Motilal Oswal S&P 500 Index Fund

(An open ended scheme replicating / tracking S&P 500 Index)

Gateway to invest in world's one of the most popular index



Product Suitability



This product is suitable for investors who are seeking*

- Return that corresponds to the performance of S&P 500 Index subject to tracking error
- Investment equity securities covered by S&P 500 Index





Unique Combination



Country	2019 GDP (\$ trillion)	% of World GDP	Rank by GDP	10 Year GDP Growth Rate (2009-2019)
USA	21.4	25.6%	1	4.0%
India	2.8	3.4%	5	8.5%
World	83.6			
USA + India	23.2	29.0%		

World's Largest GDP + World's Fastest Growing GDP

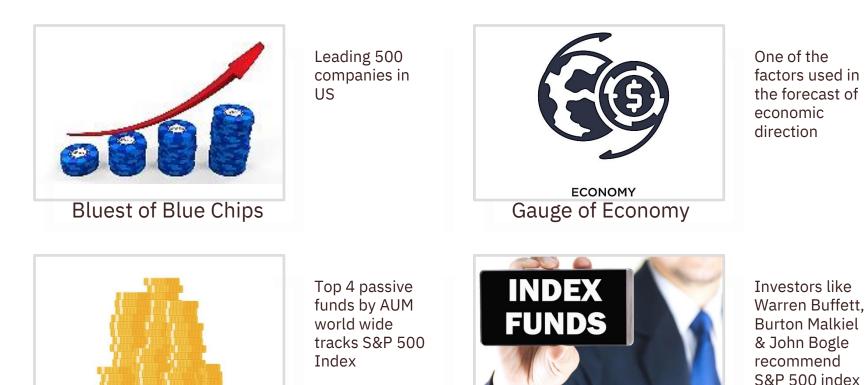
- Investing in USA and India offers an opportunity to invest in world's largest GDP (i.e. USA) and world's fastest growth GDP (i.e. India).
- The combined exposure is 29% of global GDP

Source: Factset; Data as of 30-Sep-2020 The information / data herein alone is not sufficient and shouldn't be used for implementation of an investment strategy. It should not be construed as investment advice to any party. All opinions, figures, estimates and data included in this article are as on date. The article does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include statements of Readers shall be fully responsible/liable for any decision taken on the basis of this article.



Fun Facts





Source; Marketwatch.com, ETFDB.com, conference-board.org

Largest Index AUM



fund

One of the Preferred Mode

– About: S&P 500 index

One of the premier benchmarks for the U.S. stock market's performance.



Introduction: S&P 500 Index



The S&P 500® index is widely regarded as the best single gauge of large-cap U.S. equities. The index is designed to measure the performance of leading 500 companies listed in United States and covers approximately 80% of available market capitalization.

Attributes –

- Very long track record of over 63 years
- World's one of the most popular and tracked index; S&P 500 Index has largest asset tracked/benchmarked globally
- Pure large caps exposure
- Global Exposure ~40% of the sales of S&P 500 constituents reported from foreign countries
- **Dollar hedge** for Indian investors
- Very low correlation with Indian equity market

Source: S&P Dow Jones Indices; FactSet- Global Sales data as on Sep 30,2020



S&P 500 Methodology Snapshot



Universe	$\left\{ \right.$	• All constituents must be US companies
Minimum Market Capitalization:	$\left\{ \right.$	• Total Market Capitalization USD 8.2 Billion Free Float Market Capitalization USD 4.1 Billion
Profitability:	$\left\{ \right.$	• Positive reported earning in recent quarter
Liquidity	$\left\{ \right.$	 Turnover Ratio > 1 and Number of stock traded > 250000 over last 6 months
Weighting:	$\left\{ \right.$	• Free Float Mcap Weighted
Rebalancing:	$\left\{ \right.$	• Rebalancing – Quarterly; Reconstitution – As-needed basis

Source: https://us.spindices.com/indices/equity/sp-500. Methodology as of 30-Nov-2020; for detailed index methodology please log on to source website.





Source: https://us.spindices.com/indices/equity/sp-500; Data as of 30-Sep-2020; The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future. The sector mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact.

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Global Exposure in terms of Sales



Historically, a large portion of revenue of S&P 500 constituents' was from foreign countries.

	ue Exposure By Country TM Revenue \$11,956.7B			
	United States	% of Tot. Rev. 60.3	% Chg (Y/Y) -3.2	3 Yr Trend
*)	Mainland China	6.3	10.9	
•	Japan	3.2	11.7	
	United Kingdom	2.5	3.8	
	Germany	2.5	6.0	
÷	Canada	1.7	-8.2	
8	India	1.4	9.3	
	France	1.4	-3.2	
	g up to 8 of 257 countries are estimated based on FactSet's proprietary	algorithm		

Source: FactSet; As of 30-Sep-2020; The information / data herein alone is not sufficient and shouldn't be used for implementation of an investment strategy. It should not be construed as investment advice to any party. All opinions, figures, estimates and data included in this article are as on date. The article does not warrant the completeness or accuracy of the information and disclaims all liabilities, losses and damages arising out of the use of this information. The statements contained herein may include statements of Readers shall be fully responsible/liable for any decision taken on the basis of this article.



