

Motilal Oswal International Funds

Gateway to LOW COST International Investing

Update Date: 31-August-2020

THINK EQUITY. THINK MOTILAL OSWAL.

Product Suitability



This product is suitable for investors who are seeking*

Motilal Oswal S&P 500 Index Fund

- Return that corresponds to the performance of S&P 500 Index subject to tracking error
- Investment in equity securities of S&P 500 Index

Motilal Oswal NASDAQ 100 ETF

- Return that corresponds generally to the performance of the NASDAQ 100 Index, subject to tracking error.
- Investment in equity securities of NASDAQ 100 Index

Motilal Oswal NASDAQ 100 Fund of Fund

- Long term capital appreciation
- Returns that corresponds generally to the performance of the Scheme, Motilal Oswal NASDAQ 100 ETF (MOFN100) through investment in units of MOFN100



Investors understand that their principal will be at High Risk

Motilal Oswal NASDAQ 100 ETF - This is not an index fund; it is Exchange Traded Fund (ETF)

Motilal Oswal NASDAQ 100 Fund of Fund - This is not an index fund; it is Fund of Fund (FoF) that invest in underlying ETF

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



Motilal Oswal International Funds



Description	Motilal Oswal S&P 500 Index Fund	Motilal Oswal NASDAQ 100 FoF	Motilal Oswal NASDAQ 100 ETF
Objective	The Scheme seeks investment return that corresponds to the performance of S&P 500 Index subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	The investment objective of the scheme is to seek returns by investing in units of Motilal Oswal Nasdaq 100 ETF. However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.	The Scheme seeks investment return that corresponds (before fees and expenses) generally to the performance of the NASDAQ-100 Index, subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.
Underlying Benchmark	S&P 500 TR Index	NASDAQ 100 TR Index	NASDAQ 100 TR Index
Fund Manger	Mr. Herin Visaria and for Debt component - Mr. Abhiroop Mukherjee	Mr. Swapnil Mayekar and for Debt component - Mr. Abhiroop Mukherjee	Mr. Herin Visaria and for Debt component - Mr. Abhiroop Mukherjee
Allotment Date	28-Apr-2020	29-Nov-2018	29-Mar-2011
Total Expense Ratio	Direct - 0.49% Regular - 1.19%	Direct - 0.10% Regular - 0.50%	0.54%
AUM (in crores) (31-Aug-20)	419.15 INR Crores	1088.38 INR Crores	1650.95 INR Crores
Continuous Offer	For Lumpsum and SIP - • Minimum Application Amount: INR 500 • Additional Application Amount: INR 500		

Motilal Oswal NASDAQ 100 ETF - This is not an index fund; it is Exchange Traded Fund (ETF)

Motilal Oswal NASDAQ 100 Fund of Fund - This is not an index fund; it is Fund of Fund (FoF) that invest in underlying ETF

Source: MOAMC. Data as of 31-Aug-2020.



Why Invest in International Markets



Diversification

- Low Correlation to domestic markets
- Help reduce portfolio volatility

Growth

- Exposure to different markets
- Global Brands

Exposure to Currency

- By investing in International securities, we are not just exposed to International market, but in addition we are exposed to currency movement.
- Historically USD has appreciated against INR.
- The appreciation of USD add to the returns in INR returns



Diversification Opportunity



- Both S&P 500 and NASDAQ 100 in INR has very low correlation with Indian equities
- Lower correlation offers opportunity for diversification.
- Combining assets that are less/not correlated may help reduce portfolio volatility

15 Year Correlation Matrix	Nifty 50 TR Index	Nifty 500 TR Index	Nifty 5 yr Benchmark G-Sec Index	^S&P 500 TR Index (INR)	^NASDAQ 100 TR Index (INR)
Nifty 50 TR Index	1.00	0.99	0.12	0.24	0.19
Nifty 500 TR Index		1.00	0.13	0.23	0.18
Nifty 5 yr Benchmark G-Sec Index			1.00	0.00	0.04
^S&P 500 TR Index (INR)				1.00	0.48
^NASDAQ 100 TR Index (INR)					1.00

