INDIA OPPORTUNITY PORTFOLIO STRATEGY – V2

MOTILAL OSWAL Asset Management PORTFOLIO STRATEGY

BUY RIGHT SIT TIGHT

July 2021 (Data as on 30th June 2021. Inception date – 05th February 2018)

INVESTMENT APPROACH

Strategy Name: India Opportunity Portfolio Strategy - V2

Investment Objective: The Strategy aims to deliver superior returns by investing in stocks from sectors that can benefit from India's emerging businesses. It aims to predominantly invest in Small and Midcap stocks with a focus on identifying potential winners. Focus on Sectors and Companies which promise a higher than average growth.

Description of types of securities: Equity Types of securities selected as part of the investment approach: Focus on Sectors and Companies which promise a higher than average growth. Concentration on emerging Themes

Allocation of portfolio across types of securities: The strategy seeks to primarily invest in Equity and Equity-related instruments of small cap and mid cap companies. However, the strategy has the flexibility to invest in companies across the entire market capitalization spectrum

Benchmark: Nifty Small Cap 100 TRI

Investment Horizon: Medium to Long term

KEY FEATURES & PORTFOLIO ATTRIBUTES

Small cap oriented concentrated portfolio of 27 stocks investing in companies with high growth profile

Identifying companies in their early stages which have the potential to become midcap or large cap, thus resulting in wealth creation

Newly ideated portfolio in 2018 amidst difficult market conditions, yet giving an outperformance of 3.3% (CAGR) over the benchmark

