Introduction to Index Funds by Motilal Oswal

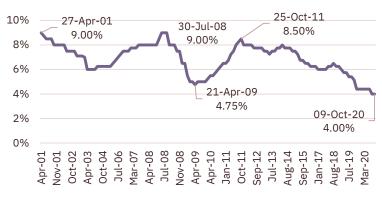
An overview of our entire product portfolio



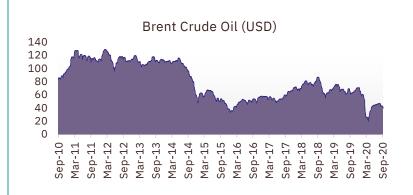
India's key macro-economic factors propelling growth



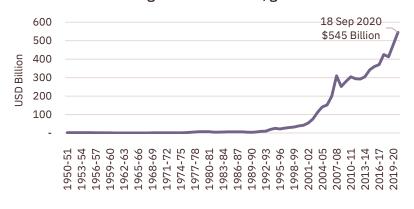




Brent Crude Oil Prices - 10 Year Daily Chart



All time high Forex Reserves; great cushion



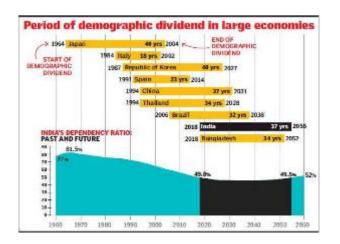
- India has solid forex reserve of over \$545 bn. A solid buffer in case of global volatility¹
- Deficit (CAD) (CAD drastically came down from 5% in 2012 to 0.93% in 2019, also crude is expected to be around ~\$37 in 2020 and expected to be below \$50 in 2021)²
- Repo rate is at lowest level over last 20 years. This is expected to reduce cost of financing and thereby fueling production and consumption. There by helping GDP growth rate³

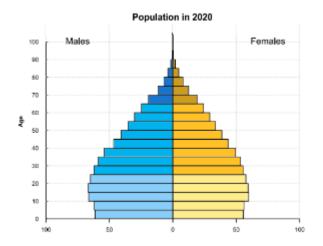
Source/Disclaimer: 1 - rbi.org.in, 2 - www.macrotrends.net, 3 - rbi.org.in; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

India expected to benefit from young working age population



- Economic growth potential that results from shift in population's age structure
- 65% of the population under 35 years⁴
- Key determinants of economy's longer run growth rate- Labour (young population) & capital (higher saving) inputs
- Shape aggregate consumption, saving and investment decision
- Structural factors of Indian economy favourable to catapult growth
 - Consumption driven economy
 (Domestic consumption powers 60% of GDP)⁵
 - Relatively <u>high gross savings</u> as % of GDP (India ~31%, World Avg.~25%)⁶



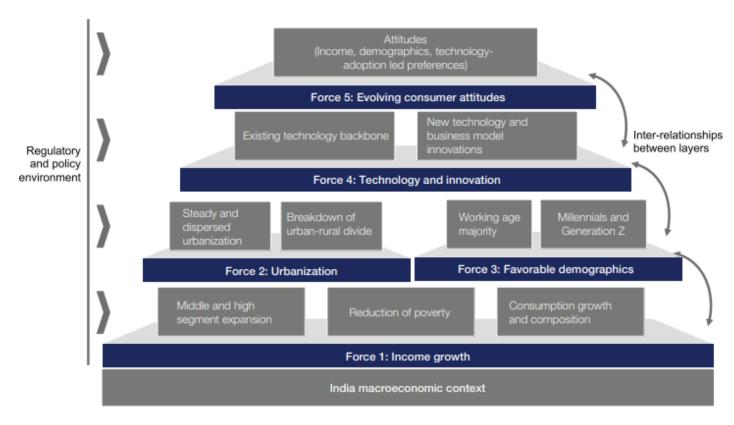


Source/Disclaimer: 4 - World Bank, 5 - World Economic Forum, 6 - World Bank, Both Info graphics - Economic times & UN; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Drivers of future consumption





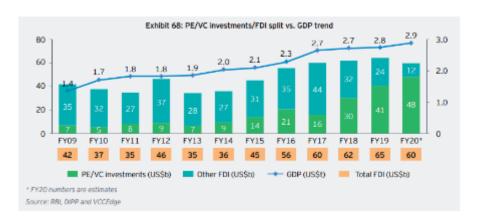
Source: Bain & Company/World Economic Forum analysis

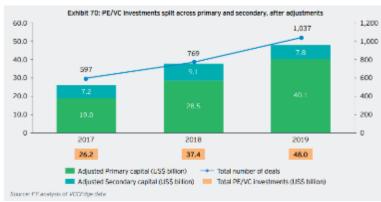
Source/Disclaimer: World Economic Forum; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



Global PE/VC Increasing Investment in India







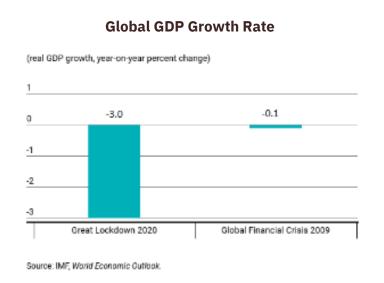
- India is emerging as one of the leading destinations for global PE/VC (\$48bn inflows in 2019, a 28% increase over 2018 / Following global trend at 1.7% of GDP)⁷
- Translates to \$ 87.5bn of funding between 2017-2019 towards job creation, incremental capacities, technology, infrastructure etc. 26 lakh job generated in 2019 by PE/VC backed startup⁸
- Investment in core sector financial (especially Fintech and NBFC) service accounting to \$23.7bn between 2017-2019

Source/Disclaimer: 7 & 8 - https://ivca.in/; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

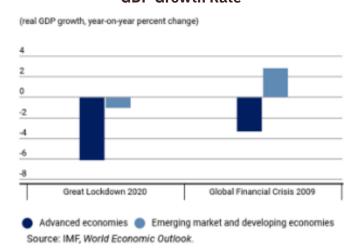
Short term headwinds



- Global economic impact due to the Covid-19 pandemic expected to be broader than the Great Depression of 19289
- **De-Growth projected by World Bank** for FY 21 (India- 9.6%)¹⁰
- Balancing act between containing outbreak and reducing economic toll
- Weak credit growth (slowed to 6.0% from 9.8% last year)¹¹



Developed and Emerging Economies GDP Growth Rate



Source/Disclaimer: 9 - www.imf.org, 10- World Bank, 11 - www.rbi.org.in. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

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Destabilizing world's factory



- Global anti China sentiment primarily driven by:
 - Unfair trade and technology practices
 - Territorial Disputes with neighbouring countries
 - Accusation by US for supressing early information on the virus
- Great opportunity for India to become a manufacturing hub India putting together land bank
 up to the size of Luxemburg, a special task force to promote make in India
- Factors in favour of India-
 - Considerable improvement in Rank of Ease of Doing Business from 142 in 2014 to 63 in 2020 among 190 countries¹²
 - Young India Prime age labor being added, will help increase consumption and savings
 - Radical reforms Implementation of GST, Digitisation Drive, Insolvency Code, Easing FDI Policy Regime, Infrastructure push, Corporate Tax Rate cut to 15%)



Destabilizing world's factory



Challenges for India -

- Need to fully realize comparative manufacturing advantage
- According to Nomura Securities 56 firms left China between August 2018-August 2019 (2-Indonesia, 8-Thailand, 11-Taiwan, 26-Vietnam, only 3 came to India)
- Twin balance sheet problems (Over leveraged companies & banks with bad loans)
- Weak linkage to global value chain
- Although there have been big ticket reforms, policy implementation will be key



Motilal Oswal Nifty50 Index Fund



Motilal Oswal Nifty 50 Index Fund



Investment Objective:

The Scheme seeks **investment return that corresponds to the performance of Nifty 50 Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Index Fund
- Date of Allotment (inception) 23-Dec-2019
- **Benchmark** Nifty 50 TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- Scheme Statistics- Monthly AAUM: ₹ 47.53 (cr), Latest AUM: ₹ 47.58 (cr)

Portfolio Turnover Ratio: 0.12

- NAV- Direct Growth Plan Option: ₹ 9.6249 , Regular Growth Plan Option: ₹ 9.5919
- Total Expense Ratio Direct 0.10%; Regular 0.50%
- Entry Load NA
- **Exit Load** 1%- If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment.

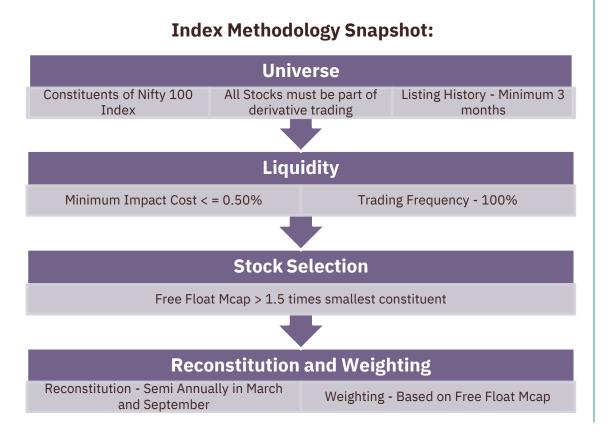


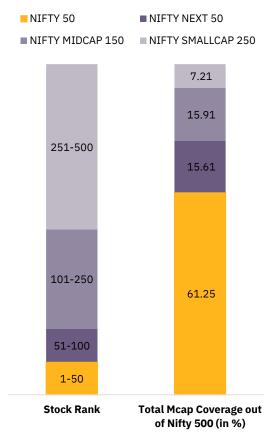
About the Nifty 50 Index



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Index Objective: The Index is designed to measure the performance of **50 largest and most liquid blue chip companies**. The index **captures approximately 61.25%** of Nifty 500 total market capitalization.





