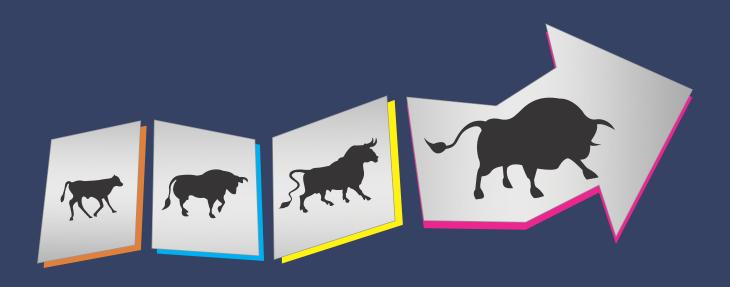
# FACTSHEET

As on 29th Feb 2020



# **BUY RIGHT: SIT TIGHT**

Buying quality companies and riding their growth cycle

THINK EQUITY
THINK MOTILAL OSWAL



### Motilal Oswal Focused 25 Fund (MOF25)

(An open ended equity scheme investing in maximum 25 stocks intending to focus on Large Cap stocks)

#### **Investment Objective**

The investment objective of the Scheme is to achieve long term capital appreciation by investing in up to 25 companies with long term sustainable competitive advantage and growth potential. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Category Focused Fund intending to

**Benchmark** Nifty 50 TRI

invest in large cap stocks

#### **Continuous Offer**

Minimum Application Amount : ₹ 500/- and in multiples of ₹1/-thereafter.

Additional Application Amount : ₹500/- and in multiples of ₹1/- thereafter.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

### Entry / Exit Load

Entry Load: Nil

Exit Load: 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between MOF25, MOF30, MOF35, MOFEH & MOFDYNAMIC. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same

#### **Date of Allotment**

13-May-2013

#### NAV

Regular Plan Growth Option : ₹23.4191 Regular Plan Dividend Option : ₹16.9732 Direct Plan Growth Option : ₹25.6793 Direct Plan Dividend Option : ₹18.9156

#### **Scheme Statistics**

Monthly AAUM	₹ 1,267.6 (₹ cr)
Latest AUM (29-Feb-2020)	₹ 1,236.8 (₹ cr)
Beta	0.9
Portfolio Turnover Ratio	0.5

Standard Deviation 13.4 (Annualised) Sharpe Ratio#3 0.3 (Annualised)

# Risk free returns based on last overnight MIBOR cut-off (Data as on 29-February-2020)

#### **Fund Manager**

For Equity Component

#### Mr. Siddharth Bothra

Managing this fund since 23-Nov-2016

He has a rich experience of more than 17 years

For Debt Component since Inception Mr. Abhiroop Mukherjee

#### **Dividend History**

Record Date	Dividend perUnit (₹)	Cum Dividend NAV	Ex Dividend NAV					
01-Jan-2016								
Direct Plan	1.00	15.5745	14.5745					
Regular Plan	1.00	14.9854	13.9854					
24-Mar-2017								
Direct Plan	0.50	16.8789	16.3789					
Regular Plan	0.50	15.9292	15.4292					
20-Mar-2018								
Direct Plan	1.80	18.1652	16.3652					
Regular Plan	1.80	16.8759	15.0759					
28-Mar-2019								
Direct Plan	0.50	17.6230	17.1230					
Regular Plan	0.50	16.0255	15.5255					

Pursuant to payment of dividend, NAV per unit will fall to the extent of the dividend payout and statutory levy (if applicable). Face value  $\overline{\xi}$  10/-. Past performance may or may not be sustained in future.

Total Expenses Ratio	
Direct	0.9%
Regular	2.2%

#### Performance (As on 28-February-2020)

	1	l Year	:	3 Year		5 Year		Since Inception	
	CAGR (%)	Current Value of Investment of ₹ 10,000							
Scheme	17.8	11,779	9.3	13,044	7.2	14,125	13.3	23,419	
Nifty 50 TRI (Benchmark)	5.0	10,499	9.5	13,116	6.1	13,415	11.1	20,415	
BSE Sensex TRI (Additional Benchmark)	7.9	10,791	11.4	13,812	6.9	13,925	11.8	21,361	
NAV (₹) Per Unit (23.4191 : as on 28-Feb-2020)	19.8829		17.9544		16.5795		10.0000		

Date of inception: 13-May-13. Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. Mr. Siddharth Bothra is the Fund Manager for equity component since 23-Nov-2016 and Mr. Abhiroop Mukherjee is the Fund Manager for debt component since inception. The performance of the Schemes managed by them are on page no. 2.3.4.6.7.8 and 9.

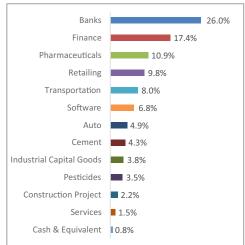
#### SIP Performance (As on 29-February-2020)

	1 Year			3 Year		5 Year			Since Inception				
	Scheme	Nifty 50 TRI	BSE Sensex TRI*	Scheme	Nifty 50 TRI	BSE Sensex TRI*	Scheme	Nifty 50 TRI	BSE Sensex TRI*	Scheme	Nifty 50 TRI	BSE Sensex TRI*	
Invested Amount		120,000			360,000			600,000			810,000		
Market Value	126,054	116,673	118,591	398,138	384,197	398,138	746,850	728,637	757,169	11,80,457	11,00,910	11,38,814	
Returns (CAGR) %	9.6	-5.1	-2.2	6.7	4.3	6.7	8.7	7.7	9.3	11.0	9.0	10.0	

Also represents additional benchmark

For SIP returns, monthly investment of ₹ 10,000/- invested on the 1st day of every month has been considered. Performance is for Regular Plan Growth Option. Past performance may or may not be sustained in the future.

#### **Industry Allocation**



#### Top 10 Holdings

Sr. No.	Scrip	Weightage (%)
1	Avenue Supermarts Ltd.	9.8
2	HDFC Bank Ltd.	9.4
3	ICICI Bank Ltd.	9.2
4	Kotak Mahindra Bank Ltd.	7.5
5	HDFC Life Insurance Company Ltd.	7.0
6	Tata Consultancy Services Ltd.	6.8
7	Container Corporation of India Ltd.	6.6
8	Abbott India Ltd.	5.6
9	Max Financial Services Ltd.	4.5
10	Dr. Reddy's Laboratories Ltd.	3.7

(Data as on 29-February-2020)

(Data as on 29-Feb-2020) Industry classification as recommended by AMFI

#### Investor Insights (As on 31-Jan-2020)

#### **Rolling Returns**

Particular			Scheme			Nifty 50 TRI			
Average age of Investor (in years)	37.72		1 Year	3 Year	5 Year	1 Year	3 Year	5 Year	
Live SIPs	39,095		(%)	(%)	(%)	(%)	(%)	(%)	
AUM from SIPs	14.13Crs	Minimum	-18.0	5.6	7.4	-21.5	6.2	7.8	
New SIP registration in the month	1333	Maximum	64.0	25.6	21.2	53.8	19.6	24.0	
Average monthly SIP instalment	₹3,615.23	Average	16.3	13.7	13.6	14.0	12.0	15.0	
Total No. of Folios	56,511	% times negative returns	22.2	0.0	0.00	15.3	0.00	0.00	
Folio where Investors have never redeemed (Folio Count)	56,010	% times returns are in excess of 7%	65.2	96.9	100.0	68.8	98.4	100.00	
No. of locations from which inflow is received (Unique PinCodes)	652	% times returns are in excess of 15%	50.1	36.4	26.2	42.8	17.9	55.0	

#### Investors Behavioural Analysis (As on 31-Jan-2020)

	Curud Tatal				
1-30 Years	30-50 Years	50-75 Years > 75 years		Not Available	Grand Total
8,763	28,525	13,817	5,403	3	56,511

The above table depicts the daily rolling returns for Regular Plan Growth Option on compounded annualized basis from inception to 1 year, 3 year & 5 year periods. It provides the maximum, minimum and average returns derived for all these time periods. Total number of time periods: 1 year-1430; 3 years-938; 5 year-442. The above chart is provided for illustration purpose only. Motilal Oswal AMC does not provide any guarantee/ assurance any minimum or maximum returns. Past performance may or may not be sustained in future

### Motilal Oswal Midcap 30 Fund (MOF30)

(Mid Cap Fund - An open ended equity scheme predominantly investing in mid cap stocks)

#### **Investment Objective**

The investment objective of the Scheme is to achieve long term capital appreciation by investing in a maximum of 30 quality mid-cap companies having long-term competitive advantages and potential for growth.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Category **Benchmark** Midcap Fund Nifty Midcap 100 TRI

#### **Continuous Offer**

Minimum Application Amount: ₹ 500/- and in multiples of ₹1/- thereafter.

Additional Application Amount: ₹ 500/- and in multiples of ₹1/- thereafter.

#### Redemption proceeds

Normally within 3 Business days from acceptance of redemption request.

#### **Entry / Exit Load**

Entry Load: Nil

Exit Load: 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between MOF25, MOF30, MOF35, MOFEH & MOFDYNAMIC. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme

#### Date of Allotment

24-Feb-2014

#### NAV

Regular Plan Growth Option : ₹27.5687 Regular Plan Dividend Option: Direct Plan Growth Option Direct Plan Dividend Option

#### **Scheme Statistics**

Monthly AAUM	₹1,970.4 (₹cr)
Latest AUM (29-Feb-2020)	₹1,887.8 (₹cr)
Reta	0.7

Portfolio Turnover Ratio 0.9

Standard Deviation 16.0 (Annualised) Sharpe Ratio# 0.04 (Annualised)

# Risk free returns based on last overnight MIBOR cut-off of

(Data as on 29-february-2020)

#### **Fund and Associate Fund Manager**

For Equity Component

#### Mr. Akash Singhania

Managing this fund since 28-Jul-2017 He has overall 13 years of experience

#### Mr. Niket Shah

He has been appointed as Associate Fund Manager since March 1, 2018

He has overall 9 years of experience For Debt Component since Inception

Mr. Abhiroop Mukherjee

#### **Dividend History**

Record Date	Dividend per Unit (₹)	Cum Dividend NAV	Ex Dividend NAV						
19-Feb-2016									
Direct Plan	1.0000	17.8511	16.8511						
Regular Plan	1.0000	17.4182	16.4182						
24-Mar-2017									
Direct Plan	0.4800	22.4293	21.9493						
Regular Plan	0.4751	21.5575	21.0824						
20-Mar-2018									
Direct Plan	2.00	22.6302	20.6302						
Regular Plan	2.00	21.4405	19.4405						
28-Mar-2019									
Direct Plan	2.00	21.6801	19.6801						
Regular Plan	2.00	20.1677	18.1677						

Pursuant to payment of dividend, NAV per unit will fall to the extent of the dividend payout and statutory levy (if applicable). Face value ₹ 10/-. Past performance may or may not be sustained in future.

Total Expenses Ratio	
Direct	1.1%
Regular	2.2%

#### Performance (As on 28-February-2020)

	1 Year		3 Year		5 Year		Since Inception	
	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000
Scheme	17.6	11,758	5.7	11,822	7.3	14,247	18.4	27,569
Nifty Midcap 100 TRI (Benchmark)	1.5	10,146	1.7	10,519	6.2	13,529	15.1	23,305
Nifty 50 TRI (Additional Benchmark)	5.0	10,499	9.5	13,116	6.1	13,415	11.8	19,513
NAV (₹) Per Unit (27.5687 : as on 28-Feb-2020)	23.4474		23.3195		19.3499		10.0000	

Date of inception: 24-Feb-14. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. • Mr. Akash Singhania is the Fund Manager for equity component since 28-Jul-2017; Mr. Niket Shah is the Associate Fund Manager since March 1, 2018 and Mr. Abhiroop Mukherjee is the Fund Manager for debt component since 24-Feb-2014. • The performance of the Schemes managed by them are on page no. 1, 3, 4, 6, 7, 8 and 9.

