

Introducing

FAB PLAN

Motilal Oswal Fixed Amount Benefit Plan





The key to financial freedom and great wealth is a person's ability or skill to convert earned income into passive income and/or portfolio income



-Robert Kiyosaki
Author of book - Rich Dad Poor Dad



LIVING YOUR DREAMS REQUIRES A PLAN



A PLAN WHICH AIMS TO GET YOU





Regular Fixed Amount for expense management

Emergency funds for life's unexpected events





Protection from market fluctuations

Legacy planning for your loved ones



THERE ARE FOUR PHASES OF LIFE!!





All of these phases have their own challenges

IN SPENDING PHASE, YOU MAY ENCOUNTER





Fluctuations in interest rates



Increase in life expectancy



Rising medical expenses



Low income



Financial dependence on children

HOW DOES ONE ACHIEVE FINANCIAL INDEPENDENCE?







Never depend on single income.

Make investment to create a second source.



-Warren Buffett



Presenting



FAB PLAN

Motilal Oswal Fixed Amount Benefit Plan

WHAT DOES A "FIXED AMOUNT" SOLVE?





Accounts for fixed monthly expenses

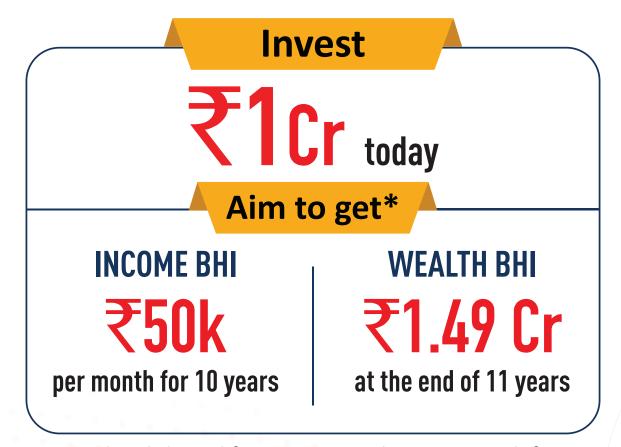
Managing your lifestyle

Comfort and most importantly, peace of mind

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

THE MAGIC OF INCOME BHI & WEALTH BHI





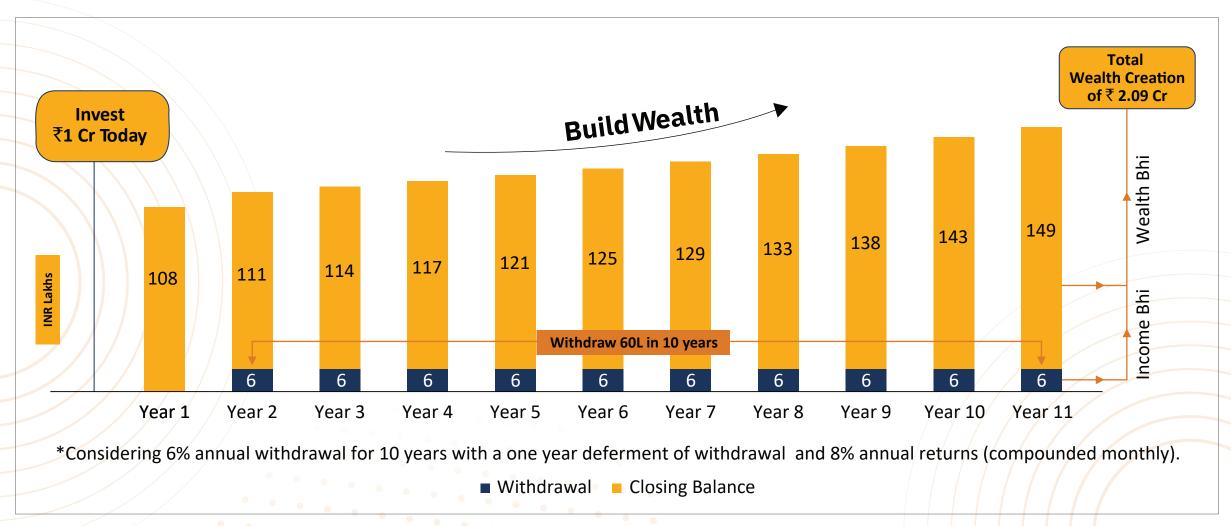
*Considering 6% annual withdrawal for 10 years with a one year deferment of withdrawal and 8% annual returns (compounded monthly).

Assuming 1 year of deferment to the start of FAB withdrawals; monthly withdrawal as per SID. Returns are compounded monthly.

The above is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

HOW FAB WORKS?





Assuming 1 year of deferment to the start of FAB withdrawals; monthly withdrawal as per SID. Returns are compunded monthly. The above graph is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

GETTING STARTED WITH FAB





Decide on your lump-sum investment amount

Select your withdrawal % based on your cash flow requirement

Set frequency of your withdrawal

Select tenure of your withdrawal

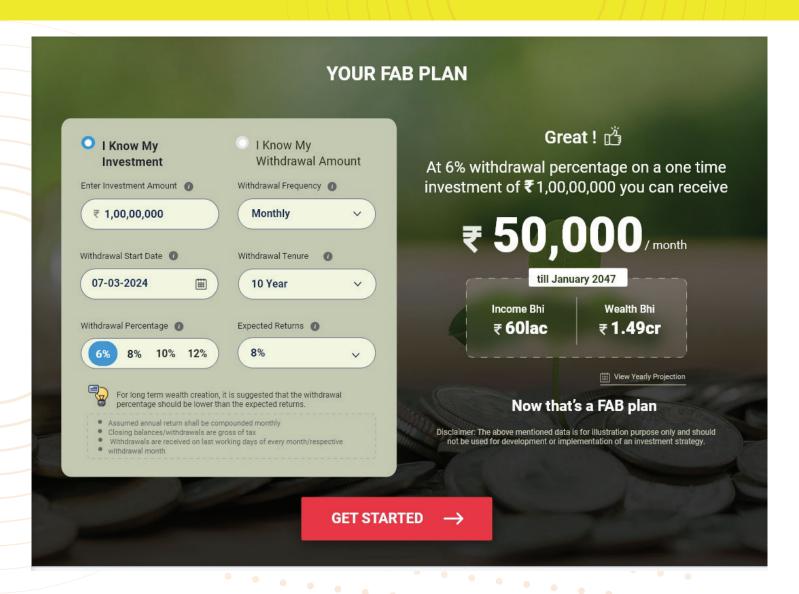
Select a start date of your withdrawal

Select scheme in which you would like to invest

Maximize your financial potential by using the FAB calculator to create a comprehensive FAB Plan that fulfils your objective of Income bhi and Wealth bhi