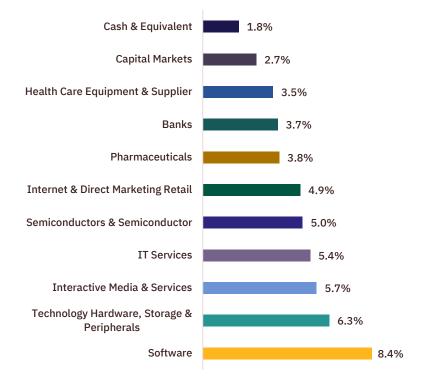
Motilal Oswal S&P 500 Index Fund Composition



Top 10 Constituents Weight (%) in Fund

Constituent Name	Weight	GICS Name
Apple Inc.	6.03%	Technology Hardware, Storage & Peripherals
Microsoft Corp	5.24%	Software
Amazon Com Inc	4.38%	Internet & Direct Marketing Retail
Facebook Inc	2.15%	Interactive Media & Services
Alphabet Inc A	1.73%	Interactive Media & Services
Alphabet Inc	1.69%	Interactive Media & Services
Berkshire Hathaway Inc	1.48%	Diversified Financial Services
Johnson & Johnson	1.22%	Pharmaceuticals
Jp Morgan Chase & Co	1.19%	Banks
Visa Inc	1.14%	IT Services
Total	26.3%	

Top 10 Industry Weight (%) in Fund



Source: MOAMC; Data as of Nov 30, 2020; Industry classification as per AMFI; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.



Why S&P 500 Index



Low Correlation, offers diversification



- Lower correlation offers opportunity for diversification.
- Combining assets that are less/not correlated helps reduce portfolio volatility, thereby improving risk adjusted returns

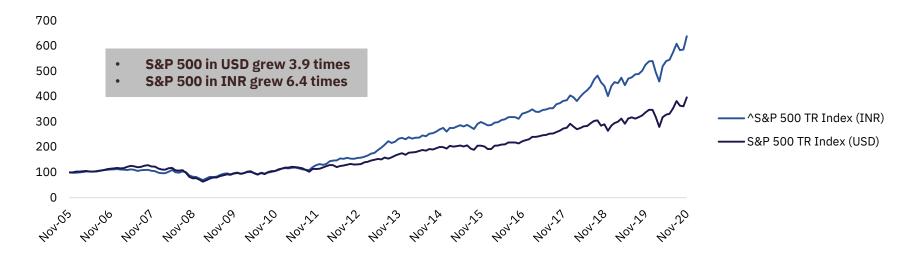
	Nifty 50 TR Index (INR)	Nifty 500 TR Index (INR)	^S&P 500 TR Index (INR)	^NASDAQ 100 TR Index (INR)
Nifty 50 TR Index (INR)	1	0.9851	0.2444	0.1910
Nifty 500 TR Index (INR)		1	0.2298	0.1822
^S&P 500 TR Index (INR)			1	0.4847
^NASDAQ 100 TR Index (INR)				1

Data Source: Bloomberg, RBI, Thomson Reuters, niftyindices.com. MOAMC. Correlation of daily total returns as of Close of Nov 30, 2005 to Nov 30, 2020. ^ denotes the index currency conversion. NASDAQ 100 Index and S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future.



Dollar Hedge





	2011	2012	2013	2014	2015	2016	2017	2018	2019	Up to Nov 2020
S&P 500 TR Index (USD)	2.11%	16.00%	32.39%	13.69%	1.38%	11.96%	21.83%	-4.38%	31.49%	14.24%
^S&P 500 TR Index (INR)	21.16%	19.52%	49.60%	16.37%	6.23%	14.81%	14.66%	4.33%	34.13%	18.46%
Difference	19.05%	3.51%	17.21%	2.68%	4.85%	2.85%	-7.17%	8.71%	2.64%	4.22%
INR-USD	18.66%	3.03%	13.00%	2.36%	4.78%	2.54%	-5.89%	9.11%	2.01%	3.58%

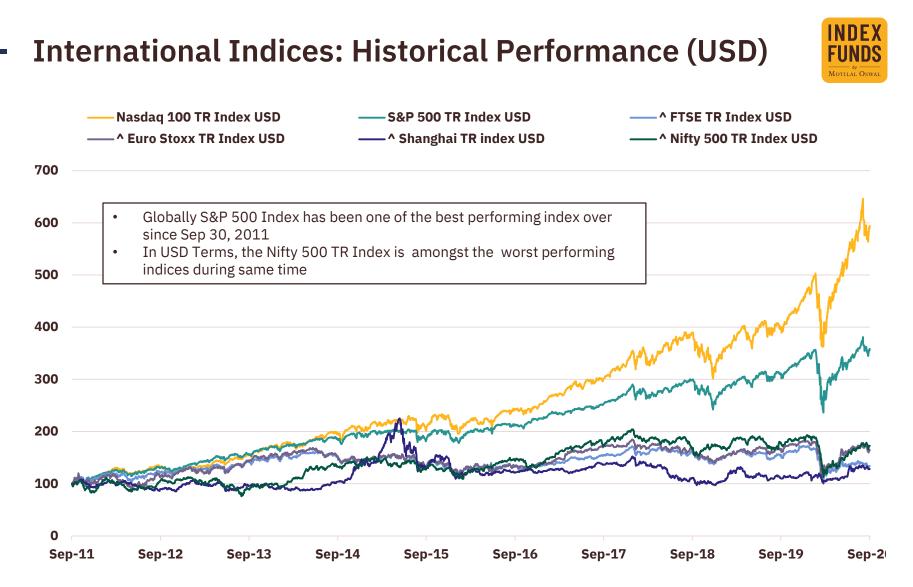
Data Source: S&P Dow Jones and MOAMC, Index Values – www.niftyindices.com/Bloomberg, Forex Rate - RBI/Thomson Reuters. Performance as of Close of Nov 30, 2005 to Nov 30, 2020. ^ denotes the index currency conversion. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

