

Motilal Oswal Nasdaq Q 50 ETF

(An open ended scheme replicating/tracking Nasdaq Q-50 Index)

Invest in Next Generation of Innovators

NFO dates: 10th Dec to 17th Dec 2021

30th November 2021



— Overview of Nasdaq Q-50 Index

Second Home for Innovation

Nasdaq Q-50 offers exposure into additional disruptive companies beyond the established, mega cap and large cap leaders in the Nasdaq-100

Nasdaq Q-50 Index The Next Generation of Innovators

Airbnb

MongoDB

AstraZeneca

Zebra Tech

Fortinet

BioNTech

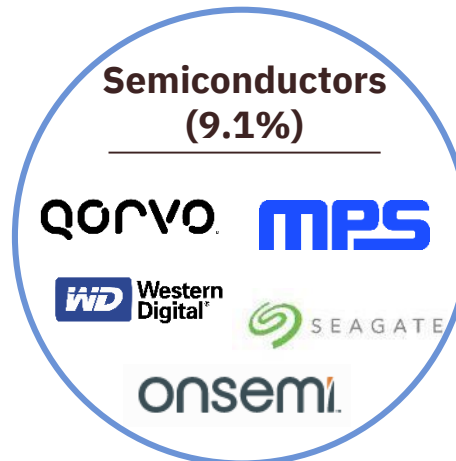
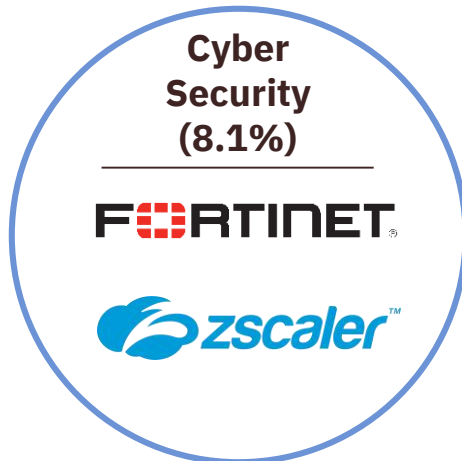
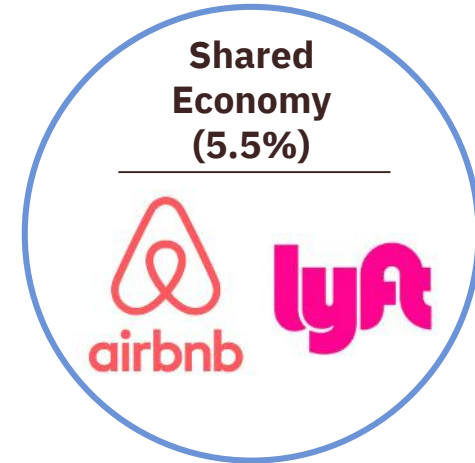
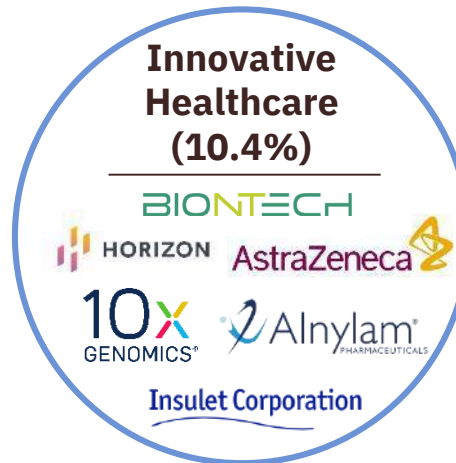
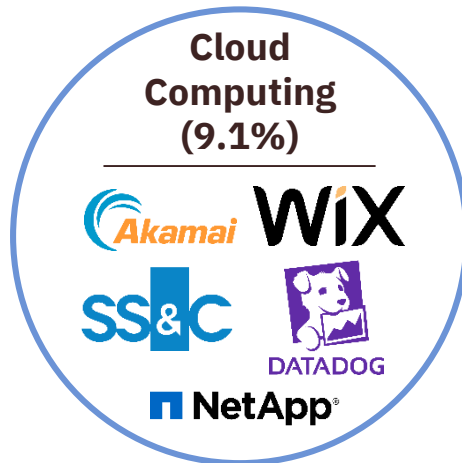
**Alnylam
Pharma**

Source/Disclaimer: NASDAQ. Constituents as on 30-Nov-21. The stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

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Leaders in Disruptive Technologies

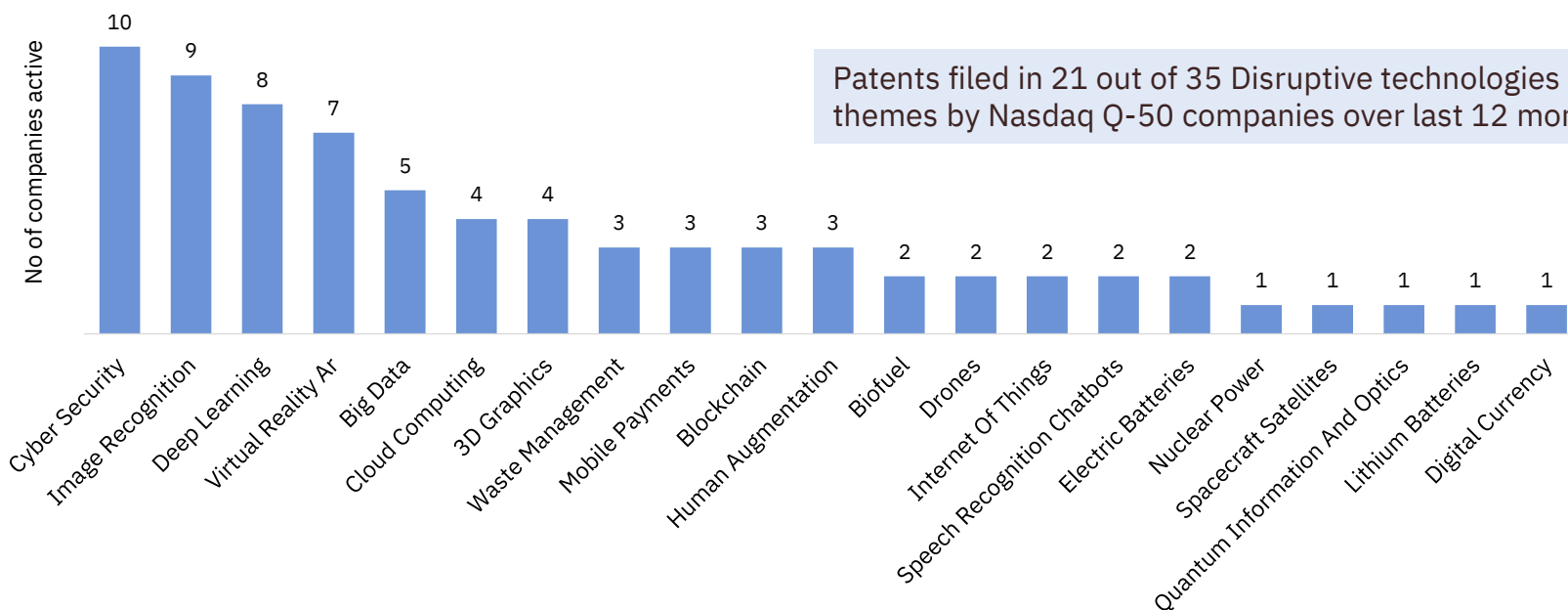
(total index weight)



Source: Nasdaq, MOAMC Research; Data as on 30-Nov-21; The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes.

Significant Patent Filings in Disruptive Technologies

Patent activity by Nasdaq Q-50 companies in Disruptive Tech

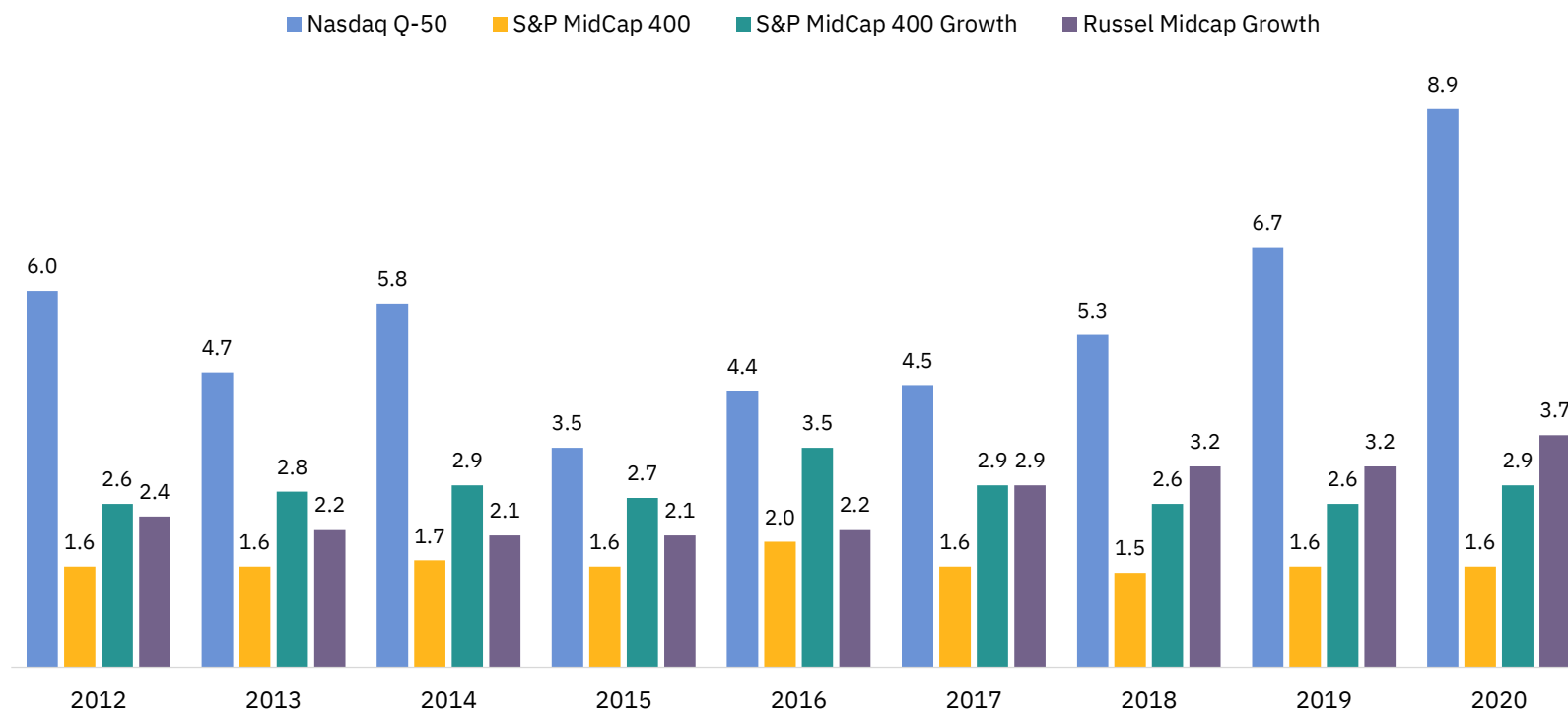


- Most active themes included **Cloud Computing, Spacecraft & Satellites, and Cybersecurity.**
- **19 companies** are active in these disruptive technologies, accounting for **39.3%** of the index

