

# Gallop ahead with India Opportunity Portfolio



The Strategy aims to generate long term capital appreciation by creating a focused portfolio of high growth stocks having the potential to grow more than the nominal GDP for next 5-7 years across and which are available at reasonable market prices.

## Our investment philosophy – 'Buy Right : Sit Tight'

At Motilal Oswal Asset Management Company (MOAMC), our investment philosophy and investing style is centered on 'Buy Right: Sit Tight' principle.

### Buy Right Stock Characteristics

#### QGLP

- **'Q'uality** denotes quality of the business and management
- **'G'rowth** denotes growth in earnings and sustained RoE
- **'L'ongevity** denotes longevity of the competitive advantage or economic moat of the business
- **'P'rice** denotes our approach of buying a good business for a fair price rather than buying a fair business for a good price

### Sit Tight Approach

- **Buy and Hold:** We are strictly buy and hold investors and believe that picking the right business needs skill and holding onto these businesses to enable our investors to benefit from the entire growth cycle needs even more skill.
- **Focus:** Our portfolios are high conviction portfolios with 20 to 25 stocks being our ideal number. We believe in adequate diversification but over-diversification results in diluting returns for our investors and adding market risk

### Portfolio Structure

<b>Mode of payment</b>	By Fund Transfer/Cheque and/or Stock Transfer
<b>Investment Horizon</b>	Long Term (3 Years +)
<b>Benchmark</b>	Nifty Free Float Midcap 100 Index
<b>Account Activation</b>	Next business day of Clearance of funds
<b>Portfolio Valuation</b>	Closing NSE market prices of the previous day
<b>Operations</b>	- Investments managed on individual basis - Third party custodian for funds and securities
<b>Reporting</b>	- Monthly Performance Statement - Transaction, Holding & Corporate Action Reports - Annual CA certified statement of the account
<b>Servicing</b>	- Dedicated Relationship Manager - Web access for portfolio tracking

For any PMS queries please call us on +91 22 39982602 or write to [pmsquery@motilaloswal.com](mailto:pmsquery@motilaloswal.com) or visit [www.motilaloswalmf.com](http://www.motilaloswalmf.com)

**THINK EQUITY**  
**THINK MOTILAL OSWAL**

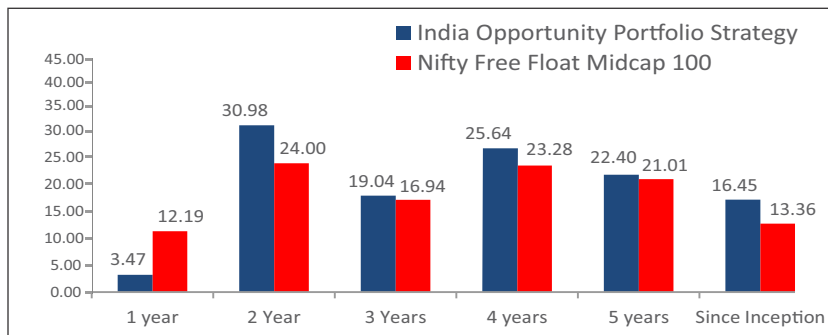
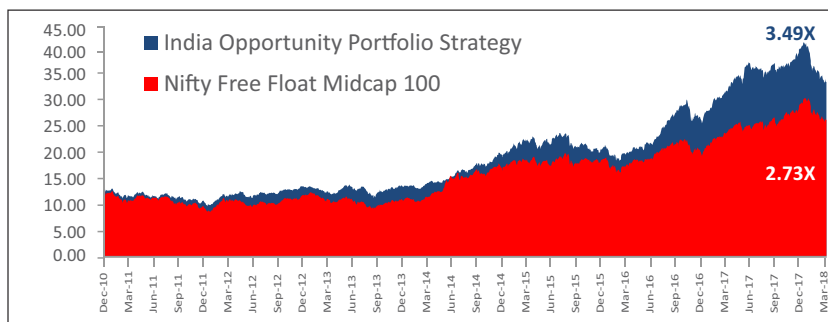
**MOTILAL OSWAL**  
Asset Management  
**PORTFOLIO STRATEGY**

**BUY RIGHT**  
**SIT TIGHT**

## Investment Objective

The Strategy aims to generate long term capital appreciation by creating a focused portfolio of high growth stocks having the potential to grow more than the nominal GDP for next 5-7 years across and which are available at reasonable market prices.

