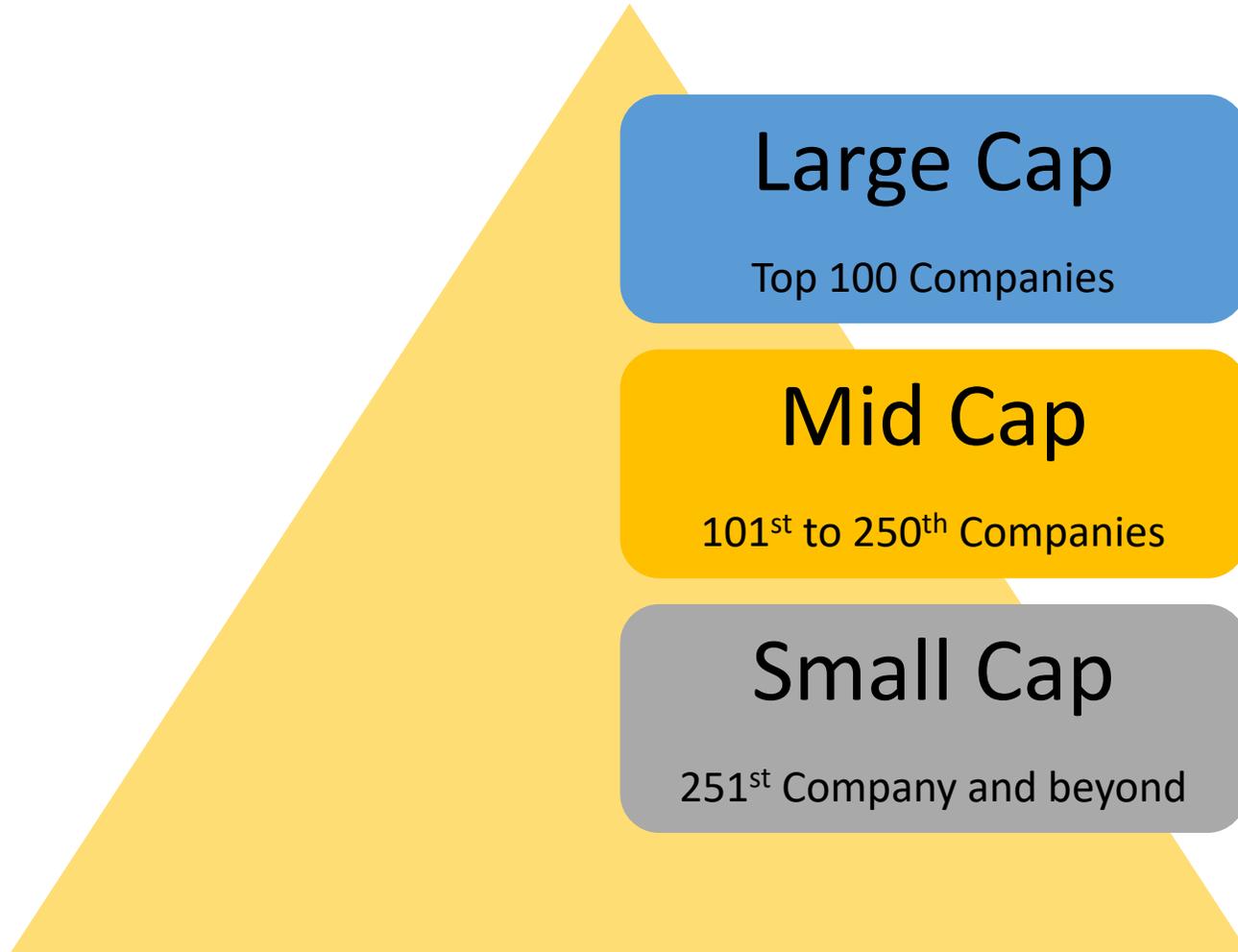


Motilal Oswal Midcap 30 Fund

31st May, 2022

Invest in the Leaders of Tomorrow, **Today**

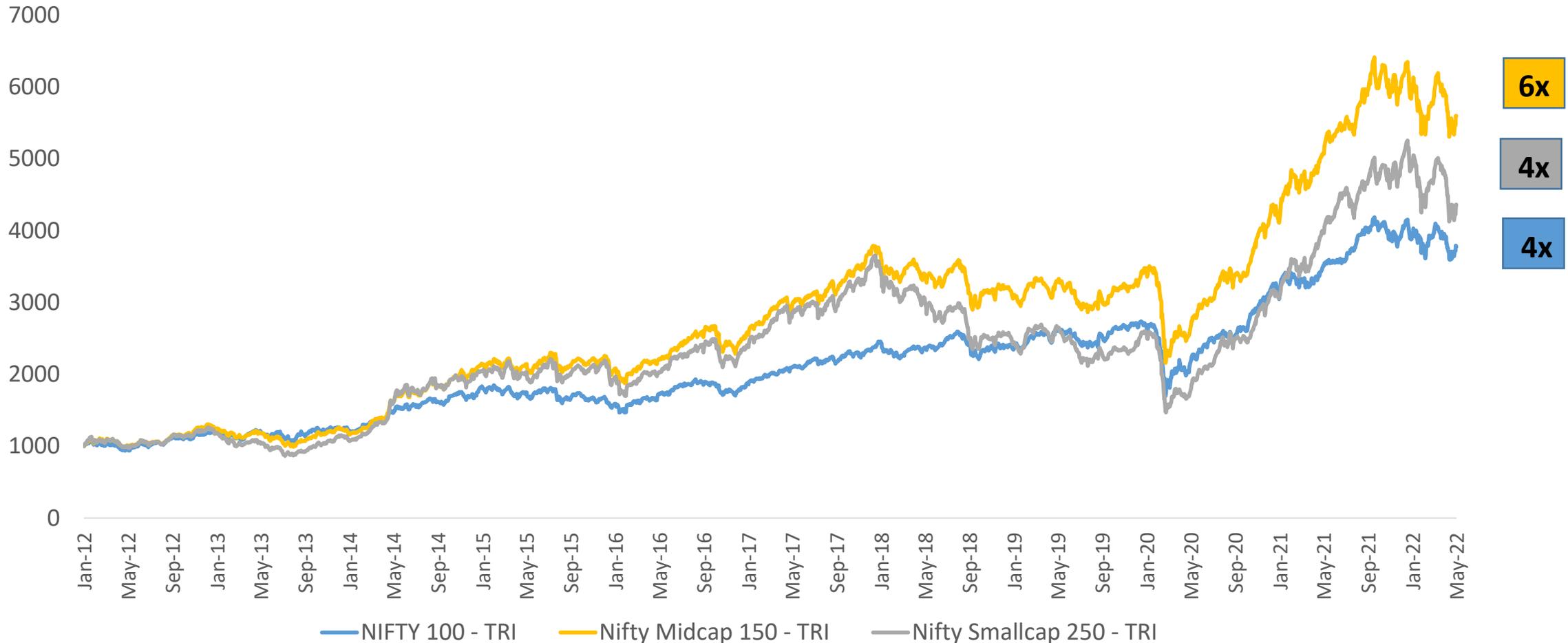
Industry Categorization of Large Cap, Mid Cap and Small Cap stocks



Mid Cap Funds:
At least 65% in mid cap
stocks

Why Mid Caps?

Mid cap segment has outperformed the Large cap and Small cap segment in the long run.

