

“Buy Right : Sit Tight” now in six different colors

Motilal Oswal Focused 25
Fund (MOF25)

Invests in enduring
wealth creators

Motilal Oswal Midcap 30
Fund (MOF30)

Invests in emerging
wealth creators

Motilal Oswal Multicap 35
Fund (MOF35)

Invests in emerging and
enduring wealth creators

Motilal Oswal Long Term Equity
Fund (MOFLTE)

Lock in fund that invests
in wealth creators
plus Saves Tax

Motilal Oswal Dynamic Fund
(MOFDYNAMIC)

A fund that changes its action
based on market conditions

Motilal Oswal Equity Hybrid Fund
(MOFEH)

Aggressive
Hybrid Fund

Focused
Portfolio

Low Churn
Portfolio

QGLP
Stocks

Invest now to add colors to your portfolio

Toll free number : 81086 22222 or 022-4054 8002 | Visit: www.motilaloswalmf.com

THINK EQUITY
THINK MOTILAL OSWAL

MOTILAL OSWAL
Asset Management
MUTUAL FUND

BUY RIGHT
SIT TIGHT

Mutual Fund investments are subject to market risks, read all scheme related documents carefully

Our Investment Philosophy

The recommended way to create Wealth from equity- 'Buy Right : Sit Tight'

At Motilal Oswal Asset Management Company (MOAMC), our investment philosophy and investing style is centered on 'Buy Right: Sit Tight' principle. 'Buy Right' means buying quality companies at a reasonable price and 'Sit Tight' means staying invested in them for a longer time to realise the full growth potential of the stocks.

Buy Right Stock Characteristics

QGLP

- **'Q'quality** denotes quality of the business and management
- **'G'rowth** denotes growth in earnings and sustained RoE
- **'L'ongevity** denotes longevity of the competitive advantage or economic moat of the business
- **'P'rice** denotes our approach of buying a good business for a fair price rather than buying a fair business for a good price

Sit Tight Approach

- **Buy and Hold:** We are strictly buy and hold investors and believe that picking the right business needs skill and holding onto these businesses to enable our investors to benefit from the entire growth cycle needs even more skill.
- **Focus:** Our portfolios are high conviction portfolios with 25 to 30 stocks being our ideal number. We believe in adequate diversification but over-diversification results in diluting returns for our investors and adding market risk

Benefits of our Equity Mutual Fund Schemes

Low Churn

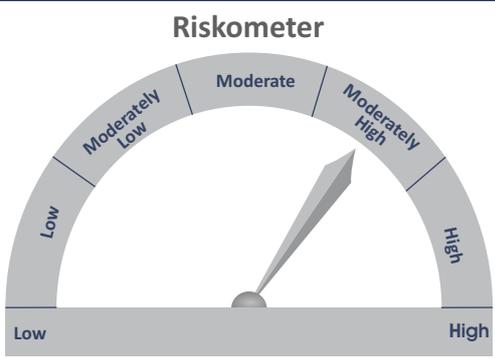
- Higher portfolio churn can increase the fund expenses disproportionately affecting the returns of the fund directly
- Frequent churn may not let you reap the full growth potential of the stocks leading to poor returns
- Hence we research extensively before we buy any stock and hold onto them for years to reap the full growth potential

High Conviction

- Too many stocks become unmanageable for the fund managers
- Over-diversified portfolio takes away the potential of quality stocks
- Risk comes from not knowing the stocks hence diversification beyond ones control can increase the risk
- Hence we believe in adequate diversification with less number of stocks in our portfolio