Data Source: Index Values – www.niftyindices.com/Bloomberg/AMFI, Forex Rate - RBI/Thomson Reuters. Correlation of daily total returns as of Close of 30-Jun-2005 to 30-Jun-2020. ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above data is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



Growth - Unique Combination



Country	2018 GDP (\$ trillion)	% of World GDP	Rank by GDP	10 Year GDP Growth Rate (2008-2018)
USA	20.5	23.8%	1	3.4%
India	2.7	3.1%	6	8.5%
World	86			/
USA + India	US \$ 23.2 trillion	27.0%		

World's Largest GDP + World's Fastest Growing GDP

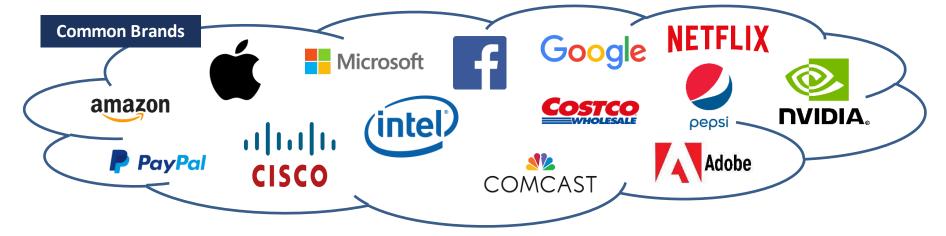
- *Investing in USA and India offers an opportunity to invest in world's largest GDP (i.e. USA) and world's fastest growth GDP (i.e. India).
- The combined exposure is 27% of global GDP

Source: https://data.worldbank.org/indicator/NY.GDP.MKTP.CD?most_recent_value_desc=true; *Data as of 2018. The information / data herein alone is not sufficient and shouldn't be used for implementation of an investment strategy. It should not be construed as investment advice to any party. All opinions, figures, estimates and data included in this article are as on date. The article does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include statements of Readers shall be fully responsible/liable for any decision taken on the basis of this article.



Both indices offer exposure to various brands that commonly are used by Indian





Global Brands only in S&P 500 Index

















Global Brands only in NASDAQ 100 Index









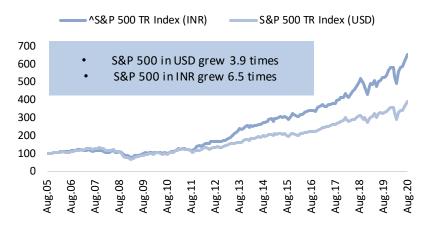


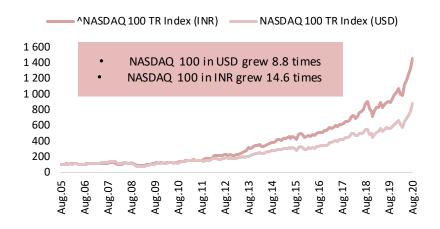
Source: Index Constituents - S&P Dow Jones Indices and NASDAQ; Data as of 31-Aug-2020; The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.



Currency - USD Appreciation increases performance in INR (Dollar Hedge)







Calendar Year Returns	^S&P 500 TR Index (INR)	S&P 500 TR Index (USD)	INR-USD	^NASDAQ 100 TR Index (INR)	NASDAQ 100 TR Index (USD)
2010	10.45%	15.06%	-4.01%	15.33%	20.14%
2011	21.16%	2.11%	18.66%	23.38%	3.98%
2012	19.52%	16.00%	3.03%	19.07%	15.57%
2013	49.60%	32.39%	13.00%	56.99%	38.93%
2014	16.37%	13.69%	2.36%	24.31%	21.44%
2015	6.23%	1.38%	4.78%	15.22%	9.96%
2016	14.81%	11.96%	2.54%	9.82%	7.10%
2017	14.66%	21.83%	-5.89%	24.65%	32.45%
2018	4.33%	-4.38%	9.11%	7.61%	-1.38%
2019	34.13%	31.49%	2.01%	42.91%	40.09%
Dec-19 to Aug-20	12.97%	9.97%	2.76%	42.44%	38.61%

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOFSL; Performance as of Close of August 31, 2005 – August 31, 2020; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.