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Performance : S&P 500 Index





Data Source: Bloomberg; Performance in USD as of Close of Sep 30, 2011 – Sep 30, 2020. ^ denotes currency converted to USD. Month end index values. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



International Indices: Risk Returns Profile (USD)



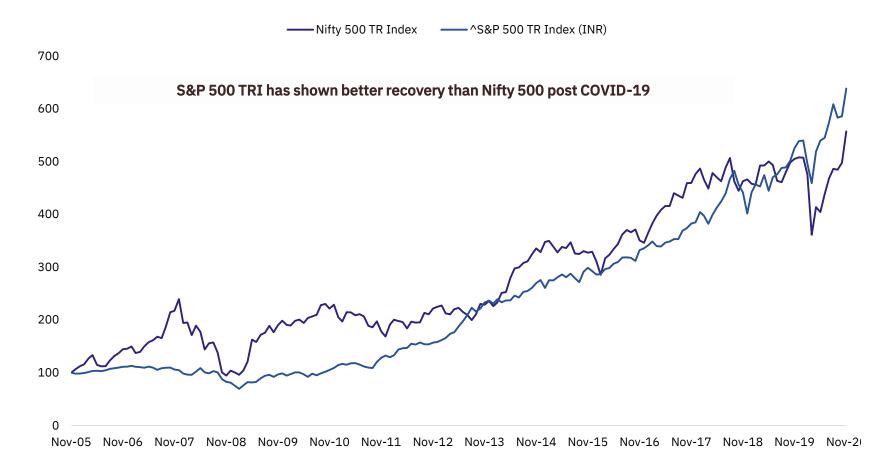
	Period	Nasdaq 100 TR Index USD	S&P 500 TR Index USD	^ FTSE TR Index USD	^ Euro Stoxx TR Index USD	^ Shanghai TR index USD	^ Nifty 500 TR Index USD
SU	1 year	48.7%	15.1%	-14.1%	-1.8%	16.6%	-3.4%
Retur	3 year	25.4%	12.3%	-4.8%	-1.7%	-2.1%	-0.1%
zed F	5 year	23.6%	14.1%	0.1%	4.2%	-0.3%	5.9%
Annualized Returns	7 year	21.2%	12.7%	-0.8%	2.0%	4.2%	10.0%
An	9 year	21.9%	15.2%	3.3%	5.6%	2.8%	6.3%
ity	1 year	35.0%	33.4%	32.4%	31.6%	21.3%	28.4%
olatil	3 year	25.8%	22.7%	21.5%	21.5%	20.4%	20.3%
zed V	5 year	21.9%	19.0%	20.4%	20.2%	20.0%	18.1%
Annualized Volatility	7 year	20.2%	17.4%	19.0%	19.6%	22.8%	17.7%
Ani	9 year	19.3%	16.8%	18.8%	21.5%	21.7%	18.2%
rns	1 year	1.394	0.453	-0.434	-0.056	0.778	-0.119
Retu	3 year	0.983	0.540	-0.222	-0.077	-0.102	-0.003
Risk Adjusted Returns	5 year	1.079	0.744	0.006	0.209	-0.013	0.328
t Adju	7 year	1.052	0.728	-0.040	0.101	0.185	0.567
Risk	9 year	1.136	0.907	0.175	0.263	0.129	0.343

Data Source: Bloomberg; Performance in USD as of Close of Sep 30, 2011 – Sep 30, 2020; ^ denotes currency converted to USD. Annualized Volatility calculated using monthly returns. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

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Historical Performance



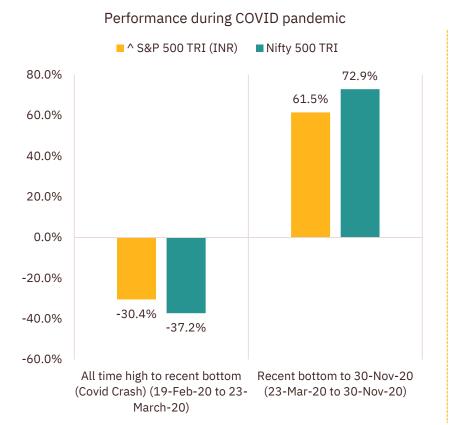
Data Source: MOAMC, Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Nov 30, 2005 to Nov 30, 2020; ^ denotes the index currency conversion. Monthly index values. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

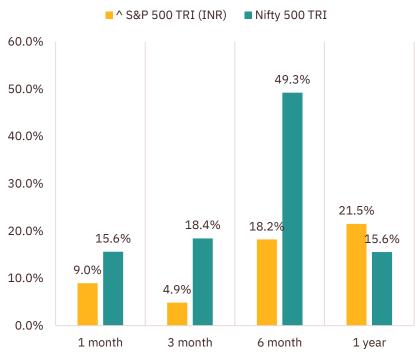


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Recent Performance: Absolute Returns







Recent period performance

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of 30-Nov-2019 to 30-Nov-2020; ^ denotes the index currency conversion. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Risk Return Profile (INR)