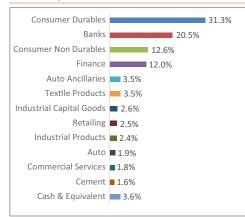
#### SIP Performance (As on 29-February-2020)

		1 Year		3 Year 5 Year				Since Inception				
	Scheme	NiftyFree Float Midcap 100 TRI	Nifty 50 TRI*	Scheme	NiftyFree Float Midcap 100 TRI	Nifty 50 TRI*	Scheme	NiftyFree Float Midcap 100 TRI	Nifty 50 TRI*	Scheme	NiftyFree Float Midcap 100 TRI	Nifty 50 TRI*
Invested Amount		120,000			360,000			600,000			710,000	
Market Value	113,102	119,378	116,673	393,742	341,907	384,197	713,072	650,022	728,637	927,871	829,105	898,728
Returns (CAGR) %	17.8	-1.0	-5.1	5.9	-3.3	4.3	6.9	3.2	7.7	8.4	4.7	7.3

<sup>\*</sup> Also represents additional benchmark

For SIP returns, monthly investment of ₹ 10000/- invested on the 1st day of every month has been considered. Performance is for Regular Plan Growth Option. Past performance may or may not be sustained in the future.

#### **Industry Allocation**



(Data as on 29-February-2020) Industry classification as recommended

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	AU Small Finance Bank Ltd.	9.9
2	City Union Bank Ltd.	8.3
3	Crompton Greaves Consumer Electricals Ltd.	7.8
4	Jubilant Foodworks Ltd.	7.4
5	Voltas Ltd.	7.2
6	Cholamandalam Investment and Finance Company Ltd.	6.3
7	Bata India Ltd.	6.1
8	Page Industries Ltd.	3.5
9	TTK Prestige Ltd.	3.2
10	Nippon Life India Asset Management Ltd.	3.1

(Data as on 29-February-2020)

#### Investor Insights (As on 31-Jan-2020)

#### **Rolling Returns**

Particular		Scheme			Nifty Midcap 100 Index TR			
Average age of Investor (in years)	40.24		1 Year	3 Year	5 Year	1 Year	3 Year	5 Year
Live SIPs	37,571		(%)	(%)	(%)	(%)	(%)	(%)
AUM from SIPs	14.46 Crs	Minimum	-18.3	-0.2	7.0	-22.5	0.1	5.9
New SIP registration in the month	759	Maximum	98.5	34.2	19.2	71.0	30.2	18.0
Average monthly SIP instalment	₹ 3,849.75	Average	13.9	11.6	12.3	11.8	13.8	10.0
Total No. of Folios	55,068	% times negative returns	24.3	0.1	0.00	30.3	0.00	0.0
Folio where Investors have never redeemed (Folio Count)	53,133	% times returns are in excess of 7%	56.6	69.7	99.6	55.3	80.7	98.4
No. of locations from which inflow is received (Unique PinCodes)	489	% times returns are in excess of 15%	37.7	29.9	26.3	39.3	42.9	19.0

#### Investors Behavioural Analysis (As on 31-Jan-2020)

		Investo	r Age Bucket		Grand Total			
1-30 Years	30-50 Years	50-75 Years	> 75 years	> 75 years Not Available				
7.191	28.729	13.034	6.113	1	55.068			

The above table depicts the daily rolling returns for Regular Plan Growth Option on compounded annualized basis from inception to 1 year & 3 year periods. It provides the maximum, minimum and average returns derived for all these time periods. Total number of time periods: 1 year-1238; 3 years-742; 5 years-247. The above chart is provided for illustration purpose only. Motilal Oswal AMC does not provide any guarantee/ assurance any minimum or maximum returns. Past performance may or may not be sustained in future

### Motilal Oswal Multicap 35 Fund (MOF35)

(Multi Cap Fund - An open ended equity scheme investing across large cap, mid cap, small cap stocks)

#### **Investment Objective**

The investment objective of the Scheme is to achieve long term capital appreciation by primarily investing in a maximum of 35 equity & equity related instruments across sectors and market-capitalization levels.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Category
Multicap Fund
Mifty 500 TRI

#### **Continuous Offer**

Minimum Application Amount: ₹ 500/- and in multiples of ₹ 1/- thereafter.

Additional Application Amount:  $\stackrel{?}{\stackrel{?}{\sim}}$  500/- and in multiples of  $\stackrel{?}{\stackrel{?}{\sim}}$  1/- thereafter.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### Entry / Exit Load

Entry Load: Nil

Exit Load: 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between MOF25, MOF30, MOF35, MOFEH & MOFDYNAMIC. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme.

#### Date of Allotment

28-Apr-2014

#### NAV

Regular Plan Growth Option : ₹26.0171
Regular Plan Dividend Option : ₹22.9215
Direct Plan Growth Option : ₹27.4967
Direct Plan Dividend Option : ₹24.3552

#### **Scheme Statistics**

Monthly AAUM ₹13,066.1(₹cr) Latest AUM (29-Feb-2019) ₹12,371.6 (₹cr) Beta 0.9

Portfolio Turnover Ratio 0.2 Standard Deviation 13.6 (Annualised) Sharpe Ratio# 0.1 (Annualised)

# Risk free returns based on last overnight MIBOR cut-off of 5.09%

(Data as on 29-February-2020)

#### Fund Manager

For Equity Component

#### Mr. Akash Singhania

Managing this fund since 17-May-2019 He has overall 13 years of experience

For Debt Component since Inception

#### Mr. Abhiroop Mukherjee

Foreign Securities

Mr. Herin Visaria

Managing since 26-July-2019

#### **Dividend History**

Record Date Dividend Cum Dividend Ex I								
per Unit (₹)	NAV NAV	Ex Dividend NAV						
30-June-2017								
0.3000	24.5332	24.2332						
0.3000	23.7803	23.4803						
20-March-2018								
1.75	26.4448	24.6948						
1.75	25.4495	23.6995						
19								
1.00	25.1298	24.1298						
1.00	23.8865	22.8865						
	0.3000 0.3000 18 1.75 1.75	per Unit (₹) NAV 7 0.3000 24.5332 0.3000 23.7803 18 1.75 26.4448 1.75 25.4495 19 1.00 25.1298						

Pursuant to payment of dividend, NAV per unit will fall to the extent of the dividend payout and statutory levy (If applicable). Face value ₹ 10/-. Past performance may or may not be sustained in future.

Total Expenses Ratio						
Direct	0.9%					
Regular	1.8%					

#### Performance (As on 28-February-2020)

	1 Year 3 Year		5 Year		Since	Inception		
	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000
Scheme	7.7	10,767	6.2	11,968	9.1	15,442	17.8	26,017
Nifty 500 TRI (Benchmark)	4.3	10,430	7.5	12,429	6.3	13,544	11.2	18,590
Nifty 50 TRI (Additional Benchmark)	5.0	10,499	9.5	13,116	6.1	13,415	10.4	17,842
NAV (₹) Per Unit (26.0171 : as on 28-Feb-2020)		24.1634		21.7393		16.8487		10.0000

Date of inception: 28-Apr-14. Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. Mr. Akash Singhania has been appointed as the Fund Manager for equity component with effect from 17-May-2019 vide addendum dated 16-May-2019; Mr. Abhiroop Mukherjee is the Fund Manager for debt component since 28-Apr-2014 and Mr. Herin Visaria for Foreign Securities since 26-July-2019. The performance of the Schemes managed by them are on page no. 1,2,4,6,7,8 and 9.

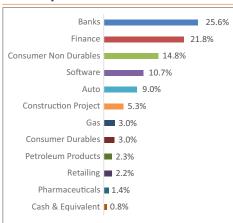
#### SIP Performance (As on 29-February-2020)

JII 1 CI 1011	maniec	Gried (A3 011 25-1 Editual y-2020)											
	1 Year				3 Year	3 Year			5 Year		Since Inception		
	Scheme	Nifty 500 TRI	Nifty 50 TRI*	Scheme	Nifty 500 TRI	Nifty 50 TRI*	Scheme	Nifty 500 TRI	Nifty 50 TRI*	Scheme	Nifty 500 TRI	Nifty 50 TRI*	
Invested Amount		120,000			360,000			600,000			700,000		
Market Value	119,969	117,441	116,673	366,548	371,235	384,197	713,023	708,123	728,637	914,685	863,017	880,598	
Returns (CAGR) %	-0.05	-4.0	-5.1	1.2	2.0	4.3	6.9	6.6	7.7	9.1	7.1	7.8	

<sup>\*</sup> Also represents additional benchmark

For SIP returns, monthly investment of ₹ 10000/- invested on the 1st day of every month has been considered. Performance is for Regular Plan Growth Option. Past performance may or may not be sustained in the future.

#### **Industry Allocation**



#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	HDFC Bank Ltd.	8.6
2	Axis Bank Ltd.	7.0
3	HDFC Life Insurance Company Ltd.	6.6
4	AU Small Finance Bank Ltd.	6.0
5	HDFC Ltd.	5.8
6	Infosys Ltd.	5.6
7	Bajaj Finance Ltd.	5.4
8	Larsen & Toubro Ltd.	5.3
9	Tata Consultancy Services Ltd.	5.2
10	Maruti Suzuki India Ltd.	5.1

(Data as on 29-February-2020) Industry classification as recommended by AMFI (Data as on 29-February-2020)

#### Investor Insights (As on 31-Jan-2020)

Particular	
Average age of Investor (in years)	38.25
Live SIPs	343,401
AUM from SIP	135.81 Crs
New SIP registration in the month	4,139
Average monthly SIP Instalment	₹3,954.96
Total No. of Folios	4,98,349
Folio where Investors have never redeemed (Folio Count)	4,59,463
No. of locations from which inflow is received (Unique PinCodes)	1845

#### **Rolling Returns**

		Scheme		Nifty 500 TRI			
	1 Year (%)	3 Year (%)	5 Year (%)	1 Year (%)	3 Year (%)	5 Year (%)	
Minimum	-13.8	6.1	8.7	-20.1	6.4	6.1	
Maximum	66.7	33.6	21.1	39.6	18.0	14.3	
Average	15.4	16.3	14.7	9.9	12.3	9.5	
% times negative returns	22.9	0.0	0.0	22.7	0.0	0.00	
% times returns are in excess of 7%	61.7	99.4	100.0	59.5	99.1	99.5	
% times returns are in excess of 15%	44.1	48.3	38.5	31.9	12.4	0.0	

#### Investors Behavioural Analysis (As on 31-Jan-2020)

		Investo	r Age Bucket		Grand Total			
1-30 Years	30-50 Years	50-75 Years	50-75 Years > 75 years Not Available					
77,972	2,74,436	1,09,340	36,595	6	4,98,349			

The above table depicts the daily rolling returns for Regular Plan Growth Option on compounded annualized basis from inception to 1 year & 3 year periods. It provides the maximum, minimum and average returns derived for all these time periods. Total number of time periods: 1 year-1196; 3 years-700; 5 year-208. The above chart is provided for illustration purpose only. Motilal Oswal AMC does not provide any guarantee/ assurance any minimum or maximum returns. Past performance may or may not be sustained in future

### Motilal Oswal Long Term Equity Fund (MOFLTE)

(An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit)

#### **Investment Objective**

The investment objective of the Scheme is to generate long-term capital appreciation from a diversified portfolio of predominantly equity and equity related instruments. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category

ELSS

#### Benchmark

Nifty 500 TRI

#### **Continuous Offer**

Minimum Application Amount: ₹ 500/- and in multiples of ₹ 500/- thereafter.