Source: NASDAQ. Data as of 31-Aug-2021. Global universe defined as NQGI+US Listed

Ever increasing focus on R&D

R&D Expense as % of Revenue

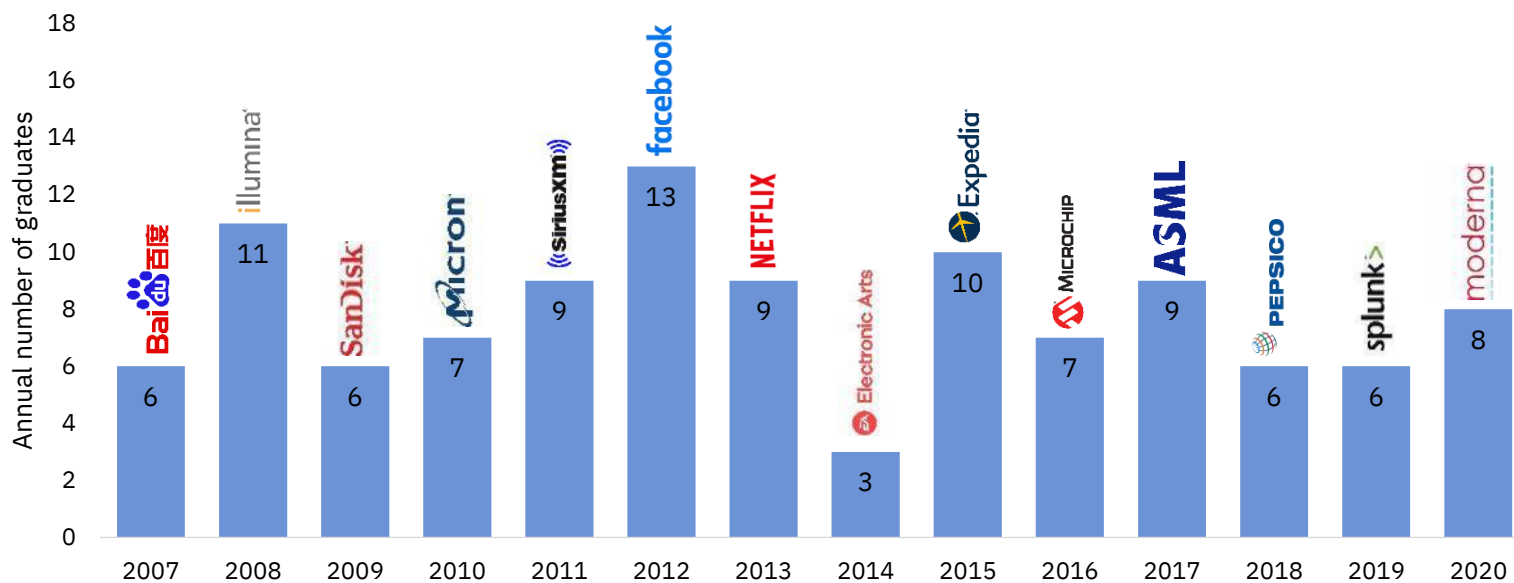


Compared to similar midcap benchmarks – Nasdaq Q-50 constituents spend a higher proportion of their total revenues on R&D

Source: NASDAQ; Data basis latest available report.

The Incubator for Nasdaq-100

Graduates from Nasdaq Q-50 to Nasdaq-100



Since inception, 110[^] stocks of Q-50 have graduated to Nasdaq-100

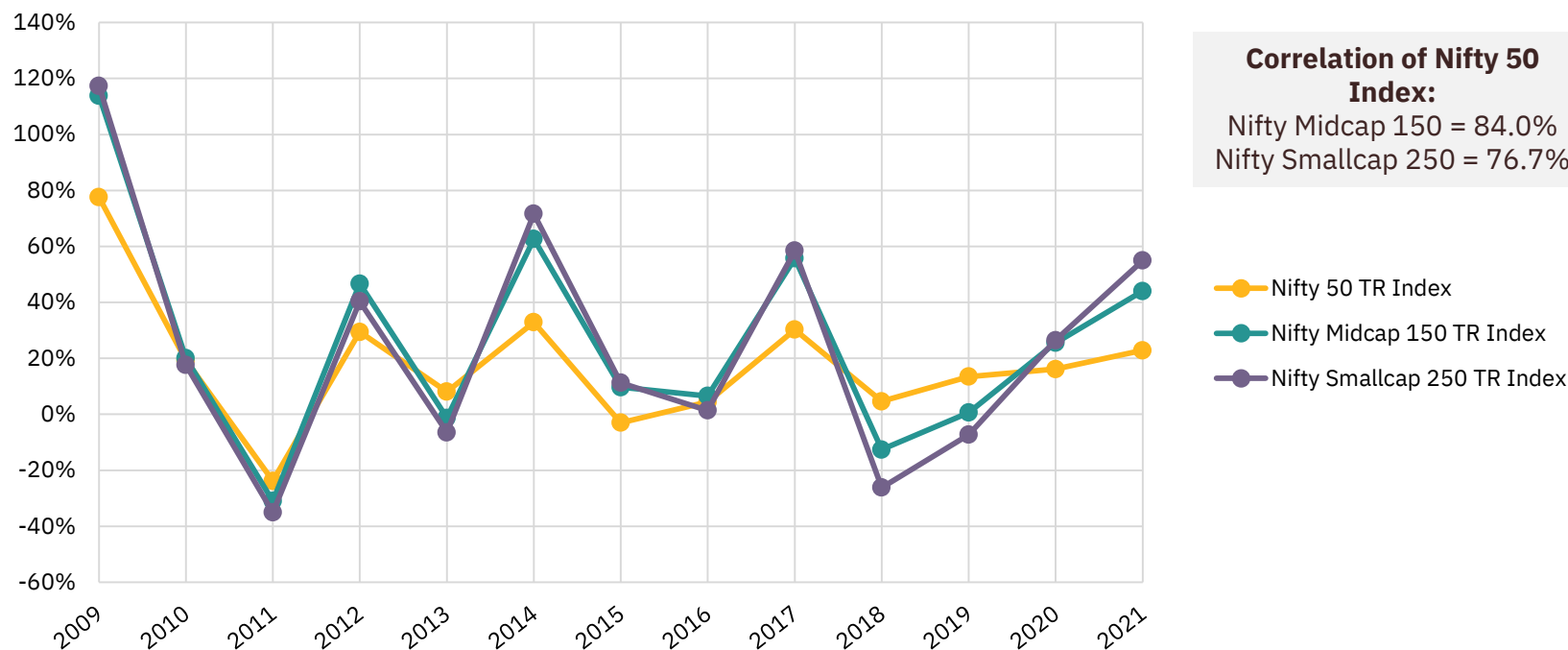
- On an average 8 stocks graduate every year
- 12 months prior graduating- these 110 stocks increased 76.2% on average

Source: NASDAQ. [^]No of companies that moved from Nasdaq Q-50 to Nasdaq 100, since 2007 to end of 2020. The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes.

High correlation within Indian equities

Indian equities are highly correlated to each other

Calendar Year Returns

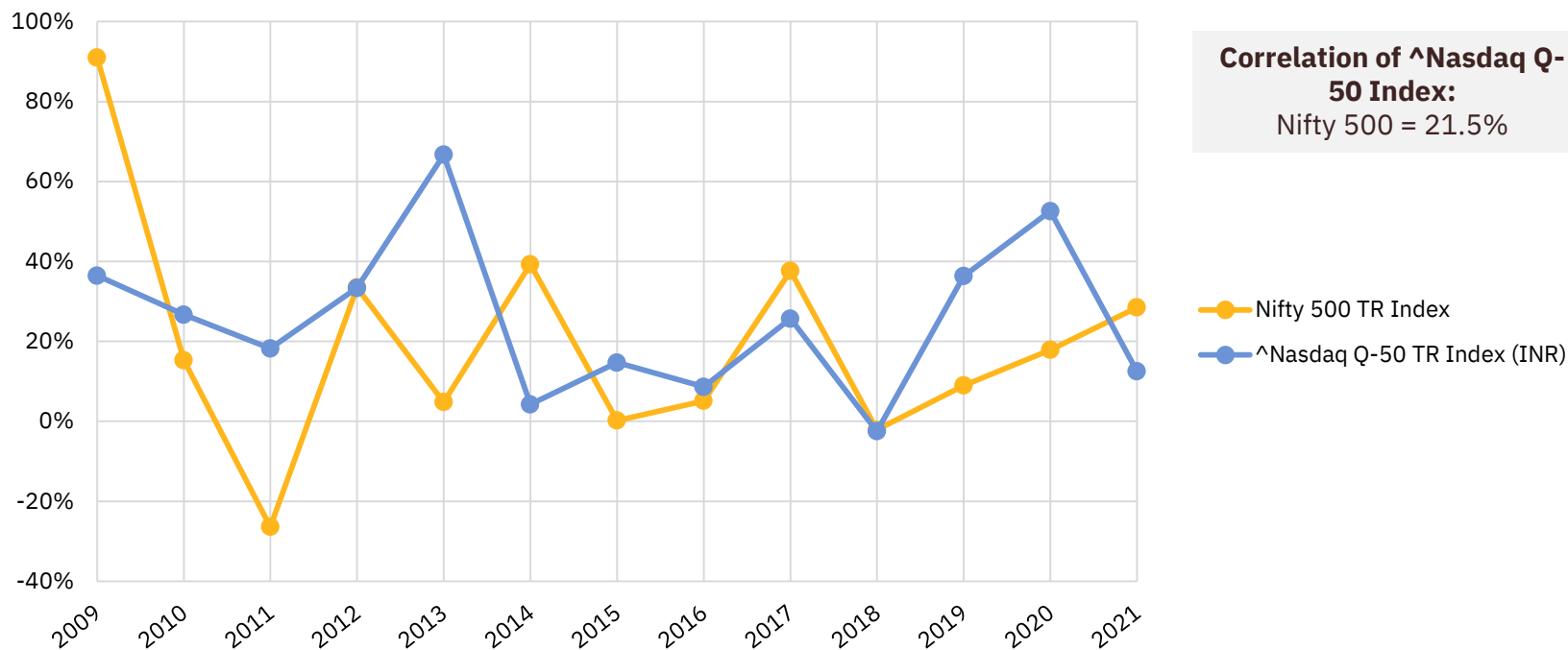


Source/Disclaimer: Niftyindices. Performance data since 31-Dec-2008 to 30-Nov-2021. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