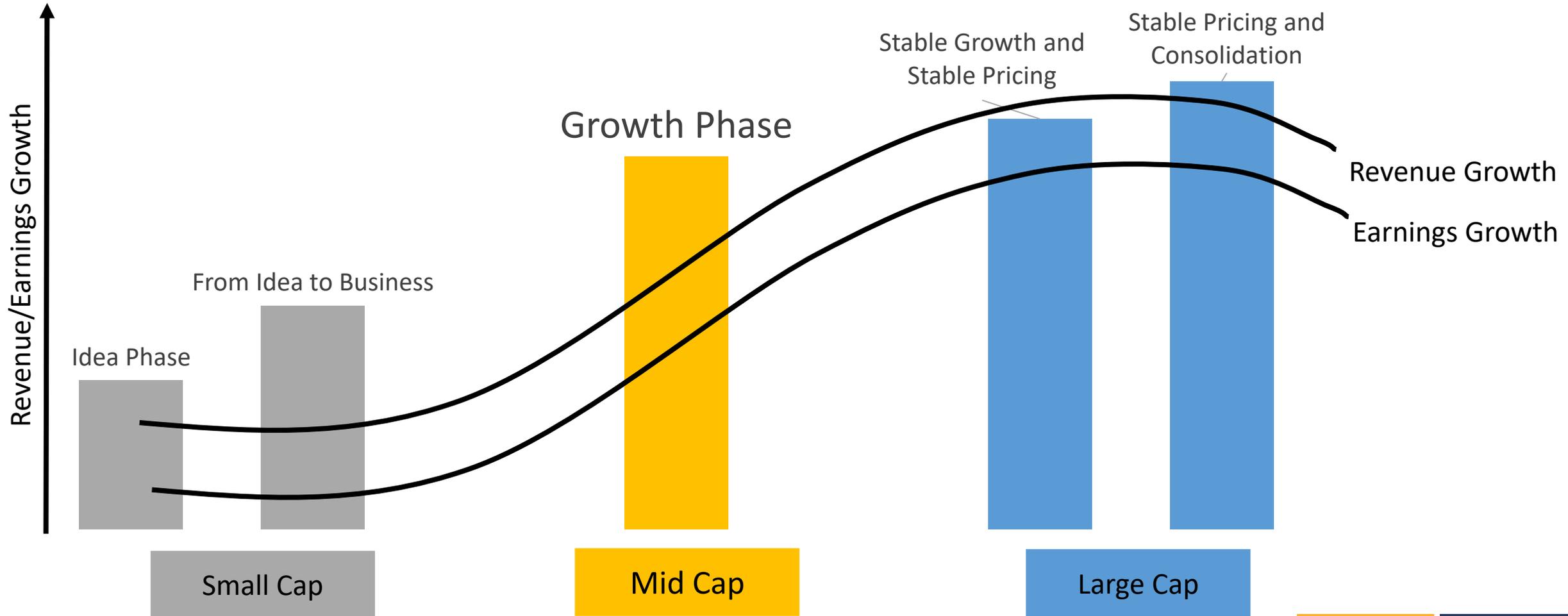


Source: Internal MOAMC Research. Data as of May 31, 2022

Disclaimer: The above graph has been rebased to 1000 as on January 31, 2012. This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Why Mid Caps?