Data Label		1 year	3 year	5 year	7 year	10 year	15 year
Nifty 50 TR Index (INR)		8.7%	9.6%	11.7%	12.6%	9.6%	12.5%
Nifty 500 TR Index (INR)	CAGR	10.4%	6.6%	11.2%	13.6%	9.7%	12.1%
^S&P 500 TR Index (INR)	-	21.5%	18.6%	16.4%	15.5%	19.8%	13.2%
Nifty 50 TR Index (INR)		31.0%	21.0%	18.1%	17.2%	17.5%	22.8%
Nifty 500 TR Index (INR)	Annualised Volatility	29.1%	20.2%	17.6%	16.9%	17.0%	22.0%
^S&P 500 TR Index (INR)	-	34.9%	23.9%	19.9%	18.5%	18.7%	21.1%
Nifty 50 TR Index (INR)		0.281	0.457	0.648	0.731	0.548	0.549
Nifty 500 TR Index (INR)	Risk Adjusted Returns	0.356	0.329	0.636	0.803	0.567	0.551
^S&P 500 TR Index (INR)		0.617	0.779	0.824	0.838	1.058	0.624

Data Source: Index Values - www.niftyindices.com/Bloomberg, Forex Rate - RBI/Thomson Reuter and MOAMC; Performance as of Close of Nov 30, 2005 – Nov 30, 2020. ^ denotes the index currency conversion. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.



SIP Return



^S&P 500 TRI (INR)	1 Year	3 Year	5 Year	7 year	10 Year
Returns	36.47%	21.55%	19.12%	17.37%	18.59%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,42,051	4,92,417	9,64,577	15,57,761	31,87,069
Nifty 500 TRI	1 Year	3 Year	5 Year	7 year	10 Year
Nifty 500 TRI Returns	1 Year 45.39%	3 Year 11.96%	5 Year 11.21%	7 year 11.06%	10 Year 11.85%

Data as of close of November 30, 2020. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Nov 30, 2010 – Nov 30, 2020; ^ denotes the index currency conversion. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. The above of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.



3 Year Rolling CAGR



3 Year Rolling Returns	~S&P 500 TRI (INR)	Nifty 500 TRI
Average	13.9%	10.5%
Median	15.8%	11.5%
Min	-13.3%	-8.7%
Max	36.1%	31.0%

After initial underperformance S&P 500 TR Index in INR noted consistent excess returns over Nifty 500 TR Index over last 9 years

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; 250 trading days in a year assumed to calculate rolling returns. Chart using monthly 3 year rolling returns. Performance as of Close of Sep 30, 2005 – Sep 30, 2020; ^ denotes the index currency conversion. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

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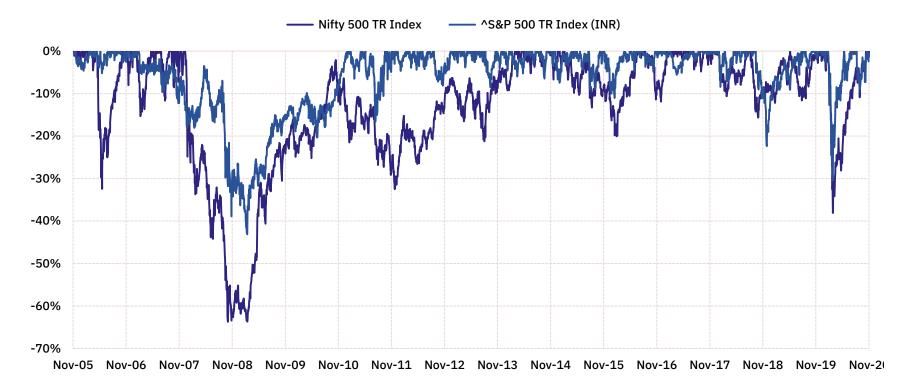


Excess Return

— Nifty 500 TR Index

Indices: Drawdown Analysis





	Nifty 500 TRI	~S&P 500 TRI (INR)
Maximum Drawdown During Financial Crisis	-64%	-43%
Drawdown Date	27-Oct-08	09-Mar-09

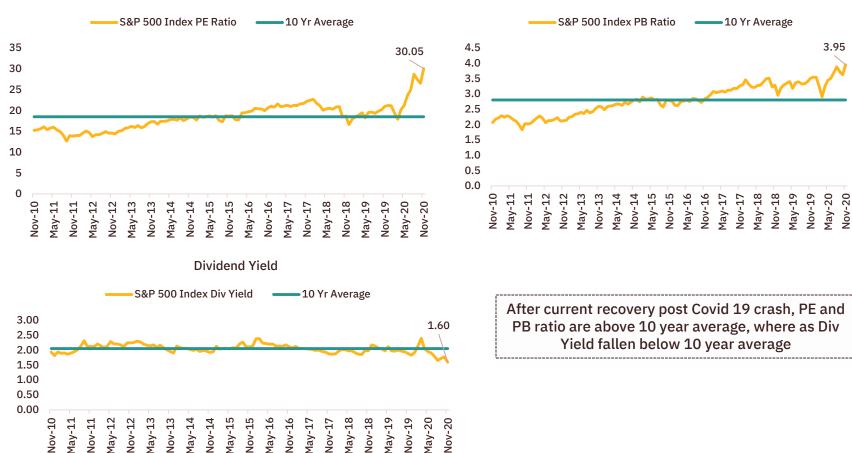
Data Source: RBI, Bloomberg and niftyindices.com; ^Denotes Values converted in INR using RBI forex rates, Month-end Drawdown Chart. Performance Data from Nov 30, 2005 – Nov 30, 2020. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Valuation Multiples

