Withdrawal over tenure: 56,00,000

Investment value at the end of tenure: 1,92,04,425

Total wealth created: 2,48,04,425

XIRR: Pre Tax 13.44% | Post Tax 13.31%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 31st Dec 2014. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

Nifty 500 TRI

Year	Investment / Opening Balance (A)	Returns (B)	Withdrawals (C)			Closing Balance (A+B-C)	Tax on Withdrawals
			Out of Capital	From Gains	Total		
2014	1,00,00,000	44,23,562	-	-	-	1,44,23,562	
2015	1,44,23,562	8,50,523	2,76,237	5,23,763	8,00,000	1,44,74,085	17,624
2016	1,44,74,085	4,10,037	2,90,666	5,09,334	8,00,000	1,40,84,122	19,067
2017	1,40,84,122	45,28,595	4,14,590	3,85,410	8,00,000	1,78,12,717	31,459
2018	1,78,12,717	-7,48,738	3,97,679	4,02,321	8,00,000	1,62,63,979	29,768
2019	1,62,63,979	27,78,782	4,56,387	3,43,613	8,00,000	1,82,42,760	35,639
2020	1,82,42,760	31,52,033	5,07,011	2,92,989	8,00,000	2,05,94,794	40,701
2021	2,05,94,794	30,04,344	5,44,310	2,55,690	8,00,000	2,27,99,138	44,431
2022	2,27,99,138	4,45,398	5,49,210	2,50,790	8,00,000	2,24,44,535	44,921
Valuation as on 31-Jan-23						2,13,23,777	

Withdrawal over tenure: 64,00,000

Investment value at the end of tenure: 2,13,23,777

Total wealth created: 2,77,23,777

XIRR: Pre Tax 13.60% | Post Tax 13.42%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 31st Dec 2011. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

Now that's a FAB Plan



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Fund Managers



For Equity Component: Mr. Niket Shah:

- **Rich Experience:** Niket has over 15 years of experience. .
- Prior to joining MOAMC, he was associated with Motilal Oswal Securities Limited as Head of Midcaps Research from February 2013 to March 2018.
- He has worked with Edelweiss Securities as Research Analyst - Midcaps from March 2010 to January 2013 and Religare Capital Market as Research Analyst – Midcaps from June 2008 to March 2010.
- **Academic Background:** Mr. Niket has done his Master's in Business Administration (MBA) in Finance from Welingkar Institute of Management Studies
- **Funds Managed:** Motilal Oswal Midcap Fund and Motilal Oswal Flexi Cap Fund



For Debt Component: Mr. Rakesh Shetty



- **Rich Experience:** Mr Rakesh Shetty has an experience of more than 13 years in debt and equity markets
- **Prestigious past experience:** Prior to joining Motilal Oswal AMC he has worked with multiple organizations such as Zyfin Capital, Derivium Tradition Securities, HDFC Bank, Aldmondz Global Securities and Fullerton India Credit Company
- **Excellent academic background:** Graduation in Commerce.

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf>

Fund Facts

Type of the Scheme	An open ended equity scheme investing in mid cap stocks.		
Category of the Scheme	Midcap Fund		
Investment Objective	The investment objective of the Scheme is to achieve long term capital appreciation by investing in quality mid-cap companies having long-term competitive advantages and potential for growth. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved		
Benchmark	Nifty Midcap 150 TRI		
Entry / Exit Load	Entry : Nil Exit : 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between Motilal Oswal Focused, Motilal Oswal MidCap, Motilal Oswal FlexiCap , Motilal Oswal Equity Hybrid Fund, Motilal Oswal Large&MidCap Fund & Motilal Oswal Balanced Advantage Fund. No Load for switch between Options within the Scheme.		
Plans	Regular Plan and Direct Plan		
Options (Under each plan)	Dividend (Payout and Reinvestment) and Growth		
Minimum Application Amount	Rs. 500/- and in multiples of Re. 1/- thereafter		
Additional Application Amount	Rs. 500/- and in multiples of Re. 1/- thereafter		
	Weekly SIP	Any day of the week from Monday to Friday	Rs. 500 and in multiples of Re.1/- thereafter (Minimum Installment – 12)
	Fortnightly SIP	1 st -14th, 7th - 21st and 14 th - 28th	
	Monthly SIP	Any day of the month except 29th, 30th or 31st	
	Quarterly SIP	Any day each quarter (Jan, Apr, Jul, Oct) 29th, 30th or 31 st	Rs. 1,500 and in multiples of Re.1/- thereafter (Minimum Installment – 4)
	Annual SIP	Any day or date of his/her preference	Rs. 6,000 and in multiples of Re. 1/- thereafter (Minimum Installment – 1)
Minimum Redemption Amount	Rs. 500/- and in multiples of Re. 1/- thereafter or account balance, whichever is lower.		

Product Labelling

Name of the scheme	Scheme Riskometer	Benchmark Riskometer Nifty Midcap 150 TRI
Motilal Oswal Midcap Fund (An open ended equity scheme predominantly investing in mid cap stocks)		
This product is suitable for investors who are seeking* <ul style="list-style-type: none">Long-term capital growthInvestment in equity and equity related instruments in quality mid-cap companies having long-term competitive advantages and potential for growth	Investors understand that their principal will be at Very High risk	Benchmark riskometer is at Very High risk

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

For performance of other schemes managed, please refer the Annexure: <https://www.motilaloswalmf.com/CMS/assets/uploads/Documents/aa0fa-annexure.pdf>

Disclaimer

This presentation has been prepared and issued on the basis of internal data, publicly available information and other sources believed to be reliable. The information contained in this document is for general purposes only and not a complete disclosure of every material fact and terms and conditions and features of Motilal Oswal Midcap Fund. The information / data herein alone is not sufficient and shouldn't be used for the development or implementation of an investment strategy. It should not be construed as investment advice to any party. All opinions, figures, charts/graphs, estimates and data included in this presentation are as on date and are subject to change without notice. While utmost care has been exercised while preparing this document, Motilal Oswal Asset Management Company Limited does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include statements of future expectations and other forward-looking statements that are based on our current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Readers shall be fully responsible/liable for any decision taken on the basis of this presentation. No part of this document may be duplicated in whole or in part in any form and/or redistributed without prior written consent of the Motilal Oswal Mutual Fund/Motilal Oswal Asset Management Company Limited. Readers should before investing in the Scheme make their own investigation and seek appropriate professional advice. Past performance of the Sponsor / AMC / Mutual Fund and its affiliates does not indicate the future performance of the scheme and may not provide a basis of comparison with other investments. Please Read Scheme Information Document (SID) and Statement of Additional Information (SAI) carefully before investing.

Scheme Specific Risk Factors: In line with its investment objective, the scheme will be required to maintain a minimum exposure of 35% each to both the large cap and the mid cap market segments at all times regardless of the prevailing market conditions/outlook for these market cap segments. The Scheme is subject to the principal risks described below. Some or all of these risks may adversely affect Scheme's NAV, yield, return and/or its ability to meet its objectives.

Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Ltd. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd.

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THANK YOU



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