FAB CALCULATOR





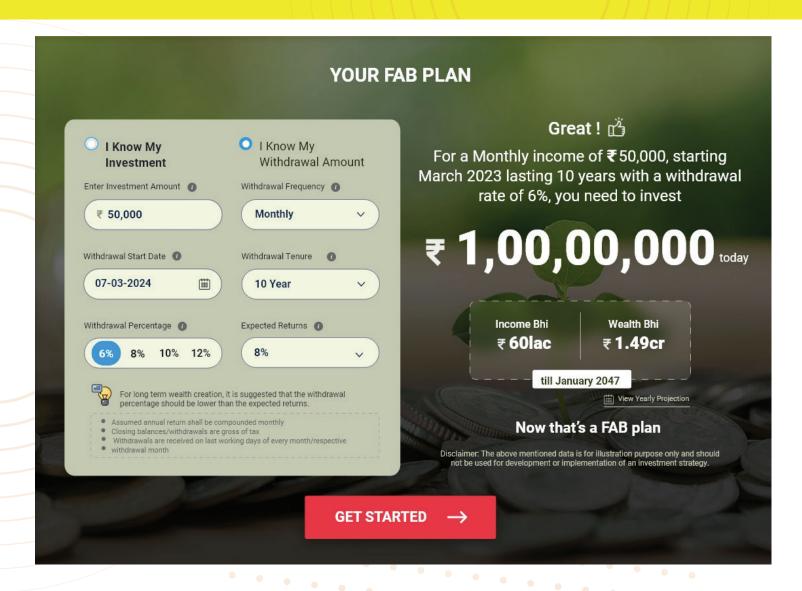
Click here

https://www.motilaloswalmf.com/fabplan



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FAB CALCULATOR



Click here

https://www.motilaloswalmf.com/fabplan



KEY SPECS





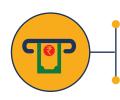
What is FAB Plan?

Motilal Oswal Fixed Amount Benefit Plan (FAB) enables you to withdraw a regular sum of your investments at a fixed percentage and predefined frequency of your original investment, irrespective of the movement in the market value of the investment.



Withdrawal Amount

Minimum withdrawal amount of ₹ 500 per month



Withdrawal rate

Default 6%

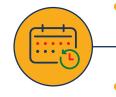
8% | 10% | 12% per annum



Frequency

Default Monthly

Quarterly | Annually



Deferment

Default 1 Year from the date of Investment

Investor can choose to start earlier/later



Withdrawal Date

Default 7th of every month

1st | 14th | 21st | 28th



Scheme

Default - Motilal Oswal Equity Hybrid Fund

Investor can select from list of active & passive schemes

ELIGIBLE SCHEMES





Active Funds

- Motilal Oswal Equity Hybrid Fund
- Motilal Oswal Balanced Advantage Fund (Formerly known as Motilal Oswal Dynamic Fund)
- Motilal Oswal Large and Midcap Fund
- Motilal Oswal Flexicap Fund
- Motilal Oswal Midcap Fund
 (Formerly known as Motilal Oswal Midcap 30 Fund)
- Motilal Oswal Focused Fund
 (Formerly known as Motilal Oswal Focused 25 Fund)



Passive Funds

- Motilal Oswal Nifty 500 Index Fund (Formerly known as Motilal Oswal Nifty 500 Fund)
- Motilal Oswal Midcap 150 Index Fund
- Motilal Oswal Smallcap 250 Index Fund
- Motilal Oswal Asset Allocation Aggressive
- Motilal Oswal Asset Allocation Conservative





FAB VS FD



Exemption of 1L every FY on capital gains

No Exemption; taxed as per bracket

| Voor | Fixed Ar | mount Benefit P | lan (FAB) | | Fixed Deposit | |
|---------|-----------|-----------------|---------------------|-----------|-----------------|---------------------|
| Year | Cash Flow | Tax Impact | Cashflow net of tax | Interest | Tax On Interest | Cashflow net of tax |
| Year 1 | 6,00,000 | - | 6,00,000 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 2 | 6,00,000 | - | 6,00,000 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 3 | 6,00,000 | 2,370 | 5,97,630 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 4 | 6,00,000 | 5,898 | 5,94,102 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 5 | 6,00,000 | 9,165 | 5,90,835 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 6 | 6,00,000 | 12,190 | 5,87,810 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 7 | 6,00,000 | 14,991 | 5,85,009 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 8 | 6,00,000 | 17,584 | 5,82,416 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 9 | 6,00,000 | 19,985 | 5,80,015 | 6,00,000 | 1,80,000 | 4,20,000 |
| Year 10 | 6,00,000 | 22,208 | 5,77,792 | 6,00,000 | 1,80,000 | 4,20,000 |
| Total | 60,00,000 | 1,04,391 | 58,95,609 | 60,00,000 | 18,00,000 | 42,00,000 |

Illustration for returns from an FD post tax versus FAB Plan. FD pays out yearly at the end of each year. Assuming FAB Plan is the only equity related investment for the investor. For comparison purposes FD interest rate and FAB annual withdrawal rate assumed to be the same (6% p.a.). *Considering 6% annual withdrawal for 10 years and 8% annual returns (compounded monthly). The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

FAB VS DIVIDEND OPTION PLAN





Surety

Taxation

Key Points of Difference

FAB Plan

Receive Fixed Cash Flow irrespective of market situation and NAV movements#

Control lies with the investor with respect to % chosen, start date and end date

Control

Only capital gains will be subject to taxation at only 10% after the ₹ 1,00,000 tax exemption