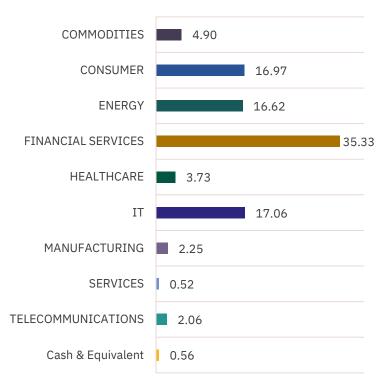
Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Portfolio Composition of Motilal Oswal Nifty 50 Index Fund



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Company Name	Weight
Reliance Industries Ltd	13.2
HDFC Bank Ltd	10.2
Infosys Ltd	7.7
Housing Development Finance Corporation Ltd	6.8
Tata Consultancy Services Ltd	5.6
ICICI Bank Ltd	5.4
Kotak Mahindra Bank Ltd	4.5
Hindustan Unilever Ltd	3.7
ITC Ltd	2.9
Axis Bank Ltd	2.4
Total	62.3

Size Coverage (SEBI): Motilal Oswal Nifty 50 Index Fund

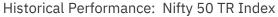


Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Macro Economic Sectors as per AMFI Industry Classification; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

Performance of Nifty 50 Index



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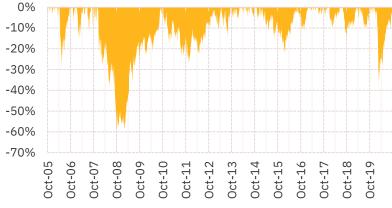
Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	-1.0%	30.8%	-0.032
3 Year	5.4%	20.9%	0.257
5 Year	9.0%	18.0%	0.499
7 Year	10.5%	17.2%	0.613
10 Year	8.1%	17.5%	0.465
15 Year	12.6%	22.8%	0.552

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	10.4%	10.6%
Min	-5.0%	-1.9%
Max	29.5%	22.4%
Total # Readings	2,967	2,467
Positive # Readings	2,886	2,461
Negative # Readings	81	6

■ Drawdown: Nifty 50 TR Index



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SIP Returns for Nifty 50 Index



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	1 year	3 year	5 year	7 year	10 year
Nifty 50 TR Index SIP Returns	15.51%	5.56%	8.15%	8.50%	9.71%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,29,912	3,91,839	7,37,214	11,37,273	19,85,249

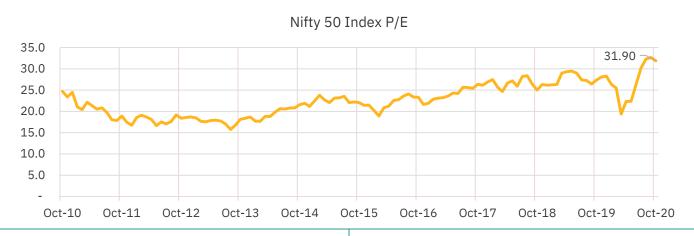
Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

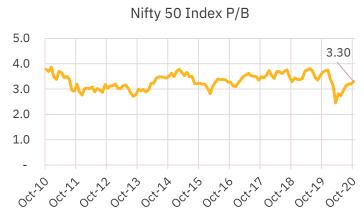
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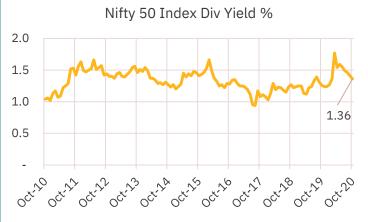
Valuation Multiples of Nifty 50 Index



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Motilal Oswal Nifty Next 50 Index Fund



Motilal Oswal Nifty Next 50 Index Fund



Investment Objective:

The Scheme seeks **investment return that corresponds to the performance of Nifty Next 50 Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Index Fund
- Date of Allotment (inception) 23-Dec-2019
- **Benchmark** Nifty Next 50 TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- Scheme Statistics- Monthly AAUM: ₹ 43.92 (cr), Latest AUM: ₹ 44.49 (cr)

Portfolio Turnover Ratio: 0.38

- NAV- Direct Growth Plan Option: ₹ 9.5958 , Regular Growth Plan Option: ₹ 9.5429
- Total Expense Ratio Direct 0.30%; Regular 0.95%
- Entry Load NA
- **Exit Load** 1%- If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment.

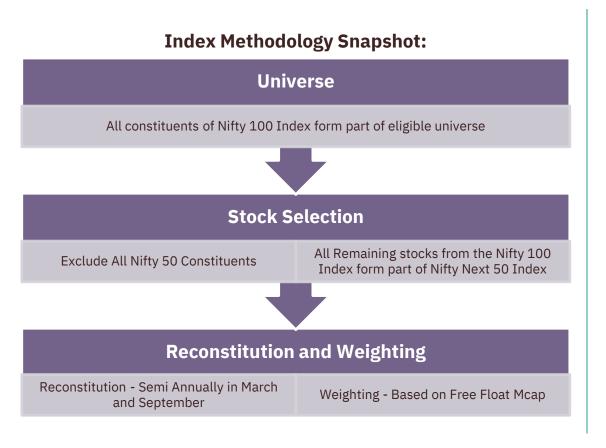


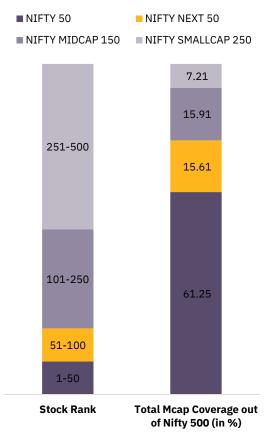
About the Nifty Next 50 Index



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Index Objective: The index is designed to measure the performance of 50 companies from the constituents of Nifty 100 Index after excluding the constituents of Nifty 50 Index.





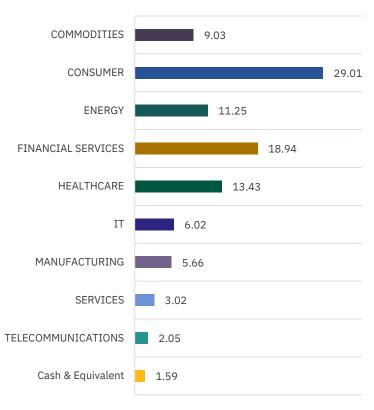
Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Portfolio Composition of Motilal Oswal Nifty Next 50 Index Fund



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Company Name	Weight
Adani Green Energy Limited	4.3
Avenue Supermarts Limited	4.3
Tata Consumer Products Ltd	3.8
Dabur India Ltd	3.8
Info Edge India Ltd	3.5
ICICI Lombard General Insurance Company Ltd	3.5
Godrej Consumer Products Ltd	3.3
Pidilite Industries Ltd	3.1
Lupin Ltd	2.8
Aurobindo Pharma Ltd	2.8
Total	35.2

Size Coverage: Motilal Oswal Nifty Next 50 Index
Fund

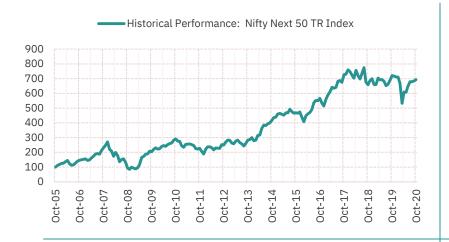


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Performance of Nifty Next 50 Index



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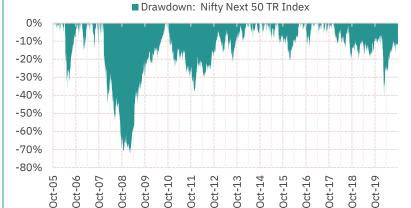


Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	-3.9%	26.6%	-0.145
3 Year	-1.6%	20.1%	-0.078
5 Year	8.2%	18.4%	0.443
7 Year	13.6%	18.3%	0.744
10 Year	9.0%	18.3%	0.492
15 Year	13.8%	24.6%	0.561

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	13.8%	14.5%
Min	-15.0%	-0.2%
Max	44.3%	30.0%
Total # Readings	2,967	2,467
Positive # Readings	2,662	2,464
Negative # Readings	305	3



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SIP Returns for Nifty Next 50 Index



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	1 year	3 year	5 year	7 year	10 year
Nifty Next 50 TR Index SIP Returns	9.51%	0.52%	4.62%	7.86%	11.00%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,26,126	3,62,893	6,74,579	11,11,561	21,25,653

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

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Valuation Multiples of Nifty Next 50 Index







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_ Motilal Oswal Nifty Midcap 150 Index Fund



Motilal Oswal Nifty Midcap 150 Index Fund



Investment Objective:

The Scheme seeks investment return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Index Fund
- Date of Allotment (inception) 06-Sep-2019
- Benchmark Nifty Midcap 150 TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- **Scheme Statistics** Monthly AAUM: ₹ 67.46 (cr), Latest AUM: ₹ 69.98 (cr)

Portfolio Turnover Ratio: 0.77

- NAV- Direct Growth Plan Option: ₹ 11.5618, Regular Growth Plan Option: ₹ 11.4758
- **Total Expense Ratio** Direct 0.38%; Regular 1.03%
- **Entry Load** NA
- Exit Load 1%- If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment.



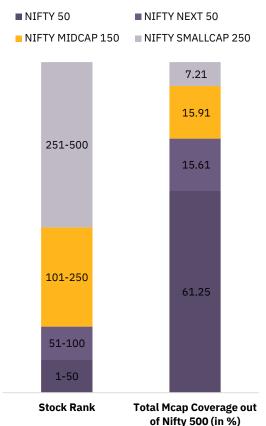
About the Nifty Midcap 150 Index



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Index Objective: Nifty Midcap 150 Index includes top 150 stocks after excluding constituent of Nifty 100 Index from composition of Nifty 500 Index (i.e. stocks ranked 101 to 250 by full market capitalization). The index is designed to measure the performance of Midcap universe.