Price To Earnings Ratio





Price to Book Ratio

Data Source: Bloomberg (since inception upto July 31, 2020), Factset (since July 31,2020 onwards); Data from Nov 30, 2010 to Nov 30, 2020; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



S&P 500 Index in your portfolio: Historical performance



Hypothetical Portfolio Allocations



Hypothetical Allocations to International Equity -

#	Portfolio Name	Nifty 500 TRI	^S&P 500 TRI (INR)
1.	Core Equity	100%	0
2.	Core Equity+ (90:10)	90%	10%
3.	Core Equity++ (80:20)	80%	20%

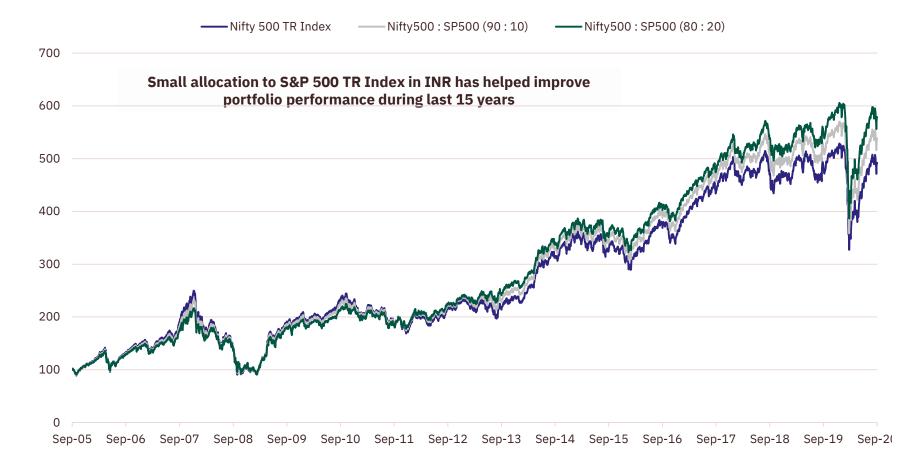
Correlation (15 Year)	^S&P 500 TRI (INR)
Nifty 500 TRI (INR)	0.2290

Data Source: Bloomberg, RBI, Thomson Reuters, MOAMC. Correlation of daily total returns as of Close of Sep 30, 2005 to Sep 30, 2020. ^ denotes the index currency conversion. S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future





S&P 500 Allocation – Performance



Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Sep 30, 2005 – Sep 30, 2020; S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Asset Allocation - Risk-Return Profile (INR)



	Data Label	Core Only (Nifty 500 TRI)	Core + (90:10)	Core ++ (80:20)
	3 year	3.98%	5.30%	6.60%
σ	5 year	8.32%	9.22%	10.11%
Annualised Returns	7 year	12.66%	13.00%	13.33%
Retu	10 year	7.84%	9.22%	10.54%
<	15 year	11.21%	11.87%	12.42%
	20 year	14.01%	13.97%	13.82%
	3 year	19.41%	18.33%	17.61%
σ	5 year	17.15%	16.13%	15.41%
Annualised Volatility	7 year	16.58%	15.53%	14.74%
Vola	10 year	16.84%	15.67%	14.80%
4	15 year	21.93%	20.24%	18.89%
	20 year	22.23%	20.41%	18.91%
	3 year	0.205	0.289	0.375
eq	5 year	0.485	0.572	0.656
k Adjust Returns	7 year	0.763	0.837	0.904
Risk Adjusted Returns	10 year	0.465	0.588	0.712
Ris	15 year	0.511	0.587	0.657
	20 year	0.630	0.684	0.731

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Sep 30, 2000 – Sep 30, 2020; S&P 500 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Comparison with NASDAQ 100 Index



CRITERIA	S&P 500 INDEX	NASDAQ 100 INDEX
Theme	Broad Market	Technology Heavy
Eligible Stock Exchange	Various stock exchanges including NASDAQ	Stocks listed only on NASDAQ
US Mcap Coverage	~80.37%	~35.21%
Number of Companies	500	100
# of Common Stocks	81	81
Weight of Common Stocks	39.7%	89.2%
Sectors	All 11 GICS ^{\$} Sectors Covered	Represents 7 GICS ^{\$} sectors out of 11 sectors
Largest Sector (weight)	Information Technology (27.57%)	Information Technology (47.3%)

www.spindices.com ; www.indexes.nasdaqomx.com/; ~ denotes approximate numbers. # Data as of 30-Nov-2020. \$ <u>https://www.msci.com/gics</u>. The table above may have inherent limitations and no representation is being made that any investor will, or is likely to achieve, results similar to that shown in future



Motilal Oswal S&P 500 Index Fund



About Motilal Oswal S&P 500 Index Fund

Investment Objective.

The Scheme seeks investment total return that corresponds (before fees and expenses) generally to the performance of the S&P 500 Index, subject to tracking error*. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Key Facts:

Benchmark - S&P 500 TR Index

- **Fund Manager** Mr. Herin Visaria and for Debt component -Mr. Abhiroop Mukherjee
- Date of Inception/Allotment 28-Apr-2020
- Total Expense Ratio Direct 0.49%; Regular 1.19% (including GST)
- Asset Under Management INR 635.82 Crores (Nov 30, 2020)

AMFI Code –

- Entry Load Nil entry load,
- Exit Load -
 - Subscription before 7th Aug 1% exit load for 3 months from the date of allotment
 - Subscription after 7th Aug 1% exit load for 15 days from the date of allotment
- Category Index Funds

Continuous Offer:

Minimum Application Amount : INR 500/- and in multiples of INR 1/- thereafter.