Dividend Option Plan

Dividends are not assured

At the discretion of the fund manager with respect to amount paid. Might stop in the absence of distributable surplus

Dividend will be taxed beyond ₹ 5,000 as per the investors respective tax bracket (eg. 30% for income above 15 lakh per year*)

> *Excluding applicable surcharge #Subject to availability of capital

FAB PLAN V/S DIVIDEND OPTION (TAX BENEFIT)



Exemption of 1L every
FY on capital gains

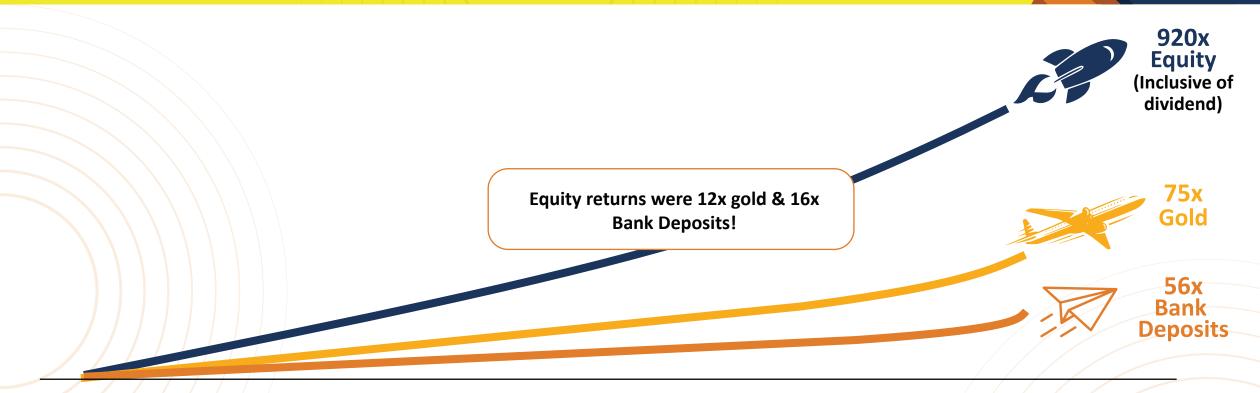
No Exemption beyond 5,000; taxed as per bracket

| Voor | Fixed A | Amount Benefit Plan (| (FAB) | Divi | dend |
|---------|-----------|-----------------------|------------|-----------|-----------------|
| Year | Cash Flow | Valuation | Tax Impact | Dividend | Tax On Dividend |
| Year 1 | 6,00,000 | 1,02,00,000 | - | 6,00,000 | 1,80,000 |
| Year 2 | 6,00,000 | 1,04,16,000 | - | 10,00,000 | 3,00,000 |
| Year 3 | 6,00,000 | 1,06,49,280 | 2,370 | 6,00,000 | 1,80,000 |
| Year 4 | 6,00,000 | 1,09,01,222 | 5,898 | 3,00,000 | 90,000 |
| Year 5 | 6,00,000 | 1,11,73,320 | 9,165 | - | - |
| Year 6 | 6,00,000 | 1,14,67,186 | 12,190 | 8,00,000 | 2,40,000 |
| Year 7 | 6,00,000 | 1,17,84,561 | 14,991 | 9,00,000 | 2,70,000 |
| Year 8 | 6,00,000 | 1,21,27,326 | 17,584 | 6,00,000 | 1,80,000 |
| Year 9 | 6,00,000 | 1,24,97,512 | 19,985 | 5,00,000 | 1,50,000 |
| Year 10 | 6,00,000 | 1,28,97,312 | 22,208 | 7,00,000 | 2,10,000 |
| Total | 60,00,000 | | 1,04,391 | 60,00,000 | 18,00,000 |

LTCG gains of 10% and dividend tax rate of 30% for a resident individual investor. Source: MOAMC Internal. Assuming FAB Plan is the only equity related investment for the investor. *Considering 6% annual withdrawal for 10 years and 8% annual returns (compounded monthly). The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

WORKS BEST WITH EQUITY





March, 1979 December, 2022

Sensex Value: 100 Sensex TRI Value: 91,969

Source: Internal MOAMC Research. Data as on Dec'22

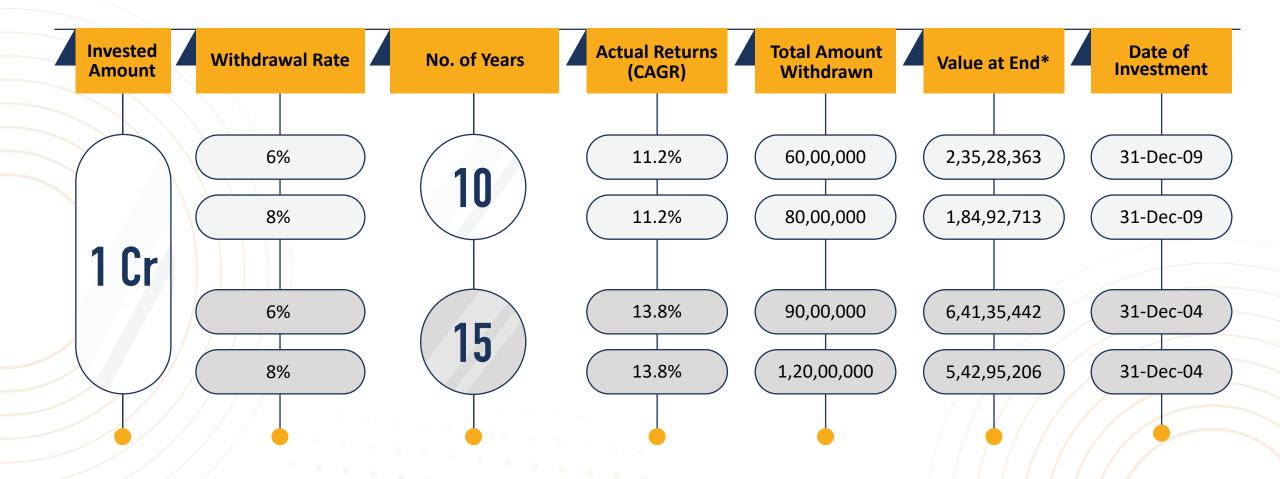
Disclaimer: Equity Portion is represented by Sensex TRI, Fixed Income is represented by Fixed Deposits as per RBI website, Gold values derived from gold.org. The above graph is not to at exact scale. It is for representation purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future. Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



HOW FAB WOULD HAVE PERFORMED IN ACTUAL MARKET?