One of the premier benchmark for the U.S. stock market's performance.

S&P 500 INDEX

S&P 500 Index: Fun Facts





Leading 500 companies in US



One of the factors used in the forecast of economic direction



Top 4 passive funds by AUM world wide tracks S&P 500 Index



Investors like Warren Buffett, Burton Malkiel & John Bogle recommend S&P 500 index fund

Source; Marketwatch.com, ETFDB.com, conference-board.org; The above facts is for educational purpose, shouldn't be construed as investment advise to any party.



S&P 500 Index: Introduction



The S&P 500® index is widely regarded as one of the best single gauge of large-cap U.S. equities. The index is designed to measure the performance of leading 500 companies listed in United States and covers approximately 80% of available market capitalization.

Attributes –

- Very long track record of over 63 years
- World's one of the most popular and tracked index; S&P 500 Index has largest asset tracked/benchmarked globally
- Pure large caps exposure
- Global Exposure ~40% of the sales of S&P 500 constituents reported from foreign countries
- Dollar hedge for Indian investors
- **Very low correlation** with Indian equity market



Source: S&P Dow Jones Indices; Factset: Global Sales data as on 31-Aug-2020

S&P 500 Index: Methodology Snapshot



Universe	All constituents must be US companies
	All constituents must be os companies
Minimum Market	Total Market Capitalization USD 8.2 Billion
Capitalization:	Free Float Market Capitalization USD 4.1 Billion
Profitability:	Positive reported earning in recent quarter
Liquidity	Turnover Ratio > 1 and
	Number of stock traded > 250000 over last 6 months
Weighting:	Free Float Mcap Weighted
Rebalancing:	Rebalancing – Quarterly;
	Reconstitution – As-needed basis

Source: https://us.spindices.com/indices/equity/sp-500. Methodology as of 31-Aug-2020; for detailed index methodology please log on to source website.

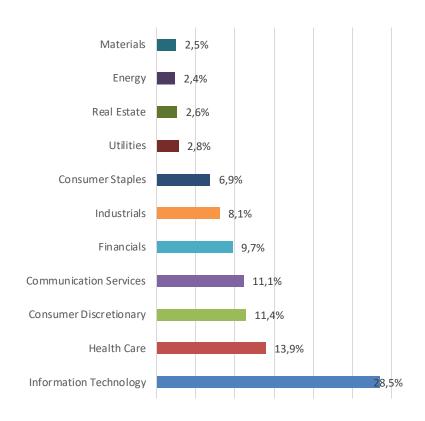


Motilal Oswal S&P 500 Index Fund: Top 10 Companies and Sector Weights



Constituent Name	Index Weight	GICS Name
Apple Inc	7.0%	Information Technology
Microsoft Corp	6.0%	Information Technology
Amazon Com Inc	4.9%	Consumer Discretionary
Facebook Inc-Class A	2.4%	Communication Services
Alphabet Inc A	1.7%	Communication Services
Alphabet Inc	1.7%	Communication Services
Berkshire Hathaway Inc	1.5%	Financials
Johnson And Johnson	1.4%	Health Care
Visa Inc	1.3%	Information Technology
Procter And Gamble Co	1.2%	Consumer Staples
Total	29.0%	

GICS Sector Index Weight (%)



Source: MOAMC; Data as of Aug 31, 2020; Sectors - Global Industry Classification Standard (GICS) by MSCI & S&P Dow Jones Indices; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.



S&P 500 Index: Global Exposure in terms of Sales



Historically, a large portion of revenue of S&P 500 constituents' was from foreign countries.