Potential to invest in the leaders of tomorrow: High Growth Prospect.



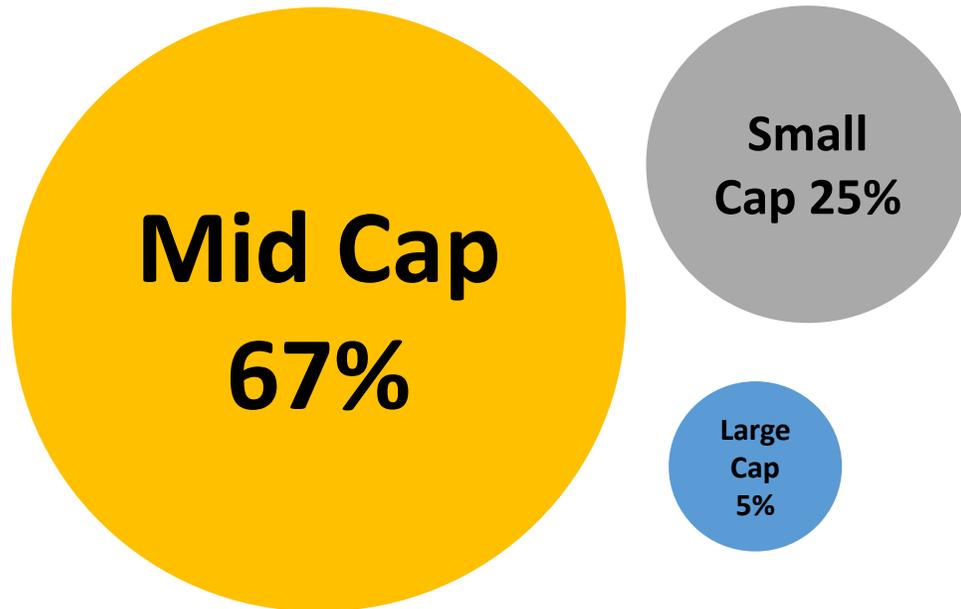
Source: Internal MOAMC Research.

Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in the future.

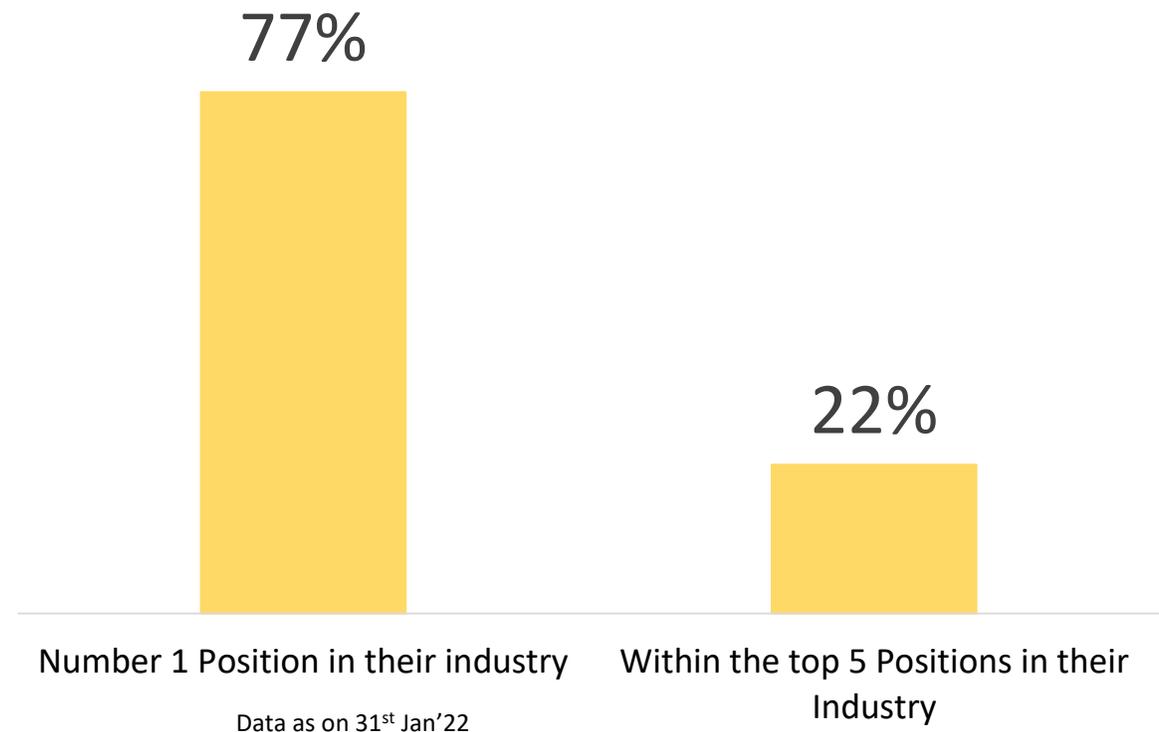
Introducing: Motilal Oswal Midcap 30 Fund