NIFTY 500 TRI (1 YEAR OF DEFERMENT)

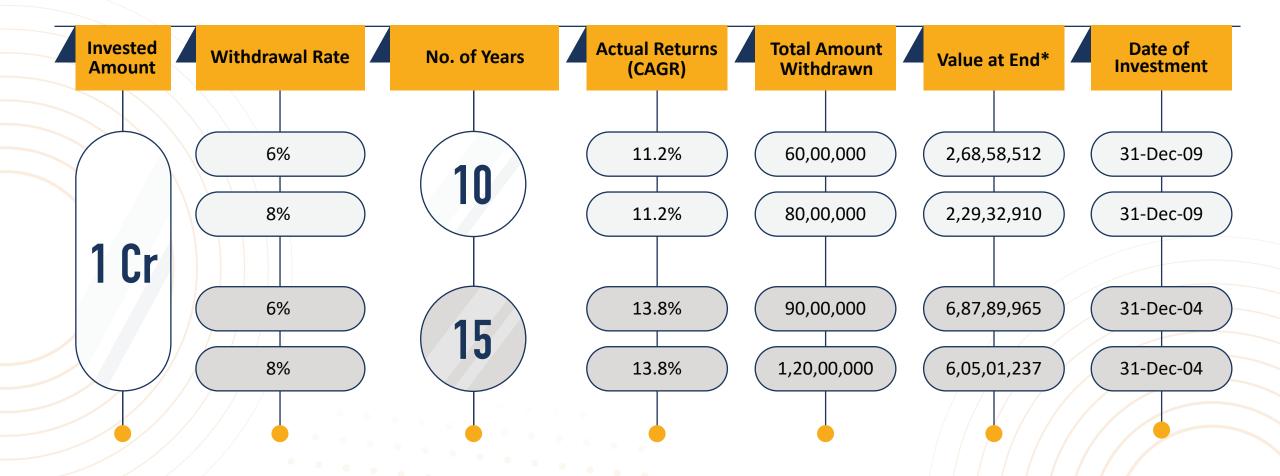




Assuming withdrawal per annum to be at the cost of original investment. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal. *Valuation as on 31st Jan 2023. Returns are compounded monthly.

NIFTY 500 TRI (3 YEARS OF DEFERMENT)





Assuming withdrawal per annum to be at the cost of original investment. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal. *Valuation as on 31st Jan 2023. Returns are compounded monthly.

TAX CALCULATION USING FIFO METHOD



| | NAV Growing at 10% per year | 1Cr invested & 8% received every subsequent year | Units are cash flow divided by NAV | | Valuation is current units x NAV | Gains component is cash flow - principal | Principal component is withdrawn units x cost NAV | Tax is calculated as 10% on gains post exemption of 1Lakh |
|------|--------------------------------|--|--|---------------------|--|--|--|---|
| Year | NAV | Cash Flow | Units | Cumulative Units | Valuation | Gains | Principal | Tax On Gains |
| 1 | 10.0 | -1,00,00,000 | 10,00,000 | 10,00,000 | 1,00,00,000 | 0 | 0 | 0 |
| 2 | 11.0 | 8,00,000 | · → -72,727 · 、 | 9,27,273 | 1,02,00,000 | 72,727 | 7,27,273 | 0 |
| 3 | 12.1 | 8,00,000 | -66,116 | 8,61,157 | 1,04,20,000 | 1,38,843 | 4 6,61,157 | 3,884 |
| 4 | 13.3 | 8,00,000 | -60,105 | 8,01,052 | 1,06,62,000 | 1,98,948 | 6,01,052 | 9,895 |
| 5 | 14.6 | 8,00,000 | -54,641 | 7,46,411 | 1,09,28,200 | 2,53,589 | 5,46,411 | 15,359 |
| 6 | 16.1 | 8,00,000 | -49,674 | 6,96,737 | 1,12,21,020 | 3,03,263 | 4,96,737 | 20,326 |
| 7 | 17.7 | 8,00,000 | -45,158 | 6,51,579 | 1,15,43,122 | 3,48,421 | 4,51,579 | 24,842 |
| 8 | 19.5 | 8,00,000 | -41,053 | 6,10,526 | 1,18,97,434 | 3,89,474 | 4,10,526 | 28,947 |
| 9 | 21.4 | 8,00,000 | -37,321 | 5,73,206 | 1,22,87,178 | 4,26,794 | 3,73,206 | 32,679 |
| 10 | 23.6 | 8,00,000 | -33,928 | 5,39,278 | 1,27,15,895 | 4,60,722 | 3,39,278 | 36,072 |

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2011. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