Additional Purchase:  $\stackrel{?}{\stackrel{\checkmark}}$  500/- and in multiples of  $\stackrel{?}{\stackrel{\checkmark}}$  500/- thereafter.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### **Entry / Exit Load**

Nil

#### **Date of Allotment**

21-Jan-2015

#### NAV

Regular Plan Growth Option : ₹18.5407
Regular Plan Dividend Option : ₹16.4285
Direct Plan Growth Option : ₹19.8609
Direct Plan Dividend Option : ₹17.6902

#### **Scheme Statistics**

Monthly AAUM	₹1739.5 (₹cr)
Latest AUM (29-Feb-2020)	₹1686.0 (₹cr)

Beta 0.8 Portfolio Turnover Ratio 0.8

Standard Deviation 12.08 (Annualised)
Sharpe Ratio# 0.4 (Annualised)

# Risk free returns based on last overnight MIBOR cut-off of 5.09% (Data as on 29-February-2020)

#### **Fund Manager**

For Equity Component

#### Mr. Aditya Khemani

Managing this fund since 6-Sept-2019 He has overall 14 years of experience

For Debt Component since Inception Mr. Abhiroop Mukherjee

#### **Dividend History**

Record Date	Dividend per Unit (₹)	Cum Dividend NAV	Ex Dividend NAV
24-March-20	17		
Direct Plan	0.50	15.0915	14.5915
Regular Plan	0.50	14.6324	14.1324
05-February-2	2018		
Direct Plan	1.00	17.8423	16.8423
Regular Plan	1.00	17.0751	16.0751
20-March-20	18		
Direct Plan	0.10	16.7096	16.6096
Regular Plan	0.10	15.9239	15.8239
28-March-20	19		
Direct Plan	0.30	16.4708	16.1708
Regular Plan	0.30	15.5031	15.2031

Pursuant to payment of dividend, NAV per unit will fall to the extent of the dividend payout and statutory levy (if applicable). Face value  $\stackrel{?}{\overline{\checkmark}}$  10/-. Past performance may or may not be sustained in future.

Total Expenses Ratio	
Direct	0.8%
Regular	2.1%

#### Performance (As on 28-February-2020)

	1	1 Year		3 Year		5 Year		Since Inception	
	CAGR (%)	Current Value of Investment of ₹ 10,000							
Scheme	16.3	11,627	9.6	13,165	11.8	17,432	12.8	18,541	
Nifty 500 TRI (Benchmark)	4.3	10,430	7.5	12,429	6.3	13,544	6.5	13,817	
Nifty 50 TRI (Additional Benchmark)	5.0	10,499	9.5	13,116	6.1	13,415	6.3	13,685	
NAV (₹) Per Unit (18.5407 : as on 28-Feb-2020)		15.9466	14.0838			10.5302		10.0000	

Date of inception: 21-Jan-15. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. • Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. • Mr. Aditya Khemani has been appointed as the Fund Manager for equity component with effect from 6-Sept-2019 vide addendum dated 5-Sept-2019; • Mr. Abhiroop Mukherjee is the Fund Manager for debt component since inception. • The performance of the Schemes managed by them are on page no. 1, 2, 3, 6, 7, 8 and 9.

#### SIP Performance (As on 29-February-2020)

		1 Year			3 Year		5 Year		Since Inception			
	Scheme	Nifty 500 TRI	Nifty 50 TRI*									
Invested Amount		120,000			360,000			600,000			610,000	
Market Value	127,665	117,441	116,673	392,139	371,235	384,129	779,475	708,123	728,569	798,016	721,940	742,254
Returns (CAGR) %	12.2	-4.0	-5.1	5.7	2.0	4.3	10.4	6.6	7.5	10.5	6.6	7.7

<sup>\*</sup> Also represents additional benchmark

For SIP returns, monthly investment of ₹ 10000/- invested on the 1st day of every month has been considered. Performance is for Regular Plan Growth Option. Past performance may not be sustained in the future.

**Top 10 Holdings** 

#### **Industry Allocation**

#### Banks Finance 11.6% Consumer Non Durables 10.8% Consumer Durables 9.6% Pharmaceuticals 6.3% Cement 5.4% Construction Project 4.5% Auto 3.7% Textile Products ■ 3.2% Healthcare Services 3.1% Commercial Services 2.7% Construction ■ 2.1% Retailing 1.6% Cash & Equivalent | 0.4%

(Data as on 29-February-2020) Industry classification as recommended

Sr. No.	Scrip	Weightage (%)
1	ICICI Bank Ltd.	9.4
2	HDFC Bank Ltd.	8.2
3	Axis Bank Ltd.	6.7
4	Torrent Pharmaceuticals Ltd.	4.9
5	AU Small Finance Bank Ltd.	4.8
6	Larsen & Toubro Ltd.	4.5
7	United Breweries Ltd.	4.2
8	Jubilant Foodworks Ltd.	4.1
9	Maruti Suzuki India Ltd.	3.7
10	Muthoot Finance Ltd.	3.6

(Data as on 29-February-2020)

#### Investor Insights (As on 31-Jan-2020)

#### **Rolling Returns**

Particular			Sche	eme	Nifty 5	00 TRI
Average age of Investor (in years)	32.60		1 Year	3 Year	1 Year	3 Year
Live SIPs	74,212		(%)	(%)	(%)	(%)
AUM from SIP	20.81Crs	Minimum	-15.0	8.0	-18.7	6.8
New SIP registration in the month	2,025	Maximum	50.6	22.2	42.1	17.5
Average monthly SIP Instalment	₹ 2,803.79	Average	13.7	15.0	10.5	12.2
Total No. of Folios	210,185	% times negative returns	28.3	0.00	21.9	0.00
Folio where Investors have never redeemed (Folio Count)	215,141	% times returns are in excess of 7%	60.6	100.00	60.6	99.8
No. of locations from which inflow is received (Unique PinCodes)	1968	% times returns are in excess of 15%	45.7	50.4	33.9	15.0

#### Investors Behavioural Analysis (As on 31-Jan-2020)

	Grand Total				
1-30 Years	30-50 Years	50-75 Years	> 75 years	Not Available	Granu iotai
53,701	107,407	35,105	13,969	3	2,10,185

The above table depicts the daily rolling returns for Regular Plan Growth Option on compounded annualized basis from inception to 1 year period. It provides the maximum, minimum and average returns derived for all these time periods. Total number of time periods: 1year-1012; 3year-516; The above chart is provided for illustration purpose only. Motilal Oswal AMC does not provide any guarantee/ assurance any minimum or maximum returns. Past performance may or may not be sustained in future

### Motilal Oswal Large and Midcap Fund (MOFLM)

(Large and Midcap Fund - An open ended equity scheme investing in both large cap and mid cap stocks)

#### **Investment Objective**

The investment objective is to provide medium to long-term capital appreciation by investing primarily in Large and Midcap stocks. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category

Large and Midcap Fund

#### Benchmark

NIFTY Large Midcap 250 TRI

#### **Continuous Offer**

Minimum Application Amount :  $\overline{\checkmark}$  500/- and in multiples of  $\overline{\checkmark}$  1/- thereafter.

Additional Application Amount:  $\overline{\checkmark}$  500/- and in multiples of  $\overline{\checkmark}$  1/- thereafter.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### **Entry / Exit Load**

Entry Load: Nil

1% - If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between MOF25, MOF30, MOF35, MOFEH & MOFDYNAMIC. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme. No Load shall be imposed for switching between Options within the Scheme

#### **Date of Allotment**

17-October-2019

#### NAV

Regular Plan Growth Option : ₹10.7204
Regular Plan Dividend Option : ₹10.7204
Direct Plan Growth Option : ₹10.7879
Direct Plan Dividend Option : ₹10.7879

#### **Scheme Statistics**

Monthly AAUM ₹420.8 (₹ cr)
Latest AUM (29-Feb-2020) ₹431.2 (₹ cr)
Portfolio Turnover Ratio 0.00

#### **Fund and Co-Fund Manager**

For Equity Component

#### Mr. Aditya Khemani

Managing this fund since inception. He has overall 14 years of experience.

For Debt Component since Inception

#### Mr. Abhiroop Mukherjee

Managing this fund since inception. He has overall 10 years of experience.

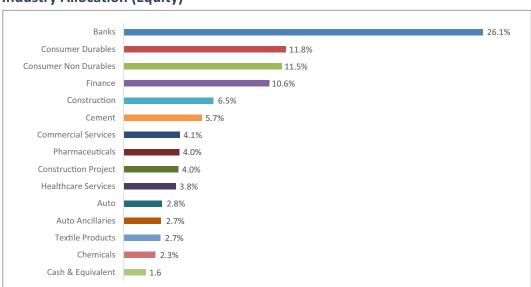
Total Expenses Ratio	
Direct	0.7%
Regular	2.4%

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	ICICI Bank Ltd.	8.5
2	HDFC Bank Ltd.	7.0
3	Axis Bank Ltd.	5.3
4	Jubilant Foodworks Ltd.	4.4
5	United Breweries Ltd.	4.3
6	3M India Ltd.	4.1
7	Torrent Pharmaceuticals Ltd.	4.0
8	Larsen & Toubro Ltd.	4.0
9	Dr. Lal Path Labs Ltd.	3.8
10	Cholamandalam Investment and Finance Company Ltd.	3.8

(Data as on 29-February-2020)

#### **Industry Allocation (Equity)**



(Data as on 29-february-2020) Industry classification as recommended by AMFI  $\,$ 

### Motilal Oswal Dynamic Fund (MOFDYNAMIC)

(An open ended dynamic asset allocation fund)

#### **Investment Objective**

The investment objective is to generate long term capital appreciation by investing in equity and equity related instruments including equity derivatives, debt, money market instruments and units issued by REITS and InvITs.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Category **Benchmark** Dynamic Asset Allocation CRISIL Hybrid 50 50 - Moderate TRI

#### **Continuous Offer**

Minimum Application Amount : ₹ 500/- and in multiples of ₹ 1/- thereafter.

Additional Application Amount: ₹500/- and in multiples of ₹1/- thereafter.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### **Entry / Exit Load**

Entry Load: Nil

Entry Load: Nil
Exit Load: 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between MOP25, MOP30, MOF35, MOFEH & MOFDYNAMIC. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme.