A true to label Mid Cap Fund with 67% of the portfolio comprising of mid cap stocks.

Focused on investing in industry leaders, positioned to benefit from market consolidation.



Data as on 31st May'22



Data as on 31st Jan'22

Source: Internal MOAMC Research.

Disclaimer: This data should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

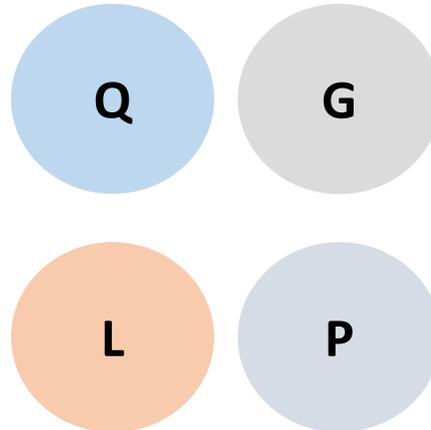
Broad Framework – QGLP Philosophy

Quality of business x Quality of management

- Stable business, preferably consumer facing
- Huge business opportunity
- Sustainable competitive advantage
- Competent management team
- Healthy financials & ratios

Longevity – of both Q & G

- Long-term relevance of business
- Extending competitive advantage period
- Sustenance of growth momentum



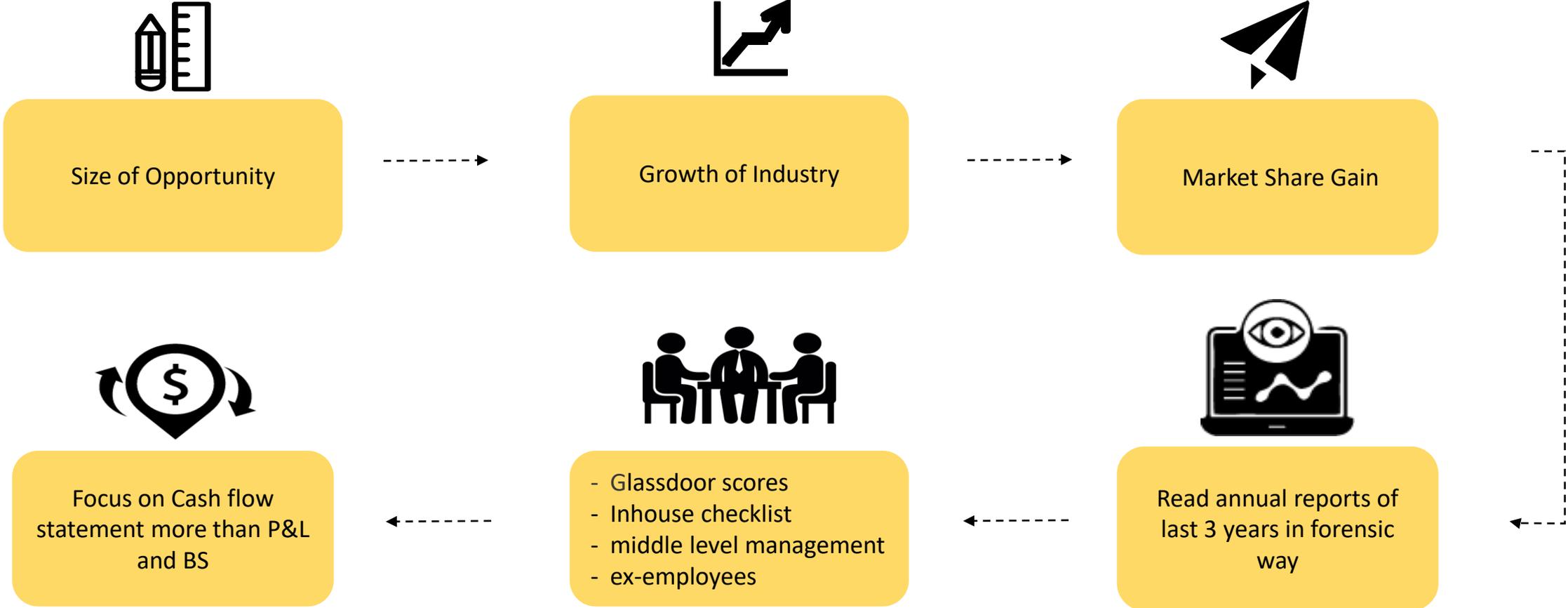
Growth in earnings

- Volume growth
- Price growth
- Mix change
- Operating leverage
- Financial leverage

Price

- Reasonable valuation, relative to quality & growth prospects
- High margin of safety

Additional Framework within the QGLP Philosophy



Source: Internal MOAMC Research.