Index Methodology Snapshot: Universe Constituents of Nifty 500 Index Excluding constituents of Nifty 100 Index **Stock Selection** Companies with Full Mcap Companies with Full Mcap Free Float Mcap > 1.5 times Rank <= 225 included > 275 excluded smallest constituent **Reconstitution and Weighting** Reconstitution - Semi Annually in March Weighting - Based on Free Float Mcap and September

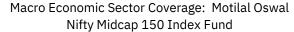


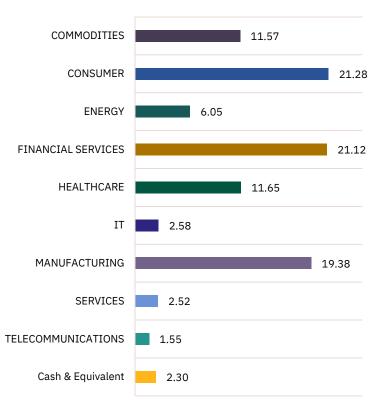
Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Portfolio Composition of Motilal Oswal Nifty Midcap 150 Index Fund



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Company Name	Weight
Apollo Hospital Enterprise Ltd	2.1
PI Industries Ltd	1.9
Zee Entertainment Enterprises Ltd	1.8
Jubilant Foodworks Ltd	1.7
Voltas Ltd	1.7
IPCA Laboratories Ltd	1.7
Trent Ltd	1.6
AU Small Finance Bank Limited	1.5
Crompton Greaves Consumer Electricals Limited	1.5
MRF Ltd	1.4
Total	16.8

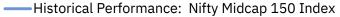


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Performance of Nifty Midcap 150 Index



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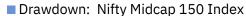


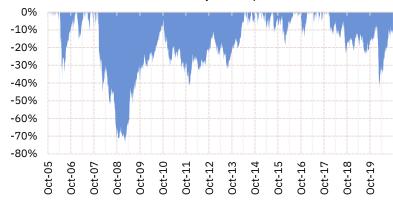
Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	5.7%	26.7%	0.212
3 Year	-0.2%	20.0%	-0.010
5 Year	9.1%	18.2%	0.502
7 Year	16.5%	17.9%	0.925
10 Year	9.7%	17.7%	0.547
15 Year	13.3%	22.2%	0.599

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	13.1%	14.0%
Min	-16.4%	-3.0%
Max	40.0%	28.9%
Total # Readings	2,967	2,467
Positive # Readings	2,551	2,438
Negative # Readings	416	29





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SIP Returns for Nifty Midcap 150 Index



MOTILAL OSWAL

	1 year	3 year	5 year	7 year	10 year
Nifty Midcap 150 TR Index SIP Returns	22.96%	3.79%	6.52%	9.74%	12.45%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,34,529	3,81,474	7,07,686	11,88,914	22,96,877

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

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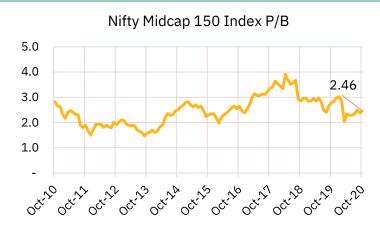
Valuation Multiples of Nifty Midcap 150 Index

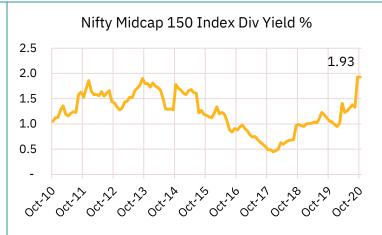


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Nifty Midcap 150 Index P/E







Source/Disclaimer: www.niftyindices.com; Data from 31-Oct-2010 to 31-Oct-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal Oswal Nifty Smallcap 250 Index Fund



Motilal Oswal Nifty Smallcap 250 Index Fund



Investment Objective:

The Scheme seeks **investment return that corresponds to the performance of Nifty Smallcap 250 Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Index Fund
- Date of Allotment (inception) 06-Sep-2019
- Benchmark Nifty Smallcap 250 TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- Scheme Statistics- Monthly AAUM: ₹ 65.40 (cr), Latest AUM: ₹ 65.23 (cr)

Portfolio Turnover Ratio: 0.80

- NAV- Direct Growth Plan Option: ₹ 11.1261, Regular Growth Plan Option: ₹ 11.0429
- Total Expense Ratio Direct 0.38%; Regular 1.03%
- Entry Load NA
- **Exit Load** 1%- If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment.



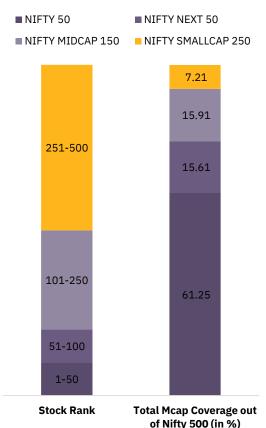
About the Nifty Smallcap 250 Index



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Index Objective: Nifty Smallcap 250 Index includes 250 stocks after excluding constituent of Nifty 100 and Nifty Midcap 150 Index from composition of Nifty 500 Index (i.e. stocks ranked 251 to 500 by full market capitalization). The index is designed to measure the performance of Smallcap universe.

Index Methodology Snapshot: Universe Constituents of Nifty 500 Index **Stock Selection** Constituents in NIFTY 500 Index not forming part of NIFTY 100 and NIFTY Midcap 150 Indices **Reconstitution and Weighting** Reconstitution - Semi Annually in March Weighting - Based on Free Float Mcap and September

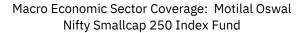


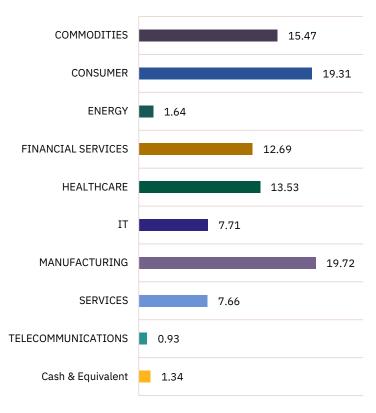
Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Portfolio Composition of Motilal Oswal Nifty Smallcap 250 Index Fund



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Company Name	Weight
Laurus Labs Limited	2.8
Multi Commodity Exchange of India Ltd	2.1
Dixon Technologies (India) Limited	1.5
Indian Energy Exchange Limited	1.4
Persistent Systems Ltd	1.4
Deepak Nitrite Limited	1.3
GRANULES INDIA LIMITED	1.3
Tata Elxsi Ltd	1.3
Kajaria Ceramics Limited	1.1
Indiamart Intermesh Limited	1.0
Total	15.0

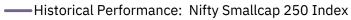


Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Macro Economic Sectors as per AMFI Industry Classification; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

Performance of Nifty Smallcap 250 Index



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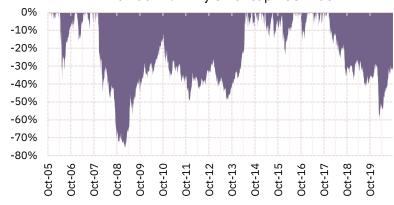
Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	5.0%	27.3%	0.184
3 Year	-8.5%	21.3%	-0.401
5 Year	3.7%	19.8%	0.186
7 Year	13.6%	19.8%	0.686
10 Year	5.6%	19.2%	0.292
15 Year	10.8%	22.4%	0.479

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR	
Average	10.1%	11.1%	
Min	-17.0%	-7.0%	
Max	39.7%	27.9%	
Total # Readings	2,967	2,467	
Positive # Readings	2,260	2,183	
Negative # Readings	707	284	

■ Drawdown: Nifty Smallcap 250 Index



Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2005 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

SIP Returns for Nifty Smallcap 250 Index



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	1 year	3 year	5 year	7 year	10 year
Nifty Smallcap 250 TR Index SIP Returns	30.17%	-0.61%	0.78%	4.42%	7.93%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,38,919	3,56,609	6,11,986	9,82,946	18,07,487

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2010 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above is for illustration purpose only. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.

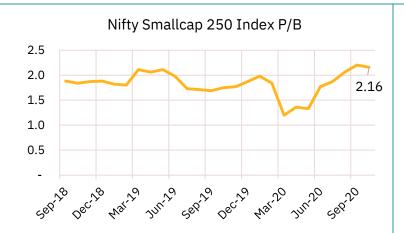
Valuation Multiples of Nifty Smallcap 250 Index

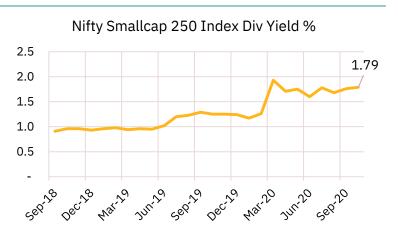


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Nifty Smallcap 250 Index P/E







Source/Disclaimer: www.niftyindices.com; Longer and consistent history not available at source. Hence the data from 30-Sep-2018 - 31-Oct-2020; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal Oswal Nifty500 Index Fund



Motilal Oswal Nifty 500 Index Fund



Investment Objective:

The Scheme seeks **investment return that corresponds to the performance of Nifty 500 Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Index Fund
- Date of Allotment (inception) 06-Sep-2019
- Benchmark Nifty 500 TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- Scheme Statistics- Monthly AAUM: ₹ 64.71 (cr), Latest AUM: ₹ 68.09 (cr)

Portfolio Turnover Ratio: 0.14

- NAV- Direct Growth Plan Option: ₹ 10.8091 , Regular Growth Plan Option: ₹ 10.7286
- Total Expense Ratio Direct 0.38%; Regular 1.03%
- Entry Load NA
- **Exit Load** 1%- If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment.