#### **Date of Allotment**

27-Sep-2016

#### NAV

Regular Plan Growth Option : Regular Plan - Quarterly Dividend Option : Regular Plan - Annual Dividend Option : ₹12.1757 ₹12.3946 Direct Plan Growth Option Direct Plan Growth Option
Direct Plan - Quarterly Dividend Option
Direct Plan - Annual Dividend Option ₹12.1303

#### **Scheme Statistics**

Monthly AAUM ₹1282.9 (₹cr) Latest AUM (29-Feb-2020) ₹1239.2 (₹cr) 0.8

Portfolio Turnover Ratio 3.7

Standard Deviation 6.3 (Annualised) Sharpe Ratio# 0.5 (Annualised)

#Risk free returns based on last overnight MIBOR cut-off

(Data as on 29-February-2020)

#### **Fund Manager**

For Equity Component

Mr. Akash Singhania

Managing this fund since 17-May-2019 He has overall 13 years of experience

For Debt Component since Inception Mr. Abhiroop Mukherjee

#### **Dividend History**

Record Date	Dividend	Cum Dividend	Ex Dividend			
	per Unit (₹)	NAV	NAV			
Quarterly Div	idend (Direct	Plan)				
30-Jul-2019	0.2000	11.6058	11.4058			
31-Oct-2019	0.1500	12.3489	12.1989			
15-Jan-2020	0.2000	12.2763	12.0763			
Quarterly Dividend (Regular Plan)						
31-Oct-2018	0.0750	11.1126	11.0376			
21-Jan-2019	0.3000	11.2969	10.9969			
15-Jan-2020	0.0500	12.1948	12.1448			
Annual Divide	end (Direct Pla	an)				
23-Oct-2017	0.2600	11.8446	11.5846			
20-Mar-2018	0.1199	11.8554	11.7355			
28-Mar-2019	0.2681	12.1778	11.9097			
Annual Divide	end( Regular I	Plan)				
23-Oct-2017	0.2600	11.6879	11.4279			
20-Mar-2018	0.1500	11.6473	11.4973			
28-Mar-2019	0.3000	11.8144	11.5144			

Pursuant to payment of dividend, NAV per unit will fall to the extent of the dividend payout and statutory levy (if applicable). Face value ₹ 10/-. Past

#### **Quantitative Indicators**

Average Maturity	0.98 yrs
Average iviaturity	0.36 yrs
YTM	7.09%
Portfolio Modified Duration	0.17 yrs
(Data as on 29-February-2020)	

Total Expenses Ratio	
Direct	0.9%
Regular	2.2%

#### Performance (As on 28-February-2020)

		1 Year		3 Year		nce Inception
	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000
Scheme	11.9	11,188	8.1	12,633	8.4	13,177
CRISIL Hybrid 50 + 50 - Moderate TRI (Benchmark)	9.3	10,934	8.5	12,777	8.2	13,109
Nifty 50 TRI (Additional Benchmark)	5.0	10,499	9.5	13,116	9.0	13,411
NAV (₹) Per Unit (13.1766 : as on 28-Feb-2020)	11.7772		10.4300			10.0000

Date of inception: 27-Sep-2016. Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth Option. Different plans have different expense structure. Mr. Akash Singhania has been appointed as the Fund Manager for equity component with effect from 17-May-2019 vide addendum dated 16-May-2019; Mr. Abhiroop Mukherjee is the Fund Manager for debt component since inception. The performance of the Schemes managed by them are on page no. 1,2,3,4,7,8 and 9. The scheme has been in existence for less than 5 years

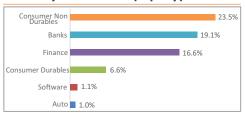
#### SIP Performance (As on 29-February-2020)

	1 Year			:	3 Year			Since Inception		
	Scheme	CRISIL Hybrid 50 + 50 - Moderate TRI	Nifty 50 TRI*	Scheme	CRISIL Hybrid 50 + 50 - Moderate TRI	Nifty 50 TRI*	Scheme	CRISIL Hybrid 50 + 50 - Moderate TRI	Nifty 50 TRI*	
Invested Amount		120,000			360,000			410,000		
Market Value	125,937	122,668	116,673	396,420	397,523	384,197	462,494	463,072	452,993	
Returns (CAGR) %	9.4	4.2	-5.1	6.4	6.6	4.3	7.0	7.1	5.8	

<sup>\*</sup> Also represents additional benchmark

For SIP returns, monthly investment of ₹ 10000/- invested on the 1st day of every month has been considered. Performance is for Regular Plan Growth Option. Past performance may or may not be sustained in the future.

#### **Industry Allocation (Equity)**



(Data as on 29-Feb-2020) Industry classification as recommended by AMFI

#### **Derivative Holdings**

Sr. No.	Scrip	Weightage (%)
1	United Spirits Ltd.	-8.8
2	Bajaj Finance Ltd.	-8.6
3	HDFC Ltd.	-6.8

(Data as on 29-February-2020

### **Gross Equity Holdings**

Sr. No.	Scrip	Weightage (%)
1	United Spirits Ltd.	8.9
2	Bajaj Finance Ltd.	8.6
3	Hindustan Unilever Ltd.	7.0
4	HDFC Ltd.	6.8
5	Kotak Mahindra Bank Ltd.	6.8
6	HDFC Bank Ltd.	6.7
7	Titan Company Ltd.	6.6
8	Asian Paints Ltd.	6.5
9	ICICI Bank Ltd.	5.6
10	Tata Consultancy Services Ltd.	1.1

(Data as on 29-February-2020)

#### Investor Insights (As on 31-Jan-2020)

Particular	
Average age of Investor (in years)	38.33
Live SIPs	9,004
AUM from SIP	4.64 Crs
New SIP registration in the month	195
Average monthly SIP Instalment	₹ 5,153.56
Total No. of Folios	39,519
Folio where Investors have never redeemed (Folio Count)	39,475
No. of locations from which inflow is received (Unique PinCodes)	246

#### Investors Behavioural Analysis (As on 31-Jan-2020)

Investor Age Bucket					
1-30 Years	30-50 Years	50-75 Years	> <b>75</b> years	Not Available	Total
4,071	16,872	14,569	4,006	1	39,519

The above table depicts the daily rolling returns for Regular Plan Growth Option on compounded annualized basis from inception to 1 year period. It provides the maximum, minimum and average returns derived for all these time periods. Total number of time periods: 1year-595; 3year-104; The above chart is provided for illustration purpose only. Motilal Oswal AMC does not provide any guarantee/assurance any minimum or maximum returns. Past performance may or may not be sustained in future

#### Allocation

Allocation	
Instrument Name	Weightage%
Equity	67.9
Bonds and NCDs	12.3
Fixed Deposit	4.3
Derivatives	-24.3
Money Market Instrument (CD & CBLO Treasury Bill)	12.7
Cash & Cash Equivalents	27.1
Total	100.00

(Data as on 29-February-2020)

#### Rolling Returns

	Sche	eme	CRISIL Hybrid 50 + 50 - Moderate TRI				
	1 Year (%)	3 Year (%)	1 Year (%)	3 Year (%)			
Minimum	-4.4	7.6	-1.1	7.9			
Maximum	27.5	12.1	21.5	11.8			
Average	7.6	9.7	9.0	10.0			
% times negative returns	21.2	0.00	0.7	0.00			
% times returns are in excess of 7%	48.4	100.00	65.7	100.00			
% times returns are in excess of 15%	18.7	0.00	11.9	0.00			

### Motilal Oswal Equity Hybrid Fund (MOFEH)

(An open ended hybrid scheme investing predominantly in equity and equity related instruments)

#### **Investment Objective**

The investment objective is to generate equity linked returns by investing in a combined portfolio of equity and equity related instruments, debt, money market instruments and units issued by Real Estate Investment Trust (REITs) and Infrastructure Investment Trust (InvITs).

#### Category

Aggressive Hybrid Fund

#### Benchmark

CRISIL Hybrid 35 + 65 - Aggressive TRI

#### **Continuous Offer**

Minimum Application Amount : ₹ 500/- and in multiples of ₹ 1/- thereafter.

Additional Application Amount:  $\overline{\checkmark}$  500/- and in multiples of  $\overline{\checkmark}$  1/- thereafter.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### Entry / Exit Load

Entry Load: Nil

Exit Load: 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between MOF25, MOF30, MOF35, MOFEH & MOFDYNAMIC. No Load for switch between Options within the Scheme. Further, it is clarified that there will be no exit load charged on a switch-out from Regular to Direct plan within the same scheme.

#### **Date of Allotment**

14-Sep-2018

#### NI ANZ

Regular Plan Growth Option : ₹11.3490 Direct Plan Growth Option : ₹11.6054

#### **Scheme Statistics**

Monthly AAUM ₹324.6 (₹ cr)
Latest AUM (29-Feb-2020) ₹320.2 (₹ cr)
Portfolio Turnover Ratio 0.6

#### **Fund and Co-Fund Manager**

For Equity Component

#### Mr. Siddharth Bothra

He is managing this fund since inception. He has close to 17 years of experience

#### Mr. Akash Singhania

He is managing this fund since inception. He has close to 13 years of experience

For Debt Component since Inception

Mr. Abhiroop Mukherjee

#### **Quantitative Indicators**

٠		
	Average Maturity	0.62 yrs
	YTM	5.45%
	Portfolio MD	0.10 yrs
ı		

(Data as on 29-February-2020)

Total Expenses Ratio	
Direct	0.7%
Regular	2.4%

#### Performance (As on 28-February-2020)

		1 Year	Since Inception		
	CAGR (%)	CAGR (%) Current Value of Investment of ₹ 10,000		Current Value of Investment of ₹ 10,000	
Scheme	15.8	11,580	9.1	11,349	
CRISIL Hybrid 35 + 65 - Aggressive TRI (Benchmark)	7.9	10,795	3.2	10,468	
Nifty 50 TRI (Additional Benchmark)	5.0	10,499	-0.8	9,878	
NAV (₹) Per Unit (11.3490 : as on 28-Feb-2020)		9.8009		10.0000	

Date of inception: 14-Sept-18. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. • The NAV per unit shown in the table is as on the start date of the said period. • Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. • Different plans have different expense structure. • Mr. Siddharth Bothra is the Fund Manager for equity component since inception of the fund and Mr. Abhiroop Mukherjee is the Fund Manager for debt component since inception. • The performance of the Schemes managed by them are on page no. 1, 2, 3, 4, 6, 8 and 9. • The scheme has been in existence for less than 3 years

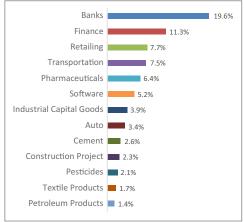
#### SIP Performance (As on 29-February-2020)

	1 Year			Since Inception			
	Scheme	CRISIL Hybrid 35 + 65 - Aggressive Index TRI	Nifty 50 TRI*	Scheme	CRISIL Hybrid 35 + 65 - Aggressive Index TRI	Nifty 50 TRI*	
Invested Amount		120,000		170,000			
Market Value	126,497	121,063	116,673	183,826	174,827	168,752	
Returns (CAGR) %	10.3	1.7	-5.1	10.9	3.8	-1.0	

<sup>\*</sup> Also represents additional benchmark

For SIP returns, monthly investment of ₹ 10000/- invested on the 1st day of every month has been considered. Performance is for Regular Plan Growth Option. Past performance may or may not be sustained in the future.

#### **Industry Allocation (Equity)**



(Data as on 29-Feb-2020) Industry classification as recommended by AMFI

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	Avenue Supermarts Ltd.	7.7
2	ICICI Bank Ltd.	6.6
3	HDFC Bank Ltd.	6.0
4	Container Corporation of India Ltd.	5.7
5	Kotak Mahindra Bank Ltd.	5.4
6	Tata Consultancy Services Ltd.	5.2
7	HDFC Life Insurance Company Ltd.	4.6
8	Abbott India Ltd.	4.0
9	HDFC Ltd.	3.1
10	Shree Cement Ltd.	2.6

(Data as on 29-February-2020)

#### **Allocation**

Instrument Name	Weightage%
Equity	75.1
Bonds & NCDs	3.2
Treasury Bills/Certificate of Deposit	14.7
CBLO / Reverse Repo Investments	3.2
Cash & Cash Equivalents	3.8
Total	100.00

(Data as on 29-February-2020)

#### Investor Insights (As on 31-Jan-2020)

Particular	
Average age of Investor (in years)	44.87
Live SIPs	2,867
AUM from SIP	0.83Crs
New SIP registration in the month	247
Average monthly SIP Instalment	₹ 2,883.61
Total No. of Folios	21,244
Folio where Investors have never redeemed (Folio Count)	21,180
No. of locations from which inflow is received (Unique PinCodes)	231

#### Investors Behavioural Analysis (As on 31-Jan-2020)

Investor Age Bucket					Grand Total
1-30 Years	30-50 Years	50-75 Years	> 75 years	Not Available	Granu iotai
2,522	9,044	8,232	1,446	0	21,244

## Motilal Oswal Ultra Short Term Fund (MOFUSTF)

(An open ended ultra-short term debt scheme investing in instruments such that the Macaulay# duration of the portfolio is between 3 months and 6 months)

#### **Investment Objective**

The investment objective of the Scheme is to generate optimal returns consistent with moderate levels of risk and liquidity by investing in debt securities and money market securities.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### **Catagory**

Ultra Short Duration Fund

#### **Benchmark**

CRISIL Ultra Short Term Debt TRI

#### **Continuous Offer**

Minimum Application Amount : ₹ 500/- and in multiples of ₹1/- thereafter.