QGLP Exemplified

Quality	FY24E RoE of 18%
Growth	36% EPS Growth Expected over FY22-24
Longevity	High
Price	PE: 27x FY24E, PEG 2 Years: 1.4x

Data as on 31st May 2022
Source: MOAMC Internal Research

86% of the Portfolio is Aligned towards Beneficiaries of Economic Recovery

Real Estate Proxies	Phoenix Mills	9%
	Astral	2%
	Godrej Properties	1%
	Indian Hotels Co	1%
	JK Cement	0.1%

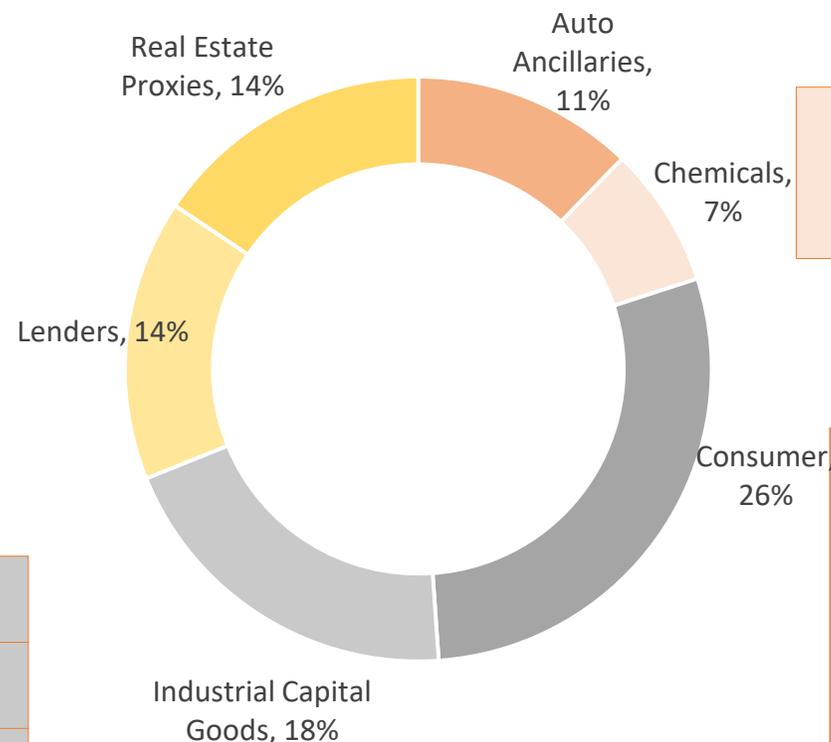
Lenders	AU Small Finance Bank Limited	5%
	Bajaj Finance Ltd	4%
	Cholamandalam Investment and Finance	5%

Industrial	Gujarat Gas	10%
	CoForge	2%
	CG Power	6%

Auto Ancillaries	Tube Investments	11%
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Chemicals	Clean Science	3%
	Navin Flourine	2%
	PI Industries	2%

Consumption Discretionary	Crompton Consumer	2%
	VIP Industries Limited	6%
	Voltas	5%
	Aditya Birla Fashion and Retail Ltd	3%
	Barbeque Nation Hospitality	4%
Campus Activewear	7%	



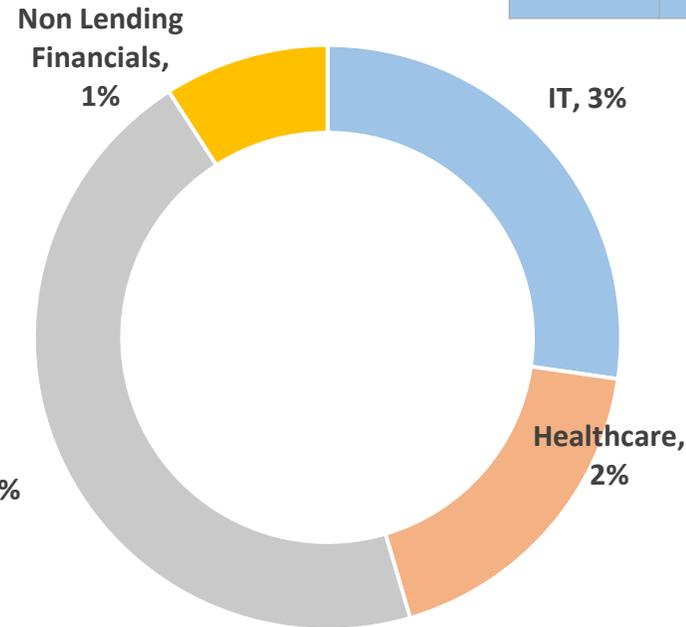
Data as on May 31, 2022

The Stocks / Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

10% of the Portfolio is Aligned towards Essentials

Non Lending Financials	Prudent Corporate Advisory Services	1%
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IT	Coforge	2%
	Persistent	2%