Additional Application Amount : INR 500/- and in multiples of INR 1/- thereafter.

Source: MOAMC; As of 30-Nov-2020, * Tracking Error against S&P 500 Index (in INR using Thomson Reuter Forex Rate and one day lag in index value in line with NAV calculations)

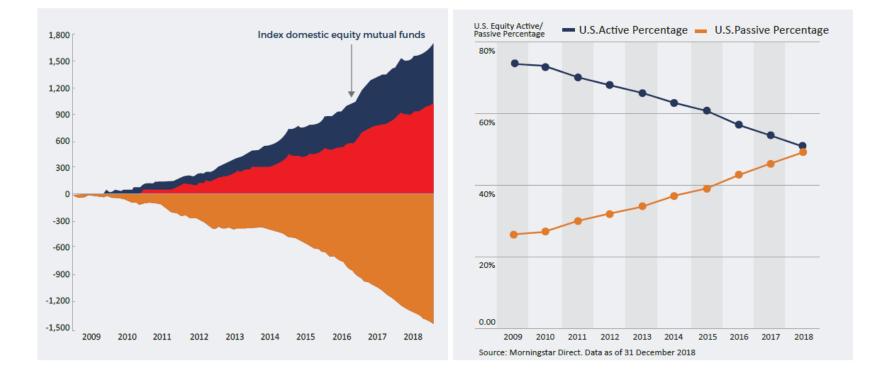




Active vs Passive INDEX Funds MOTILAL OSWAL 31

US: Over Last 10 Year Passive Funds AUM gained market share (year 2018)





Data Source: Chart - Morningstar data as of Dec 2018; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Global: Active Passive Score Card



The SPIVA Difference

Accounts for the entire opportunity set-not just the survivors-thereby **eliminating survivorship bias**.

SPIVA® Around the World

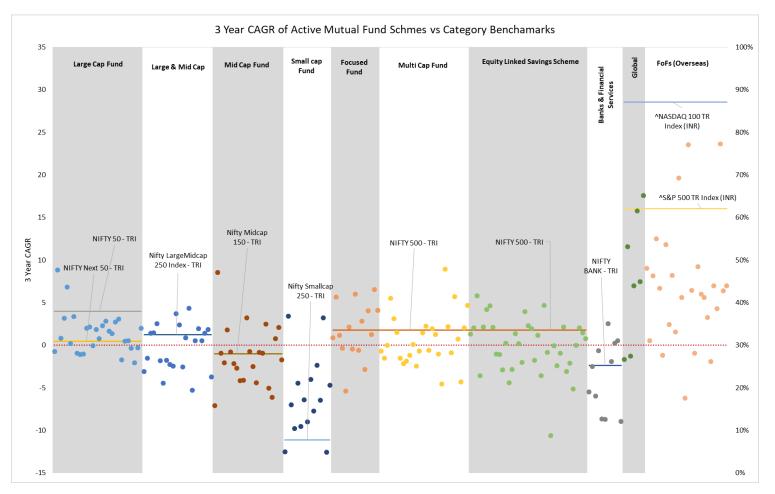
Percentage of active funds outperformed

Applies an apples-to-apples comparison by measuring by benchmarks* over 1-, 3-, and 5-year periods a fund's returns against the returns of a benchmark appropriate for that particular investment category. Shows that asset-weighting matters by using both 3 Canada equal- and asset-weighted averages. 88*92*97* Uses only the share class with greater assets, which Europe avoids double counting multiple share classes in all BENCHMARK S&P/TSX COMPOSITE count-based calculations. 49° 75° 73 RENCHMARK S&PEUROPE 350* U.S. Japan 63° 71° 5-YEAR 5-YEAR 49* 69* 67* BENCHMARK: BENCHMARK: S&P 500* Mexico S&P TOPIX 150 -VEAR 3-YEAR 5-YEA 64* 64* 80* India BENCHMARK -VEAR 3-VEAR S&P/BMV IRT 48*83*80 BENCHMARK: Australia **S&PBSE 100** South Africa 57°76°80 Chile 3-YEAR 5-YEAR 39" 50" 54' Brazil BENCHMARK 3-YEAR 59° 80° 93' S&P/ASX 200 42°71°80% BENCHMARK: S&P SOUTH AFRICA BENCHMARK: DSW CAPPED S&P CHILE BMI BENCHMARK: S&P BRAZIL BMI

Source/Disclaimer: spdji.com/SPIVA; June 2020; Regional benchmarks included here are large-cap, with the exception of Brazil and Chile where SPIVA results displayed reflect regional broad market indices. Multiple benchmarks exist in all regions tracked by SPIVA. Visit www.spdji.com/spiva for more information.



Performance of Active Schemes vs Category Benchmark



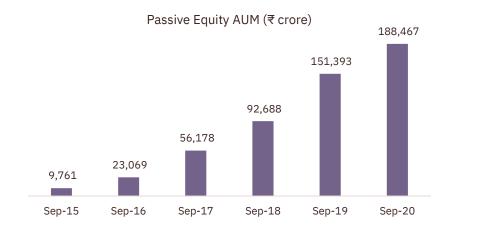
Data Source: ACE MF Next, MOAMC; 30-Jun-2020. The above graph is used to explain the concept and it may inherent limitations. It is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.