Revenue Exposure By Country

Total LTM Revenue \$11,276.1B

		% of Tot. Rev.	% Chg (Y/Y)	3 Yr Trend
	United States	59.8	-3.8	
*0	Mainland China	6.4	9.7	
•	Japan	3.2	14.5	
	United Kingdom	2.5	4.0	
	Germany	2.5	5.2	
÷	Canada	1.7	-8.7	
	India	1.4	10.5	
	France	1.4	-3.2	\sim

Showing up to 8 of 257 countries

Values are estimated based on FactSet's proprietary algorithm

Source: FactSet; As of 31-Aug-2020; The information / data herein alone is not sufficient and shouldn't be used for implementation of an investment strategy. It should not be construed as investment advice to any party. All opinions, figures, estimates and data included in this article are as on date. The article does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include statements of Readers shall be fully responsible/liable for any decision taken on the basis of this article.





One of the popular benchmark in U.S. stock market's

NASDAQ 100 INDEX

NASDAQ 100 Index: Introduction



The NASDAQ-100 Index® includes <u>100 of the largest non-financial companies</u> listed on The Nasdaq Stock Market®, based on market capitalization.

Attributes -

- Includes top 100 domestic and international non-financial companies listed at NASDAQ Stock Market.
- Index reflects companies across computer hardware, and software, telecommunications, retail/wholesale trade and biotechnology.
- In order to avoid concentration, the maximum weight of any **index constituent** is **capped at 24%**; further total weight of stock with weight greater than 4.5% is capped at 48%.
- Index is reviewed in December each year
- Index has very long track record, first index values starts since January 31, 1985 with base value of 125.
- While the Nasdaq-100 is home to some of the most well-known names in technology— including Apple,
 Microsoft, Alphabet, Intel, and Facebook—the index also includes category-defining companies on the forefront of innovation in other key industries such as Amgen, Starbucks, and Tesla.
- Dollar hedge for Indian investors
- Very low correlation with Indian equity market

Source: https://indexes.nasdaqomx.com/docs/methodology_NDX.pdf; Data as of 31-Aug-2020; for detailed index methodology please log on to source website. The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future. The sector mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact.



NASDAQ 100 Index: Methodology Snapshot



Listing:	All securities must be exclusively listed at NASDAQ
Sector Exclusion:	Only security issued by a non-financial company is eligible
Liquidity:	Average Daily traded Volume > 2,00,000 shares over past 3 months
Company Selection:	Top 100 companies by total market capitalization , subject to buffer of 25 companies
Weighting:	Maximum weight of constituent is capped at 24%; further total weight of stocks with weight > 4.5% is capped at 48%
Rebalancing:	Constituents' weight is rebalanced each quarter; while the index undergoes reconstitution each year in December

Source: https://indexes.nasdaqomx.com/docs/methodology_NDX.pdf; Data as of 31-Aug-2020; for detailed index methodology please log on to source website.

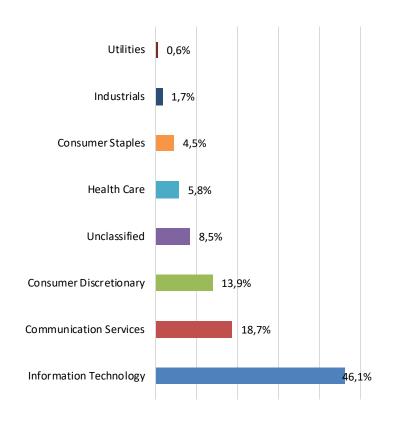


Motilal Oswal NASDAQ 100 ETF: Top 10 Companies and Sector Weights



Constituent Name	Index Weight	GICS Name
Apple Inc	14.0%	Information Technology
Microsoft Corp	11.2%	Information Technology
Amazon Com Inc	10.9%	Consumer Discretionary
Facebook Inc-Class A	4.6%	Communication Services
Alphabet Inc A	3.7%	Communication Services
Alphabet Inc	3.5%	Communication Services
Tesla Inc	3.3%	Unclassified
Nvidia Corp Com	2.7%	Information Technology
Adobe Systems Incorporated	2.1%	Information Technology
Paypal Holdings Inc	2.0%	Information Technology
Total	57.8%	