NIFTY 500 TRI



| · · | Investment / | Returns | | Withdrawals (C) | | Closing | Tax on |
|----------------------------|------------------------|------------|------------|-----------------|----------|--------------------|-------------|
| Year | Opening Balance (A) | (B) | From Gains | Out of Capital | Total | Balance (A+B-C) | Withdrawals |
| 2012 | 1,00,00,000 | 25,47,769 | - | - | - | 1,25,47,769 | |
| 2013 | 1,25,47,769 | 6,05,066 | 2,28,221 | 5,71,779 | 8,00,000 | 1,23,52,835 | 12,822 |
| 2014 | 1,23,52,835 | 48,54,470 | 3,89,529 | 4,10,471 | 8,00,000 | 1,64,07,305 | 28,953 |
| 2015 | 1,64,07,305 | 36,697 | 3,90,445 | 4,09,555 | 8,00,000 | 1,56,44,003 | 29,045 |
| 2016 | 1,56,44,003 | 8,01,637 | 4,10,409 | 3,89,591 | 8,00,000 | 1,56,45,640 | 31,041 |
| 2017 | 1,56,45,640 | 58,91,295 | 5,16,979 | 2,83,021 | 8,00,000 | 2,07,36,934 | 41,698 |
| 2018 | 2,07,36,934 | (4,43,047) | 5,10,800 | 2,89,200 | 8,00,000 | 1,94,93,887 | 41,080 |
| 2019 | 1,94,93,887 | 17,49,058 | 5,34,612 | 2,65,388 | 8,00,000 | 2,04,42,945 | 43,461 |
| 2020 | 2,04,42,945 | 36,57,697 | 5,74,889 | 2,25,111 | 8,00,000 | 2,33,00,642 | 47,489 |
| 2021 | 2,33,00,642 | 73,62,096 | 6,28,938 | 1,71,062 | 8,00,000 | 2,98,62,738 | 52,894 |
| 2022 | 2,98,62,738 | 12,68,033 | 6,35,906 | 1,64,094 | 8,00,000 | 3,03,30,771 | 53,591 |
| Valuation as on 31/01/2023 | | | | | | 2,93,28,394 | |

Withdrawal over Tenure: 80,00,000 | Total Wealth Created: 3,73,28,394

Investment value at the end of Tenure: 2,93,28,394 **XIRR:** Pre Tax 15.54% | Post Tax 15.33%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2011. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

NIFTY MIDCAP 150 TRI



| W | Investment / | Returns | | Withdrawals (C) | | Closing | Tax on |
|----------------------------|---------------------|-------------|------------|-----------------|----------|--------------------|-------------|
| Year | Opening Balance (A) | (B) | From Gains | Out of Capital | Total | Balance (A+B-C) | Withdrawals |
| 2012 | 1,00,00,000 | 38,68,789 | - | - | - | 1,38,68,789 | |
| 2013 | 1,38,68,789 | (1,77,145) | 2,47,568 | 5,52,432 | 8,00,000 | 1,28,91,644 | 14,757 |
| 2014 | 1,28,91,644 | 80,78,656 | 4,60,389 | 3,39,611 | 8,00,000 | 2,01,70,300 | 36,039 |
| 2015 | 2,01,70,300 | 19,57,445 | 4,90,431 | 3,09,569 | 8,00,000 | 2,13,27,745 | 39,043 |
| 2016 | 2,13,27,745 | 13,93,669 | 5,09,419 | 2,90,581 | 8,00,000 | 2,19,21,413 | 40,942 |
| 2017 | 2,19,21,413 | 1,22,17,645 | 6,13,412 | 1,86,588 | 8,00,000 | 3,33,39,058 | 51,341 |
| 2018 | 3,33,39,058 | (42,07,916) | 5,86,460 | 2,13,540 | 8,00,000 | 2,83,31,143 | 48,646 |
| 2019 | 2,83,31,143 | 1,74,451 | 5,87,766 | 2,12,234 | 8,00,000 | 2,77,05,593 | 48,777 |
| 2020 | 2,77,05,593 | 70,82,719 | 6,30,976 | 1,69,024 | 8,00,000 | 3,39,88,313 | 53,098 |
| 2021 | 3,39,88,313 | 1,63,68,702 | 6,85,918 | 1,14,082 | 8,00,000 | 4,95,57,015 | 58,592 |
| 2022 | 4,95,57,015 | 19,39,334 | 6,90,214 | 1,09,786 | 8,00,000 | 5,06,96,349 | 59,021 |
| Valuation as on 31/01/2023 | | | | | | 4,94,78,225 | |

Withdrawal over Tenure: 80,00,000 Investment value at the end of Tenure: 4,94,78,225

Total Wealth Created: 5,74,78,225

XIRR: Pre Tax 20.00% | Post Tax 19.80%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2011. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

NIFTY 50 TRI



| · · | Investment / | Returns | | Withdrawals (C) | | Closing | Tax on |
|----------------------------|------------------------|------------|------------|-----------------|----------|--------------------|-------------|
| Year | Opening Balance (A) | (B) | From Gains | Out of Capital | Total | Balance (A+B-C) | Withdrawals |
| 2012 | 1,00,00,000 | 29,43,488 | - | - | - | 1,29,43,488 | |
| 2013 | 1,29,43,488 | 10,44,857 | 2,28,095 | 5,71,905 | 8,00,000 | 1,31,88,345 | 12,810 |
| 2014 | 1,31,88,345 | 43,38,860 | 3,69,670 | 4,30,330 | 8,00,000 | 1,67,27,205 | 26,967 |
| 2015 | 1,67,27,205 | (5,04,002) | 3,56,301 | 4,43,699 | 8,00,000 | 1,54,23,204 | 25,630 |
| 2016 | 1,54,23,204 | 6,77,822 | 3,74,980 | 4,25,020 | 8,00,000 | 1,53,01,026 | 27,498 |
| 2017 | 1,53,01,026 | 46,31,036 | 4,73,730 | 3,26,270 | 8,00,000 | 1,91,32,062 | 37,373 |
| 2018 | 1,91,32,062 | 8,87,380 | 4,88,192 | 3,11,808 | 8,00,000 | 1,92,19,442 | 38,819 |
| 2019 | 1,92,19,442 | 25,90,113 | 5,25,222 | 2,74,778 | 8,00,000 | 2,10,09,556 | 42,522 |
| 2020 | 2,10,09,556 | 33,90,810 | 5,63,407 | 2,36,593 | 8,00,000 | 2,36,00,366 | 46,341 |
| 2021 | 2,36,00,366 | 60,39,580 | 6,11,616 | 1,88,384 | 8,00,000 | 2,88,39,945 | 51,162 |
| 2022 | 2,88,39,945 | 16,41,403 | 6,21,761 | 1,78,239 | 8,00,000 | 2,96,81,348 | 52,176 |
| Valuation as on 31/01/2023 | | | | | | 2,89,59,303 | |