Growth of Passive Funds in India





Growing Share of Passive Equity Funds

7.8%

Sep-17

4.7%

Sep-16

2.5%

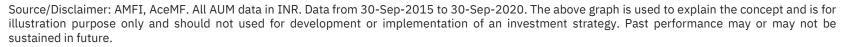
Sep-15

Retirement Funds are mandated to invest at least 15% of annual accretion in Equity ETFs/Index Funds for equity investments

Categorization and rationalization of Mutual Fund Schemes by SEBI

Benchmarking of funds moved from Price Return Index (PRI) to Total Return Index (TRI)

Challenges in generating alpha due to improving market efficiency.



Sep-20

17.9%

Sep-19

15.9%

10.4%

Sep-18



Key Takeaway



Key factors to be considered for ideal asset allocation:

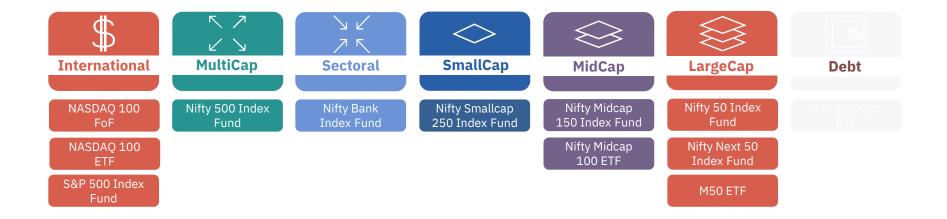
- 1. S&P 500 Index **includes the top 500 companies** in the United States covering all 11 GICS sectors making it a broad based diversified index.
- 2. Motilal Oswal S&P 500 Index Fund offers investors an opportunity to invest in global companies that are a part of S&P 500 Index. It aims to earn index returns subject to tracking error. Investors without a demat account can also invest in Motilal Oswal S&P 500 Index Fund.
- 3. Historically, S&P 500 Index had **relatively lower correlation** with Indian equity indices, thereby offering **diversification opportunity**.
- 4. Historically **S&P 500 Index in INR has noted higher returns as compared to S&P 500 Index in USD**, due to INR depreciation
- 5. Due to recovery post recent crash due to Covid-19 Pandemic, the current **valuation multiple are above historical** averages.



Motilal Oswal Passive Fund Offerings



Managing over ₹4,500 crore across all our passive funds* One of the largest AMC in India in the International segment Only AMC with funds across all major segments



For more information please log in to www.motilaloswalmf.com;

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- Thank You

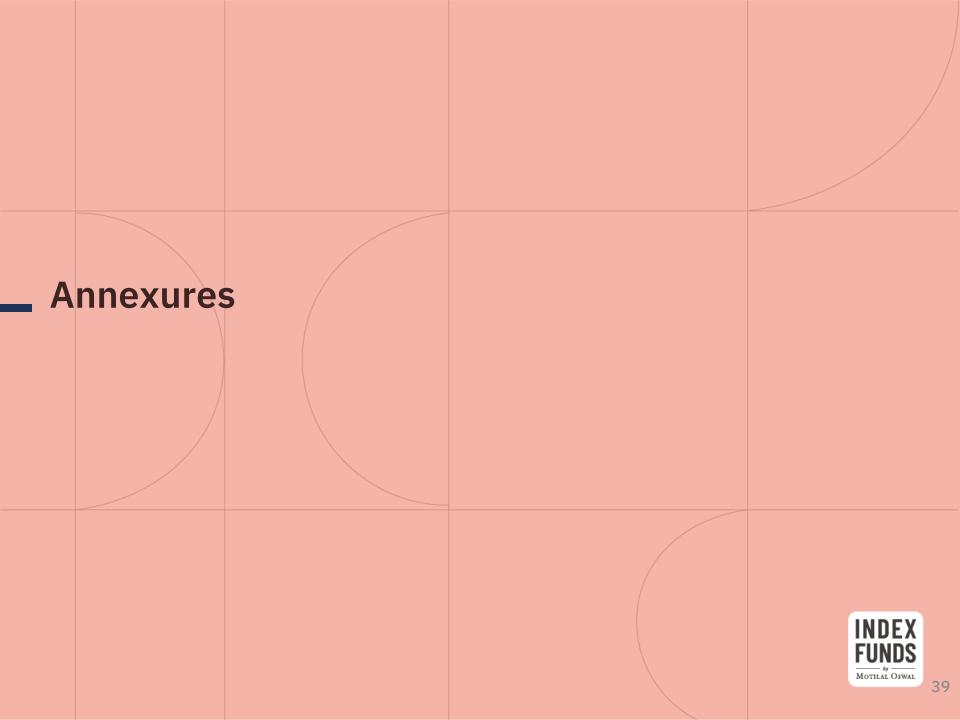
"Don't look for the needle in the haystack. Just buy the haystack!" - John C. Bogle

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Write: <u>mfservice@motilaloswal.com</u> Visit: <u>www.motilaloswalmf.com</u>