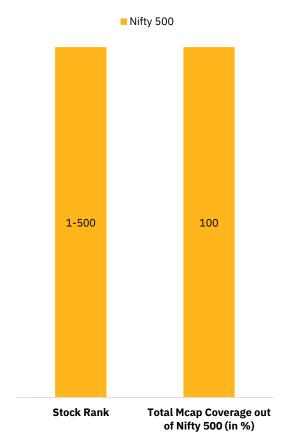
About the Nifty 500 Index



MOTILAL OSWAL

Index Objective: Nifty 500 represents the top 500 companies based on full market capitalization from the eligible universe. The index covers more than 94% of India's listed equity universe in terms of total/full market capitalization.

Index Methodology Snapshot: Eligible Universe Top 800 companies by average Subject to min Free-float Trading Frequency >= 90% turnover and full market Marketcap capitalization **Stock Selection** Companies with Full Mcap Companies with Full Mcap Free Float Mcap > 1.5 times Rank <= 350 included smallest constituent > 800 excluded **Reconstitution and Weighting** Reconstitution - Semi Annually in March Weighting - Based on Free Float Mcap and September



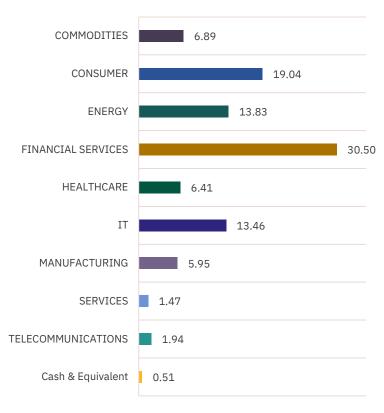
Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Portfolio Composition of Motilal Oswal Nifty 500 Index Fund

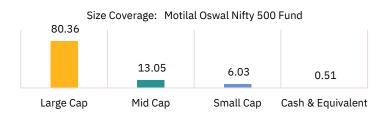


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Company Name	Weight
Reliance Industries Ltd	9.3
HDFC Bank Ltd	7.2
Infosys Ltd	5.4
Housing Development Finance Corporation Ltd	4.8
Tata Consultancy Services Ltd	3.9
ICICI Bank Ltd	3.8
Kotak Mahindra Bank Ltd	3.2
Hindustan Unilever Ltd	2.6
ITC Ltd	2.0
Axis Bank Ltd	1.7
Total	43.8

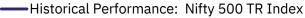


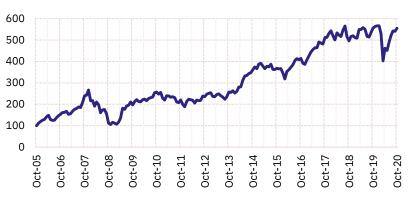
Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Macro Economic Sectors as per AMFI Industry Classification; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

Performance of Nifty 500 Index



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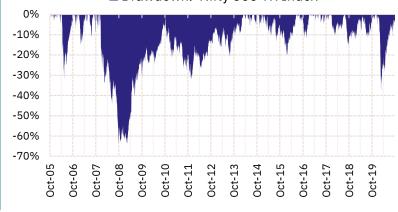
Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	-0.1%	28.9%	-0.004
3 Year	2.7%	20.1%	0.136
5 Year	8.5%	17.6%	0.486
7 Year	11.6%	16.9%	0.690
10 Year	8.0%	17.0%	0.471
15 Year	12.1%	22.0%	0.551

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	10.5%	10.9%
Min	-8.7%	-1.9%
Max	31.0%	21.9%
Total # Readings	2,967	2,467
Positive # Readings	2,709	2,430
Negative # Readings	258	37

■ Drawdown: Nifty 500 TR Index



Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2005 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

SIP Returns for Nifty 500 Index



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	1 year	3 year	5 year	7 year	10 year
Nifty 500 TR Index SIP Returns	16.53%	4.18%	6.96%	8.18%	9.84%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,30,545	3,83,786	7,15,415	11,24,331	19,98,968

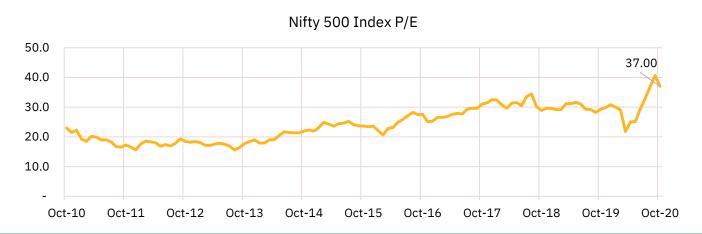
Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

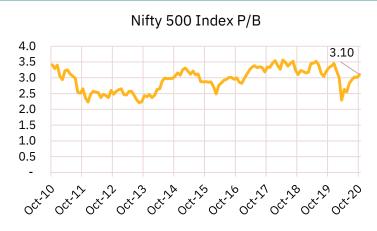
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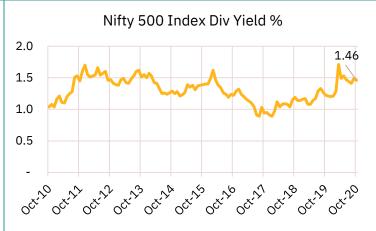
Valuation Multiples of Nifty 500 Index



MOTILAL OSWAL







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Motilal Oswal Nifty Bank Index Fund



Motilal Oswal Nifty Bank Index Fund



Investment Objective:

The Scheme seeks **investment return that corresponds to the performance of Nifty Bank Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Index Fund
- Date of Allotment (inception) 06-Sep-2019
- **Benchmark** Nifty Bank TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- Scheme Statistics- Monthly AAUM: ₹ 71.14 (cr), Latest AUM: ₹ 72.82 (cr)

Portfolio Turnover Ratio: 0.37

- NAV- Direct Growth Plan Option: ₹8.7232 , Regular Growth Plan Option: ₹8.6588
- Total Expense Ratio Direct 0.38%; Regular 1.03%
- Entry Load NA
- **Exit Load** 1%- If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment.



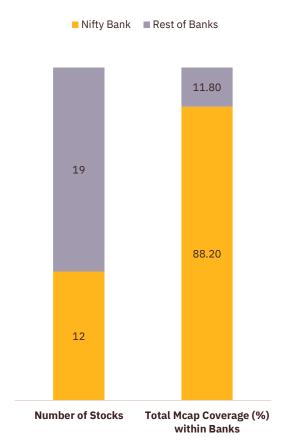
About the Nifty Bank Index



MOTILAL OSWAL

Index Objective: Nifty Bank Index is comprised of the most liquid and large capitalized Indian Banking stocks. It provides investors and market intermediaries with a benchmark that captures the capital market performance of Indian Banks.

Index Methodology Snapshot: Eligible Universe Top 800 companies by liquidity Trading Frequency >= 90% Company classified as Bank and market capitalization **Stock Selection** All Stocks must be part of Stocks are selected based Free Float Mcap > 1.5 times derivative trading on Free Float Mcap smallest constituent **Reconstitution and Weighting** Weight Cap - stock weight capped Weighting - Based on Free Reconstitution - Semi Annually at 33% and top 3 stock cumulative Float Mcap in March and September weight capped at 62%



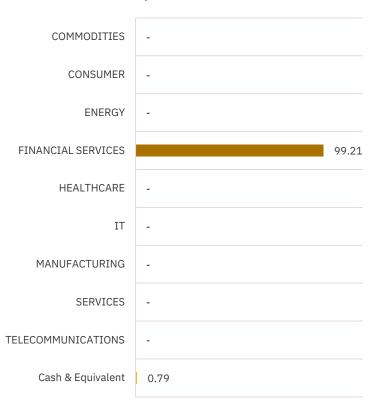
Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Portfolio Composition of Motilal Oswal Nifty Bank Index Fund



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Macro Economic Sector Coverage: Motilal Oswal Nifty Bank Index Fund



Company Name	Weight
HDFC Bank Ltd	28.2
ICICI Bank Ltd	19.3
Kotak Mahindra Bank Ltd	16.2
Axis Bank Ltd	14.8
State Bank of India	9.5
Indusind Bank Ltd	4.3
Bandhan Bank Limited	2.6
The Federal Bank Limited	1.3
RBL Bank Limited	1.1
IDFC First Bank Limited	0.8
Total	98.1



Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Macro Economic Sectors as per AMFI Industry Classification; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

Performance of Nifty Bank Index



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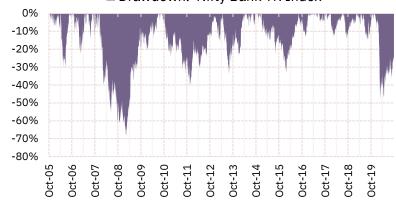
Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	-20.5%	41.7%	-0.492
3 Year	-1.2%	28.1%	-0.044
5 Year	7.1%	24.2%	0.295
7 Year	11.7%	23.8%	0.492
10 Year	7.7%	24.8%	0.309
15 Year	13.8%	30.0%	0.459

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	15.1%	15.1%
Min	-8.6%	-2.7%
Max	48.8%	30.9%
Total # Readings	2,967	2,467
Positive # Readings	2,683	2,460
Negative # Readings	284	7

■ Drawdown: Nifty Bank TR Index



Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2005 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

SIP Returns for Nifty Bank Index



MOTILAL OSWAL

	1 year	3 year	5 year	7 year	10 year
Nifty Bank TR Index SIP Returns	-2.71%	-5.36%	2.38%	5.78%	8.79%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,18,221	3,31,016	6,37,330	10,31,890	18,90,662

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

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Valuation Multiples of Nifty Bank Index



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Nifty Bank Index P/B



Nifty Bank Index Div Yield %



Source/Disclaimer: www.niftyindices.com; Data from 31-Oct-2010 to 31-Oct-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal OswalMidcap 100 ETF



Motilal Oswal Midcap 100 ETF



Investment Objective:

The Scheme seeks investment return that corresponds (before fees and expenses) to the performance of Nifty Midcap 100 Index subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Exchange Traded Fund
- Date of Allotment (inception) 31-Jan-2011
- **Benchmark** Nifty Midcap 100 TR Index
- Continuous Offer
 - o **NSE/BSE** Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereof.
 - o **Directly with Mutual Fund** Buy/sell units of the Scheme unit size of 1,25,000 units and in multiples thereafter.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- Scheme Statistics- Monthly AAUM: ₹ 42.21 (cr), Latest AUM: ₹ 42.28 (cr)

Portfolio Turnover Ratio: 0.45

- **NAV** Regular Growth Plan Option: ₹ 17.8737
- Total Expense Ratio Regular 0.20%

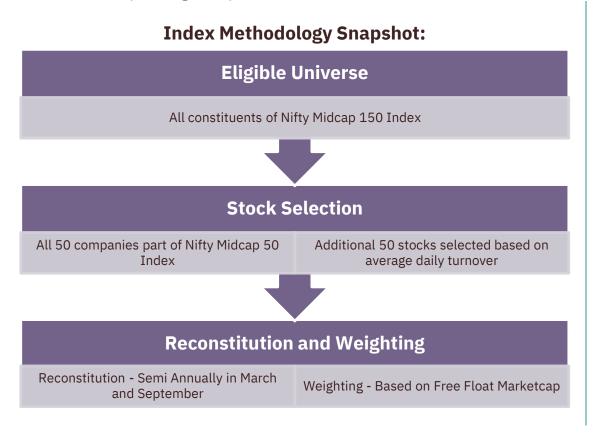


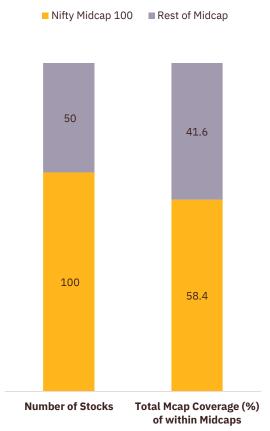
About the Nifty Midcap 100 Index



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Index Objective: The index is designed to measure the performance of 100 largest and liquid midcap companies from the Nifty Midcap 150 Index. It includes all 50 companies from NIFTY Midcap 50 index, additional 50 companies are selected by average daily turnover.



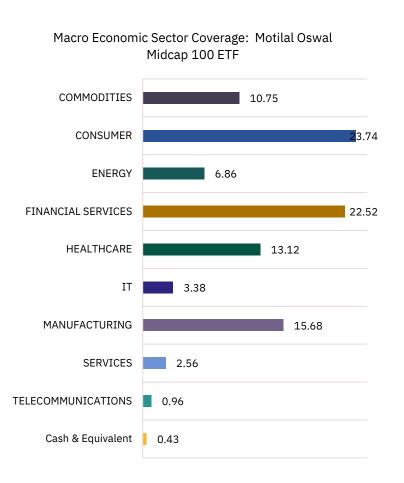


Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Portfolio Composition of Motilal Oswal Midcap 100 ETF



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Company Name	Weight
Apollo Hospital Enterprise Ltd	2.8
PI Industries Ltd	2.4
Zee Entertainment Enterprises Ltd	2.3
Jubilant Foodworks Ltd	2.3
Voltas Ltd	2.2
IPCA Laboratories Ltd	2.2
Trent Ltd	2.0
AU Small Finance Bank Limited	2.0
Crompton Greaves Consumer Electricals Limited	1.9
MRF Ltd	1.9
Total	21.9

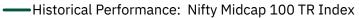


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Performance of Nifty Midcap 100 Index



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Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	2.4%	28.2%	0.084
3 Year	-3.5%	21.6%	-0.164
5 Year	6.3%	19.5%	0.325
7 Year	13.6%	19.1%	0.713
10 Year	7.5%	18.7%	0.400
15 Year	12.6%	22.4%	0.564

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	12.4%	13.1%
Min	-11.9%	-2.7%
Max	40.2%	26.3%
Total # Readings	2,967	2,467
Positive # Readings	2,496	2,442
Negative # Readings	471	25

■ Drawdown: Nifty Midcap 100 TR Index



Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2005 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

SIP Returns for Nifty Midcap 100 Index



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	1 year	3 year	5 year	7 year	10 year
Nifty Midcap 100 TR Index SIP Returns	20.97%	0.64%	3.16%	6.64%	9.49%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,33,302	3,63,566	6,50,100	10,63,917	19,61,844

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2010 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above is for illustration purpose only. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.

Valuation Multiples of Nifty Midcap 100 Index

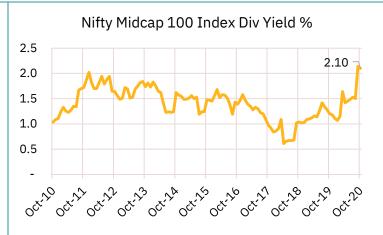


MOTILAL OSWAL

Nifty Midcap 100 Index P/E



Nifty Midcap 100 Index P/B 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5 Other Arthory A



Source/Disclaimer: www.niftyindices.com; Data from 31-Oct-2010 to 31-Oct-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

- Motilal Oswal M50 ETF



Motilal Oswal M50 ETF



Investment Objective:

The Scheme seeks investment return that corresponds (before fees and expenses) to the performance of Nifty 50 Index subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Exchange Traded Fund
- Date of Allotment (inception) 28-Jul-2010
- **Benchmark** Nifty 50 TR Index
- Continuous Offer
 - o **NSE/BSE** Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereof.
 - o **Directly with Mutual Fund** Buy/sell units of the Scheme unit size of 25,000 units and in multiples thereafter.
- Fund Manager Mr. Swapnil Mayekar- 11 years of experience in fund management and product development
- Scheme Statistics- Monthly AAUM: ₹ 19.92 (cr), Latest AUM: ₹ 19.74 (cr)

Portfolio Turnover Ratio: 0.46

- NAV- Regular Growth Plan Option: ₹ 114.4560
- Total Expense Ratio Regular 0.05%

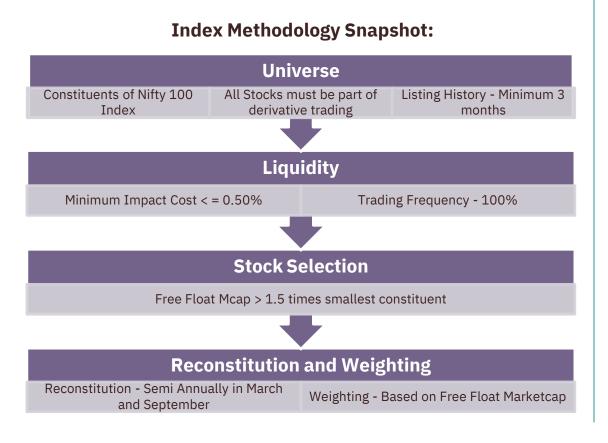


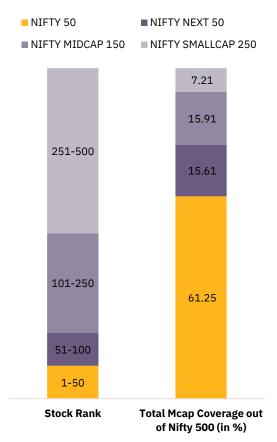
About the Nifty 50 Index



MOTILAL OSWAL

Index Objective: The Index is designed to measure the performance of **50 largest and most liquid blue chip companies**. The index **captures approximately 61.25%** of Nifty 500 total market capitalization.



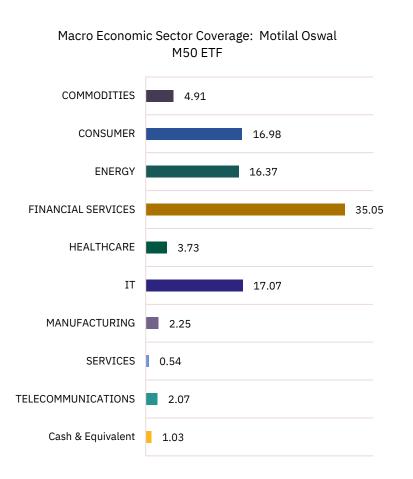


Source/Disclaimer: www.niftyindices.com, data as of 30-Sep-2020; for detailed index methodology kindly visit www.niftyindices.com. The above data/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

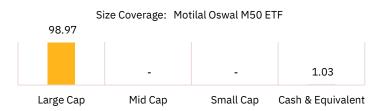
Portfolio Composition of Motilal Oswal M50 ETF



MOTILAL OSWAL



Company Name	Weight
Reliance Industries Ltd	12.9
HDFC Bank Ltd	10.2
Infosys Ltd	7.7
Housing Development Finance Corporation Ltd	6.6
Tata Consultancy Services Ltd	5.6
ICICI Bank Ltd	5.4
Kotak Mahindra Bank Ltd	4.5
Hindustan Unilever Ltd	3.7
ITC Ltd	2.9
Axis Bank Ltd	2.4
Total	61.8



Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Macro Economic Sectors as per AMFI Industry Classification; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

Performance of Nifty 50 Index



MOTILAL OSWAL



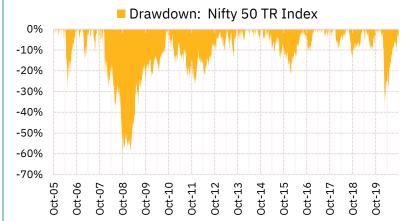


Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	-1.0%	30.8%	-0.032
3 Year	5.4%	20.9%	0.257
5 Year	9.0%	18.0%	0.499
7 Year	10.5%	17.2%	0.613
10 Year	8.1%	17.5%	0.465
15 Year	12.6%	22.8%	0.552

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	10.4%	10.6%
Min	-5.0%	-1.9%
Max	29.5%	22.4%
Total # Readings	2,967	2,467
Positive # Readings	2,886	2,461
Negative # Readings	81	6



Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2005 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

SIP Returns for Nifty 50 Index



MOTILAL OSWAL

	1 year	3 year	5 year	7 year	10 year
Nifty 50 TR Index SIP Returns	15.51%	5.56%	8.15%	8.50%	9.71%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,29,912	3,91,839	7,37,214	11,37,273	19,85,249

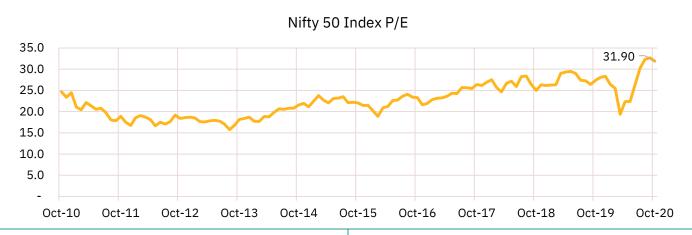
Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

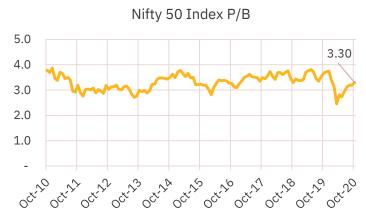
Source/Disclaimer: www.niftyindices.com; All performance data in INR. Performance Data from 31-Oct-2010 to 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above is for illustration purpose only. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.