Insurance	Max Financial Services Limited	5%
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Healthcare	Max Healthcare	1%
	Rainbow Childrens Medicare	0.4%

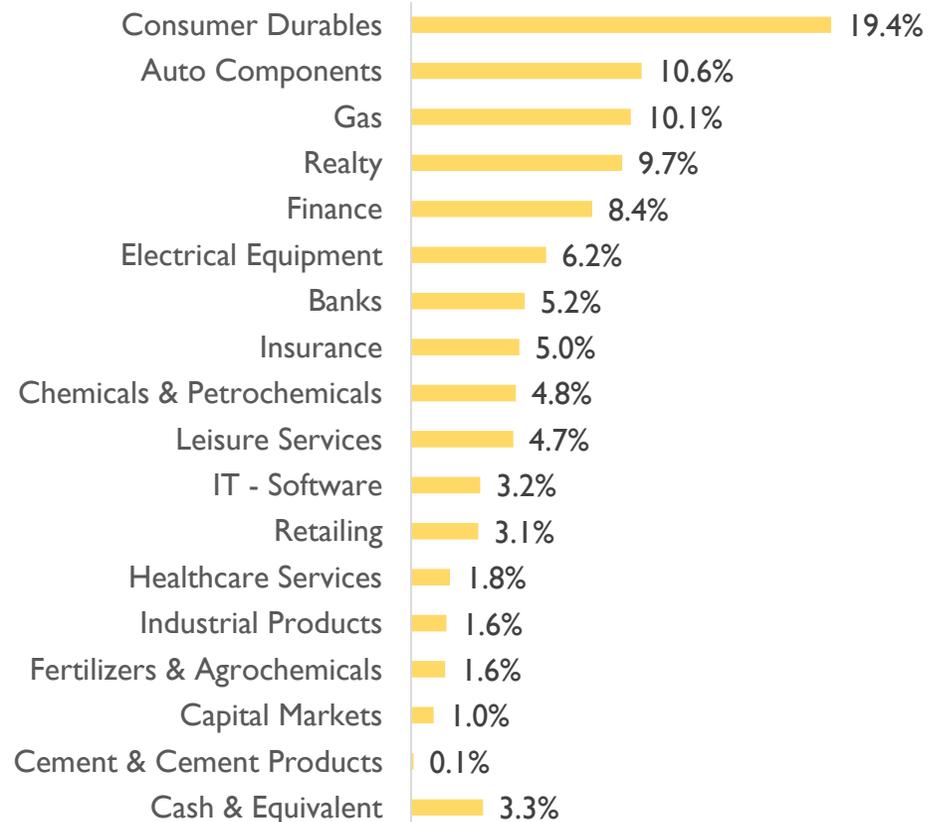
Data as on May 31, 2022

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High Conviction Portfolio

Holding just 26 stocks which is a rarity in the mid cap space. At the same time we are diversified across sectors.

Sector Allocation



Top 10 Equity Holdings

Script	Weightage (%)
Tube Investments of India Limited	10.62%
Gujarat Gas Limited	10.12%
The Phoenix Mills Limited	8.66%
Campus Activewear Limited	7.01%
CG Power and Industrial Solutions Limited	6.22%
VIP Industries Limited	5.64%
AU Small Finance Bank Limited	5.25%
Voltas Limited	5.04%
Max Financial Services Limited	5.00%
Cholamandalam Investment and Finance	4.53%
Total	68.1%

Data as on May 31 2022. Sector classification as per AMFI defined sectors.

The Stocks/Sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of any investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Scheme Performance

Point to Point Returns (%)	1 Year		3 years		5 Years		Since Inception	
	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000	CAGR (%)	Rs. 10000
Motilal Oswal Midcap 30 Fund	27.8	12,783	20.3	17,404	12.0	17,633	19.5	43,715
Nifty Midcap 150 TRI (BM)	10.3	11,028	19.2	16,959	13.6	18,964	20.4	46,445
Nifty 50 TRI (Add. BM)	7.9	10,790	13.0	14,447	13.0	18,403	14.1	29,726

SIP Performance (%)	1 Year			3 years			5 Years			Since Inception		
	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM	Scheme	BM	Add. BM
Investment Amount	1,20,000			3,60,000			6,00,000			9,90,000		
Market Value	1,26,272	1,16,851	1,18,597	5,40,594	5,24,390	4,69,460	9,56,609	9,33,259	8,64,352	19,00,447	19,87,147	17,35,760
Returns (CAGR)%	9.88	-4.85	-2.17	28.32	26.07	18.06	18.74	17.72	14.59	15.35	16.39	13.24

Data as on May 31, 2022. BM = Benchmark i.e. Nifty Midcap 150 TRI Index; Add. BM = additional BM i.e. Nifty 50 TRI

Date of inception: 24-Feb-14. In case, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. Mr. Niket Shah is the Fund Manager for equity component since 01-July-2020 and Mr. Abhiroop Mukherjee is the Fund Manager for debt component since inception.