Additional Application Amount : ₹500/- and in multiples of ₹1/- thereafter.

#### **Redemption proceeds**

Normally within 1 Business day from acceptance of redemption request.

#### **Entry / Exit Load**

Nil

#### **Date of Allotment**

6-Sep-2013

#### NAV

Regular Plan Growth Option	: ₹13.0044
Regular Plan - Daily Dividend Option	:₹9.4417
Regular Plan - Weekly Dividend Option	:₹9.4451
Regular Plan - Fortnightly Dividend Option	: ₹ 9.4515
Regular Plan - Monthly Dividend Option	:₹9.4422
Regular Plan - Quarterly Dividend Option	:₹9.5795
Direct Plan Growth Option	:₹13.3733
Direct Plan Growth - Daily Dividend Option	:₹9.4383
Direct Plan Growth - Weekly Dividend Option	:₹9.4488
${\sf DirectPlanGrowth-FortnightlyDividendOption}$	:₹9.4559
Direct Plan Growth - Monthly Dividend Option	:₹9.4450
Direct Plan Growth - Quarterly Dividend Option	:₹9 5808

#### **Scheme Statistics**

Monthly AAl	JM	₹80.7 (₹cr)	
Latest AUM (	29-Feb-2020)	₹77.9 (₹cr)	

#### **Fund Manager**

#### Mr. Abhiroop Mukherjee

Managing this fund since inception He has over 10 years of experience

#### **Dividend History**

Record Date	Dividend per Unit (₹)	Cum Dividend NAV	Ex Dividend NAV				
Quarterly Dividend (Direct Plan)							
29-Dec-2017	0.1399	10.1607	10.0208				
03-Apr-2018	0.1571	10.1932	10.0361				
29-Jun-2018	0.1629	10.1885	10.0256				
Quarterly Divid	dend (Regular	Plan)					
29-Dec-2017	0.1283	10.1596	10.0313				
03-Apr-2018	0.1452	10.1917	10.0465				
29-Jun-2018	0.1517	10.1876	10.0359				
Monthly Divide	end (Direct Pla	n)					
29-Jun-2018	0.0856	10.0860	10.0004				
27-Jul-2018	0.0527	10.0531	10.0004				
31-Aug-2018	0.0653	10.0657	10.0004				
Monthly Dividend (Regular Plan)							
29-Jun-2018	0.0815	10.0827	10.0012				
27-Jul-2018	0.0491	10.0503	10.0012				
31-Aug-2018	0.0608	10.0619	10.0011				

Pursuant to payment of dividend, NAV per unit will fall to the extent of the dividend payout and statutory levy (if applicable), Face value & 10/-. Past performance may or may not be sustained in future.

Total Expenses Ratio	
Direct	0.08%
Regular	0.08%

#### Performance (As on 28-February-2020)

	1 Year		:	3 Year		5 Year	Since Inception	
	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000
Scheme	5.9	10,588	1.0	10,292	3.1	11,652	4.1	13,004
CRISIL Ultra Short Term Debt TRI (Benchmark)	7.7	10,768	7.6	12,443	7.8	14,540	8.2	16,702
CRISIL Liquifex TRI (Additional Benchmark)	6.6	10,657	7.0	12,243	7.3	14,205	7.8	16,230
NAV (₹) Per Unit (13.0044 as on 28-Feb-2020)		12.2821		12.6352		11.1586		10.0000

Date of inception: 6-Sep-2013. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. • Mr. Abhiroop Mukherjee is the Fund Manager since 6-Sep-2013. The performance of the Schemes managed by him are on page no. 1,2,3,4,6 and 7, and 9.

#### **Treasury Bill**

1	364 Days T BILL - 10-Sept-2020	68.72%

(Data as on 29-February-2020)

#### **Holdings in Certificate of Deposit (CD)**

Sr. No.	Security	Weightage (%)
1	IndusInd Bank Ltd.	6.41

(Data as on 29-February-2020)

#### **Rating Profile**

Rating	% to Net Assets
Sovereign	68.7
CRISIL A1+	6.4
Cash and Cash Equivalent	24.9

(Data as on 29-February-2020)

#### **Quantitative Indicators**

Average Maturity	134.27 days/0.37 yrs
YTM	4.88%

For Motilal Oswal Ultra Short Term Fund Modified Duration is equal to its Average maturity (Data as on 29-February-2020)

#please refer to page no.23 of SID of MOFUSTF

### Motilal Oswal Liquid Fund (MOFLF)

(An open ended liquid fund)

#### **Investment Objective**

The investment objective of the Scheme is to generate optimal returns with high liquidity to the investors through a portfolio of money market securities.

However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.

Liquid Fund

#### **Benchmark**

CRISIL Liquid Fund Index

#### **Continuous Offer**

Minimum Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

Additional Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

#### **Dividend History**

Record Date	Dividend per Unit (₹)	Cum Dividend NAV	Ex Dividend NAV
27-Dec-2019	0.0348	10.0648	10.0300
31-Jan-2020	0.0441	10.0741	10.0300
28-Feb-2020	0.0367	10.0667	10.0300

#### Monthly Dividend (Regular Plan)

Record Date	Dividend per Unit (₹)	Cum Dividend NAV	Ex Dividend NAV
27-Dec-2019	0.0336	10.0636	10.0300
31-Jan-2020	0.0425	10.0725	10.0300
28-Feb-2020	0.0354	10.0655	10.0300

#### Quarterly Dividend (Regular Plan)

Record Date	Dividend per Unit (₹)	Cum Dividend NAV	Ex Dividend NAV
28-Jun-2019	0.1449	10.1483	10.0034
27-Sep-2019	0.1340	10.1374	10.0034
27-Dec-2019	0.1205	10.1240	10.0034

Pursuant to payment of dividend, NAV per unit will fall to the extent of the dividend payout and statutory levy (if applicable). Face value ₹ 10/-. Past performance may or may not be sustained in future.

Total Expenses Ratio	
Direct	0.2%
Regular	0.4%

#### Performance (As on 28-February-2020)

		1 Year		Since Inception
	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000
Scheme	5.2	10,523	5.4	10,541
CRISIL Liquifex	6.6	10,657	6.7	10,806
NAV (₹) Per Unit (10.6454 as on 28-Feb-2020)		10.1167		10.0000

Date of inception: 20-Dec-2018. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. • The NAV per unit shown in the table is as on the start date of the said period. • Past performance may or may not be sustained in the future. • Performance is for Regular Plan Growth option. • Different plans have different expense structure. • Mr. Abhirroop Mukherjee is the Fund Manager since inception. • The performance of the Schemes managed by him are on page no. 1,2,3,4,6,7 and 8. The scheme has been in existence for less than 3 years

#### **Portfolio**

% to Net Assets
68.6
29.6
1.8
100.0

#### (Data as on 29-February-2020)

#### **Redemption proceeds**

Normally within 1 Business day from acceptance of redemption request

Regular Plan Growth Option	:₹10.6454
Regular Plan - Daily Dividend Option	: ₹10.0055
Regular Plan - Weekly Dividend Option	: ₹10.0130
Regular Plan - Fortnightly Dividend	: ₹10.0042
Regular Plan - Monthly Dividend Option	: ₹10.0300
Regular Plan - Quarterly Dividend Option	: ₹10.3227
Direct Plan Growth Option	: ₹10.6644
Direct Plan Daily Dividend Option	: ₹10.0077
Direct Plan Weekly Dividend Option	: ₹10.0058
Direct Plan Fortnightly Dividend Option	: ₹10.0043
Direct Plan Monthly Dividend Option	: ₹10.0300
Direct Plan Quarterly Dividend Option	: ₹10.0839
Unclaimed Dividend Plan Below 3 years	: ₹10.3568
Unclaimed Redemption Plan Below 3 years	: ₹10.1661

#### **Fund Manager**

#### Mr. Abhiroop Mukherjee

Managing this fund since inception. He has over 10 years of experience. The performance of schemes managed by him are on page 1,2,3,4,5,6 and 7

#### **Rating Profile**

Particular	% to Net Assets
Sovereign	68.6
Cash & Equivalent	31.4

(Data as on 29-February-2020)

Entry / Exit Load	Date of Allotmen
Entry Load: Nil	20-Dec-2018

Exit Load:
Day 1 - 0.0070%
Day 2 - 0.0065%
Day 3 - 0.0060%
Day 4 - 0.0055%
Day 5 - 0.0050%
Day 6 - 0.0045%
Day 7 onwards - Nil

#### **Scheme Statistics**

Monthly AAUM	₹401.1 (₹cr)
Latest AUM (29-Feb-2020)	₹400.1 (₹cr)

#### Quantitative Indicators

Average Maturity	11.74 days/0.03yrs
YTM	4.78%

For Liquid Fund, Modified Duration is equal to its Average maturity (Data as on 29-February-2020)

For deployment of unclaimed redemption and dividend amounts, four separate plans are introduced under MOFLF collectively referred to as "Unclaimed Amount Plan(s). For detailed information please refer the Scheme Information Document.

### Motilal Oswal Nasdaq 100 Fund of Fund (MOFN100FOF)

(An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)

#### **Investment Objective**

The investment objective of the Scheme is to seek returns by investing in units of Motilal Oswal Nasdaq 100 ETF.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category

Domestic Fund of Fund

#### **Benchmark**

NASDAQ-100 Index

#### **Continuous Offer**

Minimum Application Amount : ₹ 500/- and in multiples of ₹1/-thereafter.

Additional Application Amount :₹500/- and in multiples of ₹1/-thereafter.

#### **Redemption proceeds**

Normally within 6 Business days from acceptance of redemption request

#### **Entry / Exit Load**

#### **Date of Allotment**

29-Nov-2018

#### NAV

Regular Plan Growth Option : ₹12.8333 Direct Plan Growth Option : ₹12.8976

#### Scheme Statistics

Monthly AAUM	₹234.8 (₹cr)
Latest AUM (29-February-2020)	₹245.4 (₹cr)

#### **Fund Manager**

#### Mr. Swapnil Mayekar

Managing this fund since 26-July-2019. He has 10 years of rich experience. The performance of the schemes managed by him are on page 9 and 10

For Debt Component since Inception

#### Mr. Abhiroop Mukherjee

The performance of schemes managed by him are on page 1,2,3,4,5,6 and 7

Total Expenses Ratio	
Direct	0.1%
Regular	0.5%

Investors are requested to note that they will be bearing the recurring expenses of the fund of funds scheme, in addition to the expenses of underlying scheme in which the fund of funds scheme makes investments.