Low correlation to Indian equities

Nasdaq Q-50 exhibits lower correlation to Indian equities

Calendar Year Returns



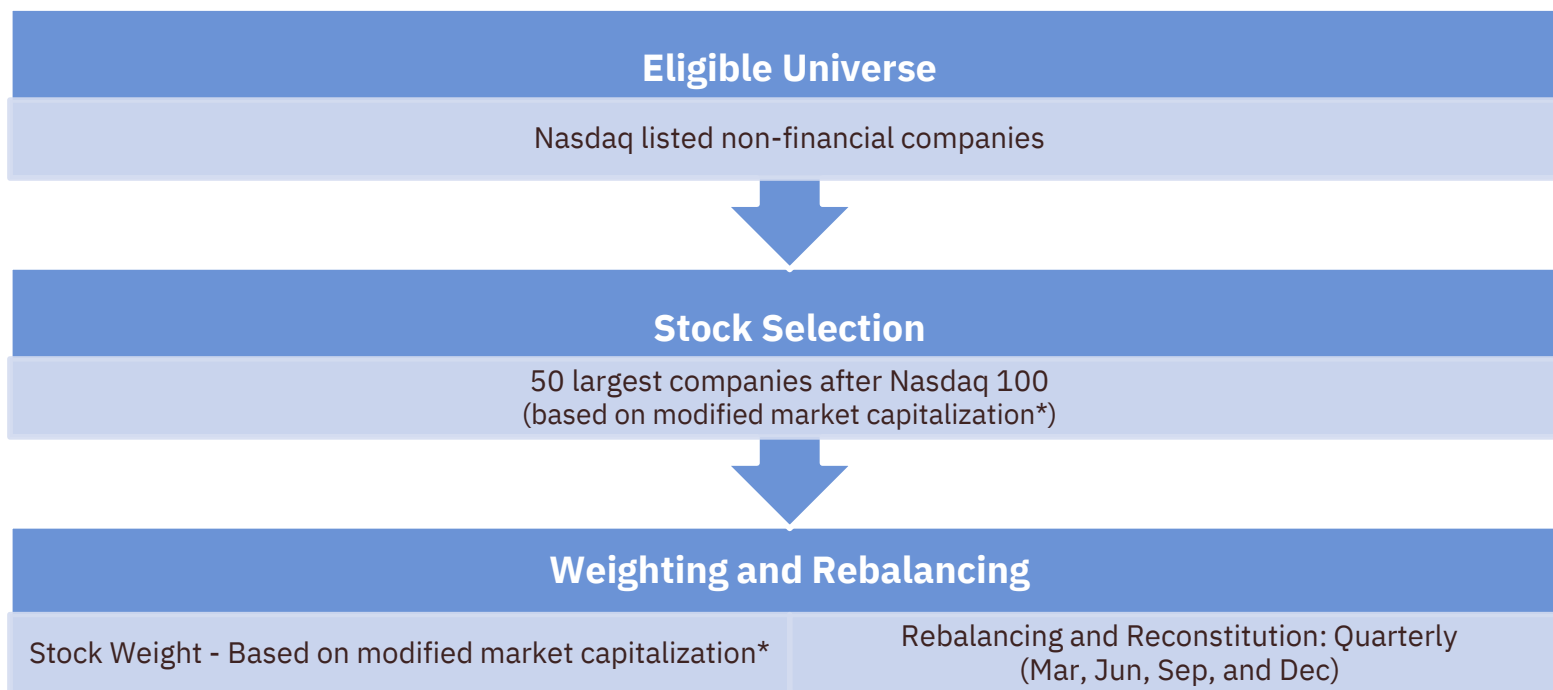
Source/Disclaimer: Niftyindices, Nasdaq. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 31-Dec-2008 to 30-Nov-2021. ^ denotes the index currency conversion. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

— Deep-dive into Nasdaq Q-50 Index

About underlying index

Nasdaq Q50 Index objective: The Nasdaq Q-50 Index is designed to measure the performance of 50 of the largest Nasdaq-listed nonfinancial companies after the Nasdaq-100 Index

Index Methodology Snapshot:



Nasdaq Q-50 Index provides exposure to disruptive mid-cap companies

Source/Disclaimer : Nasdaq; Data as on 30-Nov-2021; for detailed index methodology kindly visit Nasdaq. **Modified Market Capitalization*: Free Float market cap adjusted for number of shares available for foreign investors. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Brands making a mark



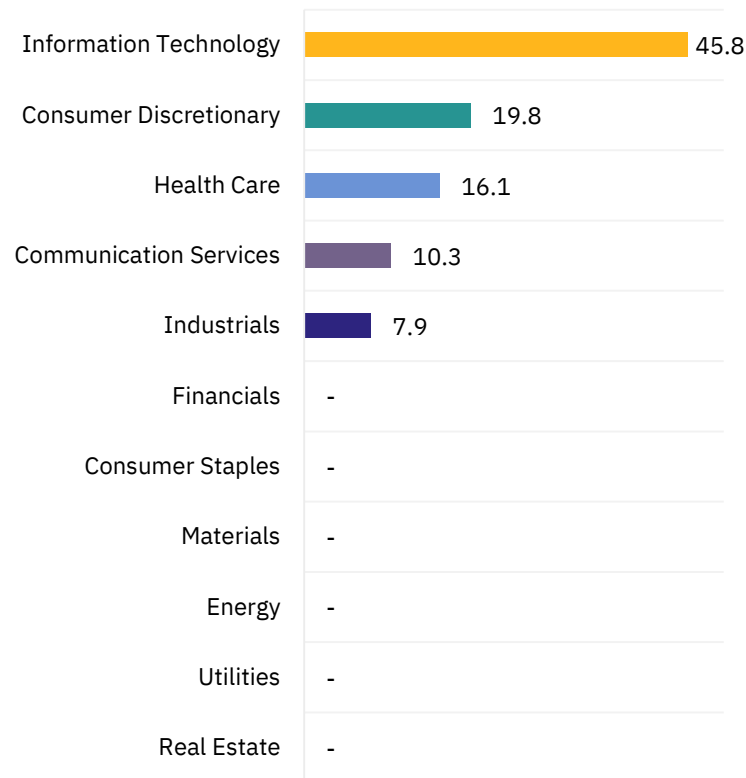
Source: Nasdaq; Data as of 30-Nov-21; The Stocks mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.

Index Composition

Top 10 Constituents

Constituent Name	Weight	Sector (GICS)
Airbnb, Inc	4.4%	Consumer Discretionary
Fortinet, Inc	4.2%	Information Technology
Zscaler, Inc	3.9%	Information Technology
The Trade Desk	3.7%	Information Technology
Datadog Inc	3.6%	Information Technology
Old Dominion Freig	3.4%	Industrials
Etsy Inc	2.9%	Consumer Discretionary
Enphase Energy, Inc	2.8%	Information Technology
Mongodb, Inc	2.7%	Information Technology
Zebra Technologies	2.6%	Information Technology
Total	34.2%	--

GICS Sector Coverage (%)

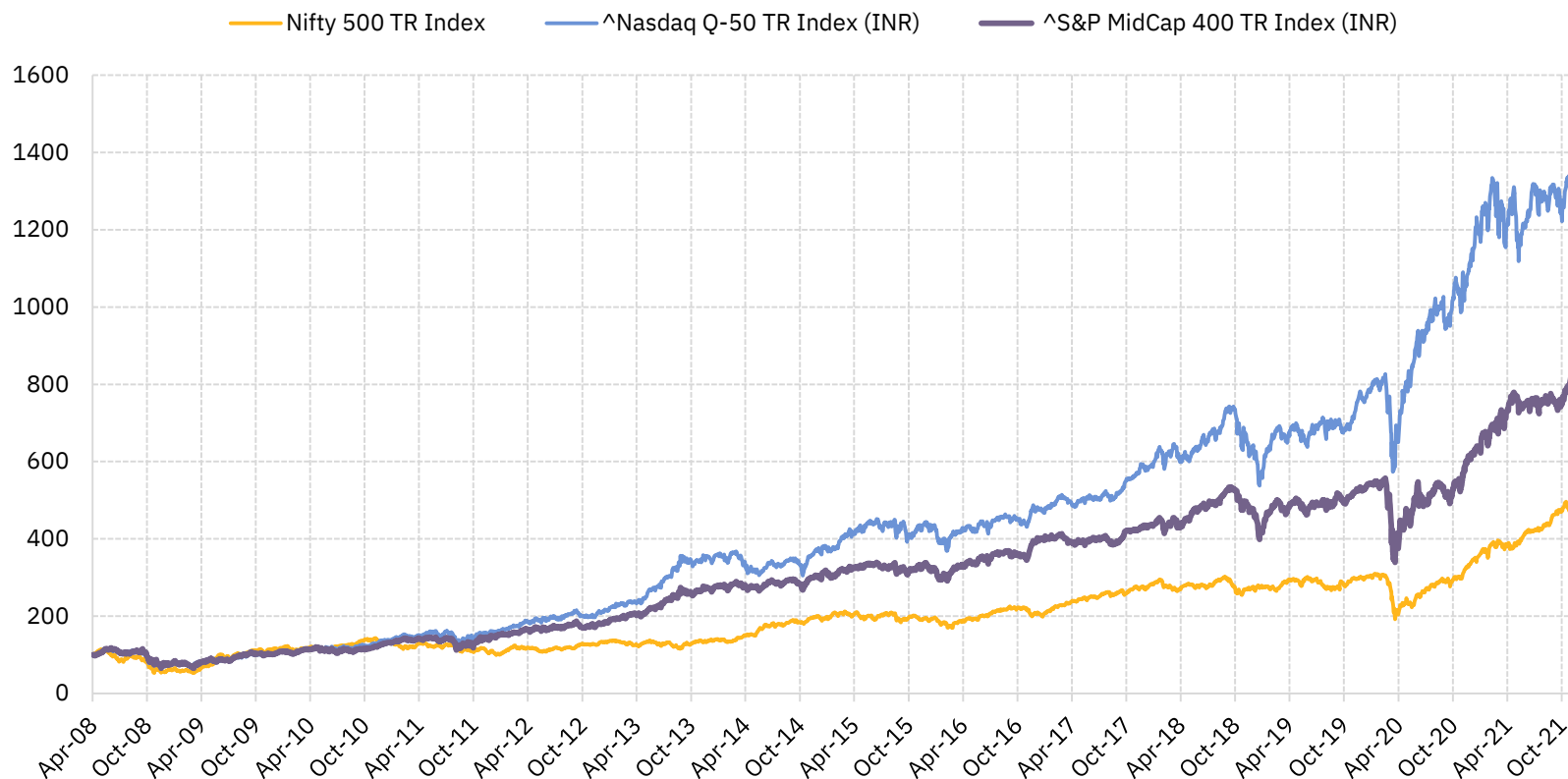


Source/Disclaimer :Nasdaq. Data as of 30-Nov-2021. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