Withdrawal over Tenure: 80,00,000 Total Wealth Created: 3,69,59,303

Investment value at the end of Tenure: 2,89,59,303 XIRR: Pre Tax 14.52% | Post Tax 14.34%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2011. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

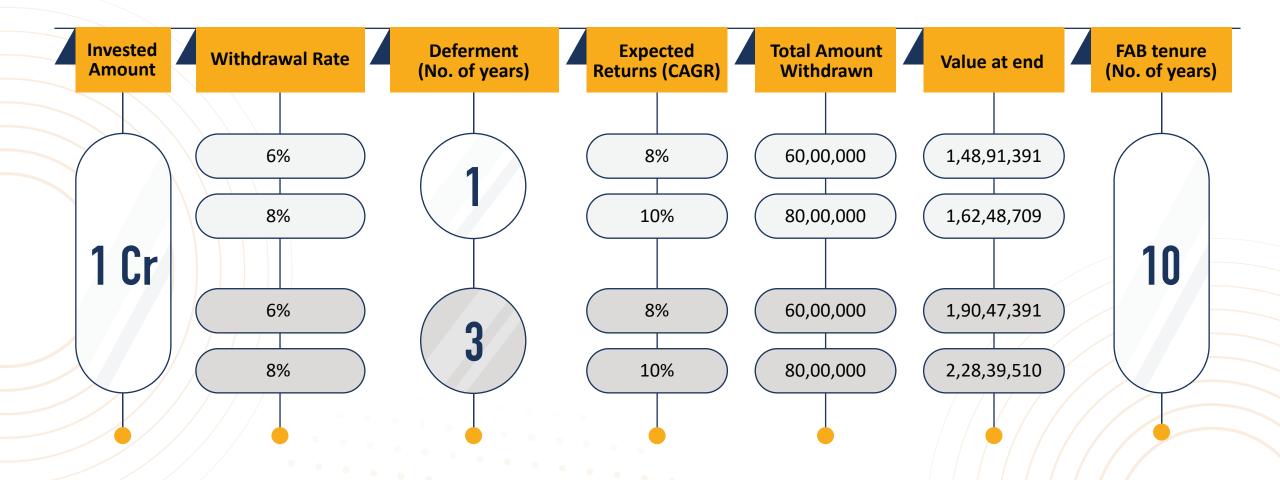


FAB: WORKS BETTER WITH TIME



FAB ILLUSTRATION/SIMULATION





Assuming withdrawal per annum to be at the cost of original investment. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: MOAMC Internal. Returns are compounded monthly.



HOW FAB IS FABULOUS WITH MOTILAL OSWAL FUNDS?

MOTILAL OSWAL EQUITY HYBRID FUND



| Vana | Investment / Opening Balance | Returns | | Withdrawals (C) | Closing | Tax on | |
|----------------------------|------------------------------|-----------|------------|-----------------|----------|--------------------|-------------|
| Year | (A) | (B) | From Gains | Out of Capital | Total | Balance (A+B-C) | Withdrawals |
| 2019 | 1,00,00,000 | 15,83,757 | - | - | - | 1,15,83,757 | |
| 2020 | 1,15,83,757 | 17,76,003 | 1,50,890 | 4,49,110 | 6,00,000 | 1,27,59,759 | 5,089 |
| 2021 | 1,27,59,759 | 17,01,779 | 2,03,740 | 3,96,260 | 6,00,000 | 1,38,61,538 | 10,374 |
| 2022 | 1,38,61,538 | 4,11,111 | 2,15,154 | 3,84,846 | 6,00,000 | 1,36,72,649 | 11,515 |
| Valuation as on 31/01/2023 | | | | | | 1,32,82,678 | |

Withdrawal over Tenure: 18,00,000

Investment value at the end of Tenure: 1,32,82,678

Total Wealth Created: 1,50,82,678

XIRR: Pre Tax 10.97% | Post Tax 10.92%

Assuming withdrawal of 6% per annum at the cost of original investment. date of investment 30th Dec 2018. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

MOTILAL OSWAL FLEXICAP FUND



| W | Investment / | Returns | | Withdrawals (C) | Closing Balance | Tax on | |
|----------------------------|---------------------|-------------|------------|-----------------|--------------------|-------------|-------------|
| Year | Opening Balance (A) | (B) | From Gains | Out of Capital | Total | (A+B-C) | Withdrawals |
| 2015 | 1,00,00,000 | 14,59,863 | - | - | - | 1,14,59,863 | |
| 2016 | 1,14,59,863 | 9,68,657 | 1,56,319 | 6,43,681 | 8,00,000 | 1,16,28,519 | 5,632 |
| 2017 | 1,16,28,519 | 50,06,367 | 3,50,039 | 4,49,961 | 8,00,000 | 1,58,34,886 | 25,004 |
| 2018 | 1,58,34,886 | (12,42,784) | 3,11,716 | 4,88,284 | 8,00,000 | 1,37,92,102 | 21,172 |
| 2019 | 1,37,92,102 | 10,92,772 | 3,47,564 | 4,52,436 | 8,00,000 | 1,40,84,875 | 24,756 |
| 2020 | 1,40,84,875 | 14,50,606 | 3,89,809 | 4,10,191 | 8,00,000 | 1,47,35,481 | 28,981 |
| 2021 | 1,47,35,481 | 22,55,187 | 4,44,254 | 3,55,746 | 8,00,000 | 1,61,90,668 | 34,425 |
| 2022 | 1,61,90,668 | (4,82,161) | 4,33,335 | 3,66,665 | 8,00,000 | 1,49,08,507 | 33,333 |
| Valuation as on 31/01/2023 | | | | | | 1,41,52,053 | |

Withdrawal over Tenure: 56,00,000

Total Wealth Created: 1,97,52,053

Investment value at the end of Tenure: 1,41,52,053

XIRR: Pre Tax 10.14% | Post Tax 9.97%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2014. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