Index agnostic: ~ 84% away from benchmark Nifty Smallcap 100

The portfolio is a play on the Oil&Gas, Consumer Discretionary, Consumer Staples

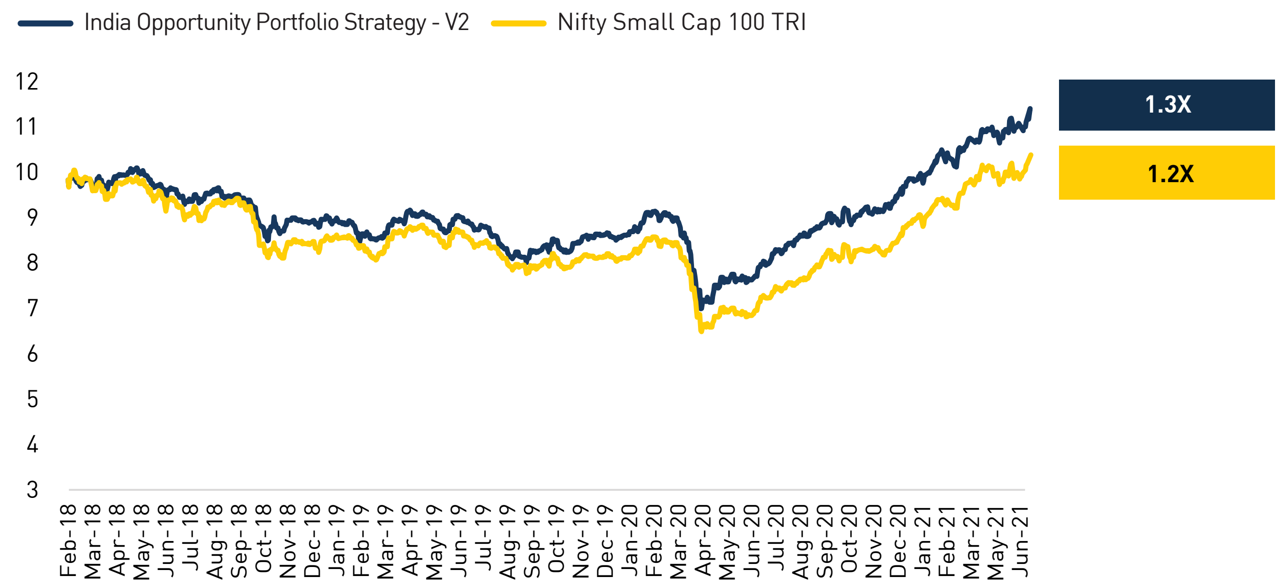
PORTFOLIO ACTIONS IN LAST 6 MONTHS

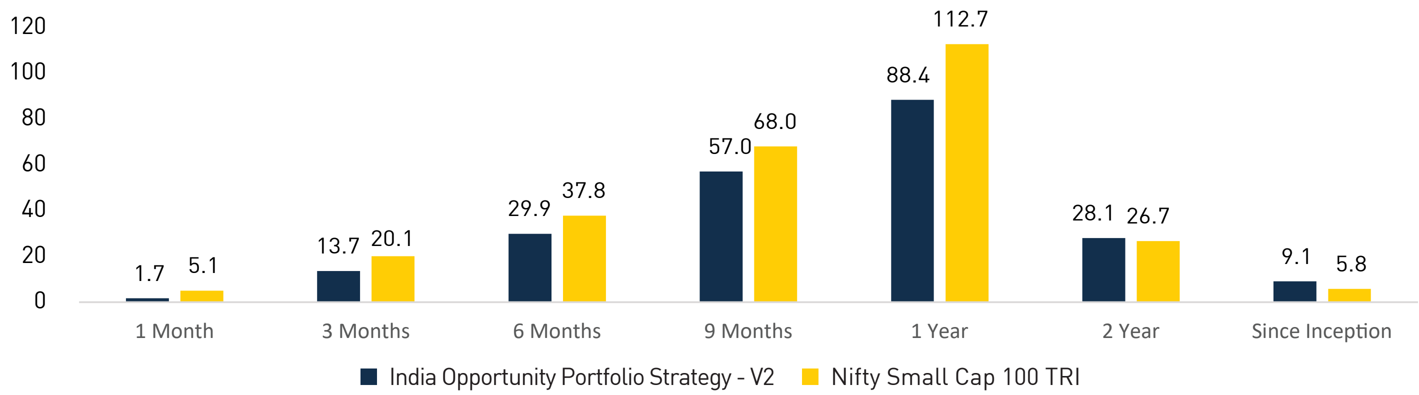
Companies Added: V I P Industries Ltd., Bluedart Express Ltd., Aegis Logistics Ltd., Quess Corp Ltd., Gland Pharma Ltd., Dhanuka Agritech Ltd., Blue Star Ltd., Mahanagar Gas Ltd., Gabriel India Ltd., T T K Prestige Ltd., Can Fin Homes Ltd., Birla Corporation Ltd., Alkem Laboratories Ltd., Bayer CropScience Ltd., ITD Cementation Ltd., Emami Ltd., Engineers India Ltd. Max Financials Ltd., Suprajit Engineering Ltd.

Companies Exited: Larsen & Toubro Infotech Ltd., Cholamandalam Investment & Finance Ltd., Godrej Agrovert Ltd., J K Lakshmi Cement Ltd., Avanti Feeds Ltd., Sobha Developers Ltd., Bata India Ltd., J M Financial Ltd., Bajaj Electricals Ltd., Cochin Shipyard Ltd., Accelya Solutions Ltd., Shalby Ltd.

PERFORMANCE SINCE INCEPTION

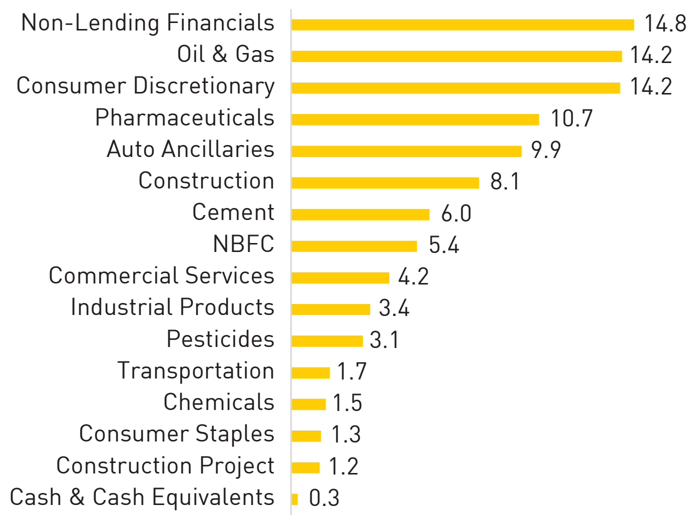
One lac invested in the strategy on 5th Feb 2018 would have grown to ₹ ~1.3 lacs today against ~1.2 lacs invested in Benchmark