GICS Sector Index Weight (%)



This is not an index fund; it is Exchange Traded Fund (ETF)

Source: MOAMC; Data as of August 31, 2020; Sectors - Global Industry Classification Standard (GICS) by MSCI & S&P Dow Jones Indices; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

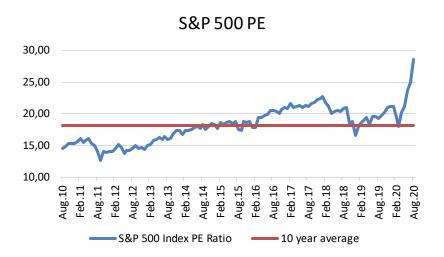


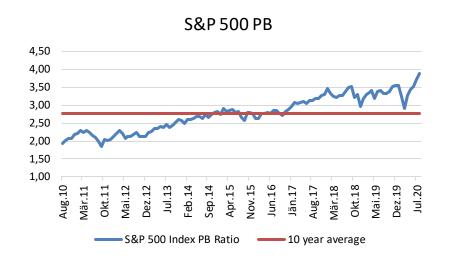


VALUATION MULTIPLES

S&P 500 Index: Multiples have reached 10 year high







S&P 500 Div Yield



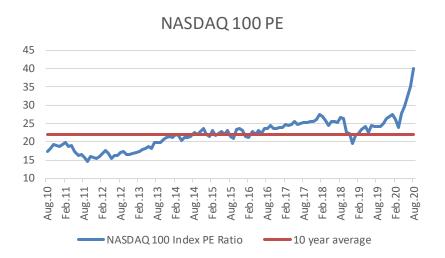
After current recovery post Covid 19 crash, PE and PB ratio are above 10 year average, where as Div Yield fallen below 10 year average

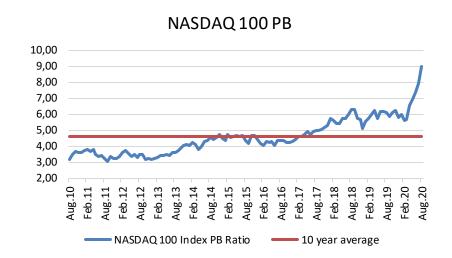
Data Source: Bloomberg (since inception upto July 31, 2020), Factset (since July 31,2020 onwards); Data from August 31, 2010 to August 31, 2020; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future



NASDAQ 100 Index: Multiples have reached 10 year high







NASDAQ 100 DIv Yield



After current recovery post Covid 19 crash, PE and PB ratio are above 10 year average, where as Div Yield fallen below 10 year average

Data Source: Bloomberg (since inception upto July 31, 2020), Factset (since July 31,2020 onwards); Data from August 31, 2010 to August 31, 2020; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