## Performance



## Performance Attribution Analysis (1 Year Trailing 30<sup>th</sup> April 2018)

Scrip	Contribution
Aegis Logistics Ltd.	2.61%
Qess Corp Ltd.	2.41%
Gabriel India Ltd.	1.41%
IIFL Holdings Ltd.	0.93%
AU Small Finance Bank Ltd.	0.92%
Blue Star Ltd.	0.88%
Development Credit Bank Ltd.	0.79%
Phoenix Lamps Ltd.	0.75%
Dishman Carbogen Amcis Ltd.	0.29%
Bayer Cropscience /India Ltd.	0.04%
Birla Corporation Ltd.	0.03%
5Paisa Ltd.	0.02%
TTK Prestige Ltd.	-0.04%
Suprajit Engineering Ltd.	-0.07%
Glaxosmithkline Consumer Healthcare Ltd.	-0.09%
Dishman Pharmaceuticals & Chemicals Ltd.	-0.10%
Alkem Laboratories Ltd.	-0.16%
Dr. Lal Pathlabs Ltd.	-0.43%
ITD Cementation India Ltd.	-0.54%
Mahanagar Gas	-0.61%
Kajaria Ceramics Ltd.	-0.79%
Can Fin Homes Ltd.	-1.01%
Dhanuka Agritech Ltd.	-1.22%
Lakshmi Vilas Bank Ltd.	-2.88%

## Disclaimers and Risk Factors

: IOP Strategy Inception Date: 15th Feb 2010 :: Data as on 30th April 2018 :: Data Source: MOAMC Internal Research :: RFR – 7.25% :: \*For December ending quarter  
Please Note: The above strategy returns are of a Model Client as on 30th April 2018. Returns of individual clients may differ depending on time of entry in the Strategy. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. Returns below 1 year are absolute and above 1 year are annualized. Strategy returns shown above are post fees & expenses. The stocks forming part of the existing portfolio under IOP Strategy may or may not be bought for new client. Name of the PMS Strategy does not in any manner indicate its future prospects and returns. The Company names mentioned above is only for the purpose of explaining the concept and should not be construed as recommendations from MOAMC

## Holding & Top 5 Sectors

Scrip Names	% Holdings
Development Credit Bank Ltd.	10.27
Aegis Logistics Ltd.	7.97
AU Small Finance Bank Ltd.	7.86
Birla Corporation Ltd..	7.31
Qess Corp Ltd.	5.86
Gabriel India Ltd.	5.72
Dishman Carbogen Amcis Ltd.	5.26
Canfin Homes Ltd.	4.88
TTK Prestige Ltd.	4.77
Blue Star Ltd.	4.74
Mahanagar Gas	4.72
Alkem Laboratories Ltd.	4.56
Kajaria Ceramics Ltd.	4.28
ITD Cementation Ltd.	3.26
IIFL Holdings Ltd.	3.12
Lakshmi Vilas Bank Ltd.	3.08
Dr Lal Pathlabs Ltd.	3.08
Dhanuka Agritech Ltd.	2.28
Cash & Cash Equivalents	2.08
Suprajit Engineering Ltd.	2.06
Bayer CropScience Ltd.	1.92
Glaxosmithkline Consumer Healthcare Ltd.	0.88
Spaisa Capital Ltd.	0.06

Sectors	% Allocation
Banking & Finance	29.21
Pharmaceuticals	12.90
Oil & Gas	12.69
Cement & Infrastructure	10.57
Consumer Durable	9.05
Cash	2.08

## Market Capitalization

Market Capitalization	% Equity
Large cap	-
Midcap	24.19
Smallcap	73.72
Weighted Average Market Cap (Rs. in Crs)	9543.07

## Risk Ratios

1 Year Data	Scheme	Benchmark
Standard Deviation	14.33%	15.04%
Beta	0.73	1.00
Sharpe Ratio	-0.66	0.21
Upside Capture	0.75	1.00
Downside Capture	0.93	1.00

## Portfolio Fundamentals

	TTM*	FY18E	FY19E
PAT Growth	17%	26%	42%
RoE	15%	15%	17%
PE	39	36	26