MOTILAL OSWAL MIDCAP FUND



| Vasu | Investment / | Returns | | Withdrawals (C) | Closing Balance | Tax on | |
|----------------------------|---------------------|-------------|------------|-----------------|--------------------|-------------|-------------|
| Year | Opening Balance (A) | (B) | From Gains | Out of Capital | Total | (A+B-C) | Withdrawals |
| 2015 | 1,00,00,000 | 16,47,975 | - | - | - | 1,16,47,975 | |
| 2016 | 1,16,47,975 | 6,03,729 | 1,47,030 | 6,52,970 | 8,00,000 | 1,14,51,705 | 4,703 |
| 2017 | 1,14,51,705 | 35,25,289 | 3,00,726 | 4,99,274 | 8,00,000 | 1,41,76,994 | 20,073 |
| 2018 | 1,41,76,994 | (18,00,995) | 2,28,070 | 5,71,930 | 8,00,000 | 1,15,75,998 | 12,807 |
| 2019 | 1,15,75,998 | 11,24,915 | 2,78,726 | 5,21,274 | 8,00,000 | 1,19,00,913 | 17,873 |
| 2020 | 1,19,00,913 | 11,08,706 | 3,23,150 | 4,76,850 | 8,00,000 | 1,22,09,619 | 22,315 |
| 2021 | 1,22,09,619 | 68,16,994 | 4,93,999 | 3,06,001 | 8,00,000 | 1,82,26,613 | 39,400 |
| 2022 | 1,82,26,613 | 19,51,211 | 5,23,590 | 2,76,410 | 8,00,000 | 1,93,77,823 | 42,359 |
| Valuation as on 31/01/2023 | | | | | | 1,92,04,425 | |

Withdrawal over Tenure: 56,00,000

Investment value at the end of Tenure: 1,92,04,425

Total Wealth Created: 2,48,04,425

XIRR: Pre Tax 13.44% | Post Tax 13.31%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2014. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

MOTILAL OSWAL FOCUSED FUND



| | Investment / | Returns | | Withdrawals (C) | Closing | Tax on | |
|----------------------------|---------------------|------------|------------|-----------------|----------|--------------------|-------------|
| Year | Opening Balance (A) | (B) | From Gains | Out of Capital | Total | Balance (A+B-C) | Withdrawals |
| 2014 | 1,00,00,000 | 44,23,562 | - | - | - | 1,44,23,562 | |
| 2015 | 1,44,23,562 | 8,50,523 | 2,76,237 | 5,23,763 | 8,00,000 | 1,44,74,085 | 17,624 |
| 2016 | 1,44,74,085 | 4,10,037 | 2,90,666 | 5,09,334 | 8,00,000 | 1,40,84,122 | 19,067 |
| 2017 | 1,40,84,122 | 45,28,595 | 4,14,590 | 3,85,410 | 8,00,000 | 1,78,12,717 | 31,459 |
| 2018 | 1,78,12,717 | (7,48,738) | 3,97,679 | 4,02,321 | 8,00,000 | 1,62,63,979 | 29,768 |
| 2019 | 1,62,63,979 | 27,78,782 | 4,56,387 | 3,43,613 | 8,00,000 | 1,82,42,760 | 35,639 |
| 2020 | 1,82,42,760 | 31,52,033 | 5,07,011 | 2,92,989 | 8,00,000 | 2,05,94,794 | 40,701 |
| 2021 | 2,05,94,794 | 30,04,344 | 5,44,310 | 2,55,690 | 8,00,000 | 2,27,99,138 | 44,431 |
| 2022 | 2,27,99,138 | 4,45,398 | 5,49,210 | 2,50,790 | 8,00,000 | 2,24,44,535 | 44,921 |
| Valuation as on 31/01/2023 | | | | | | 2,13,23,777 | |

Withdrawal over Tenure: 64,00,000

Investment value at the end of Tenure: 2,13,23,777

Total Wealth Created: 2,77,23,777

XIRR: Pre Tax 13.60% | Post Tax 13.42%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2013. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

MOTILAL OSWAL LARGE AND MIDCAP FUND



| V | Investment / | Returns (B) | | Withdrawals (C) | Closing Balance | Tax on | |
|----------------------------|---------------------|----------------|------------|-----------------|--------------------|-------------|-------------|
| Year | Opening Balance (A) | | From Gains | Out of Capital | Total | (A+B-C) | Withdrawals |
| 2020 | 1,00,00,000 | 12,56,238 | - | - | - | 1,12,56,238 | |
| 2021 | 1,12,56,238 | 45,94,307 | 2,95,285 | 5,04,715 | 8,00,000 | 1,50,50,545 | 19,529 |
| 2022 | 1,50,50,545 | 2,49,535 | 3,03,517 | 4,96,483 | 8,00,000 | 1,45,00,080 | 20,352 |
| Valuation as on 31/01/2023 | | | | | | 1,41,41,060 | |

Withdrawal over Tenure: 16,00,000

Investment value at the end of Tenure: 1,41,41,060

Total Wealth Created: 1,57,41,060

XIRR: Pre Tax 16.19% | Post Tax 16.08%

Assuming withdrawal of 8% per annum at the cost of original investment. date of investment 30th Dec 2019. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

MOTILAL OSWAL BALANCED ADVANTAGE FUND



| Wasa | Investment / | Returns | | Withdrawals (C) | Closing | Tax on | |
|----------------------------|---------------------|------------|------------|-----------------|----------|--------------------|-------------|
| Year | Opening Balance (A) | (B) | From Gains | Out of Capital | Total | Balance (A+B-C) | Withdrawals |
| 2017 | 1,00,00,000 | 24,39,163 | - | - | - | 1,24,39,163 | |
| 2018 | 1,24,39,163 | (1,04,853) | 1,13,552 | 4,86,448 | 6,00,000 | 1,17,34,310 | 1,355 |
| 2019 | 1,17,34,310 | 12,79,555 | 1,61,381 | 4,38,619 | 6,00,000 | 1,24,13,865 | 6,138 |
| 2020 | 1,24,13,865 | 10,92,625 | 1,96,863 | 4,03,137 | 6,00,000 | 1,29,06,490 | 9,686 |
| 2021 | 1,29,06,490 | 9,55,943 | 2,24,663 | 3,75,337 | 6,00,000 | 1,32,62,433 | 12,466 |
| 2022 | 1,32,62,433 | (1,46,932) | 2,20,459 | 3,79,541 | 6,00,000 | 1,25,15,501 | 12,046 |
| Valuation as on 31/01/2023 | | | | | | 1,22,78,594 | |