#### Performance (As on 28-February-2020)

	1 Year		Since	e Inception
	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000
Scheme	19.1	11,913	22.1	12,833
NASDAQ 100 Index	20.3	12,032	19.8	12,532
Nifty 50 TRI	5.0	10,499	3.7	10,461
NAV (₹) Per Unit (12.8333: as on 28-Feb-2020)	10.7722			10.0000

Date of inception: 29-Nov-2018. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of Date of integration. The NAV per unit shown in the table is as on the start date of the said period. Past period from ance may or may not be sustained in the future. Performance is for Regular Plan Growth option. Different plans have different expense structure. Mr. Swapnil Mayekar Mukherjee is the Fund Manager since inception. The scheme has been in existence for less than 5 years

#### SIP Performance (As on 29-February-2020)

	1 Year			1 Year Since Inception			
	Scheme	NASDAQ - 100 Index	Nifty 50 TRI*	Scheme	NASDAQ - 100 Index	Nifty 50 TRI*	
Invested Amount		120,000			150,000		
Market Value	131,137	131,734	116,572	169,692	170,655	147,980	
Returns (CAGR) %	17.8	18.8	-5.3	20.1	21.1	-2.0	

<sup>\*</sup> Also represents additional benchmark

For SIP returns, monthly investment of ₹ 10000/- invested on the 1st day of every month has been considered. Performance is for Regular Plan Growth Option. Past performance may or may not be sustained in the future.

1.7

Sector

#### **Portfolio**

Company	% to Net Assets
NASDAQ ETF	96.3
TREPS / Reverse Repo Investments	2.0

Particular	% to Net Assets
Investment Funds/Mutual Funds	96.3
Cash & Equivalent	3.7

(Data as on 29-February-2020)

### Motilal Oswal Nifty 500 Fund (MOFNIFTY500)

(An open ended scheme replicating / tracking Nifty 500 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds to the performance of Nifty 500 Index subject to tracking error.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category **Benchmark**

Index Fund Nifty 500 Index TRI

#### **Continuous Offer**

Minimum Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

Additional Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

#### **Entry / Exit Load**

Entry Load: Nil

Exit Load: 1%- If redeemed on or before 3 months from the date of allotment. Nil- If redeemed after 3 months from the date of allotment.

#### Date of Allotment

6-Sep-2019

#### NAV

Regular Plan Growth Option : ₹10.3271 Direct Plan Growth Option : ₹10.3595

#### **Scheme Statistics**

₹31.0 (₹cr) Monthly AAUM Latest AUM (29-Feb-2020) ₹29.6 (₹cr) Portfolio Turnover Ratio ₹0.01

#### **Fund Manager**

Mr. Swapnil Mayekar Swapnil has managed this fund since inception. Swapnil has over 11 years of experience in the fund management and product development.

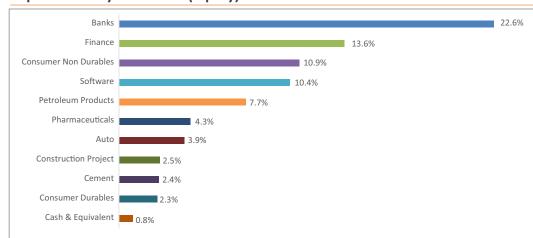
<b>Total Expenses Ratio</b>	
Direct	0.4%
Regular	1.0%

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	HDFC Bank Ltd.	7.6
2	Reliance Industries Ltd.	6.4
3	HDFC Ltd.	5.6
4	ICICI Bank Ltd.	4.8
5	Infosys Ltd.	4.0
6	Kotak Mahindra Bank Ltd.	3.2
7	Tata Consultancy Services Ltd.	3.1
8	ITC Ltd.	2.6
9	Hindustan Unilever Ltd.	2.3
10	Axis Bank Ltd.	2.2

(Data as on 29-February-2020)

#### Top 10 Industry Allocation (Equity)



(Data as on 29-February-2020) Industry classification as recommended by AMFI

### Motilal Oswal Nifty Midcap 150 Index Fund (MOFMIDCAP)

(An open ended scheme replicating / tracking Nifty Midcap 150 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category

Index Fund

#### **Benchmark**

Nifty Midcap 150 Index TRI

#### **Continuous Offer**

Minimum Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

Additional Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

#### **Entry / Exit Load**

Entry Load: Nil

1%- If redeemed on or before 3 months from the date of allotment. Nil- If redeemed after 3 months from the date of allotment

#### **Date of Allotment**

6-Sep-2019

#### NAV

Regular Plan Growth Option : ₹10.9862 Direct Plan Growth Option : ₹10.9522

### **Scheme Statistics**

Monthly AAUM Latest AUM (29-Feb-2020) Portfolio Turnover Ratio ₹46.5(₹cr) ₹40.8(₹cr)

#### **Fund Manager**

Mr. Swapnil Mayekar

Swapnii has managed this fund since inception. Swapnii has over 11 years of experience in the fund management and product development.

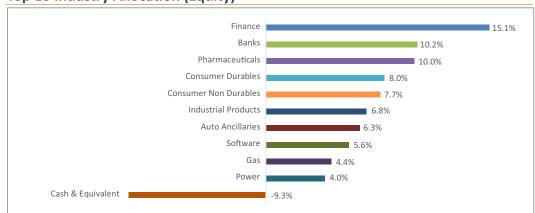
Total Expenses Ratio	
Direct	0.4%
Regular	1.0%

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	AU Small Finance Bank Ltd.	2.6
2	Info Edge (India) Ltd.	2.2
3	The Federal Bank Ltd.	2.1
4	Apollo Hospitals Enterprise Ltd.	2.0
5	Trent Ltd.	2.0
6	City Union Bank Ltd.	1.9
7	Voltas Ltd.	1.9
8	Indraprastha Gas Ltd.	1.9
9	Tata Consumer Product Ltd.	1.8
10	RBL Bank Ltd.	1.7

(Data as on 29-February-2020)

#### Top 10 Industry Allocation (Equity)



(Data as on 29-February-2020) Industry classification as recommended by AMFI

### Motilal Oswal Nifty Smallcap 250 Index Fund (MOFSMALLCAP)

(An open ended scheme replicating / tracking Nifty Smallcap 250 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds to the performance of Nifty Smallcap 250 Index subject to tracking error.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category Benchmark

Index Fund Nifty Smallcap 250 Index TRI

#### **Continuous Offer**

Minimum Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

Additional Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

#### Entry / Exit Load

Entry Load: Nil

Exit Load: 1%- If redeemed on or before 3 months from the date of allotment. Nil- If redeemed after 3 months from the date of allotment.

#### **Date of Allotment**

6-Sep-2019

#### NAV

Regular Plan Growth Option : ₹10.6455 Direct Plan Growth Option : ₹10.6791

#### **Scheme Statistics**

Monthly AAUM	₹35.5 (₹cr)
Latest AUM (29-Feb-2020)	₹33.5 (₹cr)
Portfolio Turnover Ratio	₹0.3

#### **Fund Manager**

Mr. Swapnil Mayekar

Swapnii has managed this fund since inception. Swapnii has over 11 years of experience in the fund management and product development.

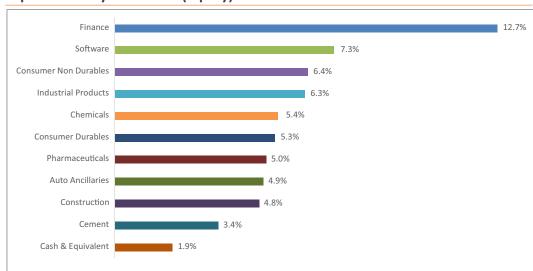
Total Expenses Ratio	
Direct	0.4%
Regular	1.0%

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	PVR Ltd.	1.6
2	Multi Commodity Exchange of India Ltd.	1.6
3	Adani Green Energy Ltd.	1.5
4	Indian Energy Exchange Ltd.	1.3
5	Tube Investments of India Ltd.	1.2
6	Navin Fluorine International Ltd.	1.2
7	Blue Star Ltd.	1.1
8	Can Fin Homes Ltd	1.1
9	JK Cement Ltd.	1.1
10	Kajaria Ceramics Ltd.	1.0

(Data as on 29-February-2020)

#### Top 10 Industry Allocation (Equity)



(Data as on 29-February-2020) Industry classification as recommended by AMFI

### Motilal Oswal Nifty Bank Index Fund (MOFNIFTYBANK)

(An open ended scheme replicating / tracking Nifty Bank Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds to the performance of Nifty Bank Index subject to tracking error.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### **Category** Benchmark

Index Fund Nifty Bank Index TRI

#### **Continuous Offer**

Minimum Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

Additional Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

#### Entry / Exit Load

Entry Load: Nil

1%- If redeemed on or before 3 months from the date of allotment. Nil- If redeemed after 3 months from the date of allotment.

#### Date of Allotment

6-Sep-2019

#### NAV

Regular Plan Growth Option : ₹10.6078
Direct Plan Growth Option : ₹10.6411

#### **Scheme Statistics**

Monthly AAUM Latest AUM (29-Feb-2020) Portfolio Turnover Ratio Fund Manager ₹36.2 (₹ cr) ₹35.4 (₹ cr) ₹0.3

#### Mr. Swapnil Mayekar

Swapnii has managed this fund since inception. Swapnii has over 11 years of experience in the fund management and product development.

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	HDFC Bank Ltd.	28.6
2	ICICI Bank Ltd.	19.6
3	Kotak Mahindra Bank Ltd.	13.2
4	Axis Bank Ltd.	12.7
5	State Bank of India Ltd.	10.7
6	IndusInd Bank Ltd.	6.1
7	The Federal Bank Ltd.	1.6
8	RBL Bank Ltd.	1.3
9	Bank of Baroda Ltd.	0.8
10	Yes Bank Ltd.	0.7

(Data as on 29-February-2020)

#### **Industry Allocation (Equity)**



(Data as on 29-February-2020) Industry classification as recommended by AMFI

<b>Total Expenses Ratio</b>	
Direct	0.4%
Regular	1.0%

### Motilal Oswal Nifty 50 Index Fund (MOFNIFTY50)

(An open ended scheme replicating / tracking Nifty 50 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds to the performance of Nifty 50 Index subject to tracking error.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category Benchmark

Index Fund Nifty 50 Index TRI

#### **Continuous Offer**

Minimum Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

Additional Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

#### **Entry / Exit Load**

Entry Load: Nil

Exit Load: 1%- If redeemed on or before 3 months from the date of allotment. Nil- If redeemed after 3 months from the date of allotment.

#### **Date of Allotment**

#### NAV

Regular Plan Growth Option : ₹9.1286 Direct Plan Growth Option : ₹9 1356

#### Scheme Statistics

Monthly AAUM	₹29.3(₹cr)
Latest AUM (29-Feb-2020)	₹28.1 (₹ cr)
Portfolio Turnover Ratio	₹0.0

#### **Fund Manager**

Mr. Swapnil Mayekar

Swapnil has managed this fund since inception. Swapnil has over 11 years of experience in the fund management and product development.