— Performance comparison

Historical Performance

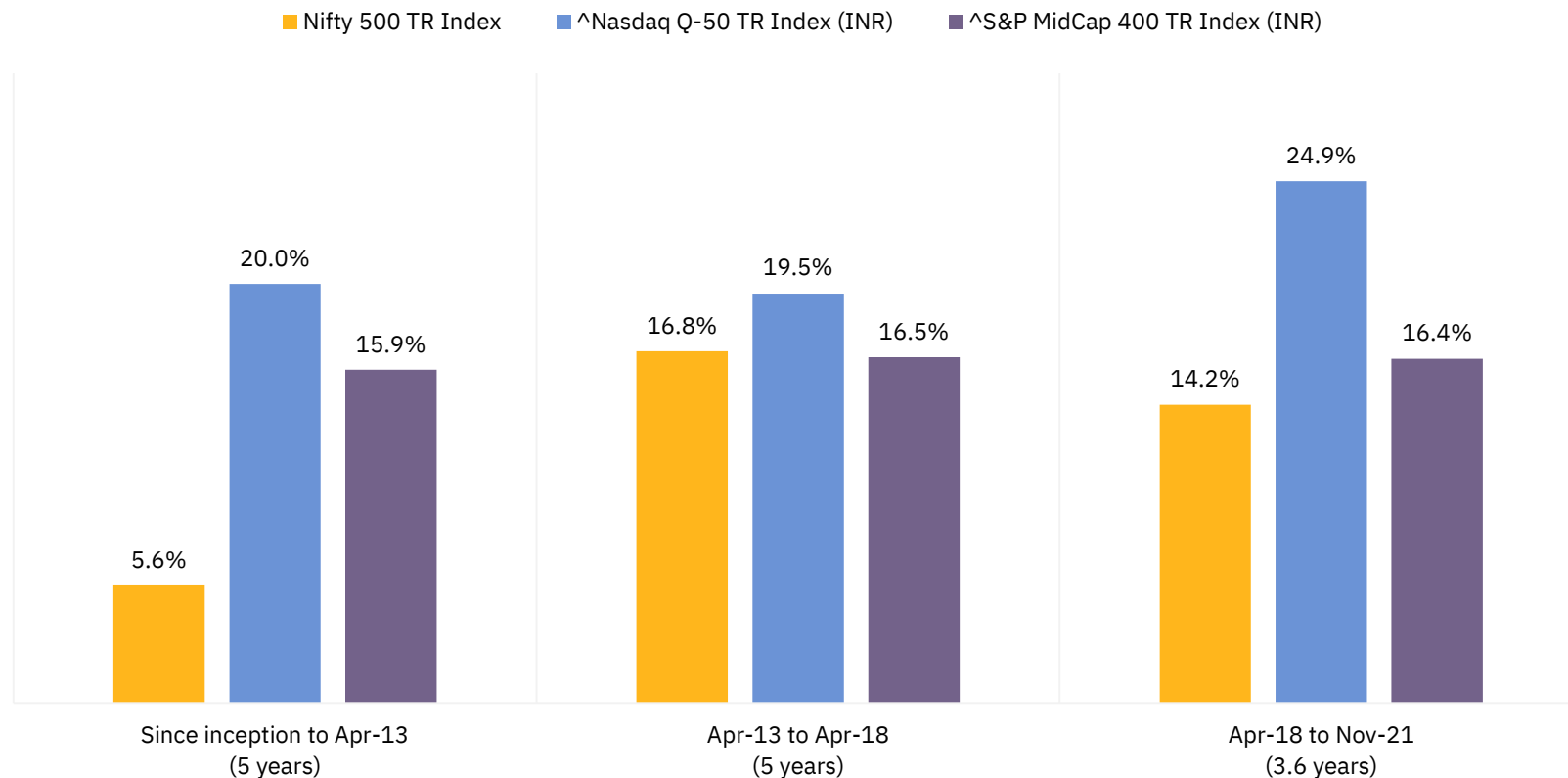
Nasdaq Q-50 TRI in INR has outperformed Nifty 500 TRI and S&P MidCap 400 TRI (INR) since its inception, especially during the last 10 years



Data Source: niftyindices, Nasdaq, Factset. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of close of 04-Apr-08 to 30-Nov-21; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

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Risk Return Profile (INR)

Data Label		1 year	3 year	5 year	10 year	Since inception (Apr-08)
Nifty 500 TR Index (INR)		38.1%	18.5%	17.0%	15.7%	11.8%
^Nasdaq Q-50 TR Index (INR)	CAGR	20.8%	28.4%	22.9%	23.6%	20.9%
^S&P MidCap 400 TR Index (INR)		26.3%	17.5%	14.5%	17.8%	16.1%
Nifty 500 TR Index (INR)		14.9%	20.7%	17.6%	16.6%	20.4%
^Nasdaq Q-50 TR Index (INR)	Annualised Volatility	23.2%	26.3%	22.5%	20.7%	23.9%
^S&P MidCap 400 TR Index (INR)		18.5%	28.2%	23.2%	20.2%	24.2%
Nifty 500 TR Index (INR)		2.565	0.890	0.967	0.948	0.579
^Nasdaq Q-50 TR Index (INR)	Risk Adjusted Returns	0.898	1.083	1.020	1.138	0.875
^S&P MidCap 400 TR Index (INR)		1.420	0.620	0.624	0.885	0.666

Data Source: niftyindices, Nasdaq, Factset. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of close of 04-Apr-08 to 30-Nov-21; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

Index SIP Returns:

^Nasdaq Q-50 TRI (INR)	1 Year	3 Year	5 Year	7 year	10 Year
Returns	14.5%	31.1%	25.7%	22.8%	22.0%
Amount Invested	1,20,000	3,60,000	6,00,000	8,40,000	12,00,000
Market Value	1,29,169	5,61,439	11,31,529	18,94,852	38,44,218

Data as of close of Nov 30, 2021. For SIP returns, monthly investment of INR 10,000/- invested on the first business day of every month has been considered. Performance is calculated using Total Return Index, with zero cost/expenses. Past performance may or may not be sustained in the future

Data Source: Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of 01-Dec-2011 to 30-Nov-2021; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The SIP amount, tenure of SIP, expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. It should not be construed to be indicative of scheme performance in any manner. The above are not scheme SIP returns, but simulation of index SIP returns. Past performance may or may not be sustained in future.

3 year rolling return

3 Year Rolling Returns	Nifty 500 TR Index	^NASDAQ Q-50 TR Index (INR)	^S&P MidCap 400 TR Index (INR)
Average	11.9%	23.1%	17.8%
Median	12.5%	23.5%	16.3%
Min	-5.5%	4.3%	-6.0%
Max	30.9%	45.5%	37.7%
Returns Range	% of Total Observation		
Negative	4.4%	0.0%	0.5%
0% to 10%	31.5%	3.7%	9.5%
10% to 15%	32.1%	15.2%	34.6%
15% to 20%	64.1% 19.9%	96.3% 22.9%	90.0% 17.7%
Above 20%	12.0%	58.2%	37.8%

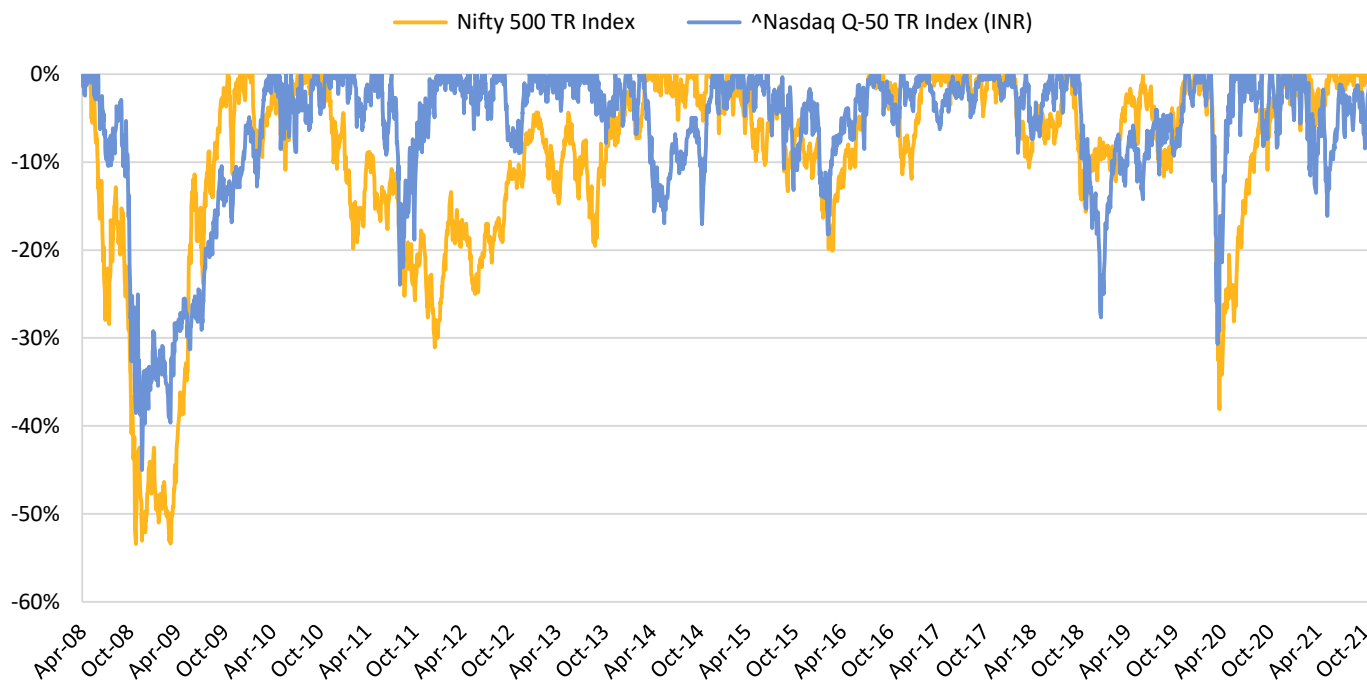
Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Nov-2021. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

5 year rolling return

5 Year Rolling Returns	Nifty 500 TR Index	^NASDAQ Q-50 TR Index (INR)	^S&P MidCap 400 TR Index (INR)
Average	12.6%	23.1%	18.3%
Median	13.2%	23.2%	18.3%
Min	-1.6%	7.7%	1.0%
Max	22.9%	40.2%	33.3%
Returns Range	% of Total Observation		
Negative	0.2%	0.0%	0.0%
0% to 10%	28.6%	0.8%	6.4%
10% to 15%	32.0%	9.7%	20.8%
15% to 20%	71.2% 37.8%	99.2% 18.2%	93.6% 37.5%
Above 20%	1.3%	71.4%	35.3%

Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Nov-2021. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

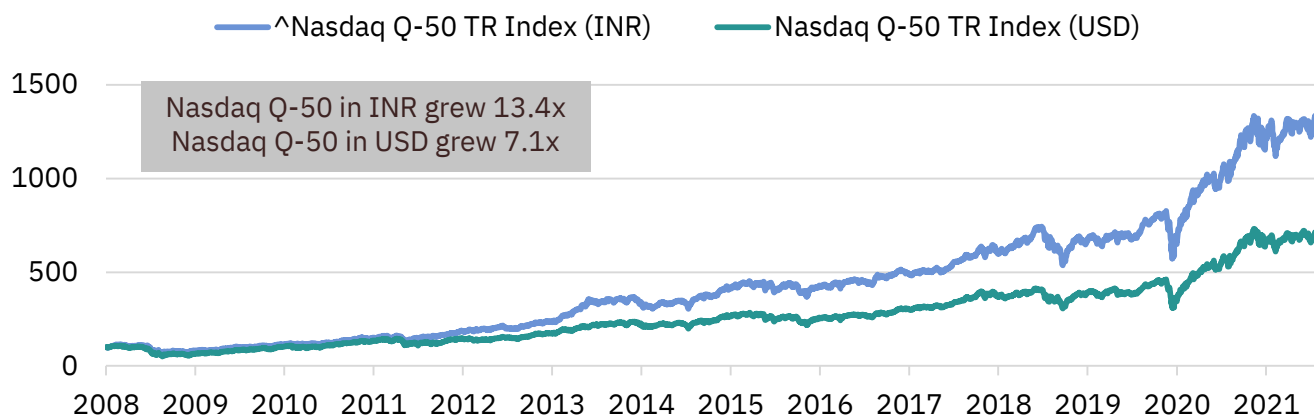
Indices: Drawdown Analysis



	Nifty 500 TRI	^Nasdaq Q-50 TRI (INR)
Maximum Drawdown During Financial Crisis	-53.4%	-45.0%
Drawdown Date	27-Oct-08	20-Nov-08

Data Source: Niftyindices, Nasdaq. Exchange rate- RBI, Bloomberg and niftyindices.com; ^Denotes Values converted in INR using forex rates, Month-end Drawdown Chart. Performance Data from Apr 4, 2008 – Nov 30, 2021. Hypothetical performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve, performance similar to that shown. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. Past performance may or may not be sustained in future.