For Performance of other schemes managed by the fund managers, kindly refer to factsheet: <https://www.motilaloswalmf.com/downloads/mutual-fund/Factsheet>

Fund Managers



For Equity Component: Mr. Niket Shah:

- **Rich Experience:** Niket has 10 years of overall experience. Prior to joining MOAMC, he was associated with Motilal Oswal Securities Limited as Head of Midcaps Research from February 2013 to March 2018, Edelweiss Securities Ltd. as Research Analyst - Midcaps from March 2010 to January 2013 and Religare Capital Markets Ltd. as Associate Research Analyst - Midcaps from June 2008 to March 2010
- **Academic Background:** Mr. Niket has done his Master's in Business Administration (MBA) in Finance from Welingkar Institute of Management Studies
- **Funds Managed:** Motilal Oswal Midcap 30



For Debt Component: Mr. Abhiroop Mukherjee :

- **Rich Experience:** Over 11 years of experience in the Debt and Money Market Instruments Securities trading and fund management. His past stint includes, AVP at PNG Gilts as a WDM dealer
- **Academic Background:** B.Com (Honours) and PGDM (Finance)
 - **Funds managed:** Motilal Oswal Ultra Short Term Fund and Motilal Oswal Liquid Fund. Debt Component - Motilal Oswal Focused 25 Fund, Motilal Oswal Midcap 30 Fund, Motilal Oswal Multicap 35 Fund, Motilal Oswal Long Term Equity Fund, Motilal Oswal Dynamic Fund, Motilal Oswal Nasdaq Fund of Fund, Motilal Oswal S&P 500 Fund, Motilal Oswal Large and Midcap Fund, Motilal Oswal Multi Asset Fund, Motilal Oswal Equity Hybrid Fund, Motilal Oswal 5 Year G-sec Fund of Fund, Motilal Oswal Asset Allocation Passive Fund of Fund – Conservative and Motilal Oswal Asset Allocation Passive Fund of Fund – Aggressive, Motilal Oswal 5 Year G-Sec ETF, Motilal Oswal MSCI EAFE Top 100 Select Index Fund, Motilal Oswal Nasdaq Q50 ETF, Motilal Oswal S&P BSE Low Volatility ETF , Motilal Oswal S&P BSE Low Volatility Index Fund

Mid Cap stocks are volatile in near term...

...but can provide great opportunities for upside

One may earn higher returns with mid cap stocks by:

- **Being patient**
- **Never exiting looking at rear-view performance**
- **Increasing allocation at extremes if possible**

Fund Facts

Type of the Scheme	An open ended equity scheme investing in mid cap stocks.		
Category of the Scheme	Midcap Fund		
Investment Objective	The investment objective is to provide medium to long-term capital appreciation by investing in maximum 30 quality Midcap companies having long-term competitive advantages and potential for growth. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.		
Benchmark	Nifty Midcap 150 TRI		
Entry / Exit Load	Entry : Nil Exit : 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between Motilal Oswal Focused 25, Motilal Oswal MidCap 30, Motilal Oswal FlexiCap , Motilal Oswal Equity Hybrid Fund, Motilal Oswal Large&MidCap Fund & Motilal Oswal Dynamic Equity Fund. No Load for switch between Options within the Scheme.		
Plans	Regular Plan and Direct Plan		
Options (Under each plan)	Dividend (Payout and Reinvestment) and Growth		
Minimum Application Amount	Rs. 500/- and in multiples of Re. 1/- thereafter		
Additional Application Amount	Rs. 500/- and in multiples of Re. 1/- thereafter		
	Weekly SIP	Any day of the week from Monday to Friday	Rs. 500 and in multiples of Re.1/- thereafter (Minimum Installment – 12)
	Fortnightly SIP	1 st -14th, 7th - 21st and 14 th - 28th	
	Monthly SIP	Any day of the month except 29th, 30th or 31st	
	Quarterly SIP	Any day each quarter (Jan, Apr, Jul, Oct) 29th, 30th or 31 st	Rs. 1,500 and in multiples of Re.1/- thereafter (Minimum Installment – 4)
	Annual SIP	Any day or date of his/her preference	Rs. 6,000 and in multiples of Re. 1/- thereafter (Minimum Installment – 1)
Minimum Redemption Amount	Rs. 500/- and in multiples of Re. 1/- thereafter or account balance, whichever is lower.		