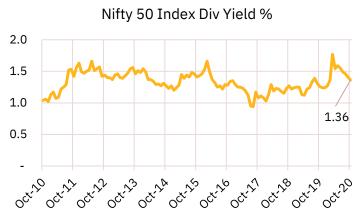
Valuation Multiples of Nifty 50 Index



MOTILAL OSWAL







Source/Disclaimer: www.niftyindices.com; Data from 31-Oct-2010 to 31-Oct-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal Oswal S&P500 Index Fund



Motilal Oswal S&P 500 Index Fund



Investment Objective:

The Scheme seeks **investment return that corresponds to the performance of S&P 500 Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Index Fund
- **Date of Allotment** (inception) 28-Apr-2020
- **Benchmark** S&P 500 TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- Fund Manager Mr. Herin Visaria & for Debt Component Mr. Abhiroop Mukherjee
- Scheme Statistics- Monthly AAUM: ₹ 513.01 (cr), Latest AUM: ₹ 530.38 (cr)

Portfolio Turnover Ratio: 0.01

- NAV- Direct Growth Plan Option: ₹ 11.2028 , Regular Growth Plan Option: ₹ 11.1629
- Total Expense Ratio Direct 0.49%; Regular 1.19%
- Entry Load NA
- **Exit Load** 1%- If redeemed on or before 15 days from the date of allotment. Nil- If redeemed after 15 days from the date of allotment.



About the S&P 500 Index



Index Objective: The S&P 500 is designed to measure the performance of leading 500 companies listed in United States and covers approximately 80% of available market capitalization.

Index Methodology Snapshot:



Source/Disclaimer: https://us.spindices.com/indices/equity/sp-500. Information as of 30-Sep-2020; for detailed index methodology please log on to source website.

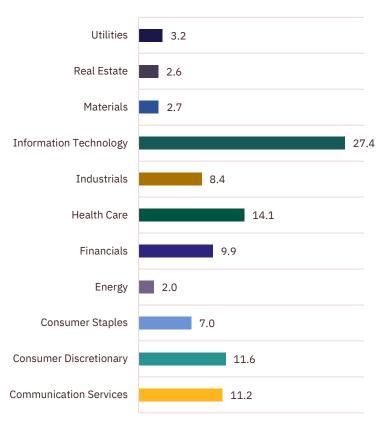


Portfolio Composition of Motilal Oswal S&P 500 Index Fund



MOTILAL OSWAL





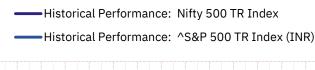
Company Name	Weight
APPLE INC	6.6
Microsoft Corp	5.5
Amazon Com Inc	4.9
Facebook Inc - Class A	2.4
Alphabet Inc A	1.7
Alphabet Inc	1.6
Berkshire Hathaway Inc	1.4
Johnson & Johnson	1.3
Procter & Gamble Ord	1.2
Nvidia Corp Com	1.1
Total	27.7

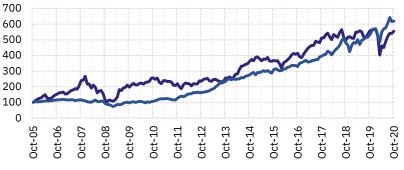
Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Global Industry Classification Standard (GICS) by MSCI & S&P Dow Jones Indices; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future

Performance of ^S&P 500 Index (INR)



MOTILAL OSWAL



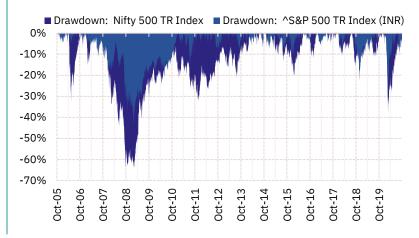


Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	14.0%	15.6%
Min	-13.3%	-1.2%
Max	36.1%	29.0%
Total # Readings	2,967	2,467
Positive # Readings	2,460	2,453
Negative # Readings	507	14

Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	16.8%	34.4%	0.487
3 Year	16.1%	23.7%	0.683
5 Year	15.0%	19.8%	0.757
7 Year	14.9%	18.4%	0.811
10 Year	19.1%	18.5%	1.032
15 Year	12.9%	21.0%	0.616



Source/Disclaimer: Index Values – Bloomberg, niftyindices.com. Forex Rate - RBI/Thomson Reuter and MOAMC; Performance as of Close of 31-Oct-2005 to 31-Oct-2020. ^denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

SIP Returns for ^S&P 500 TR Index (INR)



	1 year	3 year	5 year	7 year	10 year
^S&P 500 TR Index (INR) SIP Returns	18.68%	16.12%	16.00%	15.23%	17.23%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,31,885	4,57,375	8,95,842	14,46,401	29,67,964

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

Source/Disclaimer: RBI, and Bloomberg; ^Denotes Values converted in INR using RBI forex rates. Performance Data from 31-Oct-2010 – 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above is for illustration purpose only. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.

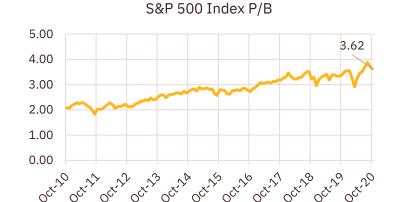
Valuation Multiples of S&P 500 Index

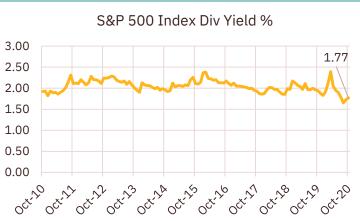


MOTILAL OSWAL









Source/Disclaimer: Bloomberg; Data from 31-Oct-2010 to 31-Oct-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal OswalNASDAQ 100 ETF



Motilal Oswal NASDAQ 100 ETF



Investment Objective:

The Scheme seeks investment return that corresponds (before fees and expenses) to the performance of NASDAO 100 **Index** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Exchange Traded Fund
- Date of Allotment (inception) 29-Mar-2011
- Benchmark NASDAQ 100 TR Index
- Continuous Offer -
 - **NSE/BSE** Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereof.
 - **Directly with Mutual Fund** Buy/sell units of the Scheme unit size of 25,000 units and in multiples thereafter.
- Fund Manager Mr. Herin Visaria (since 26-Jul-2019). 11 years experience in fund management
- Scheme Statistics- Monthly AAUM: ₹ 1880.07 (cr), Latest AUM: ₹ 1939.95 (cr)

Portfolio Turnover Ratio: 0.11

- NAV- Regular Growth Plan Option: ₹826.1884
- **Total Expense Ratio** Regular 0.54%

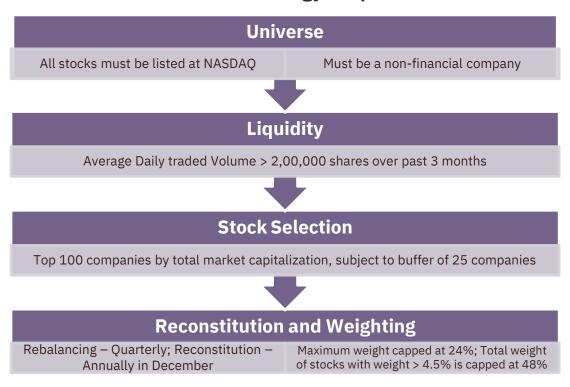


About the NASDAQ 100 Index



Index Objective: The NASDAQ-100 Index® designed to measure the performance of **100 of the largest non-financial companies** listed on The Nasdaq Stock Market®, based on market capitalization.

Index Methodology Snapshot:



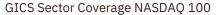
Source/Disclaimer: https://indexes.nasdaqomx.com/docs/methodology_NDX.pdf; Data as of 30-Sep-2020; for detailed index methodology please log on to source website.