Dollar Hedge



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Up to Nov 2021
Nasdaq Q-50 TR Index (USD)	-0.3%	29.4%	47.5%	1.8%	9.5%	5.9%	33.6%	-10.6%	33.6%	48.7%	9.7%
^Nasdaq Q-50 TR Index (INR)	18.2%	33.4%	66.7%	4.2%	14.7%	8.6%	25.7%	-2.5%	36.3%	52.6%	12.5%
Difference	18.6%	3.9%	19.2%	2.4%	5.2%	2.7%	-7.9%	8.1%	2.7%	3.9%	2.8%
INR-USD	18.7%	3.0%	13.0%	2.4%	4.8%	2.5%	-5.9%	9.1%	2.0%	2.6%	2.5%

Data Source: Nasdaq, Exchange rate- FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Dec 31, 2010 – Nov 30, 2021; ^ denotes the index currency conversion. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

— Know your Nasdaq Q-50 Companies

Airbnb

Total Mkt Cap = \$121.9 Bn



Weight in Index = 4.4%

A community marketplace for people to list, discover and book accommodations



- Over **4 million** hosts have listings on Airbnb. Over **150 million** worldwide users have booked over **800 million** stays.
- **6** guests check into an Airbnb listing **every second**.
- There are 5.6 million global listings in **100,000** cities and over **220** countries and regions
- According to Airbnb's latest financial reports the company's current revenue (TTM) is \$4.42 B.

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - [Iproperty](#) , . The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Total Mkt Cap = \$30.1 Bn

Etsy

Weight in Index = 2.9%

An online marketplace for buying and selling of handmade and vintage goods



- According to **Etsy**'s latest financial reports the company's current revenue (TTM) is **\$2.14 B**.
- More than **4.3 million** active sellers are on Etsy. Women sellers account for **83%** of Etsy sellers.
- There were **81.9 million** active buyers on Etsy in 2020.
- **40.1%** of Etsy buyers are repeat customers.

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - [WritersBlockLive](#). The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Yandex

Total Mkt Cap = \$30.6 Bn

Yandex

Weight in Index = 1.9%

An IT company that is known as Google of Russia.



- According to **Yandex**'s latest financial reports the company's current revenue (TTM) is **\$3.91 B**.
- It is one of the most popular search engine with nearly **85 million** monthly users.
- It offers **wide spectrum** of digital products and services such as Music, Shopping, Maps, Taxi, Mail, Cloud etc

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - [Statista](#). The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Expedia

Total Mkt Cap = \$28.5 Bn



Weight in Index = 1.9%

An online travel company in the United States and internationally.



- According to **Expedia's** latest financial reports the company's current revenue (TTM) is **\$5.78 B.**
- Expedia's subsidiaries consist of travel fare aggregator websites, such as: CarRentals.com, Hotels.com, Tripadvisor, and Trivago and many more.
- It accounted for **35%** of all Online Travel Agency (OTA) revenue worldwide in 2019

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - [Statista](#). The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

Total Mkt Cap = \$19.0 Bn



Weight in Index = 1.1%

It operates a P2P marketplace for on-demand ridesharing in the US and Canada.



- According to **Lyft**'s latest financial reports the company's current revenue (TTM) is **\$2.44 B.**
- It offers car rides, motorized scooters, a bicycle-sharing system, and food delivery (30% market share).
- Lyft's average revenue per rider increased to **\$45.40** in **2020**
- In Q4 2020, **12.5 million** people rode with Lyft. Lyft operates in **644 US** and **12** Canadian cities or towns

Source- Total Market Capitalization and weight in index- Nasdaq, Facts - [BusinessofApps](#), . The Stock mentioned above is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The stocks may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future

— Motilal Oswal Nasdaq Q 50 ETF

(An open ended scheme replicating/tracking Nasdaq Q-50 Index)

Motilal Oswal Nasdaq Q 50 ETF



Type of Scheme

An open ended scheme replicating/tracking Nasdaq Q-50 TR Index



Minimum Application Amount

During the NFO – Rs 500/- and in multiples of Re 1/- thereafter

Ongoing basis –

On Exchange – Investors can buy/sell units of the Scheme in round lot of 1 unit and in multiples thereafter

Directly with Mutual Fund – Buy/sell units of the Scheme in unit size of 6,00,000 and in multiples thereafter



Date of Allotment

23-Dec-2021



NFO Period

10-Dec-2021 to 17-Dec-2021



Investment Objective

The scheme seeks investment return that corresponds with (before fees and expenses) generally to the performance of the Nasdaq Q-50 Index subject to tracking error and forex movement. However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.



Exit Load

Nil



Taxation

Debt taxation with indexation benefits after 3 years



Fund Manager

Mr. Ankush Sood &
Mr. Abhiroop Mukherjee (debt component)



Indicative Total Expense Ratio

Regular – 0.40%

Source: MOAMC; As of 30-Nov-21. Mutual Fund Investments are subject to market risks, read all scheme related documents carefully

Why should you invest in Motilal Oswal Nasdaq Q 50 ETF?



Exposure to
emerging
disruptive
companies

Low correlation
with Indian
equities

Exposure to next-
generation of
innovators

Benefit from INR
depreciation

Lower stock-level
concentration

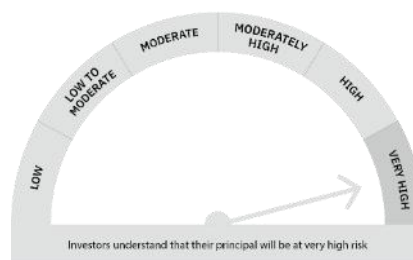
Product Suitability

This product is suitable for investors who are seeking*

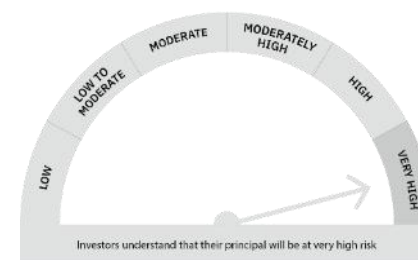
Motilal Oswal Nasdaq Q 50 ETF

- Return that corresponds generally to the performance of the Nasdaq Q-50 Index, subject to tracking error.
- Investment in equity securities of Nasdaq Q-50 Index

Scheme riskometer



Benchmark riskometer



**Investors should consult their financial advisers if in doubt about whether the product is suitable for them.*

— Annexure:

Comparison between Nasdaq-100 and Nasdaq Q-50 indices

Comparison: Index Methodology

The Nasdaq Q-50 Index is designed to measure the performance of 50 of the largest Nasdaq-listed nonfinancial companies outside of the Nasdaq-100 Index

	Nasdaq-100 Index	Nasdaq Q-50 Index
Eligible Universe	Nasdaq listed non-financial companies	Nasdaq listed non-financial companies
Stock Selection	100 largest companies (based on modified market capitalization*)	50 largest companies after Nasdaq-100 (based on modified market capitalization*)
Weighting	Based on modified market capitalization* Stock-level cap of 24%	Based on modified market capitalization* Stock-level cap of 4%
Weight Rebalancing	Quarterly (Mar, Jun, Sep, and Dec)	Quarterly (Mar, Jun, Sep, and Dec)
Reconstitution	Annually (December)	Quarterly (Mar, Jun, Sep, and Dec)

Source/Disclaimer : Nasdaq; Data as on 30-Nov-2021; for detailed index methodology kindly visit Nasdaq. **Modified Market Capitalization*: Free Float market cap adjusted for number of shares available for foreign investors. The above table is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Comparison: Top 10 stocks

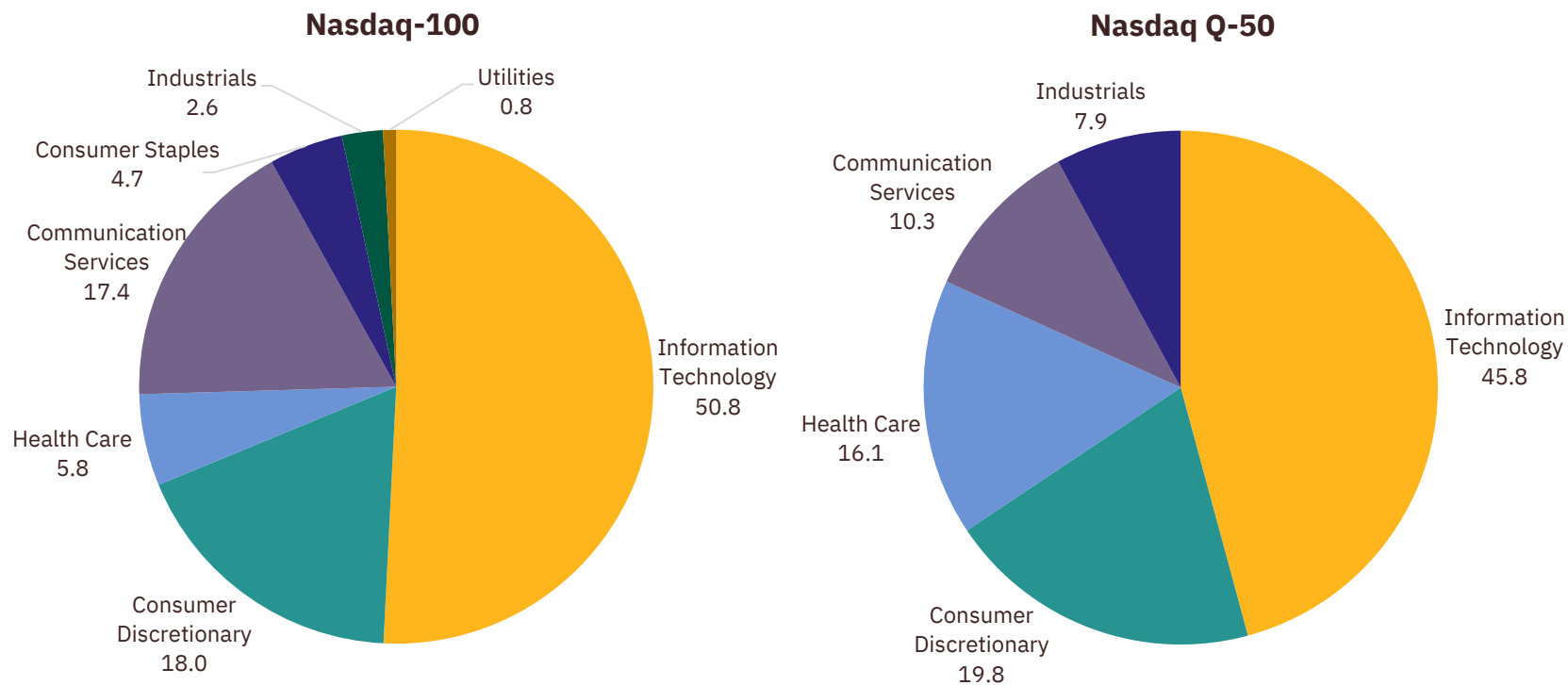
The top 10 stocks account for just ~34% in Nasdaq Q-50 Index vs ~56% in Nasdaq-100 Index