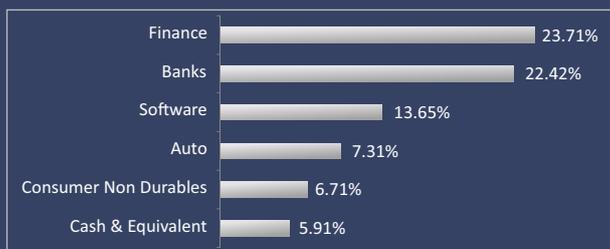
Scheme details

| | MOF25 | MOF30 | MOF35 | MOFDYNAMIC | MOFEH | MOFLTE |
|--|--|---|--|---|--|---|
| Type of Scheme: | An open ended equity scheme investing in maximum 25 stocks intending to focus on Large Cap stocks | Mid cap fund an open ended equity scheme predominantly investing in mid cap stocks | Multicap fund an open ended equity scheme investing across large cap, mid cap, small cap stocks | An open ended dynamic asset allocation fund | An open ended hybrid scheme investing predominantly in equity and equity related instruments | An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit |
| Investment Objective: | The investment objective of the Scheme is to achieve long term capital appreciation by investing in up to 25 companies with long term sustainable competitive advantage and growth potential. | The investment objective of the Scheme is to achieve long term capital appreciation by investing in a maximum of 30 quality mid-cap companies having long-term competitive advantages and potential for growth. | The investment objective of the Scheme is to achieve long term capital appreciation by primarily investing in a maximum of 35 equity & equity related instruments across sectors and market-capitalization levels. | The investment objective is to generate long term capital appreciation by investing in equity and equity related instruments including equity derivatives, debt, money market instruments and units issued by REITs and InvITs. | The investment objective is to generate equity linked returns by investing in a combined portfolio of equity and equity related instruments, debt, money market instruments and units issued by Real Estate Investment Trust (REITs) and Infrastructure Investment Trust (InvITs). | The investment objective of the Scheme is to generate long-term capital appreciation from a diversified portfolio of predominantly equity and equity related instruments. |
| | However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved. | | | | | |
| Benchmark: | Nifty 50 TRI | Nifty Midcap 100 TRI | Nifty 500 TRI | CRISIL Hybrid 35 + 65 - Aggressive | CRISIL Hybrid 35 + 65 - Aggressive | Nifty 500 TRI |
| Category: | Focused Fund intending to invest in large cap stocks | Midcap Fund | Multicap Fund | Dynamic Asset Allocation | Aggressive Hybrid Fund | ELSS |
| Entry: | Nil | | | | | |
| Exit load: | 1% - If redeemed on or before 15 days from the date of allotment. Nil - If redeemed after 15 days from the date of allotment. A switch-out or a withdrawal shall also be subjected to the Exit Load like any Redemption. No Exit Load applies for switch between MOF25, MOF30, MOF35, MOFEH & MOFDYNAMIC. No Load for switch between Options within the Scheme | | | | | Nil |
| Plans: | Regular Plan and Direct Plan | | | | | |
| Options (Under each plan): | Dividend (Payout and Reinvestment) and Growth | | | | Dividend (Payout) and Growth | |
| Application Amount: | Minimum Rs. 500/- and in multiples of Re. 1/- thereafter. | | | | Rs. 500/- and in multiples of Rs. 500/- thereafter | |
| | Additional Rs. 500/- and in multiples of Re. 1/- thereafter. | | | | | |
| Minimum Redemption Amount: | Rs. 500/- and in multiples of Re. 1/- thereafter or account balance, whichever is lower. | | | | Rs. 500/- and in multiples of Re.1/- thereafter or the balance in the unit holder's folio, whichever is lower. | |
| Systematic Investment Plan (SIP): | Weekly SIP | 500 and in multiples of Re. 1/- thereafter (Minimum Installment – 12) | | | Rs. 500/- and in multiples of Rs. 500/- thereafter (Minimum Installment – 12) and Rs. 1000/- and in multiples of Rs. 500/- thereafter (Minimum Installment – 6) | |
| | Fortnightly SIP | 500 and in multiples of Re. 1/- thereafter (Minimum Installment – 12) | | | | |
| | Monthly SIP | 500 and in multiples of Re. 1/- thereafter (Minimum Installment – 12) | | | | |
| | Quarterly SIP | 1,500 and in multiples of Re. 1/- thereafter (Minimum Installment – 4) | | | | |
| | Annual SIP | 6,000 and in multiples of Re. 1/- thereafter (Minimum Installment – 1) | | | | |
| SIP Dates: | Weekly SIP | Any day of the week from Monday to Friday | | | | |
| | Fortnightly SIP | 1st -14th, 7th - 21st and 14th - 28th | | | | |
| | Monthly SIP | Any day of the month except 29th, 30th or 31st | | | | |
| | Quarterly SIP | Any day of the month for each quarter (i.e. January, April, July, October) except 29th, 30th or 31st | | | | |
| | Annual SIP | Any day or date of his/her preference | | | | |
| | Incase it is a non business day, it will be processed on the next business day. Incase of ambiguity, SIP transaction will be processed on the 7th of subsequent month. | | | | | |