Withdrawal over Tenure: 30,00,000

Investment value at the end of Tenure: 1,22,78,594

Total Wealth Created: 1,52,78,594

XIRR: Pre Tax 7.81% | Post Tax 7.75%

Assuming withdrawal of 6% per annum at the cost of original investment. date of investment 30th Dec 2016. The above table is for illustration purpose only. The amount, rate of return, etc. are assumed figures and used for explaining the concept. It should not be construed to be an indicator of scheme performance in any manner. Cashflow/Fixed Amount Benefit may be from your return on investment or return of capital. MOAMC does not guarantee or assure returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully. Source: NSE Indices, MOAMC Internal

NOW THAT'S A FAB PLAN



Tax efficient returns



Legacy planning for family



Fixed withdrawals, independent of market movements



Aims to provide enhanced investment experience relative to traditional instruments



Great tool for expense and lifestyle management



Suitable for several goals including retirement



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

REMEMBER, YOUR KIDS ARE NOT YOUR RETIREMENT FUND





AND YOUR PARENTS ARE NOT YOUR EMERGENCY FUND



PRODUCT LABEL



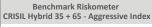
Name of the scheme

Motilal Oswal Equity Hybrid Fund (An open ended hybrid scheme investing predominantly in equity and equity related instruments)

This product is suitable for investors who are seeking*

- Long term capital appreciation by generating equity linked returns
- Investment predominantly in equity and equity related instruments

Scheme Riskometer





Investors understand that their principal will be at Very High risk

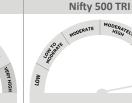
Name of the scheme

Motilal Oswal Focused Fund (Formerly known as Motilal Oswal Focused 25 Fund) (An open ended equity scheme investing in maximum 30 stocks intending to focus on Large Cap.)

This product is suitable for investors who are seeking*

- Return by investing in upto 30 companies with long term sustainable competitive advantage and growth potential
- Investment in Equity and equity related instruments subject to overall limit of 30 companies

Scheme Riskometer



Investors understand that their principal will be at Very High risk

Name of the scheme

Motilal Oswal Flexi Cap Fund - (An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks)

This product is suitable for investors who are seeking*

- Long-term capital growth
- Investment in equity and equity related instruments across sectors and market-capitalization levels.

Scheme Riskometer





Benchmark Riskometer

Investors understand that their principal will be at Very High risk

Name of the scheme

Motilal Oswal Large and Midcap Fund (An open ended equity scheme investing in both large cap and mid cap stocks)

This product is suitable for investors who are seeking*

- Long-term capital growth
- Investment predominantly in equity and equity related instruments of large and midcap stocks

Scheme Riskometer



Benchmark Riskometer Nifty Large Midcap 250 TRI

Benchmark Riskometer



Investors understand that their principal will be at Very High risk

Name of the scheme

Motilal Oswal Midcap Fund (Formerly known as Motilal Oswal Midcap 30 Fund) An open ended equity scheme predominantly investing in mid cap stocks

This product is suitable for investors who are seeking*

- Long-term capital growth
- Investment in equity and equity related instruments in quality mid-cap companies having long-term competitive advantages and potential for growth.

Scheme Riskometer







Investors understand that their principal will be at Very High risk

Name of the scheme

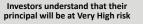
Motilal Oswal Balanced Advantage Fund (Formerly known as Motilal Oswal Dynamic Fund) (An open ended dynamic asset allocation fund)

This product is suitable for investors who are seeking*

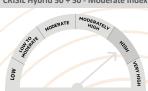
- · Long-term capital growth
- Investment in equity, derivatives and debt instruments

Scheme Riskometer





Benchmark Riskometer
CRISIL Hybrid 50 + 50 - Moderate Index



Investors understand that their principal will be at High risk

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

PRODUCT LABEL



Name of the scheme

Motilal Oswal Nifty 500 Index Fund (Formerly known as Motilal Oswal Nifty 500 Fund) (An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)

This product is suitable for investors who are seeking*

- · Long term capital appreciation
- Return that corresponds generally to the performance of the Scheme, Motilal Oswal Nasdaq 100 ETF through investment in units of Motilal Oswal Nasdaq 100 ETF.

Scheme Riskometer





Benchmark Riskometer

Investors understand that their principal will be at Very High risk

Name of the scheme

Motilal Oswal Nifty Midcap 150 Index Fund (An open ended scheme replicating/tracking Nifty Midcap 150 Index)

This product is suitable for investors who are seeking*

- Return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error
- Equity and equity related securities covered by Nifty Midcap 150 Index
- Long term capital growth

Scheme Riskometer





Investors understand that their principal will be at Very High risk

Name of the scheme

Motilal Oswal Nifty Smallcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Smallcap 250 Index)

This product is suitable for investors who are seeking*

- Return that corresponds to the performance of Nifty Smallcap 250 Index subject to tracking error
- Equity and equity related securities covered by Nifty Smallcap 250Index
- · Long term capital growth

Scheme Riskometer





Benchmark Riskometer

Investors understand that their principal will be at Very High risk

Name of the scheme

Motilal Oswal Asset Allocation Passive Fund of Fund - Aggressive (An open ended fund of funds scheme investing in passive funds)

This product is suitable for investors who are seeking*

- To generate long term growth/capital appreciation by offering asset allocation
- Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold.

Scheme Riskometer

Benchmark Riskometer 50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index





Investors understand that their principal will be at Very High risk

Name of the scheme

Motilal Oswal Asset Allocation Passive Fund of Fund -Conservative (An open ended fund of funds scheme investing in passive funds)

This product is suitable for investors who are seeking*

- To generate long term growth/capital appreciation with relatively lower volatility by offering asset allocation
- Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold

Scheme Riskometer

Benchmark Riskometer 50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index





Investors understand that their principal will be at High risk

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



THANK YOU!