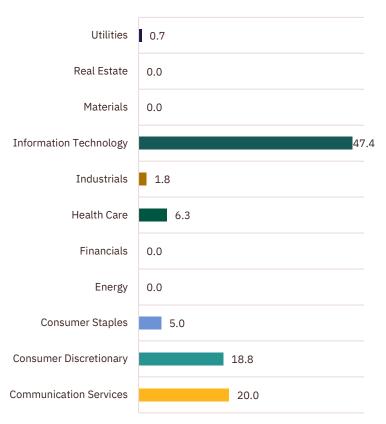


Portfolio Composition of Motilal Oswal NASDAQ 100 ETF



MOTILAL OSWAL





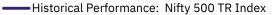
Company Name	Weight
APPLE INC	13.4
Microsoft Corp	10.6
Amazon Com Inc	10.4
Facebook Inc - Class A	4.6
Alphabet Inc	3.4
Alphabet Inc A	3.4
Tesla Inc	3.3
Nvidia Corp Com	2.8
Netflix Inc	2.0
Adobe Inc	2.0
Total	55.7

Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Global Industry Classification Standard (GICS) by MSCI & S&P Dow Jones Indices; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future

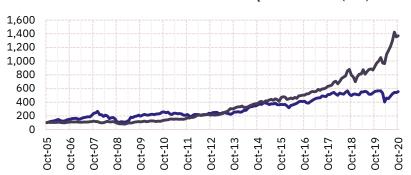
Performance of ^NASDAQ 100 TR Index (INR)



MOTILAL OSWAL



— Historical Performance: ^NASDAQ 100 TR Index (INR)



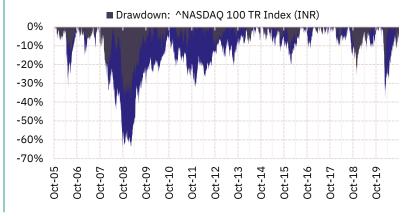
Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	48.90%	33.72%	1.450
3 Year	29.25%	25.60%	1.142
5 Year	23.99%	21.77%	1.102
7 Year	23.66%	20.20%	1.171
10 Year	25.93%	19.75%	1.313
15 Year	19.07%	22.33%	0.854

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	19.8%	21.0%
Min	-11.6%	5.4%
Max	39.9%	34.2%
Total # Readings	2,967	2,467
Positive # Readings	2,809	2,467
Negative # Readings	158	-

■ Drawdown: Nifty 500 TR Index



Source/Disclaimer: Index Values – Bloomberg, niftyindices.com. Forex Rate - RBI/Thomson Reuter and MOAMC; Performance as of Close of 31-Oct-2005 to 31-Oct-2020. ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

SIP Returns for ^NASDAQ 100 TR Index (INR)



MOTILAL OSWAL

	1 year	3 year	5 year	7 year	10 year
^NASDAQ 100 TR Index (INR) SIP Returns	48.83%	33.51%	28.99%	25.76%	25.83%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,49,976	5,80,492	12,26,232	21,03,927	47,27,279

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

Source/Disclaimer: RBI, and Bloomberg; ^Denotes Values converted in INR using RBI forex rates. Performance Data from 31-Oct-2010 – 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above is for illustration purpose only. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.

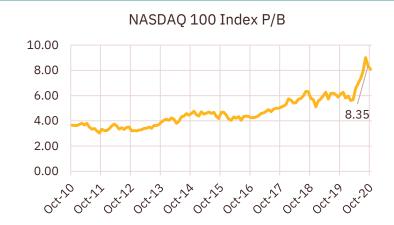
Valuation Multiples of NASDAQ 100 Index

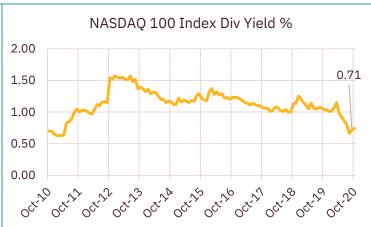


MOTILAL OSWAL









Source/Disclaimer: Bloomberg; Data from 31-Oct-2010 to 31-Oct-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

_ Motilal Oswal NASDAQ 100 Fund of Fund



Motilal Oswal NASDAQ 100 Fund of Fund



Investment Objective:

The Scheme seeks **investment returns by investing in units of Motilal Oswal NASDAQ 100 ETF** subject to tracking error. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

Fund Info:

- Category Fund of Fund
- Date of Allotment (inception) 29-Nov-2018
- **Benchmark** NASDAQ 100 TR Index
- Minimum Investment (Lumpsum & SIP) Minimum ₹ 500 & in multiples of ₹ 1 thereafter for every investment.
- **Fund Manager** Mr. Swapnil Mayekar, he has experience of 11 year in fund management and product development and Mr. Abhiroop Mukherjee (for debt component)
- Scheme Statistics- Monthly AAUM: ₹ 1240.60 (cr), Latest AUM: ₹ 1269.44 (cr)
- NAV- Direct Growth Plan Option: ₹ 17.7813 , Regular Growth Plan Option: ₹ 17.6453
- Total Expense Ratio Direct 0.10%; Regular 0.50%

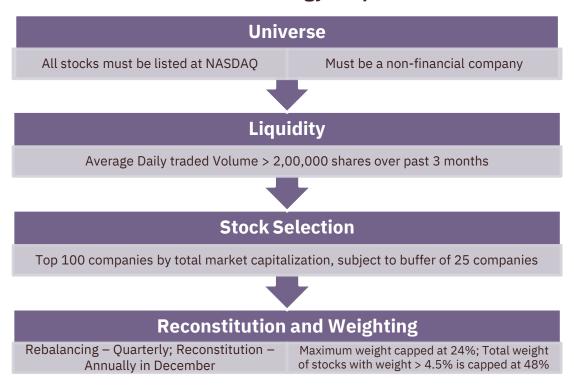


About the NASDAQ 100 Index



Index Objective: The NASDAQ-100 Index® designed to measure the performance of 100 of the largest nonfinancial companies listed on The Nasdag Stock Market®, based on market capitalization.

Index Methodology Snapshot:



Source/Disclaimer: https://indexes.nasdagomx.com/docs/methodology NDX.pdf; Data as of 30-Sep-2020; for detailed index methodology please log on to source website.

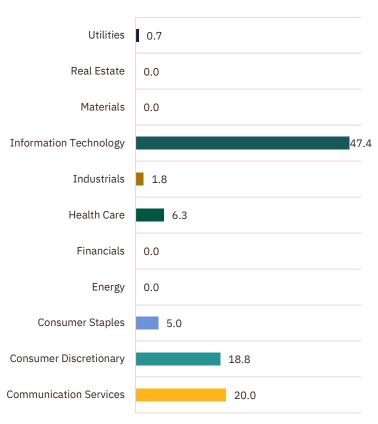


Portfolio Composition of Motilal Oswal NASDAQ 100 Fund of Fund



MOTILAL OSWAL





Company Name	Weight
APPLE INC	13.4
Microsoft Corp	10.6
Amazon Com Inc	10.4
Facebook Inc - Class A	4.6
Alphabet Inc	3.4
Alphabet Inc A	3.4
Tesla Inc	3.3
Nvidia Corp Com	2.8
Netflix Inc	2.0
Adobe Inc	2.0
Total	55.7

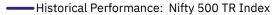
Since this is Fund of Fund, composition shown here is of underlying Motilal Oswal NASDAQ 100 ETF

Source/Disclaimer: MOAMC; Data as of 31-Oct-2020; Sectors - Global Industry Classification Standard (GICS) by MSCI & S&P Dow Jones Indices; the stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and it should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future

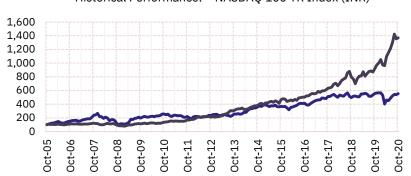
Performance of ^NASDAQ 100 TR Index (INR)



MOTILAL OSWAL



— Historical Performance: ^NASDAQ 100 TR Index (INR)



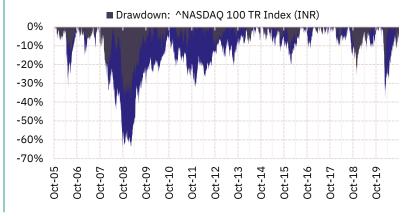
Risk-Returns Profile

Period	Returns (Annualized)	Risk (Annualized)	Risk Adjusted Returns
1 Year	48.90%	33.72%	1.450
3 Year	29.25%	25.60%	1.142
5 Year	23.99%	21.77%	1.102
7 Year	23.66%	20.20%	1.171
10 Year	25.93%	19.75%	1.313
15 Year	19.07%	22.33%	0.854

Rolling Returns

Description	3 Year Rolling CAGR	5 Year Rolling CAGR
Average	19.8%	21.0%
Min	-11.6%	5.4%
Max	39.9%	34.2%
Total # Readings	2,967	2,467
Positive # Readings	2,809	2,467
Negative # Readings	158	-

■ Drawdown: Nifty 500 TR Index



Source/Disclaimer: Index Values – Bloomberg, niftyindices.com. Forex Rate - RBI/Thomson Reuter and MOAMC; Performance as of Close of 31-Oct-2005 to 31-Oct-2020. ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above table/graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy

SIP Returns for ^NASDAQ 100 TR Index (INR)



MOTILAL OSWAL

	1 year	3 year	5 year	7 year	10 year
^NASDAQ 100 TR Index (INR) SIP Returns	48.83%	33.51%	28.99%	25.76%	25.83%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,49,976	5,80,492	12,26,232	21,03,927	47,27,279

Data as of close of Oct 31, 2020. For SIP returns, monthly investment of ₹ 10,000 invested on the last trading day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future.

Source/Disclaimer: RBI, and Bloomberg; ^Denotes Values converted in INR using RBI forex rates. Performance Data from 31-Oct-2010 – 31-Oct-2020; Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above is for illustration purpose only. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. Past performance may or may not be sustained in future.