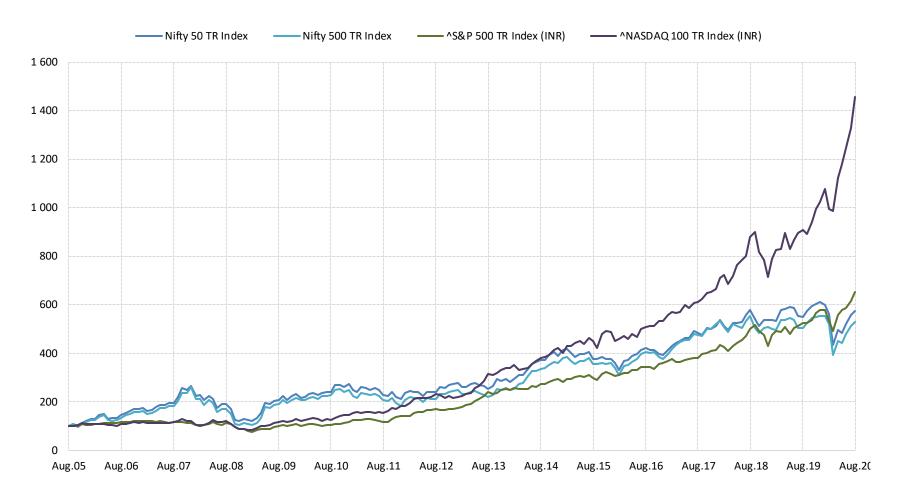




HISTORICAL PERFORMANCE: S&P 500 INDEX & NASDAQ 100 INDEX

Historical Performance of Domestic and International Indices





Data Source: Index Values - www.niftyindices.com/Bloomberg/MOAMC, Forex Rate - RBI/Thomson Reuter and MOFSL; Performance as of Close of 31-Aug-2005 to 31-Aug-2020 ^ denotes the index currency conversion. Monthly index values. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Risk Return Profile (in INR)



Index	Data Label	1 year	3 year	5 year	7 year	10 year	15 year
Nifty 50 TR Index (INR)		4.3%	6.0%	8.8%	12.4%	9.1%	12.4%
Nifty 500 TR Index (INR)	C4 CD	5.4%	3.7%	8.3%	13.5%	8.8%	11.8%
^S&P 500 TR Index (INR)	CAGR	24.8%	19.9%	16.9%	15.4%	20.4%	13.3%
^NASDAQ 100 TR Index (INR)		60.6%	33.7%	26.6%	24.5%	28.1%	19.6%
Nifty 50 TR Index (INR)		31.1%	20.6%	18.0%	17.3%	17.5%	22.8%
Nifty 500 TR Index (INR)	Annualised	29.3%	19.8%	17.5%	17.0%	17.0%	22.0%
^S&P 500 TR Index (INR)	Volatility	33.6%	23.1%	19.7%	18.3%	18.4%	20.9%
^NASDAQ 100 TR Index (INR)		32.2%	24.8%	21.4%	19.9%	19.5%	22.2%
Nifty 50 TR Index (INR)		0.14	0.29	0.49	0.72	0.52	0.54
Nifty 500 TR Index (INR)	Risk	0.19	0.19	0.48	0.80	0.52	0.53
^S&P 500 TR Index (INR)	Adjusted Returns	0.74	0.86	0.85	0.84	1.11	0.64
^NASDAQ 100 TR Index (INR)		1.88	1.36	1.24	1.23	1.44	0.88

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOFSL; Performance as of Close of 31-Aug-2005 – 31-Aug-2020; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Rolling Returns (in INR)



Data Label	Nifty 50 TR Index (INR)	Nifty 500 TR Index (INR)	^S&P 500 TR Index (INR)	^NASDAQ 100 TR Index (INR)
3 Year Rolling Returns				
Average	10.5%	10.6%	13.8%	19.3%
Median	10.5%	11.6%	15.7%	21.7%
Min	-5.0%	-8.7%	-13.3%	-11.6%
Max	29.5%	31.0%	36.1%	39.9%
# of Overservation (days)	2,967	2,967	2,967	2,967
# of + ve (days)	2,886	2,708	2,441	2,790
# of - ve (days)	81	259	526	177
5 Year Rolling Returns				
Average	10.8%	11.1%	15.3%	20.7%
Median	11.4%	11.4%	16.8%	22.5%
Min	-1.9%	-1.9%	-1.2%	5.1%
Max	22.9%	21.9%	29.0%	34.2%
# of Overservation (days)	2,467	2,467	2,467	2,467
# of + ve (days)	2,461	2,430	2,453	2,467
# of - ve (days)	6	37	14	-

Data Source: Index Values - www.niftyindices.com/Bloomberg, Forex Rate - RBI/Thomson Reuter and MOFSL; Performance as of Close of 31-Aug-2005 to 31-Aug-2020. ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