TOP 10 HOLDINGS & SECTORAL ALLOCATION

Scrip Name	(%) of Holding
Aegis Logistics Ltd.	7.4
Mahanagar Gas Ltd.	6.8
Kajaria Ceramics Ltd.	6.6
ICICI Securities Ltd.	6.3
Birla Corporation Ltd.	6.0
Can Fin Homes Ltd.	5.4
VIP Industries Ltd.	5.4
Max Financial Services Ltd.	4.9
Sundram Fasteners Ltd.	4.7
Quess Corp Ltd.	4.2



STRATEGY CONTRIBUTORS (1 Year Trailing 30th June 2021)

Top 5	Contribution
Central Depository Services (India) Ltd.	11.5%
Ipca Laboratories Ltd.	11.0%
Larsen & Toubro Infotech Ltd.	10.0%
Cholamandalam Investment & Finance Co. Ltd.	6.7%
Reliance Industries Ltd.	6.1%

Bottom 5	Contribution
Coffee Day Enterprises Ltd.	-9.2%
HEG Ltd.	-5.2%
JM Financial Ltd.	-2.2%
Gruh Finance Ltd.	-1.8%
EPL Ltd.	-0.9%

RISK RATIOS

1 Year Data	Strategy	Benchmark
Churn Ratio	128.4%	-
Standard Deviation	18.7%	19.9%
Beta	0.8	1.0
Sharpe Ratio	0.2	0.1

PORTFOLIO FUNDAMENTALS & MARKET CAP

Market Cap	Weightage
Large Cap	8%
Mid Cap	29%
Small Cap	64%
Cash & Equivalents	0%

	TTM
PAT Growth	67%
RoE	20%
PE	39

Disclaimers and Risk Factors: IOP V2 Strategy Inception Date: 5th Feb 2018; Data as on 30th June 2021; Data Source: MOAMC Internal Research; RFR: 7.25%; *Earnings as of Dec 2020 quarter and market price as on 30th June 2021; Source: Capitaline and Internal Analysis; Please Note:Returns up to 1 year are absolute & over 1 year are Compounded Annualized. Returns calculated using Time Weighted Rate of Return (TWRR) at an aggregate strategy level. The performance related information is not verified by SEBI. All portfolio related holdings and sector data provided above is for model portfolio. Returns & Portfolio of client may vary vis-à-vis as compared to Investment Approach aggregate level returns due to various factors viz. timing of investment/ additional investment, timing of withdrawals, specific client mandates, variation of expenses charged & dividend income. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. The Portfolio Manager manages allocations in all client portfolios by way of a model portfolio which is in line with investment objectives of the portfolio strategy/ investment approach. Unless there are specific exclusion instructions by individual clients, all clients' portfolios are aligned to a model portfolio; which means replication and alignment of all clients' portfolios in terms of scrip and allocation. New clients entering the strategy/ investment approach as of a particular date are also aligned to the model portfolio. It must be noted that there are certain circumstances in which clients' portfolio may deviate or differ from the model portfolios to a material extent. This may happen due to factors like liquidity and free floating consideration in some stocks, organization level exposure norms and related risk management, potential exit of a stock from the model portfolio thereby precluding it from buying in new client portfolios. The reasons quoted here are indicative but not exhaustive and the portfolio manager reserves the right to deviate from model portfolio for groups of clients depending on timing of their entry, market conditions and model portfolio construct at the time of their entry. Risk factors associated with the investment approach are Equity risk, Systematic risk, Concentration risk, Model portfolio risk, Mismatch risk, Execution risk, Low liquidity and Less dividends. To know more about the risk factors, please refer disclosure document at motilaloswalmf.com. Investment in securities is subject to market and other risks, and there is no assurance or guarantee that the objectives of any of the strategies of the Portfolio Management Services will be achieved. Please read Disclosure document carefully before investing.

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