| Name of the scheme | This product is suitable for investors who are seeking* | |
|---|--|---|
| Motilal Oswal Focused 25 Fund (MOF25): An open ended equity scheme investing in maximum 25 stocks intending to focus on Large Cap stocks | <ul style="list-style-type: none"> Return by investing in upto 25 companies with long term sustainable competitive advantage and growth potential Investment in Equity and equity related instruments subject to overall limit of 25 companies |  <p>Riskometer</p> <p>Investors understand that their principal will be at Moderately High risk</p> |
| Motilal Oswal Midcap 30 Fund (MOF30): Mid Cap Fund - An open ended equity scheme predominantly investing in mid cap stocks | <ul style="list-style-type: none"> Long-term capital growth Investment in equity and equity related instruments in a maximum of 30 quality mid-cap companies having long-term competitive advantages and potential for growth | |
| Motilal Oswal Multicap 35 Fund (MOF35): Multi Cap Fund - An open ended equity scheme investing across large cap, mid cap, small cap stocks | <ul style="list-style-type: none"> Long-term capital growth Investment in a maximum of 35 equity and equity related instruments across sectors and market-capitalization levels | |
| Motilal Oswal Long Term Equity Fund (MOFLTE): An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit | <ul style="list-style-type: none"> Long-term capital growth Investment predominantly in equity and equity related instruments; | |
| Motilal Oswal Dynamic Fund (MOFDYNAMIC): An open ended dynamic asset allocation fund | <ul style="list-style-type: none"> Long term capital appreciation investment in equity, derivatives and debt instruments | |

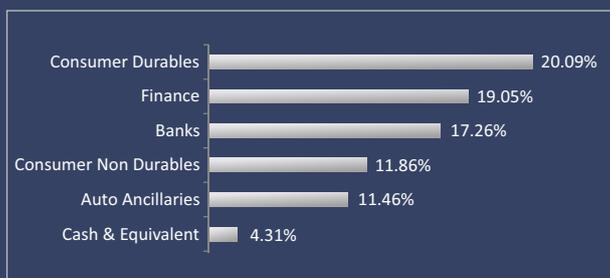
*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Motilal Oswal Multicap 35 Fund



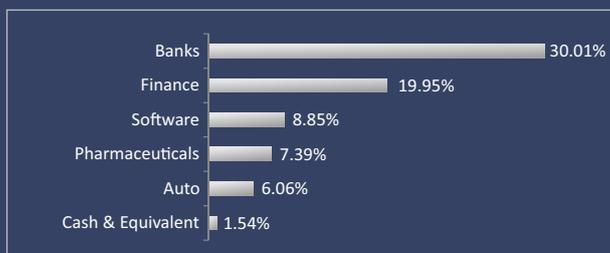
| Sr. No. | Name of Company | % to Net Assets |
|---------|----------------------|-----------------|
| 1 | HDFC Bank Ltd. | 10.42 |
| 2 | HDFC Ltd. | 7.69 |
| 3 | Infosys Ltd. | 7.23 |
| 4 | Axis Bank Ltd. | 6.79 |
| 5 | Larsen & Toubro Ltd. | 6.19 |