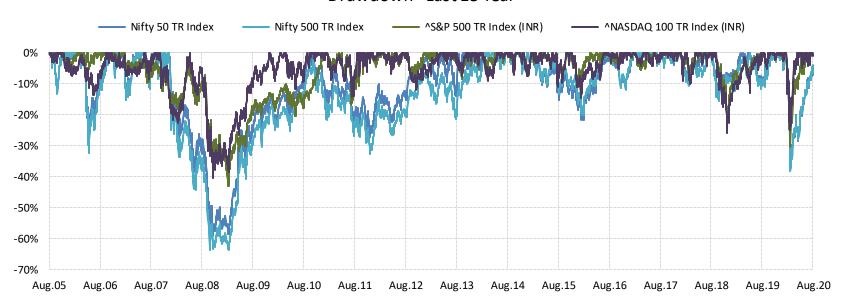


Drawdown (in INR)



S&P 500 and NASDAQ 100 Index experienced least drawdown as compared to domestic indices

Drawdown - Last 15 Year



Data Label	Nifty 50 TR Index (INR)	Nifty 500 TR Index (INR)	^S&P 500 TR Index (INR)	^NASDAQ 100 TR Index (INR)
Maximum Drawdown	-59.50%	-63.71%	-43.10%	-40.41%
DD Date	27-Oct-08	27-Oct-08	09-Mar-09	20-Nov-08

Data Source: RBI, Bloomberg and niftyindices.com; ^Denotes Values converted in INR using RBI forex rates, Month-end Drawdown Chart. Performance Data from Aug 31, 2005 – Aug 31, 2020. Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.





S&P 500 INDEX COMPARISON WITH NASDAQ 100 INDEX

Key differences between S&P 500 Index and NASDAQ 100 Index



CRITERIA	S&P 500	NASDAQ 100
Theme	Broad Market	Technology Heavy
Eligible Stock Exchange	Various stock exchanges including NASDAQ	Stocks listed only on NASDAQ
US Mcap Coverage	~82.33%	~36.84%
Number of Companies	500	100
# of Common Stocks	82	82
Weight of Common Stocks	41.6%	91.0%
Sectors	All 11 GICS ^{\$} Sectors Covered	Represents 7 GICS ^{\$} sectors out of 11 sectors
Largest Sector (weight)	Information Technology (28.71%)	Information Technology (45.91%)

www.spindices.com; www.indexes.nasdaqomx.com/; adenotes approximate numbers. # Data as of 31-Aug-2020. \$ https://www.msci.com/gics. The table above may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, results similar to that shown in future



Thank you



"Opportunities come infrequently. When it rains gold, put out the bucket, not the thimble."

- By Warren Buffett

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Passive Investments - The Scheme is not actively managed. Since the Scheme is linked to index, it may be affected by a general decline in the Indian markets relating to its underlying index. The Scheme as per its investment objective invests in Securities which are constituents of its underlying index regard less of their investment merit. The AMC does not attempt to individually select stocks or to take defensive positions in declining markets.

Index Fund - The Scheme being an index scheme follows a passive investment technique and shall only invest in Securities comprising one selected index as per investment objective of the Scheme. The Fund Manager would invest in the Securities comprising the underlying index irrespective of the market conditions. If the Securities market declines, the value of the investment held by the Scheme shall decrease.

Risks associated with overseas investment

To the extent the assets of the scheme are invested in overseas financial assets, there may be risks associated with currency movements, restrictions on repatriation and transaction procedures in overseas market. Further, the repatriation of capital to India may also be hampered by changes in regulations or political circumstances as well as the application to it of other restrictions on investment. In addition, country risks would include events such as introduction of extraordinary ex change controls, economic deterioration, and bi-lateral conflict leading to immobilisation of the overseas financial assets and the prevalent tax laws of the respective jurisdiction for execution of trades or otherwise.

Currency Risk:

The fund may invest in overseas mutual fund / foreign securities as permitted by the concerned regulatory authorities in India. Since the assets will be invested in securities denominated in foreign currencies, the Indian Rupee equivalent of the net assets, distributions and income may be adversely a ffected by changes/fluctuations in the value of the foreign currencies relative to the Indian Rupee.

Country Risk:

The Country risk arises from the inability of a country, to meet its financial obligations. It is the risk encompassing economic, social and political conditions in a foreign country, which might adversely affect foreign investors' financial interests.

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully



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