Rank	Nasdaq-100 Index	Nasdaq Q-50 Index
1	Apple Inc. (11.7%)	Airbnb, Inc (4.4%)
2	Microsoft Corp (10.7%)	Fortinet, Inc (4.2%)
3	Amazon.Com Inc (7.6%)	Zscaler, Inc (3.9%)
4	Tesla, Inc. (6.1%)	The Trade Desk (3.7%)
5	Nvidia Corporation (5.3%)	Datadog Inc (3.6%)
6	Alphabet Cl C Cap (3.9%)	Old Dominion Freig (3.4%)
7	Alphabet Cl A Cmn (3.7%)	Etsy Inc (2.9%)
8	Meta Platforms, Inc. (3.3%)	Enphase Energy, Inc (2.8%)
9	Adobe Inc. (2.1%)	Mongodb, Inc (2.7%)
10	Netflix, Inc. (1.9%)	Zebra Technologies (2.6%)
--	Top 10 Total (56.2%)	Top 10 Total (34.2%)

Source/Disclaimer :Nasdaq. Data as of 30-Nov-2021. The stocks/sectors mentioned above are used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. The stock may or may not be part of our portfolio/strategy/ schemes. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

Comparison: Sector Exposure

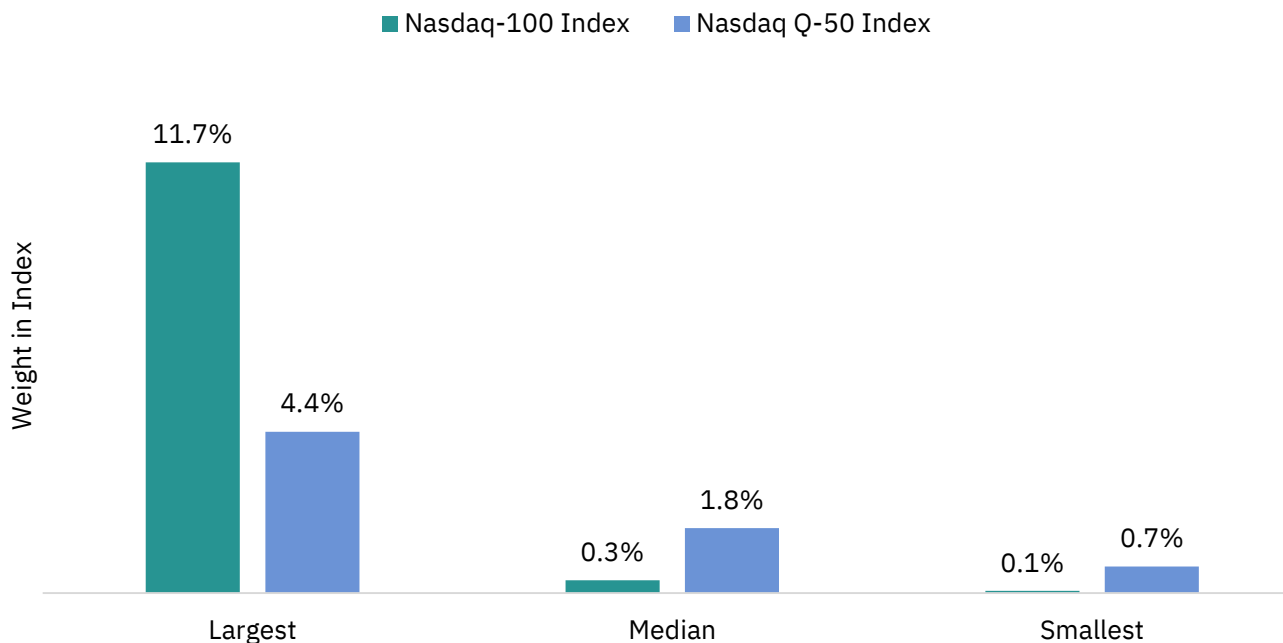
The Nasdaq Q-50 Index offers higher exposure to Health Care and Industrials over Nasdaq-100 Index



Source/Disclaimer: Nasdaq. Data as on 30-Nov-2021. Sectors as identified by GICS model. The sectors mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The sectors may or may not be part of our portfolio/strategy/ schemes. Past performance may or may not be sustained in future.

Comparison: Stock-level concentration

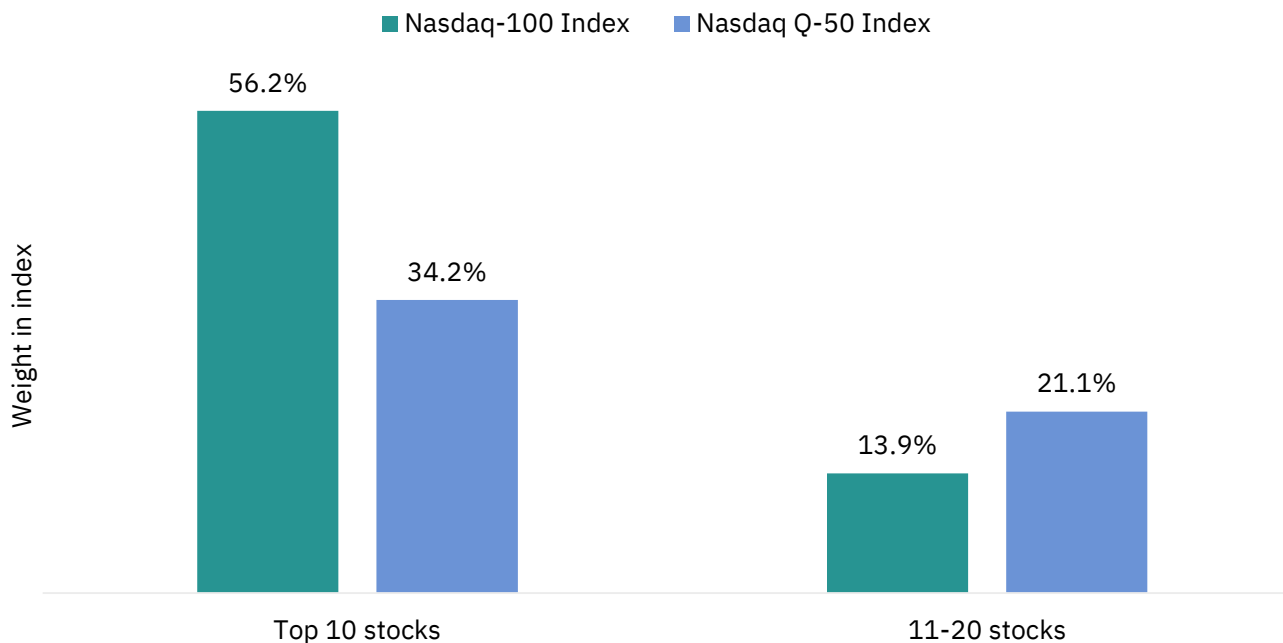
The Nasdaq Q-50 Index is market-cap weighted, but without the extreme concentration of the Nasdaq-100



Source/Disclaimer: Nasdaq. Data as on 30-Nov-2021. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

Comparison: Stock-level concentration

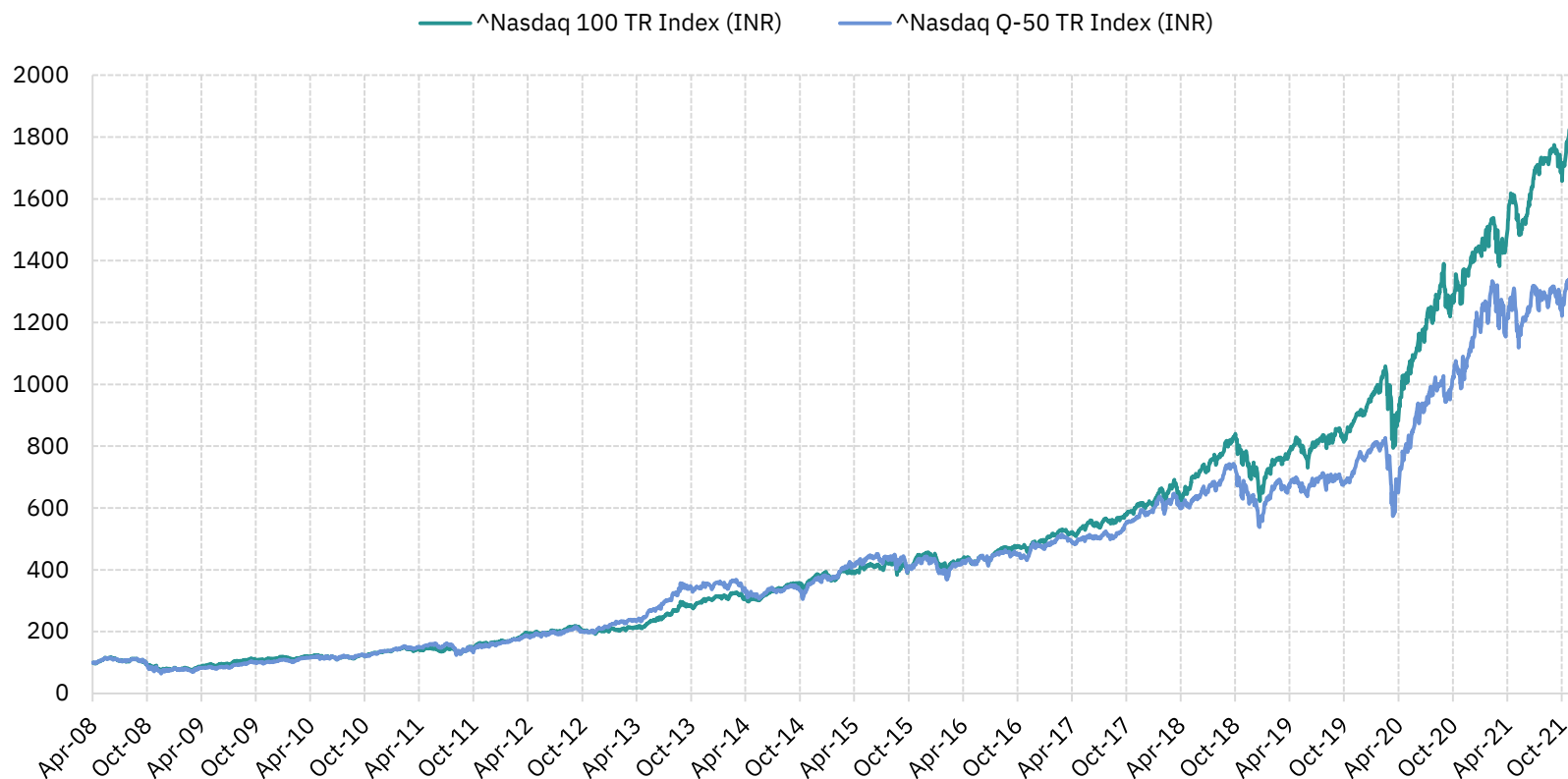
The Nasdaq Q-50 Index is market-cap weighted, but without the extreme concentration of the Nasdaq-100



Source/Disclaimer: Nasdaq. Data as on 30-Nov-2021. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. Past performance may or may not be sustained in future.