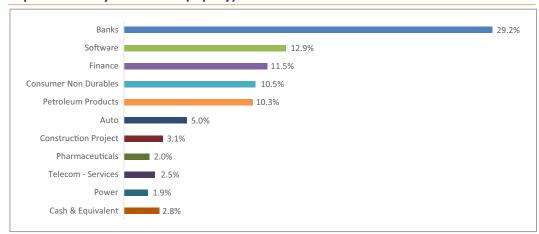
Total Expenses Ratio	
Direct	0.1%
Regular	0.5%

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	HDFC Bank Ltd.	10.7
2	Reliance Industries Ltd.	9.0
3	Housing Development Finance Corporation Ltd.	7.9
4	ICICI Bank Ltd.	6.7
5	Infosys Ltd.	5.6
6	Kotak Mahindra Bank Ltd.	4.5
7	Tata Consultancy Services Ltd.	4.4
8	ITC Ltd.	3.6
9	Hindustan Unilever Ltd.	3.3
10	Axis Bank Ltd.	3.3

(Data as on 29-February-2020)

#### Top 10 Industry Allocation (Equity)



(Data as on 29-February-2020) Industry classification as recommended by AMFI

### Motilal Oswal Nifty Next 50 Index Fund (MOFNEXT50)

(An open ended scheme replicating / tracking Nifty Next 50 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds to the performance of Nifty Next  $50\,Index\,subject\,to\,tracking\,error.$ 

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Category **Benchmark**

Index Fund Nifty Next 50 Index TRI

#### **Continuous Offer**

Minimum Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

Additional Application Amount: Rs 500/- and in multiples of Rs 1/- thereafter.

#### Entry / Exit Load

Entry Load: Nil

Exit Load: 1%- If redeemed on or before 3 months from the date of allotment. Nil- If redeemed after 3 months from the date of allotment.

#### **Date of Allotment**

23-Dec-2019

NAV Regular Plan Growth Option : ₹9.3357 Direct Plan Growth Option : ₹9.3472

#### **Scheme Statistics**

Monthly AAUM Latest AUM (29-Feb-2020) ₹24.4 (₹cr) ₹23.3 (₹cr) Portfolio Turnover Ratio ₹0.0

### **Fund Manager**

#### Mr. Swapnil Mayekar

Swapnii Mayekai Swapnii has managed this fund since inception. Swapnii has over 11 years of experience in the fund management and product development.

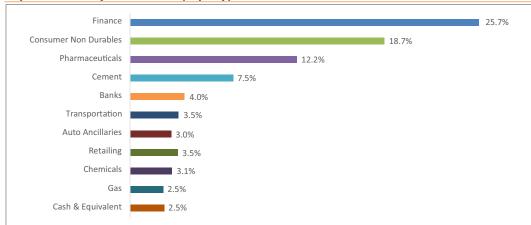
Total Expenses Ratio	
Direct	0.3%
Regular	1.0%

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	SBI Life Insurance Company Ltd.	4.4
2	HDFC Life Insurance Company Ltd.	4.3
3	Shree Cement Ltd.	4.0
4	Dabur India Ltd.	3.7
5	Divi's Laboratories Ltd.	3.6
6	Avenue Supermarts Ltd.	3.5
7	ICICI Lombard General Insurance Company Ltd.	3.3
8	Pidilite Industries Ltd.	3.1
9	Godrej Consumer Products Ltd.	2.8
10	United Spirits Ltd.	2.7

(Data as on 29-February-2020)

#### Top 10 Industry Allocation (Equity)



(Data as on 29-February-2020) Industry classification as recommended by AMFI

### Motilal Oswal M50 ETF (MOFM50)

(An open ended scheme replicating/tracking Nifty 50 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds (before fees and expenses) generally to the performance of the Nifty 50 Index (Underlying Index), subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### **Catagory**

ETF

#### **Benchmark**

Nifty 50 TRI

#### **Continuous Offer**

On NSE: Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereof.

Directly with the Mutual Fund: Investors can buy/sell units of the Scheme only in creation unit size i.e. 25,000 units and in multiples thereof.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### **Date of Allotment**

28-Jul-2010

#### NAV

Growth Option: ₹109.6241

#### **Scheme Statistics**

Monthly AAUM	₹29.4(₹cr)
Latest AUM (29-Feb-2020)	₹28.0 (₹cr)
Beta	1.00
Portfolio Turnover Ratio	0.03
	0.20//4

Tracking Error\* 0.2% (Annualised)
Standard Deviation 12.8% (Annualised)
Sharpe Ratio# 0.3(Annualised)

\*Against the benchmark Nifty 50 Index. # Risk free returns based on last overnight MIBOR cut-off of 5.09% (Data as on 29-February-2020)

#### **Fund Manager**

#### Mr. Swapnil Mayekar

Managing this fund since 26-July-2019 He has 10 years of rich experience.

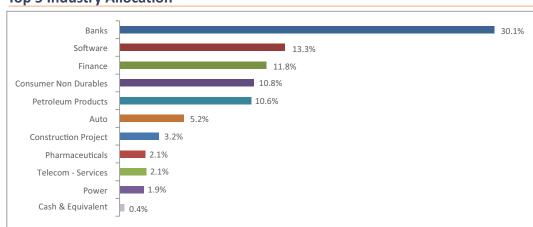
Total Expenses Ratio	
Regular	0.05%

#### Performance (As on 28-February-2020)

		1 Year		3 Year		5 Year		7 Year	Sinc	e Inception
	CAGR (%)	Current Value of Investment of ₹ 10,000		Current Value of Investment of ₹ 10,000						
Scheme	4.8	10,479	8.7	12,850	5.2	12,884	10.9	20,576	7.5	20,070
Nifty 50 TRI (Benchmark)	5.0	10,499	9.5	13,116	6.1	13,415	11.5	21,477	9.2	23,303
BSE Sensex TRI (Additional Benchmark)	7.9	10,791	11.4	13,812	6.9	13,925	12.2	22,353	9.7	24,351
NAV Per Unit (109.6241: as on 28-Feb 2020)		104.6092		85.3115		85.0825		53.2766		54.6210

Date of inception: 28-Jul-10. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Growth option. • This scheme is currently managed by Mr. Swapnil Mayekar. He has been managing this fund since 26-July-2019. The performances of the schemes manage by him are on page no. 8.

#### **Top 5 Industry Allocation**



(Data as on 29 February-2020) Industry classification as recommended by AMFI

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	HDFC Bank Ltd.	11.0
2	Reliance Industries Ltd.	9.3
3	HDFC Ltd.	8.1
4	ICICI Bank Ltd.	6.9
5	Infosys Ltd.	5.8
6	Kotak Mahindra Bank Ltd.	4.7
7	Tata Consultancy Services Ltd.	4.5
8	ITC Ltd.	3.7
9	Axis Bank Ltd.	3.4
10	Hindustan Unilever Ltd.	3.4

(Data as on 29-February-2019)

NSE & BSE Symbol	M50	ISIN Code	INF247L01536
Bloomberg Code	MOSTM50	Entry Load	NIL
Reuters Code	M50.NS	Exit Load	NIL

## Motilal Oswal Midcap 100 ETF (MOFM100)

(An open ended scheme replicating/tracking Nifty Midcap 100 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds (before fees and expenses) to the performance of Nifty Midcap 100 Index (Underlying Index), subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### **Catagory**

ETF

#### **Benchmark**

Nifty Midcap 100 TRI

#### **Continuous Offer**

On NSE/BSE: Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereof.

Directly with the Mutual Fund: Investors can buy/sell units of the Scheme only in creation unit size i.e. 1,25,000 units and in multiples thereafter.

#### **Redemption proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### **Date of Allotment**

31-Jan-2011

#### NAV

Growth Option: ₹17.5850

#### **Scheme Statistics**

Monthly AAUM ₹39.7 (₹ cr) Latest AUM (29-Feb-2020) ₹37.6 (₹ cr)

Portfolio Turnover Ratio 0.4

Tracking Error\* 0.4% (Annualised)
Standard Deviation 16.8 (Annualised)
Sharpe Ratio# -0.3(Annualised)

\*Against the benchmark Nifty Midcap 100 Index. # Risk free returns based on last overnight MIBOR cut-off of 5.09% (Data as on 29-February-2020)

#### **Fund Manager**

#### Mr. Swapnil Mayekar

Managing this fund since 26-July-2019 He has 10 years of rich experience.

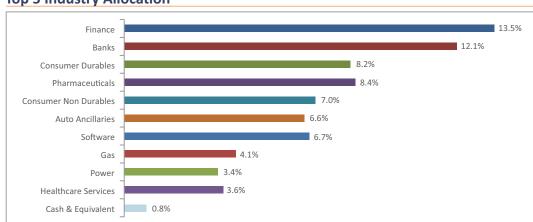
Total Expenses Ratio	
Regular	0.2%

#### Performance (As on 28-February-2019)

		1 Year		3 Year	5 Year 7 Year		Since Inception			
	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000	CAGR (%)	Current Value of Investment of ₹ 10,000		Current Value of Investment of ₹ 10,000
Scheme	1.5	10,145	0.9	10,273	5.2	12,889	12.5	22,808	9.2	22,196
Nifty Midcap 100 TRI (Benchmark)	1.5	10,146	1.7	10,519	6.2	13,529	13.4	24,178	10.0	23,739
Nifty 50 (Additional Benchmark)	5.0	10,499	9.5	13,116	6.0	13,415	11.5	21,477	9.5	22,757
NAV Per Unit (17.5850: as on 28-Feb 2020)		17.3342		17.1185		13.6432		7.7101		7.9225

Date of inception: 31-Jan-11. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future. Performance is for Growth option. • This scheme is currently managed by Mr. Swapnil Mayekar. He has been managing this fund since 26-July-2019. The performances of the schemes manage by him are on page no.7.

#### **Top 5 Industry Allocation**



(Data as on 29-February-2020) Industry classification as recommended by AMFI

#### **Top 10 Holdings**

Sr. No.	Security	Weightage%
1	AU Small Finance Bank Ltd.	3.1
2	Info Edge (India) Ltd.	2.6
3	The Federal Bank Ltd.	2.5
4	Apollo Hospitals Enterprise Ltd.	2.4
5	City Union Bank Ltd.	2.3
6	Voltas Ltd	2.3
7	Indraprastha Gas Ltd.	2.3
8	Tata Consumer Products Ltd.	2.1
9	MRF Ltd.	2.1
10	RBL Bank Ltd	2.0

(Data as on 29-February-2020)

NSE & BSE Symbol	M100	ISIN Code	INF247L01023
Bloomberg Code	MOST100	Entry Load	NIL
Reuters Code	M100.NS	Exit Load	NIL

### Motilal Oswal Nasdaq 100 ETF (MOFN100)

(An open ended scheme replicating/tracking NASDAQ-100 Index)

#### **Investment Objective**

The Scheme seeks investment return that corresponds (before fees and expenses) generally to the performance of the NASDAQ-100 Index, subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

#### Catagory

ETF

#### **Benchmark**

NASDAQ - 100 TRI

#### **Continuous Offer**

On NSE / BSE: Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereof.

Directly with the Mutual Fund: Investors can buy/sell units of the Scheme only in creation unit size i.e. 25,000 units and in multiples thereafter.

#### **Redemption Proceeds**

Normally within 3 Business days from acceptance of redemption request.

#### **Date of Allotment**

29-Mar-2011

NAV

Growth Option: ₹589.8235

#### **Scheme Statistics**

Monthly AAUM ₹ 479.3 (₹ cr) Latest AUM (29-Feb-2020) ₹ 487.1 (₹ cr)

Portfolio Turnover Ratio 0.1

Tracking Error\* 0.2% (Annualised)
Standard Deviation 16.9 (Annualised)
Sharpe Ratio# 0.8 (Annualised)

\*Against the benchmark NASDAQ-100 Index. # Risk free returns based on last overnight MIBOR cut-off of 5.09% (Data as on 29-February-2020).

#### **Fund Manager**

#### Mr. Herin Visaria

Managing this fund since 26-July-2019 He has 10 years of rich experience.