Motilal Oswal Midcap 30 Fund



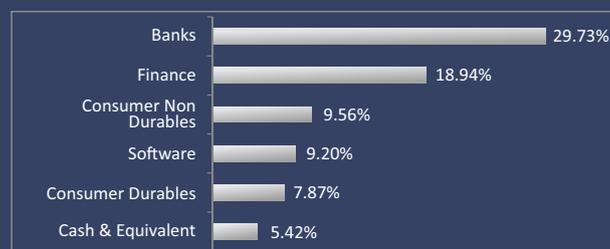
| Sr. No. | Name of Company | % to Net Assets |
|---------|----------------------------|-----------------|
| 1 | Bajaj Finance Ltd. | 9.63 |
| 2 | Asian Paints Ltd. | 9.01 |
| 3 | City Union Bank Ltd. | 8.03 |
| 4 | Voltas Ltd. | 6.91 |
| 5 | AU Small Finance Bank Ltd. | 6.53 |

Motilal Oswal Focused 25 Fund



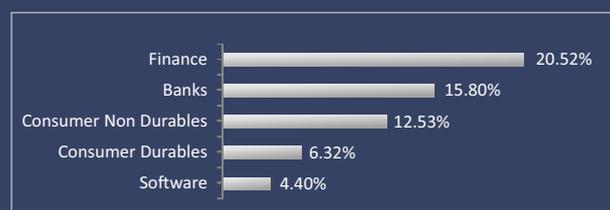
| Sr. No. | Name of Company | % to Net Assets |
|---------|----------------------------------|-----------------|
| 1 | HDFC Bank Ltd. | 10.60 |
| 2 | HDFC Life Insurance Company Ltd. | 9.18 |
| 3 | ICICI Bank Ltd. | 7.65 |
| 4 | Kotak Mahindra Bank Ltd. | 6.58 |
| 5 | Tata Consultancy Services Ltd. | 5.87 |

Motilal Oswal Long Term Equity Fund



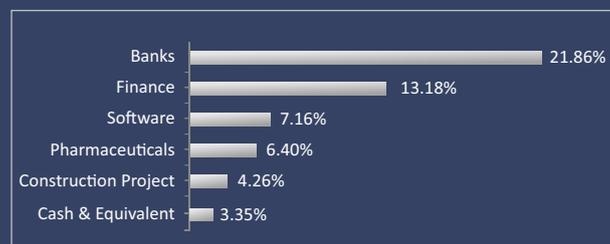
| Sr. No. | Name of Company | % to Net Assets |
|---------|----------------------|-----------------|
| 1 | HDFC Bank Ltd. | 9.08 |
| 2 | ICICI Bank Ltd. | 6.10 |
| 3 | HDFC Ltd. | 5.99 |
| 4 | Infosys Ltd. | 5.91 |
| 5 | Larsen & Toubro Ltd. | 5.28 |

Motilal Oswal Dynamic Fund



| Sr. No. | Name of Instrument | % to Net Assets |
|---------|---|-----------------|
| 1. | Equity | 67.84 |
| 2. | Bonds and NCDs | 7.82 |
| 3. | Fixed Deposit | 5.41 |
| 4. | Derivatives | -23.32 |
| 5. | Money Market Instrument (CD,CBLO & Treasury Bill) | 18.32 |
| 6. | Cash & Cash Equivalents (including book value of Futures) | 23.94 |
| | Total | 100.00 |

Motilal Oswal Equity Hybrid Fund



| Sr. No. | Name of Instrument | % to Net Assets |
|---------|---------------------------------|-----------------|
| 1. | Equity | 76.40 |
| 2. | Bonds and NCDs | 3.96 |
| 3. | Treasury Bills | 16.29 |
| 4. | CBLO / Reverse Repo Investments | 2.77 |
| 5. | Cash & Cash Equivalents | 0.57 |
| 6. | Total | 100.00 |