Comparison: Historical Performance

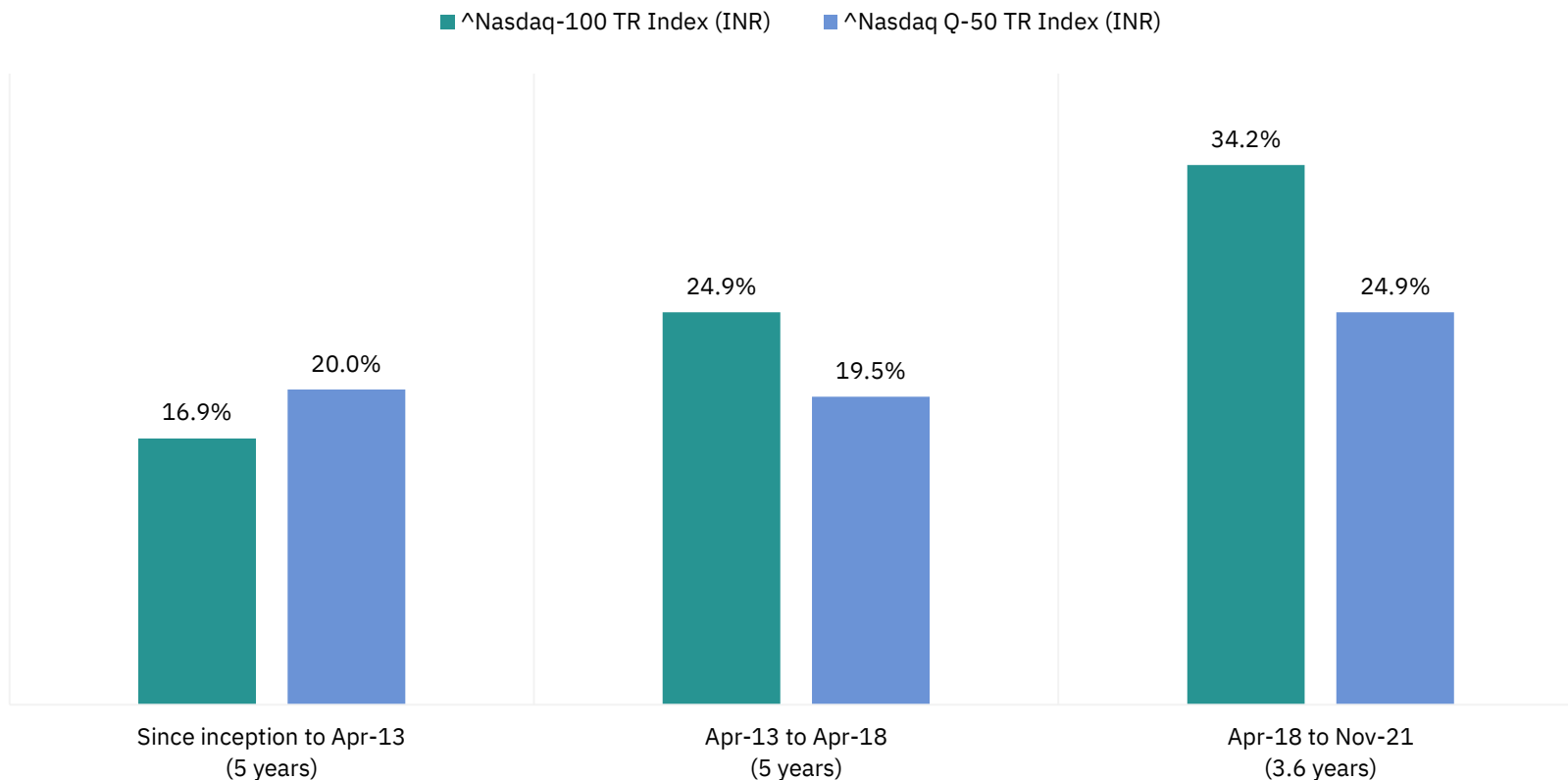
Nasdaq Q-50 TR Index in INR has shown similar performance as Nasdaq-100 TRI (INR) since inception till 2018; Since then Nasdaq-100 has seen a tremendous bull run



Data Source: Nasdaq. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Apr 04, 2008 – Nov 30, 2021; ^ denotes the index currency conversion. NASDAQ 100 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Comparison: Historical Performance

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Data Source: Nasdaq. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Apr 04, 2008 – Nov 30, 2021; ^ denotes the index currency conversion. NASDAQ 100 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy.

Comparison: Risk Return Profile (INR)

Data Label		1 year	3 year	5 year	10 year	Since inception (Apr-08)
^Nasdaq-100 TR Index (INR)	CAGR	38.1%	37.9%	31.0%	28.2%	24.1%
^Nasdaq Q-50 TR Index (INR)		20.8%	28.4%	22.9%	23.6%	20.9%
^Nasdaq-100 TR Index (INR)	Annualised Volatility	17.6%	25.4%	22.3%	19.5%	22.7%
^Nasdaq Q-50 TR Index (INR)		23.2%	26.3%	22.5%	20.7%	23.9%
^Nasdaq-100 TR Index (INR)	Risk Adjusted Returns	2.163	1.493	1.393	1.448	1.062
^Nasdaq Q-50 TR Index (INR)		0.898	1.083	1.020	1.138	0.875

Data Source: niftyindices, Nasdaq. Exchange rate- Bloomberg, FBIL/RBI/Thomson Reuter and MOAMC; Performance as of Close of Apr 04, 2008 – Nov 30, 2021; ^ denotes the index currency conversion. Nasdaq-100 Index values are adjusted for one day lag movement due to different time zone. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. Past performance may or may not be sustained in future. The above graph is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy.

Comparison: 3 year rolling return

3 Year Rolling Returns	^NASDAQ 100 TR Index (INR)	^NASDAQ Q-50 TR Index (INR)
Average	25.1%	23.1%
Median	25.5%	23.5%
Min	4.6%	4.3%
Max	40.2%	45.5%
Returns Range	% of Total Observation	
Negative	0.0%	0.0%
0% to 10%	2.4%	3.7%
10% to 15%	2.8%	15.2%
15% to 20%	97.6% 16.0%	96.3% 22.9%
Above 20%	78.9%	58.2%

Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Nov-2021. Nasdaq-100 Index values adjusted for one day lag movement due to different time zone. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

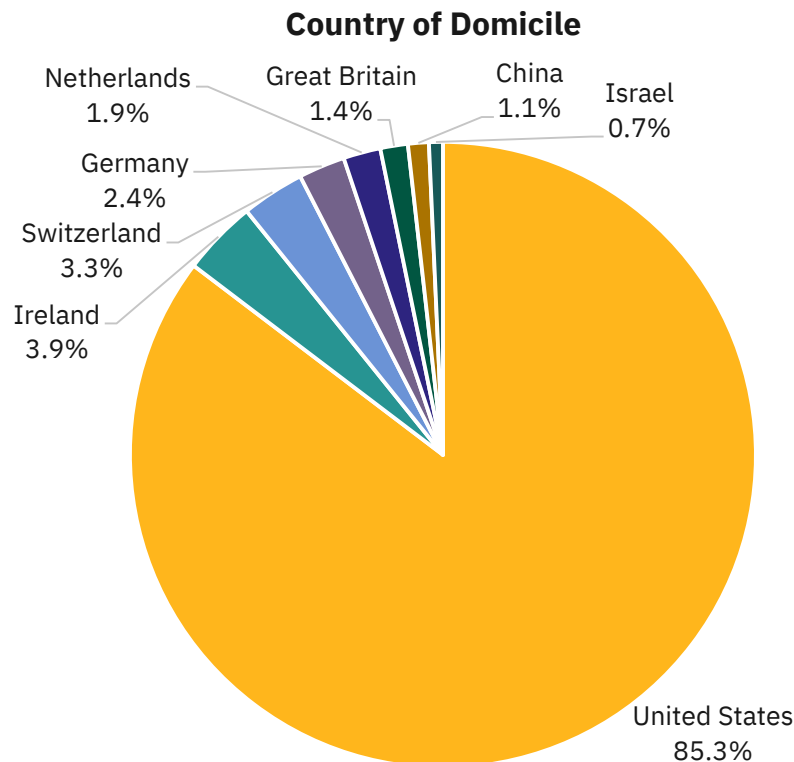
Comparison: 5 year rolling return

5 Year Rolling Returns	^NASDAQ 100 TR Index (INR)	^NASDAQ Q-50 TR Index (INR)
Average	25.1%	23.1%
Median	25.4%	23.2%
Min	15.2%	7.7%
Max	34.0%	40.2%
Returns Range	% of Total Observation	
Negative	0.0%	0.0%
0% to 10%	0.0%	0.8%
10% to 15%	0.0%	9.7%
15% to 20%	100%	99.2%
Above 20%	87.8%	71.4%

Source/Disclaimer: www.niftyindices.com, Nasdaq, MOAMC Research. *250 trading days assumed in one year. Exchange rate- FBIL/RBI/Thomson Reuter. Performance data since 04-Apr-2008 to 30-Nov-2021. Nasdaq-100 Index values adjusted for one day lag movement due to different time zone. All Performance data in INR. Performance results have many inherent limitations and no representation is being made that any investor will, or is likely to achieve. The above table is used to explain the concept and is for illustration purpose only and should not used for development or implementation of an investment strategy. Past performance may or may not be sustained in future