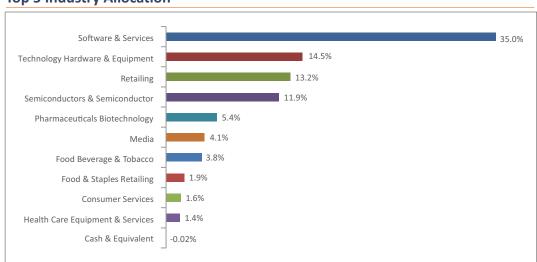
Total Expenses Ratio	
Regular	0.5%

#### Performance (As on 28-February-2020)

		1 Year		3 Year		5 Year		7 Year	Sin	ce Inception
	CAGR (%)	Current Value of Investment of ₹ 10,000								
Scheme	19.5	11,949	18.6	16,688	16.5	21,473	21.9	40,053	21.6	57,133
NASDAQ 100 (INR) TRI (Benchmark)	20.3	12,032	20.4	17,473	18.3	23,195	23.8	44,448	23.3	65,076
Nifty 50 TRI (Additional Benchmark)	5.0	11,499	9.5	13,116	6.1	13,145	11.5	21,477	9.1	21,826
NAV Per Unit (589.8235: as on 28-Feb 2020)		493.6225		353.4512		274.6852		147.2614		103.2365

Date of inception: 29-Mar-11. • Incase, the start/end date of the concerned period is non business date (NBD), the NAV of the previous date is considered for computation of returns. The NAV per unit shown in the table is as on the start date of the said period. Past performance may or may not be sustained in the future.Performance is for Growth option. • This scheme is currently managed by Mr. Herin Visaria. He has been managing this fund since 26-July-2019. The performances of the schemes manage by him are on page no. 5.

#### **Top 5 Industry Allocation**



(Data as on 31-January-2020) Industry Classification is as per Global Industry Classification Standard (GICS)

#### **Top 10 Holdings**

Sr. No.	Scrip	Weightage (%)
1	Microsoft Corp	11.3
2	Apple Inc.	11.1
3	Amazon Com Inc	8.5
4	Alphabet Inc A	4.3
5	Alphabet Inc	4.3
6	Facebook Inc	4.2
7	Intel Corp	2.8
8	Pepsico Inc	2.2
9	Comcast Corp-Class A	2.1
10	Cisco Sys Inc Com	2.0

(Data as on 29-February-2020)

NSE & BSE Symbol	N100	ISIN Code	INF247L01031
Bloomberg Code	MOSTNDX	Entry Load	NIL
Reuters Code	N100.NS or N100.BO	Exit Load	NIL

#### **Assets Under Management**

#### AUM REPORT FOR THE QUARTER ENDED (31/12/2019)

Asset class wise disclosure of AUM & AAUM

₹ in Lakhs

V III Ed		
Category	AUM as on the last day of the Quarter	Average AUM as on last day of the Quarter
Liquid Fund/Money Market Fund/ Floater Fund	39,284.90	38,453.73
Gilt Fund/ Glit Fund with 10 year constant duration	0.00	0.00
Remaining Income/ Debt Oriented Schemes	8,985.39	10,268.29
Growth/ Equity Oriented Schemes (Other than ELSS)	1,777,322.49	1,752,413.18
ELSS Funds	164,837.50	157,416.75
Hybrid Schemes	29,352.16	27,851.13
Solution Oriented Schemes	0.00	0.00
Index Funds	15,401.14	9,198.78
GOLD ETF	0.00	0.00
Other ETF	40,071.00	32,546.71
Fund of Fund investing overseas	0.00	0.00
Total	2,075,254.57	2,028,148.57

### AUM REPORT FOR THE QUARTER ENDED (31/12/2019) Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	70.12
Next 10 Cities	15.41
Next 20 Cities	6.49
Next 75 Cities	5.17
Others	2.81
Total	100

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### **Product Suitability**

Name of the Scheme	This product is suitable for investors who are seeking*	
Motilal Oswal Focused 25 Fund (MOF25)	Return by investing in upto 25 companies with long term sustainable competitive advantage and growth potential     Investment in Equity and equity related instruments subject to overall limit of 25 companies	
Motilal Oswal Midcap 30 Fund (MOF30)	Long-term capital growth     Investment in equity and equity related instruments in a maximum of 30 quality mid-cap companies having long-term competitive advantages and potential for growth	
Motilal Oswal Multicap 35 Fund (MOF35)	Long-term capital growth     Investment in a maximum of 35 equity and equity related instruments across sectors and market capitalization levels	
Motilal Oswal Long Term Equity Fund (MOFLTE)	<ul> <li>Long-term capital growth</li> <li>Investment predominantly in equity and equity related instruments;</li> </ul>	Riskometer Moderate
Motilal Oswal Large and Midcap Fund (MOFLM)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity and equity related instruments of large and midcap stocks</li> </ul>	Hoffight Indian
Motilal Oswal Dynamic Fund (MOFDYNAMIC)	<ul> <li>Long-term capital appreciation</li> <li>Investment in equity, derivatives and debt instruments</li> </ul>	High
Motilal Oswal Equity Hybrid Fund (MOFEH)	<ul> <li>Long-term capital appreciation by generating equity linked returns</li> <li>Investment predominantly in equity and equity related instruments;</li> </ul>	Low High Investors understand that their principal will be at Moderately High risk
Motilal Oswal M50 ETF (MOFM50)	<ul> <li>Return that corresponds generally to the performance of the Nifty 50 Index (Underlying Index), subject to tracking error</li> <li>Investment in equity securities of Nifty 50 Index</li> </ul>	
Motilal Oswal Midcap 100 ETF (MOFM100)	<ul> <li>Return that corresponds generally to the performance of the Nifty Midcap 100 Index, subject to tracking error</li> <li>Investment in equity securities of Nifty Midcap 100 Index</li> </ul>	
Motilal Oswal Nasdaq 100 ETF (MOFN100)	Return that corresponds generally to the performance of the Nasdaq-100 Index, subject to tracking error Investment in equity securities of NASDAQ-100 Index	Riskometer  Moderate August State St
Motilal Oswal Nasdaq 100 Fund of Fund (MOFN100FOF)	Long term capital appreciation     Return that corresponds generally to the performance of the Scheme, Motilal Oswal Nasdaq 100 ETF (MOFN100) through investment in units of MOFN100	Low High Investors understand that their principal will be at high risk
Motilal Oswal Ultra Short Term Fund (MOFUSTF)	Optimal returns consistent with moderate levels of risk     Investment in debt securities and money market securities with Macaulay duration of the portfolio between 3 months and 6 months.	Riskometer  Moderate  Mode
Motilal Oswal Liquid Fund (MOFLF)	Regular income over short term     Investment in money market securities	Riskometer  Moderate  Angle Riskometer  Moderate  Moderate  Angle Riskometer  Moderate  Moderate  Angle Riskometer  Moderate  Mo
Motilal Oswal Nifty 500 Fund (MOFNIFTY500)	Return that corresponds to the performance of Nify 500 Index subject to tracking error     Equity and equity related securities covered by Nifty 500 Index     Long term capital growth	
Motilal Oswal Nifty Midcap 150 Fund (MOFMIDCAP)	<ul> <li>Return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error</li> <li>Equity and equity related securities covered by Nifty Midcap 150 Index</li> <li>Long term capital growth</li> </ul>	Riskometer  Moderate  Moderate
Motilal Oswal Nifty Smallcap 250 Index Fund (MOFSMALLCAP)	<ul> <li>Return that corresponds to the performance of Nifty Smallcap 250 Index subject to tracking error</li> <li>Equity and equity related securities covered by Nifty Smallcap 250 Index</li> <li>Long term capital growth</li> </ul>	Man Hall
Motilal Oswal Nifty 50 Index Fund (MOFNIFTY50)	Return that corresponds to the performance of Nifty 50 Index subject to tracking error     Equity and equity related securities covered by Nifty 50 Index     Long term capital growth	Low High Investors understand that their principal will be at Modesately High risk
Motilal Oswal Nifty Next 50 Index Fund (MOFNEXT50)	<ul> <li>Return that corresponds to the performance of Nifty Next 50 Index subject to tracking error</li> <li>Equity and equity related securities covered by Nifty Next 50 Index</li> <li>Long term capital growth</li> </ul>	
Motilal Oswal Nifty Bank Fund (MOFNIFTYBANK)	Return that corresponds to the performance of Nifty Bank Index subject to tracking error     Equity and equity related securities covered by Nifty Bank Index     Long term capital growth	Riskometer  Moderate  Addition  Addition  Moderate  Addition  High  Investors understand that their crincipal will be at High risk

<sup>\*</sup>Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

#### Risk Disclosure and Disclaimer

Risk Disclosure and Disclaimer

Statutory Details: Constitution: Motilal Oswal Mutual Fund has been set up as a trust under the Indian Trust Act, 1882. Trustee: Motilal Oswal Trustee Company Ltd. Investment Manager: Motilal Oswal Asset Management Company Ltd.

Sponsor: "Motilal Oswal Financial Services Ltd. Risk Factors: (1) All Mutual Funds and securities investments are subject to market risks and there can be no assurance that the Scheme's objectives will be achieved (2) As the price / value / interest rates of the securities in which the Scheme invests fluctuates, the Net Asset Value (NAV) of units issued under the Scheme may go up or down depending upon the factors and forces affecting the securities market (3) Past performance of the Sponsor/AMC/Mutual Fund and its affiliates does not indicate the future performance of the Sponsor short of the Scheme and may not provide a basis of comparison with to their investments (4) The name of the Scheme of the Scheme of the Scheme and may not provide a basis of comparison with other investments (4) The name of the Schemes does not in any manner indicate the quality of the Schemes, its future prospects and returns. Investors are therefore urged to study the terms of offer carefully and consult their Investment Advisor before they invest in the Scheme (5) The Sponsor is not guaranteed or assured return Schemes. Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

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\*Pursuant to the scheme of amalgamation Motilal Oswal Securities Limited (MOSL) has been merged with Motilal Oswal Financial Services Limited (MOFSL) whereby all the assets and liabilities of MOSL including its business investments have been transferred to MOFSL w.e.f. August 21, 2018.

# **BUY RIGHT: SIT TIGHT**

Buying quality companies and riding their growth cycle



At Motilal Oswal Asset Management Company (MOAMC), our investment philosophy and investing style is centered on 'Buy Right: Sit Tight' principle. 'Buy Right' means buying quality companies at a reasonable price and 'Sit Tight' means staying invested in them for a longer time to realise the full growth potential of the stocks.

It is a known fact that good quality companies are in business for decades but views about these companies change every year, every quarter, every month and sometimes every day! While many of you get the first part of identifying good quality stocks, most don't stay invested for a long enough time. The temptation to book profits at 25% or 50% or even 100% returns in a 1 to 3 year period is so natural that you miss out on the chance of generating substantial wealth that typically happens over the long term; say a 10 year period.

#### **'Buy Right' Stocks Characteristics**

#### **QGLP**

- 'Q'uality denotes quality of the business and management
- 'G'rowth denotes growth in earnings and sustained RoE
- 'L'ongevity denotes longevity of the competitive advantage or economic moat of the business
- 'P'rice denotes our approach of buying a good business for a fair price rather than buying a fair business for a good price

#### **Sit Tight Approach**

- Buy and Hold: We are strictly buy and hold investors and believe that picking the right business needs skill and holding onto these businesses to enable our investors to benefit from the entire growth cycle needs even more skill.
- Focus: Our portfolios are high conviction portfolios with 25 to 30 stocks being our ideal number. We believe in adequate diversification but over-diversification results in diluting returns for our investors and adding market risk

This Buy Right: Sit Tight philosophy manifests itself in all the products in our Portfolio Management and Equity Mutual Fund schemes

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