Valuation Multiples of NASDAQ 100 Index



MOTILAL OSWAL









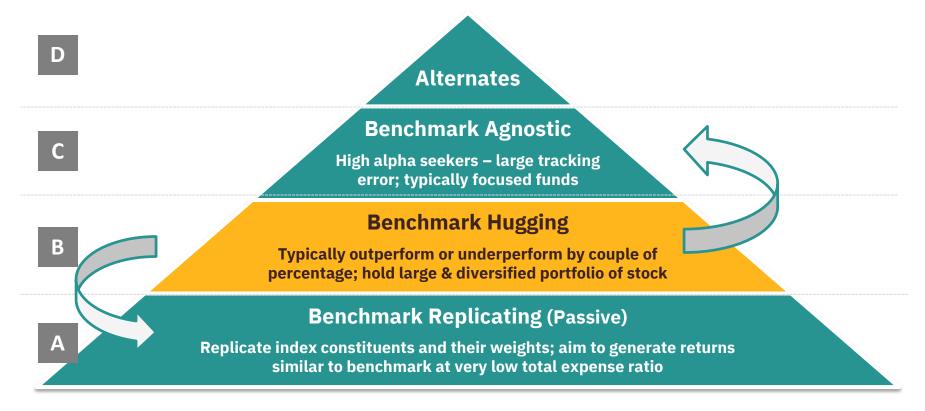
Source/Disclaimer: Bloomberg; Data from 31-Oct-2010 to 31-Oct-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Motilal Oswal Passive Fund Offerings



Product Pyramid





Motilal Oswal AMC has presence in strata A through its passive offerings since 2010, strata C through its QGLP investing philosophy backed active mutual funds and in strata D through its PMS and AIF offerings.



Motilal Oswal Passive Fund Offerings



Motilal Oswal Index Funds

- We manage over ₹3,700 crore across all our schemes
- Largest AMC in India in the International segment
- Only AMC with funds across all major segments (listed below)





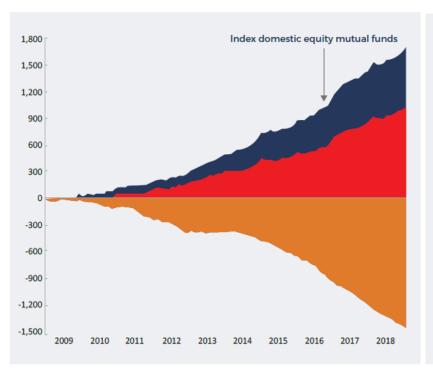
- Active vs Passive

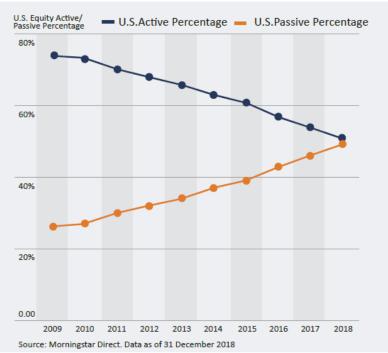


US: Over Last 10 Year Passive Funds AUM gained market share (2018)



MOTILAL OSWAL





Source/Disclaimer: Chart - Morningstar data as of Dec 2018; The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Global performance

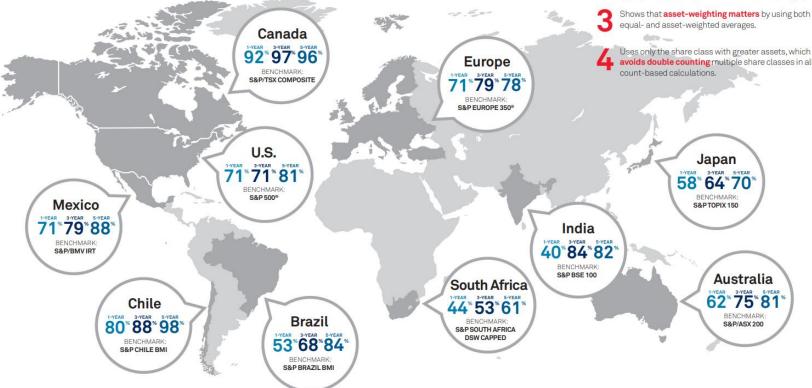


SPIVA® Around the World

Percentage of active funds outperformed by benchmarks* over 1-, 3-, and 5-year periods

The SPIVA Difference

- Accounts for the entire opportunity set-not just the survivors-thereby eliminating survivorship bias.
- Applies an apples-to-apples comparison by measuring a fund's returns against the returns of a benchmark appropriate for that particular investment category.
- Uses only the share class with greater assets, which avoids double counting multiple share classes in all count-based calculations.

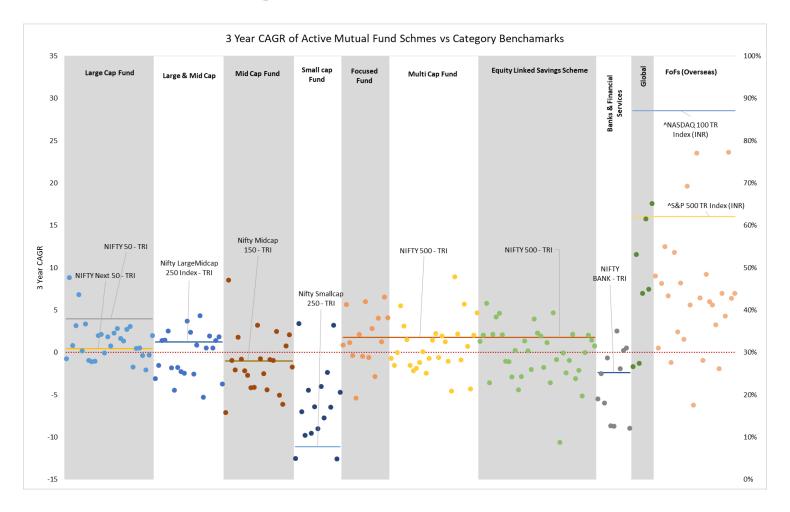


Source/Disclaimer: spdji.com/SPIVA; Dec 2019; Regional benchmarks included here are large-cap, with the exception of Brazil and Chile where SPIVA results displayed reflect regional broad market indices. Multiple benchmarks exist in all regions tracked by SPIVA. Visit www.spdii.com/spiva for more information.



Performance of Active Mutual Fund Scheme vs Category Benchmark (3 yr. CAGR)



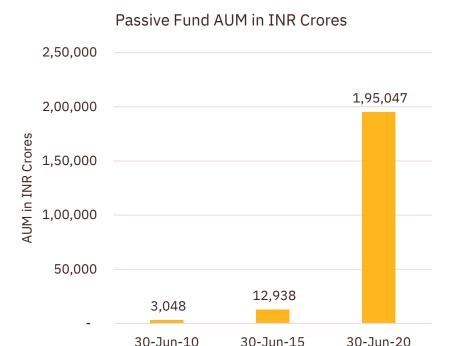


Source/Disclaimer: ACE MF Next, MOAMC; 30-Jun-2020. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

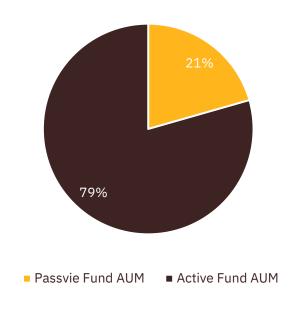


India – Growth of Passive Fund AUM









- Passive Funds AUM grew with CAGR of 52% last 10 year and it noted CAGR of 72% over last 5 year
- Current share of Equity Passive Fund AUM is 21% as compared to less than couple of percent 5 years before

Source/Disclaimer: Data as of June 2020; AMFI Indian and ACE MF. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.



- Thank you

"Don't look for the needle in the haystack. Just buy the haystack!"

- John C. Bogle

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Product Suitability



Motilal Oswal Nifty 50 Index Fund	 Return that corresponds to the performance of Nifty 50 Index subject to tracking error Equity and Equity related securities covered by Nifty 50 Index Long-term capital appreciation 	
Motilal Oswal Nifty Next 50 Index Fund	 Return that corresponds to the performance of Nifty Next 50 Index subject to tracking error Equity and Equity related securities covered by Nifty Next 50 Index Long-term capital appreciation 	HODERVELY
Motilal Oswal Nifty Midcap 150 Index Fund	 Return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error Equity and Equity related securities covered by Nifty Midcap 150 Index Long-term capital appreciation 	Investors unders
Motilal Oswal Nifty Smallcap 250 Index Fund	Return that corresponds to the performance of Nifty Smallcap 250 Index subject to tracking error Equity and Equity related securities covered by Nifty Smallcap 250 Index Long-term capital appreciation	
Motilal Oswal Nifty 500 Index Fund	 Return that corresponds to the performance of Nifty 500 Index subject to tracking error Equity and Equity related securities covered by Nifty 500 Index Long-term capital appreciation 	o tely
Motilal Oswal M50 ETF	 Return that corresponds to the performance of Nifty 50 Index subject to tracking error Equity and Equity related securities covered by Nifty 50 Index 	*defeat.
Motilal Oswal Midcap 100 ETF	 Return that corresponds to the performance of Nifty Midcap 100 Index subject to tracking error Equity and Equity related securities covered by Nifty Midcap 100 Index 	Investors unders
Motilal Oswal Nifty Bank Index Fund	 Return that corresponds to the performance of Nifty Bank Index subject to tracking error Equity and Equity related securities covered by Nifty Bank Index Long-term capital appreciation 	
Motilal Oswal S&P 500 Index Fund	 Return that corresponds to the performance of S&P 500 Index subject to tracking error Equity and Equity related securities covered by S&P 500 ndex 	hateaten
Motilal Oswal NASDAQ 100 ETF	 Return that corresponds to the performance of NASDAQ 100 Index subject to tracking error Equity and Equity related securities covered by NASDAQ 100 Index 	non
Motilal Oswal NASDAQ 100 Fund of Fund	Return that corresponds to the performance of Motilal Oswal NASDAQ 100 ETF (MOFN100) Scheme through investment in units of MOFN100 Long-term capital appreciation	Investors u









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The fund may invest in overseas mutual fund / foreign securities as permitted by the concerned regulatory authorities in India. Since the assets will be invested in securities denominated in foreign currencies, the Indian Rupee equivalent of the net assets, distributions and income may be adversely affected by changes/fluctuations in the value of the foreign currencies relative to the Indian Rupee.

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