Disclaimer

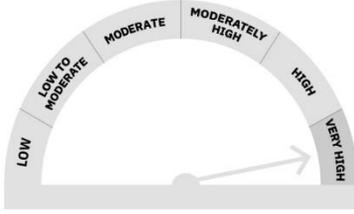
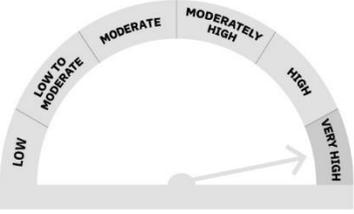
This presentation has been prepared and issued on the basis of internal data, publicly available information and other sources believed to be reliable. The information contained in this document is for general purposes only and not a complete disclosure of every material fact and terms and conditions and features of Motilal Oswal Midcap 30 Fund. The information / data herein alone is not sufficient and shouldn't be used for the development or implementation of an investment strategy. It should not be construed as investment advice to any party. All opinions, figures, charts/graphs, estimates and data included in this presentation are as on date and are subject to change without notice. While utmost care has been exercised while preparing this document, Motilal Oswal Asset Management Company Limited does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include statements of future expectations and other forward-looking statements that are based on our current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Readers shall be fully responsible/liable for any decision taken on the basis of this presentation. No part of this document may be duplicated in whole or in part in any form and/or redistributed without prior written consent of the Motilal Oswal Mutual Fund/Motilal Oswal Asset Management Company Limited. Readers should before investing in the Scheme make their own investigation and seek appropriate professional advice. Past performance of the Sponsor / AMC / Mutual Fund and its affiliates does not indicate the future performance of the scheme and may not provide a basis of comparison with other investments. Please Read Scheme Information Document (SID) and Statement of Additional Information (SAI) carefully before investing.

Scheme Specific Risk Factors: In line with its investment objective, the scheme will be required to maintain a minimum exposure of 35% each to both the large cap and the mid cap market segments at all times regardless of the prevailing market conditions/outlook for these market cap segments. The Scheme is subject to the principal risks described below. Some or all of these risks may adversely affect Scheme's NAV, yield, return and/or its ability to meet its objectives.

Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Ltd. Investment Manager: Motilal Oswal Asset Management Company Ltd. (CIN: U67120MH2008PLC188186) Sponsor: Motilal Oswal Financial Services Ltd.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Product Labelling

Name of the scheme	Scheme Riskometer	Benchmark Riskometer Nifty Midcap 150 TRI
Motilal Oswal Midcap 30 Fund (An opened equity scheme predominantly investing in mid cap stocks)		
<p>This product is suitable for investors who are seeking*</p> <ul style="list-style-type: none"> • Long-term capital growth • Investment in equity and equity related instruments in a maximum of 30 quality mid-cap companies having long-term competitive advantages and potential for growth 	<p>Investors understand that their principal will be at Very High risk</p>	

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Motilal Oswal Mutual Funds

Performance of other schemes managed by Abhiroop Mukherjee

Name of Fund Manager: Abhiroop Mukherjee									
Period	Inception Date	1 year		3 year		5 year		Since Inception	
		Scheme Return (%)	Benchmark Return (%)						
Motilal Oswal Large and Midcap Fund	17-10-2019	17.3	21.8	-	-	-	-	19.1	24.1
Motilal Oswal Long Term Equity Fund	21-01-2015	13.8	20.9	14.0	16.5	10.2	13.8	13.5	11.9
Motilal Oswal Asset Allocation Passive Fund of Fund - Aggressive	12-03-2021	11.6	13.2	-	-	-	-	11.8	13.5
Motilal Oswal Ultra Short Term Fund	06-09-2013	2.6	4.2	3.9	5.6	1.8	6.3	3.9	7.3
Motilal Oswal 5 Year G-Sec ETF	10-12-2020	1.7	2.1	-	-	-	-	2.0	2.3
Motilal Oswal Nasdaq 100 Fund of Fund	29-11-2018	-6.6	0.3	20.3	24.5	-	-	23.0	25.5

Note:

- Abhiroop Mukherjee manages 22 schemes of Motilal Oswal Mutual Fund.
- In case the number of schemes managed by a fund manager is more than six, performance data of top 3 and bottom 3 schemes managed by fund manager has been provided herein.
- Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement.
- Different plans shall have a different expense structure. The performance details provided herein are of Regular plan.

Source/Disclaimer : MOAMC, Data as of 29-Apr-22. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Motilal Oswal Mutual Funds

Performance of other schemes managed by Abhiroop Mukherjee

Name of Fund Manager: Abhiroop Mukherjee									
Period	Inception Date	1 year		3 year		5 year		Since Inception	
		Scheme Return (%)	Benchmark Return (%)						
Motilal Oswal 5 Year G-Sec Fund of Fund*	06-10-2021	-	-	-	-	-	-	1.1	1.0

Note:

- Abhiroop Mukherjee manages 22 schemes of Motilal Oswal Mutual Fund.
- Returns for funds launched less than one year ago but over 6 months ago have been shown
- Returns are calculated on a simple annualized basis

Source/Disclaimer : MOAMC, Data as of 29-Apr-22. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure.

Thank you