— Annexure: Other

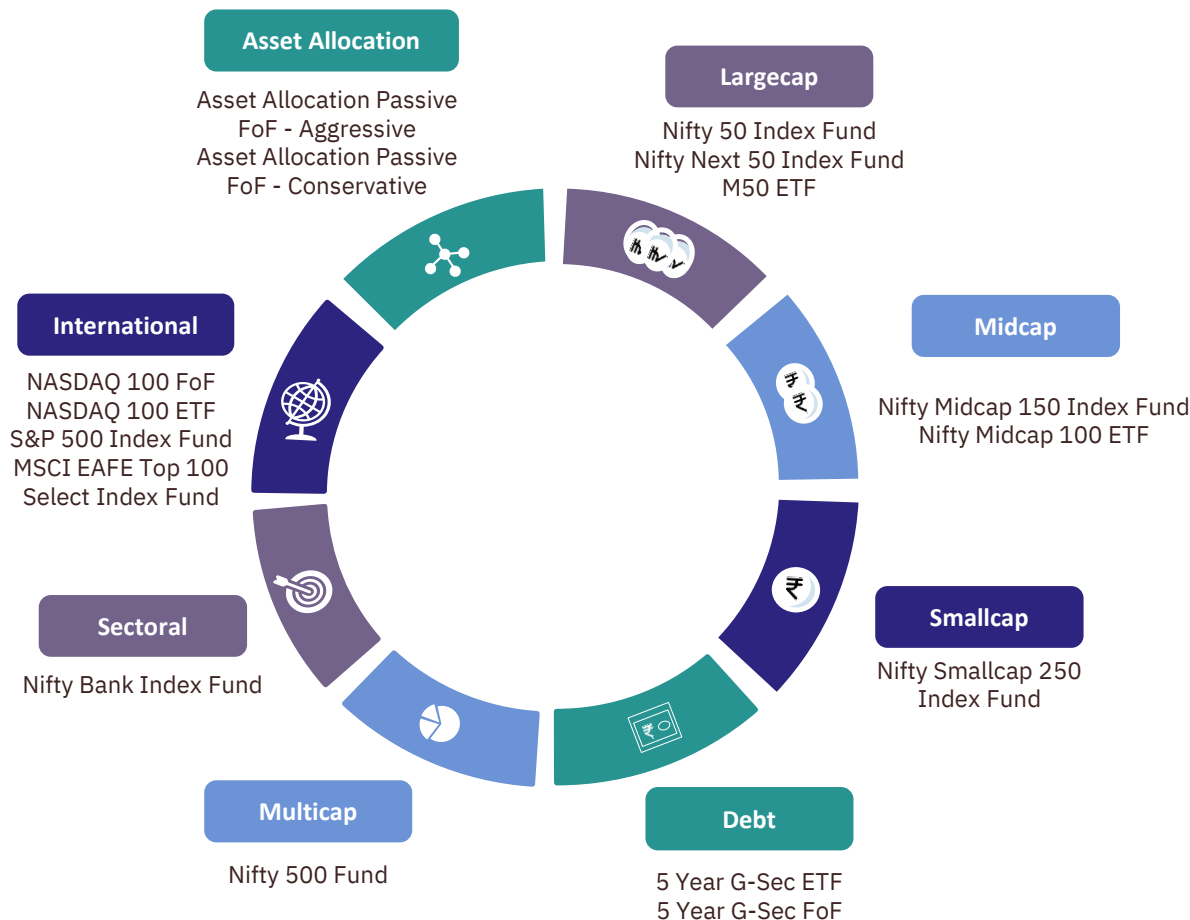
Country Exposure



~85% of the constituents are from the United States. Ireland, Switzerland, and Germany make up for another ~10%

Source/Disclaimer: Nasdaq. Data as on 30-Nov-2021. The countries mentioned herein are for general and comparison purpose only and not a complete disclosure of every material fact. The above chart is used to explain the concept and is for illustration purpose only and should not be used for development or implementation of an investment strategy. It should not be construed as investment advice to any party. The countries may or may not be part of our portfolio/strategy/schemes. Past performance may or may not be sustained in future.

Motilal Oswal Passive Fund Offerings



One of the largest AMCs in India in the International segment

Offers funds across all major segments

Source/Disclaimer: Mutual Fund Investments are subject to market risks, read all scheme related documents carefully.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 50 Index Fund (An open ended scheme replicating / tracking Nifty 50 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty 50 Index subject to tracking error Equity and Equity related securities covered by Nifty 50 Index Long-term capital growth 	Fund 	Nifty 50 TRI
Motilal Oswal Nifty Next 50 Index Fund (An open ended scheme replicating / tracking Nifty Next 50 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Next 50 Index subject to tracking error Equity and Equity related securities covered by Nifty Next 50 Index Long-term capital growth 	Fund 	Nifty Next 50 TRI
Motilal Oswal Nifty Midcap 150 Index Fund (An open ended scheme replicating / tracking Nifty Midcap 150 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Midcap 150 Index subject to tracking error Equity and Equity related securities covered by Nifty Midcap 150 Index Long-term capital growth 	Fund 	Nifty Midcap 150 TRI
Motilal Oswal Nifty Smallcap 250 Index Fund (An open ended scheme replicating / tracking Nifty Smallcap 250 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Smallcap 250 Index subject to tracking error Equity and Equity related securities covered by Nifty Smallcap 250 Index Long-term capital growth 	Fund 	Nifty Smallcap 250 TRI

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Nifty 500 Fund (An open ended scheme replicating / tracking Nifty 500 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty 500 Index subject to tracking error Equity and Equity related securities covered by Nifty 500 Index Long-term capital growth 	Fund 	Nifty 500 TRI
Motilal Oswal M50 ETF (An open ended scheme replicating/tracking Nifty 50 Index)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty 50 Index (Underlying Index), subject to tracking error Investment in equity securities of Nifty 50 Index 	Fund 	Nifty 50 TRI
Motilal Oswal Midcap 100 ETF (An open ended scheme replicating/tracking Nifty Midcap 100 Index)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty Midcap 100 Index subject to tracking error Investment in equity securities of Nifty Midcap 100 Index 	Fund 	Nifty Midcap 100 TRI
Motilal Oswal Nifty Bank Index Fund (An open ended scheme replicating / tracking Nifty Bank Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of Nifty Bank Index subject to tracking error Equity and Equity related securities covered by Nifty Bank Index Long-term capital growth 	Fund 	Nifty Bank TRI

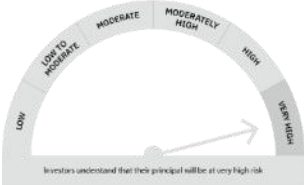
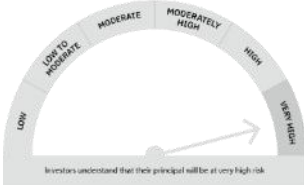




*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal S&P 500 Index Fund (An open ended scheme replicating / tracking S&P 500 Index)	<ul style="list-style-type: none"> Return that corresponds to the performance of S&P 500 Index subject to tracking error Investment in equity securities of S&P 500 Index 	Fund 	S&P 500 TRI (INR)
Motilal Oswal NASDAQ 100 ETF (An open ended scheme replicating/tracking NASDAQ-100 Index)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of NASDAQ 100 Index subject to tracking error Investment in equity securities of NASDAQ 100 Index 	Fund 	NASDAQ 100 TRI (INR)
Motilal Oswal NASDAQ 100 Fund of Fund (An open ended fund of fund scheme investing in Motilal Oswal Nasdaq 100 ETF)	<ul style="list-style-type: none"> Long term capital appreciation Return that corresponds to the performance of Motilal Oswal NASDAQ 100 ETF (MOFN100) Scheme through investment in units of MOFN100 	Fund 	NASDAQ 100 TRI (INR)

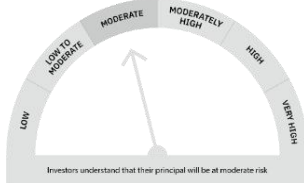
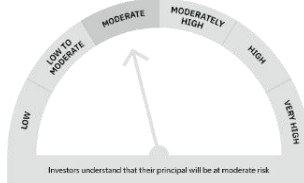
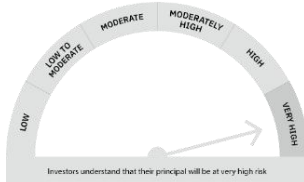
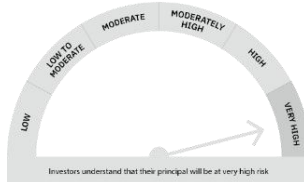
*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal Asset Allocation Passive Fund of Fund – Aggressive (An open ended fund of funds scheme investing in passive funds)	<ul style="list-style-type: none"> To generate long term growth/capital appreciation by offering asset allocation Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund 	50% Nifty 500 TRI + 20% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 20% Nifty 5 Yr Benchmark G-Sec Index 
Motilal Oswal Asset Allocation Passive Fund of Fund – Conservative (An open ended fund of funds scheme investing in passive funds)	<ul style="list-style-type: none"> To generate long term growth/capital appreciation with relatively lower volatility by offering asset allocation Investment solution that predominantly invests in passive funds such as ETF/Index Funds of equity and equity related instruments (domestic as well as international), fixed income and Gold 	Fund 	30% Nifty 500 TRI + 10% S&P 500 TRI (INR) + 10% Domestic Price of Gold + 50% Nifty 5 Yr Benchmark G-Sec Index 
Motilal Oswal 5 Year G-sec ETF (An open ended scheme replicating/tracking Nifty 5 yr Benchmark G-Sec Index)	<ul style="list-style-type: none"> Return that corresponds generally to the performance of Nifty 5 yr Benchmark G-sec Index subject to tracking error Investment in securities of Nifty 5 yr Benchmark G-sec Index 	Fund 	Nifty 5 yr Benchmark G-Sec Index 

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Product Suitability

Name of the Scheme	This product is suitable for investors who are seeking*	Scheme Riskometer	Benchmark Riskometer
Motilal Oswal 5 Year G-sec FoF (An open ended fund of funds scheme investing in units of Motilal Oswal 5 Year G-Sec ETF)	<ul style="list-style-type: none"> Long term capital appreciation Return that corresponds generally to the performance of the Scheme, Motilal Oswal 5 Year G-Sec ETF through investment in units of Motilal Oswal 5 Year G-Sec ETF 	Fund  <p>Investors understand that their principal will be at moderate risk</p>	Nifty 5 yr Benchmark G-Sec Index  <p>Investors understand that their principal will be at moderate risk</p>
Motilal Oswal MSCI EAFE Top 100 Select Index Fund (An open ended scheme replicating/ tracking MSCI EAFE Top 100 Select Index)	<ul style="list-style-type: none"> Returns that corresponds to the performance of MSCI EAFE Top 100 Select Index, subject to tracking error. Long term capital growth. 	Fund  <p>Investors understand that their principal will be at very high risk</p>	MSCI EAFE Top 100 Select Index (INR)  <p>Investors understand that their principal will be at very high risk</p>

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

– Thank You

“Don’t look for the needle in the haystack. Just buy the haystack!”

- **John C. Bogle**

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To the extent the assets of the scheme are invested in overseas financial assets, there may be risks associated with currency movements, restrictions on repatriation and transaction procedures in overseas market. Further, the repatriation of capital to India may also be hampered by changes in regulations or political circumstances as well as the application to it of other restrictions on investment. In addition, country risks would include events such as introduction of extraordinary exchange controls, economic deterioration, and bi-lateral conflict leading to immobilisation of the overseas financial assets and the prevalent tax laws of the respective jurisdiction for execution of trades or otherwise.

Currency Risk:

The fund may invest in overseas mutual fund / foreign securities as permitted by the concerned regulatory authorities in India. Since the assets will be invested in securities denominated in foreign currencies, the Indian Rupee equivalent of the net assets, distributions and income may be adversely affected by changes/fluctuations in the value of the foreign currencies relative to the Indian Rupee.

Country Risk:

The Country risk arises from the inability of a country, to meet its financial obligations. It is the risk encompassing economic, social and political conditions in a foreign country, which might adversely affect foreign investors' financial interests.

Investors are requested to note that they will be bearing the recurring expenses of the fund of funds (FoF) scheme, in addition to the expenses of underlying schemes in which the fund of funds scheme makes investments.

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully

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3. take any responsibility for the financial or other soundness of the Mutual Fund, its sponsors, its promoters, its management or any scheme or project of this Mutual Fund.

and should not for any reason be deemed or construed that the Scheme Information Document has been cleared or approved by the Exchange. Every person who desires to apply for or otherwise acquire any units of Motilal Oswal NASDAQ-100 (MOFN100) of this Mutual Fund may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.