Fund Manager & Scheme performance



Disclosure on performance of schemes managed by all fund managers											
Period	1 y	ear	З у	ear	5 ye	ear	Since Inception				
	Scheme return (%)	Benchmark return (%)									
Name of Fund Manager: Swapnil Mayekar (Total 9 schemes managed)											
Motilal Oswal NASDAQ 100 FoF Regular Growth	50.07%	49.77%	NA	NA	NA	NA	38.04%	37.08%			
Motilal Oswal Midcap 150 Index Fund Regular Growth	18.97%	19.04%	NA	NA	NA	NA	25.10%	25.66%			
Motilal Oswal Smallcap 250 Index Fund Regular Growth	16.02%	17.28%	NA	NA	NA	NA	19.24%	20.86%			
Motilal Oswal Nifty 500 Index Fund Regular Growth	9.11%	10.36%	NA	NA	NA	NA	15.94%	17.34%			
Motilal Oswal M50 ETF	8.08%	8.72%	9.11%	9.61%	10.83%	11.73%	8.55%	10.19%			
Motilal Oswal Nifty Bank Index Fund Regular Growth	-8.25%	-7.30%	NA	NA	NA	NA	5.69%	7.03%			
Name of Fund Manager: Herin Visaria (Total 2 schemes managed)											
Motilal Oswal NASDAQ 100 ETF	48.61%	49.77%	29.98%	31.59%	23.07%	24.86%	24.80%	26.57%			
Note:											
a. In case the number of schemes managed by a fund manager is more	e than six, perfo	rmance data of	the top 3 and bo	ottom 3 scheme	es managed by fu	ind manager ha	s been provided	herein.			
b. Period for which scheme's performance has been provided is comp	uted basis last da	ay of the month	-end preceding	the date of adve	ertisement.						

c. Different plans shall have a different expense structure. The performance details provided herein are of **regular** plan.

d. Motilal Oswal S&P 500 Index Fund managed by Herin Visaria, has not completed 1 year of existence as on date of publication and hence returns have not been disclosed above.

- Abhiroop Mukherjee manages debt portion of the above funds along side several other debt funds for Motilal Oswal Mutual Fund.
- Detail of additional schemes managed by Swapnil Mayekar, and Abhiroop Mukherjee for Motilal Oswal Mutual Fund can be found at https://www.motilaloswalmf.com/products/Performance/1

Source/Disclaimer: MOAMC; Performance as of Close of 30-Nov-2020. NASDAQ 100 Index and S&P 500 Index values are adjusted for one day lag movement due to different time zone and currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy



Profitability



All figures in %

	CY 2010	CY 2011	CY 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	CY 2019	Jun- 20	Sep- 20
Gross Margin	31.47	31.13	30.51	30.46	30.87	31.41	31.63	31.81	32.08	31.87	31.53	31.33
Operating Margin	13.45	13.94	13.83	13.60	14.54	14.04	13.58	14.04	14.54	14.08	12.97	12.30
Net Margin	8.88	9.36	9.46	9.59	10.16	9.56	9.35	9.82	10.72	10.54	9.72	8.85
Return on Equity	14.28	15.57	15.44	15.49	15.96	14.59	13.73	14.59	17.18	16.68	15.69	13.54

Data Source: Factset; Based on LTM which is derived from FactSet fundamentals monthly series .Data from Dec 2010 – Sep 2020; Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future.



Valuation Multiples



	CY 2010	CY 2011	CY 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	CY 2019	Jun- 20	Sep- 20
Price/Earnings	15.32	12.94	13.99	17.36	17.50	18.82	21.04	22.69	17.57	21.62	22.41	27.50
Price/Book Value	2.19	2.01	2.16	2.69	2.79	2.75	2.89	3.30	3.02	3.61	3.52	3.72
EV/EBIT	12.38	10.86	11.78	14.81	14.95	16.49	18.35	19.72	16.68	20.69	21.73	25.66
EV/EBITDA	8.87	7.99	8.58	10.52	10.73	11.41	12.32	13.44	11.62	14.11	14.31	16.22
EV/Sales	1.64	1.49	1.59	1.93	2.05	2.14	2.34	2.62	2.29	2.77	2.75	3.06

Data Source: Factset; Based on LTM which is derived from FactSet fundamentals monthly series .Data from Dec 2010 – Sep 2020; Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future



Estimates



	CY 2010	CY 2011	CY 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	CY 2019	CY 2020 E	CY 2021 E	CY 2022 E
Price/Earnings (x)	15.46	13.80	14.41	16.86	17.91	16.54	20.03	20.73	17.52	18.32	25.97	20.68	17.84
Price/Book Value (x)	2.27	2.20	2.30	2.65	2.89	2.67	3.14	3.42	3.36	3.34	3.77	3.54	2.97
Dividend Yield (%)	1.76	1.98	2.11	1.95	1.92	2.33	1.97	1.83	1.94	1.96	1.69	1.74	1.89
Enterprise Value/EBIT (x)	11.62	10.68	11.46	13.34	14.75	15.39	17.24	17.67	16.66	17.87	24.49	19.33	17.03
Enterprise Value/EBITDA (x)	8.68	8.05	8.53	10.02	10.71	10.38	12.04	12.61	12.00	12.57	16.10	13.78	12.45
Enterprise Value/Sales (x)	1.67	1.55	1.66	1.92	2.09	2.08	2.41	2.58	2.48	2.58	3.14	2.89	2.72

Data Source: Factset; Data as on 30-Sep-2020; Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future.



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Currency Risk:

The fund may invest in overseas mutual fund / foreign securities as permitted by the concerned regulatory authorities in India. Since the assets will be invested in securities denominated in foreign currencies, the Indian Rupee equivalent of the net assets, distributions and income may be adversely affected by changes/fluctuations in the value of the foreign currencies relative to the Indian Rupee.

Country Risk:

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